#### IMPORTANT NOTICE NOT FOR DISTRIBUTION IN OR INTO THE UNITED STATES

**IMPORTANT:** You must read the following disclaimer before continuing. The following disclaimer applies to the attached offering circular (the "offering circular"). You are advised to read this disclaimer carefully before accessing, reading or making any other use of the offering circular. In accessing the offering circular, you agree to be bound by the following terms and conditions, including any modifications to them from time to time, each time you receive any information from us as a result of such access.

**CONFIRMATION OF YOUR REPRESENTATION:** You have accessed the attached document on the basis that you have confirmed your representation to GLP Pte. Ltd. (the "Issuer") and to Citigroup Global Markets Singapore Pte. Ltd., Goldman Sachs (Singapore) Pte., Mizuho Securities Asia Limited and Mizuho Securities (Singapore) Pte. Ltd. (together, the "Dealers") that (1) you consent to delivery of the offering circular and any amendments or supplements thereto by electronic transmission and (2) (i) you and any customers you represent are non-U.S. persons (as defined in Regulation S under the U.S. Securities Act of 1933, as amended (the "Securities Act")) outside the United States and, to the extent you purchase the securities described in the offering circular, you will be doing so pursuant to Regulation S under the Securities Act, and (ii) the electronic mail address to which the offering circular has been delivered is not located in the United States.

The attached document has been made available to you in electronic form. You are reminded that documents transmitted via this medium may be altered or changed during the process of transmission and consequently none of the Issuer, the Dealers and their respective affiliates, directors, officers, employees, representatives and agents or any other person controlling the Issuer, the Dealers or any of their respective affiliates accepts any liability or responsibility whatsoever in respect of any discrepancies between the document distributed to you in electronic format and the hard copy version. We will provide a hard copy version to you upon request.

ANY SECURITIES TO BE ISSUED UNDER THE PROGRAMME (AS DEFINED BELOW) TO WHICH THE OFFERING CIRCULAR RELATES HAVE NOT BEEN, AND WILL NOT BE, REGISTERED UNDER THE SECURITIES ACT, OR THE SECURITIES LAWS OF ANY STATE OF THE UNITED STATES OR OTHER JURISDICTION AND MAY NOT BE OFFERED OR SOLD IN THE UNITED STATES OR TO, OR FOR THE ACCOUNT OR BENEFIT OF U.S. PERSONS, UNLESS REGISTERED UNDER THE SECURITIES ACT OR PURSUANT TO AN EXEMPTION FROM, OR IN A TRANSACTION NOT SUBJECT TO THE REGISTRATION REQUIREMENTS OF, THE SECURITIES ACT AND APPLICABLE U.S. STATE OR LOCAL SECURITIES LAWS.

YOU ARE NOT AUTHORISED TO AND YOU MAY NOT FORWARD OR DELIVER THE OFFERING CIRCULAR, ELECTRONICALLY OR OTHERWISE, TO ANY OTHER PERSON OR REPRODUCE SUCH OFFERING CIRCULAR IN ANY MANNER WHATSOEVER. ANY FORWARDING, DISTRIBUTION OR REPRODUCTION OF THIS DOCUMENT AND THE OFFERING CIRCULAR IN WHOLE OR IN PART IS UNAUTHORISED. FAILURE TO COMPLY WITH THIS DIRECTIVE MAY RESULT IN A VIOLATION OF THE SECURITIES ACT OR THE APPLICABLE LAWS OF OTHER JURISDICTIONS.

The offering circular does not constitute, and may not be used in connection with, an offer or solicitation in any place where offers or solicitations are not permitted by law. No action has been or will be taken in any jurisdiction by the Dealers or the Issuer that would, or is intended to, permit a public offering of the securities to be issued under the Issuer's US\$5,000,000,000 Euro Medium Term Note Programme (the "Programme") to which the offering circular relates, or possession or distribution of the offering circular or any other offering or publicity material relating to any such securities, in any country or jurisdiction where action for that purpose is required. If a jurisdiction requires that the offering be made by a licenced broker or dealer and the Dealers or such affiliate of the Dealers is a lisenced broker or dealer in that jurisdiction, the offering shall be deemed to be made by the Dealers or such affiliate on behalf of the Issuer in such jurisdiction.

The attached offering circular is not a prospectus for the purposes of the European Union's Regulation (EU) 2017/1129.

#### **IMPORTANT – EEA RETAIL INVESTORS**

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (the "EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or (ii) a customer within the meaning of Directive (EU) 2016/97 (the Insurance Distribution Directive), as amended or superseded, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

#### **IMPORTANT – UK RETAIL INVESTORS**

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the UK. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law in the United Kingdom by virtue of the European Union (Withdrawal) Act 2018, as amended by the European Union (Withdrawal Agreement) Act 2020 ("EUWA"); or (ii) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law in the United Kingdom by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law in the United Kingdom by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

**NOTIFICATION UNDER SECTION 309B(1) OF THE SECURITIES AND FUTURES ACT 2001 OF SINGAPORE –** Unless otherwise stated in the pricing supplement in respect of any Notes, all Notes issued or to be issued under the Programme shall be prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Financial Promotion Order"), (ii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "**relevant persons**"). This document or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

You are reminded that you have accessed the offering circular on the basis that you are a person into whose possession the offering circular may be lawfully delivered in accordance with the laws of the jurisdiction in which you are located and you may not nor are you authorised to deliver this document, electronically or otherwise, to any other person. If you have gained access to this transmission contrary to the foregoing restrictions you will be unable to purchase any of the securities described therein. If you receive this document by e-mail, you should not reply by email to this announcement and you may not purchase any securities by doing so. Any reply e-mail communications, including those you generate by using the "Reply" function on your e-mail software, will be ignored or rejected. If you receive this document by e-mail, your use of this e-mail is at your own risk and it is your responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

**Offering Circular dated 7 April 2022** 



# GLP Pte. Ltd.

(a limited liability company incorporated in Singapore)

# US\$5,000,000,000

# EURO MEDIUM TERM NOTE PROGRAMME

Under the US\$5,000,000,000 Euro Medium Term Note Programme described in this Offering Circular (the "Programme"), GLP Pte. Ltd. (the "Issuer") may from time to time issue medium term notes and perpetual notes (the "Perpetual Notes," and together, the "Notes") denominated in any currency agreed between the Issuer and the relevant Dealer (as defined below).

Notes may be issued in bearer or registered form (respectively "Bearer Notes" and "Registered Notes"). The maximum aggregate nominal amount of all Notes outstanding under the Programme will not at any time exceed US\$5,000,000,000 (or its equivalent in other currencies calculated as described herein), subject to increase as described herein.

An investment in Notes issued under the Programme involves certain risks. For a discussion of these see "Risk Factors".

Application has been made to the Singapore Exchange Securities Trading Limited (the "SGX-ST") for permission to deal in, and for the listing and quotation of, any Notes that may be issued pursuant to the Programme and which are agreed at or prior to the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List of the SGX-ST. The SGX-ST assumes no responsibility for the correctness of any statements made or opinions expressed or reports contained in this Offering Circular. There is no assurance that the application to the SGX-ST for the listing and quotation of the Notes will be approved. Admission to the Official List of the SGX-ST and quotation of any Notes on the SGX-ST are not to be taken as an indication of the merits of the Issuer, the Programme or the Notes. Notice of the aggregate nominal amount of the Notes, interest (if any) payable in respect of the Notes, the issue price of the Notes and any other terms and conditions not contained herein which are applicable to each Tranche (as defined under "Terms and Conditions of the Notes other than Perpetual Notes" and "Terms and Conditions of the Perpetual Notes") of Notes will be set out in a pricing supplement (each a "Pricing Supplement") which, with respect to Notes to be listed on the SGX-ST, will be delivered to the SGX-ST before the date of listing of Notes of such Tranche.

Each Series (as defined on page 9) of Notes in bearer form will be represented on issue by a temporary global note in bearer form (each a "Temporary Bearer Global Note") or a permanent global note in bearer form (each a "Permanent Bearer Global Note") (collectively, the "Bearer Global Note"). Each Series of Notes in registered form will be represented on issue by a registered global note (each, a "Registered Global Note"). Bearer Global Notes and Registered Global Notes (together with the Bearer Global Notes, the "Global Notes") may be deposited on the issue date with a common depositary on behalf of Euroclear Bank S.A./N.V. ("Euroclear") and Clearstream Banking, S.A. ("Clearstream, Luxembourg") or with a sub-custodian for the Central Moneymarkets Unit Service, operated by the Hong Kong Monetary Authority (the "CMU"). The provisions governing the exchange of interests in Global Notes for other Global Notes are described in "Form of the Notes".

The Programme provides that Notes may be listed or admitted to trading, as the case may be, on such other or further stock exchanges or markets as may be agreed between the Issuer and the relevant Dealer. The Issuer may also issue unlisted Notes and/or Notes not admitted to trading on any market. The relevant Pricing Supplement in respect of any Series will specify whether or not such Notes will be listed and, if so, on which exchange(s) the Notes are to be listed.

The Notes have not been, and will not be, registered under the U.S. Securities Act of 1933, as amended (the "Securities Act"), or with any securities regulatory authority of any state or other jurisdiction of the United States, and the Notes may include bearer notes that are subject to U.S. tax law requirements. The Notes may not be offered or sold or, in the case of bearer notes, delivered within the United States. Accordingly, the Notes are being offered and sold only outside the United States in compliance with Regulation S under the Securities Act. For a description of certain restrictions on offers, sales and transfers of Notes and distribution of this Offering Circular see "Subscription and Sale".

Tranches of Notes to be issued under the Programme will be rated or unrated. Where a Tranche of Notes is to be rated, such rating will not necessarily be the same as the rating assigned to Notes already issued.

#### Arrangers

Citigroup Global Markets Singapore Pte. Ltd. Goldman Sachs (Singapore) Pte.

Mizuho Securities (Singapore) Pte. Ltd.

#### Dealers

Citigroup Global Markets Singapore Pte. Ltd. Goldman Sachs (Singapore) Pte. Mizuho Securities Asia Limited Mizuho Securities (Singapore) Pte. Ltd.

#### **IMPORTANT NOTICE**

To the best of the knowledge of the Issuer (having taken all reasonable care to ensure that such is the case) the information contained in this Offering Circular is in accordance with the facts and does not omit anything likely to affect the import of such information and the Issuer accepts responsibility accordingly.

Copies of each Pricing Supplement relating to Notes issued under the Programme will be available to Noteholders upon request from the registered office of the Issuer and the specified office of the Fiscal Agent.

This Offering Circular is to be read in conjunction with any supplement hereto and with all documents which are incorporated herein by reference. This Offering Circular shall be read and construed on the basis that such documents are incorporated in, and form part of, this Offering Circular and in relation to any Tranche of Notes shall be read and construed together with the relevant Pricing Supplement.

The Dealers have not independently verified the information contained herein. Accordingly, no representation, warranty or undertaking, express or implied, is made and no responsibility or liability is accepted by the Dealers as to the accuracy or completeness of the information contained or incorporated in this Offering Circular or any other information provided by the Issuer in connection with the Programme.

Subject as provided in the applicable Pricing Supplement, the only persons authorised to use this Offering Circular in connection with an offer of Notes are the persons named in the applicable Pricing Supplement as the relevant Dealer, the Managers or the person named in or identifiable in the applicable Pricing Supplement as the financial intermediaries (the "Financial Intermediaries"), as the case may be.

No person is or has been authorised by the Issuer to give any information or to make any representation not contained in or not consistent with this Offering Circular or any other information supplied in connection with the Programme or the Notes and, if given or made, such information or representation must not be relied upon as having been authorised by the Issuer or any of the Dealers.

Neither this Offering Circular nor any other information supplied in connection with the Programme or any Notes (i) is intended to provide the basis of any credit or other evaluation or (ii) should be considered as a recommendation by the Issuer or any of the Dealers that any recipient of this Offering Circular or any other information supplied in connection with the Programme or any Notes should purchase any Notes. Each investor contemplating purchasing any Notes should make its own independent investigation of the financial condition, results of operations and affairs, and its own appraisal of the creditworthiness, of the Issuer. Prospective investors should also read the detailed information set out elsewhere in this Offering Circular and in the Pricing Supplement of the relevant Tranche of Notes and reach their own views, based upon their own judgement and upon advice from such financial, legal and tax advisers as they have deemed necessary, prior to making any investment decision. Neither this Offering Circular nor any other information supplied in connection with the Programme or the issue of any Notes constitutes an offer of, or invitation by or on behalf of the Issuer or any of the Dealers to any person to subscribe for, or to purchase, any Notes.

Neither the delivery of this Offering Circular nor the offering, sale or delivery of any Notes shall in any circumstances imply that the information contained herein concerning the Issuer is correct at any time subsequent to the date hereof or that there has been no change in the affairs of the Issuer or the Issuer and its subsidiaries taken as a whole (the "Group") since the date hereof or the date upon which this Offering Circular has been most recently amended or supplemented or that there has been no adverse change in the financial position of the Issuer or the Group since the date hereof or the date upon which this Offering Circular has been most recently amended or supplemented or that any other information supplied in connection with the Programme is correct as of any time subsequent to the date indicated in the document containing the same. The Dealers expressly do not undertake to review the financial condition or affairs of the Issuer during the life of the Programme or to advise any investor in the Notes of any information coming to their attention.

This Offering Circular does not constitute an offer to sell or the solicitation of an offer to buy any Notes in any jurisdiction to any person to whom it is unlawful to make the offer or solicitation in such jurisdiction. The distribution of this Offering Circular and the offer or sale of Notes may be restricted by law in certain jurisdictions. The Issuer and the Dealers do not represent that this Offering Circular may be lawfully distributed, or that any Notes may be lawfully offered, in compliance with any applicable registration or other requirements in any such jurisdiction, or pursuant to an exemption available thereunder, or assume any responsibility for facilitating any such distribution or offering. In particular, no action has been taken by the Issuer or the Dealers which is intended to permit a public offering of any Notes or distribution of this Offering Circular in any jurisdiction where action for that purpose is required. Accordingly, no Notes may be offered or sold, directly or indirectly, and neither this Offering Circular nor any advertisement or other offering material may be distributed or published in any jurisdiction, except under circumstances that will result in compliance with any applicable laws and regulations. Persons into whose possession this Offering Circular or any Notes may come must inform themselves about, and observe, any such restrictions on the distribution of this Offering Circular and the offering and sale of Notes. In particular, there are restrictions on the distribution of this Offering Circular and the offer or sale of Notes in the United States, the European Economic Area, the United Kingdom, Hong Kong, Singapore, The People's Republic of China ("China" or the "PRC") and Japan, see "Subscription and Sale".

The Notes have not been approved or disapproved by the U.S. Securities and Exchange Commission, any state securities commission in the United States or any other U.S. regulatory authority, nor has any of the foregoing authorities passed upon or endorsed the merits of the offering of Notes or the accuracy or the adequacy of this Offering Circular. Any representation to the contrary is a criminal offence in the United States.

In connection with the offering, any Dealers regulated by the Financial Conduct Authority ("FCA") are not acting for anyone other than the Issuer and will not be responsible to anyone other than the Issuer for providing the protections afforded to their clients nor for providing advice in relation to the offering.

This Offering Circular is not a prospectus for the purposes of the Regulation (EU) 2017/1129 (as amended or superseded, the "Prospectus Regulation"), or for the purposes of Regulation (EU) 2017/1129 as it forms part of domestic law in the United Kingdom by virtue of the European Union (Withdrawal) Act 2018 (the "UK Prospectus Regulation").

#### NOTICE TO EEA RETAIL INVESTORS

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (the "EEA"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "MiFID II"); or (ii) a customer within the meaning of Directive (EU) 2016/97 (as amended or superseded, the "Insurance Distribution Directive"), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document

required by Regulation (EU) No 1286/2014 (as amended, the "PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the EEA or in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA or in the UK may be unlawful under the PRIIPs Regulation.

**MiFID II product governance / target market** – The Pricing Supplement in respect of any Notes may include a legend entitled "MiFID II Product Governance" which will outline the target market assessment in respect of the Notes and which channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the target market assessment; however, a distributor subject to MiFID II is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the target market assessment) and determining appropriate distribution channels. A determination will be made in relation to each issue of the Notes about whether, for the purpose of the MiFID Product Governance rules under EU Delegated Directive 2017/593 (the "MiFID Product Governance Rules"), any Arranger subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arrangers nor any relevant Dealer nor the Managers nor any of their respective affiliates will be a manufacturer for the purposes of the MiFID Product Governance Rules. The Issuer makes no representation or warranty as to any manufacturer's or distributor's compliance with the MiFID Product Governance Rules.

#### NOTICE TO UNITED KINGDOM RETAIL INVESTORS

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Financial Promotion Order"), (ii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the UK. For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law in the United Kingdom by virtue of the European Union (Withdrawal) Act 2018, as amended by the European Union (Withdrawal Agreement) Act 2020 ("EUWA"); or (ii) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law in the United Kingdom by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law in the United Kingdom by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

**UK MiFIR product governance / target market** – The Pricing Supplement in respect of any Notes may include a legend entitled "UK MiFIR Product Governance" which will outline the target market assessment in respect of the Notes and which channels for distribution of the Notes are appropriate. Any person subsequently offering, selling or recommending the Notes (a "distributor") should take into consideration the target market assessment; however, a distributor subject to the FCA Handbook Product Intervention and Product Governance Sourcebook (the "UK MiFIR Product Governance Rules") is responsible for undertaking its own target market assessment in respect of the Notes (by either adopting or refining the target market assessment) and determining appropriate distribution channels. A determination will be made in relation to each issue about whether, for the purpose of the UK MiFIR Product Governance Rules, any Arranger subscribing for any Notes is a manufacturer in respect of such Notes, but otherwise neither the Arrangers nor any relevant Dealer nor the Managers nor any of their respective affiliates will be a manufacturer for the purpose of the UK MIFIR Product Governance Rules.

This Offering Circular has been prepared on the basis that any offer of Notes in any Member State of the EEA will be made pursuant to an exemption under the Prospectus Regulation from the requirement to publish a prospectus for offers of Notes. Accordingly any person making or intending to make an offer in that Member State of Notes which are the subject of the offering contemplated in this offering circular may only do so to legal entities which are qualified investors as defined in the Prospectus Regulation, provided that no such offer of Notes shall require the Issuer or any of the Dealers to publish a prospectus pursuant to Article 3 of the Prospectus Regulation or supplement a prospectus pursuant to Article 23 of the Prospectus Regulation, in each case in relation to such offer.

This Offering Circular has been prepared on the basis that any offer of Notes in the UK will be made pursuant to an exemption under the UK Prospectus Regulation from the requirement to publish a prospectus for offers of Notes. Accordingly any person making or intending to make an offer in the UK of Notes which are the subject of the offering contemplated in this offering circular may only do so in circumstances in which no obligation arises for the Issuer or any of the Dealers to publish a prospectus pursuant to Section 85 of FSMA or supplement a prospectus pursuant to Article 23 of the UK Prospectus Regulation, in each case, in relation to such offer.

Neither the Issuer nor the Dealers have authorised, nor do they authorise, the making of any offer of Notes to any legal entity which is not a qualified investor as defined in the Prospectus Regulation or in the UK Prospectus Regulation.

Neither the Issuer nor the Dealers have authorised, nor do they authorise, the making of any offer of Notes through any financial intermediary, other than offers made by the Dealers, which constitute the final placement of the Notes contemplated in this Offering Circular.

**NOTIFICATION UNDER SECTION 309B(1) OF THE SECURITIES AND FUTURES ACT 2001 OF SINGAPORE –** Unless otherwise stated in the Pricing Supplement in respect of any Notes, all Notes issued or to be issued under the Programme shall be prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).

In making an investment decision, investors must rely on their own examination of the Issuer and the terms of the Notes being offered, including the merits and risks involved. The Notes described herein have not been approved or disapproved by the United States Securities and Exchange Commission or any state securities commission or other regulatory authority in the United States, nor have any of the foregoing authorities passed upon or endorsed the merits of this offering or the accuracy or adequacy of this Offering Circular. Any representation to the contrary is unlawful. None of the Dealers nor the Issuer makes any representation to any investor in the Notes regarding the legality of its investment under any applicable laws. Any investor in the Notes should be able to bear the economic risk of an investment in the Notes for an indefinite period of time.

#### PRESENTATION OF FINANCIAL AND OTHER INFORMATION

The Offering Circular contains the Group's audited consolidated financial statements for the financial years ended 31 December 2019, 2020 and 2021 (the "Financial Statements"). The Group's consolidated financial statements for the financial years ended 31 December 2019, 2020 and 2021 have been audited by KPMG LLP and prepared and presented in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)").

Unless the context otherwise requires, financial information in this Offering Circular is presented on a consolidated basis.

Certain line items in the financial information as of 31 December 2019 were reclassified in order for the items to be comparable with those as of 31 December 2020, the reclassified line items as of 31 December 2019 are presented in the Selected Consolidated Financial Information section in this Offering Circular for consistency.

Selected financial data from the Financial Statements are set out in the section entitled "Selected Consolidated Financial Information" of this Offering Circular. Such selected financial data should be read together with the relevant notes to the Financial Statements, where applicable, which are included in this Offering Circular.

Market data, industry forecasts and industry statistics in this Offering Circular have been obtained from both public and private sources, including market research, publicly available information and industry publications. Although the Issuer believes this information to be reliable, it has not been independently verified by the Issuer or the Dealers or their respective directors and advisors, and none of the Issuer nor the Dealers nor their respective directors and advisors makes any representation as to the accuracy or completeness of that information. In addition, third party information providers may have obtained information from market participants and such information may not have been independently verified. Furthermore, such market data, industry forecasts and industry statistics may have been obtained prior to the outbreak of the COVID-19 pandemic and may not have been updated to reflect the impact from the COVID-19 pandemic. See "Risk Factors-Risks Relating to the Group's Business and Operations-The outbreak of COVID-19 or any other infectious disease or any other serious public health concerns could adversely impact the Group's business, financial condition and results of operations". Due to possibly inconsistent collection methods and other problems, such statistics herein may be inaccurate. Investors should not unduly rely on such market data, industry forecasts and industry statistics.

In this Offering Circular, all references to "US\$" and "U.S. dollars" are to United States dollars, the official currency of the United States of America (the "United States" or "U.S."), all references to "RMB" or "Renminbi" are to Renminbi, the official currency of the PRC, all references to "¥", "Yen" or "JPY" are to Japanese Yen, the official currency of Japan, all references to "BRL" are to Brazilian Real, the official currency of Brazil, all references to "Singapore dollars" and "S\$" are to Singapore dollars, the official currency of the Republic of Singapore, all references to "Turina Rupees" or "Rs." are to Indian Rupees, the official currency of India and all references to " $\mathbb{C}$ " or "Euro" are to the official currency introduced at the third state of the Economic and Monetary Union pursuant to the Treaty on European Union.

The Group's Financial Statements are published in U.S. dollars.

References to "PRC" and "China," for the statistical purposes of this Offering Circular, except where the context otherwise requires, do not include the Hong Kong Special Administrative Region

of the PRC, the Macau Special Administrative Region of the PRC or Taiwan. "PRC government" or "State" means the central government of the PRC, including all political subdivisions (including provincial, municipal and other regional or local governments) and instrumentalities thereof, or, where the context requires, any of them.

Totals presented in this Offering Circular may not total correctly because of rounding of numbers.

Assets under management" ("AUM") are defined as the total value of assets managed ("invested AUM") and uncalled capital commitments grossed up at target loan-to-value ratio ("investment capacity") and include AUM of real estate funds, balance sheet assets, strategic joint ventures and private equity funds.

#### VALUATIONS, PROPERTY VALUES AND GROSS FLOOR AREA/GROSS LEASABLE AREA

Valuations of the Group's interests in properties are included in this Offering Circular. These valuations reflect the market value of the properties at the date of valuation, being generally the estimated amount at which an asset would be exchanged on the date of valuation between a willing buyer and a willing seller in an arm's length transaction. The methodologies used by the Issuer and each of the independent valuers (the "Independent Valuers") of the Group's property interests may differ, and are based on assumptions by the Issuer and the Independent Valuers of facts particular to that property.

Where valuations are performed by Independent Valuers, valuation reports generally provide that the Independent Valuers have relied on information provided by the entity owning the relevant property (which may not be the Issuer's subsidiary or an entity over which the Group has control), and that they do not take responsibility for the accuracy of the information.

A parcel of land in land reserve is not reflected as part of the Group's assets unless and until the relevant PRC subsidiary and/or a joint venture acquires the relevant parcel. For more information about the definition of "land reserve", see "Description of the Group – The Group's Portfolio – Portfolio Summary".

There can be no assurance that valuations and property values reflect accurately the value of the Group's property interests and that the Group's property interests will be realised at such values. See "Risk Factors – Risks Relating to the Group's Business and Operations – The valuations of the Group's properties and investments contain assumptions that may not materialise and may fluctuate from time to time".

The gross floor area ("GFA") (in the case of the China Portfolio, the Japan Portfolio and the India Portfolio) and the gross leasable area ("GLA") (in the case of the Brazil Portfolio and the Europe Portfolio) of the Group's property interests are included in this Offering Circular. The Issuer determines GFA generally by reference to the built-up area of the property, excluding car park space, and determines GLA generally by reference to the total leasable rent area. For properties under development, the GFA or GLA (as the case may be) is based on the Issuer's estimation by reference to, among other things, construction plans, which may change. The GFA or GLA (as the case may be) of the Group's properties under development, in certain cases, is subject to final verification by survey and regulatory approval. For properties being repositioned, the GFA or GLA (as the case may be) is based on the current built-up area reflected in the title certificates or leasable area (as the case may be) as determined by the Issuer. For land held for future development and land reserve, the GFA or GLA (as the case may be) is assumed using certain planning parameters of the land, such as plot ratio and building coverage ratio. Unless otherwise expressly stated, the calculation of GFA or GLA (as the case may be) and the information derived from GFA or GLA amounts (e.g. weighted average contracted rental rate) set forth in this Offering Circular are

based on 100.0 per cent. of the GFA or GLA (as the case may be) of the properties owned by the Issuer's subsidiaries, associates and joint ventures, and not just the Group's attributable interest in those properties. For more information about the GFA or GLA of properties held by the Issuer's subsidiaries, associates and joint ventures, see "Description of the Group – The Group's Portfolio – Portfolio Summary".

Various operation ratios of the Group's property interests with regard to completed properties are also included in this Offering Circular:

- "Stabilised properties" means properties that have either (i) a lease ratio of at least 90 per cent., or (ii) been completed for at least one year from the completion date.
- "Lease ratio" means the total floor area contracted to be leased of the stabilised properties divided by the total net leasable area of the stabilised properties.
- "Average lease ratio" means the total floor area contracted to be leased of the stabilised properties over the relevant period divided by the total floor area available for lease of the stabilised properties over the same period.
- "WALE" means the weighted average lease expiry, or the average lease term remaining to expiry across the portfolio, weighted by leased space.

### **CLASSIFICATION OF PROPERTIES**

Prospective investors should note that the approach which the Issuer uses for classifying a property's development status may differ from that of independent valuers. The Issuer classifies the status of a property based on its internal definition of actual development start date and the estimated completion date and the commercial or business intention with which the property is or will be placed, whilst certain independent valuers may value and classify the status of a property based on its actual physical status/condition as at the date of valuation. As an example to illustrate this difference, if the Issuer had commenced construction on a site but then suspended construction because of adverse changes in the global economic outlook, the Issuer would treat the property as "Land held for future development".

Prospective investors should also note that any information derived from a particular category of properties such as the GFA or GLA (as the case may be) of the Group's completed and pre-stabilised portfolio in a particular city as a percentage of the total GFA or GLA (as the case may be) is calculated and presented based on the Issuer's classification of properties. Similarly, all derived information, such as the lease ratio, average lease ratio, weighted average lease term and weighted average contracted rental rate, are calculated and presented in the same way.

Notwithstanding the differences in the classification of properties, the total valuation of the Group's properties is not affected although the value of properties comprising a particular sub-category may be different because of the differences in classification described above.

#### **STABILISATION**

In connection with the issue and distribution of any Tranche of Notes, the Dealer or Dealers (if any) named as the stabilising manager(s) in the applicable Pricing Supplement (the "Stabilising Managers") (or persons acting on behalf of any Stabilising Manager(s)) may over-allot Notes or effect transactions with a view to supporting the market price of the Notes during the stabilisation period at a level higher than that which might otherwise prevail. However, stabilisation may not necessarily occur. Any stabilisation action may begin on or after the date on which adequate public disclosure of the terms of the offer of the relevant Tranche of Notes is made and, if begun, may cease at any time, but it must end no later than the earlier of 30 days after the date the Issuer

received the proceeds of the relevant Tranche of Notes and 60 days after the date of the allotment of the relevant Tranche of Notes. Any stabilisation action or over-allotment must be conducted by the relevant Stabilising Manager(s) (or persons acting on behalf of any Stabilising Manager(s)) in accordance with all applicable laws and rules and will be undertaken at the offices of the Stabilising Managers (or persons acting on their behalf). Any loss of profit sustained as a consequence of any over-allotment or stabilising shall, as against the Issuer, be for the account of the Stabilising Manager(s).

## FORWARD-LOOKING STATEMENTS

All statements other than statements of historical facts included in this Offering Circular, including, without limitation, those regarding the respective financial positions of the Issuer and the Group, their business strategy, plans and objectives of management for future operations (including their respective development plans and objectives relating to their businesses), are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Issuer and the Group to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Issuer's and the Group's present and future business strategies and the environment in which the Issuer and the Group will operate in the future. Factors that could cause actual results, performance or achievements to differ materially include, but are not limited to, those discussed under "Risk Factors". These forward-looking statements speak only as of the date of this Offering Circular. The Issuer expressly disclaims any obligation or undertaking to release publicly any updates or revisions to any forward-looking statement contained herein to reflect any change in their respective expectations with regard thereto or any change in events, conditions or circumstances on which any such statement is based.

#### DOCUMENTS INCORPORATED BY REFERENCE

This Offering Circular should be read and construed in conjunction with each relevant Pricing Supplement, the most recently published audited annual accounts and any interim accounts (whether audited or unaudited) published subsequently to such annual accounts of the Issuer from time to time (if any) and all amendments and supplements from time to time to this Offering Circular, which shall be deemed to be incorporated in, and to form part of, this Offering Circular and such accounts, amendments and supplements shall be deemed to modify or supersede the contents of this Offering Circular to the extent that a statement contained in any such document is inconsistent with such contents. Copies of all such documents which are so deemed to be incorporated in, and to form part of, this Offering Circular will be available free of charge during usual business hours on any weekday (Saturdays and public holidays excepted) from the specified offices of the Paying Agents set out at the end of this Offering Circular. Copies of the most recently published audited annual accounts of the Issuer are available on the SGX-ST's website at http://www.sgx.com.

References in this Offering Circular to "Dealers" are to Arrangers and to such additional persons that are appointed as dealers in respect of the whole Programme (and whose appointment has not been terminated) and all persons appointed as a dealer in respect of one or more Tranches.

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## SUMMARY

The Issuer is the holding company of the Group's portfolios that invest and operate businesses in logistics real estate, industrial property, cold storage, business parks, commercial and office spaces, mixed development property, data centres, renewable energy, transportation, private equity, finance and related technologies. It operates across Brazil, China, Europe, India, Japan and Vietnam and have more than \$120 billion in assets under management in real estate and private equity as of 31 December 2021.

The Issuer was listed on the Main Board of the SGX-ST on 18 October 2010. On 30 November 2017, the shareholders of the Issuer approved the privatisation of the Issuer (the "Privatisation") and on 22 January 2018, GLP Bidco Limited (formerly known as Nesta Investment Limited) and GLP Holdings L.P. became the Issuer's immediate holding company and ultimate holding company, respectively, and the Issuer was delisted from the Main Board of the SGX-ST.

The Group's activities when combined with the Group's size and scale, create a "Network Effect", provide the ability to recycle capital with attractive returns and allow customers to seamlessly expand and optimise their networks.

The Group is one of the largest global investors and operators in logistics and real estate. It owns, manages and leases out an extensive network of approximately 2,800 completed properties across China, Japan, Brazil, Europe and India, with a combined GFA and GLA of approximately 53.6 million square metres as of 31 December 2021. The Group also has interests in an additional 30.0 million square metres of land held for future development, under development or under land reserve. As of 31 December 2021, the Group's network was spread across 196 cities and 17 countries in China, Japan, Brazil, Europe, India and Vietnam. See "Description of the Group – The Group's Portfolio". Each of the Group's assets is strategically located within key hubs focused on serving the greater metropolitan areas of each market. The Group's early mover advantage allowed it to establish its presence in strategically located sites across key gateway cities in these countries.

The Issuer is also one of the largest developer-owner-operators in Asia Pacific of modern logistics and facilities in new economy sectors, with dominant market positions across China, Japan and India (through a strategic partnership with IndoSpace). New economy sectors are knowledge-based industries that are predominantly associated with high-growth technology development and advancement, which include modern logistics, life science, hi-tech manufacturing, modern information technology, e-commerce and digital media.

The Group is also a leading global investment manager partnering with, and investing on behalf of, many of the world's largest pension funds, sovereign wealth funds, pension funds, property and insurance companies and financial institutions, with the objective of delivering sustainable risk-adjusted returns. The Group's fund management platform is one of the largest in the world and continues to be a growing source of stable income and a conduit for capital recycling. As of 31 December 2021, the Group had over US\$120 billion of total assets under management ("AUM"), including over US\$100 billion in real estate AUM. The Group holds a portfolio of assets on its balance sheet and manages a broad range of funds and investment vehicles across the real estate and private equity segments. The Group is consistently ranked in PERE's top real estate fund managers in Asia-Pacific and globally.

For the financial year ended 31 December 2020 and the financial year ended 31 December 2021, the Group had revenue of US\$1,698.3 million and US\$1,634.2 million, respectively. The Group recorded a net profit of US\$1,599.7 million and US\$1,686.0 million for the financial year ended 31 December 2020 and the financial year ended 31 December 2021, respectively. As at 31 December 2020 and 31 December 2021, the total assets of the Group amounted to US\$40,404.1 million and US\$44,734.1 million, respectively.

# The Group's Strengths

The Group believes that it has the following competitive strengths as a leading global investment manager and a business builder in logistics, data infrastructure, renewable energy and related technologies, with global exposure to high-growth asset classes and geographies and a market-leading position in Asia. These strengths drive our success and differentiate us from our peers:

- **Disciplined investor** with a proven track record of growing organically and via acquisitions
- Global fund manager with a **track record** of **raising capital** and strong, long-term relationships with capital partners
- Prudent financial management and strong balance sheet
- Rental and fund management provides high margins and recurring, growing income
- Strong corporate governance framework, experienced management team and supportive shareholder base, and a strong commitment to ESG
- **Diverse talent pool** with an entrepreneurial culture

# The Group's Strategy

The Group focuses on high-growth, new economy sectors, including logistics, data centres and renewable energy which are supported by global macroeconomic trends, including the sustained growth of globalised commerce, widespread adoption of e-commerce, increased demand for data storage/processing and worldwide focus on sustainable energy.

The Group's advantage in these areas is grounded in its ability to recognise new economy sectors and trends early in their growth cycle, utilize its deep global industry/sector expertise combined with its local presence and connectivity. By developing expertise and credibility in growing sectors early, the Group believes it is able to identify high-quality investment and business opportunities. It has a long track record of success with this approach across multiple investment strategies and sectors. This, combined with its global platform, provides a runway for sustained growth of its business as the new economy sectors continue to expand worldwide.

The Group intends to implement the following principal strategies to strengthen its market leadership position and support the further development of its business:

- Expand the Group's position as a leading global investor and business builder in new economy sectors
- Grow and scale the Group's business by leveraging its combined investment and operational expertise to build high-quality businesses and achieve long-term scale, with a focus on the growth of the fund management platform
- Enhance asset value by utilizing operational expertise, global scale and data driven insights to further enhance asset values and strategically expand into adjacent businesses and asset classes

- Develop sector expertise and talent by building great teams which specialize across individual sectors, while retaining and fostering an entrepreneurial vision
- Expand product offerings in existing and new business strategies, and through strategic partnerships

## The Group's Commitment to ESG

The Group is committed to a broad range of ESG commitments that elevate its business, create value for its investors, support its employees and customers, and show respect to the local communities in which the Group works. The Group's policy and initiatives are designed to support its progress in developing ESG commitments and further integrating sustainability into its business and investment decisions. The Group is committed to making sustainability a core component of its business in order to build a better future. The Group believes that its focus on improving efficiency across its businesses through the use and integration of data and technology is what sets the Group apart. As a result, the Group believes it is able to reduce consumption, better manage assets and invest capital more efficiently, which in turn generates better returns, reduces costs and supports its global employees. For further information see "Structure of the Issuer – The Group's Environmental, Social and Governance Best Practices".

### **Recent Developments**

In addition to the subsequent events as disclosed in the Financial Statements for the financial year ended 31 December 2021, the following recent developments occurred after 31 December 2021:

## Final Close for GLP Japan Logistics Development Fund

On 19 January 2022, GLP announced the final close of GLP Japan Development Partners IV ("GLP JDP IV") with JPY 412 billion (approximately US\$3.7 billion) of total commitments from a diversified investor group of pension funds, sovereign wealth funds and insurance companies from North America, Asia and the Middle East). At the time of the capital raise, GLP JDP IV represents the largest ever amount of capital raised for a Japan-focused private real estate strategy.

### Launch of US\$1.1 billion Vietnam Logistics Development Fund

On 21 January 2022, GLP announced the establishment of GLP Vietnam Development Partners I which has an investment capacity of US\$1.1 billion. The fund has received commitments from a diversified investor group of pension funds, sovereign wealth funds and insurance companies from across Asia, Europe, North America and the Middle East. The fund will focus on developing modern and environmental-friendly logistics facilities in Greater Hanoi and Greater Ho Chi Minh City. As of the date of the announcement, it was seeded with six development sites with a total land area of approximately 900,000 square metres.

### First Close for GLP Europe Income Partners III SCSp

On 23 March 2022, GLP announced the first close of GLP Europe Income Partners III SCSp ("GLP EIP III") with €1.2 billion (approximately US\$1.3 billion) of total commitments. GIP EIP III aims to generate long-term, stable returns by investing in high-quality and well-designed properties in key logistics and distribution locations across Europe and is the third vintage of GLP's flagship pan-European logistics income fund series.

## SELECTED CONSOLIDATED FINANCIAL INFORMATION

The following tables set forth the selected consolidated financial information of the Group as at and for the periods indicated.

The selected audited consolidated financial information of the Group as of and for the financial years ended 31 December 2019, 2020 and 2021 have been derived from the Financial Statements included in this Offering Circular which have been audited by KPMG LLP, and should be read together with the Financial Statements and the notes thereto.

The Group's financial statements are reported in U.S. dollars. The Group's consolidated financial statements for the financial years ended 31 December 2019, 2020 and 2021 contained in this Offering Circular have been prepared and presented in accordance with SFRS(1).

On 26 September 2019, the Issuer completed the sale of 179 million square feet of urban, infill logistics assets from three of the Group's U.S. funds, namely GLP US Income Partners I, GLP US Income Partners II and GLP US Income Partners III, to the Blackstone group ("Blackstone") for a consideration of US\$18.7 billion (the "U.S. Disposition"). No pro forma financial information relating to the U.S. Disposition, the assets of which comprise substantially all of the U.S. Portfolio, has been provided in the Offering Circular.

## SELECTED CONSOLIDATED INCOME STATEMENT INFORMATION

	For the year ended 31 December		
	2019	2020	2021
	USS	§ (in thousa	nds)
Revenue	1,451,602	1,698,324	1,634,188
Other income	186,636	204,501	365,528
Property-related expenses	(226,081)	(283,989)	(376,094)
Cost of goods and other financial services cost	(25,857)	(125,743)	(3,881)
Other expenses	(447,958)	(502,137)	(1,852,726)
	938,342	990,956	(232,985)
Share of results (net of tax expense) of associates and joint			
ventures	426,571	405,189	1,077,921
Profit from operating activities after share of results of associates			
and joint ventures	1,364,913	1,396,145	844,936
Net finance costs	(471,341)	(327,807)	(450,564)
Non-operating income	426,839	459,595	910,302
Profit before changes in fair value of subsidiaries' investment			
properties	1,320,411	1,527,933	1,304,674
Changes in fair value of investment properties	1,193,643	655,775	1,359,752
Profit before tax	2,514,054	2,183,708	2,664,426
Tax expense	(658,142)	(583,966)	(978,389)
Profit for the year/period	1,855,912	1,599,742	1,686,037
Profit attributable to:			
Owners of the Company	1,256,317	940,585	784,735
Non-controlling interests	599,595	659,157	901,302
Profit for the year/period	1,855,912	1,599,742	1,686,037

# SELECTED STATEMENT OF FINANCIAL POSITION INFORMATION

	2019	2020	2021
	US\$ (in thousands)		
Non-current assets			
Investment properties	21,275,620	22,438,429	16,619,297
Associates and joint ventures	4,419,731	6,144,569	8,246,560
Deferred tax assets	21,861	46,293	54,963
Property, plant and equipment	235,643	389,223	861,294
Intangible assets	438,052	520,014	526,338
Other investments	1,894,056	2,598,787	2,834,067
Other non-current assets	462,362	1,386,137	1,178,527
	28,747,325	33,523,452	30,321,046
Current assets			
Trade and other receivables	3,392,449	3,888,041	6,555,442
Cash and cash equivalents	1,004,174	1,421,617	2,045,215
Asset classified as held for sale	1,451,482	1,571,031	5,812,352
	5,848,105	6,880,689	14,413,009
Total assets	34,595,430	40,404,141	44,734,055
Equity attributable to owners of the Company			
Share capital	5,538,589	5,538,589	5,538,589
Capital securities	_	_	1,144,039
Reserves	5,274,440	6,393,949	7,199,373
	10,813,029	11,932,538	13,882,001
Non-controlling interests	7,596,293	9,672,120	10,430,633
Total equity	18,409,322	21,604,658	24,312,634
Non-current liabilities			
Loans and borrowings	9,336,929	9,857,947	10,250,605
Financial derivative liabilities	4,741	6,048	4,359
Deferred tax liabilities	2,350,528	2,486,269	1,817,642
Other non-current liabilities	274,396	553,159	862,773
	11,966,594	12,903,423	12,935,379
Current liabilities			
Loans and borrowings	1,836,377	3,485,880	1,505,134
Financial derivative liabilities	23	-	-
Trade and other payables	1,539,195	1,950,264	3,232,641
Current tax payable	86,519	130,415	192,217
Liabilities classified as held for sale	757,400	329,501	2,556,050
	4,219,514	5,896,060	7,486,042
Total liabilities	16,186,108	18,799,483	20,421,421
Total equity and liabilities	34,595,430	40,404,141	44,734,055

# SELECTED CONSOLIDATED STATEMENT OF CASH FLOWS INFORMATION

	For the year ended 31 December		
	2019	2020	2021
	USS	§ (in thousan	ds)
Net cash from operating activities	827,003	677,083	865,763
Net cash used in investing activities	(2,091,577)	(2,757,221)	(2,405,367)
Net cash from financing activities	1,353,757	2,462,753	2,318,703
Net (decrease)/increase in cash and cash equivalents	89,183	382,615	779,099
Cash and cash equivalents at beginning of year/period Effects of exchange rate changes on cash balances held in foreign	974,429	1,054,908	1,482,927
currencies	(8,704)	45,404	7,194
Cash and cash equivalents at end of year/period	1,054,908	1,482,927	2,017,762
Cash and cash equivalent of subsidiaries reclassified as assets held			
for sale	(61,670)	(61,310)	(251,458)
Restricted cash deposits	10,936		27,453
Cash and cash equivalents in the statement of financial position	1,004,174	1,421,617	2,045,215

## **OVERVIEW OF THE PROGRAMME**

The following overview does not purport to be complete and is taken from, and is qualified in its entirety by, the remainder of this Offering Circular and, in relation to the terms and conditions of any particular Tranche of Notes, the applicable Pricing Supplement.

Words and expressions defined in "Terms and Conditions of the Notes other than Perpetual Notes" or "Terms and Conditions of the Perpetual Notes", as applicable, shall have the same meanings in this overview.

Issuer	GLP Pte. Ltd.
Issuer Legal Entity Identifier (LEI)	254900PC2NNG9BLIJO15
Description	Euro Medium Term Note Programme
Size	Up to US\$5,000,000,000 (or the equivalent in other currencies at the date of issue) in aggregate nominal amount of Notes outstanding at any one time. The Issuer may increase the aggregate nominal amount of the Programme in accordance with the terms of the Programme Agreement.
Arrangers	Citigroup Global Markets Singapore Pte. Ltd. Goldman Sachs (Singapore) Pte. Mizuho Securities (Singapore) Pte. Ltd.
Dealers	Citigroup Global Markets Singapore Pte. Ltd. Goldman Sachs (Singapore) Pte. Mizuho Securities Asia Limited Mizuho Securities (Singapore) Pte. Ltd.
	The Issuer may from time to time terminate the appointment of any Dealer under the Programme or appoint additional dealers either in respect of one or more Tranches or in respect of the whole Programme. References in this Offering Circular to "Dealers" are to the persons listed above as Dealers and to such additional persons that are appointed as dealers in respect of the whole Programme (and whose appointment has not been terminated) and all persons appointed as a dealer in respect of one or more Tranches.
Fiscal Agent	Citicorp International Limited
Registrar	Citigroup Global Markets Europe AG
Paying Agent and Transfer Agent	Citibank, N.A., London Branch
Hong Kong Paying Agent and Lodging Agent	Citicorp International Limited

Listing and Admission to	
Trading	Application has been made to the SGX-ST for permission to deal in, and for the listing and quotation of, any Notes that may be issued pursuant to the Programme and which are agreed at or prior to the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List of the SGX-ST. Admission to the Official List of the SGX-ST and quotation of any Notes on the SGX-ST are not to be taken as an indication of the merits of the Issuer, the Programme or the Notes. The SGX-ST assumes no responsibility for the correctness of any statements made, opinions expressed or reports contained herein. There is no assurance that the application to the SGX-ST for the listing and quotation of the Notes will be approved. Notes may also be listed or admitted to trading on or by such other or further stock exchange(s) and/or competent listing authorities as may be agreed between the Issuer and the relevant Dealer and specified in the applicable Pricing Supplement. For so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST in a minimum board lot size of at least S\$200,000 (or its equivalent in other currencies).
	Unlisted Notes may also be issued. The applicable Pricing Supplement will state whether or not the relevant Notes are to be listed or admitted to trading and, if so, on or by which stock exchange(s) and/or competent listing authorities.
Selling Restrictions	There are restrictions on the offer, sale and transfer of the Notes in the United States, the EEA, the UK, the PRC, Hong Kong, Singapore and Japan and such other restrictions as may be required in connection with the offering and sale of a particular Tranche of Notes, see "Subscription and Sale".
	In connection with the offering and sale of a particular Tranche of Notes, additional restrictions may be imposed which will be set out in the relevant Pricing Supplement.
	Each Tranche of Notes in bearer form will be issued either in compliance with U.S. Treas. Reg. section 1.163-5(c)(2)(i)(D) or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the U.S. Internal Revenue Code of 1986, as amended (the "Code") (the "TEFRA D Rules") or with U.S. Treas. Reg. section 1.163-5(c)(2)(i)(C) or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the Code (the "TEFRA C Rules") unless the Notes are only in registered form and/or the applicable Pricing Supplement specifies that the TEFRA Rules are not applicable.

# Summary of Terms Relating to Notes other than Perpetual Notes

Method of Issue	The Notes will be issued on a syndicated or non-syndicated basis. The Notes will be issued in series (each a "Series") having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of interest), the Notes of each Series being intended to be interchangeable with all other Notes of that Series. Each Series may be issued in tranches (each a "Tranche") on the same or different issue dates. The specific terms of each Tranche (which will be completed, where necessary, with the relevant terms and conditions and, save in respect of the issue date, issue price, first payment of interest and nominal amount of the Tranche, will be identical to the terms of other Tranches of the same Series) will be completed in the pricing supplement (the "Pricing Supplement").
Issue Price	Notes may be issued at their nominal amount or at a discount or premium to their nominal amount.
Partly Paid Notes	Partly-paid Notes may be issued, the issue price of which will be payable in two or more instalments.
Form of Notes	The Notes may be issued in bearer form or in registered form as described in "Form of the Notes".
Initial Delivery of Notes	On or before the issue date for each Tranche, the Bearer Global Note representing Bearer Notes or the Registered Global Note representing Registered Notes may be deposited with a common depositary for Euroclear and Clearstream, Luxembourg or deposited with a sub-custodian for the CMU or any other clearing system or may be delivered outside any clearing system provided that the method of such delivery has been agreed in advance by the Issuer, the Fiscal Agent and the relevant Dealer(s). Registered Notes that are to be credited to one or more clearing systems on issue will be registered in the name of, or in the name of nominees or a common nominee or a sub-custodian for, such clearing systems.
Currencies	Subject to compliance with all relevant laws, regulations and directives, Notes may be issued in any currency agreed between the Issuer and the relevant Dealer(s).
Maturities	Such maturities as may be agreed between the Issuer and the relevant Dealer(s), subject to such minimum or maximum maturities as may be allowed or required from time to time by the relevant central bank (or equivalent body) or any laws, regulations or directives applicable to the Issuer or the relevant Specified Currency.
Specified Denomination	Notes will be in such denominations as may be specified in the relevant Pricing Supplement save that unless otherwise

permitted by then current laws and regulations, Notes (including Notes denominated in sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the UK or whose issue otherwise constitutes a contravention of section 19 of the Financial Services and Markets Act 2000 ("FSMA") will have a minimum denomination of £100,000 (or its equivalent in other currencies). Notes to be admitted to trading on a regulated market situated or operating within the EEA or in the UK or to be offered to the public in the EEA or in the UK for the purposes of the Prospectus Regulation or the UK Prospectus Regulation (as applicable) shall have the minimum denomination of €100,000 (or its equivalent in other currencies).

**Currency Fallback** ...... The applicable Pricing Supplement may provide that Currency fallback provisions apply, in which case, if by reason of certain circumstances as described in Condition 6(h) of the Terms and Conditions of the Notes other than Perpetual Notes, the Issuer is not able, or it would be impractical for it, to satisfy payments in principal or interest (in whole or in part) in respect of Notes where the Specified Currency is Renminbi, when any payment on such Notes is due, the Issuer shall be entitled to satisfy its obligations in respect of such payment by making such payment in U.S. dollars on the basis of the then prevailing exchange rate, as further described in the Terms and Conditions "Currency Fallback".

Fixed Rate Notes ...... Fixed interest will be payable in arrear on such date or dates in each year specified in the relevant Pricing Supplement.

Floating Rate Notes ...... Floating Rate Notes will bear interest at a rate determined separately for each Series as follows:

- (i) on the same basis as the floating rate under a notional interest rate swap transaction in the relevant Specified Currency governed by an agreement incorporating the 2006 ISDA Definitions (as published by the International Swaps and Derivatives Association, Inc., and as amended and updated as at the Issue Date of the first Tranche of the Notes of the relevant Series); or
- (ii) on the basis of a reference rate appearing on the agreed screen page of a commercial quotation service; or
- (iii) on such other basis as may be agreed between the Issuer and the relevant Dealer.

The margin (if any) relating to such floating rate will be agreed between the Issuer and the relevant Dealer for each Series of Floating Rate Notes.

	Interest periods will be specified in the relevant Pricing Supplement.
Index Linked Notes	Payments of principal in respect of Index Linked Redemption Notes or of interest in respect of Index Linked Interest Notes will be calculated by reference to such index and/or formula or to changes in the prices of securities or commodities or to such other factors as the Issuer and the relevant Dealer may agree.
Dual Currency Notes	Payments (whether in respect of principal or interest and whether at maturity or otherwise) in respect of Dual Currency Notes will be made in such currencies, and based on such rates of exchange, as the Issuer and the relevant Dealer may agree.
Zero Coupon Notes	Zero Coupon Notes may be issued at their nominal amount or at a discount to it and will not bear interest.
Interest Periods and Interest	
Rates	The length of the interest periods for the Notes and the applicable interest rate or its method of calculation may differ from time to time or be constant for any Series. Notes may have a maximum interest rate, a minimum interest rate, or both. The use of interest accrual periods permits the Notes to bear interest at different rates in the same interest period. All such information will be set out in the relevant Pricing Supplement.
Redemption	The relevant Pricing Supplement will specify the basis for calculating the redemption amounts payable. Unless permitted by then current laws and regulations, Notes (including Notes denominated in sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the UK or whose issue otherwise constitutes a contravention of section 19 of the FSMA must have a minimum redemption amount of £100,000 (or its equivalent in other currencies).
Other Notes	Terms applicable to high interest Notes, low interest Notes, step-up Notes, step-down Notes, reverse dual currency Notes, optional dual currency Notes, partly paid Notes and any other type of Note that the Issuer and any relevant Dealer(s) may agree to issue and subscribe respectively under the Programme will be set out in the relevant Pricing Supplement.
Optional Redemption	The Pricing Supplement issued in respect of each issue of Notes will state whether such Notes may be redeemed prior to their stated maturity at the option of the Issuer (either in whole or in part) and/or the holders, and if so the terms applicable to such redemption.

Early Redemption	Except as provided in "Optional Redemption" above, Notes will be redeemable at the option of the Issuer prior to maturity only for tax reasons.
Taxation	All payments in respect of the Notes will be made without deduction or withholding for or on account of tax imposed by any Tax Jurisdiction (as defined in Condition 8 of the Terms and Conditions of the Notes other than Perpetual Notes), as provided in Condition 8 of the Terms and Conditions of the Notes other than Perpetual Notes. In the event that any such deduction or withholding is made, the Issuer will, except in certain limited circumstances provided in Condition 8 of the Terms and Conditions of the Notes other than Perpetual Notes, be required to pay additional amounts to cover the amounts so deducted.
Negative Pledge	The terms and conditions of the Notes will contain a negative pledge provision as further described in Condition 4 of the Terms and Conditions of the Notes other than Perpetual Notes.
Cross Default	The terms and conditions of the Notes will contain a cross default provision as further described in Condition 10 of the Terms and Conditions of the Notes other than Perpetual Notes.
Status of the Notes	The Notes will constitute direct, unconditional, unsubordinated and (subject to the provisions of Condition 4 of the Terms and Conditions of the Notes other than Perpetual Notes), unsecured obligations of the Issuer and will rank <i>pari passu</i> without any preference among themselves and at least equally with all other outstanding unsecured and unsubordinated obligations of the Issuer, present and future, other than obligations, if any, that are mandatorily preferred by statute or by operation of law.
Rating	Tranches of Notes will be rated or unrated. Where a Tranche of Notes is to be rated, such rating will be specified in the relevant Pricing Supplement.
	A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, revision, reduction or withdrawal at any time by the assigning rating agency.
Governing Law	The Notes and any non-contractual obligations arising out of or in connection with them will be governed by, and construed in accordance with, English law.
Clearing Systems	Euroclear, Clearstream, Luxembourg, the CMU and, in relation to any Tranche, any other clearing system as may be agreed between the Issuer, the Fiscal Agent and the relevant dealer and specified in the relevant Pricing Supplement.

# Summary of Terms Relating to Perpetual Notes

Method of Issue	The Perpetual Notes will be issued on a syndicated or non-syndicated basis. The Perpetual Notes will be issued in Series having one or more issue dates and on terms otherwise identical (or identical other than in respect of the first payment of interest), the Perpetual Notes of each Series being intended to be interchangeable with all other Perpetual Notes of that Series. Each Series may be issued in Tranches on the same or different issue dates. The specific terms of each Tranche (which will be completed, where necessary, with the relevant terms and conditions and, save in respect of the issue date, issue price, distribution commencement date and/or issue price, will be identical to the terms of other Tranches of the same Series) will be completed in the Pricing Supplement.
Issue Price	Perpetual Notes may be issued at their nominal amount or at a discount or premium to their nominal amount.
Partly Paid Perpetual Notes	Partly-paid Perpetual Notes may be issued, the issue price of which will be payable in two or more instalments.
Form of Perpetual Notes	The Perpetual Notes may be issued in bearer form or in registered form as described in "Form of the Notes".
Initial Delivery of Perpetual Notes	On or before the issue date for each Tranche, the Bearer Global Note representing Bearer Perpetual Notes or the Registered Global Note representing Registered Perpetual Notes may be deposited with a common depositary for Euroclear and Clearstream, Luxembourg or deposited with a sub-custodian for the CMU or any other clearing system or may be delivered outside any clearing system provided that the method of such delivery has been agreed in advance by the Issuer, the Fiscal Agent and the relevant Dealer(s). Registered Perpetual Notes that are to be credited to one or more clearing systems on issue will be registered in the name of, or in the name of nominees or a common nominee or a sub-custodian for, such clearing systems.
Currencies	Subject to compliance with all relevant laws, regulations and directives, Perpetual Notes may be issued in any currency agreed between the Issuer and the relevant Dealer(s).
No Fixed Maturity	The Perpetual Notes are perpetual securities in respect of which there is no fixed redemption date and the Issuer shall only have the right to redeem or purchase them in accordance with the provisions of the Terms and Conditions of the Perpetual Notes.
Specified Denomination	Perpetual Notes will be in such denominations as may be specified in the relevant Pricing Supplement save that

unless otherwise permitted by then current laws and regulations, Perpetual Notes (including Perpetual Notes denominated in sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the UK or whose issue otherwise constitutes a contravention of section 19 of the Financial Services and Markets Act 2000 ("FSMA") will have a minimum denomination of £100,000 (or its equivalent in other currencies). Perpetual Notes to be admitted to trading on a regulated market situated or operating within the EEA or in the UK or to be offered to the public in the EEA or in the UK for the purposes of the Prospectus Regulation or the UK Prospectus Regulation (as applicable) shall have the minimum denomination of  $\pounds100,000$  (or its equivalent in other currencies).

**Fixed Rate Perpetual Notes** ...... Subject to Condition 4(e) of the Terms and Conditions of the Perpetual Notes (as described in "Optional Deferral of Distributions in respect of Perpetual Notes" below), each Fixed Rate Perpetual Note confers a right to receive Distributions on its outstanding nominal amount at the rate(s) per annum equal to the Rate(s) of Distribution. Such Distributions will be payable in arrear on each Distribution Payment Date.

**Optional Deferral of Distributions** 

in respect of Perpetual Notes .... The relevant Pricing Supplement will specify whether the Issuer may, at its sole discretion, elect to defer any Distributions (in whole or in part) which is otherwise scheduled to be paid on (i) (if Non-Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) a Distribution Payment Date; and (ii) (if Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) a Distribution Payment Date up to the next Distribution Payment Date, by giving notice (a "Deferral Election Notice") to the Noteholders in accordance with Condition 13 of the Terms and Conditions of the Perpetual Notes, the Fiscal Agent and the Paying Agent not more than 10 nor less than five business days prior to a scheduled Distribution Payment Date (or such other notice period as may be specified in the applicable Pricing Supplement).

If Dividend Pusher is specified as being applicable in the applicable Pricing Supplement, the Issuer may not elect to defer any Distribution if, during such period(s) prior to such Distribution Payment Date as may be specified in the applicable Pricing Supplement, either or both of the following has occurred:

- (i) a discretionary dividend or Distribution has been declared or paid by the Issuer on or in respect of any of its Junior Obligations or Parity Obligations; or
- (ii) the Issuer has at its discretion repurchased, redeemed, reduced, cancelled, bought back or otherwise acquired any of its Junior Obligations or, in relation to the Subordinated Perpetual Notes only, the Parity Obligations,

in each case, other than (x) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants of the Issuer and its subsidiaries (the "Group"), (y) in relation to a payment, repurchase or redemption of Parity Obligations of the Issuer, where such payment, repurchase or redemption is made on a pro rata basis with a repurchase or redemption of the Subordinated Perpetual Notes, or (z) as a result of the exchange or conversion of any of its Parity Obligations for Junior Obligations, (a "Compulsory Distribution Payment Event"), subject as is otherwise specified in the applicable Pricing Supplement or as permitted by an Extraordinary Resolution of the Noteholders.

<b>Cumulative Deferral of</b>	
Distributions in respect of	
Perpetual Notes	The relevant Pricing Supplement will specify whether the
	Issuer may, at its sole discretion, elect to (in the
	circumstances set out in Condition 4(e)(i) of the Terms and
	Conditions of the Perpetual Notes) further defer any
	Arrears of Distribution (and, if applicable, any Additional
	Distribution Amount) by complying with the foregoing
	notice requirements applicable to any deferral of an
	accrued Distribution. The Issuer is not subject to any limit
	as to the number of times or to the extent of the amount
	with respect to which Distributions and Arrears of
	Distribution can or shall be deferred pursuant to Condition
	4(e) of the Terms and Conditions of the Perpetual Notes by
	complying with the foregoing notice requirements except
	that Condition $4(e)(iv)$ of the Terms and Conditions of the
	Perpetual Notes shall be complied with until all outstanding
	Arrears of Distribution have been paid in full.

Non-Cumulative Deferral of	
Distributions; Optional Distribution	If Non-Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement, any Distribution deferred pursuant to Condition 4(e) of the Terms and Conditions of the Perpetual Notes is non-cumulative and will not accrue Distributions. The Issuer is not under any obligation to pay that or any other Distributions that have not been paid in whole or in part. The Issuer may, at its sole discretion, and at any time, elect to pay an optional amount equal to the amount of Distribution which is unpaid in whole or in part (an "Optional Distribution") at any time by giving irrevocable notice of such election to the Noteholders (in accordance with Condition 13 of the Terms and Conditions of the Perpetual Notes) and the Fiscal Agent and the Paying Agent, not more than 10 nor less than five Business Days (or such other notice period as may be specified in the applicable Pricing Supplement) prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Issuer to pay the relevant Optional Distribution on the payment date specified in such notice).
	Any partial payment of outstanding Optional Distributions by the Issuer shall be shared by the Noteholders of all outstanding Perpetual Notes related to them on a pro rata basis.
Restrictions in the case of a Deferral in Respect of Perpetual	
Notes	<ul> <li>The relevant Pricing Supplement will specify whether, if on any Distribution Payment Date, payment of Distributions (including Arrears of Distributions and Additional Distribution Amounts) scheduled to be made on such date is not made in full by reason of Condition 4(e) of the Terms and Conditions of the Perpetual Notes, the Issuer shall not:</li> <li>(i) voluntarily declare or pay any discretionary dividends, Distributions or make any other discretionary payment on, and will procure that no</li> </ul>
	discretionary payment on, and will produce that no discretionary dividend, Distribution or other payment is made on (1) if this Perpetual Note is a Senior Perpetual Note, any of its Junior Obligations; or (2) if this Perpetual Note is a Subordinated Perpetual Note, any of its Junior Obligations or Parity Obligations; or
	<ul> <li>(ii) voluntarily redeem, repurchase, reduce, cancel, buy-back or acquire for any consideration: (1) if this Perpetual Note is a Senior Perpetual Note, any of its Junior Obligations; or (2) if this Perpetual Note is a Subordinated Perpetual Note, any of its Junior Obligations or Parity Obligations; or</li> </ul>

in each case, other than (x) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants, (y) in relation to a payment, repurchase or redemption of Parity Obligations, where such payment, repurchase or redemption is made on a pro rata basis with a repurchase or redemption of the Subordinated Perpetual Notes, or (z) as a result of the exchange or conversion of its Parity Obligations for Junior Obligations, unless and until the Issuer (aa) (if Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) has satisfied in full all outstanding Arrears of Distribution (and, if applicable, any Additional Distribution Amounts); (bb) (if Non- Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) a redemption of all the outstanding Perpetual Notes in accordance with Condition 4(e) of the Terms and Conditions of the Perpetual Notes has occurred, the next scheduled Distribution has been paid in full, or an Optional Distribution equal to the amount of a Distribution payable with respect to the most recent Distribution Payment Date that was unpaid in full or in part, has been paid in full; or (cc) is permitted to do so by an Extraordinary Resolution of the Noteholders, and/or as otherwise specified in the applicable Pricing Supplement.

Other Perpetual Notes ...... Terms applicable to Fixed Rate Perpetual Note, a Dual Currency Perpetual Note, a Partly Paid Perpetual Note or any type of Perpetual Note that the Issuer and any relevant Dealer(s) may agree to issue and subscribe respectively under the Programme will be set out in the relevant Pricing Supplement.

**Redemption for Accounting** 

Reasons ..... Th

The relevant Pricing Supplement will specify whether the Perpetual Notes will be subject to redemption for accounting reasons. If so specified thereon, the Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than 30 nor more than 60 days' notice to the Fiscal Agent and, in accordance with Condition 13 of the Terms and Conditions of the Perpetual Notes, the Noteholders (which notice shall be irrevocable) at their principal amount (together with Distributions accrued to (but excluding) the date fixed for redemption) (including any Arrears of Distribution and any Additional Distribution Amount, if applicable), if, as a result of any changes or amendments to the Singapore Financial Reporting Standards (International) issued by the Singapore Accounting Standards Council (as amended from time to time, the "SFRS (I)") or any other accounting standards that may replace SFRS(I) for the purposes of the consolidated financial statements of the Issuer (the "Relevant Accounting Standard"), the Perpetual

Notes will not or will no longer be recorded as "equity" of the Issuer pursuant to the Relevant Accounting Standard.

### **Redemption for Tax Deductibility**

Event .....

The relevant Pricing Supplement will specify whether the Perpetual Notes will be subject to redemption due to a tax deductibility event. If so specified thereon, the Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than 30 nor more than 60 days' notice to the Fiscal Agent and, in accordance with Condition 13 of the Terms and Conditions of the Perpetual Notes, the Noteholders (which notice shall be irrevocable) at their principal amount (together with Distributions accrued to (but excluding) the date fixed for redemption) (including any Arrears of Distribution and any Additional Distribution Amount, if applicable), if

- (i) as a result of:
  - any amendment to, or change in, the laws (or any rules, regulations, rulings or other administrative pronouncements promulgated or practice related thereto or thereunder) of Singapore or any political subdivision or any taxing authority thereof or therein which is enacted, promulgated, issued or becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Perpetual Notes;
  - (2) any amendment to, or change in, an application or official and binding interpretation of any such laws, rules, regulations, rulings or other administrative pronouncements promulgated or practice related thereto or by any legislative body, court, governmental agency or regulatory authority (including the enactment of any legislation and the publication of any judicial decision or regulatory determination) which is enacted, promulgated, issued or becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Perpetual Notes; or
  - (3) any generally applicable official interpretation or pronouncement which is issued or announced on or after the date on which agreement is reached to issue the first Tranche of the Perpetual Notes

that provides for a position with respect to such laws, rules, regulations or practice related thereto that differs from the previous generally accepted position, payments by the Issuer would no longer, or within 90 days of the date of the relevant opinion would not, be fully deductible by the Issuer for Singapore income tax purposes, provided that no notice of redemption may be given earlier than 90 days prior to the effective date on which payments on the Perpetual Notes would not be fully tax deductible by the Issuer for Singapore income tax purposes; or

(ii) the Issuer receives a ruling by the Comptroller of Income Tax in Singapore (or other relevant authority) which confirms that the distributions (including any Optional Distribution, Arrears of Distribution and any Additional Distribution Amount, if applicable) will not or will no longer be regarded as sums "payable by way of interest upon any money borrowed" for the purpose of Section 14(1)(a) of the ITA.

Redemption for Ratings Event ..... If Redemption for Ratings Event is specified as being applicable in the applicable Pricing Supplement, the Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice shall be irrevocable) at their principal amount (together with Distributions accrued to (but excluding) the date fixed for redemption) (including any Arrears of Distribution and any Additional Distribution Amount, if applicable), if as of the date fixed for redemption, an amendment, clarification or change has occurred or will occur in the Distribution Period immediately following the date fixed for redemption in the equity credit criteria, guidelines or methodology of any Rating Agency requested from time to time by the Issuer to grant an equity classification to the Perpetual Notes and in each case, any of their respective successors to the rating business thereof, which amendment, clarification or change results or will result in a lower equity credit for the Perpetual Notes assigned by that relevant Rating Agency immediately prior to that relevant amendment, clarification or change. Redemption at the option of the

#### Redemption at the option of the Issuer (Issuer Call) .....

If Issuer Call is specified in the applicable Pricing Supplement, the Issuer may, having given:

- (i) not less than 15 nor more than 30 days' notice to the Noteholders in accordance with Condition 13 of the Terms and Conditions of the Perpetual Notes; and
- (ii) not less than 15 days before the giving of the notice referred to in (i) above, notice to the Fiscal Agent and, in the case of a redemption of Registered Perpetual Notes, the Registrar;

(which notices shall be irrevocable and shall specify the date fixed for redemption), redeem all or some only of the

Perpetual Notes then outstanding on any Optional Redemption Date and at the Optional Redemption Amount(s) specified in, or determined in the manner specified in, the applicable Pricing Supplement together, if appropriate, with Distribution accrued to (but excluding) the relevant Optional Redemption Date (including any Arrears of Distribution and any Additional Distribution Amount). Any such redemption must be of a nominal amount not less than the Minimum Redemption Amount and not more than the Maximum Redemption Amount, in each case as may be specified in the applicable Pricing Supplement.

## **Redemption for minimum**

Taxation .....

All payments in respect of the Perpetual Notes will be made without deduction or withholding for or on account of tax imposed by any Tax Jurisdiction (as defined in Condition 7 of the Terms and Conditions of the Perpetual Notes), as provided in Condition 7 of the Terms and Conditions of the Perpetual Notes. In the event that any such deduction or withholding is made, the Issuer will, except in certain limited circumstances provided in Condition 7 of the Terms and Conditions of the Perpetual Notes, be required to pay additional amounts to cover the amounts so deducted.

least 75 per cent. in principal amount of the Perpetual Notes originally issued (including any further Perpetual Notes issued pursuant to Condition 16 of the Terms and Conditions of the Perpetual Notes and consolidated and forming a single Series with the Perpetual Notes) has

already been redeemed or purchased and cancelled.

## **Status of the Senior Perpetual**

Notes ...... The Senior Perpetual Notes and the Coupons relating to them constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and shall at all times rank pari passu and without any preference among themselves. The payment obligations of the Issuer under the Senior Perpetual Notes and the Coupons relating to them shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer, present and future.

Status of the Subordinated Perpetual Notes	The Subordinated Perpetual Notes constitute direct, unconditional, unsecured and subordinated obligations of the Issuer and shall at all times rank <i>pari passu</i> and without any preference among themselves and <i>pari passu</i> with any Parity Obligations of the Issuer. The rights and claims of the Noteholders in respect of the Subordinated Perpetual Notes are subordinated as provided in Condition 3(b) of the Terms and Conditions of the Perpetual Notes.
Subordination of the Subordinated Perpetual Notes	Subject to the insolvency laws of Singapore and other applicable laws, in the event of the winding-up of the Issuer, the rights of the Noteholders to payment of principal of and Distribution on the Subordinated Perpetual Notes and the Coupons relating to them are expressly subordinated and subject in right of payment to the prior payment in full of all claims of senior creditors of the Issuer but at least <i>pari passu</i> with all other Parity Obligations and in priority to the claims of any Junior Obligations of the Issuer and/or as otherwise specified in the applicable Pricing supplement.
Set-off in relation to Subordinated Perpetual Notes	Subject to applicable law, no Noteholder may exercise, claim or plead any right of set-off, deduction, withholding or retention in respect of any amount owed to it by the Issuer in respect of, or arising under or in connection with the Subordinated Perpetual Notes, and each Noteholder shall, by virtue of his holding of any Subordinated Perpetual Notes, be deemed to have waived all such rights of set-off, deduction, withholding or retention against the Issuer. Notwithstanding the preceding sentence, if any of the amounts owing to any Noteholder by the Issuer in respect of, or arising under or in connection with the Subordinated Perpetual Notes is discharged by set-off, such Noteholder shall, subject to applicable law, immediately pay an amount equal to the amount of such discharge to the Issuer (or, in the event of its winding-up or administration, the liquidator or, as appropriate, administrator of the Issuer) and, until such time as payment is made, shall hold such amount in trust for the Issuer (or the liquidator or, as appropriate, administrator of the Issuer) and accordingly any such discharge shall be deemed not to have taken place.
Limited rights to institute proceedings in relation to the Perpetual Notes	The right to institute winding-up proceedings is limited to circumstances where payment has become due. In the case of any Distribution, such Distribution will not be due if the Issuer has elected to, or is required to, defer that Distribution in accordance with Condition 4(e) of the Terms and Conditions of the Perpetual Notes.

Proceedings for winding up in	
Proceedings for winding-up in relation to the Perpetual Notes	If (i) an order is made by a court of competent jurisdiction or an effective resolution is passed for the winding-up of the Issuer or (ii) the Issuer shall not make payment in respect of the Perpetual Notes, for a period of 14 days or more (in the case of Distribution) or seven days or more (in the case of principal) after the date on which such payment is due, the Issuer shall be deemed to be in default under the Perpetual Notes and Noteholders holding not less than 25 per cent. of the aggregate principal amount of the outstanding Perpetual Notes may institute proceedings for the winding-up of the Issuer and/or prove in the winding-up of the Issuer and/or claim in the liquidation of the Issuer for such payment.
Rating	Tranches of Perpetual Notes will be rated or unrated. Where a Tranche of Perpetual Notes is to be rated, such rating will be specified in the relevant Pricing Supplement.
	A rating is not a recommendation to buy, sell or hold securities and may be subject to suspension, revision, reduction or withdrawal at any time by the assigning rating agency.
Governing Law	The Perpetual Notes and any non-contractual obligations arising out of or in connection with them will be governed by, and construed in accordance with, English law, except that the subordination provisions set out in Condition 3(b) of the Terms and Conditions of the Perpetual Notes shall be governed by, and construed in accordance with, Singapore law.
Clearing Systems	Euroclear, Clearstream, Luxembourg, the CMU and, in relation to any Tranche, any other clearing system as may be agreed between the Issuer, the Fiscal Agent and the relevant dealer and specified in the relevant Pricing Supplement.

#### **RISK FACTORS**

The Issuer believes that the following factors may affect its ability to fulfil its obligations under Notes issued under the Programme. All of these factors are contingencies which may or may not occur and the Issuer is not in a position to express a view on the likelihood of any such contingency occurring. In addition, factors which are material for the purpose of assessing the market risks associated with Notes issued under the Programme are also described below.

The Issuer believes that the factors described below represent the principal risks inherent in investing in Notes issued under the Programme, but the inability of the Issuer to pay interest, principal or other amounts on or in connection with any Notes may occur for other unknown reasons and the Issuer does not make any representation that the statements below regarding the risks of holding any Notes are exhaustive. There may be additional risks not described below or not presently known to the Issuer or that the Issuer currently deems immaterial that turn out to be material. Prospective investors should also read the detailed information set out elsewhere in this Offering Circular and reach their own views prior to making any investment decision.

This Offering Circular also contains forward-looking statements that involve risks and uncertainties. The actual results of the Group's operations could differ materially from those anticipated in these forward-looking statements due to a variety of factors, including the risks described below and elsewhere in this Offering Circular.

## **RISKS RELATING TO THE GROUP'S BUSINESS AND OPERATIONS**

#### The Group is subject to the risks of the logistics and warehousing facilities business.

While the Group has expanded beyond its logistics and warehousing facilities business, the Group remains subject to risks associated with the provision of logistics and warehousing facilities which forms the majority of its revenue. Some of the factors that may affect the Group's business include:

- local market conditions, such as oversupply of logistics or warehousing facility space, reduction in demand for logistics or warehousing facility space and the rents that the Group can charge for a completed logistics or warehousing facility, which may make a logistics and warehousing facility unprofitable, and local trends, such as outsourcing of operations by customers to countries in which the Group does not operate;
- significant liabilities associated with logistics or warehousing facility assets, such as mortgage payments, and real estate taxes, are generally fixed and need to be paid even when market conditions reduce income from the assets;
- the attractiveness of the Group's facilities to potential customers and investors;
- the Group's ability to maintain, refurbish and redevelop existing facilities;
- competition from other available logistics and warehousing facilities and new entrants into the logistics market;
- the Group's ability to maintain, and obtain insurance for, its facilities;
- the Group's ability to control rents and variable operating costs;

- changes in labour laws;
- governmental regulations, including changes in zoning and usage, condemnation, redevelopment and tax laws and changes in these laws;
- difficulty in acquiring land to build logistics and warehousing facilities;
- difficulty in finding a buyer for any land parcel that the Group seeks to sell or in achieving the sales price which may not allow the Group to recover its investment, resulting in additional impairment charges;
- construction costs (including labour cost) of a logistics or warehousing facility may exceed original estimates, or construction may not be concluded on schedule, due to factors such as contract default, the effects of local weather conditions, the possibility of local or national strikes by construction-related labour and the possibility of shortages or an increase in the cost of materials, building supplies or energy and fuel for equipment as a result of rising commodity prices, inflation or otherwise, making the logistics or warehousing facility less profitable than originally estimated or not profitable at all;
- delays in obtaining governmental permits and authorisations, and changes to and liability under all applicable zoning, building, occupancy and other laws;
- changes in or abandonment of development opportunities, and the requirement to recognise an impairment charge for those investments; and
- a slowdown in global economic growth, including as a result of the ongoing COVID-19 pandemic.

Any of these factors could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

# The outbreak of COVID-19 or any other infectious disease or any other serious public health concerns could adversely impact the Group's business, financial condition and results of operations.

The COVID-19 outbreak is an outbreak of respiratory illness caused by a novel coronavirus, which was first detected in late December 2019, and has since spread to other parts of the world. COVID-19 is highly contagious and has developed into a severe and widespread health crisis. On 11 March 2020, the World Health Organisation declared the COVID-19 outbreak to be a pandemic. The number of reported cases of COVID-19 worldwide, as well as the number of reported deaths as a consequence of COVID-19 worldwide, significantly exceed those observed during the severe acute respiratory syndrome ("SARS") epidemic that occurred from November 2002 to July 2003. The continued spread of the coronavirus globally has had, and could have a significantly greater, material adverse effect on the global economy, as well as the countries and cities where the Group owns and manages properties in particular.

The COVID-19 outbreak has resulted in quarantines, travel restrictions, enhanced health screenings at ports of entry and elsewhere, event cancellations and suspensions, city lockdowns and closed international borders.

The COVID-19 outbreak has, and may continue to have, an adverse impact on businesses and economies globally. There have been disruptions to businesses in many sectors, including retail, hospitality, travel, manufacturing, logistics, construction, aviation and shipping. The outbreak has resulted, and may continue to result, in protracted market volatility, business shutdowns and falling

real estate prices. The extent to which the COVID-19 pandemic may impact our business will depend on future developments, such as the timeliness and effectiveness of measures to contain the spread or to mitigate the impact of COVID-19 globally as well as the dissemination of an effective and economical vaccine. The COVID-19 pandemic creates the risk of potential for volatility in financial markets (including interest rate and foreign exchange rate risks) and may adversely impact the cost, availability, duration or terms of financing and credit available to us. The potential exists for recession within individual countries, the failure of businesses and austerity measures, all of which might impact the future demand for leased spaces. There is also the risk that new and uncontrollable strains of the virus may emerge, which may reduce the effectiveness of existing vaccines in controlling the spread of COVID-19. Such factors are highly uncertain and cannot be predicted.

Outbreaks of other infectious diseases such as the Ebola virus, SARS, Influenza A ("H1N1"), Middle East respiratory syndrome coronavirus ("MERS-CoV"), the Zika virus and avian influenza and other serious public health concerns, including epidemics and pandemics, in the cities which the Group operates in and elsewhere which are beyond the Group's control may have a similar adverse effect as mentioned above. Past occurrences of such phenomena, for instance the outbreak of SARS in 2003, have caused varying degrees of harm to business and the national and local economies. Furthermore, there can be no assurance that any measures taken against the infectious diseases would be effective.

Any of these developments, and others, could have a material adverse effect on the Group's business, financial condition and results of operations. To the extent such pandemics adversely affect the Group's business and financial results, it may also have the effect of heightening many of the other risks described in this "Risk Factors" section, such as those relating to disruptions to the Group's operations, the Group's dependence on external financing to service or refinance existing financing obligations, fluctuations in properties' value and rental income, the Group's dependence on its customer's ability to meet lease obligations.

# The Group's development strategy is subject to various risks, any of which could, among other things, result in disruptions to its operations, strain management resources and materially and adversely affect its business, financial condition, results of operations and cash flows.

The Group's development strategy includes focusing on opportunistically acquiring and/or developing properties and investments that it believes will create shareholder value, deepen its market presence and refresh its portfolio quality while meeting its customers' needs. These activities include the following significant risks to the Group's ongoing operations:

- it may not be able to acquire land and/or investment that is suitable to its development strategy or to obtain financing or third party investment for development projects on favourable terms or at all, or lease properties it develops on favourable terms or at all;
- it may pursue development opportunities that ultimately may be abandoned, development costs may be incurred for projects that are not pursued to completion and the related investment impaired;
- acquired, redeveloped or renovated properties and/or investments (including newly acquired portfolios of properties) may not initially be accretive to the Group's results, and it may not successfully manage and lease newly acquired, redeveloped or renovated properties (including newly acquired portfolios of properties) to meet its expectations;
- it may not be able to obtain, or may experience delays in obtaining, all necessary zoning, land-use, building, occupancy and other required governmental permits and authorisations, causing a delay in the expected revenues of such projects;

- it may incur significant pre-operating costs or may not budget adequately for these pre-operating costs, which may not be recovered for some time, and projects may not be completed, delivered or stabilised as planned due to defects or other issues;
- properties acquired for renovation may suffer from structural or other building-related issues, including issues arising from mould or other air contaminants, which may require the Group to undertake costly remediation programs;
- investments in real estate are subject to the risks of partial or total condemnation in accordance with applicable law or regulation and casualty, whether arising from destruction by fire, earthquake, flood, hurricane or otherwise;
- it may seek to sell certain land parcels and not be able to find a third party to acquire such land or the sales price will not allow us to recover its investment, resulting in impairment charges; and
- management's attention may be diverted from other important operational matters by its acquisition, renovation, new development and redevelopment activities.

The occurrence of any of the foregoing events could affect the Group's ability to implement its development strategy and could have a material adverse effect on the Group's business, financial condition, results of operations and cash flows.

## The Group operates in a capital-intensive industry and may not have adequate funding resources to finance land acquisitions or logistics and warehousing facilities, or to service or refinance its existing financing obligations.

The logistics and warehousing facilities business is capital-intensive and the Group may in the future require additional financing to fund its capital expenditure, to support the future growth of its business, particularly if significant expansion is undertaken, and/or to refinance existing debt obligations. The Group intends to obtain financing for its logistics and warehousing facilities primarily through a combination of strategic recycling of its capital, borrowings from banks (which include variable rate borrowings), access to the capital markets, cash from its operations and capital contributions. The Group's ability to arrange adequate external financing and the cost of such financing is dependent on numerous factors, including general economic and capital market conditions, interest rates, credit availability from banks or other lenders, investor confidence in the Group, the success of the Group's business, provisions of relevant tax and securities laws and political and economic conditions in the jurisdictions in which it operates. There can be no assurance that the Group will be able to obtain additional financing would be on terms as favourable as the terms of the maturing indebtedness, or that the Group will be able to otherwise obtain funds by selling assets or raising equity to repay maturing indebtedness.

The inability to refinance its indebtedness at maturity or meet its payment obligations could adversely affect the cash flows and the financial condition of the Group. In such circumstances, the Group may require equity financing, which would be dependent on the appetite and financial capacity of its shareholders. In addition, equity financing may result in a different taxation treatment to debt financing, which may result in an adverse impact on the business, financial condition and results of operation of the Group.

## Covenants in the Group's credit agreements limit the Group's flexibility and breaches of these covenants could adversely affect its financial condition.

The terms of the Group's various credit and/or project finance agreements for its business require it to comply with a number of customary financial covenants, such as restrictions on indebtedness, maintenance of loan-to-value and debt-service coverage ratios and mandatory redemption upon disposal of assets. These covenants may limit the Group's flexibility in its operations, and breaches of these covenants could result in defaults under the instruments governing the applicable indebtedness. If the Group were to default under its covenant provisions and were unable to cure the default, refinance its indebtedness or meet its payment obligations, it would have a material adverse effect on the Group's business, financial condition, results of operations and prospects. If the Group were unable to refinance its indebtedness at maturity or meet its payment obligations, it would have a material adverse effect on its business, financial condition, results of operations and prospects. The Group could be required to sell one or more logistics and warehousing facilities at times or under circumstances that reduce the Group's return on those assets. In addition, if the maturing debt were secured, the lender may foreclose on the property securing that indebtedness.

#### The real property portfolio of the Group and the returns from its investments could be adversely affected by fluctuations in the value and rental income of its properties and other factors.

Returns from an investment in real estate depend largely upon the amount of rental income generated from the property and the expenses incurred in the operation of the property, including the management and maintenance of the property, as well as changes in the market value of the property.

Rental income and the market value of properties may be adversely affected by a number of factors including:

- the overall conditions in the jurisdictions in which the Group operates, such as growth or contraction in gross domestic product, consumer sentiment, employment trends and the level of inflation and interest rates;
- local real estate conditions, such as the level of demand for, and supply of, industrial property and business space;
- the Group's ability to collect rent on a timely basis or at all;
- defects affecting the properties in the Group's portfolio which could affect the ability of the relevant tenants to operate on such properties;
- the perception of prospective customers of the usefulness and convenience of the relevant property;
- the Group's ability to provide adequate management, maintenance or insurance;
- the financial condition of customers and the possible bankruptcy of customers;
- high or increasing vacancy rates;
- changes in tenancy laws; and
- external factors including major world events, such as war, terrorist attacks, epidemics and pandemics, such as the recent COVID-19 pandemic, and acts of God such as floods and earthquakes. See also "Risk Factors – Risks Relating to the Group's Business and Operations – The outbreak of COVID-19 or any other infectious disease or any other serious public health concerns could adversely impact the Group's business, financial condition and results of operations".

In addition, other factors may adversely affect a property's value without necessarily affecting its current revenues and operating profit, including (i) changes in laws and governmental regulations, including tenancy, zoning, planning, environmental or tax laws, (ii) potential environmental or other legal liabilities, (iii) unforeseen capital expenditure, (iv) the supply and demand for industrial properties or business space, (v) loss of anchor tenants, (vi) the availability of financing and (vii) changes in interest rates.

Consequently, the Group's operating results and financial condition may be materially adversely impacted by economic conditions. Reduction in the maximum loan-to-value ratio for mortgages and increases in interest rates in the jurisdictions where the Group has property interests may also adversely affect the availability of loans on terms acceptable to purchasers, and hence the amount of other income the Group may be able to generate should it wish to dispose of any property interests. The Group may also be subject to third party solvency risk and other risks in relation to its financial investments and arrangements.

# The Group is exposed to a range of risks relating to the development and construction or expansion of its properties which include logistics and warehousing facilities, data centres, technology parks, hi-tech manufacturing parks, mixed development and commercial and office spaces.

The Group's ability to develop and construct or expand its properties which include logistics and warehousing facilities, data centres, technology parks, hi-tech manufacturing parks, mixed development and commercial and office spaces, as well as the time and costs required to complete its development and construction or expansion, may be adversely affected by various factors, including, but not limited to:

- delays or inability to obtain all necessary zoning, land use, building, development and other required governmental and regulatory licenses, permits, approvals and authorisations;
- construction risks, which include delays in construction and cost overruns (for example, due to variation from original design plans, a shortage or increase in the cost of construction and building materials, equipment or labour as a result of rising commodity prices, inflation or otherwise), inclement weather conditions, unforeseen engineering, environmental or geological problems, defective materials or building methods, default by contractors and other third party service and goods providers of their obligations, or financial difficulties faced by such persons, disputes between counterparties to a construction or construction related contract, work stoppages, strikes or accidents;
- any land which the relevant government delivers to the Group failing to meet all its development or operational requirements, such as the lack of necessary infrastructure leading to the site, the lack of water and power supply, and unsuitable soil level and height of the land for construction. If the land delivered to the Group is not ready for construction or later suffers subsidence or similar damages, the Group would need to prepare its land for use before it commences construction. The costs involved in the preparation of the land may exceed the Group's budget;
- the failure to resolve land resettlement issues;
- the need to incur significant pre-operating costs, which the Group may not recover for some time, or a failure to budget adequately for these pre-operating costs;
- the need to expend significant capital long before the Group's investments and properties begin to generate revenue;

- limited cash available to fund construction and capital improvements and the related possibility that financing for these capital improvements may not be available on commercially acceptable terms or at all;
- the potential abandonment of development activities after expending resources to determine feasibility;
- insufficient market demand from customers after construction or expansion has begun, whether resulting from a downturn in the economy, a change in the surrounding environment of the project, including the location or operation of transportation hubs or the population density, or otherwise; and
- the occurrence of any force majeure event, such as natural disaster, accidents, epidemics, such as the recent COVID-19 pandemic, or other unforeseeable difficulties. See also "Risk Factors Risks Relating to the Group's Business and Operations The outbreak of COVID-19 or any other infectious disease or any other serious public health concerns could adversely impact the Group's business, financial condition and results of operations".

There can be no assurance that the Group will complete any or all of its current or future logistics and warehousing facilities, data centres, technology parks, hi-tech manufacturing parks, mixed development and commercial and office spaces within the anticipated time frame or budget, if at all, as a result of one or more of these risks. In particular, as the Group's business model is premised largely on the provisions of such logistics and warehousing facilities to third party logistics service providers, retailers and manufacturers for the generation of income in the form of rentals and management fees, an inability to complete a logistics and warehousing facility within the anticipated time frame and budget would render the Group exposed to the risk arising from the uncertainty in the income to be generated from such projects which in turn could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

## The amount of cash flow available to the Group could be adversely affected if property and other operating expenses increase without a corresponding increase in revenue.

Factors which could increase property expenses and other operating expenses include any (i) increase in the amount of maintenance and sinking fund contributions payable to the management corporations of the properties, (ii) increase in agent commission expenses for procuring new customers, (iii) increase in property tax assessments and other statutory charges, (iv) change in statutory laws, regulations or government policies which increase the cost of compliance with such laws, regulations or policies, (v) increase in sub-contracted service costs, (vi) increase in the rate of inflation, (vii) increase in insurance premiums and (viii) increase in costs relating to adjustment of the tenant mix. In addition, the Group may potentially incur expenditures to restore its facilities to its original state should a customer or tenant fail to remove its equipment fully or adequately at the end of its lease term. Furthermore, in the event that the cost of operating a property exceeds that property's rental income, the Group may have to advance funds and operate such property at a loss. The Group may also be required to sell properties on disadvantageous terms if necessary to raise funds to continue operations. The occurrence of any of the foregoing could result in a decrease in the amount of cash flow available to the Group which could adversely affect its business, financial condition, results of operations and prospects.

## The illiquidity of property investments could limit the Group's ability to respond to adverse changes in the performance of its properties.

The Group's logistics real estate investments are generally illiquid which limits its ability to vary the size and mix of its investment portfolios or the Group's ability to liquidate part of its assets

in response to changes in economic, real estate market or other conditions. As at 31 December 2020 and 31 December 2021, the Group's investment properties amounted to US\$22,438.4 million and US\$16,619.3 million respectively, and represented the largest non-current assets financial item on the Group's balance sheet for each of the respective financial years. The Group is continuously exploring strategic alternatives for its properties and portfolios. The real estate market is affected by many factors beyond the Group's control, such as general economic conditions, availability of financing, interest rates, and supply and demand of properties. Certain real estate markets in which the Group operates, such as Japan, have historically been particularly illiquid as compared to other developed markets due to properties being tailored to the requirements of specific tenants or industries and the market for sale or leasing of logistics properties being under-developed relative to property type. The Group cannot predict whether it will be able to sell any of its investment properties or other assets for the price or on the terms set by it, or whether any price or other terms offered by a prospective purchaser would be acceptable to it. The Group also cannot predict the length of time needed to find a purchaser or to close a sale in respect of an investment property or other assets. These factors could affect the Group's gains from realisation of its investments in its real estate assets including the value at which the Group may dispose of its holdings in entities that hold the real estate assets, the income or other distributions received by the Group from its respective holdings, which in turn would have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

In addition, the Group may be required to expend funds to maintain properties, correct defects, or make improvements before an investment property or a certain other asset can be sold. There is no assurance that the Group will have funds available for these purposes. These factors and any other factors that would impede the Group's ability to respond to adverse changes in the performance of its investment properties and/or certain other assets could affect its ability to retain customers and to compete with other market participants, as well as negatively affect its business, financial condition and results of operations.

## The existence of foreign investment controls may limit or preclude the Group's investment activities.

Foreign investment in real estate and in securities of companies in certain of the countries where the Group invests is restricted or controlled to varying degrees. These restrictions or controls may at times limit or preclude foreign investment above certain ownership levels or in certain assets, asset classes or sectors of the country's economy. The Group may utilize investment structures to comply with such restrictions, but there can be no assurance that the U.S. government or a foreign government will not challenge the validity of these structures or change laws, regulations or agency practice in a way that reduces their effectiveness, imposes additional governmental approvals, restricts or prohibits the Group's investments or taxes, or restricts or otherwise prohibits repatriation of proceeds.

Foreign ownership limitations may also be imposed by the charters and/or governing documents (if applicable) of individual real estate assets. This may cause delays and uncertainty with respect to the completion of transactions. The company law, property law and foreign investment-related laws and regulations of the local jurisdictions may permit less flexibility in structuring transactions, and the techniques and complexity frequently deployed in M&A transactions in the U.S. or Europe may not be applicable or available under the current legal framework.

These limitations, restrictions or controls may limit the potential universe of buyers of an asset, thereby reducing the demand for assets the Group seeks to sell and/or extending the timeline of an exit transaction.

#### The Group faces increasing competition.

In recent years, a large number of logistics and warehousing facility providers have begun to undertake investment projects and the logistics and warehousing facility market is evolving rapidly. In addition to the expansions by the existing international and domestic logistics and warehousing facility providers of their operations and businesses in the jurisdictions in which the Group operates, a number of new entrants from other industries have entered or plan to enter the market which in turn may severely challenge the Group's market-leading position. The Issuer expects many of these providers have sufficient financial, managerial, marketing and other resources to be competitive, and may have more experience in logistics and warehousing facility and land development.

Competition between logistics and warehousing facility providers in the jurisdictions in which the Group operates is intense, and the Group faces significant competition for attractive investment opportunities from local and regional providers who may have better local knowledge and relationships as well as greater access to funding to acquire properties than the Group does, which may result in, among other things:

- an increased supply of business or industrial premises from time to time through overdevelopment, which could lead to downward pressure on rental rates;
- volatile supply of tenants and occupants, which may affect the Group's ability to maintain high occupancy levels and rental rates;
- a difficulty in acquiring desirable properties at reasonable prices due to shortage of suitable properties in the target market; and
- inflation of prices for existing properties or land for development through competing bids by potential purchasers and developers, which could lead to the inability to acquire properties or development land at satisfactory cost.

Any such developments could have a material adverse effect on the Group's business, financial condition, results of operations and prospects. If the Group cannot respond to changes in market conditions more swiftly or effectively than its competitors do, it could have a material adverse effect on its business, financial condition, results of operations and prospects.

Moreover, the performance of the Group's investment portfolio depends in part on the volumes of trade flowing through the jurisdictions in which it operates that drives the demand for logistics and warehousing space, and factors such as more favourable regulatory taxation and tariff regimes, cheaper terminal costs and cost competitiveness of competing ports compared to such jurisdictions that might divert trade to such alternative ports.

In addition, if the Group's competitors sell assets similar to those that the Group intends to divest in the same markets and/or at lower prices, the Group may not be able to divest its assets on expected terms or at all. Furthermore, competitors selling similar assets at lower prices than comparable assets held by the Group will have an adverse impact on the Group's property valuations. Likewise, the existence of such competition for lettable properties may have a material adverse impact on the Group's ability to secure customers for its properties, including the renewal of leases for existing customers, at satisfactory rental rates and on a timely basis.

For more details, please refer to the section headed "Description of the Group – Competition" in this Offering Circular.

## The Group may be adversely affected if a significant number of its customers are unable to meet their lease obligations.

The Group's performance depends on its ability to renew leases as they expire, to re-let properties subject to non-renewed leases and to lease newly developed properties on economically favourable terms. If a significant number of the Group's customers are unable to meet their lease obligations and the expiring or terminated leases are unable to be either promptly renewed or the Group is not able to promptly re-let the space covered by such leases, or the terms of re-leasing (including the cost of required renovations or concessions to customers) are commercially less favourable to the Group than previous lease terms, the Group's results of operations and cash flows would be adversely affected.

The Group's customers are exposed to their own business and other risks, and if one or more customers were to experience downturns in their businesses, the Group could lose the customer, or the customer may fail to make rental payments when due and/or require a restructuring of rental payments that might reduce its cash flow from the lease. If a customer in such a logistics and warehousing facility were not to renew its lease or were to default, the cash flow of the relevant logistics and warehousing facility would decline significantly. It is not possible to predict when the Group would be able to re-let the logistics and warehousing facility, the creditworthiness of the replacement customer or customers, or the rent it could charge the replacement customer. As some of the Group's customers may be related to each other, the risk of such loss is concentrated and could affect the Group's other properties if it should occur. In addition, a customer may seek the protection of bankruptcy, insolvency or similar laws, which could result in the rejection and termination of such customer's lease and thereby reduce the Group's available cash flow. The occurrence of any of these events could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

Certain leases in the Group's portfolio may be with customers that have non-investment grade credit ratings. The ability of a non-investment grade customer to meet its obligations to the Group pursuant to the lease cannot be considered as well assured as that of an investment grade customer. Events and circumstances that may affect a customer's creditworthiness may be difficult to detect, foresee or evaluate, and the Group may not become aware of a customer's financial distress until the customer defaults on its lease obligations. Further, any of the Group's customers may face exposure to adverse business or economic conditions, which could lead to an inability to meet their obligations to the Group. In particular, non-investment grade customers may not have the financial capacity or liquidity to adapt to these conditions or may have less diversified businesses, which may exacerbate the effects of adverse conditions on their businesses. Moreover, the fact that the Group's customers may not be investment grade may cause investors or lenders to view the Group's cash flows as less stable, which may increase the Group's cost of capital and/or limit the Group's financing options.

Changes to local, regional and global economic conditions may cause companies to downsize and even close their operations in the jurisdictions in which the Group operates and the demand and rental rates for industrial property and business space may greatly reduce. In the event of a default by a significant number of the Group's customers or a default by any of its major customers on all or a significant portion of their leases, the Group would suffer decreased rents and incur substantial costs in enforcing its rights as a landlord, which could adversely affect its results of operations and cash flows.

In addition, in order to attract and retain tenants, the Group may incur significant capital or other expenditure. Such expenses may include rent or other concessions, renovations, build-to-suit remodelling and other improvements, or provision of additional services to tenants. Such expenditure, or non-renewals by tenants in the event such expenditures are not incurred, may adversely affect the Group's business, financial condition, results, operations and prospects.

## The Group may not be able to reclaim its deposit from the lessor of the underlying land if such lessor were to become insolvent.

In certain cases, the Group holds leasehold or sub-leasehold interests in the land on which its buildings are developed or built. Buildings and the underlying land upon which they are built can be owned independently of each other. For example, the owner of a building may only hold a leasehold interest in the underlying land. To the extent that the Group holds leasehold or sub-leased interests in the underlying land, if the lessor of the underlying land were to become insolvent, the Group may become an unsecured creditor with respect to the tenant leasehold and security deposits paid to the lessor in any bankruptcy or other similar proceeding. As a result, the Group may not be able to recover its security deposits against the lessor or exert its rights as a lessee of the land. In certain cases, the leasehold interest may be terminated. Furthermore, if the leasehold interest was not perfected, it may not be asserted against third parties, including any new owner of the underlying land. The occurrence of any of these events could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

## The Group faces inherent risks in concentrating its business in one asset class and in the jurisdictions in which it operates.

The Group's principal business strategy is to strengthen its market leadership position and capitalise on significant market opportunities. The Group's strategy rests on its belief that logistics and warehousing facilities will benefit from significant economic growth, particularly e-commerce consumption. See "Description of the Group – Overview" and "Description of the Group – Strategy". The Group's principal business strategy exposes it to the risks inherent in concentrating its business in one asset class and in the jurisdictions in which it operates. These risks include, but are not limited to, an economic downturn, which would in turn affect valuations of the Group's logistics and warehousing facilities, decreases in rental or occupancy rates and insolvency of customers and other counterparties. This risk may also restrict the Group's ability to raise funds for its business and result in higher financing costs. If this were to occur, or the potential economic and e-commerce consumption growth globally that the Group anticipates does not materialise, it could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

The Group leases a significant portion of the leasable area under its facilities in each of the jurisdictions in which it operates to its key customers. While the Group would try to replace any key customers it were to lose with other customers, there can be no assurance that the Group would succeed. If any of the Group's largest customers were to stop leasing from it and the Group were unable to replace the revenue it generates from them, it would have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

## Disputes or conflicts with joint venture or project development partners may materially and adversely affect the Group's business.

The Group has partnered with, or acquired interests in, joint ventures to acquire some of its investment properties and may, in the future, enter into new joint ventures or similar arrangements. Co-operation and agreement among the Group and its joint venture partners on its existing or future projects is an important factor for the smooth operation and financial success of such projects. In fact, certain corporate actions of these joint ventures require approval of all partners. Such joint ventures may involve special risks associated with the possibility that Group's joint venture partners may (i) have economic or business interests or goals that are inconsistent with those of the Group, (ii) take action contrary to the instructions or requests of the Group or contrary to the Group's policies or objectives with respect to its investments, (iii) be unable or unwilling to fulfil

their obligations under the joint venture agreements, (iv) experience financial or other difficulties or (v) have disputes with the Group as to the scope of their responsibilities and obligations.

Further, the Group may rely on third parties (some of which may also become co-venturers or co-investment partners with the Group) to act as developers or joint venture partners in connection with the acquisition, development, construction, renovation, management or operation of certain of its properties. This reliance on third-party developers or joint venture partners may increase the costs to the Group through the payment of development fees, incentive fees, management fees and other amounts and may increase the risks to the Group if, and to the extent, such a developer or operator fails or is unable to comply with agreed-upon plans, budgets or timetables. Although the Group intends to monitor the performance of each investment, it may primarily be the responsibility of third-party property managers to manage certain properties on a day-to-day basis. The Group's results of operations, including its ability to make payments on any indebtedness, may depend on the ability of these third-party managers to operate and lease such properties on economically favourable terms. There can be no assurance that such third-party management firms will be able to operate each investment successfully. Moreover, the risks of dependence on third-party management firms are different by property type and by investment stage (for example, properties in development or redevelopment will have a greater dependence on the leasing abilities of a thirdparty manager or leasing agent).

Although the Group has not experienced any significant problems with respect to its joint venture partners to date which could not be resolved, should such problems occur in the future, they could have a material adverse effect on the success of these joint ventures and thereby material adverse effect on the Group's business, financial condition, results of operations and prospects. In addition, a disposal of the Group's interests in joint ventures is subject to certain pre-emptive rights on the part of the other joint venture partners or certain restrictions. As a result, a disposal of the Group's interests in its joint ventures may require a longer time to complete, if at all, than a disposal of a wholly owned asset.

### The valuations of the Group's properties and investments contain assumptions that may not materialise and may fluctuate from time to time.

Real estate assets are inherently difficult to value. Valuations are subject to subjective judgments and are made on the basis of assumptions which may not necessarily materialise. Additionally, the inspections of the Group's properties and other work undertaken in connection with a valuation exercise may not identify all material defects, breaches of contracts, laws and regulations, and other deficiencies and factors that could affect the valuation. There can be no assurance that the Group's investment in its properties will be realised at the valuations or property values recorded or reflected in its financial statements or in this Offering Circular. The Group applies fair value accounting for all its investment properties. Independent valuations are carried out on the Group's investment properties at least once every year. The Group assesses the valuation of its properties to ensure that the carrying amount of each investment property reflects the market conditions at the relevant financial reporting date.

Furthermore, the value of the properties and investments (which include unquote equity investments) in the Group's portfolio may fluctuate from time to time due to market and other conditions and are also based on certain assumptions which, by their nature, are subjective and uncertain, and may differ materially from actual results. There is no assurance that the Group's properties or investments will retain the price at which they may be valued or that the Group's investment in such properties or investments will be realised at the valuations or property values it has recorded or reflected in its financial statements, and the price at which the Group may sell or lease any part or the whole of the properties or investments to the fair value of the properties in the portfolio or investments could have an adverse effect on the Group's net asset value and profitability. It may

also affect the Group's ability to obtain more borrowings, or result in the Group having to reduce debt, if the financial covenants in its financing and other agreements require the Group to maintain a level of debt relative to asset value, and such covenants are triggered as a result of adjustments made to the fair value of the Group's properties or investments.

## The due diligence exercise on the Group's properties, tenancies, buildings and equipment may not have identified all material defects and other deficiencies.

The Group believes that reasonable due diligence investigations with respect to the Group's properties have been conducted prior to their acquisition. However, there is no assurance that the Group's properties will not have defects or deficiencies requiring repair or maintenance (including design, construction or other latent property or equipment defects or asbestos contamination in the Group's properties which may require additional capital expenditure, special repair or maintenance expenses). The Group may also acquire properties or entities that hold properties, which are subject to liabilities and, as a result, be left without any recourse, or with only limited recourse, to the seller with respect to such unknown liabilities. In such cases, the Group may incur significant expenses in addressing such liabilities following such acquisitions. Any such liabilities may also lower a property's value and/or make it unusually difficult for the Group to sell such property. Such undisclosed and undetected defects or deficiencies may require significant capital expenditure or trigger obligations to third parties and involve significant and unpredictable patterns and levels of expenditure which may have a material adverse effect on the Group's business, financial condition, results of operations, performance and prospects.

The experts' due diligence reports that the Group relies upon as part of its due diligence process may be subject to inaccuracies and deficiencies. This may be because certain building defects and deficiencies are difficult or impossible to ascertain due to limitations inherent in the scope of the inspections, the technologies or techniques used and other factors. Any inadequacies in the due diligence investigations may result in an adverse impact on the Group's business, financial condition, performance and prospects.

## The Group may acquire properties without any warranties of merchantability or fitness for a particular use or purpose.

The Group may acquire properties in the future that are sold in "as is" condition, on a "where is" basis and "with all faults", without any warranties of merchantability or fitness for a particular use or purpose. In certain other acquisitions, the purchase agreements may contain only limited warranties, representations and indemnifications that will only survive for a limited period after the closing. Also, many sellers of real estate are single-purpose entities without any other significant assets. The purchase of properties with limited warranties or from undercapitalized sellers increases the risk that the Group may lose some or all of its invested capital in the property (and in some cases, have liabilities greater than its investment) as well as the loss of rental revenue from such property.

## The Group depends on certain key personnel and the loss of any key personnel may adversely affect its operations.

The Group's success depends, in part, upon the continued service and performance of members of the Issuer's senior management team and certain key senior personnel. These key personnel may leave the Group in the future and compete with the Group. The Group has experienced significant growth in recent years and as a consequence would require more personnel with specific skill-sets as it continues to expand its operations. However, the competition for talent and skilled personnel is intense, especially for those who have the relevant skill-set and experience in logistics and warehousing facilities industry. Although the Group has in place succession planning policies and strategies, and while it believes that the salaries offered to its employees are competitive with respect to, and are in line with, salaries offered by its competitors, the loss of any of these key employees, or the inability to attract skilled employees, could have a material adverse effect on its business, financial condition, results of operations, performance and prospects.

## The Group may be exposed to operational and other external risk that could negatively impact its business and results of operations.

As of 31 December 2021, the Group's existing logistics and warehousing network was spread across 196 cities in China, Japan, Brazil, Europe and India, and covers a vast area, which in turn has exposed the Group to increasing demands on the overall management, technology upgrade, management systems, fund allocation and cost control of the Group. As the Group continues to expand its business and operations in the jurisdictions in which it operates, any oversight in management, control and even the failure of project development processes to meet the business expansion may adversely affect the coordinated development of various business lines and subject the Issuer to certain operational risks.

The Group also faces a risk of loss resulting from, among other factors, inadequate or flawed processes or systems, theft and fraud. Operational risk of this kind can occur in many forms including, among others, errors, business interruptions, inappropriate behaviour of, or misconduct by, employees of the Group or those contracted to perform services for the Group, and third parties that engage in fraudulent activities, including false reporting, or do not perform in accordance with their contractual agreements. These events could result in financial losses or other damage to the Group. Furthermore, the Group relies on internal and external information technology systems to manage its operations and is exposed to risk of loss resulting from breaches in the security, or other failures, of these systems.

#### The Group's insurance coverage does not include all potential losses.

The Group currently carries property all risk insurance and business interruption insurance which covers the potential property damage and/or rental loss resulting from accidents and natural hazards such as windstorms. The Group covers certain facilities and business operations against additional risks such as earthquakes and tsunamis under an extended coverage policy as the Group deems appropriate. In addition, the Group's China operations carry public liability insurance which covers the potential risks as the result of claims from the third parties due to its legal liability arising from its business operations. The insurance coverage contains policy specifications and insured limits customarily carried for similar facilities, business activities and markets. While the Issuer believes the Group has insured its facilities in the jurisdictions in which it operates in line with industry practices in the respective markets, there can be no assurance that such insurance coverage will be sufficient. For example, there are certain losses, including losses from earthquakes, acts of war, acts of terrorism, riots or labour unrest, which are not customary to insure against in full or at all because it is not deemed economically feasible or prudent to do so.

Moreover, in line with the industry practices in Japan referenced above, the Group does not maintain insurance against other personal injuries or property damage that might occur during the construction of new facilities in Japan. The Group also does not carry insurance coverage for the non-performance of contracts during construction and other risks associated with construction and installation work during the construction period. As is customary in Japan, the Group does not expect to obtain earthquake insurance coverage for its facilities of which "probable maximum loss" ("PML") is below a certain threshold percentage. For insured facilities, the Group obtains additional earthquake insurance to cover damages up to the PML value. See "Risk Factors – Risks Relating to the Group's Operations in Japan – The expert appraisals and reports upon which the Group relies are subject to significant uncertainties".

Whilst every care is taken by the Group during its operation, accidents and other incidents may occur from time to time. Such accidents may result in serious changes to the Group's properties or

may expose the Group to liability or other claims by its customers and other third parties. Although the Group believes that it has adequate insurance arrangements in place to cover such eventualities, it is possible that accidents or incidents could occur which are not covered by these arrangements. Any substantial losses arising from the occurrence of any such accidents or incidents which are not covered by insurance could adversely affect the business and results of operations of the Group.

#### The Group relies on independent service providers for the provision of essential services.

The Group engages contractors and independent third party service providers in connection with its business and its investment portfolio, such as information technology, construction and onsite security. There is no assurance that the services rendered by any contractors or independent service providers engaged by the Group will always be satisfactory or match the level of quality expected by the Group or required by the relevant contractual arrangements, or that such contractual relationships will not be breached or terminated.

Furthermore, there can be no assurance that the Group's contractors and service providers will always perform to contractual specifications, or that such providers will continue their contractual relationships with the Group under commercially reasonable terms, if at all, and the Group may be unable to source adequate replacement services in a timely or cost-efficient manner.

There is also a risk that the Group's major contractors and service providers may experience financial or other difficulties which may affect their ability to discharge their obligations, thus delaying the completion of their work in connection with the Group's ordinary business or development projects and may result in additional costs for the Group. The timely performance of these contractors and service providers may also be affected by natural and human factors such as natural disasters, calamities, outbreak of wars and strikes which are beyond the control of the Group. Moreover, such contractors and service providers depend on the services of experienced key senior management and it would be difficult to find and integrate replacement personnel in a timely manner or at all if such contractors and service providers lost their services. Any of these factors could adversely affect the business, financial condition or results of operations of the Group.

## Any failure, inadequacy and security breach in the Group's computer systems and servers may adversely affect the Group's business.

The Group's operations depend on its ability to process a large number of transactions on a daily basis across its network of offices, most of which are connected through computer systems and servers to its head office. The Group's financial, accounting or other data processing systems may fail to operate adequately or become disabled as a result of events that are beyond its control, including a disruption of electrical or communications services. The Group's ability to operate and remain competitive will depend in part on its ability to maintain and upgrade its information technology systems on a timely and cost-effective basis. The information available to, and received by, the Group's management through its existing systems may not be timely and sufficient to manage risks or to plan for and respond to changes in market conditions and other developments in its operations. The Group may experience difficulties in upgrading, developing and expanding its systems quickly enough to accommodate changing times.

The Group's operations also rely on the secure processing, storage and transmission of confidential and other information in its computer systems and networks. The Group's computer systems, servers and software, including software licensed from vendors and networks, may be vulnerable to unauthorised access, computer viruses or other malicious code and other events that could compromise data integrity and security and result in identity theft, including customer data, employee data and proprietary business data, for which it could potentially be liable.

Any failure to effectively secure, maintain, improve or upgrade its management information systems in a timely manner could adversely affect its competitiveness, financial position and results of operations. Moreover, if any of these systems do not operate properly, are disabled or if there are other shortcomings or failures in its internal processes or systems, it could affect the Group's operations or result in financial loss, disruption of its businesses, regulatory intervention or damage to its reputation. In addition, the Group's ability to conduct business may be adversely impacted by a disruption in the infrastructure that supports its business.

## Compliance with privacy, data protection and information security laws could significantly impact the Group's current and planned business activities and result in increased costs.

Compliance with current and future privacy, data protection and information security laws could significantly impact current and planned privacy and information security related practices, the collection, use, sharing, retention and safeguarding of personal data and some of the Group's current and planned business activities and as such could increase costs for the Group and/or its subsidiaries. For example, California has passed the California Consumer Privacy Act of 2018, which broadly impacts businesses that handle various types of personal data, potentially including private fund managers and their funds and investments. Such laws impose stringent legal and operational obligations on regulated businesses, as well as the potential for significant penalties. Other jurisdictions, including other U.S. states, have proposed or are considering similar privacy laws, which if enacted could impose similarly significant costs and operational and legal obligations. Such privacy laws and regulations are expected to vary from jurisdiction to jurisdiction, thus increasing costs, operational and legal burdens, and the potential for significant liability on regulated entities. A failure to comply with such laws and regulation could result in fines, sanctions or other penalties, which could materially and adversely affect the results of operations and overall business, as well as have an impact on reputation.

The Group is subject to regulations related to privacy, data protection and information security in the jurisdictions in which they operate. As privacy, data protection and information security laws are implemented, interpreted and applied, compliance costs may increase, particularly in the context of ensuring that adequate data protection and data transfer mechanisms are in place.

EU data protection law currently in effect is in the form of the General Data Protection Regulation (EU 2016/679) (the "GDPR") which took direct effect across the EU member states on 25 May 2018. The GDPR seeks to harmonise national data protection laws across the EU, while at the same time, modernising the law to address new technological developments. The GDPR notably has a greater extra-territorial reach than pre-existing legislation and has a significant impact on data controllers and data processors, (i) with an establishment in the EU, (ii) which offer goods or services to EU data subjects, or (iii) which monitor EU data subjects' behaviour within the EU. The GDPR imposes more stringent operational requirements on both data controllers and data processors, and introduces significant penalties for non-compliance with fines of up to 4% of total annual worldwide turnover or €20 million (whichever is higher), depending on the type and severity of the breach. The current ePrivacy Directive, is expected to be repealed by the EU Commission's Regulation on Privacy and Electronic Communications (the "ePrivacy Regulation") which aims to reinforce trust and security in the digital single market by updating the legal framework on ePrivacy.

## The Group is subject to various environmental laws and regulations, which could impose significant costs or liabilities on it.

As an owner and lessor of real property, the Group is subject to various environmental laws and regulations concerning the protection of health and safety and the environment, including, among others, laws and regulations related to soil contamination, health and hygiene, environmental pollution, chemical processing, hazardous substances and waste storage.

For example, under the Soil Contamination Countermeasures Act and related regulations, landowners in Japan are responsible for removal or remedy of several hazardous substances and

Brazilian environmental laws also establish rules for the proper disposal of solid wastes, including those resulting from construction work. In China, the Environment Protection Law sets forth the general principles for pollution controls, and the Law on Prevention and Control of Atmospheric Pollution, the Law on Prevention and Control of Water Pollution and the Law on Prevention and Control of Environmental Pollution by Solid Waste provide more detailed rules on preventing and controlling these major types of pollutions. In addition, the Administration Regulations on Environmental Protection for Construction Projects and other relevant regulations of China specifically regulate environmental issues related to construction activities.

Environmental laws and conditions often impose liability without regard to whether the owner or operator knew of, or was responsible for, the release or presence of hazardous substances and accordingly may adversely affect the Group's operations and developments, and may cause the Group to incur compliance and other costs and can prohibit or severely restrict project development activity in environmentally-sensitive regions or areas. While the Group generally conducts environmental reviews of assets that it acquires, these reviews may fail to identify all environmental problems. Based on these reviews and past experience, the Group is not aware of any environmental claims or other liabilities that would require material expenditure. However, there can be no assurance that potential environmental liabilities do not exist or will not arise in the future. The presence of contamination or hazardous substances on the Group's facilities could adversely affect its ability to lease or sell such facilities or to borrow using these facilities as collateral, which could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

## Foreign currency exchange rate fluctuations may have a material adverse effect on the Group's results of operations and the Group's hedging strategies may not reduce foreign exchange rate risk or interest rate risk.

The Group operates in China, Japan, Brazil, Europe, India, Vietnam and the U.S. and is naturally exposed to foreign exchange rate fluctuations. The Group's consolidated financial statements are presented in U.S. dollars and its pre-tax profit is also exposed to currency risks on revenue, expenses, borrowings and monetary balances that are denominated in currencies (such as Singapore dollar) other than the respective functional currencies of the Group's entities in these jurisdictions. Any significant depreciation of functional currencies of the Group's entities against these other currencies could have an adverse effect on the Group's business, financial condition, results of operations and prospects.

Where necessary, the Group uses foreign exchange contracts to hedge and minimise net foreign exchange risk exposures. The Group also uses various derivative financial instruments to provide some protection against interest rate risks. These instruments involve risks, such as the risk that the counterparties may fail to honour their obligations under these arrangements, that these arrangements may not be effective in reducing the Group's exposure to foreign exchange rate and interest rate changes and that a court could rule that such agreements are not legally enforceable. In addition, the nature and timing of hedging transactions may influence the effectiveness of the Group's hedging strategies. There can be no assurance that the Group's hedging strategies and the derivatives that it uses will adequately offset the risk of foreign exchange rate or interest rate volatility, or that the Group's hedging transactions will not result in losses. Losses on hedging transactions could materially affect the Issuer's reported financial results.

## The Group may be involved in legal, regulatory and other proceedings arising from its operations from time to time.

The Group may be involved from time to time in disputes with various parties involved in the development and lease of its properties such as contractors, sub-contractors, suppliers, construction companies, purchasers and tenants. These disputes may lead to legal or other proceedings, and may

cause the Group to incur additional costs and delays in the Group's development schedule, and the diversion of resources and management's attention, regardless of the outcome. The Group is also unable to predict with certainty the cost of prosecution, the cost of defence or the ultimate outcome of litigation and other proceedings filed by or against it, including remedies and damage awards. If the Group were to fail to win these disputes, it may incur substantial losses and face significant liabilities.

The Group may be subject to regulatory action in the course of its operations, which may subject it to administrative proceedings and unfavourable decisions that could result in penalties and/or delayed construction of new logistics and warehousing facilities. In such cases, the Group's results of operations and cash flow could be materially and adversely affected. See "Description of the Group – Legal Proceedings".

## Application of Singapore insolvency and related laws to the Issuer may result in a material adverse effect on the Noteholders.

There can be no assurance that the Issuer will not become bankrupt, unable to pay its debts or insolvent or be the subject of judicial management, schemes of arrangement, winding-up or liquidation orders or other insolvency-related proceedings or procedures. In the event of an insolvency or near insolvency of the Issuer, the application of certain provisions of Singapore insolvency and related laws may have a material adverse effect on the Noteholders. Without being exhaustive, below are some matters that could have a material adverse effect on the Noteholders.

Where the Issuer is insolvent or close to insolvent and the Issuer undergoes certain insolvency procedures, there may be a moratorium against actions and proceedings which may apply in the case of judicial management, schemes of arrangement and/or winding-up in relation to the Issuer. It may also be possible that if a company related to the Issuer proposes a creditor scheme of arrangement and obtains an order for a moratorium, the Issuer may also seek a moratorium even if the Issuer is not in itself proposing a scheme of arrangement. These moratoriums can be lifted with court permission and in the case of judicial management, with the consent of the judicial manager or with court permission. Accordingly, if for instance there is any need for the Trustee to bring an action against the Issuer, the need to obtain court permission or the judicial manager's consent may result in delays in being able to bring or continue legal proceedings that may be necessary in the process of recovery.

Further, Noteholders may be made subject to a binding scheme of arrangement where the majority in number representing 75 per cent. in value of creditors and the court approve such scheme. In respect of company-initiated creditor schemes of arrangement, there are cram-down provisions that may apply to a dissenting class of creditors. The court may notwithstanding a single class of dissenting creditors approve a scheme provided an overall majority in number representing 75 per cent. in value of the creditors meant to be bound by the scheme have agreed to it and provided that the scheme does not unfairly discriminate and is fair and equitable to each dissenting class and the court is of the view that it is appropriate to approve the scheme. In such scenarios, Noteholders may be bound by a scheme of arrangement to which they may have dissented.

The Insolvency, Restructuring and Dissolution Act 2018 (the "IRD Act") was passed in the Parliament of Singapore on 1 October 2018, and came into force on 30 July 2020. The IRD Act includes a prohibition against terminating, amending or claiming an accelerated payment or forfeiture of the term under, any agreement (including a security agreement) with a company that commences certain insolvency or rescue proceedings (and before the conclusion of such proceedings), by reason only that the proceedings are commenced or that the company is insolvent. This prohibition is not expected to apply to any contract or agreement that is, or that is directly connected with, the Notes. However, it may apply to related contracts that are not found to be directly connected with the Notes.

## The Issuer's subsidiaries and joint ventures are subject to restrictions on the payment of dividends.

The Issuer is a holding company and is dependent on the receipt of dividends from its subsidiaries and joint ventures to satisfy its obligations, including its obligations under the Notes. The ability of the Issuer's subsidiaries and joint ventures to pay dividends to their shareholders is subject to, among other things, applicable laws and restrictions contained in the debt instruments and loan agreements of such companies. For example, subsidiaries and joint ventures that are foreign invested enterprises in China are subject to PRC laws and regulations governing distribution of dividends and may pay dividends only from accumulated after-tax profits, if any, determined in accordance with PRC accounting standards and regulations. The Issuer's subsidiaries and joint ventures may also be restricted from paying dividends under the terms of loan agreements to which they are party. Some of the Issuer's subsidiaries and joint ventures in China are required by banks not to pay dividends unless all principal and interest then due have been fully paid off. There can be no assurance that profits of the Issuer's subsidiaries and joint ventures will be distributable.

## As a company with global assets and operations, general economic, political and social conditions and government policies in the jurisdictions in which the Group now operates or may in the future operate could affect its business.

The Group's business, financial condition, results of operations and prospects are subject to economic, political and legal developments in the jurisdictions in which it operates and any jurisdiction in which it may in the future operate. There are and will be variations in economic, political, governmental and regulatory structure among the jurisdictions in which it operates. The Group's business, financial condition and results of operations will depend in large part on its ability to adapt to economic, political, governmental and regulatory developments in these jurisdictions, especially as they undergo rapid growth or demographic or other change. The Group's business, earnings and prospects may be materially and adversely affected by a variety of conditions and developments in each of these countries, including:

- changes in inflation, exchange and interest rates, a lack of available credit and general economic conditions including any economic slowdown, in countries in which we conduct our business;
- the structure of the economy, such as in China where the economy has been transitioning from a planned economy to a market-oriented economy but where the government still controls a substantial portion of productive assets, continues to play a significant role in regulating industries through industrial policies and exercises significant control over growth through allocating resources, controlling payment of foreign currency-denominated obligations, setting monetary policy and providing preferential treatment to particular industries or companies;
- the introduction of economic and monetary policies to control inflation or stimulate growth, change the rate or method of taxation or impose additional restrictions on currency conversions and remittances abroad, such as in China where the government has periodically taken measures to stimulate or slow economic growth to a more manageable level covering aspects of industrial production, bank credit, fixed investment and money supply;
- demographic factors, for instance in Japan which has an ageing and shrinking population or China which has a rapidly growing population requiring rapid economic growth to assure employment and stability;
- governmental policies, laws and regulations, including, without limitation, those relating to foreign investment or classification of industries, and changes to such policies, laws

and regulations and their implementation and interpretation, which could prevent, delay, increase the cost of or otherwise adversely affect the Group's ability to invest in, acquire or divest, develop, operate or manage its facilities. For example, in Brazil, the government frequently intervenes in the Brazilian economy and occasionally makes significant changes in policy and regulations. The Brazilian government's actions to control inflation and other policies and regulations have often involved, among other measures, increases in interest rates, changes in tax policies, price controls, currency devaluations, capital controls and limits on imports;

- certain recent changes in China tax law and proposed application and/or interpretation of these laws could increase the Group's China tax liability, and potentially adverse tax consequences from changes to or introduction of tax laws and tax treaties or their interpretation or application, or revocation of tax incentives, including Tokutei Mokuteki Kaisha ("TMK") laws in Japan, which may increase the Group's cost of investment or carrying on of business, or adversely affect the Issuer's ability to receive dividends or other distributions from entities in which it has made investments;
- the risk of changes in tax laws, treaties and regulations more generally, or interpretations of such laws, treaties and regulations, possibly with retroactive effect, which may be materially adverse to the value of an investment;
- the risk of nationalisation and expropriation of assets;
- government policies, laws and regulations which seek to restrict or restrain international trade in an effort to protect domestic business from the effects of foreign competition. For example, Vietnam may be affected adversely by protective trade barriers and economic conditions in the countries with which it trades;
- currency controls and other regulations, which may affect the Issuer's ability to receive distributions or other dividends from the Issuer's subsidiaries or other entities in which it may have any interest, to borrow onshore or offshore where the facility or the relevant subsidiary or entity is located, or to carry out acquisition, divestment and capital expenditure plans;
- any downgrade in credit ratings of a country by any international agencies could have a negative impact on the abilities of the government or the companies of the negatively affected country to raise financing and could have an adverse impact on the liquidity positions of such government and companies which, in turn may adversely impact the Group and its investments;
- difficulties and costs of staffing and managing international operations in certain regions, including differing employment practices and labour issues;
- local businesses and cultural factors that differ from our usual standards and practices;
- defaults on debt obligations by sovereigns or by major institutions or entities, in particular in the real estate industry, and its wider contagion effects on the overall markets;
- commodity price volatility;
- challenges in establishing effective controls and procedures to regulate operations in different regions and to monitor compliance with applicable regulations, such as the Foreign Corrupt Practices Act, the UK Bribery Act and other similar laws;

- the responsibility of complying with multiple and potentially conflicting laws, e.g., with respect to corrupt practices, employment and licensing;
- in certain jurisdictions, the accounting, financial, auditing and other reporting standards, practices and disclosure requirements, and general government supervision of both the securities markets and the investors in such markets may not be equivalent to those in the U.S. and certain European countries;
- certain securities markets may be less liquid and more volatile than larger, more international public markets, and may be susceptible to being influenced by large investors trading significant blocks of securities and retail investors who account for a significantly higher proportion of transactions, subject to higher commissions for trading on stock exchanges, and require investments to be restructured to effectuate a listing or sale into the public markets;
- the impact of regional or country-specific business cycles and economic instability, including instability in, or further withdrawals from, the European Union or other international trade alliances or agreements; and
- political and other conditions.

Such conditions and developments, many of which are outside of the Group's control, may have a material adverse effect on its business, financial condition, results of operations and prospects.

## The absence of comprehensive and enforceable legal and regulatory systems in certain jurisdictions may prevent the Group from enforcing its rights.

The absence of comprehensive and enforceable legal and regulatory systems in certain countries may adversely affect the Group's investments and prevent the Group from enforcing its rights. In many instances, the provision or acquisition of the Group's investments will involve an ongoing commitment to local agencies and entities, including governmental agencies and the extent to which such local agencies and entities will recognise the contractual and other rights of the parties they deal with might be uncertain. For example, the Group may have difficulty in successfully pursuing claims against an entity with which it transacts business or such entity's directors, executive officers or shareholders compared to investments in other developed countries. Furthermore, to the extent the Group may obtain a judgment but is required to seek its enforcement, there can be no assurance that such courts will enforce such judgment. In certain countries, there may be less government supervision and regulation of business and industry practices, stock exchanges, over-the-counter markets, brokers, dealers and issuers than in other more established countries. Moreover, the process of legal and regulatory reform may not be proceeding at the same pace as market developments, which could result in investment risk. Legislation to safeguard the rights of private ownership may not yet be in place in certain areas, and there may be the risk of conflict among local, regional and national requirements. In certain cases, the laws and regulations governing investments in securities may not exist or may be subject to inconsistent or arbitrary appreciation or interpretation. Both the independence of judicial systems and their immunity from economic, political or nationalistic influences remain largely untested in certain countries. In addition, it may be relatively more difficult, time consuming and expensive to pursue legal remedies or obtain and/or enforce a judgment in a court in such countries, than may ordinarily be the case in countries with more developed legal systems. Further, situations may arise where legal action is pursued in multiple jurisdictions.

## The Group may suffer substantial losses in the event of a natural or man-made disaster, such as an earthquake or other casualty event in the jurisdictions in which it operates.

Natural disasters and severe weather conditions, all of which are beyond the Group's control, may adversely affect the economy and infrastructure of the jurisdictions in which the Group operates and/or result in severe personal injury, property damage and environmental damage, which may curtail the Group's operations and materially adversely affect its cash flows and, accordingly, adversely affect its ability to service debt. In addition, the availability of organised funding for natural emergencies and natural disaster early warning technology may be less developed in certain countries which may exacerbate the effects on an affected investment or the broader local economic market. Some cities where the Group operates are under the threat of flood, earthquake, sandstorm, snowstorm, fire or drought. Past occurrences of such phenomena, for instance the Sichuan province earthquake in May 2008, have caused varying degrees of harm to business and the national and local economies.

Japan has also experienced several large earthquakes that have caused extensive property damage. On 11 March 2011, an earthquake measuring 9.0 degrees on the Richter scale occurred in Tohoku district, which adversely affected the Group's operations in Japan. As a result of the earthquake and following an initiative to save electricity by the Japanese government due to the nuclear crisis in Fukushima Prefecture as well as the cessation and further possible cessation of operation of nuclear plants thereby creating concerns over the supply of electricity, there was a period of great uncertainty in the Japanese economy until the problems associated with the earthquake (such as the possibility of aftershocks, further leakage of radioactive materials and initiatives by the Japanese government to conserve electricity) had stabilised or settled.

If any of the Group's properties are damaged by severe weather or any other disaster, accident, catastrophe or other event, the Group's operations may be significantly interrupted, and its business and financial condition adversely affected. The occurrence or continuance of any of these or similar events could increase the costs associated with the Group's operations and reduce its ability to operate its businesses at their intended capacities, thereby reducing revenues and debt serviceability. The occurrence of any of the above stated events could have a material adverse effect on the Group's facilities, the businesses of the Group's customers and the economy in general in the jurisdictions in which the Group operates as well as the global supply chain. This in turn, could have a material adverse effect on the Group's business, financial condition and results of operations and prospects.

## Terrorist attacks, other acts of violence or war and adverse political developments may affect the business, results of operations and financial condition of the Group.

Terrorist activities have contributed to the substantial and continuing economic volatility and social unrest globally. Any developments stemming from these events or other similar events could cause further volatility. Any significant military or other response by the U.S. and/or its allies or any further terrorist activities could also materially and adversely affect international financial markets and the economies of the jurisdictions in which the Group operates and may adversely affect the operations, revenues and profitability of the Group.

International security issues and adverse developments in respect thereof such as the current political tension between Russia, Ukraine and potentially Western security alliances could materially adversely affect global trade and economic activity. In late February 2022, Russia launched a large-scale military attack on Ukraine. The invasion significantly amplified already existing geopolitical tensions among Russia, Ukraine, Europe, NATO and the West, including the U.S. In response to the military action by Russia, various countries, including the U.S., the United Kingdom, and the European Union issued broad-ranging economic sanctions against Russia. The ramifications of the hostilities and sanctions, however, may not be limited to Russia and Russian

companies but may spill over to and negatively impact other regional and global economic markets, companies in other countries (particularly those that have done or are doing business with Russia) and various sectors, industries and markets for securities and commodities globally, such as oil and natural gas. Accordingly, the actions discussed above and the potential for a wider conflict could increase financial market volatility, cause severe negative effects on regional and global economic markets, industries, and companies.

The consequences of any of these terrorist attacks or armed conflicts are unpredictable, and the Group may not be able to foresee events that could have a material adverse effect on its business, financial condition, results of operations, performance and prospects.

#### **RISKS RELATING TO THE GROUP'S FUND MANAGEMENT BUSINESS**

# A portion of the Group's revenue and income is derived from its management of GLP J-REIT, GLP C-REIT and several private real estate and private equity funds. The Group's fund management business would be adversely affected if the performance of GLP J-REIT, GLP C-REIT or private real estate and private equity funds deteriorates.

Information relating to the funds managed by the Group as of 31 December 2021 can be found in "Description of the Group – The Group's Business – Fund Management".

The Group's fees from the management of GLP J-REIT comprise (i) three types of asset management fees, (ii) acquisition and disposition fees, which are based on the purchase or disposition price of any property purchased or sold by GLP J-REIT, (iii) reimbursement of certain administrative and other costs and (iv) property and facility management fees which are generally based on the net operating income generated by the properties. A decrease in the values of the properties held by GLP J-REIT or the gross revenue and net property incomes of GLP J-REIT would result in a corresponding decrease in such fees. The Group's fees from the management service fee and management consultation service fee which are calculated on a fixed and floating basis, respectively. Any condition which might have a material adverse effect on GLP J-REIT's or GLP C-REIT's operating performance and financial condition, or termination of the Group's revenues derived from managing GLP J-REIT and/or GLP C-REIT as the case may be. See "Description of the Group" for more details on the fees the Group earns for management of REITs.

The Group's fees from the management of the private real estate and private equity funds depends on the particular fund and may include acquisition and development fees, asset management fees and investment management fees. In some cases, the Group is also entitled to earn an incentive fee of a certain percentage of the investment return on the aggregate of contributed capital in excess of a specified net internal rate of return and there is no assurance that this fee will be earned at all. See "Description of the Group" for more details of the private real estate funds.

The Group's existing contracts for the provision of fund management services for GLP J-REIT are for an indefinite period of time unless the Group resigns or is removed as manager and the Group's existing contracts for the provision of fund management services for GLP C-REIT are for a period of 50 years unless otherwise extended or early terminated. The Group may be removed by the trustee of GLP J-REIT or GLP C-REIT, typically in the event of a resolution passed by a majority of the votes cast by unitholders of GLP J-REIT or GLP C-REIT, present and voting, or in the event the Group fails to perform any of its material obligations under the trust deed constituting GLP J-REIT or in the event that, among other things, (i) the Group causes significant losses to GLP C-REIT due to wilful misconduct or gross negligence of the Group; (ii) material adverse effect to the qualification or manpower, for example, of the management team of the Group which causes the Group's failure to perform its duty. The Group's fund management services for the private real

estate and private equity funds are generally for the life of such funds, unless the Group resigns or its services are terminated. Some of the Group's private fund agreements specifically provide that the Group's property and fund management services may be terminated generally as a result of its wilful default, gross negligence or material violation of the provisions of the applicable agreement. In the event that the Group's services are terminated prior to the expiry of the applicable contract, or the Group is removed as manager in accordance with the terms of the applicable contracts or applicable law, or the Group is unable to renew contracts that have expired, and on terms that are commercially reasonable to us, this would adversely affect the Group's business, financial condition, results of operations and prospects.

Additionally, the Group may grow its fee-based income through the establishment of new private real estate or private equity funds or REITs or through the expansion of the capital base of its existing private real estate and private equity funds and REIT. There can be no assurance that the Group will be successful in raising capital to establish such funds or that the Group is able to compete against other funds, REITs or REIT managers to raise funds and find new investors for new or its existing private real estate or private equity funds or REITs, or that the level of fees that the Group may generate from such new funds or REITs will be comparable to those of its existing private real estate and private equity funds or REIT.

## Fund management is subject to significant regulation and supervision by the regulatory authorities in certain jurisdictions, and compliance failures and changes in regulation could adversely affect us.

The fund management industry is subject to significant regulation and supervision by regulatory authorities in certain jurisdictions. For instance, the REIT management industry is subject to extensive regulation and supervision in Japan and the Japanese regulatory authorities have in the past taken actions on a number of occasions, including issuing administrative orders against several J-REITs and their asset managers for corporate governance issues, such as the failure by an asset manager to perform its duties of care or comply with its fiduciary duties owed to J-REITs, as well as failure to take proper appraisal measures when arranging for a J-REIT to purchase properties owned by an asset manager's group company, thus resulting in the properties being acquired by the J-REIT at possibly high prices. The Group's failure to comply with the applicable regulations or the terms or restrictions of any licence, or exemption from licensing, that it currently relies on or may in the future rely on, could result in investigations, sanctions, such as the termination of its licences and exemptions, reputational damage, or the Group being unable to continue to manage GLP J-REIT or private fund. If such an event were to occur, the Group's business, financial condition, results of operations and prospects will be adversely affected.

The PRC regulatory authorities announced a pilot scheme for establishing C-REITs dedicated to the infrastructure sector on 24 April 2020, dubbed as the "real" China REITs to differentiate them from other types of securitization structures previously used in China. The first batch of nine public C-REITs were listed in June 2021, marking the official launch of China's public REIT market, among which five public C-REITs are industrial REITs containing underlying assets such as industrial parks and Grade A warehouse facilities including GLP C-REIT that benefit from the development of strategic emerging industries and consumption upgrades. The pilot scheme of C-REITs is currently focused on infrastructure assets and excludes the creation of REITs using residential and commercial real estate assets, making C-REITs somewhat distinct from that in mature overseas REIT markets. It may be expected that the scope of C-REITs will be expanded to other assets classes in the future in line with the other mature REIT markets if the PRC regulatory authorities deem the pilot scheme is a success and can be encouragingly introduced to facilitate the investment in the infrastructure sector and boost domestic capital market. It is notable that under current pilot scheme, C-REITs must be established in the form of a closed-end mutual fund registered with the China Security Regulatory Commission ("CSRC"), and further subject to significant regulation and supervision by China regulatory authorities as to determine whether the assets underlying C-REIT are consistent with major state strategies, macroeconomic adjustment policies, industry policies and fixed asset investment management regulation. Another key feature of C-REITs is the ownership of the underlying assets, whereby a minimum 80% of the underlying assets must be invested in infrastructure asset backed securities. C-REITs must be operated and managed by a fund manager who will be responsible, among others, for collecting rental and other charges that constitute the cash flows of C-REITs. The fund manager is required to hold a license issued by the CSRC to conduct public offering business. On 26 January 2022, the PRC regulatory authorities promulgated the first C-REITs pilot tax policy that grants the tax benefits with retroactive effect as from 1 January 2021, pursuant to which (i) where infrastructure assets are contributed by an original owner in exchange for equity interest of a project company, the original tax base of the assets is used in determining the tax base of the assets contributed to and owned by the project company and the tax base of the equity interest of project company acquired by the original owner. As such, no enterprise income is recognised, and no enterprise income tax is levied. This applies prior to the establishment stage of an infrastructure C-REIT, and (ii) where an original owner transfers the equity transfer held by original owner in project company to an infrastructure C-REIT in exchange for units in the C-REIT in the establishment stage and realises a capital gain, the enterprise income tax due on the capital gain may be deferred. The deferral is allowed until the C-REIT fundraising is complete and payment is made for the equity transfer from original owner to C-REIT.

The Group's failure to comply with the applicable regulations or the terms or restrictions of any license, or exemption from licensing, that it currently relies on or may in the future rely on, could result in investigations, sanctions, such as the termination of its licenses and exemptions, reputational damage, or the Group being unable to continue to manage GLP C-REIT. If such an event were to occur, the Group's business, financial condition, results of operations and prospects will be adversely affected.

The Group may also be adversely affected if new or revised legislation or regulations are enacted, or if there are changes in the interpretation or enforcement of existing rules and regulations that apply to the Group. Such events could increase the Group's costs of doing business, require the Group to restructure the way in which it carries on its business, or render the Group unable to continue all or part of its business, which in turn could adversely affect the Group's business, financial condition, results of operations and prospects.

## The Group may experience intermediary risks in connection with its fund management business.

It is possible that certain of the Group's fund management transactions may be undertaken through local brokers, banks or other organisations, and the Group would be subject to the risk of default, insolvency or fraud of such organisations. There can be no assurance that any money advanced to such organisations will be repaid or that the Group would have any recourse in the event of default. The collection, transfer and deposit of bearer securities and cash expose the Group to a variety of risks including theft, loss and destruction. The Group will also be dependent upon the general soundness of banking systems and other infrastructure.

#### **RISKS RELATING TO THE GROUP'S OPERATIONS IN CHINA**

## The PRC government may require the Group to forfeit its land use rights or penalise the Group if it were to fail to comply with the terms of land grant contracts.

Under PRC laws and regulations, if a property owner fails to develop land according to the terms of the land grant contract (including those relating to payment of fees, designated use of land and time for commencement and completion of the development of the land), or to obtain the relevant governmental approval to extend the development period, the relevant government

authorities may issue a warning to, or impose a penalty on, the property owner or in the worst case scenario require the property owner to forfeit the land.

Specifically, according to the Rules on Treatment of Idle Lands (闲置土地处置办法) effective as at 1 July 2012, where land remains undeveloped for at least one year but less than two years, the idle land fee shall be 20.0 per cent. of the land premium; where land remains undeveloped for two years or more, the idle land would be forfeited to the PRC government without compensation unless the delay in development was caused by government action or force majeure. In addition, a holder of land use right cannot count the idle land fee into its production costs. Under the Rules on Treatment of Idle Lands, (闲置土地处置办法), "idle lands" refer to state-owned construction lands (i) for which development has failed to commence for at least one year from the commencement date stipulated in the land grant contract or (ii) for which development has commenced but the developed land accounts for less than one-third of the total land obligated for development or the invested amount accounts for less than 25.0 per cent. of the total investment amount, and the development has been suspended for at least one year. According to the foregoing rules, "commencement of development" means, subject to the issuance of the construction permit, the completion of the excavation of foundation for projects requiring foundation pit, or the driving of all piles for projects using pile foundation, or the completion of one-third of the foundation for other projects.

There is no assurance that the Issuer's PRC subsidiaries and joint ventures will commence and/ or complete a development within the time limits prescribed in the relevant land grant contracts due to changes of circumstances. In addition, the land held by subsidiaries or joint ventures acquired by the Group might have de facto become idle before the Group's acquisition. There can also be no assurance that the government will not impose the "idle" land fee and/or forfeit the land in respect of which the Group did not begin timely construction. If the relevant government authorities impose the "idle" land fee and/or forfeit the land, it may have an adverse effect on the Group's business, financial condition, results of operations and prospects.

#### The Group may fail to satisfy certain requirements on the development of land or to extend the tenure of land after expiry.

In addition to time limits on the development of land, the land grant contracts may also contain, or local governmental agencies may impose, certain other requirements on the developments or the results of developments. Those requirements include, among other things, amount of total investment to be made, investment density to be achieved, the tax contributions or annual turnovers by the Issuer's relevant PRC subsidiary and joint venture to be achieved after the completion of developments. Failure to satisfy such requirements may result in penalties or increase on the land grant premium which in turn could have an adverse effect on the Group's business, financial condition, results of operations and prospects.

The Issuer's PRC subsidiaries own properties located across China. In China, land use rights are granted by the government with a limited term, the maximum term of land use rights is 50 years for industrial, warehousing or mixed use and 40 years for commercial use. It remains uncertain as to what may happen when such land use rights expire. The Issuer's PRC subsidiaries in China may be required to make substantial payments to renew the land use rights or be unable to renew the land use rights. Further, under the laws and regulations of China, there are certain circumstances under which the Chinese government is empowered to acquire properties located in China, for instance due to public interests. In the event of any compulsory acquisition of property in China, the amount of compensation to be awarded includes, among others, compensation for the value of the property, which is based on the open market value of such property and assessed on the basis prescribed in the relevant rules. It is also provided under relevant PRC regulations and rules that the compensation to the land use right tenure balance is sought and obtained (and there can be no assurance that such extension will be obtained), there is uncertainty about the quantum of land

grant premium which the Issuer's PRC subsidiaries will have to pay and the additional conditions which may be imposed. If the application for extension is rejected by the relevant PRC governmental authorities, or the level of compensation for any compulsory acquisition of property located in China is less than the price which the Issuer's PRC subsidiaries paid for such property and/or market value of such property at the relevant time, or if an application for extension of land tenure is granted on terms which are not commercially accepted by the Issuer's PRC subsidiaries, this could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

#### The Group may not always be able to acquire land reserves that are suitable for development.

The Group derives the majority of its revenue in China from the leasing of the logistics and warehousing facilities that it has developed. This revenue stream depends on the completion of, and its ability to lease, its developments. To have a steady stream of developed facilities available for lease and a continuous growth in the long term, the Group needs to continuously replenish and increase its land reserves that are suitable for development and at a commercially acceptable cost. The Group's ability to identify and acquire suitable development sites is subject to a number of factors, some of which are beyond its control and there can be no assurance that it can identify and undertake suitable future land development projects.

The PRC government controls the supply of land in China and regulates the transfer of land use rights in the secondary market. As a result, the policies of the PRC government have a direct impact on the Group's ability to acquire the land use rights it seeks and could increase its costs of acquisition. Furthermore, most of the Group's land use rights in China are for a fixed duration of time. There can be no assurance that the Group will be able to renew its land use rights at commercially acceptable terms, or at all. In recent years, the PRC central and local governments have also implemented various measures to regulate the means by which companies obtain land for development and the manner in which land may be developed. The PRC government also controls land supply through zoning, land usage regulations and other measures, which further intensify the competition for land in China among companies. If the Group fails to acquire sufficient land reserves suitable for development in a timely manner and at acceptable prices or at all, its prospects and competitive position may be adversely affected and its business strategies, growth potential and performance may be materially and adversely affected.

# The Issuer may fail to contribute to the registered capital of its PRC subsidiaries or joint ventures or experience material delays in contributing to the registered capital of its subsidiaries and there is currently no clear applicable PRC law or regulation on governmental penalties in connection with the failure of making such capital contribution.

As at the date of this Offering Circular, except for companies in certain industries which are subject to special requirements in respect of paid-in capital, there is no clear applicable PRC law or regulation on statutory restrictions in terms of minimum amount and time limits for capital contribution, or on governmental penalties in connection with failure of making capital contribution pursuant to joint venture contracts and/or articles of association for companies outside the specially-regulated industries. However, it is possible that local government authorities may still request some of the Issuer's PRC subsidiaries to specify time limits under their articles of associations and/or any other written documents and in the event of any such restrictions on capital contributions, this could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

#### The PRC government may redesignate the usage of land that has been granted to the Group.

The Group is subject to the Urban and Rural Planning Law of China, pursuant to which relevant local governments may, from time to time, redesignate the usage of certain land for local planning and development purposes. When a government re-zones land that has been granted to the Group, it may be required to exchange its original land use right for the land use right of another parcel of land or accept a refund from the local government for the land premium that it paid for the original land use right, thereby affecting the Group's original development plans. There can be no assurance that relevant local governments will not change the zoning of certain land that the Group has already acquired, which could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

## The actual or intended usage of some land or properties may not be in full compliance with legal zoning or usage requirements.

Part of the land held by some of the Issuer's PRC subsidiaries and joint ventures for developing the logistic facilities are zoned for "industrial use" or other usages rather than "logistic use", and part of the properties owned by some of the Issuer's PRC subsidiaries and joint ventures, although categorised as "factory building" or "others" rather than "warehouse", are actually used by the relevant subsidiaries and joint ventures or by the tenants for logistics and warehousing purposes. Such intended development or actual use may be found by the government to be incompatible with the zoning or other legal designation. The value of land zoned or permitted for use as a warehouse or logistics and warehousing facility may in some cases be greater than land that is designated for general manufacturing, agricultural, residential or other forms of use. As such, loss of such designation may have an immediate economic impact on the value of such property. Moreover, fines or other penalties may be imposed on the relevant subsidiaries and joint ventures, including administrative actions taken by relevant government departments to prevent continued non-conforming uses.

## The Group may fail to obtain, or experience material delays in obtaining, requisite governmental approvals, licenses and filings.

To establish a logistics and warehousing facility, data centre, technology park or hi-tech manufacturing park in China, the Issuer's PRC subsidiaries and joint ventures must go through various PRC governmental approval and filing processes and obtain the requisite approvals and licenses for its investment in such facility and related business operations. To construct a logistics and warehousing facility, data centre, technology park or hi-tech manufacturing park, the Issuer's relevant PRC subsidiaries and joint ventures must obtain permits, licenses, certificates and other approvals from the relevant administrative authorities at various stages of land acquisition and construction, including land use rights certificates, construction land planning permits, construction works planning permits, construction works commencement permits and filing forms of completion inspection. Each approval is dependent on the satisfaction of a set of conditions. In addition to the foregoing governmental requirements in relation to construction, PRC law requires specific permits and licenses in connection with the operation of a data centre e.g., operation license for value-added telecommunication business, which is implemented by a variable interest entity ("VIE") structure. In such circumstance, instead of directly owning the equity interests of the Chinese company (being the VIE), the VIE is wholly owned, directly or indirectly, by one or more Chinese persons acceptable or nominated by the relevant Issuer's PRC subsidiaries, and the relevant PRC subsidiaries company enters into service and other contracts with such VIE that provides the relevant PRC subsidiaries company with control over, and economic exposure to, the VIE. The requisite licenses for the operation of data centres will be held by the VIE, instead of the Issuer's PRC subsidiaries. The operation of technology park or hi-tech manufacturing park may be outsourced to a third party who possesses the requisite expertise, experience and regulatory permits and licenses that may be specifically required for operation of technology park or hi-tech manufacturing park.

VIE structures have been historically commonly used in China in order for relevant companies to access foreign capital, by indirectly replicating the foreign investment in such Chinese-based

companies where, for example, Chinese law prohibits or restricts direct foreign investments in the relevant operating companies. If the PRC regulatory authorities deem such VIE structures to not comply with relevant restrictions on foreign investment, it could affect the enforceability of VIEs generally in China, including the contractual arrangements between our PRC subsidiaries and the Chinese persons that own the equity in the relevant VIEs, and this could result in a decline in the value or performance of our investments in China. Consequently, this could have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

In addition, the Group did not obtain the relevant required approvals and permits during the construction of certain of its projects in the past and there can be no assurance that the Group will not encounter significant problems in satisfying the conditions to the approvals necessary for the development of its logistics and warehousing facilities, data centres, technology parks, or hi-tech manufacturing parks, or that the Group will be able to adapt itself to new laws, regulations or policies, or the particular processes related to the granting of the approvals. There may also be delays on the part of the administrative bodies in reviewing the Group's applications and granting approvals. If the Group were to fail to obtain, or experience material delays in obtaining, the requisite governmental approvals, licenses and filings or fail to identify and engage the appropriate thirty party with requisite expertise, experience and regulatory permits and licenses to the extent legally required, the Issuer's investment in its PRC subsidiaries and joint ventures and the schedule of development and commencement of the Group's leasing and business operations could be substantially disrupted, resulting in a material adverse effect on the Group's business, financial condition and results of operations.

## The Group may not obtain all the building ownership certificates or real estate ownership certificates, as the case may be, for certain of its facilities in time prior to the leasing out of such facilities.

The Group is required to obtain building ownership certificates or real estate ownership certificates, as the case may be, for its facilities in China. In the ordinary course of its business, the Group may from time to time execute a pre-lease agreement with its clients in respect of certain of its facilities in advance prior to obtaining the relevant building ownership certificates of such facilities. The Group did not manage to obtain the building ownership certificate for some of its projects in the past and there can be no assurance that the Group will always be able to obtain the building ownership certificate or the real estate ownership certificate, as the case may be, prior to the commencement date of the lease as specified in those pre-lease agreements. The Group's ability to lease, operate or otherwise dispose of the facilities without building ownership certificates may be impeded or the Group could face inconveniences in connection with its ability to protect or realise the commercial value of the affected properties which could in turn have an adverse effect on the Group's business, financial condition, results of operations and prospects.

## The Group may face penalties for the non-registration of its lease agreements with customers in China.

Non-registration does not affect the Group's rights or entitlements to lease out the facilities to customers, or the legality and effectiveness of the lease agreements between the parties to the agreements. However, pursuant to the requirements of the PRC Administrative Measures of Commodity Property Leases and relevant local rules, the Group may be subject to penalties for the non-registration of lease agreements imposed by the local authorities and/or requests by the local authorities to complete the registration formalities. The Group intends to register lease agreements to the extent practicable. Nevertheless, there can be no assurance that the Group would not be subject to such penalties and/or requests for undertaking the registration formalities in the future, any of which could increase its costs.

## The logistics and warehousing facility industry in China is susceptible to the industrial policies, macro-economic policies and austerity measures of the PRC government.

The PRC government has exercised and continues to exercise significant influence over China's economy. From time to time, the PRC government adjusts its monetary and economic policies to prevent and curtail the overheating of the national and provincial economies, which may affect the markets in which the Group operates. Any action by the PRC government concerning the economy or the logistics industry in particular could have a material adverse effect on the business, financial condition and results of operations of the Group. China's economy may also be more susceptible to slowdowns or downturns as a result of uncertainties related to the recent trade war and rising tensions between the United States and China. If bilateral trade between the two largest economies in the world shrinks as a result of tariffs, sanctions and similar measures, the Group's business may be adversely impacted. Should tensions persist over a long period of time, the logistics and warehousing facility industry in China may even suffer severe loss of income and encounter operational difficulties, thereby negatively impacting the Group's business, financial condition and results of operations.

The People's Bank of China ("PBOC") has adjusted the deposit reserve ratio for commercial banks several times commencing from 1 January 2008. The deposit reserve refers to the amount of funds that banks must hold in reserve against deposits made by their customers. The increase of the deposit reserve ratio may negatively impact the amount of funds available to be lent to business, including the Group, by commercial banks in the PRC. The central and local authorities in the PRC may continuously adjust interest rates and other economic policies or impose other regulations or restrictions which may adversely affect the business, financial condition and results of operations of the Group.

The Group is also subject to the industrial policies implemented by the PRC government. In August 2011, the State Council issued the Opinions of the General Office of the State Council on the Policies and Measures for Promoting the Healthy Development of the Logistics Industry (Guo Ban Fa [2011] No. 38) aimed at promoting the development of the logistics industry through a series of measures, including tax reduction for logistics enterprises and greater support in landrelated policies for the logistics industry. In September 2014, the State Council further published the Medium- and Long-term Development Plan for the Logistics Industry (2014-2020) (Guo Fa [2014] No. 42) which emphasised that the logistics industry as a whole is fundamental and of strategic importance for the development of the PRC economy and provided guidelines for the warehousing industry to speed up the construction of modern stereoscopic warehouses, logistics distribution centres for resources products and warehousing facilities for vital commodities, as well as to improve the planning of modern distribution centres around large and medium-sized cities and manufacturing bases. While the intensive launch of new policies to promote the logistics and warehousing industry may provide opportunities for the Group, this could also entail new challenges to the business and operations of the Group. In addition, there is no assurance that the industrial policies of China may not be further adjusted in the future and in turn adversely affect the Group's business, results of operations and financial condition.

#### **RISKS RELATING TO THE GROUP'S OPERATIONS IN JAPAN**

## The expert appraisals and reports upon which the Group relies are subject to significant uncertainties.

The Group may obtain appraisals as well as engineering, environmental and seismic reports to help it assess whether to acquire new logistics and warehousing facilities, and how to operate logistics and warehousing facilities it already owns. However, these reports cannot give a precise assessment of the past, present or future value or engineering, environmental or seismic conditions of the relevant logistics and warehousing facilities. Furthermore, the appraisers and other experts use a variety of different review methodologies or different sets of assumptions, which could affect the results of such appraisals, reports and the conclusions that the appraisers, other experts and the Group can draw from them. Thus, different experts reviewing the same logistics and warehousing facility could reach significantly different conclusions.

Although the engineering, environmental and seismic reports the Group has obtained for its logistics and warehousing facilities have not revealed any material risks or liabilities, because such risks are often hidden or difficult to evaluate, the reports the Group has obtained may not be an accurate reflection of such risks. If the Group were to discover any significant, unidentified engineering, environmental or seismic liabilities, the value of the affected logistics and warehousing facility could fall, it may be required to incur additional costs and discharge of the liability could be time consuming.

In addition, architectural plans for buildings in Japan must be reviewed for compliance with building codes (including earthquake resistance standards) by either (i) a licensed third-party engineering or architectural firm, or (ii) the local government. The level of complexity of structural calculations makes it very difficult to retroactively audit the work of firms or local governments that performed such calculations when a building was originally designed and built. Any retroactive calculations must be based on original plans and volumes of supporting data, which may no longer exist, and can take months to complete and result in significant costs. Consequently, the Group intends to review properties for compliance with building codes, but the Group does not plan to have third parties verify that seismic risk calculations with respect to buildings the Group intends to acquire are, in fact, correct. Moreover, because the support structures of existing buildings can be hidden and impossible to verify directly, fraud or mistakes in the construction or inspection phases may be impossible to subsequently detect. As a result, the Group's properties may subsequently be discovered to have been built in violation of earthquake resistance standards or other building codes. If any of the Group's logistics facilities are non-compliant, they may collapse in even a minor earthquake, or the Group may be forced to spend large sums of money and dedicate significant management and other resources to strengthening, improving or deconstructing any such buildings.

Furthermore, in accordance with customary practice in Japan, the Group discloses certain information relating to a logistics and warehousing facility's PML based on reports it receives from third parties. PML percentages are based on numerous assumptions. The Group is not an expert in assessing earthquake risk, and cannot independently verify the PML percentages provided to it, and the uncertainties inherent in such reports limit the value of them to the Group. An earthquake could severely damage or otherwise adversely offset the Group's logistics and warehousing facilities and if its customers were to suffer significant uninsured losses due to earthquake damage to one or more of the Group's facilities, it could reduce their demand for the Group's facilities and therefore have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

## Several of the Group's facilities in Japan are in port areas, and are subject to regulation by the Port Labour Law.

Several of the Group's facilities in Japan are located in port areas as defined by the Port Labour Law, and are therefore subject to regulation by the Port Labour Law and other related laws and regulations, and are also affected by certain business practices. For example, employers face constraints on the workers they may hire to work in affected facilities, and as a result, the Group's customers' labour and other operational costs for affected facilities may be higher than for unaffected facilities. There can be no assurance that such port area regulations will not affect the businesses of the Group's customers, which could consequently have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

## The Group's future logistics and warehousing facilities in Japan may violate the Construction Standards Law and related laws and regulations.

The Construction Standards Law and related laws and regulations (collectively, "Construction Standards Laws") establish the building codes for building properties in Japan. The Group's future logistics and warehousing facilities in Japan may not be in compliance with the Construction Standards Laws. In order to increase the GFA, Japanese customers occasionally retrofit a mezzanine level into the logistics and warehousing facility, as a result of which the relevant facility may exceed maximum GFA limits imposed by the Construction Standards Laws. In addition, some customers or previous owners of facilities may install other ancillary structures such as office space, corridors between facilities or sheds in properties in order to meet their specific business needs. In case of non-compliance with Construction Standards Laws, the relevant administrative agency would normally take preliminary actions first to assess the property in question and, if the violation is not cured, may issue a written announcement to set forth the actions that the owner of the property needs to take. If the violation remains uncured, the relevant administrative agency may then issue a corrective order for the owner of the property to take corrective action, including removal of the illegal structures. Although the timing of issuance of corrective orders and their content, as well as the decision as to whether such corrective orders should be issued in the first place, are determined by the relevant administrative agency at its discretion, the relevant administrative agency normally opts for the most feasible solution, and a corrective action to require the property owner to demolish the entire property in question without a justifiable reason is seen as an abuse of discretionary power by the authorities and such order is likely to be void. The Group intends to rectify any future properties that do not comply with Construction Standards Laws as soon as practicable (rectification may be difficult when the customer occupies the relevant property).

There can be no assurance that the government will not order the Group to remove such additional structures or take more severe regulatory action should the Group acquire any facilities not in compliance with the Construction Standards Laws. If any of these events were to occur, it may increase costs, as well as result in a loss of utility space for the Group's customers, which could have an adverse effect on its business, financial condition, results of operations and prospects.

## The Group may acquire properties located on reserved and provisionally allocated land designated under the Land Readjustment Act of Japan.

The Land Readjustment Act of Japan, allows the relevant authorities to modify the location and boundaries of small roads, non-linear roads and irregularly shaped plots of land that are difficult to use efficiently, as well as to modify the location and boundaries of any land for town planning purposes, in some cases by restructuring the ownership of land. This process, in some cases, involves the provisional allocation of land, designating such land as "reserved" or "provisionally allocated". The Group may acquire properties located on reserved and provisionally allocated land in the future. As the actual allocation of such land is not certain until the issuance of the final order, there is no guarantee that the Group will be able to acquire the same land that the Group planned to acquire prior to the issuance of a final order. Further, as ownership interests in respect of reserved land may only be acquired after the issuance of the public notice of such final order, the Group may not acquire the ownership interests in reserved land until the final allocation is made. Moreover, as ownership interests in respect of reserved land may only be registered after the issuance of the public notice of such final order, the Group's rights to reserved land will not be perfected against third parties until the final allocation is made. If one or more of the Group's facilities in Japan were to have such imperfect title, it could have a material adverse effect on its business, financial condition, results of operations and prospects

Additionally, such allocated land may be affected by pre-existing rights and restrictions that the Group was not aware of at the time of the acquisition. The Land Readjustment Act also allows the relevant authorities to restrict a resale or other disposition of allocated land for a certain period of time in some cases, which may increase the illiquidity of the Group's properties and in turn would have material effect on the Group's business, financial condition, results of operations and prospects. See also "Risk Factors – Risks Relating to the Group's Business and Operations – The illiquidity of property investments could limit the Group's ability to respond to adverse changes in the performance of its properties".

## The Group may be adversely affected by properties that are co-owned with third parties in the form of a property co-ownership interest.

The Group may acquire partial interests in properties that are co-owned with third parties in the form of a property co-ownership interest. Under Japanese law, a co-owner of a property has the right to sell its interest in the property without the consent of the other co-owner, unless there is an agreement between the co-owners that requires such consent or grants a right of first refusal. In general, a co-owner has the right to demand that such property be partitioned. Although the exercise of such right of partition may be prohibited by contract, such contractual prohibitions are only valid for a period of five years. If a co-owner of one of the Group's properties becomes subject to bankruptcy proceedings, corporate reorganisation or civil rehabilitation proceedings, the trustees in the proceedings of such co-owner may have the right to demand that such property be partitioned. Although the other co-owners of the property may, if so agreed, have a right of first refusal to purchase the ownership interests of defaulting or selling co-owner, the Group may not be able to exercise such rights on favourable terms. In addition, a sale of a property co-ownership interest by the Group under such circumstances may result in liquidation proceeds that are less than the appraisal value of the property or interests being sold, which would have an adverse effect on the Group's financial condition.

A co-owner of a property may also mortgage its interest in the property. However, such mortgage becomes applicable to the entire property when the co-owned property is partitioned. Accordingly, each of the co-owners in such case would be subject to such mortgage in proportion to its ownership interest. There is a risk that the Group's interest in a property that was formerly owned through a property co-ownership interest and owned by the Group independently following a partition may be subject to a mortgage that was placed on it by another co-owner. Any such properties may bring adverse effect on the Group's business, financial condition and results of operations.

## The Japanese real property registration system may not accurately reflect the ownership of the real property-related title or right.

Japan has a system of registering the ownership of real property (which includes land and buildings) as well as certain other real property-related rights, such as security rights over real property and easements, pursuant to which an unregistered owner of real property or an unregistered holder of certain other rights cannot assert its title or such rights against a third party. However, the real property register does not necessarily reflect the true owner of the real property-related title or right. In practice, parties who plan to enter into a real property transaction usually rely upon the register, as it is generally the best indication of the true owner of the real property-related title or right. However, a party has no recourse to anyone but the seller if, relying on the register, it purchases the property or a related right from a seller and the information contained in the register turns out to be incorrect. The purchaser may claim for damages against the seller pursuant to statutory warranties or contractual warranties, but, in general, cannot acquire the ownership of or title to the real property. Imperfect title to one or more of the Group's facilities in Japan could have a material adverse effect on its business, financial condition, results of operations and prospects.

## The Group may acquire properties which entail risk of liabilities associated with reclaimed land.

The Group may acquire properties and these have the risks associated with reclaimed land. Such liabilities include i) contamination caused by pollutants in the soil and filling used to create reclaimed land; ii) flooding due to the high exposure of reclaimed land to tidal surges, typhoons, rising sea levels and other natural disasters; iii) land subsidence; and iv) soil liquefaction and increased risk of damage in the event of an earthquake. Damage to the Group's properties due to any such liabilities would adversely affect the Group's performance.

## Environmental liabilities discovered on the Group's properties may have a material adverse effect on the Group's business, financial condition or results of operations.

Under the Soil Contamination Countermeasures Act of Japan, a current owner of real property may be held strictly liable for the removal or remediation of hazardous or toxic substances, such as lead, arsenic and trichloroethylene, on or under the surface of such property, whether or not the current owner knew of or was responsible for the presence of such hazardous or toxic substances. The Group may be held liable under the Soil Contamination Countermeasures Act of Japan and may also be held liable under other laws regarding the presence of asbestos or polychlorinated biphenyls ("PCBs") at any of its properties. In addition, the presence of hazardous or toxic substances, or a failure by the Group to properly remediate such substances, may have a material adverse effect on the Group's ability to lease or sell an affected property or borrow funds using such property as collateral. If any environmental liabilities are discovered at the Group's properties, the value of its properties could decrease, and the Group may be required to remediate the underlying hazard and discharge the related environmental liabilities at a substantial cost. As a result, there may be a material adverse effect on the Group's business, financial condition or results of operations.

In addition, the presence of contamination or the failure to remediate contamination at the Group's properties may expose the Group to third-party liability for costs of remediation and personal or property damage. See also "Risk Factors – Risks Relating to the Group's Operations in Japan – The Group may be adversely affected by any liability which results from unforeseen loss, damage or injury suffered by a third party at its properties as a result of any defect in the properties".

#### Climate change regulation could increase the Group's capital and operating expenses.

The national and various local governments in Japan have adopted (and may adopt further) regulations intended to limit activities they deem to contribute to global warming. For example, in April 2010, the Tokyo Metropolitan Government amended the Tokyo Metropolitan Ordinance on Environmental Preservation to impose on owners of large properties an obligation to decrease carbon dioxide emissions. Property owners that are subject to these carbon emission regulations may be required to undertake renovations and improvements of buildings in compliance with applicable carbon emission standards or to purchase emission rights to compensate for carbon emission released from their properties. The Group's capital and operating expenses could increase in the future by, for example, the imposition of stricter energy efficiency standards for buildings or the cost of environmentally-friendly building materials. The Group's customers' businesses are heavily reliant on trucks to transport their goods. Increased regulation, such as municipal restrictions on vehicular emissions of nitrogen oxide and particulate matters, could increase its customers' costs and consequently reduce demand for the Group's facilities.

## The Group may be adversely affected by any liability which results from unforeseen loss, damage or injury suffered by a third party at its properties as a result of any defect in the properties.

Under Japanese law, the owner of a property is strictly liable to any third party occupier of a property who suffers a loss, damage or injury due to such property as long as the injured party

exercised due care to prevent such loss, damage or injury. The Group's business may be adversely affected by any such liability unless it is adequately covered by the Group's insurance. Although the Group intends to carry insurance with policy specifications and insured limits that the Group believes are adequate and appropriate for its properties, liability for third party loss, damage or injury may exceed the insured limits and/or an insurer may dispute a claim or delay payment. Appropriate insurance also may not be available, or may be available only at prohibitive cost.

#### **RISKS RELATING TO THE GROUP'S OPERATIONS IN BRAZIL**

#### The Brazilian government has exercised, and continues to exercise, significant influence over the Brazilian economy. This involvement, as well as Brazilian political and economic conditions, could adversely affect the Group.

The Brazilian government frequently intervenes in the Brazilian economy and occasionally makes significant changes in policies and regulations. The Brazilian government's actions to control inflation, monetary, credit and other policies and regulations have often involved, among other measures, wage and price controls, variations in interest rates, changes in tax policies, price controls, currency devaluations, capital controls and limits on imports. The Group has no control over, nor can it predict, any measures or policies that the Brazilian government may adopt in the future. The Group's business, financial condition and results of operations may be adversely affected by changes in policies or regulations involving or affecting factors such as:

- monetary and exchange policies and amendments to banking legislation and regulations;
- currency fluctuations;
- interest rates;
- changes in governmental policies applicable to our business, especially related to tax and licensing (environmental and urbanistic) matters;
- exchange controls and restrictions on remittances abroad and on foreign investments in the country;
- inflation;
- economic and social instability;
- liquidity of the domestic capital and lending markets;
- fiscal policies;
- expropriation of privately-owned land;
- rationing of electricity;
- labour legislation; and
- other political, social and economic developments in or affecting Brazil.

Uncertainty over whether the Brazilian government will implement changes in policy or regulation affecting these or other factors in the future may contribute to economic uncertainty in Brazil. Therefore, these uncertainties and developments in the Brazilian economy may adversely affect the Group.

## Government efforts to combat inflation may hinder the growth of the Brazilian economy and could harm the Group's business.

Brazil has in the past experienced extremely high rates of inflation and has therefore followed monetary policies that have contributed to one of the highest interest rates in the world. According to the General Market Price Index (*Índice Geral de Preços – Mercado*), or "IGP-M", a general price inflation index, the inflation rates in Brazil were 7.75 per cent. in 2007, 9.81 per cent. in 2008, deflation of 1.71 per cent. in 2009, 11.32 per cent. in 2010, 5.10 per cent. in 2011, 7.81 per cent. in 2012, 5.53 per cent. in 2013, 3.69 per cent. in 2014, 10.54 per cent. in 2015, 7.17 per cent. in 2016, deflation of 0.52 per cent. in 2017, 7.54 per cent. in 2018, 7.32 per cent. in 2019 and 23.14 per cent in 2020. Inflation and the Brazilian government's measures to fight it have had and may have significant effects on the Brazilian economy and the Group's business. Strict monetary policies with high interest rates and high compulsory deposit requirements may restrict Brazil's growth and the availability of credit. Conversely, more lenient government and Central Bank policies and interest rate decreases may trigger increases in inflation and consequently, growth volatility and the need for sudden and significant interest rate increases. Inflation, measures to curb inflation and speculation over possible measures can also contribute to significant uncertainty about the Brazilian economy and weaken confidence of investors, thereby adversely affecting the Group's business, financial condition, results of operations and prospects.

Future Brazilian government measures, including reductions in interest rates, intervention in the foreign exchange market and actions to adjust or fix the value of the Brazilian Real may trigger increases in inflation, adversely affecting the overall performance of the Brazilian economy. If Brazil experiences high inflation again, the Group may not be able to adjust the rents it charges its tenants in Brazil sufficiently to offset the impact of inflation on the Group's cost structure, which could increase its costs and reduce its net operating margins.

Since a number of the Group's key tenants in Brazil are in the retail industry and the Group's business is consequently closely linked to the performance of retail in Brazil, the Group is exposed to the risk of inflation to the extent it affects household income, thus reducing retail consumption. In addition, inflation may increase the cost of the Group's debt and the cost of incurring new indebtedness in Brazil, in light of higher interest rates. These factors may have an adverse effect on the Group's business, financial condition, results of operations and prospects.

## Exchange rate instability may adversely affect the Brazilian economy and, consequently, the Group.

The Brazilian currency has been devalued periodically. The Brazilian government has implemented various economic plans and utilised a number of exchange-rate policies, including sudden devaluations, periodic mini-devaluations during which the frequency of adjustments has ranged from daily to monthly, floating exchange rate systems, exchange controls and dual exchange rate markets. From time to time, there have been significant fluctuations in the exchange rate between the Brazilian Real and the U.S. dollar and other currencies. Depreciations of the Brazilian Real in relation to the U.S. dollar could create additional inflationary pressures in Brazil and lead to increases in interest rates, which may negatively affect the Brazilian economy as a whole and, in particular, the Group's results of operations. On the other hand, the appreciation of the Brazilian Real in relation to the U.S. dollar may impact Brazil's current accounts and balance of payments, as well as reduce the gross domestic product resulting from exports. The volatility of the Brazilian Real in relation to the U.S. dollar may adversely affect the Brazilian economy and, consequently, the Group.

## The Brazilian logistics and real estate development industries are subject to extensive regulation, which may lead to increased expenses or present obstacles to the development of certain logistics and warehousing facilities, thereby adversely affecting the Group.

The Group's business in Brazil is subject to federal, state and municipal laws and to regulations and licensing requirements with respect to construction, zoning, soil use, occupancy permit, fire safety permit, environmental protection, leases, consumer protection and taxation, all of which affect the Group's ability to acquire land, develop, construct and negotiate with customers. The Group is required to obtain licenses and permits from different governmental authorities to carry out its logistics and real estate developments. The Group cannot ensure that it will obtain the necessary licenses and permits, or respective renewals, for its operations and projects. The absence or delay in obtaining or renewing any of these licenses or permits in a timely manner, or the violation or non-compliance with these laws, regulations, licenses and permits, administrative sanctions such as fines, project delays and shutdowns, cancellation of licenses and revocation of authorisations, as well as other civil and criminal penalties, may materially adversely affect the Group.

Any failure to comply with environmental laws and regulations at the Group's logistics facilities in Brazil may result in an obligation for the Group to remediate any environmental damage occurring on the property where its facilities are located and result in criminal, civil and administrative sanctions. In Brazil, civil liability for the remediation of environmental damages follows a strict liability system that may be imposed on the property owner. Therefore, the property owner may incur costs if environmental recovery related to damages caused by tenants or previous owners of the land is not performed accordingly by them. Given that environmental law and enforcement by the Brazilian authorities are becoming more severe, the Group may incur additional environmental compliance costs. Furthermore, delays or refusals to issue or renew licenses by the environmental licensing agencies may harm the Group's business.

Moreover, public authorities may issue new and stringent standards, or interpret existing laws and regulations in a more restrictive manner, which may require companies in the logistics and real estate development industries, including the Group, to incur additional expense to comply with these new rules or interpretations. Any such action on the part of public authorities may materially adversely affect the Group.

### Widespread uncertainties relating to ownership of real estate may adversely affect the Group's business.

There are widespread uncertainties relating to title ownership of real estate in Brazil. In Brazil, ownership of real property is conveyed, solely and exclusively, through filing and effective registry of the sale and purchase deeds before the competent Real Estate Registry Office. In certain cases, the real estate certificates may present recording errors, including duplicate and/or inaccurate entries, and deed challenges frequently occur, leading to administrative and/or judicial actions. Property disputes over title ownership are frequent and, as a result, there is a risk that errors or challenges could adversely affect the Group, whenever not timely identified in due diligence procedures, which may cause the partial or total loss of properties

In addition, the Group's land may be subject to expropriation by the Brazilian government, whenever demonstrated the public interest for any specific area. An expropriation could materially impair the normal use of the Group's lands or have a material adverse effect on its results of operations. In addition, social movements, such as *Movimento dos Trabalhadores Rurais Sem Terra and Comissão Pastoral da Terra*, are active in Brazil. Such movements advocate land reform and mandatory property redistribution by the government. Land invasions and occupations of areas by a large number of individuals is common practice for these movements, including some areas located in regions in which the Group is likely to invest. As a result, the Group cannot give any assurance

that its properties will not be subject to invasion or occupation by such groups, that its properties maintain security guard structure sufficient to avoid land invasion or occupation, or that police protection will be effective to avoid land invasion or occupation. A land invasion or occupation could materially impair the normal use of the Group's lands or have a material adverse effect on its business, including the need to file a repossession suit for the issuance of a court decision to be able to use the police force for the conclusion of the repossession of the land.

#### Economic and market conditions in other emerging market countries.

Economic conditions and markets in other countries, including the United States, other countries in Latin America and other emerging market countries, may affect the Brazilian economy. Although economic conditions in these countries may differ significantly from those in Brazil, reactions to developments in these other countries may adversely affect the availability of credit for Brazilian companies, resulting in a significant outflow of resources from Brazil and a reduction in the level of foreign currency invested in Brazil.

If any such political, economic and social events in other countries were to affect the Brazilian economy, the Group, its investment strategy and financial performance may be affected.

#### **RISKS RELATING TO THE GROUP'S OPERATIONS IN EUROPE**

## The Group could be adversely affected by uncertainty, disruption or other consequences of the UK leaving the European Union (the "EU").

On 23 June 2016, the UK held a referendum in which a majority of voters voted in favour of the UK leaving the EU (commonly referred to as "Brexit"). On 29 March 2017, the UK issued a formal notification of its intention to withdraw from the EU and formally left the EU on 31 January 2020 under the terms of a withdrawal agreement. On 30 December 2020, the United Kingdom and European Union signed the Trade and Cooperation Agreement, which includes an agreement on free trade between the two parties. However, there remain uncertainties related to Brexit and the relationship between the UK and the EU, which will continue to be developed and defined and could cause instability in EU, UK or worldwide political, regulatory, economic or market conditions. In particular, any negative impact on trade between the UK and the EU may result in generally reduced demand for logistics property, which may mean that the Group is unable to renew leases or find new customers and, in the longer term, may lead to decreases in the value of its properties in the UK and the EU.

A withdrawal from the EU is unprecedented, and it is unclear how the UK's access to the EU's single market for goods, capital, services and labour within the EU and the wider commercial, legal and regulatory environment, will impact the Group's services and operations in the EU. Lack of clarity about future UK laws and regulations, as the UK determines which EU laws and regulations to keep or replace in the UK, or how such laws and regulations may be changed, may adversely impact the behaviour of the Group's customers, suppliers and employees, which may increase compliance costs, and the cost to the Group of carrying out business generally, in the UK and the EU.

The uncertainty surrounding the UK's future relationship with the EU could therefore adversely affect the Group's business, prospects, financial condition and/or results of operations.

## The Group's properties in the United Kingdom could be adversely affected were its properties subject to expropriation.

Any property or part of any property in the United Kingdom may, at any time, be compulsorily acquired by a UK government department or local authority in connection with proposed redevelopment or infrastructure projects. If this were to occur, compensation would be payable on the basis of the value of all owners' and tenants' proprietary interests in that property at the time of the related purchase as determined by reference to a statutory compensation code, but the compensation could be less than the Group's assessment of the property's current market value, or the relevant apportionment of such market value where only part of a property is subject to a compulsory purchase order. In the case of an acquisition of the whole or part of that property, the relevant freehold, heritable or long leasehold estate and any lease would both be acquired. If the amount received from the proceeds of purchase of the relevant freehold, heritable or long leasehold estate were inadequate, this may have a material adverse impact on the Group's business, prospects, financial condition and/or results of operations.

#### The Potential Collapse of the Euro.

The Group operates logistical properties in countries within the EU, a significant number of which use the Euro as their national currency. In the recent past the stability of certain European financial markets deteriorated and expectations centred on potential defaults by sovereign states in Europe. There is a risk that in the future certain member states of the EU default, or expectations of such a default increase, which may lead to the collapse of the Eurozone as it is constituted today or that certain member states of the EU may cease to use the Euro as their national currency. Given the interdependence of the global economy, this could have an adverse effect on the performance of investments properties both in countries that experience the default and in other countries within the EU. A potential primary effect would be an immediate reduction of liquidity for particular properties in the affected countries, thereby impairing the value of such properties. Further, a deteriorating economic environment caused directly or indirectly by such a default or related expectations could have a direct effect on the general economic environment and the real estate market in particular, which in turn would have a material adverse effect on the Group's business, financial condition, results of operations and prospects.

#### RISKS RELATED TO THE MARKET FOR THE NOTES GENERALLY

Set out below is a brief description of certain market risks, including liquidity risk, exchange rate risk, interest rate risk and credit risk:

## There has been no prior market for the Notes, the absence of a prior market for the Notes may contribute to a lack of liquidity and the market price of the Notes may be volatile or discounted.

Notes issued under the Programme will be new securities which may not be widely distributed and for which there is currently no active trading market (unless in the case of any particular Tranche, such Tranche is to be consolidated with and form a single series with a Tranche of Notes which is already issued). The Issuer and the Dealers have no obligations to make a market for the Notes. If the Notes are traded after their initial issuance, they may be subject to volatility or trade at a discount to their initial offering price, depending upon prevailing interest rates, the market for similar securities, general economic conditions and the financial condition of the Issuer. If the Notes are trading at a discount, investors may not be able to receive a favourable price for their Notes, and in some circumstances investors may not be able to sell their Notes at all or at their fair market value. Although an application will be made for the Notes issued under the Programme to be admitted to listing on the SGX-ST, there is no assurance that such application will be accepted, that any particular Tranche of Notes will be so admitted or that an active trading market will develop. In addition, the market for investment grade and crossover grade debt has been subject to disruptions that have caused volatility in prices of securities similar to the Notes issued under the Programme. Accordingly, there is no assurance as to the development or liquidity of any trading market, or that disruptions will not occur, for any particular Tranche of Notes.

This is particularly the case for Notes that are especially sensitive to interest rate, currency or market risks, designed for specific investment objectives or strategies or have been structured to meet the investment requirements of limited categories of investors. These types of Notes generally would have a more limited secondary market and more price volatility than conventional debt securities. Illiquidity may have an adverse effect on the market value of the Notes.

#### Exchange rate risks and exchange controls.

An investment in Notes denominated in, or the payment of which is related to the value of, a specified currency (the "Specified Currency") other than the currency of the country in which a purchaser is resident or in the currency (including any composite currency) in which a purchaser conducts its business (the "Home Currency") entails significant risks not associated with a similar investment in a security denominated in the Home Currency. Such risks include, without limitation, the possibility of significant changes in rates of exchange between the Home Currency and the Specified Currency and the possibility of the imposition or modification of foreign exchange controls with respect to the Specified Currency. Such risks generally depend on factors over which the Issuer and Noteholders have no control, such as economic and political events and the supply of and demand for the relevant currencies. In recent years, rates of exchange for certain currencies have been highly volatile, and such volatility may be expected to continue in the future. Fluctuations in any particular exchange rate that have occurred in the past are not necessarily indicative, however, of fluctuations in the rate that may occur during the term of any Note. Depreciation of the Specified Currency in which a Note is payable against the relevant Home Currency would result in a decrease in the effective yield of such Note below its stated rate of interest, and in certain circumstances, could result in a loss to an investor on a Home Currency basis. In addition, depending on the specific terms of a Note, changes in exchange rates relating to any of the currencies involved may result in a decrease in its effective yield and, in certain circumstances, could result in a loss to the investor of all or a substantial portion of the principal of a Note.

Governments have from time to time imposed, and may in the future impose, exchange controls that could affect exchange rates as well as the availability of a Specified Currency on an interest payment date, maturity date or in the redemption month, as the case may be. There can be no assurances that exchange controls will not restrict or prohibit payments of principal or interest in any such currency or composite currency. Even if there are no actual exchange controls, it is possible that on an interest payment date, maturity date or in a redemption month, as the case may be, a Specified Currency for such Note would not be available to the Issuer to make payments of interest and principal then due.

This Offering Circular does not describe all the risks of an investment in Notes denominated in, or the payment of which is related to the value of, a currency other than a prospective purchaser's Home Currency, and the Issuer disclaims any responsibility to advise prospective purchasers of such risks as they exist at the date of this Offering Circular or as such risks may change from time to time. Prospective purchasers should consult their own financial, legal and tax advisers as to the risks entailed by an investment in Notes denominated in, or the payment of which is related to the value of currencies (including composite currencies) other than the particular Home Currency. Such Notes are not an appropriate investment for persons who are unsophisticated with respect to foreign currency transactions.

#### The market value of the Notes may fluctuate.

The price and trading volume of the Notes may be highly volatile. Trading prices and volume of the Notes are influenced by numerous factors, including the operating results, business and/or financial condition of the Group, political, economic, financial and any other factors that can affect the capital markets, the industry and/or the Group generally. Adverse economic developments, acts

of war and health hazards, such as the recent COVID-19 pandemic, in countries in which the Group operates in could have a material adverse effect on the Group's operations, operating results, business, financial position and performance which in turn result in large and sudden changes in the volume and price at which the Notes will trade. There can be no assurance that these developments will not occur in the future.

#### Developments in other markets may adversely affect the market price of the Notes.

The market price of the Notes may be adversely affected by declines in the international financial markets and world economic conditions. The market for the Notes is, to varying degrees, influenced by economic and market conditions in other markets, especially those in Asia. Although economic conditions are different in each country, investors' reaction to developments in one country could affect the securities markets and the securities of issuers in other countries, including Singapore. Since the global financial crisis of 2008 and 2009, the international financial markets have experienced significant volatility. In particular, since the first quarter of 2020, international financial markets have been experiencing significant volatility resulting from the impact of the COVID-19 pandemic and the oil price war between Saudi Arabia and Russia. If the impact of these events continues or similar developments occur in the international financial markets in the future, the market price of the Notes could be adversely affected.

#### Interest rate risk.

Noteholders may suffer unforeseen losses due to fluctuations in interest rates. Generally, a rise in interest rates may cause a fall in the price of the Notes, resulting in a capital loss for the Noteholders. However, the Noteholders may reinvest the interest payments, as applicable, at higher prevailing interest rates. Conversely, when interest rates fall, the price of the Notes may rise. The Noteholders may enjoy a capital gain but interest payments received may be reinvested at lower prevailing interest rates.

Investment in Fixed Rate Notes involves the risk that subsequent changes in market interest rates may adversely affect the value of the Fixed Rate Notes.

#### Inflation risk.

Noteholders may suffer erosion on the return of their investments due to inflation. Noteholders would have an anticipated rate of return based on expected inflation rates on the purchase of the Notes. An unexpected increase in inflation could reduce the actual returns.

#### Credit ratings may not reflect all risks.

One or more independent credit rating agencies may assign credit ratings to an issue of Notes. The ratings may not reflect the potential impact of all risks related to structure, market, additional factors discussed above, and other factors that may affect the value of the Notes. A credit rating is not a recommendation to buy, sell or hold securities and may be revised or withdrawn by the rating agency at any time.

#### **RISKS RELATING TO NOTES ISSUED UNDER THE PROGRAMME**

#### The Notes may not be a suitable investment for all investors.

Each potential investor in the Notes must determine the suitability of that investment in light of its own circumstances. In particular, each potential investor should:

• have sufficient knowledge and experience to make a meaningful evaluation of the relevant Notes, the merits and risks of investing in the relevant Notes and the

information contained or incorporated by reference in this Offering Circular or any applicable supplement;

- have access to, and knowledge of, appropriate analytical tools to evaluate, in the context of its particular financial situation, an investment in the relevant Notes and the impact such investment will have on its overall investment portfolio;
- have sufficient financial resources and liquidity to bear all of the risks of an investment in the relevant Notes, including Notes with principal or interest payable in one or more currencies, or where the currency for principal or interest payments is different from the potential investor's currency;
- understand thoroughly the terms of the relevant Notes and be familiar with the behaviour of any relevant indices and financial markets; and
- be able to evaluate (either alone or with the help of a financial adviser) possible scenarios for economic, interest rate and other factors that may affect its investment and its ability to bear the applicable risks.

Some Notes are complex financial instruments. Sophisticated institutional investors generally do not purchase complex financial instruments as stand-alone investments. They purchase complex financial instruments as a way to reduce risk or enhance yield with an understood, measured, appropriate addition of risk to their overall portfolios. A potential investor should not invest in Notes which are complex financial instruments unless it has the expertise (either alone or with the help of a financial adviser) to evaluate how the Notes will perform under changing conditions, the resulting effects on the value of such Notes and the impact this investment will have on the potential investor's overall investment portfolio.

#### Legal investment considerations may restrict certain investments.

The investment activities of certain investors are subject to legal investment laws and regulations, or review or regulation by certain authorities. Each potential investor should consult its legal advisers to determine whether and to what extent (1) Notes are legal investments for it, (2) Notes can be used as collateral for various types of borrowing and (3) other restrictions apply to its purchase or pledge of any Notes. Financial institutions should consult their legal advisers or the appropriate regulators to determine the appropriate treatment of Notes under any applicable risk-based capital or similar rules.

# The Notes are structurally subordinated to any and all existing and future liabilities and obligations of the Issuer's subsidiaries, associated companies and joint ventures.

Most of the Issuer's assets are shareholdings (direct and indirect) in its subsidiaries, associated companies and joint ventures. Both the timing and the ability of certain subsidiaries, associated companies and joint ventures to pay dividends may be constrained by applicable laws. In the event that the Issuer's subsidiaries, associated companies and joint ventures do not pay any dividends or do so irregularly, the Issuer's cash flow may be adversely affected.

As a result of the holding company structure of the Group, the Notes are structurally subordinated to any and all existing and future liabilities and obligations of the Issuer's subsidiaries, associated companies and joint ventures. Generally, claims of creditors, including trade creditors, and claims of preferred shareholders, if any, of such companies will have priority with respect to the assets and earnings of such companies over the claims of the Issuer and its creditors, including the holders of the Notes. The Notes will not be guaranteed by any current or future subsidiaries.

# Noteholders are bound by decisions of defined majorities in respect of any modification, waivers and substitution.

The terms and conditions of the Notes contain provisions for calling meetings of Noteholders to consider matters affecting their interests generally. These provisions permit defined majorities to bind all Noteholders, including Noteholders who did not attend and vote at the relevant meeting and Noteholders who voted in a manner contrary to the majority.

#### Noteholders are subject to the risk of a change of law.

The terms and conditions of the Notes are based on English law in effect as at the date of this Offering Circular. No assurance can be given as to the impact of any possible judicial decision or change to English law or administrative practice after the date of this Offering Circular. Furthermore, no assurance can be given as to the impact of any possible judicial decision or change to taxation law in the United States, UK, Ireland, Germany, Japan, Luxembourg or any other applicable taxation law in connection with this Programme or any issue of Notes after the date of this Offering Circular.

In addition, changes in PRC laws between the date on which an agreement is reached to issue Renminbi denominated Notes and the issue date of such Renminbi denominated Notes may prevent the Issuer from issuing such Renminbi denominated Notes.

#### Noteholders may be subject to Singapore taxation.

The Notes to be issued from time to time under the Programme during the period from the date of this Offering Circular to 31 December 2023 are intended to be "qualifying debt securities" for the purposes of the Income Tax Act 1947 of Singapore ("ITA"), subject to the fulfilment of certain conditions more particularly described in the section "Singapore Taxation". However, there is no assurance that such Notes will continue to enjoy the tax concessions should the relevant tax laws be amended or revoked at any time.

# RISKS RELATED TO THE STRUCTURE OF A PARTICULAR ISSUE OF NOTES

A wide range of Notes may be issued under the Programme. A number of these Notes may have features which contain particular risks for potential investors. Set out below is a description of certain such features:

#### Notes subject to optional redemption by the Issuer.

An optional redemption feature of Notes is likely to limit their market value. During any period when the Issuer may elect to redeem Notes, the market value of those Notes generally will not rise substantially above the price at which they can be redeemed. This also may be true prior to any redemption period.

The Issuer may be expected to redeem Notes when its cost of borrowing is lower than the interest rate on the Notes. At those times, an investor generally would not be able to reinvest the redemption proceeds at an effective interest rate as high as the interest rate on the Notes being redeemed and may only be able to do so at a significantly lower rate. Potential investors should consider reinvestment risk in light of other investments available at that time.

#### Index Linked Notes and Dual Currency Notes.

The Issuer may issue Notes with principal or interest determined by reference to one or more values of currencies, commodities, interest rates or other indices or formulae, either directly or

indirectly, or other factors (each, a "Relevant Factor"). In addition, the Issuer may issue Notes with principal or interest payable in one or more currencies which may be different from the currency in which the Notes are denominated. Potential investors should be aware that:

- (i) the market price of such Notes may be volatile;
- (ii) they may receive no interest;
- (iii) payment of principal or interest may occur at a different time or in a different currency than expected;
- (iv) they may lose all or a substantial portion of their principal;
- (v) a Relevant Factor may be subject to significant fluctuations that may not correlate with changes in interest rates, currencies or other indices;
- (vi) neither the current nor the historical value of a Relevant Factor should be taken as an indication of future performance of the Relevant Factor during the term of any Note;
- (vii) if a Relevant Factor is applied to Notes in conjunction with a multiplier greater than one or contains some other leverage factor, the effect of changes in the Relevant Factor on principal or interest payable likely will be magnified; and
- (viii) the timing of changes in a Relevant Factor may affect the actual yield to investors, even if the average level is consistent with their expectations. In general, the earlier the change in the Relevant Factor, the greater the effect on yield.

The historical experience of an index should not be viewed as an indication of the future performance of such index during the term of any Index Linked Notes. Accordingly, potential investors should consult their own financial and legal advisers about the risk entailed by an investment in any Index Linked Notes and the suitability of such Notes in light of their particular circumstances.

#### Partly-paid Notes.

The Issuer may issue Notes where the issue price is payable in more than one instalment. Failure to pay any subsequent instalment could result in an investor losing all of its investment.

#### Variable rate Notes with a multiplier or other leverage factor.

Notes with variable interest rates can be volatile investments. If they are structured to include multipliers or other leverage factors, or caps or floors, or any combination of those features or other similar related features, their market values may be even more volatile than those for securities that do not include those features.

#### **Fixed/Floating Rate Notes.**

Fixed/Floating Rate Notes may bear interest at a rate that converts from a fixed rate to a floating rate, or from a floating rate to a fixed rate. Where the Issuer has the right to effect such a conversion, this will affect the secondary market and the market value of the Notes since the Issuer may be expected to convert the rate when it is likely to produce a lower overall cost of borrowing. If the Issuer converts from a fixed rate to a floating rate in such circumstances, the spread on the Fixed/Floating Rate Notes may be less favourable than then prevailing spreads on comparable

Floating Rate Notes tied to the same reference rate. In addition, the new floating rate at any time may be lower than the rates on other Notes. If the Issuer converts from a floating rate to a fixed rate in such circumstances, the fixed rate may be lower than then prevailing rates on its Notes.

# Certain benchmark rates, including LIBOR and EURIBOR, may be discontinued or reformed in the future – including phasing-out of LIBOR after 30 June 2023.

Interest rates and indices which are deemed to be "benchmarks" (including the London interbank offered rate (LIBOR) and the euro interbank offered rate (EURIBOR)) are the subject of recent national and international regulatory discussions and proposals for reform. Some of these reforms are already effective whilst others are still to be implemented.

The EU Benchmarks Regulation applies, subject to certain transitional provisions, to the provision of benchmarks, the contribution of input data to a benchmark and the use of a benchmark, within the EU. The UK Benchmarks Regulation applies to the provision of benchmarks, the contribution of input data to a benchmark and the use of a benchmark, within the UK.

The EU Benchmarks Regulation or the UK Benchmarks Regulation, as applicable, could have a material impact on any Notes linked to LIBOR, EURIBOR or another benchmark rate or index, in particular, if the methodology or other terms of the benchmark are changed in order to comply with the terms of the EU Benchmarks Regulation or UK Benchmarks Regulation, and such changes could (amongst other things) have the effect of reducing or increasing the rate or level, affecting the volatility of the published rate or level, of the benchmark or lead to the discontinuance or unavailability of certain benchmarks.

In the case of LIBOR, the UK Financial Conduct Authority announced on 5 March 2021 that most LIBOR benchmark tenors would cease to be published or cease to be representative benchmarks from 31 December 2021 or (in the case of most tenors of USD LIBOR only) from 30 June 2023.

The cessation of LIBOR or any other benchmark, or changes in the manner of administration of any benchmark, could require or result in an adjustment to the interest calculation provisions of the, or result in adverse consequences to holders of any Notes linked to such benchmark (including Floating Rate Notes whose interest rates are linked to LIBOR, EURIBOR or any other such benchmark that is subject to reform). Furthermore, even prior to the implementation of any changes, uncertainty as to the nature of alternative reference rates and as to potential changes to such benchmark may adversely affect such benchmark during the term of the relevant Notes, the return on the relevant Notes and the trading market for securities (including the Notes) based on the same benchmark.

The Agency Agreement provide for certain fallback arrangements in the event that a published benchmark, such as LIBOR, (including any page on which such benchmark may be published (or any other successor service)) becomes unavailable. Such fallback arrangements include the possibility that the rate of interest could be set by reference to a successor rate or an alternative reference rate and that such successor rate or alternative reference rate may be adjusted (if required) in accordance with the recommendation of a relevant governmental body or in order to reduce or eliminate, to the extent reasonably practicable in the circumstances, any economic prejudice or benefit (as applicable) to investors arising out of the replacement of the relevant benchmark, although the application of such adjustments to the Notes may not achieve this objective. Any such changes may result in the Notes performing differently (which may include payment of a lower interest rate) than if the original benchmark continued to apply. In certain circumstances the ultimate fallback of interest for a particular Interest Period may result in the rate of interest for the last preceding Interest Period being used. This may result in the effective application of a fixed rate for Floating Rate Notes based on the rate which was last observed on the Relevant Screen Page. In addition, due to the uncertainty concerning the availability of successor rates and alternative reference rates and the involvement of an Independent Adviser (as defined in the Conditions), the relevant fallback provisions may not operate as intended at the relevant time.

Any such consequences could have a material adverse effect on the value of and return on any such Notes.

Investors should consult their own independent advisers and make their own assessment about the potential risks imposed by the EU Benchmarks Regulation or the UK Benchmarks Regulation or any of the international or national reforms in making any investment decision with respect to any Notes referencing a benchmark.

#### Notes issued at a substantial discount or premium.

The market values of securities issued at a substantial discount or premium from their principal amount tend to fluctuate more in relation to general changes in interest rates than do prices for conventional interest-bearing securities. Generally, the longer the remaining term of the securities, the greater the price volatility as compared to conventional interest-bearing securities with comparable maturities.

#### **Additional Risks Relating to the Perpetual Notes**

#### Perpetual Notes may be issued for which investors have no right to require redemption.

The Issuer may issue Perpetual Notes under the Programme. The Perpetual Notes are perpetual and have no fixed maturity date. Noteholders have no right to require the Issuer to redeem Perpetual Notes at any time, and an investor who acquires Perpetual Notes may only dispose of such Perpetual Notes by sale. Noteholders who wish to sell their Perpetual Notes may be unable to do so at a price at or above the amount they have paid for them, or at all. Therefore, holders of Perpetual Notes should be aware that they may be required to bear the financial risks of an investment in Perpetual Notes for an indefinite period of time.

# If specified in the relevant Pricing Supplement, Noteholders may not receive Distribution payments if the Issuer elects to defer Distribution payments.

If "Distribution Deferral" is specified as being applicable in the applicable Pricing Supplement, the Issuer may, at its sole discretion, elect to defer any Distributions (in whole or in part) which is otherwise scheduled to be paid on (i) (if Non-Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) a Distribution Payment Date; and (ii) (if Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) a Distribution Payment Date to the next Distribution Payment Date. If Dividend Pusher is specified as being applicable in the applicable Pricing Supplement, the Issuer may not elect to defer any Distribution if, during such period(s) prior to such Distribution Payment Date as may be specified in the applicable Pricing Supplement, either or both of the following has occurred: (a) discretionary dividend or Distribution has been declared or paid by the Issuer on or in respect of any of its Junior Obligations or Parity Obligations; or (b) the Issuer has at its discretion repurchased, redeemed, reduced, cancelled, bought back or otherwise acquired any of its Junior Obligations or Parity Obligations, in each case, other than (x) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants of the Group, (y) in relation to a payment, repurchase or redemption of Parity Obligations of the Issuer, where such payment, repurchase or redemption is made on a pro rata basis with a repurchase or redemption of the Perpetual Notes, or (z) as a result of the exchange or conversion of any of its Parity Obligations for Junior Obligations, subject as is otherwise specified in the applicable Pricing Supplement or as permitted by an Extraordinary Resolution of the Noteholders.

If "Cumulative Deferral" is specified as being applicable in the applicable Pricing Supplement, the Issuer is not subject to any limit as to the number of times or to the extent of the amount with respect to which distributions and Arrears of Distribution can or shall be deferred pursuant to the Terms and Conditions of the Perpetual Notes. Distribution may be cumulative or non-cumulative, as will be set out in the applicable Pricing Supplement. The Issuer may defer its payment for an indefinite period of time by delivering the relevant deferral notices to the holders, and holders have no rights to claim any distribution or Arrears of Distribution if there is such a deferral. Investors should be aware that the interests of the Issuer may be different to the interests of the holders of the Perpetual Notes.

Any deferral of interest or distribution, or perception that the Issuer will exercise its deferral right, will likely have an adverse effect on the market price of the Perpetual Notes. In addition, as a result of the distribution deferral provisions of the Perpetual Notes, the market price of the Perpetual Notes may be more volatile than the market prices of other debt securities on which original issue discount or interest accrues that are not subject to such deferrals and may be more sensitive generally to adverse changes in the financial condition of the Issuer.

# If specified in the applicable Pricing Supplement, the Perpetual Notes may be redeemed at the Issuer's option at date(s) specified in the applicable Pricing Supplement or on the occurrence of certain other events.

The Terms and Conditions of the Perpetual Notes provide that the Perpetual Notes may, if "Redemption at the Option of the Issuer (Issuer Call)" is specified as being applicable in the applicable Pricing Supplement, be redeemed at the option of the Issuer on certain date(s) specified in the applicable Pricing Supplement at the amount specified in the applicable Pricing Supplement. In addition, the Issuer may also have the right (but not the obligation) to redeem the Perpetual Notes at an amount specified in the applicable Pricing Supplement (a) for tax reasons, (b) if specified as being applicable in the applicable Pricing Supplement, for accounting reasons, (c) if specified as being applicable in the applicable Pricing Supplement, upon the occurrence of a Tax Deductibility Event, (d) if specified as being applicable in the applicable Pricing Supplement, upon the occurrence of a Ratings Event, (e) if at least 75 per cent. in principal amount of the Perpetual Notes originally issued (including any further Perpetual Notes issued and consolidated and forming a single series with the Perpetual Notes) has already been redeemed or purchased and cancelled, or (f) as otherwise provided in the Terms and Conditions of the Perpetual Notes or specified in the applicable Pricing Supplement.

The date on which the Issuer elects to redeem the Perpetual Notes may not accord with the preference of individual Noteholders. This may be disadvantageous to holders of Perpetual Notes in light of market conditions or the individual circumstances of a holder of Perpetual Notes. In addition, an investor may not be able to reinvest the redemption proceeds in comparable securities at an effective interest or distribution rate at the same level as that of the holders of Perpetual Notes.

#### There are limited remedies for default under the Perpetual Notes.

Notwithstanding any of the provisions in the Terms and Conditions of the Perpetual Notes relating to non-payment defaults, the right to institute winding-up proceedings is limited to circumstances where payment has become due. Any scheduled Distribution will not be due if the Issuer elects to, or is required to, defer that Distribution pursuant to the Terms and Conditions of the Perpetual Notes, and will not be a payment default.

The only remedy against the Issuer available to any holder of Perpetual Notes for recovery of amounts in respect of the Perpetual Notes following the occurrence of a payment default after any sum becomes due in respect of the Perpetual Notes will be Noteholders holding not less than 25 per cent. of the aggregate principal amount of the outstanding Perpetual Notes to institute proceedings for the winding-up of the Issuer and/or prove in the winding-up of the Issuer and/or claim in the liquidation of the Issuer for such payment.

#### The Issuer may raise other capital which affects the price of the Perpetual Notes.

The Issuer may raise additional capital through the issue of other securities or other means. There is no restriction under the Terms and Conditions of the Perpetual Notes, on the amount of securities or other liabilities which the Issuer may issue or incur and which rank senior to, or *pari passu* with, the Perpetual Notes. The issue of any such securities or the incurrence of any such other liabilities may reduce the amount (if any) recoverable by holders of Perpetual Notes on a winding-up of the Issuer and may increase the likelihood of a deferral of Distribution under the Perpetual Notes. The issue of any such securities or the incurrence of any such other liabilities might also have an adverse impact on the trading price of the Perpetual Notes and/or the ability of holders of Perpetual Notes to sell their Perpetual Notes.

#### The Subordinated Perpetual Notes are subordinated obligations.

The obligations of the Issuer under the Subordinated Perpetual Notes will constitute unsecured and subordinated obligations of the Issuer. In the event of the winding-up of the Issuer, the rights of the holders of Subordinated Perpetual Notes to receive payments in respect of the Subordinated Perpetual Notes will rank senior to the holders of all Junior Obligations and *pari passu* with the holders of all Parity Obligations, but junior to the claims of all other present and future creditors of the Issuer (other than Parity Obligations of the Issuer). In the event of a shortfall of funds or a winding-up, there is a real risk that an investor in the Subordinated Perpetual Notes will lose all or some of its investment and will not receive a full return of the principal amount or any unpaid Arrears of Distribution, Additional Distribution Amounts or accrued but unpaid Distributions.

In addition, there is no restriction under the Terms and Conditions of the Perpetual Notes on the amount of unsubordinated securities or other liabilities which the Issuer may issue or incur and which rank senior to, or *pari passu* with, the Subordinated Perpetual Notes. The issue of any such securities or the incurrence of any such other liabilities may reduce the amount (if any) recoverable by holders of Subordinated Perpetual Notes on a winding-up of the Issuer and/or may increase the likelihood of a deferral of Distribution under the Subordinated Perpetual Notes.

## Tax treatment of the Perpetual Notes is unclear.

It is not clear whether any particular tranche of the Perpetual Notes (the "Relevant Tranche of the Perpetual Notes") will be regarded as "debt securities" by the Inland Revenue Authority of Singapore (the "IRAS") for the purposes of the ITA, whether distribution payments made under each tranche of the Perpetual Notes (including any Arrears of Distribution and Additional Distribution Amount) will be regarded as interest payable on indebtedness and whether the tax exemptions and concessions available for qualifying debt securities under the qualifying debt securities scheme (as set out in "Taxation – Singapore Taxation") would apply to the Relevant Tranche of the Perpetual Notes.

If the Relevant Tranche of the Perpetual Notes is not regarded as "debt securities" for the purposes of the ITA, distribution payments made under each tranche of the Perpetual Notes (including any Arrears of Distribution and Additional Distribution Amount) are not regarded as interest payable on indebtedness or holders thereof are not eligible for the tax exemptions or concessions under the qualifying debt securities scheme, the tax treatment to holders may differ.

Investors and holders of the Relevant Tranche of the Perpetual Notes should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding and disposal of the Relevant Tranche of the Perpetual Notes.

#### **RISKS RELATING TO RENMINBI-DENOMINATED NOTES**

A description of risks which may be relevant to an investor in Notes denominated in Renminbi ("Renminbi Notes") are set out below.

# Renminbi is not freely convertible and there are significant restrictions on the remittance of Renminbi into and out of China which may adversely affect the liquidity of Renminbi Notes.

Renminbi is not freely convertible at present. The PRC government continues to regulate conversion between Renminbi and foreign currencies. However, there has been significant reduction in control by the PRC government in recent years, particularly over trade transactions involving import and export of goods and services as well as other frequent routine foreign exchange transactions. These transactions are known as current account items.

On the other hand, remittance of Renminbi by foreign investors into China for the settlement of capital account items, such as capital contributions, is generally only permitted upon obtaining specific approvals from, or completing specific registrations or filings with, the relevant authorities on a case-by-case basis and is subject to a strict monitoring system. Regulations in China on the remittance of Renminbi into China for settlement of capital account items are being developed.

Although the Renminbi has been included in the Special Drawing Rights basket created by the International Monetary Fund since 1 October 2016, there is no assurance that the PRC government will continue to gradually liberalise control over cross-border remittance of Renminbi in the future, that the schemes for Renminbi cross-border utilisation will not be discontinued or that new regulations in China will not be promulgated in the future which have the effect of restricting or eliminating the remittance of Renminbi into or out of China. In the event that funds cannot be repatriated out of China in Renminbi, this may affect the overall availability of Renminbi outside China and the ability of the Issuer to source Renminbi to finance its obligations under Notes denominated in Renminbi.

# There is only limited availability of Renminbi outside China, which may affect the liquidity of the Renminbi Notes and the Issuer's ability to source Renminbi outside China to service Renminbi Notes.

As a result of the restrictions by the PRC government on cross-border Renminbi fund flows, the availability of Renminbi outside China is limited. While PBOC has entered into agreements on the clearing of Renminbi business with financial institutions in a number of financial centres and cities (the "Renminbi Clearing Banks"), including but not limited to Hong Kong and are in the process of establishing Renminbi clearing and settlement mechanisms in several other jurisdictions (the "Settlement Arrangements"), the current size of Renminbi denominated financial assets outside China is limited.

There are restrictions imposed by PBOC on Renminbi business participating banks in respect of cross-border Renminbi settlement, such as those relating to direct transactions with PRC enterprises. Furthermore, Renminbi business participating banks do not have direct Renminbi liquidity support from PBOC. The Renminbi Clearing Banks only have access to onshore liquidity support from PBOC for the purpose of squaring open positions of participating banks for limited types of transactions and are not obliged to square for participating banks any open positions resulting from other foreign exchange transactions or conversion services. In such cases, the participating banks will need to source Renminbi from outside China to square such open positions.

Although it is expected that the offshore Renminbi market will continue to grow in depth and size, its growth is subject to many constraints as a result of PRC laws and regulations on foreign exchange. There is no assurance that new PRC regulations will not be promulgated or the

Settlement Arrangements will not be terminated or amended in the future which will have the effect of restricting availability of Renminbi outside China. The limited availability of Renminbi outside China may affect the liquidity of the Renminbi Notes. To the extent the Issuer is required to source Renminbi in the offshore market to service its Renminbi Notes, there is no assurance that the Issuer will be able to source such Renminbi on satisfactory terms, if at all.

#### Investment in the Renminbi Notes is subject to exchange rate risks.

The value of Renminbi against other foreign currencies fluctuates from time to time and is affected by changes in China and international political and economic conditions as well as many other factors. In 2015, the PBOC implemented further changes to the way it calculates the Renminbi's daily mid-point against the U.S. dollar to take into account market-maker quotes before announcing such daily mid-point. This change, and others that may be implemented, may increase the volatility in the value of the Renminbi against foreign currencies. All payments of interest and principal will be made in Renminbi mith respect to Renminbi Notes unless otherwise specified. As a result, the value of these Renminbi payments may vary with the changes in the prevailing exchange rates in the marketplace. If the value of Renminbi depreciates against another foreign currency, the value of the investment made by a holder of the Renminbi Notes in that foreign currency will decline. Depreciation of the Renminbi against such currency could cause a decrease in the effective yield of the Renminbi Notes is translated into such currency. In addition, there may be tax consequences for investors as a result of any foreign currency gains resulting from any investment in Renminbi Notes.

# Payments with respect to the Renminbi Notes may be made only in the manner designated in the Renminbi Notes.

All payments to investors in respect of the Renminbi Notes will be made solely for so long as the Renminbi Notes are represented by global notes or global certificates held with the common depositary for Euroclear and Clearstream or any alternative clearing system, by transfer to a Renminbi bank account maintained in Hong Kong or a financial centre in which a Renminbi Clearing Bank clears and settles Renminbi, if so specified in the Pricing Supplement or for so long as the Renminbi Notes are in definitive form, by transfer to a Renminbi bank account maintained in Hong Kong or a financial centre in which a Renminbi Clearing Bank clears and settles Renminbi, if so specified in the Pricing Supplement in accordance with prevailing rules and regulations. The Issuer cannot be required to make payment by any other means (including in any other currency or by transfer to a bank account in China).

# Gains on the transfer of the Renminbi Notes may become subject to income taxes under PRC tax laws.

Under the *PRC Enterprise Income Tax Law*, the *PRC Individual Income Tax Law* and the relevant implementing rules, as amended from time to time, any gain realised on the transfer of Renminbi Notes by non-PRC resident enterprise or individual Holders may be subject to PRC enterprise income tax ("EIT") or PRC individual income tax ("IIT") if such gain is regarded as income derived from sources within China. The *PRC Enterprise Income Tax Law* levies EIT at the rate of 20.0 per cent. of the gains derived by such non-PRC resident enterprise Holders from the transfer of Renminbi Notes but its implementation rules have reduced the EIT rate to 10.0 per cent. The *PRC Individual Income Tax Law* levies IIT at a rate of 20.0 per cent. of the gains derived by such non-PRC resident enterprise Holders from the transfer of Renminbi Notes from the transfer of Renminbi Notes from the transfer of Renminbi Notes from the transfer of Renminbi Notes.

However, uncertainty remains as to whether the gain realised from the transfer of Renminbi Notes by non-PRC resident enterprise or individual Holders would be treated as income derived from sources within China and become subject to the EIT or IIT. This will depend on how the PRC

tax authorities interpret, apply or enforce the *PRC Enterprise Income Tax Law*, the *PRC Individual Income Tax Law* and the relevant implementing rules. According to the Arrangement between the Mainland of China and the Hong Kong Special Administrative Region for the Avoidance of Double Taxation and the Prevention of Fiscal Evasion with respect to Taxes on Income between China and Hong Kong ("Double Tax Arrangement"), for avoidance of double taxation, Holders who are residents of Hong Kong, including enterprise Holders and individual Holders, will not be subject to EIT or IIT on capital gains derived from a sale or exchange of the Renminbi Notes.

Therefore, if non-PRC enterprise or individual resident Holders are required to pay PRC income tax on gains derived from the transfer of Renminbi Notes, unless there is an applicable tax treaty between PRC and the jurisdiction in which such non-PRC enterprise or individual resident Holders of Renminbi Notes reside that reduces or exempts the relevant EIT or IIT, the value of their investment in Renminbi Notes may be materially and adversely affected.

#### Remittance of proceeds in Renminbi into or out of China.

In the event that the Issuer decides to remit some or all of the proceeds into China in Renminbi, its ability to do so will be subject to obtaining all necessary approvals from, and/or registration or filing with, the relevant PRC government authorities. However, there is no assurance that the necessary approvals from, and/or registration or filing with, the relevant PRC government authorities will be obtained at all or, if obtained, they will not be revoked or amended in the future.

There is no assurance that the PRC government will continue to gradually liberalise the control over cross-border Renminbi remittances in the future, that the pilot schemes introduced will not be discontinued or that new PRC regulations will not be promulgated in the future which have the effect of restricting or eliminating the remittance of Renminbi into or outside China. In the event that the Issuer does remit some or all of the proceeds into China in Renminbi and the Issuer subsequently is not able to repatriate funds out of China in Renminbi, it will need to source Renminbi outside China to finance its obligations under the Renminbi Notes, and its ability to do so will be subject to the overall availability of Renminbi outside China.

#### TERMS AND CONDITIONS OF THE NOTES OTHER THAN PERPETUAL NOTES

The following are the Terms and Conditions of the Notes other than Perpetual Notes which will be incorporated by reference into each Global Note (as defined below), each Definitive Bearer Note (as defined below) and each Definitive Registered Note (as defined below), but in the case of Definitive Bearer Notes and Definitive Registered Notes, only if permitted by the relevant stock exchange or other relevant authority (if any) and agreed by the Issuer and the relevant Dealer at the time of issue but, if not so permitted and agreed, such Definitive Bearer Note or Definitive Registered Note will have endorsed thereon or attached thereto such Terms and Conditions. The applicable Pricing Supplement in relation to any Tranche of Notes may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with the following Terms and Conditions, replace or modify the following Terms and Conditions for the purpose of such Notes. The applicable Pricing Supplement (or the relevant provisions thereof) will be endorsed upon, or attached to, each Global Note and definitive Note. Reference should be made to "Form of the Notes" for a description of the content of Pricing Supplement which will specify which of such terms are to apply in relation to the relevant Notes.

This Note is one of a Series (as defined below) of Notes issued by GLP Pte. Ltd. (the "**Issuer**"). This Note is issued pursuant to the Agency Agreement (as defined below).

References herein to the "Notes" shall be references to the Notes of this Series and shall mean:

- (i) in relation to any Notes represented by a global Note (a "Global Note"), units of the lowest Specified Denomination in the Specified Currency;
- (ii) any Global Note in bearer form (each a "Bearer Global Note");
- (iii) any Global Note in registered form (each a "Registered Global Note");
- (iv) any definitive Notes in bearer form ("**Definitive Bearer Notes**" and together with the Bearer Global Notes, the "**Bearer Notes**") issued in exchange for a Global Note in bearer form; and
- (v) any definitive Notes in registered form ("Definitive Registered Notes" and together with the Registered Global Notes, the "Registered Notes") (whether or not issued in exchange for a Global Note in registered form).

An amended and restated agency agreement (the "Agency Agreement") dated 9 April 2021 has been entered into between the Issuer, Citicorp International Limited as fiscal agent and agent bank (the "Fiscal Agent", which expression shall include any successor fiscal agent), Citibank, N.A., London Branch as paying agent and transfer agent (the "Paying Agent" and the "Transfer Agent", which expression shall include any additional or successor transfer agent), Citicorp International Limited as CMU (as defined below) lodging agent and paying agent (the "CMU Lodging and Paying Agent"), and Citigroup Global Markets Europe AG as registrar (the "Registrar", which expression shall include any successor registrar). The Paying Agent, together with the Fiscal Agent and any other paying agents named in the Agency Agreement, are referred to herein as the "Paying Agents", which expression shall include any additional or successor paying agents. The CMU fiscal agent is an entity to be named from time to time (the "CMU Fiscal Agent") in accordance with a fiscal agency agreement in the form substantially set out in Schedule 9 of the Agency Agreement.

For the purposes of these Conditions, all references to the Paying Agent shall, with respect to a Series of Notes to be held in the CMU, be deemed to be a reference to the CMU Lodging and Paying Agent, all references to the Fiscal Agent shall be deemed to be a reference to the CMU Fiscal Agent and all references to the Agency Agreement shall be to the CMU Agency Agreement to between the Issuer and the CMU Fiscal Agent and all such references shall be construed accordingly.

Interest bearing Definitive Bearer Notes have interest coupons ("**Coupons**") and, if indicated in the applicable Pricing Supplement, talons for further Coupons ("**Talons**") attached on issue. Any reference herein to Coupons or coupons shall, unless the context otherwise requires, be deemed to include a reference to Talons or talons. Definitive Bearer Notes repayable in instalments have receipts ("**Receipts**") for the payment of the instalments of principal (other than the final instalment) attached on issue. Registered Notes and Global Notes do not have Receipts, Coupons or Talons attached on issue.

The final terms for this Note (or the relevant provisions thereof) are set out in Part A of the Pricing Supplement attached to or endorsed on this Note and supplement these Terms and Conditions (the "**Conditions**") and may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with the Conditions, replace or modify these Conditions for the purposes of this Note. References to the "applicable Pricing Supplement" are to Part A of the Pricing Supplement (or the relevant provisions thereof) attached to or endorsed on this Note.

Any reference to "**Noteholders**" or "**holders**" in relation to any Notes shall mean (in the case of Bearer Notes) the holders of the Notes and (in the case of Registered Notes) the persons in whose name the Notes are registered and shall, in relation to any Notes represented by a Global Note, be construed as provided below. Any reference herein to "**Receiptholders**" shall mean the holders of the Receipts and any reference herein to "Couponholders" shall mean the holders of the Coupons and shall, unless the context otherwise requires, include the holders of the Talons.

As used herein, "**Tranche**" means Notes which are identical in all respects (including as to listing and admission to trading) and "**Series**" means a Tranche of Notes together with any further Tranche or Tranches of Notes which are (i) expressed to be consolidated and form a single series and (ii) identical in all respects (including as to listing and admission to trading) except for their respective Issue Dates, Interest Commencement Dates and/or Issue Prices.

The Noteholders, the Receiptholders and the Couponholders are entitled to the benefit of the amended and restated deed of covenant (the "**Deed of Covenant**") dated 9 April 2021 and made by the Issuer. The original of the Deed of Covenant is held by the Fiscal Agent.

Copies of the Agency Agreement and the Deed of Covenant are available for inspection during normal business hours at the registered office of each of the Fiscal Agent, the Registrar and the other Paying Agents and Transfer Agent (such Agents and the Registrar being together referred to as the "Agents"). Copies of the applicable Pricing Supplement are available for viewing and obtainable during normal business hours at the registered office of the Issuer and the specified office of each of the Agents and copies may be obtained from those offices provided that, the applicable Pricing Supplement will only be obtainable by a Noteholder holding one or more Notes and such Noteholder must produce evidence satisfactory to the Issuer and the Couponholders are deemed to have notice of, and are entitled to the benefit of, all the provisions of the Agency Agreement, the Deed of Covenant and the applicable Pricing Supplement which are applicable to them. The statements in these Terms and Conditions include summaries of, and are subject to, the detailed provisions of the Agency Agreement.

Words and expressions defined in the Agency Agreement or used in the applicable Pricing Supplement shall have the same meanings where used in these Terms and Conditions unless the context otherwise requires or unless otherwise stated and provided that, in the event of inconsistency between the Agency Agreement and the applicable Pricing Supplement, the applicable Pricing Supplement will prevail.

#### 1. Form, Denomination and Title

The Notes are either in bearer form or in registered form as specified in the applicable Pricing Supplement and, in the case of Definitive Bearer Notes, serially numbered, in the Specified Currency and the Specified Denomination(s). Notes of one Specified Denomination may not be exchanged for Notes of another Specified Denomination and Bearer Notes may not be exchanged for Registered Notes and vice versa.

This Note may be a Fixed Rate Note, a Floating Rate Note, a Zero Coupon Note, an Index Linked Interest Note, a Dual Currency Interest Note or a combination of any of the foregoing, depending upon the Interest Basis shown in the applicable Pricing Supplement.

This Note may be an Index Linked Redemption Note, an Instalment Note, a Dual Currency Redemption Note, a Partly Paid Note or a combination of any of the foregoing, depending upon the Redemption/Payment Basis shown in the applicable Pricing Supplement.

Definitive Bearer Notes are issued with Coupons attached, unless they are Zero Coupon Notes in which case references to Coupons and Couponholders in the Conditions are not applicable.

Subject as set out below, title to the Bearer Notes, Receipts and Coupons will pass by delivery and title to the Registered Notes will pass upon registration of transfers in accordance with the provisions of the Agency Agreement. The Issuer and any Agent will (except as otherwise required by law or ordered by a court having jurisdiction or an official authority) deem and treat the bearer of any Bearer Note, Receipt or Coupon and the registered holder of any Registered Note as the absolute owner thereof (whether or not overdue and notwithstanding any notice of ownership or writing thereon or notice of any previous loss or theft thereof) for all purposes but, in the case of any Global Note, without prejudice to the provisions set out in the next succeeding paragraph.

For so long as any of the Notes is represented by a Bearer Global Note held on behalf of Euroclear Bank S.A./N.V. ("Euroclear") and/or Clearstream Banking S.A. ("Clearstream, Luxembourg") and/or the Central Moneymarkets Unit Service operated by the Hong Kong Monetary Authority (the "CMU"), each person (other than Euroclear, Clearstream, Luxembourg or the CMU) who is for the time being shown in the records of Euroclear or of Clearstream, Luxembourg or the CMU as the case may be, as the holder of a particular nominal amount of such Notes (in which regard any certificate or other document issued by Euroclear, Clearstream, Luxembourg or the CMU as the case may be, as to the nominal amount of such Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer and the Agents as the holder of such nominal amount of such Notes, for which purpose the bearer of the relevant Bearer Global Note shall be treated by the Issuer and any Agent as the holder of such nominal amount of such Notes in accordance with and subject to the terms of the relevant Global Note and the expressions "Noteholder" and "holder of Notes" and related expressions shall be construed accordingly.

Notes which are represented by a Global Note will be transferable only in accordance with the rules and procedures for the time being of Euroclear, Clearstream, Luxembourg, or the CMU as applicable. References to Euroclear, Clearstream, Luxembourg and the CMU shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system specified in the applicable Pricing Supplement.

(If a Global note is exchangeable for definitive Notes at the option of the Noteholders, the Notes shall be tradeable only in principal amounts of at least the Specified Denomination (or if more than one Specified Denomination, the lowest Specified Denomination) and integral multiples thereof.)

# 2. Transfers of Registered Notes

# (a) Transfers of interests in Registered Global Notes

Transfers of beneficial interests in Registered Global Notes will be effected by Euroclear, Clearstream, Luxembourg, or the CMU as the case may be, and, in turn, by other participants and, if appropriate, indirect participants in such clearing systems acting on behalf of beneficial transferors and transferees of such interests. A beneficial interest in a Registered Global Note will, subject to compliance with all applicable legal and regulatory restrictions, be transferable for Notes in definitive form or for a beneficial interest in another Registered Global Note only in the authorised denominations set out in the applicable Pricing Supplement and only in accordance with the rules and operating procedures for the time being of Euroclear, Clearstream, Luxembourg, the CMU as the case may be and in accordance with the terms and conditions specified in the Agency Agreement.

# (b) Transfers of Registered Notes in definitive form

Subject as provided in paragraphs (e) and (f) below, upon the terms and subject to the conditions set forth in the Agency Agreement, a Definitive Registered Note may be transferred in whole or in part (in the authorised denominations set out in the applicable Pricing Supplement). In order to effect any such transfer:

- (i) the holder or holders must (a) surrender the Registered Note for registration of the transfer of the Registered Note (or the relevant part of the Registered Note) at the specified office of the Registrar or the Transfer Agent, with the form of transfer thereon duly executed by the holder or holders thereof or his or their attorney or attorneys duly authorised in writing and (b) complete and deposit such other certifications as may be required by the Registrar or, as the case may be, the Transfer Agent; and
- (ii) the Registrar or, as the case may be, the Transfer Agent must, after due and careful enquiry, be satisfied with the documents of title and the identity of the person making the request. Any such transfer will be subject to such reasonable regulations as the Issuer and the Registrar may from time to time prescribe (the initial such regulations being set out in Schedule 8 to the Agency Agreement). Subject as provided above, the Registrar or, as the case may be, the Transfer Agent will, within three business days (being for this purpose a day on which banks are open for business in the city where the specified office of the Registrar or, as the case may be, the Transfer Agent is located) of the request (or such longer period as may be required to comply with any applicable fiscal or other laws or regulations) authenticate and deliver, or procure the authentication and delivery of, at its specified office to the transferee or (at the risk of the transferee) send by uninsured mail to such address as the transferee may request, a new Registered Note in definitive form of a like aggregate nominal amount to the Registered Note (or the relevant part of the Registered Note) transferred. In the case of the transfer of part only of a Registered Note in definitive form, a new Registered Note in definitive form in respect of the balance of the Registered Note not transferred will be so authenticated and delivered or (at the risk of the transferor) sent by uninsured mail to the address of the transferor.

# (c) Registration of transfer upon partial redemption

In the event of a partial redemption of Notes under Condition 7, the Issuer shall not be required to register the transfer of any Registered Note, or part of a Registered Note, called for partial redemption.

# (d) Costs of registration

Noteholders will not be required to bear the costs and expenses of effecting any registration of transfer as provided above, except for any costs or expenses of delivery other than by regular uninsured mail and except that the Issuer may require the payment of a sum sufficient to cover any stamp duty, tax or other governmental charge that may be imposed in relation to the registration.

# (e) Closed Periods

No Noteholder may require the transfer of a Note to be registered (i) during the period of seven days ending on (and including) any Record Date (as defined in Condition 6(d)) or (ii) during the period from (and including) the date of the giving of notice to Noteholders by the Issuer to (and including) the date fixed for redemption pursuant to Condition 7(c) or (iii) after a Change of Control Redemption Notice (as defined in Condition 7(d)) has been deposited in respect of such Note.

# (f) Exchanges and transfers of Registered Notes generally

Holders of Registered Notes in definitive form may exchange such Notes for interests in a Registered Global Note of the same type at any time.

# 3. Status of the Notes

The Notes and any relative Receipts and Coupons are direct, unconditional, unsubordinated and (subject to the provisions of Condition 4) unsecured obligations of the Issuer and rank *pari passu* without any preference among themselves and at least equally with all other outstanding unsecured and unsubordinated obligations of the Issuer, present and future, other than obligations, if any, that are mandatorily preferred by statute or by operation of law.

# 4. Negative Pledge

For so long as any of the Notes remains outstanding (as defined in the Agency Agreement), the Issuer will not permit to subsist, and the Issuer will ensure that none of its Material Subsidiaries (as defined below) will create or permit to subsist, any mortgage, lien, pledge or other charge upon the whole or any part of its assets or revenues, present or future, to secure any Relevant Indebtedness (as defined below) unless:

- (a) the same security shall forthwith be extended equally and rateably to the Notes, the Receipts and the Coupons; or
- (b) such other security as shall be approved by an Extraordinary Resolution of the Noteholders shall previously have been or shall forthwith be extended equally and rateably to the Notes, the Receipts and the Coupons.

# As used herein:

"**Japan Funds**" means Japan Logistic Properties 1 Private Limited, Japan Logistic Properties 2 Pte. Ltd., Japan Logistic Properties 3 Pte. Ltd., Light Year Holdings Pte. Ltd. and such other funds through which the Group's properties in Japan are from time to time held;

"Material Subsidiary" means any Subsidiary of the Issuer:

(a) whose total assets or (in the case of a Subsidiary which itself has Subsidiaries) consolidated total assets, as shown by its latest audited balance sheet, are at least 5 per cent. of the consolidated total assets of Issuer and its Subsidiaries taken as a whole (the "Group"), as shown by the Group's latest published audited consolidated balance sheet; or (b) to which is transferred the whole or substantially the whole of the assets of a Subsidiary which immediately prior to such transfer was a Material Subsidiary, provided that the Material Subsidiary which so transfers its assets shall forthwith upon such transfer cease to be a Material Subsidiary and the Subsidiary to which the assets are so transferred shall become a Material Subsidiary at the date on which the first published audited accounts (consolidated, if appropriate) of the Issuer prepared as of a date later than such transfer are issued unless such Subsidiary would continue to be a Material Subsidiary on the basis of such accounts by virtue of the provisions of paragraph (a) above;

provided that, in relation to paragraph (a) above:

- (i) in the case of a corporation or other business entity becoming a Subsidiary after the end of the financial period to which the latest consolidated audited accounts of the Issuer relate, the reference to the then latest consolidated audited accounts of the Issuer for the purposes of the calculation above shall, until consolidated audited accounts of the Issuer for the financial period in which the relevant corporation or other business entity becomes a Subsidiary are published be deemed to be a reference to the then latest consolidated audited accounts of the Issuer adjusted to consolidate the latest audited accounts (consolidated in the case of a Subsidiary which itself has Subsidiaries) of such Subsidiary in such accounts;
- (ii) if at any relevant time in relation to the Issuer or any Subsidiary which itself has Subsidiaries no consolidated accounts are prepared and audited, total assets of the Issuer and/or any such Subsidiary shall be determined on the basis of pro forma consolidated accounts prepared for such purpose by the Issuer;
- (iii) if at any relevant time in relation to any Subsidiary, no accounts are audited, its total assets (consolidated, if appropriate) shall be determined on the basis of pro forma accounts (consolidated, if appropriate) of the relevant Subsidiary prepared for such purpose by the Issuer; and
- (iv) if the accounts of any Subsidiary (not being a Subsidiary referred to in proviso
  (i) above) are not consolidated with those of the Issuer, then the determination of whether or not such Subsidiary is a Material Subsidiary shall be based on a pro forma consolidation of its accounts (consolidated, if appropriate) with the consolidated accounts (determined on the basis of the foregoing) of the Issuer.

A certificate prepared by the Directors of the Issuer, that in their opinion, a Subsidiary is or is not, or was or was not, a Material Subsidiary shall, in the absence of manifest error, be conclusive and binding on the Noteholders.

"**Relevant Indebtedness**" means any present or future indebtedness for borrowed money of the Issuer or any of its Material Subsidiaries which is in the form of, or represented by, bonds, notes, debentures or other securities and which is or are intended to be quoted, listed or ordinarily dealt in on any stock exchange, over-the-counter or other established securities market (whether or not publicly offered) provided that Relevant Indebtedness shall not include TMK Bonds;

"Subsidiary" means a "subsidiary" as such term is defined under the Companies Act, Chapter 50 of Singapore;

"TMK" means refers to a special-purpose securitisation vehicle established under the TMK Law;

"TMK Bonds" means asset-backed securities issued by the TMK subsidiaries of the Japan Funds; and

"TMK Law" means the Law concerning the Liquidation of Assets of Japan (Law No. 105 of 1998).

## 5. Interest

#### (a) Interest on Fixed Rate Notes

Each Fixed Rate Note bears interest on its outstanding nominal amount from and including the Interest Commencement Date at the rate(s) per annum equal to the Rate(s) of Interest. Interest will be payable in arrear on the Interest Payment Date(s) in each year up to (and including) the Maturity Date.

If the Notes are in definitive form, except as provided in the applicable Pricing Supplement, the amount of interest payable on each Interest Payment Date in respect of the Fixed Interest Period ending on (but excluding) such date will amount to the Fixed Coupon Amount. Payments of interest on any Interest Payment Date will, if so specified in the applicable Pricing Supplement, amount to the Broken Amount so specified.

As used in the Conditions, "**Fixed Interest Period**" means the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date.

Except in the case of Notes in definitive form where an applicable Fixed Coupon Amount or Broken Amount is specified in the applicable Pricing Supplement, interest shall be calculated in respect of any period by applying the Rate of Interest to:

- (i) in the case of Fixed Rate Notes which are represented by a Global Note, the aggregate outstanding nominal amount of the Fixed Rate Notes represented by such Global Note (or, if they are Partly Paid Notes, the aggregate amount paid up); or
- (ii) in the case of Fixed Rate Notes in definitive form, the Calculation Amount,

and, in each case, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Specified Denomination of a Fixed Rate Note in definitive form is a multiple of the Calculation Amount, the amount of interest payable in respect of such Fixed Rate Note shall be the product of the amount (determined in the manner provided above) for the Calculation Amount and the amount by which the Calculation Amount is multiplied to reach the Specified Denomination, without any further rounding.

"**Day Count Fraction**" means, in respect of the calculation of an amount of interest in accordance with this Condition 5(a):

- (i) if "Actual/Actual (ICMA)" is specified in the applicable Pricing Supplement:
  - (A) in the case of Notes where the number of days in the relevant period one, the Interest Commencement Date) to (but excluding) the relevant payment date (the "Accrual Period") is equal to or shorter than the Determination Period during

which the Accrual Period ends, the number of days in such Accrual Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Dates (as specified in the applicable Pricing Supplement) that would occur in one calendar year; or

- (B) in the case of Notes where the Accrual Period is longer than the Determination Period during which the Accrual Period ends, the sum of:
  - (I) the number of days in such Accrual Period falling in the Determination Period in which the Accrual Period begins divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates (as specified in the applicable Pricing Supplement) that would occur in one calendar year; and
  - (II) the number of days in such Accrual Period falling in the next Determination Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates that would occur in one calendar year; and
- (ii) if "30/360" is specified in the applicable Pricing Supplement, the number of days in the period from (and including) the most recent Interest Payment Date (or, if none, the Interest Commencement Date) to (but excluding) the relevant payment date (such number of days being calculated on the basis of a year of 360 days with 12 months of 30 days) divided by 360 calculated on a formula basis as follows:

Day Count Fraction =  $\frac{[360 \text{ x} (Y_2 - Y_1)] + [30 \text{ x} (M_2 - M_1) + (D_2 - D_1)]}{360}$ 

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Interest Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $\mathbf{M}_{\mathbf{i}}$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls;

" $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Interest Period, unless such number is 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;

"Actual/365 (Fixed)" means the actual number of days in the Interest Period divided by 365.

In the Conditions:

"Determination Period" means each period from (and including) a Determination Date to but excluding the next Determination Date (including, where either the Interest Commencement Date or the final Interest Payment Date is not a Determination Date, the period commencing on the first Determination Date prior to, and ending on the first Determination Date falling after, such date); and

"**sub-unit**" means, with respect to any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, with respect to euro, one cent.

# (b) Interest on Floating Rate Notes and Index Linked Interest Notes

(i) Interest Payment Dates

Each Floating Rate Note and Index Linked Interest Note bears interest from (and including) the Interest Commencement Date at the rate per annum equal to the Rate of Interest and such interest will be payable in arrear on either:

- (A) the Specified Interest Payment Date(s) in each year specified in the applicable Pricing Supplement; or
- (B) if no Specified Interest Payment Date(s) is/are specified in the applicable Pricing Supplement, each date (each such date, together with each Specified Interest Payment Date, an "Interest Payment Date") which falls the number of months or other period specified as the Specified Period in the applicable Pricing Supplement after the preceding Interest Payment Date or, in the case of the first Interest Payment Date, after the Interest Commencement Date.

Such interest will be payable in respect of each Interest Period (which expression shall, in the Conditions, mean the period from (and including) an Interest Payment Date (or the Interest Commencement Date) to (but excluding) the next (or first) Interest Payment Date).

If a Business Day Convention is specified in the applicable Pricing Supplement and (x) if there is no numerically corresponding day in the calendar month in which an Interest Payment Date should occur or (y) if any Interest Payment Date would otherwise fall on a day which is not a Business Day, then, if the Business Day Convention specified is:

- (I) in any case where Specified Periods are specified in accordance with Condition 5(b)(i)(B) above, the Floating Rate Convention, such Interest Payment Date (i) in the case of (x) above, shall be the last day that is a Business Day in the relevant month and the provisions of (B) below shall apply *mutatis mutandis* or (ii) in the case of (y) above, shall be postponed to the next day which is a Business Day unless it would thereby fall into the next calendar month, in which event (A) such Interest Payment Date shall be brought forward to the immediately preceding Business Day and (C) each subsequent Interest Payment Date shall be the last Business Day in the month which falls the Specified Period after the preceding applicable Interest Payment Date occurred; or
- (II) the Following Business Day Convention, such Interest Payment Date shall be postponed to the next day which is a Business Day; or
- (III) the Modified Following Business Day Convention, such Interest Payment Date shall be postponed to the next day which is a Business Day unless it

would thereby fall into the next calendar month, in which event such Interest Payment Date shall be brought forward to the immediately preceding Business Day; or

(IV) the Preceding Business Day Convention, such Interest Payment Date shall be brought forward to the immediately preceding Business Day.

In the Conditions, "Business Day" means a day which is both:

- (A) a day (other than a Saturday, Sunday or public holiday) on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in each Additional Business Centre specified in the applicable Pricing Supplement; and
- (B) either (1) in relation to any sum payable in a Specified Currency other than euro and Renminbi, a day (other than a Saturday, Sunday or public holiday) on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency or (2) in relation to any sum payable in euro, a day on which the Trans-European Automated Real-Time Gross Settlement Express Transfer (known as TARGET2) System which launched on 19 November 2007 or any successor thereto (the "TARGET System") is open or (3) in relation to any sum payable in Renminbi, a day (other than a Saturday, Sunday or public holiday) on which commercial banks and foreign exchange markets in Hong Kong are open for business and settlement of Renminbi payments.
- (ii) Rate of Interest

The Rate of Interest payable from time to time in respect of Floating Rate Notes and Index Linked Interest Notes will be determined in the manner specified in the applicable Pricing Supplement.

(A) ISDA Determination for Floating Rate Notes

Where ISDA Determination is specified in the applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined, the Rate of Interest for each Interest Period will be the relevant ISDA Rate plus or minus (as indicated in the applicable Pricing Supplement) the Margin (if any). For the purposes of this sub-paragraph (A), "**ISDA Rate**" for an Interest Period means a rate equal to the Floating Rate that would be determined by the Fiscal Agent under an interest rate swap transaction if the Fiscal Agent were acting as Calculation Agent for that swap transaction under the terms of an agreement incorporating the 2006 ISDA Definitions, as published by the International Swaps and Derivatives Association, Inc. and as amended and updated as at the Issue Date of the first Tranche of the Notes (the "**ISDA Definitions**") and under which:

- (I) the Floating Rate Option is as specified in the applicable Pricing Supplement;
- (II) the Designated Maturity is a period specified in the applicable Pricing Supplement; and

(III) the relevant Reset Date is either (i) if the applicable Floating Rate Option is based on the London interbank offered rate ("LIBOR") or on the Eurozone interbank offered rate ("EURIBOR"), the first day of that Interest Period or (ii) in any other case, as specified in the applicable Pricing Supplement.

The ISDA Definitions contain provisions for determining the applicable Floating Rate (as defined herein) in the event that the specified Floating Rate is not available.

For the purposes of this sub-paragraph (A), "Floating Rate", "Calculation Agent", "Floating Rate Option", "Designated Maturity" and "Reset Date" have the meanings given to those terms in the ISDA Definitions.

Unless otherwise stated in the applicable Pricing Supplement the Minimum Rate of Interest shall be deemed to be zero.

- (B) Screen Rate Determination for Floating Rate Notes
  - (I) Save where Screen Rate Determination is specified in the applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined and the applicable Reference Rate is specified in the applicable Pricing Supplement to be SHIBOR (defined below), the Rate of Interest for each Interest Period will, subject as provided below, be either:
    - 1) the offered quotation; or
    - 2) the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) of the offered quotations,

(expressed as a percentage rate per annum) for the Reference Rate which appears or appear, as the case may be, on the Relevant Screen Page as at 11:00 a.m. (London time, in the case of LIBOR, or Brussels time, in the case of EURIBOR) on the Interest Determination Date in question plus or minus (as indicated in the applicable Pricing Supplement) the Margin (if any), all as determined by the Fiscal Agent. If five or more of such offered quotations are available on the Relevant Screen Page, the highest (or, if there is more than one such highest quotation, one only of such quotations) and the lowest (or, if there is more than one such lowest quotation, one only of such quotations) shall be disregarded by the Fiscal Agent for the purpose of determining the arithmetic mean (rounded as provided above) of such offered quotations.

The Agency Agreement contains provisions for determining the Rate of Interest in the event that the Relevant Screen Page is not available or if the Issuer determines in its sole discretion, including but not limited to, on the basis of a public statement by the administrator or the supervisor of the administrator of the Reference Rate that such Reference Rate has ceased (or will cease, prior to the next following Interest Determination Date) to be calculated or if, in the case of (1) above, no such offered quotation appears or, in the case of (2) above, fewer than three such offered quotations appear, in each case as at the time specified in the preceding paragraph.

If the Reference Rate from time to time in respect of Floating Rate Notes is specified in the applicable Pricing Supplement as being other than LIBOR or EURIBOR, the Rate of Interest in respect of such Notes will be determined as provided in the applicable Pricing Supplement.

(II) Where Screen Rate Determination is specified in the applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined and the applicable Reference Rate is specified in the applicable Pricing Supplement to be SHIBOR (defined below), the Rate of Interest for each Interest Period will, subject as provided below, be the arithmetic mean (rounded if necessary to the fifth decimal place, with 0.000005 being rounded upwards) determined at 11:30 am (Beijing time) on the business day prior to the commencement of each Interest Period (the "SHIBOR Determination Date") of the offered quotations (expressed as a percentage rate per annum) for SHIBOR for a period corresponding to the relevant Interest Period as at 11:30 a.m. (Beijing time) on each of the 5 business days ending on the SHIBOR Determination Date in question, plus or minus (as indicated in the applicable Pricing Supplement) the Margin (if any), all as determined by the Fiscal Agent. For the purposes of these Conditions, "SHIBOR" means the Shanghai Interbank Offered Rate as published on http://www.shibor.org by China Foreign Exchange Trade System & National Interbank Funding Centre under the authorisation of the People's Bank of China, at around 11.30 a.m. (Beijing time) on each business day. If for any reason SHIBOR is not published in respect of a certain business day, the rate for SHIBOR for a period corresponding to the relevant Interest Period in respect of the business day immediately preceding that business day shall be applied in place thereof.

If the Reference Rate from time to time in respect of Floating Rate Notes is specified in the applicable Pricing Supplement as being a rate other than SHIBOR, the Rate of Interest in respect of such Notes will be determined as provided in the applicable Pricing Supplement.

#### (iii) Minimum Rate of Interest and/or Maximum Rate of Interest

If the applicable Pricing Supplement specifies a Minimum Rate of Interest for any Interest Period, then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of paragraph (ii) above is less than such Minimum Rate of Interest, the Rate of Interest for such Interest Period shall be such Minimum Rate of Interest.

If the applicable Pricing Supplement specifies a Maximum Rate of Interest for any Interest Period, then, in the event that the Rate of Interest in respect of such Interest Period determined in accordance with the provisions of paragraph (ii) above is greater than such Maximum Rate of Interest, the Rate of Interest for such Interest Period shall be such Maximum Rate of Interest.

#### (iv) Determination of Rate of Interest and calculation of Interest Amounts

The Fiscal Agent, in the case of Floating Rate Notes, and the Calculation Agent, in the case of Index Linked Interest Notes, will at or as soon as practicable after each time at which the Rate of Interest is to be determined, determine the Rate of Interest for the relevant Interest Period. In the case of Index Linked Interest Notes, the Calculation Agent will notify the Fiscal Agent of the Rate of Interest for the relevant Interest Period as soon as practicable after calculating the same.

The Fiscal Agent in the case of Floating Rate Notes, and the Calculation Agent, in the case of Index Linked Notes will calculate the amount of interest (the "Interest

**Amount**") in respect of each Specified Denomination for the relevant Interest Period. Each Interest Amount shall be calculated by applying the Rate of Interest to:

- (A) in the case of Floating Rate Notes or Index Linked Interest Notes which are represented by a Global Note, the aggregate outstanding nominal amount of the Notes represented by such Global Note (or, if they are Partly Paid Notes, the aggregate amount paid up); or
- (B) in the case of Floating Rate Notes or Index Linked Interest Notes in definitive form, the Calculation Amount;

and, in each case, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Specified Denomination of a Floating Rate Note or an Index Linked Interest Note in definitive form is a multiple of the Calculation Amount, the Interest Amount payable in respect of such Note shall be the product of the amount (determined in the manner provided above) for the Calculation Amount and the amount by which the Calculation Amount is multiplied to reach the Specified Denomination without any further rounding.

"**Day Count Fraction**" means, in respect of the calculation of an amount of interest for any Interest Period:

- (A) if "Actual/Actual (ISDA)" or "Actual/Actual" is specified in the applicable Pricing Supplement, the actual number of days in the Interest Period divided by 365 (or, if any portion of that Interest Period falls in a leap year, the sum of (A) the actual number of days in that portion of the Interest Period falling in a leap year divided by 366 and (B) the actual number of days in that portion of the Interest Period falling in a hon-leap year divided by 365);
- (B) if "Actual/365 (Fixed)" is specified in the applicable Pricing Supplement, the actual number of days in the Interest Period divided by 365;
- (C) if "Actual/365 (Sterling)" is specified in the applicable Pricing Supplement, the actual number of days in the Interest Period divided by 365 or, in the case of an Interest Payment Date falling in a leap year, 366;
- (D) if "Actual/360" is specified in the applicable Pricing Supplement, the actual number of days in the Interest Period divided by 360;
- (E) if "30/360", "360/360" or "Bond Basis" is specified in the applicable Pricing Supplement, the number of days in the Interest Period divided by 360 calculated on a formula basis as follows:

Day Count Fraction =  $\frac{[360 \text{ x} (Y_2 - Y_1)] + [30 \text{ x} (M_2 - M_1) + (D_2 - D_1)]}{360}$ 

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Interest Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls;

" $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Interest Period, unless such number is 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;

(F) if "30E/360" or "Eurobond Basis" is specified in the applicable Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction =  $\frac{[360 \text{ x} (\text{Y}_2 - \text{Y}_1)] + [30 \text{ x} (\text{M}_2 - \text{M}_1) + (\text{D}_2 - \text{D}_1)]}{360}$ 

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Interest Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls;

" $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Interest Period, unless such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless such number would be 31, in which case  $D_2$  will be 30;

(G) if "**30E/360** (**ISDA**)" is specified in the applicable Pricing Supplement, the number of days in the Interest Period divided by 360, calculated on a formula basis as follows:

Day Count Fraction =  $\frac{[360 \text{ x} (\text{Y}_2 - \text{Y}_1)] + [30 \text{ x} (\text{M}_2 - \text{M}_1) + (\text{D}_2 - \text{D}_1)]}{360}$ 

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Interest Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $\mathbf{M}_{\mathbf{1}}$ " is the calendar month, expressed as a number, in which the first day of the Interest Period falls;

" $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day of the Interest Period falls;

" $D_1$ " is the first calendar day, expressed as a number, of the Interest Period, unless (i) that day is the last day of February or (ii) such number would be 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Interest Period, unless (i) that day is the last day of February but not the Maturity Date or (ii) such number would be 31, in which case  $D_2$  will be 30.

(v) Reference Rate Replacement

If:

- (A) Reference Rate Replacement is specified in the applicable Pricing Supplement as being applicable and Screen Rate Determination is specified in the applicable Pricing Supplement as the manner in which the Rate of Interest is to be determined; and
- (B) notwithstanding the provisions of Condition 5(b)(ii)(B) above, the Issuer, in its sole discretion, including but not limited to, on the basis of a public statement by the administrator or the supervisor of the administrator of the Reference Rate that such Reference Rate has ceased (or will cease, prior to the next following Interest Determination Date) to be calculated or administered when any Rate of Interest (or component thereof) remains to be determined by reference to such Reference Rate,

then the following provisions shall apply:

- (I) the Issuer shall use reasonable endeavours to appoint an Independent Adviser to determine (acting in good faith and in a commercially reasonable manner):
  - 1) a Successor Reference Rate; or
  - 2) if such Independent Adviser determines that there is no Successor Reference Rate, an Alternative Reference Rate,

and, in each case, an Adjustment Spread (if any) (in any such case, acting in good faith and in a commercially reasonable manner) no later than five Business Days prior to the Interest Determination Date relating to the next Interest Period (the "**IA Determination Cut-off Date**") for the purposes of determining the Rate of Interest applicable to the Notes for such next Interest Period and for all other future Interest Periods (subject to the subsequent operation of this Condition 5(b)(v) during any other future Interest Period(s));

- (II) if a Successor Reference Rate or, failing which, an Alternative Reference Rate (as applicable) is determined by the relevant Independent Adviser in accordance with this Condition 5(b)(v):
  - such Successor Reference Rate or Alternative Reference Rate (as applicable) shall be the Reference Rate for all future Interest Periods (subject to the subsequent operation of, and adjustment as provided in, this Condition 5(b)(v);
  - 2) if the relevant Independent Adviser:
    - a) determines that an Adjustment Spread is required to be applied to such Successor Reference Rate or Alternative Reference Rate (as applicable) and determines the quantum of, or a formula or methodology for determining, such Adjustment Spread, then such Adjustment Spread shall be applied to such Successor Reference Rate or Alternative Reference Rate (as applicable) for all future Interest Periods (subject to the subsequent operation of, and adjustment as provided in, this Condition 5(b)(v); or
    - b) is unable to determine the quantum of, or a formula or methodology for determining, an Adjustment Spread, then such Successor Reference Rate or Alternative Reference Rate (as applicable) will apply without an Adjustment Spread for all future Interest Periods (subject to the subsequent operation of, and adjustment as provided in, this Condition 5(b)(v)); and
  - 3) the relevant Independent Adviser (acting in good faith and in a commercially reasonable manner) may in its discretion specify:
    - a) changes to the Conditions in order to follow market practice in relation to such Successor Reference Rate or Alternative Reference Rate (as applicable), including, but not limited to, (aa) the Additional Business Centre(s), Business Day, Business Day Convention, Day Count Fraction, Interest Determination Date and/or Relevant Screen Page applicable to the Notes and (bb) the method for determining the fallback to the Rate of Interest in relation to the Notes if such Successor Reference Rate or Alternative Reference Rate (as applicable) is not available; and;
    - b) any other changes which the relevant Independent Adviser determines are reasonably necessary to ensure the proper operation and comparability to the Reference Rate of such Successor Reference Rate or Alternative Reference Rate (as applicable),

which changes shall apply to Notes for all future Interest Periods (subject to the subsequent operation of this Condition 5(b)(v)); and

4) promptly following the determination of (i) any Successor Reference Rate or Alternative Reference Rate (as applicable) and (ii) if applicable, any Adjustment Spread, the Issuer shall give notice thereof and of any changes (and the effective date thereof) pursuant to this Condition 5(b)(v) to the Fiscal Agent, each of the Paying Agents, the Noteholders and, if the Notes are listed on a stock exchange and the rules of such exchange or other relevant authority so require, such exchange or other relevant authority as soon as possible after their determination. No later than notifying the Fiscal Agent of the same, the Issuer shall deliver to the Fiscal Agent a certificate signed by two Directors of the Issuer:

- a) confirming (aa) the Successor Reference Rate or, as the case may be, the Alternative Reference Rate and (bb) where applicable, any Adjustment Spread, in each case as determined in accordance with the provisions of this Condition 5(b)(v);
- b) certifying that the consequential amendments are necessary to ensure the proper operation of such Successor Reference Rate, Alternative Reference Rate and/or Adjustment Spread; and
- c) certifying that the Issuer has duly consulted with an Independent Adviser with respect to each of the matters above.

The Fiscal Agent shall be entitled to rely on such certificate (without enquiry or liability to any person) as sufficient evidence thereof. The Successor Reference Rate or Alternative Reference Rate and the Adjustment Spread (if any) and any such other relevant changes pursuant to this Condition 5(b)(v) specified in such certificate will (in the absence of manifest error in the determination of the Successor Reference Rate or Alternative Reference Rate and the Adjustment Spread (if any) and without prejudice to the Fiscal Agent's ability to rely on such certificate as aforesaid) be binding on the Issuer, the Fiscal Agent, the Paying Agents, the Noteholders and the Couponholders.

Subject to receipt by the Fiscal Agent of this certificate, the Fiscal Agent shall, at the direction and expense of the Issuer, effect such consequential amendments to the Agency Agreement (including, *inter alia*, by the execution of an agreement supplemental to or amending the Agency Agreement) and these Terms and Conditions as the Issuer certifies are required to give effect to this Condition 5(b)(v) and the Fiscal Agent shall not be liable to any party for any consequences thereof.

In connection with such variation in accordance with this Condition 5(b)(v), the Issuer shall comply with the rules of any stock exchange on which the Notes are for the time being listed or admitted to trading.

No consent of the Noteholders shall be required in connection with effecting the relevant Successor Reference Rate or Alternative Reference Rate (as applicable) described in this Condition 5(b)(v) or such other relevant changes pursuant to this Condition 5(b)(v), including for the execution of any documents or the taking of other steps by the Issuer or any of the parties to this Agreement (if required).

#### (vi) Notification of Rate of Interest and Interest Amounts

The Fiscal Agent or, if applicable, the Calculation Agent, will cause the Rate of Interest and each Interest Amount for each Interest Period and the relevant Interest Payment Date to be notified to the Issuer and any stock exchange on which the relevant Floating Rate Notes or Index Linked Interest Notes are for the time being listed and notice thereof to be given in accordance with Condition 14 as soon as possible after their determination but in no event later than the fourth London Business Day thereafter. Each Interest Amount and Interest Payment Date so notified may subsequently be amended (or appropriate alternative arrangements made by way of adjustment) without prior notice in the event of an extension or shortening of the Interest Period. Any such amendment will be promptly notified to each stock exchange on which the relevant Floating Rate Notes or Index Linked Interest Notes are for the time being listed and to the Noteholders in accordance with Condition 14. For the purposes of this paragraph, the expression "London Business Day" means a day (other than a Saturday or a Sunday) on which banks and foreign exchange markets are open for general business in London.

# (vii) Certificates to be final

All certificates, communications, opinions, determinations, calculations, quotations and decisions given, expressed, made or obtained for the purposes of the provisions of this Condition 5(b), whether by the Issuer, the Fiscal Agent or the Independent Adviser, shall (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Fiscal Agent, the Calculation Agent (if applicable), the other Agents and all Noteholders, Receiptholders and Couponholders and (in the absence as aforesaid) no liability to the Issuer, the Noteholders, the Receiptholders or the Couponholders shall attach to the Fiscal Agent or the Independent Adviser in connection with the exercise or non-exercise by it of its powers, duties and discretions pursuant to such provisions.

# (c) Interest on Dual Currency Interest Notes

The rate or amount of interest payable in respect of Dual Currency Interest Notes shall be determined in the manner specified in the applicable Pricing Supplement.

#### (d) Interest on Partly Paid Notes

In the case of Partly Paid Notes (other than Partly Paid Notes which are Zero Coupon Notes), interest will accrue as aforesaid on the paid-up nominal amount of such Notes and otherwise as specified in the applicable Pricing Supplement.

#### (e) Accrual of interest

Each Note (or in the case of the redemption of part only of a Note, that part only of such Note) will cease to bear interest (if any) from the date for its redemption unless, upon due presentation thereof, payment of principal is improperly withheld or refused. In such event, interest will continue to accrue until whichever is the earlier of:

- (i) the date on which all amounts due in respect of such Note have been paid; and
- (ii) five days after the date on which the full amount of the moneys payable in respect of such Notes has been received by the Fiscal Agent or the Registrar, as the case may be, and notice to that effect has been given to the Noteholders in accordance with Condition 14.
- (f) In this Condition 5, unless the context otherwise requires, the following defined terms shall have the meanings set out below:

"Adjustment Spread" means a spread (which may be positive or negative) or formula or methodology for calculating a spread, which the relevant Independent Adviser determines is required to be applied to a Successor Reference Rate or an Alternative Reference Rate (as applicable) in order to reduce or eliminate, to the extent reasonably practicable in the circumstances, any economic prejudice or benefit (as applicable) to Noteholders as a result of the replacement of the Reference Rate with such Successor Reference Rate or Alternative Reference Rate (as applicable) and is the spread, formula or methodology which:

- (i) in the case of a Successor Reference Rate, is formally recommended in relation to the replacement of the Reference Rate with such Successor Reference Rate by any Relevant Nominating Body; or
- (ii) in the case of a Successor Reference Rate for which no such recommendation has been made or in the case of an Alternative Reference Rate, the relevant Independent Adviser determines is recognised or acknowledged as being in customary market usage in international debt capital markets transactions which reference the Reference Rate, where such rate has been replaced by such Successor Reference Rate or Alternative Reference Rate (as applicable); or
- (iii) if no such customary market usage is recognised or acknowledged, the relevant Independent Adviser in its discretion determines (acting in good faith and in a commercially reasonable manner) to be appropriate.

"Alternative Reference Rate" means the rate that the relevant Independent Adviser determines has replaced the Reference Rate in customary market usage in the international debt capital markets for the purposes of determining floating rates of interest in respect of notes denominated in the Specified Currency and of a comparable duration to the relevant Interest Periods, or, if such Independent Adviser determines that there is no such rate, such other rate as such Independent Adviser determines in its discretion is most comparable to the Reference Rate.

"**Independent Adviser**" means an independent financial institution of international repute or other independent financial adviser experienced in the international debt capital markets, in each case appointed by the Issuer at its own expense.

"Relevant Nominating Body" means, in respect of a reference rate:

- (i) the central bank for the currency to which such reference rate relates, or any central bank or other supervisory authority which is responsible for supervising the administrator of such reference rate; or
- (ii) any working group or committee sponsored by, chaired or co-chaired by or constituted at the request of (a) the central bank for the currency to which such reference rate relates, (b) any central bank or other supervisory authority which is responsible for supervising the administrator of such reference rate, (c) a group of the aforementioned central banks or other supervisory authorities, or (d) the Financial Stability Board or any part thereof.

"Successor Reference Rate" means the rate that the relevant Independent Adviser determines is a successor to or replacement of the Reference Rate which is formally recommended by any Relevant Nominating Body.

#### 6. **Payments**

#### (a) Method of payment

Subject as provided below:

(i) payments in a Specified Currency other than euro and Renminbi will be made by credit or transfer to an account in the relevant Specified Currency maintained by the

payee with, or, at the option of the payee, by a cheque in such Specified Currency drawn on, a bank in the principal financial centre of the country of such Specified Currency;

- (ii) payments in euro will be made by credit or transfer to a euro denominated account (or any other account to which euro may be credited or transferred) specified by the payee or, at the option of the payee, by a euro denominated cheque; and
- (iii) payments in Renminbi will be made by credit or transfer to a Renminbi denominated account maintained by or on behalf of a Noteholder with a bank in Hong Kong.

Payments will be subject in all cases to any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 8.

#### (b) **Presentation of Definitive Bearer Notes, Receipts and Coupons**

Payments of principal in respect of Definitive Bearer Notes will (subject as provided below) be made in the manner provided in paragraph (a) above only against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of Definitive Bearer Notes, and payments of interest in respect of Definitive Bearer Notes will (subject as provided below) be made as aforesaid only against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of Coupons, in each case only at the specified office of any Paying Agent outside the United States and its possessions (as defined for the purposes of the TEFRA D and TEFRA C rules).

Payments of instalments of principal (if any) in respect of Definitive Bearer Notes, other than the final instalment, will (subject as provided below) be made in the manner provided in paragraph (a) above only against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of the relevant Receipt in accordance with the preceding paragraph. Payment of the final instalment will be made in the manner provided in paragraph (a) above only against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of the relevant Bearer Note in accordance with the preceding paragraph. Each Receipt must be presented for payment of the relevant instalment together with the Definitive Bearer Note to which it appertains. Receipts presented without the Definitive Bearer Note to which appertain do not constitute valid obligations of the Issuer. Upon the date on which any Definitive Bearer Note becomes due and repayable, unmatured Receipts (if any) relating thereto (whether or not attached) shall become void and no payment shall be made in respect thereof.

Fixed Rate Notes in definitive bearer form (other than Dual Currency Notes, Index Linked Notes or Long Maturity Notes (as defined below) should be presented for payment together with all unmatured Coupons appertaining thereto (which expression shall for this purpose include Coupons falling to be issued on exchange of matured Talons), failing which the amount of any missing unmatured Coupon (or, in the case of payment not being made in full, the same proportion of the amount of such missing unmatured Coupon as the sum so paid bears to the sum due) will be deducted from the sum due for payment. Each amount of principal so deducted will be paid in the manner mentioned above against surrender of the relative missing Coupon at any time before the expiry of 10 years after the Relevant Date (as defined in Condition 8) in respect of such principal (whether or not such Coupon would otherwise have become void under Condition 9) or, if later, five years from the date on which such Coupon would otherwise have become due, but in no event thereafter.

Upon any Fixed Rate Note in definitive bearer form becoming due and repayable prior to its Maturity Date, all unmatured Talons (if any) appertaining thereto will become void and no further Coupons will be issued in respect thereof.

Upon the date on which any Floating Rate Note, Dual Currency Note, Index Linked Note or Long Maturity Note in definitive bearer form becomes due and repayable, unmatured Coupons and Talons (if any) relating thereto (whether or not attached) shall become void and no payment or, as the case may be, exchange for further Coupons shall be made in respect thereof. A "Long Maturity Note" is a Fixed Rate Note (other than a Fixed Rate Note which on issue had a Talon attached) whose nominal amount on issue is less than the aggregate interest payable thereon provided that such Note shall cease to be a Long Maturity Note on the Interest Payment Date on which the aggregate amount of interest remaining to be paid after that date is less than the nominal amount of such Note.

If the due date for redemption of any Definitive Bearer Note is not an Interest Payment Date, interest (if any) accrued in respect of such Note from (and including) the preceding Interest Payment Date or, as the case may be, the Interest Commencement Date shall be payable only against surrender of the relevant Definitive Bearer Note.

#### (c) Payments in respect of Bearer Global Notes

Payments of principal and interest (if any) in respect of Bearer Notes represented by any Global Note will (subject as provided below) be made in the manner specified above in relation to Definitive Bearer Notes and otherwise in the manner specified in the relevant Global Note against presentation or surrender, as the case may be, of such Global Note only at the specified office of any Paying Agent outside the United States and its possessions. A record of each payment made against presentation or surrender of any Global Note in bearer form, distinguishing between any payment of principal and any payment of interest, will be made on such Global Note by the Paying Agent to which it was presented and such record shall be prima facie evidence that the payment in question has been made.

#### (d) Payments in respect of Registered Notes

Payments of principal (other than instalments of principal prior to the final instalment) in respect of each Registered Note (whether or not in global form) will be made against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of the Registered Note at the specified office of the Registrar or any of the Paying Agents. Such payments will be made by transfer to the Designated Account (as defined below) of the holder (or the first named of joint holders) of the Registered Note appearing in the register of holders of the Registered Notes maintained by the Registrar (the "Register") at the close of business on the business day (in the case of Notes in global form) or the fifth (in the case of payments in Renminbi) or 15th (in the case of payments in a currency other than Renminbi) business day (in the case of Notes in definitive form) (a business day being for this purpose a day on which banks are open for general business in the city where the specified office of the Registrar is located) before the relevant due date (the "Record Date"). For these purposes, "Designated Account" means the account (which, in the case of a payment in Japanese Yen to a non-resident of Japan, shall be a non-resident account) maintained by a holder with a Designated Bank and identified as such in the Register and "Designated Bank" means (i) in the case of payment in a Specified Currency other than euro and Renminbi, a bank in the principal financial centre of the country of such Specified Currency and (ii) in the case of a payment in euro, any bank which processes payments in euro and (iii) in the case of a payment in Renminbi, a bank in Hong Kong.

Payments of interest and payments of instalments of principal (other than the final instalment) payable otherwise than in Renminbi in respect of each Registered Note (whether or not in global form) will be made by a cheque in the Specified Currency drawn on a Designated Bank and mailed by uninsured mail on the business day in the city where the specified office of the Registrar is located immediately preceding the relevant due date to the holder (or the first named of joint holders) of the Registered Note appearing in the Register at the close of business on the Record Date at his address shown in the Register on the Record Date and at his risk. Upon application of the holder to the specified office of the Registrar not less than three business days in the city where the specified office of the Registrar is located before the due date for any payment of interest in respect of a Registered Note, the payment may be made by transfer on the due date in the manner provided in the preceding paragraph. Any such application for transfer shall be deemed to relate to all future payments of interest (other than interest due on redemption) and instalments of principal (other than the final instalment) in respect of the Registered Notes which become payable to the holder who has made the initial application until such time as the Registrar is notified in writing to the contrary by such holder. Payments of interest and payments of instalments of principal (other than the final instalment) payable in Renminbi in respect of each Registered Note will be made by transfer on the due date in the manner provided in the preceding paragraph. Payment of the interest due in respect of each Registered Note on redemption and the final instalment of principal will be made in the same manner as payment of the principal amount of such Registered Note.

Holders of Registered Notes will not be entitled to any interest or other payment for any delay in receiving any amount due in respect of any Registered Note as a result of a cheque posted in accordance with this Condition arriving after the due date for payment or being lost in the post. No commissions or expenses shall be charged to such holders by the Registrar in respect of any payments of principal or interest in respect of the Registered Notes.

None of the Issuer and the Agents will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

Notwithstanding the foregoing, so long as the Global Note is held on behalf of Euroclear, Clearstream, Luxembourg or any other clearing system, each payment in respect of the Global Note will be made, in the case of Bearer Notes, to the bearer thereof, or, in the case of Registered Notes, to the person shown as the holder of the Notes in the Register, in each case at the close of business of the relevant clearing system on the Clearing System Business Day before the due date for such payments, where "Clearing System Business Day" means a weekday (Monday to Friday, inclusive) except 25 December and 1 January.

#### (e) General provisions applicable to payments

The holder of a Global Note shall be the only person entitled to receive payments in respect of Notes represented by such Global Note and the Issuer will be discharged by payment to, or to the order of, the holder of such Global Note in respect of each amount so paid. Each of the persons shown in the records of Euroclear, Clearstream, Luxembourg or the CMU as the beneficial holder of a particular nominal amount of Notes represented by such Global Note must look solely to Euroclear, Clearstream, Luxembourg or the CMU, as the case may be, for his share of each payment so made by the Issuer to the order of, the holder of such Global Note.

Notwithstanding the foregoing provisions of this Condition, if any amount of principal and/or interest in respect of Bearer Notes is payable in U.S. dollars, such U.S. dollar

payments of principal and/or interest in respect of such Notes will be made at the specified office of a Paying Agent in the United States if:

- (i) the Issuer has appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment in U.S. dollars at such specified offices outside the United States of the full amount of principal and interest on the Bearer Notes in the manner provided above when due;
- (ii) payment of the full amount of such principal and interest at all such specified offices outside the United States is illegal or effectively precluded by exchange controls or other similar restrictions on the full payment or receipt of principal and interest in U.S. dollars; and
- (iii) such payment is then permitted under United States law without involving, in the opinion of the Issuer, adverse tax consequences to the Issuer.

## (f) Payment Day

If the date for payment of any amount in respect of any Note, Receipt or Coupon is not a Payment Day, the holder thereof shall not be entitled to payment until the next following Payment Day in the relevant place and shall not be entitled to further interest or other payment in respect of such delay. For these purposes, "**Payment Day**" means any day which (subject to Condition 9) is:

- (i) a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in:
  - (A) the relevant place of presentation (if presentation and/or surrender of such Note, Receipt or Coupon is required);
  - (B) each Additional Financial Centre specified in the applicable Pricing Supplement; and
- (ii) (1) in relation to any sum payable in a Specified Currency other than euro or Renminbi, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealing in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency or (2) in relation to any sum payable in euro, a day on which the TARGET System is open or (3) in relation to any sum payable in Renminbi, a day on which commercial banks and foreign exchange markets in Hong Kong are open for the business of settlement of Renminbi payments.

#### (g) Interpretation of principal and interest

Any reference in the Conditions to principal in respect of the Notes shall be deemed to include, as applicable:

- (i) any additional amounts which may be payable with respect to principal under Condition 8;
- (ii) the Final Redemption Amount of the Notes;
- (iii) the Early Redemption Amount of the Notes;

- (iv) the Optional Redemption Amount(s) (if any) of the Notes;
- (v) in relation to Notes redeemable in instalments, the Instalment Amounts;
- (vi) in relation to Zero Coupon Notes, the Amortised Face Amount (as defined in Condition 7(e)); and
- (vii)(any premium and any other amounts (other than interest) which may be payable by the Issuer under or in respect of the Notes.

Any reference in the Conditions to interest in respect of the Notes shall be deemed to include, as applicable, any additional amounts which may be payable with respect to interest under Condition 8.

## (h) **Currency Fallback**

If by reason of Inconvertibility, Non-transferability or Illiquidity, the Issuer is not able, or it would be impracticable for it, to satisfy payments of principal or interest (in whole or in part) in respect of Notes where the Specified Currency is Renminbi when any payment on the Notes is due, the Issuer shall give the notice specified in Condition 6(i) and satisfy its obligations in respect of such payment by making such payment in U.S. dollars on the basis of the Spot Rate on the Rate Calculation Date. Any payment made under such circumstances in U.S. dollars, will constitute valid payment and will not constitute a default in respect of the Notes.

In the event of a payment pursuant to this Condition 6(h), the following modifications shall be made in respect of the Conditions:

(i) the following language shall be included at the end of Condition 6(a)(iii):

unless Condition 6(h) applies, in which case payments will be made by credit or transfer to a U.S. dollar denominated account with a bank in New York City; and

(ii) for the purposes of Condition 6(f)(ii), the Specified Currency will be deemed to be U.S. dollars.

For the purposes of this Condition 6(h):

"Governmental Authority" means any *de facto* or *de jure* government (or any agency or instrumentality thereof), court, tribunal, administrative or other governmental authority or any other entity (private or public) charged with the regulation of the financial markets of the PRC or Hong Kong (including the Hong Kong Monetary Authority or any successor to it);

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"**Illiquidity**" means the general Renminbi exchange market in Hong Kong becomes illiquid as a result of which the Issuer cannot obtain sufficient Renminbi in order to satisfy its obligation to pay interest and principal (in whole or in part) in respect of the Notes;

"**Inconvertibility**" means the occurrence of any event that makes it impossible for the Issuer to convert any amount due in respect of Notes in the general Renminbi exchange market in Hong Kong, other than where such impossibility is due solely to the failure of

the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date of the relevant Series of Notes and it is impossible for the Issuer due to an event beyond its control, to comply with such law, rule or regulation);

"**Independent Investment Bank**" means an independent investment bank of international repute (acting as an expert) selected by the Issuer;

"**Non-transferability**" means the occurrence of any event that makes it impossible for the Issuer to deliver Renminbi between accounts inside Hong Kong or from an account inside Hong Kong to an account outside Hong Kong, other than where such impossibility is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date of the relevant Series of Notes and it is impossible for the Issuer, due to an event beyond its control, to comply with such law, rule or regulation);

"PRC" means the People's Republic of China, excluding Hong Kong, Macau or Taiwan;

"**Rate Calculation Business Day**" means a day (other than a Saturday or Sunday) on which commercial banks are open for general business (including dealings in foreign exchange) in Hong Kong and in New York City;

"**Rate Calculation Date**" means the day which is two Rate Calculation Business Days before the due date of the relevant amount under these Conditions; and

"**Spot Rate**", for a Rate Calculation Date, means the spot Renminbi/U.S. dollar exchange rate for the purchase of U.S. dollars with Renminbi in the over-the-counter Renminbi exchange market in Hong Kong for settlement in two Rate Calculation Business Days, as determined by the Issuer or Independent Investment Bank appointed by the Issuer at or around 11:00 a.m. (Hong Kong time) on the Rate Calculation Date, on a deliverable basis by reference to Reuters Screen Page TRADCNY3, or if no such rate is available, on a non-deliverable basis by reference to Reuters Screen Page TRADCNY3, or if no such rate is available, on a non-deliverable basis by reference to Reuters Screen Page TRADNDF. If neither rate is available, the Independent Investment Bank will determine the Spot Rate at or around 11:00 a.m. (Hong Kong time) on the Rate Calculation Date as the most recently available Renminbi/U.S. dollar official fixing rate for settlement in two Rate Calculation Business Days reported by The State Administration of Foreign Exchange of the PRC, which is reported on the Reuters Screen Page CNY=SAEC. Reference to a page on the Reuters Screen means the display page so designated on the Reuter Monitor Money Rates Service (or any successor service) or such other page as may replace that page for the purpose of displaying a comparable currency exchange rate.

All determinations, calculations and quotations given, made or obtained for the purposes of this 6(h) by the Independent Investment Bank will (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Agents and holders of the Notes of that Series.

# (i) Notice

In the event of a payment pursuant to Condition 6(h) being required, the Issuer shall give not less than ten days' or more than 30 days' irrevocable notice to the Fiscal Agent prior to the due date for payment. For the avoidance of doubt, the requirement to make such payment shall not be conditional on the giving of any such notice.

### 7. Redemption and Purchase

# (a) **Redemption at maturity**

Unless previously redeemed or purchased and cancelled as specified below, each Note (including each Index Linked Redemption Note and Dual Currency Redemption Note) will be redeemed by the Issuer at its Final Redemption Amount specified in, or determined in the manner specified in, the applicable Pricing Supplement in the relevant Specified Currency on the Maturity Date.

# (b) Redemption for tax reasons

The Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time (if this Note is neither a Floating Rate Note, an Index Linked Interest Note nor a Dual Currency Interest Note) or on any Interest Payment Date (if this Note is either a Floating Rate Note or an Index Linked Interest Note or a Dual Currency Interest Note), on giving not less than 30 nor more than 60 days' notice to the Fiscal Agent and, in accordance with Condition 14, the Noteholders (which notice shall be irrevocable), if:

- (i) on the occasion of the next payment due under the Notes, the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 8 as a result of any change in, or amendment to, the laws or regulations of a Tax Jurisdiction (as defined in Condition 8) or any change in the application or official interpretation of such laws or regulations (including a holding by a court of competent jurisdiction), which change or amendment becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Notes; and
- (ii) such obligation cannot be avoided by the Issuer taking reasonable measures available to it,

provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Notes then due.

Prior to the publication of any notice of redemption pursuant to this Condition, the Issuer shall deliver to the Fiscal Agent a certificate signed by two Directors of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred, and an opinion of independent legal advisers of recognised standing in a Tax Jurisdiction (as defined in Condition 8) to the effect that the Issuer has or will become obliged, as aforesaid, to pay such additional amounts as a result of such change or amendment.

Notes redeemed pursuant to this Condition 7(b) will be redeemed at their Early Redemption Amount referred to in Condition 7(e) below together (if appropriate) with interest accrued to (but excluding) the date of redemption.

Upon the expiry of such notice, the Issuer shall be bound to redeem the Notes accordingly.

# (c) Redemption at the option of the Issuer (Issuer Call)

If Issuer Call is specified in the applicable Pricing Supplement, the Issuer may, having given:

(i) not less than 15 nor more than 30 days' notice to the Noteholders in accordance with Condition 14; and

 (ii) not less than 15 days before the giving of the notice referred to in (i) above, notice to the Fiscal Agent and, in the case of a redemption of Registered Notes, the Registrar;

(which notices shall be irrevocable and shall specify the date fixed for redemption), redeem all or some only of the Notes then outstanding on any Optional Redemption Date and at the Optional Redemption Amount(s) specified in, or determined in the manner specified in, the applicable Pricing Supplement together, if appropriate, with interest accrued to (but excluding) the relevant Optional Redemption Date. Any such redemption must be of a nominal amount not less than the Minimum Redemption Amount and not more than the Maximum Redemption Amount, in each case as may be specified in the applicable Pricing Supplement.

In the case of a partial redemption of Notes, the Notes to be redeemed ("**Redeemed Notes**") will be selected individually by lot, in the case of Redeemed Notes represented by definitive Notes, and in accordance with the rules of Euroclear and/or Clearstream, Luxembourg and/or the CMU (to be reflected in the records of Euroclear, Clearstream, Luxembourg and the CMU as either a pool factor or a reduction in nominal amount, at their discretion) in the case of Redeemed Notes represented by a Global Note, not more than 30 days prior to the date fixed for redemption (such date of selection being hereinafter called the "**Selection Date**"). In the case of Redeemed Notes will be published in accordance with Condition 14 not less than 15 days prior to the date fixed for redemption. No exchange of the relevant Global Note will be permitted during the period from (and including) the Selection Date to (and including) the date fixed for redemption pursuant to this paragraph (c) and notice to that effect shall be given by the Issuer to the Noteholders in accordance with Condition 14 at least five days prior to the Selection Date.

# (d) Redemption upon Change of Control

(i) If a Change of Control Put is specified in the applicable Pricing Supplement, following the occurrence of a Change of Control Event (as defined below), the holder of any Note will have the right at such holder's option, to require the Issuer to redeem all, or some only, of that holder's Notes on the applicable Change of Control Redemption Date (as defined below) at a price equal to 101 per cent. of their principal amount together, if applicable, with accrued interest. If this Note is in definitive form, to exercise the right to require redemption of this Note the holder of this Note must deliver such Note at the specified office of any Paying Agent (in the case of Bearer Notes) or the Registrar (in the case of Registered Notes) at any time during normal business hours of such Paying Agent or, as the case may be, the Registrar falling within the notice period, accompanied by a duly completed and signed notice of redemption in the form (for the time being current) obtainable from any specified office of any Paying Agent or, as the case may be, the Registrar (the "Change of Control Redemption Notice") and in which the holder must specify a bank account (or, if payment is required or permitted to be made by cheque, an address) to which payment is to be made under this Condition and, in the case of Registered Notes, the nominal amount thereof to be redeemed and, if less than the full nominal amount of the Registered Notes so surrendered is to be redeemed, an address to which a new Registered Note in respect of the balance of such Registered Notes is to be sent subject to and in accordance with the provisions of Condition 2(b) by no later than 30 days following the Change of Control, or, if later, 30 days following the date upon which notice thereof is given to holders of Notes in accordance with Condition 14. The "Change of Control Redemption Date" shall be the 14th day after the expiry of such period of 30 days after the later of a Change

in Control or the date upon which notice of a Change of Control is given to the holders of Notes by the Issuer in accordance with Condition 14 as referred to above. If this Note is represented by a Global Note or is in definitive form and held through Euroclear, Clearstream, Luxembourg, or the CMU to exercise the right to require redemption of this Note the holder of this Note must, within the notice period, give notice to the Agent of such exercise in accordance with the standard procedures of Euroclear, Clearstream, Luxembourg or the CMU as the case may be (which may include notice being given on his instruction by Euroclear, Clearstream, Luxembourg or the CMU or any common depositary, as the case may be, for them to the Agent by electronic means) in a form acceptable to Euroclear, Clearstream, Luxembourg or the CMU from time to time and, if this Note is represented by a Global Note, at the same time present or procure the presentation of the relevant Global Note to the Agent for notation accordingly.

- (ii) A Change of Control Redemption Notice, once delivered, shall be irrevocable and the Issuer shall redeem the Notes the subject of Change of Control Redemption Notices delivered as aforesaid on the Change of Control Redemption Date.
- (iii) The Issuer shall give notice to Noteholders in accordance with Condition 14 by not later than 14 days following the first day on which it becomes aware of the occurrence of a Change of Control, which notice shall specify the procedure for exercise by holders of their rights to require redemption of the Notes pursuant to this Condition and shall give brief details of the Change of Control.
- (iv) For the purposes of this Condition 7(d):

"**Control**" means (1) the ownership or control of more than 50 per cent. of the voting rights of the issued share capital of the Issuer or (2) the right to appoint and/or remove all or the majority of the members of the Issuer's board of directors or other governing body, whether obtained directly or indirectly, and whether obtained by ownership of share capital, the possession of voting rights, contract or otherwise.

### a "Change of Control" occurs when:

- (i) any Person or Persons acting together acquires or acquire Control of the Issuer if such Person or Persons does not or do not have, and would not be deemed to have, Control of the Issuer on the Issue Date;
- (ii) the Issuer consolidates with or merges into or sells or transfers all or substantially all of the Issuer's assets to any other Person, unless the consolidation, merger, sale or transfer will not result in the other Person or Persons acquiring Control over the Issuer or the successor entity; or
- (iii) one or more Persons (other than any Person referred to in sub-paragraph (1) above) acquires the legal or beneficial ownership of all or substantially all of the Issuer's issued share capital.

"**Change of Control Event**" means the occurrence of both a Change of Control and Rating Decline.

"Fitch" means Fitch Ratings Ltd. or any successor to the rating agency business thereof.

"Investment Grade" means a rating of "AAA," "AA," "A" or "BBB," as modified by a "+" or "-" indication, or an equivalent rating representing one of the four highest Rating

Categories, by S&P or Fitch or any of their respective successors or assigns or a rating of "Aaa," "Aa," "A" or "Baa," as modified by a "1," "2" or "3" indication, or an equivalent rating representing one of the four highest Rating Categories, by Moody's, or any of its successors or assigns.

"Moody's" means Moody's Investors Service, Inc. and its affiliates.

"**Person**" includes any individual, company, corporation, firm, partnership, joint venture, undertaking, association, organisation, trust, state or agency of a state (in each case whether or not being a separate legal entity) but does not include the Issuer's board of directors or any other governing board and does not include the Issuer's wholly-owned direct or indirect Subsidiaries.

"Rating Agencies" means (i) S&P, (ii) Moody's and (iii) Fitch.

"Rating Category" means (i) with respect to S&P and Fitch, any of the following categories: "BB," "B," "CCC," "CC," "C" and "D" (or equivalent successor categories), (ii) with respect to Moody's, any of the following categories: "Ba," "B," "Caa," "Ca," "C" and "D" (or equivalent successor categories); and (iii) the equivalent of any such category of S&P, Fitch or Moody's used by another Rating Agency. In determining whether the rating of the Notes has decreased by one or more gradations, gradations within Rating Categories ("+" and "-" for S&P and Fitch; "1," "2" and "3" for Moody's; or the equivalent gradations for another Rating Agency) will be taken into account (e.g., with respect to S&P, a decline in a rating from "BB+" to "BB," as well as from "BB-" to "B+," will constitute a decrease of one gradation).

"**Rating Date**" means that date which is 90 days prior to the earlier of (x) a Change of Control and (y) a public notice of the occurrence of a Change of Control.

"**Rating Decline**" means the occurrence on, or within 90 days after, the date, or public notice of the occurrence of, a Change of Control (which period will be extended so long as the rating of the Notes is under publicly announced consideration for possible downgrade by any of the Rating Agencies) of any of the events listed below:

- (a) in the event the Notes are rated by all three Rating Agencies on the Rating Date as Investment Grade, the rating of the Notes by any two of the three or all three Rating Agencies shall be below Investment Grade;
- (b) in the event the Notes are rated by any two, but not all three, of the Rating Agencies on the Rating Date as Investment Grade, the rating of the Notes by either of such two Rating Agencies shall be below Investment Grade;
- (c) in the event the Notes are rated by only one of the Rating Agencies on the Rating Date as Investment Grade, the rating of the Notes by such Rating Agency will be below Investment Grade; or
- (d) in the event the Notes are rated below Investment Grade by all Rating Agencies on the Rating Date, the rating of the Notes by any Rating Agency will be decreased by one or more gradations (including gradations within Rating Categories as well as between Rating Categories).

"S&P" means Standard & Poor's Ratings Services and its affiliates.

### (e) Early Redemption Amounts

For the purpose of paragraph (b) above and Condition 10, each Note will be redeemed at its Early Redemption Amount calculated as follows:

- (i) in the case of a Note with a Final Redemption Amount equal to the Issue Price, at the Final Redemption Amount thereof;
- (ii) in the case of a Note (other than a Zero Coupon Note but including an Instalment Note and a Partly Paid Note) with a Final Redemption Amount which is or may be less or greater than the Issue Price or which is payable in a Specified Currency other than that in which the Notes are denominated, at the amount specified in, or determined in the manner specified in, the applicable Pricing Supplement or, if no such amount or manner is so specified in the applicable Pricing Supplement, at its nominal amount; or
- (iii) in the case of a Zero Coupon Note, at an amount (the "Amortised Face Amount") calculated in accordance with the following formula:

Early Redemption Amount =  $RP \times (1 \times AY)$  y

where:

"**RP**" means the Reference Price;

"AY" means the Accrual Yield expressed as a decimal; and

"y" is a fraction the numerator of which is equal to the number of days (calculated on the basis of a 360-day year consisting of 12 months of 30 days each) from (and including) the Issue Date of the first Tranche of the Notes to (but excluding) the date fixed for redemption or (as the case may be) the date upon which such Note becomes due and repayable and the denominator of which is 360, or on such other calculation basis as may be specified in the applicable Pricing Supplement.

### (f) Instalments

Instalment Notes will be redeemed in the Instalment Amounts and on the Instalment Dates. In the case of early redemption, the Early Redemption Amount will be determined pursuant to paragraph (e) above.

#### (g) Partly Paid Notes

Partly Paid Notes will be redeemed, whether at maturity, early redemption or otherwise, in accordance with the provisions of this Condition and the applicable Pricing Supplement.

#### (h) Purchases

The Issuer or any Subsidiaries may at any time purchase Notes (provided that, in the case of Definitive Bearer Notes, all unmatured Receipts, Coupons and Talons appertaining thereto are attached or surrendered therewith) in the open market or by tender or by private agreement at any price. Such Notes may be held, reissued, resold or, at the option of the Issuer, surrendered to any Paying Agent and/or the Registrar for cancellation.

# (i) **Cancellation**

All Notes which are redeemed will forthwith be cancelled (together with all unmatured Receipts, Coupons and Talons attached thereto or surrendered therewith at the time of redemption). All Notes so cancelled and the Notes purchased and cancelled pursuant to paragraph (h) above (together with all unmatured Receipts, Coupons and Talons cancelled therewith) shall be forwarded to the Fiscal Agent and cannot be reissued or resold and the obligations of the Issuer in respect of any such Notes shall be discharged.

# (j) Late payment on Zero Coupon Notes

If the amount payable in respect of any Zero Coupon Note upon redemption of such Zero Coupon Note pursuant to paragraph (a), (b), (c), or (d) above or upon its becoming due and repayable as provided in Condition 10 is improperly withheld or refused, the amount due and repayable in respect of such Zero Coupon Note shall be the amount calculated as provided in paragraph (e)(iii) above as though the references therein to the date fixed for the redemption or the date upon which such Zero Coupon Note becomes due and payable were replaced by references to the date which is the earlier of:

- (i) the date on which all amounts due in respect of such Zero Coupon Note have been paid; and
- (ii) five days after the date on which the full amount of the moneys payable in respect of such Zero Coupon Notes has been received by the Fiscal Agent or the Registrar and notice to that effect has been given to the Noteholders in accordance with Condition 14.

# 8. Taxation

- 8.1 All payments of principal, premium (if any) and interest in respect of the Notes, Receipts and Coupons by or on behalf of the Issuer will be made without withholding or deduction for or on account of any present or future taxes or duties of whatever nature imposed or levied by or on behalf of any Tax Jurisdiction unless such withholding or deduction is required by law. In such event, the Issuer will pay such additional amounts as shall be necessary in order that the net amounts received by the holders of the Notes, Receipts or Coupons after such withholding or deduction shall equal the respective amounts of principal, premium (if any) and interest which would otherwise have been receivable in respect of the Notes, Receipts or Coupons, as the case may be, in the absence of such withholding or deduction; except that no such additional amounts shall be payable with respect to any Note, Receipt or Coupon:
  - (a) presented for payment in any Tax Jurisdiction (as defined below); or
  - (b) presented for payment by or on behalf of a holder who is liable for such taxes or duties in respect of such Note, Receipt or Coupon by reason of his having some connection with a Tax Jurisdiction other than the mere holding of such Note, Receipt or Coupon; or
  - (c) presented for payment by, or on behalf of, a holder who would be able to avoid such withholding or deduction by making a declaration or any other statement including, but not limited to, a declaration of residence or non-residence, but fails to do so; or
  - (d) presented for payment by, or on behalf of, a holder who would be able to avoid such withholding or deduction by presenting the relevant Note and/or Coupon to another Paying Agent; or

- (e) presented for payment more than 30 days after the Relevant Date (as defined below) except to the extent that the holder thereof would have been entitled to an additional amount on presenting the same for payment on such 30th day assuming that day to have been a Payment Day (as defined in Condition 6(f)); or
- (f) subject to any tax, assessment, withholding or deduction required by Sections 1471 through 1474 of the Code ("FATCA"), any current or future U.S. Treasury Regulations or rulings promulgated thereunder, any law, regulation or other official guidance enacted in any jurisdiction implementing FATCA, any intergovernmental agreement between the United States and any other jurisdiction to implement FATCA, or any agreement with the U.S. Internal Revenue Service under FATCA.

As used herein:

- (i) "**Tax Jurisdiction**" means the Republic of Singapore or any political subdivision or any authority thereof or therein having power to tax to which the Issuer becomes subject; and
- (ii) the "Relevant Date" means the date on which such payment first becomes due, except that, if the full amount of the moneys payable has not been duly received by the Fiscal Agent or the Registrar on or prior to such due date, it means the date on which, the full amount of such moneys having been so received, notice to that effect is duly given to the Noteholders in accordance with Condition 14.
- 8.2 If the Issuer is, or becomes, subject at any time to any taxing jurisdiction(s) other than or in addition to the Tax Jurisdiction, references in Condition 7(b) and this Condition 8 to Tax Jurisdiction shall be read and construed as including references to such other taxing jurisdiction(s).

# 9. **Prescription**

The Notes (whether in bearer or registered form), Receipts and Coupons will become void unless presented for payment within a period of 10 years (in the case of principal) and five years (in the case of interest) after the Relevant Date (as defined in Condition 8) therefor.

There shall not be included in any Coupon sheet issued on exchange of a Talon any Coupon the claim for payment in respect of which would be void pursuant to this Condition or Condition 6(b) or any Talon which would be void pursuant to Condition 6(b).

# 10. Events of Default

If any one or more of the following events (each an "Event of Default") shall occur and be continuing:

- (a) a default is made in the payment of principal of or any interest in respect of the Notes or any of them and the default continues for a period of 7 days in the case of principal or 14 days in the case of interest; or
- (b) default is made by the Issuer in the performance or observance of any obligation, condition or provision binding on the Issuer under the Notes in relation to, or in respect of, the Notes (other than any obligation for payment of any principal or interest in respect of the Notes) and (except in any case where the default is incapable of remedy when no continuation or notice as is hereinafter mentioned will be required) such default

continues for 45 days after written notice thereof addressed to the Issuer by any Noteholder and requiring the same to be remedied has been delivered to the Issuer or to the specified office of the Fiscal Agent; or

- (c) (i) any Indebtedness for Borrowed Money of the Issuer or any of its Material Subsidiaries is not paid when due or (as the case may be) within any originally applicable grace period;
  - (ii) any Indebtedness for Borrowed Money of the Issuer or a Material Subsidiary becomes due and payable prior to its stated maturity otherwise than (x) as a result of a failure by the Issuer or relevant Material Subsidiary to make payment when due or within any originally applicable grace period or (y) at the option of the Issuer, the relevant Material Subsidiary or (provided that no event of default, howsoever declared, has occurred) any Person entitled to such Indebtedness for Borrowed Money; or
  - (iii) the Issuer any of its Material Subsidiaries fails to pay any amount payable by it under any guarantee and/or indemnity given by it in relation to any Indebtedness for Borrowed Money of any other person (as extended by any originally applicable grace period);

provided that no such event shall constitute an Event of Default unless (1) the amount of Indebtedness for Borrowed Money referred to in sub-paragraph (i) and/or sub-paragraph (ii) above and/or the amount payable under sub-paragraph (iii) above individually or in the aggregate exceeds US\$25,000,000 (or its equivalent in any other currency) and (2), in the case of an event referred to in sub-paragraph (i) above which occurs solely as a result of a Change in PRC Law, (x) such failure to pay continues for a period of 90 days and (y) no other creditors of the Issuer or any Material Subsidiary declares any Indebtedness for Borrowed Money of the Issuer or any Material Subsidiary to be due and payable within such period of 90 days; or

- (d) the Issuer or any of its Material Subsidiaries fails to pay any one or more final judgments of a court of competent jurisdiction which individually or in aggregate exceeds US\$25,000,000 (or its equivalent in any other currency) within 30 days from the receipt of notice that such final judgment has been entered against it or an execution is levied on or enforced upon or sued out in pursuance of any such judgment against the assets or property of the Issuer; or
- (e) (i) the Issuer or any of its Material Subsidiaries becomes insolvent or is unable to pay its debts as they fall due;
  - (ii) an administrator or liquidator of the Issuer or any of its Material Subsidiaries or the whole or a substantial part of the undertaking, assets or revenues of the Issuer or any of its Material Subsidiaries is appointed (or application for any such appointment is made where such application is not revoked, discharged or dismissed within 60 days of such application);
  - (iii) the Issuer or any of its Material Subsidiaries takes any action for a readjustment or deferment of any of its obligations (save for any such readjustment or deferment while the Issuer or the relevant Material subsidiary, as applicable, is solvent) or makes a general assignment or an arrangement or composition with or for the benefit of creditors in respect of Indebtedness for Borrowed Money or declares a moratorium in respect of Indebtedness for Borrowed Money or any guarantee of Indebtedness for Borrowed Money given by it; or

- (iv) the Issuer or any of its Material Subsidiaries ceases or threatens to cease to carry on all or any substantial part of its business (except, in the case of a Material Subsidiary, for the purposes of a reconstruction, union, transfer, merger or amalgamation or other analogous process pursuant to which all or a substantial part of its property, assets and undertaking are transferred to the Issuer or another Subsidiary); or
- (f) an order is made by a court of competent jurisdiction or an effective resolution is passed for the winding up, liquidation or dissolution of the Issuer or any of its Material Subsidiaries (except, in the case of a Material Subsidiary, for the purposes of a reconstruction, union, transfer, merger or amalgamation or other analogous process pursuant to which all or a substantial part of its property, assets and undertaking are transferred to the Issuer or another Subsidiary); or
- (g) any step is taken by any judicial, governmental, administrative or regulatory authority with a view to the seizure, compulsory acquisition, expropriation or nationalisation of all or a material part of the assets of the Issuer; or
- (h) it is or will become unlawful for the Issuer to perform or comply with any one or more of its obligations under any of the Notes; or
- (i) any event occurs which under the laws of any relevant jurisdiction has an analogous effect to any of the events referred to in paragraphs (d) to (f) inclusive,

then any holder of a Note may, by written notice to the Issuer at the specified office of the Fiscal Agent, effective upon the date of receipt thereof by the Fiscal Agent, declare any Notes held by the holder to be forthwith due and payable whereupon the same shall become forthwith due and payable at the Early Redemption Amount (as described in Condition 7(e)), together with accrued interest (if any) to the date of repayment, without presentment, demand, protest or other notice of any kind.

For the purposes of this Condition 10:

"Change in PRC law" means the coming into force of any change in law, regulation, policy, decision or directive of the PRC or any governmental or regulatory authority thereof which has jurisdiction over the Issuer or any Material Subsidiary and which change has a material adverse impact on the ability of the Issuer or any such Material Subsidiary to make payments when due on the relevant Indebtedness for Borrowed Money of the Issuer or such Material Subsidiary;

"Indebtedness for Borrowed Money" means any present or future indebtedness (whether being principal, premium, interest or other amounts) for or in respect of:

- (i) money borrowed; or
- (ii) any notes, bonds, debentures, debenture stock, loan stock, hybrid securities or redeemable preference shares or other securities offered, issued or distributed whether by way of public offer, private placing, acquisition consideration or otherwise and whether issued for cash or in whole or in part for a consideration other than cash;

"**material part of the assets of the Issuer**" means assets which represent at least 5 per cent. of the total assets of the Issuer; and

"Material Subsidiary" has the meaning ascribed to it in Condition 4.

#### 11. Replacement of Notes, Receipts, Coupons and Talons

Should any Note, Receipt, Coupon or Talon be lost, stolen, mutilated, defaced or destroyed, it may be replaced at the specified office of the Principal Paying Agent (in the case of Bearer Notes, Receipts or Coupons) or the Registrar (in the case of Registered Notes) upon payment by the claimant of such costs and expenses as may be incurred in connection therewith and on such terms as to evidence and indemnity as the Issuer may reasonably require. Mutilated or defaced Notes, Receipts, Coupons or Talons must be surrendered before replacements will be issued.

#### 12. Agents

The names of the initial Agents and their initial specified offices are set out below.

The Issuer is entitled to vary or terminate the appointment of any Agent and/or appoint additional or other Agents and/or approve any change in the specified office through which any Agent acts, provided that:

- (a) there will at all times be (i) a Principal Paying Agent, (ii) a Registrar and a Transfer Agent in relation to Registered Notes, and (iii) a CMU Lodging and Paying Agent in relation to Notes accepted for clearance through the CMU; and
- (b) so long as the Notes are listed on any stock exchange or admitted to listing by any other relevant authority, there will at all times be a Paying Agent (in the case of Bearer Notes) and a Transfer Agent (in the case of Registered Notes) with a specified office in such place as may be required by the rules and regulations of the relevant stock exchange or other relevant authority.

In acting under the Agency Agreement, the Agents act solely as agents of the Issuer and do not assume any obligation to, or relationship of agency or trust with, any Noteholders, Receiptholders or Couponholders. The Agency Agreement contains provisions permitting any entity into which any Agent is merged or converted or with which it is consolidated or to which it transfers all or substantially all of its assets to become the successor agent.

# 13. Exchange of Talons

On and after the Interest Payment Date on which the final Coupon comprised in any Coupon sheet matures, the Talon (if any) forming part of such Coupon sheet may be surrendered at the specified office of the Principal Paying Agent or any other Paying Agent in exchange for a further Coupon sheet including (if such further Coupon sheet does not include Coupons to (and including) the final date for the payment of interest due in respect of the Note to which it appertains) a further Talon, subject to the provisions of Condition 9.

#### 14. Notices

# (a) To holders of Bearer Notes

Notices to holders of Bearer Notes will, save where another means of effective communication has been specified herein or in the Pricing Supplement, be deemed to be validly given if:

- (i) published in a leading daily newspaper having general circulation in Asia (which is expected to be *The Wall Street Journal Asia*); or
- (ii) if such publication is not practicable, published in a leading English language daily newspaper having general circulation in Europe; or

- (iii) if permitted by the rules of the relevant competent listing authority and/or stock exchange, in the case of Notes represented by a Global Note, delivered to Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system for communication by them to the persons shown in their respective records as having interests therein; or
- (iv) in the case of Notes represented by a Global Note which is held in the CMU, given to the persons shown in a "CMU Instrument Position Report" issued by the CMU on the Business Day immediately before the preceding Interest Payment Date, or (in the case of notices given pursuant to Condition 7(c) (*Redemption at the option of the Issuer*)) on the Business Day immediately before the date on which such notices are given, or any other date as agreed between Citicorp International Limited as CMU Lodging and Paying Agent and the CMU holding interests in the relevant Temporary Global Note or Permanent Global Note, as the case may be.

The Issuer shall also ensure that notices are duly published in compliance with the requirements of each competent listing authority and/or stock exchange on or by which the Notes are listed and/or traded. Any notice so given will be deemed to have been validly given: (a) on the date of first such publication (or, if required to be published in more than one newspaper, on the first date on which publication shall have been made in all the required newspapers) or (b) unless it has been specified otherwise in the Pricing Supplement on the date of such delivery to Euroclear and/or Clearstream, Luxembourg and/or such other clearing system or the persons shown in the "CMU Instrument Position Report". Holders of Coupons will be deemed for all purposes to have notice of the contents of any notice given to Holders of Bearer Notes in accordance with this Condition. A copy of each notice given pursuant to this Condition will in any event be delivered to Euroclear, Clearstream, Luxembourg, the CMU and/or any other relevant clearing system.

# (b) To holders of Registered Notes

Notices to holders of Registered Notes will be deemed to be validly given if:

- (i) sent by first class mail (or equivalent) or (if posted to an overseas address) by air mail to them (or, in the case of joint holders, to the first-named in the register kept by the Registrar) at their respective addresses as recorded in the register kept by the Registrar, and will be deemed to have been validly given on the fourth weekday after the date of such mailing or, if posted from another country, on the fifth such day; or
- (ii) to the extent such Registered Notes are Registered Global Notes, given in accordance with the provisions of Conditions 14(a)(iii) or 14(a)(iv) as applicable.

For so long as any Registered Notes are listed on a stock exchange or are admitted to listing by another relevant authority and the rules of stock exchange (or relevant authority) so require, such notice will be published in a daily newspaper of general circulation in the place or places required by those rules.

### 15. Meetings of Noteholders, Modification and Waiver

#### (a) Meetings

The Agency Agreement contains provisions for convening meetings of the Noteholders (including meetings held by way of video or audio conference call) to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution of a

modification of the Notes, the Receipts, the Coupons or any of the provisions of the Agency Agreement. Such a meeting may be convened by the Issuer or Noteholders holding not less than one-tenth in nominal amount of the Notes for the time being remaining outstanding. The quorum at any such meeting for passing an Extraordinary Resolution is one or more persons holding or representing not less than one-half in nominal amount of the Notes for the time being outstanding, or at any adjourned meeting one or more persons being or representing Noteholders whatever the nominal amount of the Notes so held or represented, except that at any meeting the business of which includes the modification of certain provisions of the Notes, the Receipts or the Coupons (including modifying the date of maturity of the Notes or any date for payment of interest thereon, reducing or cancelling the amount of principal or the Rate of Interest payable in respect of the Notes or altering the currency of payment of the Notes, the Receipts or the Coupons), the quorum shall be one or more persons holding or representing not less than two-thirds in nominal amount of the Notes for the time being outstanding, or at any adjourned such meeting one or more persons holding or representing not less than one-third in nominal amount of the Notes for the time being outstanding. An Extraordinary Resolution passed at any meeting of the Noteholders shall be binding on all the Noteholders, whether or not they are present at the meeting, and on all Receiptholders and Couponholders.

An Extraordinary Resolution may also be effected in writing executed by or on behalf of the persons holding or representing not less than 90 per cent. of the nominal amount of the Notes for the time being outstanding or by way of electronic consents through Euroclear and Clearstream, Luxembourg and/or any other relevant clearing system by or on behalf of holders of not less than 90 per cent. of the nominal amount of the Notes for the time being outstanding.

#### (b) Modification and Waiver without consent of the Noteholders etc.

The Principal Paying Agent and the Issuer may agree, without the consent of the Noteholders, Receiptholders or Couponholders, to:

- (i) any modification (except as mentioned above) of the Notes, the Receipts, the Coupons or the Agency Agreement which is not prejudicial to the interests of the Noteholders; or
- (ii) any modification of the Notes, the Receipts, the Coupons or the Agency Agreement which is of a formal, minor or technical nature or is made to correct a manifest or proven error or to comply with mandatory provisions of law.

Any such modification shall be binding on the Noteholders, the Receiptholders and the Couponholders and any such modification shall be notified to the Noteholders in accordance with Condition 14 as soon as practicable thereafter.

#### 16. Substitution

The Issuer may at any time, without the consent of the Noteholders, the Receiptholders or the Couponholders, substitute for itself as principal debtor under the Notes, the Receipts and the Coupons, any company (the "Substitute") that is a Subsidiary of the Issuer, provided that no payment in respect of the Notes, the Receipts or the Coupons is at the relevant time overdue. The substitution shall be made by a deed poll (the "Substitution Deed Poll") and may take place only if:

(a) the Issuer shall, by means of the Substitution Deed Poll, agree to indemnify each Noteholder and Couponholder against (A) any tax, duty, assessment or governmental

charge that is imposed on it by (or by any authority in or of) the jurisdiction of the country of the Substitute's residence for tax purposes and, if different, of its incorporation with respect to any Note, Receipt or Coupon or the Deed of Covenant and that would not have been so imposed had the substitution not been made, as well as against any tax, duty, assessment or governmental charge, and (B) any cost or expense, relating to the substitution;

- (b) all action, conditions and things required to be taken, fulfilled and done (including the obtaining of any necessary consents) to ensure that the Substitution Deed Poll, the Notes, Receipts, Coupons and Deed of Covenant represent valid, legally binding and enforceable obligations of the Substitute, and in the case of the Substitution Deed Poll, of the Issuer, have been taken, fulfilled and done and are in full force and effect;
- (c) the Substitute shall have become party to the Agency Agreement, with any appropriate consequential amendments, as if it had been an original party to it;
- (d) Confirmation from the relevant credit rating agencies, if any, that the rating(s) assigned to the relevant series of notes shall not be downgraded following such substitution; and
- (e) the Issuer shall have given at least 14 days' prior notice of such substitution to the Noteholders, stating that copies, or pending execution the agreed text, of all documents in relation to the substitution that are referred to above, or that might otherwise reasonably be regarded as material to Noteholders, shall be available for inspection at the specified office of each of the Paying Agents.

References in Condition 10 to obligations under the Notes shall be deemed to include obligations under the Substitution Deed Poll.

#### 17. Further Issues

The Issuer shall be at liberty from time to time without the consent of the Noteholders, the Receiptholders or the Couponholders to create and issue further notes having terms and conditions the same as the Notes or the same in all respects save for the amount and date of the first payment of interest thereon and so that the same shall be consolidated and form a single Series with the outstanding Notes.

#### 18. Contracts (Rights of Third Parties) Act 1999

No person shall have any right to enforce any term or condition of this Note under the Contracts (Rights of Third Parties) Act 1999, but this does not affect any right or remedy of any person which exists or is available apart from that Act.

#### 19. Governing Law and Submission to Jurisdiction

#### (a) Governing law

The Agency Agreement, the Deed of Covenant, the Notes, the Receipts and the Coupons and any non-contractual obligations arising out of or in connection with them shall be governed by, and shall be construed in accordance with, English law.

# (b) Submission to jurisdiction

In relation to any legal action or proceedings arising out of or in connection with Covenant ("**Proceedings**"), the Issuer irrevocably submits to the jurisdiction of the courts of

England and waive any objection to Proceedings in such courts whether on the ground of venue or on the ground that the Proceedings have been brought in an inconvenient forum. This submission is made for the benefit of each of the Noteholders, the Receiptholders and the Couponholders and shall not limit the right of any of them to take Proceedings in any other court of competent jurisdiction nor shall the taking of Proceedings in one or more jurisdictions preclude the taking of Proceedings in any other jurisdiction (whether concurrently or not) to the extent permitted by law.

# (c) Appointment of Process Agent

The Issuer appoints Hackwood Secretaries Limited at its registered office at One Silk Street, London EC2Y 8HQ, United Kingdom as its agent in England to receive service of process in any Proceedings in England based on any of the Notes, the Receipts, the Coupons, the Agency Agreement and the Deed of Covenant. If for any reason such process agent ceases to act as such or no longer has an address in England, the Issuer agrees to appoint a substitute agent for service of process and to give notice to the Noteholders of such appointment in accordance with Condition 14.

# (d) Other documents

The Issuer has in the Agency Agreement and the Deed of Covenant submitted to the jurisdiction of the English courts and appointed an agent for service of process in terms substantially similar to those set out above.

#### TERMS AND CONDITIONS OF THE PERPETUAL NOTES

The following are the Terms and Conditions of the Perpetual Notes which will be incorporated by reference into each Global Perpetual Note (as defined below), each Definitive Bearer Perpetual Note (as defined below) and each Definitive Registered Perpetual Note (as defined below), but in the case of Definitive Bearer Perpetual Notes and Definitive Registered Perpetual Notes, only if permitted by the relevant stock exchange or other relevant authority (if any) and agreed by the Issuer and the relevant Dealer at the time of issue but, if not so permitted and agreed, such Definitive Bearer Perpetual Note or Definitive Registered Perpetual Note will have endorsed thereon or attached thereto such Terms and Conditions. The applicable Pricing Supplement in relation to any Tranche of Perpetual Notes may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with the following Terms and Conditions, replace or modify the following Terms and Conditions for the purpose of such Perpetual Notes. The applicable Pricing Supplement (or the relevant provisions thereof) will be endorsed upon, or attached to, each Global Perpetual Note and definitive Perpetual Note. Reference should be made to "Form of the Perpetual Notes" for a description of the content of the Pricing Supplement which will specify which of such terms are to apply in relation to the relevant Perpetual Notes.

This Perpetual Note is one of a Series (as defined below) of Perpetual Notes issued by GLP Pte. Ltd. (the "**Issuer**"). This Perpetual Note is issued pursuant to the Agency Agreement (as defined below).

References herein to the "Perpetual Notes" shall be references to the Perpetual Notes of this Series and shall mean:

- (i) in relation to any Perpetual Notes represented by a global Note (a "Global Perpetual Note"), units of the lowest Specified Denomination in the Specified Currency;
- (ii) any Global Perpetual Note in bearer form (each a "Global Bearer Perpetual Note");
- (iii) any Global Perpetual Note in registered form (each a "Global Registered Perpetual Note");
- (iv) any definitive Perpetual Notes in bearer form ("Definitive Bearer Perpetual Notes" and together with the Global Bearer Perpetual Notes, the "Bearer Perpetual Notes") issued in exchange for a Global Perpetual Note in bearer form; and
- (v) any definitive Perpetual Notes in registered form ("Definitive Registered Perpetual Notes" and together with the Global Registered Perpetual Notes, the "Registered Perpetual Notes") (whether or not issued in exchange for a Global Perpetual Note in registered form).

An amended and restated agency agreement (the "Agency Agreement") dated 9 April 2021 has been entered into between the Issuer, Citicorp International Limited as fiscal agent and agent bank (the "Fiscal Agent", which expression shall include any successor fiscal agent), Citibank, N.A., London Branch as paying agent and transfer agent (the "Paying Agent" and the "Transfer Agent", which expression shall include any additional or successor transfer agent), Citicorp International Limited as CMU (as defined below) lodging agent and paying agent (the "CMU Lodging and Paying Agent"), and Citigroup Global Markets Europe AG as registrar (the "Registrar", which expression shall include any successor registrar). The Paying Agent, together with the Fiscal Agent and any other paying agents named in the Agency Agreement, are referred to herein as the "Paying Agents", which expression shall include any additional or successor paying agents. The CMU fiscal agent is an entity to be named from time to time (the "CMU Fiscal Agent") in accordance with a fiscal agency agreement in the form substantially set out in Schedule 8 of the Agency Agreement. For the purposes of these Conditions, with respect to a Series of Perpetual Notes to be held in the CMU, all references to the Paying Agent shall be deemed to be to the CMU Lodging and Paying Agent, all references to the Fiscal Agent shall be deemed to be to the CMU Fiscal Agent and all references to the Agency Agreement shall be deemed to be to the CMU Agency Agreement between the Issuer and the CMU Fiscal Agent and all such references shall be construed accordingly.

Definitive Bearer Perpetual Notes have Distribution coupons ("**Coupons**") and, if indicated in the applicable Pricing Supplement, talons for further Coupons ("**Talons**") attached on issue. Any reference herein to Coupons or coupons shall, unless the context otherwise requires, be deemed to include a reference to Talons or talons. Registered Perpetual Notes and Global Perpetual Notes do not have Coupons or Talons attached on issue.

The final terms for this Perpetual Note (or the relevant provisions thereof) are set out in Part A of the Pricing Supplement attached to or endorsed on this Perpetual Note and supplement these Terms and Conditions (the "**Conditions**") and may specify other terms and conditions which shall, to the extent so specified or to the extent inconsistent with the Conditions, replace or modify these Conditions for the purposes of this Perpetual Note. References to the "applicable Pricing Supplement" are to Part A of the Pricing Supplement (or the relevant provisions thereof) attached to or endorsed on this Perpetual Note.

Any reference to "**Noteholders**" or "**holders**" in relation to any Perpetual Notes shall mean (in the case of Bearer Perpetual Notes) the holders of the Perpetual Notes and (in the case of Registered Perpetual Notes) the persons in whose name the Perpetual Notes are registered and shall, in relation to any Perpetual Notes represented by a Global Perpetual Note, be construed as provided below. Any reference herein to "Couponholders" shall mean the holders of the Coupons and shall, unless the context otherwise requires, include the holders of the Talons.

As used herein, "**Tranche**" means Perpetual Notes which are identical in all respects (including as to listing and admission to trading) and "**Series**" means a Tranche of Perpetual Notes together with any further Tranche or Tranches of Perpetual Notes which are (i) expressed to be consolidated and form a single series with the first Tranche and (ii) identical in all respects with the first Tranche (including as to listing and admission to trading) except for their respective Issue Dates, Distribution Commencement Dates and/or Issue Prices.

The Noteholders and the Couponholders are entitled to the benefit of the amended and restated Deed of Covenant (the "**Deed of Covenant**") dated 9 April 2021 and made by the Issuer. The original of the Deed of Covenant is held by the Fiscal Agent.

Copies of the Agency Agreement and the Deed of Covenant are available for inspection during normal business hours at the registered office of each of the Fiscal Agent, the Registrar and the other Paying Agents and Transfer Agent (such Agents and the Registrar being together referred to as the "Agents"). Copies of the applicable Pricing Supplement are available for viewing and obtainable during normal business hours at the registered office of the Issuer and the specified office of each of the Agents and copies may be obtained from those offices provided that, the applicable Pricing Supplement will only be obtainable by a Noteholder holding one or more Perpetual Notes and such Noteholder must produce evidence satisfactory to the Issuer and the Couponholders are deemed to have notice of, and are entitled to the benefit of, all the provisions of the Agency Agreement, the Deed of Covenant and the applicable Pricing Supplement which are applicable to them. The statements in these Conditions include summaries of, and are subject to, the detailed provisions of the Agency Agreement.

Words and expressions defined in the Agency Agreement or used in the applicable Pricing Supplement shall have the same meanings where used in these Conditions unless the context otherwise requires or unless otherwise stated and provided that, in the event of inconsistency between the Agency Agreement and the applicable Pricing Supplement, the applicable Pricing Supplement will prevail.

#### 1. Form, Denomination and Title

The Perpetual Notes are either in bearer form or in registered form as specified in the applicable Pricing Supplement and, in the case of Definitive Bearer Perpetual Notes, serially numbered, in the Specified Currency and the Specified Denomination(s). Perpetual Notes of one Specified Denomination may not be exchanged for Perpetual Notes of another Specified Denomination and Bearer Perpetual Notes may not be exchanged for Registered Perpetual Notes and vice versa.

This Perpetual Note may be a Fixed Rate Perpetual Note, a Dual Currency Perpetual Note, a Partly Paid Perpetual Note or a combination of any of the foregoing, depending upon the Distribution Basis and Redemption/Payment Basis shown in the applicable Pricing Supplement.

Subject as set out below, title to the Bearer Perpetual Notes and Coupons will pass by delivery and title to the Registered Perpetual Notes will pass upon registration of transfers in accordance with the provisions of the Agency Agreement. The Issuer and any Agent will (except as otherwise required by law or ordered by a court having jurisdiction or an official authority) deem and treat the bearer of any Bearer Perpetual Note or Coupon and the registered holder of any Registered Perpetual Note as the absolute owner thereof (whether or not overdue and notwithstanding any notice of ownership or writing thereon or notice of any previous loss or theft thereof) for all purposes but, in the case of any Global Perpetual Note, without prejudice to the provisions set out in the next succeeding paragraph.

For so long as any of the Perpetual Notes is represented by a Global Perpetual Note held on behalf of Euroclear Bank S.A./N.V. ("Euroclear") and/or Clearstream Banking S.A. ("Clearstream, Luxembourg") and/or the Central Moneymarkets Unit Service operated by the Hong Kong Monetary Authority (the "CMU"), each person (other than Euroclear, Clearstream, Luxembourg or the CMU) who is for the time being shown in the records of Euroclear or of Clearstream, Luxembourg or the CMU as the case may be, as the holder of a particular nominal amount of such Perpetual Notes (in which regard any certificate or other document issued by Euroclear, Clearstream, Luxembourg or the CMU as the case may be, as to the nominal amount of such Perpetual Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer and the Agents as the holder of such nominal amount of such Perpetual Notes for all purposes other than with respect to the payment of principal or Distribution on such nominal amount of such Perpetual Notes, for which purpose the bearer of the relevant Global Bearer Perpetual Note or the registered holder of the relevant Global Registered Note shall be treated by the Issuer and any Agent as the holder of such nominal amount of such Perpetual Notes in accordance with and subject to the terms of the relevant Global Perpetual Note and the expressions "Noteholder" and "holder of Perpetual Notes" and related expressions shall be construed accordingly.

Perpetual Notes which are represented by a Global Perpetual Note will be transferable only in accordance with the rules and procedures for the time being of Euroclear, Clearstream, Luxembourg, or the CMU as applicable. References to Euroclear, Clearstream, Luxembourg and the CMU shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system specified in the applicable Pricing Supplement.

(If a Global Perpetual Note is exchangeable for definitive Perpetual Notes at the option of the Noteholders, the Perpetual Notes shall be tradeable only in principal amounts of at least the Specified Denomination (or if more than one Specified Denomination, the lowest Specified Denomination) and integral multiples thereof.)

# 2. Transfers of Registered Perpetual Notes

# (a) Transfers of interests in Global Registered Perpetual Notes

Transfers of beneficial interests in Global Registered Perpetual Notes will be effected by Euroclear, Clearstream, Luxembourg, or the CMU as the case may be, and, in turn, by other participants and, if appropriate, indirect participants in such clearing systems acting on behalf of beneficial transferors and transferees of such interests. A beneficial interest in a Global Registered Perpetual Note will, subject to compliance with all applicable legal and regulatory restrictions, be exchangeable for Perpetual Notes in definitive form or for a beneficial interest in another Global Registered Perpetual Note only in the authorised denominations set out in the applicable Pricing Supplement and only in accordance with the rules and operating procedures for the time being of Euroclear, Clearstream, Luxembourg or the CMU as the case may be and in accordance with the terms and conditions specified in the Agency Agreement.

# (b) Transfers of Definitive Registered Perpetual Notes

Subject as provided in paragraphs (e) and (f) below, upon the terms and subject to the conditions set forth in the Agency Agreement, a Definitive Registered Perpetual Note may be transferred in whole or in part (in the authorised denominations set out in the applicable Pricing Supplement). In order to effect any such transfer:

- (i) the holder or holders must (a) surrender the Definitive Registered Perpetual Note for registration of the transfer of the Definitive Registered Perpetual Note (or the relevant part of the Definitive Registered Perpetual Note) at the specified office of the Registrar or the Transfer Agent, with the form of transfer thereon duly executed by the holder or holders thereof or his or their attorney or attorneys duly authorised in writing and (b) complete and deposit such other certifications as may be required by the Registrar or, as the case may be, the Transfer Agent; and
- (ii) the Registrar or, as the case may be, the Transfer Agent must, after due and careful enquiry, be satisfied with the documents of title and the identity of the person making the request. Any such transfer will be subject to such reasonable regulations as the Issuer and the Registrar may from time to time prescribe (the initial such regulations being set out in Schedule 7 to the Agency Agreement). Subject as provided above, the Registrar or, as the case may be, the Transfer Agent will, within three business days (being for this purpose a day on which banks are open for business in the city where the specified office of the Registrar or, as the case may be, the Transfer Agent is located) of the request (or such longer period as may be required to comply with any applicable fiscal or other laws or regulations) authenticate and deliver, or procure the authentication and delivery of, at its specified office to the transferee or (at the risk of the transferee) send by uninsured mail to such address as the transferee may request, a new Definitive Registered Perpetual Note of a like aggregate nominal amount to the Definitive Registered Perpetual Note (or the relevant part of the Definitive Registered Perpetual Note) transferred. In the case of the transfer of part only of a Definitive Registered Perpetual Note, a new Definitive Registered Perpetual Note in respect of the balance of the Definitive Registered Perpetual Note not transferred will be so authenticated and delivered or (at the risk of the transferor) sent by uninsured mail to the address of the transferor.

### (c) Registration of transfer upon partial redemption

In the event of a partial redemption of Perpetual Notes under Condition 6, the Issuer shall not be required to register the transfer of any Registered Perpetual Note, or part of a Registered Perpetual Note, called for partial redemption.

### (d) Costs of registration

Noteholders will not be required to bear the costs and expenses of effecting any registration of transfer as provided above, except for any costs or expenses of delivery other than by regular uninsured mail and except that the Issuer may require the payment of a sum sufficient to cover any stamp duty, tax or other governmental charge that may be imposed in relation to the registration.

#### (e) Closed periods

No Noteholder may require the transfer of a Perpetual Note to be registered (i) during the period of seven days ending on (and including) any Record Date (as defined in Condition 6(d)) or (ii) during the period from (and including) the date of the giving of notice to Noteholders by the Issuer to (and including) the date fixed for redemption.

# 3. Status of Senior Perpetual Notes and Status of, and Ranking of Claims in relation to, Subordinated Perpetual Notes

#### (a) Senior Perpetual Notes

This Condition 3(a) applies to Perpetual Notes that are Senior Perpetual Notes.

The Senior Perpetual Notes and the Coupons relating to them constitute direct, unconditional, unsecured and unsubordinated obligations of the Issuer and shall at all times rank *pari passu* and without any preference among themselves. The payment obligations of the Issuer under the Senior Perpetual Notes and the Coupons relating to them shall, save for such exceptions as may be provided by applicable legislation, at all times rank at least equally with all other unsecured and unsubordinated indebtedness and monetary obligations of the Issuer, present and future.

- (b) Subordinated Perpetual Notes: This Condition 3(b) applies to Perpetual Notes that are Subordinated Perpetual Notes:
  - (i) Status of Subordinated Perpetual Notes: The Subordinated Perpetual Notes constitute direct, unconditional, unsecured and subordinated obligations of the Issuer and shall at all times rank *pari passu* and without any preference among themselves and rank *pari passu* with any Parity Obligations of the Issuer. The rights and claims of the Noteholders in respect of the Subordinated Perpetual Notes are subordinated as provided in this Condition 3(b).
  - (ii) **Ranking of claims on winding-up:** Subject to the insolvency laws of Singapore and other applicable laws, in the event of the winding-up of the Issuer, there shall be payable by the Issuer in respect of each Subordinated Perpetual Note (in lieu of any other payment by the Issuer), such amount, if any, as would have been payable to the Noteholder of such Subordinated Perpetual Note if, on the day prior to the commencement of the winding-up of the Issuer, and thereafter, such Noteholder were the holder of a class of preference shares in the capital of the Issuer (and if

more than one class of preference shares is outstanding, the most junior ranking class of such preference shares) (the "Issuer Notional Preference Shares") having an equal right to return of assets in the winding-up of the Issuer and so ranking *pari passu* with the holders of that class or classes of preference shares (if any) which have a preferential right to return of assets in the winding-up over, and so rank ahead of, the holders of Junior Obligations of the Issuer, but junior to the claims of all other present and future creditors of the Issuer (other than Parity Obligations of the Issuer), on the assumption that the amount that such Noteholder of a Subordinated Perpetual Note was entitled to receive in respect of each Issuer Notional Preference Share on a return of assets in such winding-up were an amount equal to the principal amount (and any applicable premium outstanding) of the relevant Subordinated Perpetual Note together with accrued and unpaid Distributions (including any Arrears of Distribution or any Additional Distribution Amount).

(iii) Set-off: Subject to applicable law, no Noteholder may exercise, claim or plead any right of set-off, deduction, withholding or retention in respect of any amount owed to it by the Issuer in respect of, or arising under or in connection with the Subordinated Perpetual Notes, and each Noteholder shall, by virtue of his holding of any Subordinated Perpetual Notes, be deemed to have waived all such rights of set-off, deduction, withholding or retention against the Issuer. Notwithstanding the preceding sentence, if any of the amounts owing to any Noteholder by the Issuer in respect of, or arising under or in connection with the Subordinated Perpetual Notes is discharged by set-off, such Noteholder shall, subject to applicable law, immediately pay an amount equal to the amount of such discharge to the Issuer (or, in the event of its winding-up or administration, the liquidator or, as appropriate, administrator of the Issuer) and, until such time as payment is made, shall hold such amount in trust for the Issuer (or the liquidator or, as appropriate, administrator of the Issuer) and accordingly any such discharge shall be deemed not to have taken place.

As used in these Conditions:

# "Junior Obligations" means:

- (A) any class of the Issuer's share capital, other than any instrument or security (including without limitation any preference shares) ranking in priority in payment and in all other respects to the ordinary shares of the Issuer; or
- (B) as otherwise specified in the applicable Pricing Supplement.

#### "Parity Obligations"

- (A) means:
  - (1) any instrument or security (including without limitation any preference shares) issued, entered into or guaranteed by the Issuer (x) which ranks or is expressed to rank, by its terms or by operation of law, *pari passu* with an Issuer Notional Preference Share and (y) the terms of which provide that the making of payments thereon or Distributions in respect thereof are fully at the discretion of the Issuer and/or, in the case of an instrument or security guaranteed by the Issuer, the issuer thereof; or
  - (2) as otherwise specified in the applicable Pricing Supplement; and

(B) includes all subordinated securities and instruments other than the Junior Obligations.

# 4. Distributions

# (a) Distributions on Fixed Rate Perpetual Notes

Subject to Condition 4(e), each Fixed Rate Perpetual Note confers a right to receive Distributions on its outstanding nominal amount from (and including) the Distribution Commencement Date at the rate(s) per annum equal to the Rate(s) of Distribution. Such Distributions will be payable in arrear on each Distribution Payment Date.

If the Perpetual Notes are in definitive form, except as provided in the applicable Pricing Supplement, the amount of Distribution payable on each Distribution Payment Date in respect of the Fixed Distribution Period ending on (but excluding) such date will amount to the Fixed Coupon Amount. Payments of Distribution on any Distribution Payment Date will, if so specified in the applicable Pricing Supplement, amount to the Broken Amount so specified.

As used in the Conditions, "**Fixed Distribution Period**" means the period from (and including) a Distribution Payment Date (or the Distribution Commencement Date) to (but excluding) the next (or first) Distribution Payment Date.

Except in the case of Perpetual Notes in definitive form where an applicable Fixed Coupon Amount or Broken Amount is specified in the applicable Pricing Supplement, Distributions shall be calculated in respect of any period by applying the Rate of Distribution to:

- (i) in the case of Fixed Rate Perpetual Notes which are represented by a Global Perpetual Note, the aggregate outstanding nominal amount of the Fixed Rate Perpetual Notes represented by such Global Perpetual Note; or
- (ii) in the case of Fixed Rate Perpetual Notes in definitive form, the Calculation Amount,

and, in each case, multiplying such sum by the applicable Day Count Fraction, and rounding the resultant figure to the nearest sub-unit of the relevant Specified Currency, half of any such sub-unit being rounded upwards or otherwise in accordance with applicable market convention. Where the Specified Denomination of a Fixed Rate Perpetual Note in definitive form is a multiple of the Calculation Amount, the amount of Distribution payable in respect of such Fixed Rate Perpetual Note shall be the product of the amount (determined in the manner provided above) for the Calculation Amount and the amount by which the Calculation Amount is multiplied to reach the Specified Denomination, without any further rounding.

**"Day Count Fraction**" means, in respect of the calculation of an amount of Distribution in accordance with this Condition 4(a):

- (i) if "Actual/Actual (ICMA)" is specified in the applicable Pricing Supplement:
  - (A) in the case of Perpetual Notes where the number of days in the relevant period from (and including) the most recent Distribution Payment Date (or, if none, the Distribution Commencement Date to (but excluding) the relevant payment date (the "Accrual Period") is equal to or shorter than the Determination

Period during which the Accrual Period ends, the number of days in such Accrual Period divided by the product of (1) the number of days in such Determination Period and (2) the number of Determination Dates (as specified in the applicable Pricing Supplement) that would occur in one calendar year; or

- (B) in the case of Perpetual Notes where the Accrual Period is longer than the Determination Period during which the Accrual Period ends, the sum of:
  - (I) the number of days in such Accrual Period falling in the Determination Period in which the Accrual Period begins divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates (as specified in the applicable Pricing Supplement) that would occur in one calendar year; and
  - (II) the number of days in such Accrual Period falling in the next Determination Period divided by the product of (x) the number of days in such Determination Period and (y) the number of Determination Dates that would occur in one calendar year; and
- (ii) if "30/360" is specified in the applicable Pricing Supplement, the number of days in the period from (and including) the most recent Distribution Payment Date (or, if none, the Distribution Commencement Date) to (but excluding) the relevant payment date (such number of days being calculated on the basis of a year of 360 days with 12 months of 30 days) divided by 360 calculated on a formula basis as follows:

Day Count Fraction =  $\frac{[360 \text{ x} (Y_2 - Y_1)] + [30 \text{ x} (M_2 - M_1) + (D_2 - D_1)]}{360}$ 

where:

" $Y_1$ " is the year, expressed as a number, in which the first day of the Distribution Period falls;

" $Y_2$ " is the year, expressed as a number, in which the day immediately following the last day of the Distribution Period falls;

" $M_1$ " is the calendar month, expressed as a number, in which the first day of the Distribution Period falls;

" $M_2$ " is the calendar month, expressed as a number, in which the day immediately following the last day of the Distribution Period falls;

" $\mathbf{D}_1$ " is the first calendar day, expressed as a number, of the Distribution Period, unless such number is 31, in which case  $D_1$  will be 30; and

" $D_2$ " is the calendar day, expressed as a number, immediately following the last day included in the Distribution Period, unless such number would be 31 and  $D_1$  is greater than 29, in which case  $D_2$  will be 30;

"Actual/365 (Fixed)" means the actual number of days in the Distribution Period divided by 365.

In the Conditions:

"**Determination Period**" means each period from (and including) a Determination Date to but excluding the next Determination Date (including, where either the Distribution Commencement Date or the final Distribution Payment Date is not a Determination Date, the period commencing on the first Determination Date prior to, and ending on the first Determination Date falling after, such date); and

"**sub-unit**" means, with respect to any currency other than euro, the lowest amount of such currency that is available as legal tender in the country of such currency and, with respect to euro, one cent.

# (b) Distributions on Dual Currency Perpetual Notes

The rate or amount of Distribution payable in respect of Dual Currency Perpetual Notes shall be determined in the manner specified in the applicable Pricing Supplement.

#### (c) Distributions on Partly Paid Perpetual Notes

In the case of Partly Paid Perpetual Notes, Distributions will accrue as aforesaid on the paid-up nominal amount of such Perpetual Notes and otherwise as specified in the applicable Pricing Supplement.

#### (d) Accrual of Distributions

Each Perpetual Note (or in the case of the redemption of part only of a Perpetual Note, that part only of such Perpetual Note) will cease to accrue Distributions (if any) from the date for its redemption unless, upon due presentation thereof, payment is improperly withheld or refused. In such event, Distributions will continue to accrue until whichever is the earlier of:

- (i) the date on which all amounts due in respect of such Perpetual Note have been paid; and
- (ii) five days after the date on which the full amount of the moneys payable in respect of such Perpetual Notes has been received by the Fiscal Agent or the Registrar, as the case may be, and notice to that effect has been given to the Noteholders in accordance with Condition 13.

# (e) Distribution deferral

# (i) Optional deferral

If Distribution Deferral is specified as being applicable in the applicable Pricing Supplement, the Issuer may, at its sole discretion, elect to defer any Distributions (in whole or in part) which are otherwise scheduled to be paid on (i) (if Non-Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) a Distribution Payment Date; and (ii) (if Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) a Distribution Payment Date; by giving notice (a "Deferral Election Notice") to the Noteholders in accordance with Condition 13, the Fiscal Agent and the Paying Agent not more than ten nor less than five business days prior to a scheduled Distribution Payment Date (or such other notice period as may be specified in the applicable Pricing Supplement).

If Dividend Pusher is specified as being applicable in the applicable Pricing Supplement, the Issuer may not elect to defer any Distribution if, during such period(s) prior to such Distribution Payment Date as may be specified in the applicable Pricing Supplement, either or both of the following has occurred:

- (A) a discretionary dividend or Distribution has been declared or paid by the Issuer on or in respect of any of its Junior Obligations or Parity Obligations; or
- (B) the Issuer has at its discretion repurchased, redeemed, reduced, cancelled, bought back or otherwise acquired any of its Junior Obligations or, in relation to the Subordinated Perpetual Notes only, the Parity Obligations,

in each case, other than (x) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants of the Issuer and its subsidiaries (the "**Group**"), (y) in relation to a payment, repurchase or redemption of Parity Obligations of the Issuer, where such payment, repurchase or redemption is made on a *pro rata* basis with a repurchase or redemption of the Subordinated Perpetual Notes, or (z) as a result of the exchange or conversion of any of its Parity Obligations for Junior Obligations, (a "**Compulsory Distribution Payment Event**"), subject as is otherwise specified in the applicable Pricing Supplement or as permitted by an Extraordinary Resolution of the Noteholders.

(ii) No obligation to pay

The Issuer shall have no obligation to pay any Distribution (including any Arrears of Distribution and any Additional Distribution Amount) on any Distribution Payment Date if it validly elects not to do so in accordance with Condition 4(e)(i) and any failure to pay any distribution in whole or in part shall not constitute a default of the Issuer in respect of the Perpetual Notes.

(iii) Requirements as to notice

Each Deferral Election Notice shall be accompanied, in the case of the notice to the Fiscal Agent and the Paying Agent, and if Dividend Pusher is specified as being applicable in the applicable Pricing Supplement, by a certificate signed by two authorized signatories of the Issuer confirming that no Compulsory Distribution Payment Event has occurred. Any such certificate shall be conclusive evidence that no Compulsory Distribution Payment Event has occurred and the Fiscal Agent and the Paying Agent shall be entitled to rely without any obligation to verify the same and without liability to any Noteholder or any other person on any Deferral Election Notice or any certificate as aforementioned. Each Deferral Election Notice shall be conclusive and binding on the Noteholders.

(iv) Cumulative deferral

If Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement, any Distribution validly deferred pursuant to this Condition 4(e) shall constitute "**Arrears of Distribution**". The Issuer may, at its sole discretion, elect to (in the circumstances set out in Condition 4(e)(i)) further defer any Arrears of Distribution (and, if applicable, any Additional Distribution Amount) by complying with the foregoing notice requirements applicable to any deferral of an accrued Distribution. The Issuer is not subject to any limit as to the number of times or to the extent of the amount with respect to which Distributions and Arrears of Distribution can or shall be deferred pursuant to this Condition 4(e)(iv) shall be complied with until all outstanding Arrears of Distribution have been paid in full.

If Additional Distribution Amount is specified as being applicable in the applicable Pricing Supplement, each amount of Arrears of Distribution shall bear further Distributions as if it constituted the principal of the Perpetual Notes at the Rate of Distribution and the amount of such distributions (the "Additional Distribution Amount") with respect to Arrears of Distribution shall be due and payable pursuant to this Condition 4(e) and shall be calculated by applying the applicable Rate of Distribution to the amount of the Arrears of Distribution and otherwise mutatis mutandis as provided in the foregoing provisions of this Condition 4(e). The Additional Distribution Amount accrued up to any Distribution Payment Date shall be added, for the purpose of calculating the Additional Distribution Amount accruing thereafter, to the amount of Arrears of Distribution remaining unpaid on such Distribution Payment Date so that it will itself become Arrears of Distribution.

(v) Non-cumulative deferral

If Non-Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement, any Distribution deferred pursuant to this Condition 4(e) is non-cumulative and will not accrue Distributions. The Issuer is not under any obligation to pay that or any other Distributions that have not been paid in whole or in part. The Issuer may, at its sole discretion, and at any time, elect to pay an optional amount equal to the amount of Distribution which is unpaid in whole or in part (an "Optional Distribution") at any time by giving irrevocable notice of such election to the Noteholders (in accordance with Condition 13) and the Fiscal Agent and the Paying Agent, not more than ten nor less than five Business Days (or such other notice period as may be specified in the applicable Pricing Supplement) prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Issuer to pay the relevant Optional Distribution on the payment date specified in such notice).

Any partial payment of outstanding Optional Distributions by the Issuer shall be shared by the Noteholders of all outstanding Perpetual Notes related to them on a pro rata basis. Further provisions relating to this Condition 4(e)(v) may be specified in the applicable Pricing Supplement.

# (vi) Restrictions in the case of deferral

If Dividend Stopper is specified as being applicable in the applicable Pricing Supplement and on any Distribution Payment Date payment of Distributions (including Arrears of Distributions and Additional Distribution Amounts) scheduled to be made on such date is not made in full by reason of this Condition 4(e), the Issuer shall not:

- (A) voluntarily declare or pay any discretionary dividends, Distributions or make any other discretionary payment on, and will procure that no discretionary dividend, Distribution or other payment is made on:
  - (I) if this Perpetual Note is a Senior Perpetual Note, any of its Junior Obligations; or
  - (II) if this Perpetual Note is a Subordinated Perpetual Note, any of its Junior Obligations or Parity Obligations; or

- (B) voluntarily redeem, repurchase, reduce, cancel, buy-back or acquire for any consideration:
  - (I) if this Perpetual Note is a Senior Perpetual Note, any of its Junior Obligations; or
  - (II) if this Perpetual Note is a Subordinated Perpetual Note, any of its Junior Obligations or Parity Obligations; or

in each case, other than (x) in connection with any employee benefit plan or similar arrangements with or for the benefit of employees, officers, directors or consultants, (y) in relation to a payment, repurchase or redemption of Parity Obligations, where such payment, repurchase or redemption is made on a pro rata basis with a repurchase or redemption of the Subordinated Perpetual Notes, or (z) as a result of the exchange or conversion of its Parity Obligations for Junior Obligations, unless and until the Issuer (aa) (if Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) has satisfied in full all outstanding Arrears of Distribution (and, if applicable, any Additional Distribution Amounts); (bb) (if Non-Cumulative Deferral is specified as being applicable in the applicable Pricing Supplement) a redemption of all the outstanding Perpetual Notes in accordance with Condition 4(e) has occurred, the next scheduled Distribution has been paid in full, or an Optional Distribution equal to the amount of a Distribution payable with respect to the most recent Distribution Payment Date that was unpaid in full or in part, has been paid in full; or (cc) is permitted to do so by an Extraordinary Resolution of the Noteholders, and/or as otherwise specified in the applicable Pricing Supplement.

(vii) Satisfaction of Arrears of Distribution

The Issuer:

- (A) may, at its sole discretion, satisfy any Arrears of Distribution (in whole or in part) at any time by giving notice of such election to the Noteholders (in accordance with Condition 13) and the Fiscal Agent and the Paying Agent, not more than ten nor less than five Business Days (or such other notice period as may be specified in the applicable Pricing Supplement) prior to the relevant payment date specified in such notice (which notice is irrevocable and shall oblige the Issuer to pay the relevant Arrears of Distribution on the payment date specified in such notice); and
- (B) in any event shall satisfy any outstanding Arrears of Distribution (in whole but not in part and including, if applicable, any Additional Distribution Amount) on the earliest of:
  - (I) the date of redemption of the Perpetual Notes in accordance with the redemption events set out in Condition 6 (as applicable);
  - (II) the next Distribution Payment Date immediately following a breach of Condition 4(e)(vi) or the occurrence of a Compulsory Distribution Payment Event; and
  - (III) the date such amount becomes due under Condition 10 or on winding-up of the Issuer.

Any partial payment of outstanding Arrears of Distribution by the Issuer shall be shared by the Noteholders of all outstanding Perpetual Notes related

to them on a *pro rata* basis. Further provisions relating to this Condition 4(e)(vii) may be specified in the applicable Pricing Supplement.

# (viii) No default

Notwithstanding any other provision in these Conditions or the Agency Agreement, the deferral of any Distribution payment in accordance with this Condition 4(e) shall not constitute a default for any purpose (including, without limitation, pursuant to Condition 9) on the part of the Issuer.

# 5. Payments

# (a) Method of payment

Subject as provided below:

- (i) payments in a Specified Currency other than euro and Renminbi will be made by credit or transfer to an account in the relevant Specified Currency maintained by the payee with, or, at the option of the payee, by a cheque in such Specified Currency drawn on, a bank in the principal financial centre of the country of such Specified Currency;
- (ii) payments in euro will be made by credit or transfer to a euro denominated account (or any other account to which euro may be credited or transferred) specified by the payee or, at the option of the payee, by a euro denominated cheque; and
- (iii) payments in Renminbi will be made by credit or transfer to a Renminbi denominated account maintained by or on behalf of a Noteholder with a bank in Hong Kong.

Payments will be subject in all cases to any fiscal or other laws and regulations applicable thereto in the place of payment, but without prejudice to the provisions of Condition 7.

# (b) Presentation of Definitive Bearer Perpetual Notes and Coupons

Payments of principal in respect of Definitive Bearer Perpetual Notes will (subject as provided below) be made in the manner provided in paragraph (a) above only against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of Definitive Bearer Perpetual Notes, and payments of Distribution in respect of Definitive Bearer Perpetual Notes will (subject as provided below) be made as aforesaid only against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of Coupons, in each case only at the specified office of any Paying Agent outside the United States and its possessions (as defined for the purposes of the TEFRA D and TEFRA C rules).

Fixed Rate Perpetual Notes in definitive bearer form (other than Dual Currency Perpetual Notes) should be presented for payment together with all unmatured Coupons appertaining thereto (which expression shall for this purpose include Coupons falling to be issued on exchange of matured Talons), failing which the amount of any missing unmatured Coupon (or, in the case of payment not being made in full, the same proportion of the amount of such missing unmatured Coupon as the sum so paid bears to the sum due) will be deducted from the sum due for payment. Each amount of principal so deducted will be paid in the manner mentioned above against surrender of the relative missing Coupon at any time before the expiry of 10 years after the Relevant Date (as defined in Condition 7) in respect

of such principal (whether or not such Coupon would otherwise have become void under Condition 8) or, if later, five years from the date on which such Coupon would otherwise have become due, but in no event thereafter.

Upon any Fixed Rate Perpetual Note in definitive bearer form becoming due and repayable, all unmatured Talons (if any) appertaining thereto will become void and no further Coupons will be issued in respect thereof.

Upon the date on which any Dual Currency Perpetual Note in definitive bearer form becomes due and repayable, unmatured Coupons and Talons (if any) relating thereto (whether or not attached) shall become void and no payment or, as the case may be, exchange for further Coupons shall be made in respect thereof.

If the due date for redemption of any Definitive Bearer Perpetual Note is not a Distribution Payment Date, Distribution (if any) accrued in respect of such Perpetual Note from (and including) the preceding Distribution Payment Date or, as the case may be, the Distribution Commencement Date shall be payable only against surrender of the relevant Definitive Bearer Perpetual Note.

# (c) Payments in respect of Global Bearer Perpetual Notes

Payments of principal and Distribution (if any) in respect of Bearer Perpetual Notes represented by any Global Perpetual Note will (subject as provided below) be made in the manner specified above in relation to Definitive Bearer Perpetual Notes and otherwise in the manner specified in the relevant Global Perpetual Note against presentation or surrender, as the case may be, of such Global Perpetual Note only at the specified office of any Paying Agent outside the United States and its possessions. A record of each payment made against presentation or surrender of any Global Bearer Perpetual Note, distinguishing between any payment of principal and any payment of Distribution, will be made on such Global Bearer Perpetual Note by the Paying Agent to which it was presented and such record shall be prima facie evidence that the payment in question has been made.

# (d) Payments in respect of Registered Perpetual Notes

Payments of principal in respect of each Registered Perpetual Note (whether or not in global form) will be made against presentation and surrender (or, in the case of part payment of any sum due, endorsement) of the Registered Perpetual Note at the specified office of the Registrar or any of the Paying Agents. Such payments will be made by transfer to the Designated Account (as defined below) of the holder (or the first named of joint holders) of the Registered Perpetual Note appearing in the register of holders of the Registered Perpetual Notes maintained by the Registrar (the "Register") at the close of business on the business day (in the case of Global Registered Perpetual Notes) or the fifth (in the case of payments in Renminbi) or 15th (in the case of payments in a currency other than Renminbi) business day (in the case of Definitive Registered Perpetual Notes) (a business day being for this purpose a day on which banks are open for general business in the city where the specified office of the Registrar is located) before the relevant due date (the "Record Date"). For these purposes, "Designated Account" means the account (which, in the case of a payment in Japanese Yen to a non-resident of Japan, shall be a non-resident account) maintained by a holder with a Designated Bank and identified as such in the Register and "Designated Bank" means (i) in the case of payment in a Specified Currency other than euro and Renminbi, a bank in the principal financial centre of the country of such Specified Currency and (ii) in the case of a payment in euro, any bank which processes payments in euro and (iii) in the case of a payment in Renminbi, a bank in Hong Kong.

Payments of Distribution payable otherwise than in Renminbi in respect of each Registered Perpetual Note (whether or not in global form) will be made by a cheque in the Specified Currency drawn on a Designated Bank and mailed by uninsured mail on the business day in the city where the specified office of the Registrar is located immediately preceding the relevant due date to the holder (or the first named of joint holders) of the Registered Perpetual Note appearing in the Register at the close of business on the Record Date at his address shown in the Register on the Record Date and at his risk. Upon application of the holder to the specified office of the Registrar not less than three business days in the city where the specified office of the Registrar is located before the due date for any payment of Distribution in respect of a Registered Perpetual Note, the payment may be made by transfer on the due date in the manner provided in the preceding paragraph. Any such application for transfer shall be deemed to relate to all future payments of Distribution (other than Distribution due on redemption) in respect of the Registered Perpetual Notes which become payable to the holder who has made the initial application until such time as the Registrar is notified in writing to the contrary by such holder. Payments of Distribution payable in Renminbi in respect of each Registered Perpetual Note will be made by transfer on the due date in the manner provided in the preceding paragraph. Payment of Distribution due in respect of each Registered Perpetual Note on redemption will be made in the same manner as payment of the principal amount of such Registered Perpetual Note.

Holders of Registered Perpetual Notes will not be entitled to any Distribution or other payment for any delay in receiving any amount due in respect of any Registered Perpetual Note as a result of a cheque posted in accordance with this Condition arriving after the due date for payment or being lost in the post. No commissions or expenses shall be charged to such holders by the Registrar in respect of any payments of principal or Distribution in respect of the Registered Perpetual Notes.

None of the Issuer and the Agents will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Global Registered Perpetual Notes or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

Notwithstanding the foregoing, so long as the Global Perpetual Note is held on behalf of Euroclear, Clearstream, Luxembourg or any other clearing system, each payment in respect of the Global Perpetual Note will be made, in the case of Bearer Perpetual Notes, to the bearer thereof, or, in the case of Registered Perpetual Notes, to the person shown as the holder of the Perpetual Notes in the Register, in each case at the close of business of the relevant clearing system on the Clearing System Business Day before the due date for such payments, where "Clearing System Business Day" means a weekday (Monday to Friday, inclusive) except 25 December and 1 January.

#### (e) General provisions applicable to payments

The holder of a Global Perpetual Note shall be the only person entitled to receive payments in respect of Perpetual Notes represented by such Global Perpetual Note and the Issuer will be discharged by payment to, or to the order of, the holder of such Global Perpetual Note in respect of each amount so paid. Each of the persons shown in the records of Euroclear, Clearstream, Luxembourg or the CMU as the beneficial holder of a particular nominal amount of Perpetual Notes represented by such Global Perpetual Note must look solely to Euroclear, Clearstream, Luxembourg or the CMU, as the case may be, for his share of each payment so made by the Issuer to the order of, the holder of such Global Perpetual Note. Notwithstanding the foregoing provisions of this Condition, if any amount of principal and/or Distribution in respect of Bearer Perpetual Notes is payable in U.S. dollars, such U.S. dollar payments of principal and/or Distribution in respect of such Notes will be made at the specified office of a Paying Agent in the United States if:

- (i) the Issuer has appointed Paying Agents with specified offices outside the United States with the reasonable expectation that such Paying Agents would be able to make payment in U.S. dollars at such specified offices outside the United States of the full amount of principal and Distribution on the Bearer Perpetual Notes in the manner provided above when due;
- (ii) payment of the full amount of such principal and Distribution at all such specified offices outside the United States is illegal or effectively precluded by exchange controls or other similar restrictions on the full payment or receipt of principal and Distribution in U.S. dollars; and
- (iii) such payment is then permitted under United States law without involving, in the opinion of the Issuer, adverse tax consequences to the Issuer.

# (f) Payment Day

If the date for payment of any amount in respect of any Perpetual Note or Coupon is not a Payment Day, the holder thereof shall not be entitled to payment until the next following Payment Day in the relevant place and shall not be entitled to further Distribution or other payment in respect of such delay. For these purposes, "**Payment Day**" means any day which (subject to Condition 8) is:

- (i) a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealings in foreign exchange and foreign currency deposits) in:
  - (A) the relevant place of presentation (if presentation and/or surrender of such Perpetual Note or Coupon is required);
  - (B) each Additional Financial Centre specified in the applicable Pricing Supplement; and
- (ii) (1) in relation to any sum payable in a Specified Currency other than euro or Renminbi, a day on which commercial banks and foreign exchange markets settle payments and are open for general business (including dealings in foreign exchange and foreign currency deposits) in the principal financial centre of the country of the relevant Specified Currency or (2) in relation to any sum payable in euro, a day on which the TARGET System is open or (3) in relation to any sum payable in Renminbi, a day on which commercial banks and foreign exchange markets in Hong Kong are open for the business of settlement of Renminbi payments.

#### (g) Interpretation of principal and Distribution

Any reference in the Conditions to principal in respect of the Perpetual Notes shall be deemed to include, as applicable:

 (i) any additional amounts which may be payable with respect to principal under Condition 7;

- (ii) the Early Redemption Amount of the Perpetual Notes;
- (iii) the Optional Redemption Amount(s) (if any) of the Perpetual Notes; and
- (iv) (any premium and any other amounts (other than Distribution) which may be payable by the Issuer under or in respect of the Perpetual Notes.

Any reference in the Conditions to Distribution in respect of the Perpetual Notes shall be deemed to include, as applicable, any additional amounts which may be payable with respect to Distribution under Condition 7.

#### (h) Currency Fallback

If by reason of Inconvertibility, Non-transferability or Illiquidity, the Issuer is not able, or it would be impracticable for it, to satisfy payments of principal or Distribution (in whole or in part) in respect of Perpetual Notes where the Specified Currency is Renminbi when any payment on the Perpetual Notes is due, the Issuer shall give the notice specified in Condition 5(i) and satisfy its obligations in respect of such payment by making such payment in U.S. dollars on the basis of the Spot Rate on the Rate Calculation Date. Any payment made under such circumstances in U.S. dollars, will constitute valid payment and will not constitute a default in respect of the Perpetual Notes.

In the event of a payment pursuant to this Condition 5(h), the following modifications shall be made in respect of the Conditions:

(i) the following language shall be included at the end of Condition 5(a)(iii):

unless Condition 5(h) applies, in which case payments will be made by credit or transfer to a U.S. dollar denominated account with a bank in New York City; and

(ii) for the purposes of Condition 5(f)(ii), the Specified Currency will be deemed to be U.S. dollars.

For the purposes of this Condition 5(h):

"Governmental Authority" means any *de facto* or *de jure* government (or any agency or instrumentality thereof), court, tribunal, administrative or other governmental authority or any other entity (private or public) charged with the regulation of the financial markets of the PRC or Hong Kong (including the Hong Kong Monetary Authority or any successor to it);

"Hong Kong" means the Hong Kong Special Administrative Region of the PRC;

"**Illiquidity**" means the general Renminbi exchange market in Hong Kong becomes illiquid as a result of which the Issuer cannot obtain sufficient Renminbi in order to satisfy its obligation to pay Distribution and principal (in whole or in part) in respect of the Perpetual Notes;

"**Inconvertibility**" means the occurrence of any event that makes it impossible for the Issuer to convert any amount due in respect of Perpetual Notes in the general Renminbi exchange market in Hong Kong, other than where such impossibility is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date of the relevant Series of Perpetual Notes and it is impossible for the Issuer due to an event beyond its control, to comply with such law, rule or regulation);

"**Independent Investment Bank**" means an independent investment bank of international repute (acting as an expert) selected by the Issuer;

"**Non-transferability**" means the occurrence of any event that makes it impossible for the Issuer to deliver Renminbi between accounts inside Hong Kong or from an account inside Hong Kong to an account outside Hong Kong, other than where such impossibility is due solely to the failure of the Issuer to comply with any law, rule or regulation enacted by any Governmental Authority (unless such law, rule or regulation is enacted after the Issue Date of the first Tranche of Perpetual Notes of the relevant Series and it is impossible for the Issuer, due to an event beyond its control, to comply with such law, rule or regulation);

"PRC" means the People's Republic of China, excluding Hong Kong, Macau or Taiwan;

"**Rate Calculation Business Day**" means a day (other than a Saturday or Sunday) on which commercial banks are open for general business (including dealings in foreign exchange) in Hong Kong and in New York City;

"**Rate Calculation Date**" means the day which is two Rate Calculation Business Days before the due date of the relevant amount under these Conditions; and

"**Spot Rate**", for a Rate Calculation Date, means the spot Renminbi/U.S. dollar exchange rate for the purchase of U.S. dollars with Renminbi in the over-the-counter Renminbi exchange market in Hong Kong for settlement in two Rate Calculation Business Days, as determined by the Issuer or Independent Investment Bank appointed by the Issuer at or around 11:00 a.m. (Hong Kong time) on the Rate Calculation Date, on a deliverable basis by reference to Reuters Screen Page TRADCNY3, or if no such rate is available, on a non-deliverable basis by reference to Reuters Screen Page TRADCNY3, or if no such rate is available, on a non-deliverable basis by reference to Reuters Screen Page TRADNDF. If neither rate is available, the Independent Investment Bank will determine the Spot Rate at or around 11:00 a.m. (Hong Kong time) on the Rate Calculation Date as the most recently available Renminbi/U.S. dollar official fixing rate for settlement in two Rate Calculation Business Days reported by The State Administration of Foreign Exchange of the PRC, which is reported on the Reuters Screen Page CNY=SAEC. Reference to a page on the Reuters Screen means the display page so designated on the Reuter Monitor Money Rates Service (or any successor service) or such other page as may replace that page for the purpose of displaying a comparable currency exchange rate.

All determinations, calculations and quotations given, made or obtained for the purposes of this 6(h) by the Independent Investment Bank will (in the absence of wilful default, bad faith or manifest error) be binding on the Issuer, the Agents and holders of the Perpetual Notes of that Series.

# (i) Notice

In the event of a payment pursuant to Condition 5(h) being required, the Issuer shall give not less than ten days' or more than 30 days' irrevocable notice to the Fiscal Agent prior to the due date for payment. For the avoidance of doubt, the requirement to make such payment shall not be conditional on the giving of any such notice.

### 6. Redemption and Purchase

#### (a) No fixed redemption date

The Perpetual Notes are perpetual securities in respect of which there is no fixed redemption date and the Issuer shall (subject to the provisions of Condition 3 and without prejudice to Condition 9) only have the right to redeem or purchase them in accordance with the provisions of this Condition 6.

### (b) Redemption for tax reasons

The Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than 30 nor more than 60 days' notice to the Fiscal Agent and, in accordance with Condition 13, the Noteholders (which notice shall be irrevocable) at their principal amount (together with Distributions accrued to (but excluding) the date fixed for redemption) (including any Arrears of Distribution and any Additional Distribution Amount, if applicable), if:

- (i) on the occasion of the next payment due under the Perpetual Notes, the Issuer has or will become obliged to pay additional amounts as provided or referred to in Condition 7 as a result of any change in, or amendment to, the laws or regulations of a Tax Jurisdiction (as defined in Condition 7) or any change in the application or official interpretation of such laws or regulations (including a holding by a court of competent jurisdiction), which change or amendment becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Perpetual Notes; and
- (ii) such obligation cannot be avoided by the Issuer taking reasonable measures available to it,

provided that no such notice of redemption shall be given earlier than 90 days prior to the earliest date on which the Issuer would be obliged to pay such additional amounts were a payment in respect of the Perpetual Notes then due.

Prior to the publication of any notice of redemption pursuant to this Condition, the Issuer shall deliver to the Fiscal Agent (x) a certificate signed by two Directors of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred and (y) an opinion of independent legal advisers of recognised standing in the relevant Tax Jurisdiction (as defined in Condition 7) to the effect that the Issuer has or will become obliged, as aforesaid, to pay such additional amounts as a result of such change or amendment.

Upon the expiry of such notice referred to in this Condition 6(b), the Issuer shall be bound to redeem the Perpetual Notes accordingly.

#### (c) Redemption for Accounting Reasons

If Redemption for Accounting Reasons is specified as being applicable in the applicable Pricing Supplement, the Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than 30 nor more than 60 days' notice to the Fiscal Agent and, in accordance with Condition 13, the Noteholders (which notice shall be irrevocable) at their principal amount (together with Distributions accrued to (but excluding) the date fixed for redemption) (including any Arrears of Distribution and any Additional Distribution Amount, if applicable), if, as a result of any changes or amendments to the Singapore Financial Reporting Standards (International) issued by the Singapore Accounting Standards that may replace SFRS(I) for the purposes of the consolidated financial statements of the Issuer (the "**Relevant Accounting Standard**"), the Perpetual Notes will not or will no longer be recorded as "equity" of the Issuer pursuant to the Relevant Accounting Standard (the "**Accounting Event**").

The Perpetual Notes shall be redeemed on the date specified in such notice in accordance with this Condition 6(c), provided that such date for redemption shall be no earlier than

90 days prior to the last day before the date on which the Perpetual Notes must no longer be so recorded as "equity" of the Issuer pursuant to the Relevant Accounting Standard.

Prior to the publication of any notice of redemption pursuant to this Condition 6(c), the Issuer shall deliver to the Fiscal Agent:

- (x) a certificate signed by two Directors of the Issuer stating that an Accounting Event has occurred and the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred; and
- (y) an opinion of independent auditors of the Issuer to the effect that an Accounting Event has occurred and is prevailing, and the date on which the relevant change or amendment to the Relevant Accounting Standard is due to take effect.

The Fiscal Agent shall be entitled to accept such certificate or opinion (as the case may be) as sufficient evidence of the satisfaction of the conditions precedent set out above, in which event it shall be conclusive and binding on the Noteholders.

Upon the expiry of such notice referred to in this Condition 6(c), the Issuer shall be bound to redeem the Perpetual Notes accordingly.

#### (d) Redemption for Tax Deductibility Event

If Redemption for Tax Deductibility Event is specified as being applicable in the applicable Pricing Supplement, the Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than 30 nor more than 60 days' notice to the Fiscal Agent and, in accordance with Condition 13, the Noteholders (which notice shall be irrevocable) at their principal amount (together with Distributions accrued to (but excluding) the date fixed for redemption) (including any Arrears of Distribution and any Additional Distribution Amount, if applicable), if

- (i) as a result of:
  - (A) any amendment to, or change in, the laws (or any rules, regulations, rulings or other administrative pronouncements promulgated or practice related thereto or thereunder) of Singapore or any political subdivision or any taxing authority thereof or therein which is enacted, promulgated, issued or becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Perpetual Notes;
  - (B) any amendment to, or change in, an application or official and binding interpretation of any such laws, rules, regulations, rulings or other administrative pronouncements promulgated or practice related thereto or by any legislative body, court, governmental agency or regulatory authority (including the enactment of any legislation and the publication of any judicial decision or regulatory determination) which is enacted, promulgated, issued or becomes effective on or after the date on which agreement is reached to issue the first Tranche of the Perpetual Notes; or
  - (C) any generally applicable official interpretation or pronouncement which is issued or announced on or after the date on which agreement is reached to issue the first Tranche of the Perpetual Notes that provides for a position with respect to such laws, rules, regulations or practice related thereto that differs from the previous generally accepted position,

payments by the Issuer would no longer, or within 90 days of the date of the opinion referred to in paragraph (y) below would not, be fully deductible by the Issuer for Singapore income tax purposes, provided that no notice of redemption may be given earlier than 90 days prior to the effective date on which payments on the Perpetual Notes would not be fully tax deductible by the Issuer for Singapore income tax purposes; or

(ii) the Issuer receives a ruling by the Comptroller of Income Tax in Singapore (or other relevant authority) which confirms that the distributions (including any Optional Distribution, Arrears of Distribution and any Additional Distribution Amount, if applicable) will not or will no longer be regarded as sums "payable by way of interest upon any money borrowed" for the purpose of Section 14(1)(a) of the ITA

(each of the events in (i) and (ii) being a "Tax Deductibility Event"),

prior to the publication of any notice of redemption pursuant to this Condition 6(d), the Issuer shall deliver to the Fiscal Agent:

- (x) a certificate signed by two Directors of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred; and
- (y) in the case of a notice of redemption pursuant to Conditions 6(d)(i)(A) to 6(d)(i)(C) above, an opinion of independent tax or legal advisers of the Issuer of recognized standing to the effect that the circumstances referred to above prevail and the date on which the relevant change, amendment, interpretation or pronouncement has taken place or is due to take effect or in the case of a notice of redemption pursuant to Condition 6(d)(ii) above, a copy of the ruling from the Comptroller of Income Tax in Singapore (or other relevant authority) to such effect as stated in Condition 6(d)(ii).

The Fiscal Agent shall be entitled to accept such certificate, ruling or opinion (as the case may be) as sufficient evidence of the satisfaction of the conditions precedent set out above, in which event it shall be conclusive and binding on the Noteholders.

Upon the expiry of such notice referred to in this Condition 6(d), the Issuer shall be bound to redeem the Perpetual Notes accordingly.

# (e) Redemption for Ratings Event

If Redemption for Ratings Event is specified as being applicable in the applicable Pricing supplement, the Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice shall be irrevocable) at their principal amount (together with Distributions accrued to (but excluding) the date fixed for redemption) (including any Arrears of Distribution and any Additional Distribution Amount, if applicable), if as of the date fixed for redemption, an amendment, clarification or change has occurred or will occur in the Distribution Period immediately following the date fixed for redemption in the equity credit criteria, guidelines or methodology of any Rating Agency requested from time to time by the Issuer to grant an equity classification to the Perpetual Notes and in each case, any of their respective successors to the rating business thereof, which amendment, clarification or change results or will result in a lower equity credit for the Perpetual Notes assigned by that relevant Rating Agency immediately prior to that relevant amendment, clarification or change ("**Ratings Event**").

Prior to the publication of any notice of redemption pursuant to this Condition 6(e), the Issuer shall deliver or procure that there is delivered to the Fiscal Agent a certificate signed by two Directors of the Issuer stating that the Issuer is entitled to effect such redemption and setting forth a statement of facts showing that the conditions precedent to the right of the Issuer so to redeem have occurred. The Fiscal Agent shall be entitled to accept such certificate as sufficient evidence of the satisfaction of the conditions precedent set out above, in which event it shall be conclusive and binding on the Noteholders.

Upon the expiry of such notice referred to in this Condition 6(e), the Issuer shall be bound to redeem the Perpetual Notes accordingly.

For the purposes of this Condition 6(e):

"**Rating Agency**" means any of Moody's Investors Service or its successors, Standard & Poor's Rating Services, a division of The McGraw Hill Companies Inc. or its successors, Fitch Ratings Ltd. or its successors, or any other rating agency of equivalent international standing.

# (f) Redemption at the option of the Issuer (Issuer Call)

If Issuer Call is specified in the applicable Pricing Supplement, the Issuer may, having given:

- (i) not less than 15 nor more than 30 days' notice to the Noteholders in accordance with Condition 13; and
- (ii) not less than 15 days before the giving of the notice referred to in (i) above, notice to the Fiscal Agent and, in the case of a redemption of Registered Perpetual Notes, the Registrar;

(which notices shall be irrevocable and shall specify the date fixed for redemption), redeem all or some only of the Perpetual Notes then outstanding on any Optional Redemption Date and at the Optional Redemption Amount(s) specified in, or determined in the manner specified in, the applicable Pricing Supplement together, if appropriate, with Distribution accrued to (but excluding) the relevant Optional Redemption Date (including any Arrears of Distribution and any Additional Distribution Amount). Any such redemption must be of a nominal amount not less than the Minimum Redemption Amount and not more than the Maximum Redemption Amount, in each case as may be specified in the applicable Pricing Supplement.

In the case of a partial redemption of Perpetual Notes, the Perpetual Notes to be redeemed ("**Redeemed Notes**") will be selected individually by lot, in the case of Redeemed Notes represented by definitive Perpetual Notes, and in accordance with the rules of Euroclear and/or Clearstream, Luxembourg and/or the CMU (to be reflected in the records of Euroclear, Clearstream, Luxembourg and the CMU as either a pool factor or a reduction in nominal amount, at their discretion) in the case of Redeemed Notes represented by a Global Perpetual Note, not more than 30 days prior to the date fixed for redemption (such date of selection being hereinafter called the "Selection Date"). In the case of Redeemed Notes represented by definitive Perpetual Notes, a list of the serial numbers of such Redeemed Notes will be published in accordance with Condition 13 not less than 15 days prior to the date fixed for redemption. No exchange of the relevant Global Perpetual Note will be permitted during the period from (and including) the Selection Date to (and including) the date fixed for redemption pursuant to this paragraph (f) and notice to that effect shall be given by the Issuer to the Noteholders in accordance with Condition 13 at least five days prior to the Selection Date.

Upon the expiry of such notice referred to in this Condition 6(f), the Issuer shall be bound to redeem the Perpetual Notes accordingly.

# (g) Redemption for minimum outstanding amount

The Perpetual Notes may be redeemed at the option of the Issuer in whole, but not in part, at any time on giving not less than 30 nor more than 60 days' notice to the Noteholders (which notice will be irrevocable) and the Fiscal Agent at their principal amount, together with Distribution accrued to the date fixed for redemption (including any Arrears of Distribution and any Additional Distribution Amount) if prior to the date of such notice at least 75 per cent. in principal amount of the Perpetual Notes originally issued (including any further Perpetual Notes issued pursuant to Condition 16 and consolidated and forming a single Series with the Perpetual Notes) has already been redeemed or purchased and cancelled.

Upon the expiry of such notice referred to in this Condition 6(g), the Issuer shall be bound to redeem the Perpetual Notes accordingly.

# (h) Partly Paid Perpetual Notes

Partly Paid Perpetual Notes will be redeemed, whether at early redemption or otherwise, in accordance with the provisions of this Condition and the applicable Pricing Supplement.

# (i) Purchases

The Issuer or any Subsidiaries may at any time purchase Perpetual Notes (provided that, in the case of Definitive Bearer Perpetual Notes, all unmatured Coupons and Talons appertaining thereto are attached or surrendered therewith) in the open market or by tender or by private agreement at any price. Such Notes may be held, reissued, resold or, at the option of the Issuer, surrendered to any Paying Agent and/or the Registrar for cancellation.

# (j) Cancellation

All Perpetual Notes which are redeemed will forthwith be cancelled (together with all unmatured Coupons and Talons attached thereto or surrendered therewith at the time of redemption). All Perpetual Notes so cancelled and the Perpetual Notes purchased and cancelled pursuant to paragraph (i) above (together with all unmatured Coupons and Talons cancelled therewith) shall be forwarded to the Fiscal Agent and cannot be reissued or resold and the obligations of the Issuer in respect of any such Perpetual Notes shall be discharged.

# 7. Taxation

7.1. All payments of principal, premium (if any) and Distribution (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) in respect of the Perpetual Notes and Coupons by or on behalf of the Issuer will be made without withholding or deduction for or on account of any present or future taxes or duties of whatever nature imposed or levied by or on behalf of any Tax Jurisdiction unless such withholding or deduction is required by law. In such event, the Issuer will pay such additional amounts as shall be necessary in order that the net amounts received by the holders of the Perpetual Notes or Coupons after such withholding or deduction shall equal the respective amounts of principal, premium (if any) and Distribution (including any Arrears of Distribution and any Additional Distribution Amount, if applicable) which would otherwise have been receivable in respect of the Perpetual Notes or Coupons, as the case may be, in the absence of such

withholding or deduction; except that no such additional amounts shall be payable with respect to any Perpetual Note or Coupon:

- (a) presented for payment in any Tax Jurisdiction (as defined below); or
- (b) presented for payment by or on behalf of a holder who is liable for such taxes or duties in respect of such Perpetual Note or Coupon by reason of his having some connection with a Tax Jurisdiction other than the mere holding of such Perpetual Note or Coupon; or
- (c) presented for payment by, or on behalf of, a holder who would be able to avoid such withholding or deduction by making a declaration or any other statement including, but not limited to, a declaration of residence or non-residence, but fails to do so; or
- (d) presented for payment by, or on behalf of, a holder who would be able to avoid such withholding or deduction by presenting the relevant Perpetual Note and/or Coupon to another Paying Agent; or
- (e) presented for payment more than 30 days after the Relevant Date (as defined below) except to the extent that the holder thereof would have been entitled to an additional amount on presenting the same for payment on such 30th day assuming that day to have been a Payment Day (as defined in Condition 5(f)); or
- (f) subject to any tax, assessment, withholding or deduction required by Sections 1471 through 1474 of the Code ("FATCA"), any current or future U.S. Treasury Regulations or rulings promulgated thereunder, any law, regulation or other official guidance enacted in any jurisdiction implementing FATCA, any intergovernmental agreement between the United States and any other jurisdiction to implement FATCA, or any agreement with the U.S. Internal Revenue Service under FATCA.

As used herein:

- (i) "**Tax Jurisdiction**" means the Republic of Singapore or any political subdivision or any authority thereof or therein having power to tax to which the Issuer becomes subject; and
- (ii) the "Relevant Date" means the date on which such payment first becomes due, except that, if the full amount of the moneys payable has not been duly received by the Fiscal Agent or the Registrar on or prior to such due date, it means the date on which, the full amount of such moneys having been so received, notice to that effect is duly given to the Noteholders in accordance with Condition 13.
- 7.2. If the Issuer is, or becomes, subject at any time to any taxing jurisdiction(s) other than or in addition to the Tax Jurisdiction, references in Condition 6(b) and this Condition 7 to Tax Jurisdiction shall be read and construed as including references to such other taxing jurisdiction(s).

# 8. Prescription

The Perpetual Notes (whether in bearer or registered form) and Coupons will become void unless presented for payment within a period of 10 years (in the case of principal) and five years (in the case of Distribution) after the Relevant Date (as defined in Condition 7) therefor.

There shall not be included in any Coupon sheet issued on exchange of a Talon any Coupon the claim for payment in respect of which would be void pursuant to this Condition or Condition 5(b) or any Talon which would be void pursuant to Condition 5(b).

# 9. Non-Payment

# (a) Non-payment when due

Notwithstanding any of the provisions below in this Condition 9, the right to institute winding-up proceedings is limited to circumstances where payment has become due. In the case of any Distribution, such Distribution will not be due if the Issuer has elected to, or is required to, defer that Distribution in accordance with Condition 4(e).

# (b) Proceedings for winding-up

If (i) an order is made by a court of competent jurisdiction or an effective resolution is passed for the winding-up of the Issuer or (ii) the Issuer shall not make payment in respect of the Perpetual Notes, for a period of 14 days or more (in the case of Distribution) or seven days or more (in the case of principal) after the date on which such payment is due, the Issuer shall be deemed to be in default under the Perpetual Notes and Noteholders holding not less than 25 per cent. of the aggregate principal amount of the outstanding Perpetual Notes may institute proceedings for the winding-up of the Issuer and/or prove in the winding-up of the Issuer and/or claim in the liquidation of the Issuer for such payment.

# (c) Enforcement

Without prejudice to Condition 9(b), Noteholders holding not less than 25 per cent. of the aggregate principal amount of the outstanding Perpetual Notes may without further notice to the Issuer institute such proceedings against the Issuer as they may think fit to enforce any term or condition binding on the Issuer under the Perpetual Notes (other than any payment obligation of the Issuer under or arising from the Perpetual Notes, including, without limitation, payment of any principal or premium or satisfaction of any Distributions (including any Arrears of Distribution and any Additional Distribution Amount) in respect of the Perpetual Notes including any damages awarded for breach of any obligations) and in no event shall the Issuer, by virtue of the institution of any such proceedings, be obliged to pay any sum or sums, in cash or otherwise, sooner than the same would otherwise have been payable by it.

# (d) Extent of Noteholder's remedy

No remedy against the Issuer, other than as referred to in this Condition 9, shall be available to the Noteholders, whether for the recovery of amounts owing in respect of the Perpetual Notes or in respect of any breach by the Issuer of any of its other obligations under or in respect of the Perpetual Notes.

# 10. Replacement of Perpetual Notes, Coupons and Talons

Should any Perpetual Note, Coupon or Talon be lost, stolen, mutilated, defaced or destroyed, it may be replaced at the specified office of the Principal Paying Agent (in the case of Bearer Perpetual Notes or Coupons) or the Registrar (in the case of Registered Perpetual Notes) upon payment by the claimant of such costs and expenses as may be incurred in connection therewith and on such terms as to evidence and indemnity as the Issuer may reasonably require. Mutilated or defaced Perpetual Notes, Coupons or Talons must be surrendered before replacements will be issued.

# 11. Agents

The names of the initial Agents and their initial specified offices are set out below.

The Issuer is entitled to vary or terminate the appointment of any Agent and/or appoint additional or other Agents and/or approve any change in the specified office through which any Agent acts, provided that:

- (a) there will at all times be (i) a Principal Paying Agent, (ii) a Registrar and a Transfer Agent in relation to Registered Perpetual Notes, and (iii) a CMU Lodging and Paying Agent in relation to Perpetual Notes accepted for clearance through the CMU; and
- (b) so long as the Perpetual Notes are listed on any stock exchange or admitted to listing by any other relevant authority, there will at all times be a Paying Agent (in the case of Bearer Perpetual Notes) and a Transfer Agent (in the case of Registered Perpetual Notes) with a specified office in such place as may be required by the rules and regulations of the relevant stock exchange or other relevant authority.

In acting under the Agency Agreement, the Agents act solely as agents of the Issuer and do not assume any obligation to, or relationship of agency or trust with, any Noteholders or Couponholders. The Agency Agreement contains provisions permitting any entity into which any Agent is merged or converted or with which it is consolidated or to which it transfers all or substantially all of its assets to become the successor agent.

# **12.** Exchange of Talons

On and after the Distribution Payment Date on which the final Coupon comprised in any Coupon sheet matures, the Talon (if any) forming part of such Coupon sheet may be surrendered at the specified office of the Principal Paying Agent or any other Paying Agent in exchange for a further Coupon sheet including (if such further Coupon sheet does not include Coupons to (and including) the final date for the payment of Distribution due in respect of the Perpetual Note to which it appertains) a further Talon, subject to the provisions of Condition 8.

# 13. Notices

# (a) To holders of Bearer Perpetual Notes

Notices to holders of Bearer Perpetual Notes will, save where another means of effective communication has been specified in the Pricing Supplement, be deemed to be validly given if:

- (i) published in a leading daily newspaper having general circulation in Asia (which is expected to be *The Wall Street Journal Asia*); or
- (ii) if such publication is not practicable, published in a leading English language daily newspaper having general circulation in Europe; or
- (iii) if permitted by the rules of the relevant competent listing authority and/or stock exchange, in the case of Perpetual Notes represented by a Global Perpetual Note, delivered to Euroclear and/or Clearstream, Luxembourg and/or any other relevant clearing system for communication by them to the persons shown in their respective records as having interests therein; or

(iv) in the case of Perpetual Notes represented by a Global Perpetual Note which is held in the CMU, given to the persons shown in a "CMU Instrument Position Report" issued by the CMU on the Business Day immediately before the preceding Distribution Payment Date, or (in the case of notices given pursuant to Condition 6(e) (*Redemption at the option of the Issuer*)) on the Business Day immediately before the date on which such notices are given, or any other date as agreed between Citicorp International Limited as CMU Lodging and Paying Agent and the CMU holding interests in the relevant Temporary Global Perpetual Note or Permanent Global Perpetual Note, as the case may be.

The Issuer shall also ensure that notices are duly published in compliance with the requirements of each competent listing authority and/or stock exchange on or by which the Perpetual Notes are listed and/or traded. Any notice so given will be deemed to have been validly given: (a) on the date of first such publication (or, if required to be published in more than one newspaper, on the first date on which publication shall have been made in all the required newspapers) or (b) unless it has been specified otherwise in the Pricing Supplement, on the date of such delivery to Euroclear and/or Clearstream, Luxembourg and/or such other clearing system or the persons shown in the "CMU Instrument Position Report". Holders of Coupons will be deemed for all purposes to have notice of the contents of any notice given to Holders of Bearer Perpetual Notes in accordance with this Condition. A copy of each notice given pursuant to this Condition will in any event be delivered to Euroclear, Clearstream, Luxembourg, the CMU and/or any other relevant clearing system.

# (b) To holders of Registered Perpetual Notes

Notices to holders of Registered Perpetual Notes will be deemed to be validly given if:

- (i) sent by first class mail (or equivalent) or (if posted to an overseas address) by air mail to them (or, in the case of joint holders, to the first-named in the register kept by the Registrar) at their respective addresses as recorded in the register kept by the Registrar, and will be deemed to have been validly given on the fourth weekday after the date of such mailing or, if posted from another country, on the fifth such day; or
- (ii) to the extent such Registered Perpetual Notes are Global Registered Perpetual Notes, given in accordance with the provisions of Conditions 13(a)(iii) or 13(a)(iv) as applicable.

For so long as any Registered Perpetual Notes are listed on a stock exchange or are admitted to listing by another relevant authority and the rules of stock exchange (or relevant authority) so require, such notice will be published in a daily newspaper of general circulation in the place or places required by those rules.

# 14. Meetings of Noteholders, Modification and Waiver

# (a) Meetings

The Agency Agreement contains provisions for convening meetings of the Noteholders to consider any matter affecting their interests, including the sanctioning by Extraordinary Resolution of a modification of the Perpetual Notes, the Coupons or any of the provisions of the Agency Agreement. Such a meeting may be convened by the Issuer or Noteholders holding not less than one-tenth in nominal amount of the Perpetual Notes for the time being remaining outstanding. The quorum at any such meeting for passing an

Extraordinary Resolution is one or more persons holding or representing not less than one-half in nominal amount of the Perpetual Notes for the time being outstanding, or at any adjourned meeting one or more persons being or representing Noteholders whatever the nominal amount of the Perpetual Notes so held or represented, except that at any meeting the business of which includes the modification of certain provisions of the Perpetual Notes or the Coupons (including modifying any date for payment of principal or Distribution thereon, reducing or cancelling the amount of principal or the rate of Distribution payable in respect of the Perpetual Notes or altering the currency of payment of the Perpetual Notes or the Coupons), the quorum shall be one or more persons holding or representing not less than two-thirds in nominal amount of the Perpetual Notes for the time being outstanding, or at any adjourned such meeting one or more persons holding or representing not less than one-third in nominal amount of the Perpetual Notes for the time being outstanding. An Extraordinary Resolution passed at any meeting of the Noteholders shall be binding on all the Noteholders, whether or not they are present at the meeting, and on all Couponholders.

An Extraordinary Resolution may also be effected in writing executed by or on behalf of the persons holding or representing not less than 90 per cent. of the nominal amount of the Perpetual Notes for the time being outstanding or by way of electronic consents through Euroclear and Clearstream, Luxembourg and/or any other relevant clearing system by or on behalf of holders of not less than 90 per cent. of the nominal amount of the Perpetual Notes for the time being outstanding.

# (b) Modification and Waiver without consent of the Noteholders etc.

The Principal Paying Agent and the Issuer may agree, without the consent of the Noteholders or Couponholders, to:

- (i) any modification (except as mentioned above) of the Perpetual Notes, the Coupons or the Agency Agreement which is not prejudicial to the interests of the Noteholders; or
- (ii) any modification of the Perpetual Notes, the Coupons or the Agency Agreement which is of a formal, minor or technical nature or is made to correct a manifest or proven error or to comply with mandatory provisions of law.

Any such modification shall be binding on the Noteholders and the Couponholders and any such modification shall be notified to the Noteholders in accordance with Condition 13 as soon as practicable thereafter.

# 15. Substitution

The Issuer may at any time, without the consent of the Noteholders or the Couponholders, substitute for itself as principal debtor under the Perpetual Notes and the Coupons, any company (the "**Substitute**") that is a Subsidiary of the Issuer, provided that no payment in respect of the Perpetual Notes or the Coupons is at the relevant time overdue. The substitution shall be made by a deed poll (the "**Substitution Deed Poll**") and may take place only if:

(a) the Issuer shall, by means of the Substitution Deed Poll, agree to indemnify each Noteholder and Couponholder against (A) any tax, duty, assessment or governmental charge that is imposed on it by (or by any authority in or of) the jurisdiction of the country of the Substitute's residence for tax purposes and, if different, of its incorporation with respect to any Perpetual Note or Coupon or the Deed of Covenant and that would not have been so imposed had the substitution not been made, as well as against any tax, duty, assessment or governmental charge, and (B) any cost or expense, relating to the substitution;

- (b) all action, conditions and things required to be taken, fulfilled and done (including the obtaining of any necessary consents) to ensure that the Substitution Deed Poll, the Perpetual Notes, Coupons and Deed of Covenant represent valid, legally binding and enforceable obligations of the Substitute, and in the case of the Substitution Deed Poll, of the Issuer, have been taken, fulfilled and done and are in full force and effect;
- (c) the Substitute shall have become party to the Agency Agreement, with any appropriate consequential amendments, as if it had been an original party to it;
- (d) Confirmation from the relevant credit rating agencies, if any, that the rating(s) assigned to the relevant Series of Perpetual Notes shall not be downgraded following such substitution; and
- (e) the Issuer shall have given at least 14 days' prior notice of such substitution to the Noteholders, stating that copies, or pending execution the agreed text, of all documents in relation to the substitution that are referred to above, or that might otherwise reasonably be regarded as material to Noteholders, shall be available for inspection at the specified office of each of the Paying Agents.

References in Condition 9 to obligations under the Perpetual Notes shall be deemed to include obligations under the Substitution Deed Poll.

# 16. Further Issues

The Issuer shall be at liberty from time to time without the consent of the Noteholders or the Couponholders to create and issue further notes having terms and conditions the same as the Perpetual Notes or the same in all respects save for the amount and date of the first payment of Distribution thereon and so that the same shall be consolidated and form a single Series with the outstanding Perpetual Notes.

### 17. Contracts (Rights of Third Parties) Act 1999

No person shall have any right to enforce any term or condition of this Perpetual Note under the Contracts (Rights of Third Parties) Act 1999, but this does not affect any right or remedy of any person which exists or is available apart from that Act.

### 18. Governing Law and Submission to Jurisdiction

### (a) Governing law

The Agency Agreement, the Deed of Covenant, the Perpetual Notes and the Coupons and any non-contractual obligations arising out of or in connection with them shall be governed by, and shall be construed in accordance with, English law, except that the subordination provisions set out in Condition 3(b) of the Perpetual Notes shall be governed by, and construed in accordance with, Singapore law.

# (b) Submission to jurisdiction

In relation to any legal action or proceedings arising out of or in connection with the Perpetual Notes and the Coupons ("**Proceedings**"), the Issuer irrevocably submits to the jurisdiction of the courts of England and waive any objection to Proceedings in such courts whether on the ground of venue or on the ground that the Proceedings have been brought in an inconvenient forum. This submission is made for the benefit of each of the

Noteholders and the Couponholders and shall not limit the right of any of them to take Proceedings in any other court of competent jurisdiction nor shall the taking of Proceedings in one or more jurisdictions preclude the taking of Proceedings in any other jurisdiction (whether concurrently or not) to the extent permitted by law.

# (c) Appointment of process agent

The Issuer appoints Hackwood Secretaries Limited at its registered office at One Silk Street, London EC2Y 8HQ, United Kingdom as its agent in England to receive service of process in any Proceedings in England based on any of the Perpetual Notes, the Coupons, the Agency Agreement and the Deed of Covenant. If for any reason such process agent ceases to act as such or no longer has an address in England, the Issuer agrees to appoint a substitute agent for service of process and to give notice to the Noteholders of such appointment in accordance with Condition 13.

# (d) Other documents

The Issuer has in the Agency Agreement and the Deed of Covenant submitted to the jurisdiction of the English courts and appointed an agent for service of process in terms substantially similar to those set out above.

## FORM OF THE NOTES

The Notes of each Series will be in either bearer form, with or without interest coupons ("Coupons") attached, or registered form, without Coupons attached. Bearer Notes and Registered Notes will be issued outside the United States in reliance on Regulation S under the Securities Act ("Regulation S").

#### **Bearer Notes**

Each Tranche of Bearer Notes will be initially issued in the form of either a Temporary Bearer Global Note or a Permanent Bearer Global Note as indicated in the applicable Pricing Supplement, which, will be delivered on or prior to the original issue date of the Tranche to a common depositary (the "Common Depositary") for Euroclear Bank S.A./N.V. ("Euroclear") and Clearstream Banking, S.A. ("Clearstream, Luxembourg") or lodged on or prior to the original issue date of the Tranche with a sub-custodian for CMU.

Whilst any Bearer Note is represented by a Temporary Bearer Global Note, payments of principal, interest/ Distribution (if any) and any other amount payable in respect of the Notes due prior to the Exchange Date (as defined below) will be made (against presentation of the Temporary Bearer Global Note) outside the United States and its possessions and only to the extent that certification (in a form to be provided) to the effect that the beneficial owners of interests in such Bearer Note are not U.S. persons or persons who have purchased for resale to any U.S. person, as required by U.S. Treasury Regulations, has been received by the Hong Kong Paying Agent (in the case of a Temporary Bearer Global Note lodged with a sub-custodian for the CMU) or by Euroclear and/or Clearstream, Luxembourg and Euroclear and/or Clearstream, Luxembourg has given a like certification (based on the certifications it has received) to the Fiscal Agent.

On and after the date (the "Exchange Date") which is 40 days after a Temporary Bearer Global Note is issued, beneficial interests in such Temporary Bearer Global Note will be exchangeable (free of charge) upon a request as described therein either for (i) interests in a Permanent Bearer Global Note of the same Series or (ii) for definitive Bearer Notes of the same Series with, where applicable, receipts, interest coupons and talons attached (as indicated in the applicable Pricing Supplement and subject, in the case of definitive Bearer Notes, to such notice period as is specified in the applicable Pricing Supplement), in each case against certification of beneficial ownership thereof as required by U.S. Treasury Regulations as described above unless such certification has already been given, provided that purchasers in the United States and certain U.S. persons will not be able to receive definitive Bearer Notes. The CMU may require that any such exchange for a Permanent Bearer Global Note is made in whole and not in part and in such event, no such exchange will be effected until all relevant account holders (as set out in a CMU Instrument Position Report or any other relevant notification supplied by the CMU) to the CMU fiscal agent to be appointed from time to time (the "CMU fiscal agent") have so certified. The holder of a Temporary Bearer Global Note will not be entitled to collect any payment of interest/ Distribution, principal or other amount due on or after the Exchange Date unless, upon due certification, exchange of the Temporary Bearer Global Note for an interest in a Permanent Bearer Global Note or for definitive Bearer Notes is improperly withheld or refused.

Payments of principal, interest/ Distribution (if any) or any other amounts on a Permanent Bearer Global Note will be made outside the United States and its possessions and through Euroclear and/or Clearstream, Luxembourg (against presentation or surrender (as the case may be) of the Permanent Bearer Global Note) without any requirement for certification.

In respect of a Permanent Bearer Global Note held through the CMU, any payments of principal, interest (if any) or any other amounts shall be made to the person(s) for whose account(s) interests in the relevant Permanent Bearer Global Note are credited (as set out in a CMU Instrument

Position Report or any other relevant notification supplied to the CMU fiscal agent by the CMU) and, save in the case of final payment, no presentation of the relevant Permanent Bearer Global Note shall be required for such purpose.

The applicable Pricing Supplement will specify that a Permanent Bearer Global Note will be exchangeable (free of charge), in whole but not in part, for definitive Bearer Notes with, where applicable, receipts, interest coupons and talons attached upon either (a) not less than 60 days' written notice (i) in the case of Notes held by a Common Depositary for Euroclear and Clearstream, Luxembourg, from Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Permanent Bearer Global Note) to the Fiscal Agent as described therein or (ii) in the case of Notes held through a sub-custodian for the CMU, from the relevant account holders therein to the CMU fiscal agent as described therein or (b) only upon the occurrence of an Exchange Event in the case of Notes other than Perpetual Notes or (c) at any time at the request of the Issuer. For these purposes, "Exchange Event" means that (i) an Event of Default (as defined in Condition 10 of the Terms and Conditions of the Notes other than Perpetual Notes) has occurred and is continuing, (ii) the Issuer has been notified that both Euroclear and Clearstream, Luxembourg have, or in the case of Notes cleared through the CMU, the CMU has been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and no successor clearing system is available or (iii) the Issuer has or will become subject to adverse tax consequences which would not be suffered were the Notes represented by the Permanent Bearer Global Note in definitive form. The Issuer will promptly give notice to Noteholders in accordance with Condition 14 of the Terms and Conditions of the Notes other than Perpetual Notes if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, (a) in the case of Notes held by a Common Depositary for Euroclear and Clearstream, Luxembourg, Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Permanent Bearer Global Note) or, (b) in the case of Notes held through a sub- custodian for the CMU, the relevant account holders therein may give notice to the Fiscal Agent requesting exchange and, in the event of the occurrence of an Exchange Event as described in (i) above, the Issuer may also give notice to the Fiscal Agent or as the case may be, the CMU fiscal agent requesting exchange. Any such exchange shall occur not later than 45 days after the date of receipt of the first relevant notice by the Fiscal Agent or, as the case may be, the CMU fiscal agent.

The following legend will appear on all Bearer Notes with a maturity of more than one year and on all receipts, interest coupons or talons relating to such Notes:

# "ANY UNITED STATES PERSON WHO HOLDS THIS OBLIGATION WILL BE SUBJECT TO LIMITATIONS UNDER THE UNITED STATES INCOME TAX LAWS, INCLUDING THE LIMITATIONS PROVIDED IN SECTIONS 165(j) AND 1287(a) OF THE INTERNAL REVENUE CODE."

The provisions of the Code referred to in the legend generally provide that any United States person who holds a Bearer Note with a maturity of more than one year, with certain exceptions, will not be allowed to deduct any loss sustained on the sale, exchange or other disposition of such Bearer Note, and will be subject to tax at ordinary income rates (as opposed to capital gain rates) on any gain recognised on such sale, exchange or other disposition.

Notes which are represented by a Temporary Bearer Global Note and/or Permanent Bearer Global Note will only be transferable in accordance with the then current rules and procedures of Euroclear or Clearstream, Luxembourg or the CMU, as the case may be.

# **Registered Notes**

The Registered Notes of each Tranche offered and sold in reliance on Regulation S, which will be sold outside the United States, will initially be represented by a global note in registered form, without Receipts or Coupons (a "Registered Global Note").

Registered Global Notes will be deposited with a common depositary for, and registered in the name of a common nominee of Euroclear and Clearstream, Luxembourg and/or deposited with a sub-custodian for the CMU (if applicable) as specified in the applicable Pricing Supplement.

Persons holding beneficial interests in Registered Global Notes will be entitled or required, as the case may be, under the circumstances described below, to receive physical delivery of definitive Notes in fully registered form.

Payments of principal, interest/ Distribution and any other amount in respect of the Registered Global Notes will, in the absence of provision to the contrary, be made to the person shown on the Register (as defined in Condition 6(d)) as the registered holder of the Registered Global Notes. None of the Issuer, any Paying Agent and the Registrar will have any responsibility or liability for any aspect of the records relating to or payments or deliveries made on account of beneficial ownership interests in the Registered Global Notes or for maintaining, supervising or reviewing any records relating to such beneficial ownership interests.

Payments of principal, interest/ Distribution or any other amount in respect of the Registered Notes in definitive form will, in the absence of provision to the contrary, be made to the persons shown on the Register on the relevant Record Date (as defined in Condition 6(d)) immediately preceding the due date for payment in the manner provided in that Condition.

Interests in a Registered Global Note will be exchangeable (free of charge), in whole but not in part, for definitive Registered Notes without receipts, interest coupons or talons attached only upon the occurrence of an Exchange Event in the case of Notes other than Perpetual Notes. For these purposes, "Exchange Event" means that (i) an Event of Default has occurred and is continuing, (ii) in the case of Notes registered in the name of a common depositary for Euroclear or Clearstream, Luxembourg or the sub- custodian in relation to the CMU, the Issuer has been notified that both Euroclear and Clearstream, Luxembourg or the CMU, as the case may be, have been closed for business for a continuous period of 14 days (other than by reason of holiday, statutory or otherwise) or have announced an intention permanently to cease business or have in fact done so and, in any such case, no successor clearing system is available or (iii) the Issuer has or will become subject to adverse tax consequences which would not be suffered were the Notes represented by the Registered Global Note in definitive form. The Issuer will promptly give notice to Noteholders in accordance with Condition 14 of the Terms and Conditions of the Notes other than Perpetual Notes if an Exchange Event occurs. In the event of the occurrence of an Exchange Event, (a) in the case of Notes registered in the name of a nominee for a Common Depositary for Euroclear and/or Clearstream, Luxembourg (acting on the instructions of any holder of an interest in such Registered Global Note) and/or (b) in the case of Notes held through a sub-custodian for the CMU, the relevant account holders therein may give notice to the Registrar requesting exchange and, in the event of the occurrence of an Exchange Event as described in (iv) above, the relevant Issuer may also give notice to the Registrar requesting exchange. Any such exchange shall occur not later than 10 days after the date of receipt of the first relevant notice by the Registrar.

No beneficial owner of an interest in a Registered Global Note will be able to transfer such interest, except in accordance with the applicable procedures of the CMU, Euroclear and Clearstream, Luxembourg, in each case to the extent applicable.

#### General

For so long as any of the Notes is represented by a Bearer Global Note held on behalf of Euroclear and/or Clearstream, Luxembourg or the CMU, as the case may be, each person (other than Euroclear or Clearstream, Luxembourg or the CMU) who is for the time being shown in the records of Euroclear or of Clearstream, Luxembourg or the CMU (as applicable) as the holder of a particular nominal amount of such Notes (in which regard any certificate or other document issued by Euroclear or Clearstream, Luxembourg or the CMU as to the nominal amount of such Notes standing to the account of any person shall be conclusive and binding for all purposes save in the case of manifest error) shall be treated by the Issuer and its agents as the holder of principal or interest/ Distribution on such nominal amount of such Notes, for which purpose the bearer of the relevant Bearer Global Note or the registered holder of such nominal amount of such Notes in accordance with and subject to the terms of the relevant Global Note and the expressions "Noteholder" and "holder of Notes" and related expressions shall be construed accordingly.

Notwithstanding the above, if a Note (whether in global or definitive form) is held through the CMU, any payment that is made in respect of such Note shall be made at the direction of the bearer or the registered holder to the person(s) for whose account(s) interests in such Note are credited as being held through the CMU in accordance with the CMU Rules (as defined in the Fiscal Agency Agreement) at the relevant time as notified to the CMU fiscal agent by the CMU in a relevant CMU Instrument Position Report or any other relevant notification by the CMU (which notification, in either case, shall be conclusive evidence of the records of the CMU as to the identity of any accountholder and the principal amount of any Note credited to its account, save in the case of manifest error) and such payments shall discharge the obligation of the Issuer in respect of that payment under such Note.

Any reference herein to Euroclear and/or Clearstream, Luxembourg and/or the CMU shall, whenever the context so permits, be deemed to include a reference to any additional or alternative clearing system specified in the applicable Pricing Supplement.

A Note may be accelerated automatically by the holder thereof in certain circumstances described in Condition 10 of the Terms and Conditions of the Notes other than Perpetual Notes. In such circumstances, where any Note is still represented by a Global Note and the Global Note (or any part thereof) has become due and repayable in accordance with the Terms and Conditions of such Notes and payment in full of the amount due has not been made in accordance with the provisions of the Global Note then the Global Note will become void at 8.00 p.m. (London time) on such day. At the same time, holders of interests in such Global Note credited to their accounts with Euroclear and/or Clearstream, Luxembourg and/or the CMU, as the case may be, will become entitled to proceed directly against the Issuer on the basis of statements of account provided by Euroclear, Clearstream, Luxembourg and the CMU on and subject to the terms of the amended and restated deed of covenant (the "Deed of Covenant") dated 9 April 2021 and executed by the Issuer.

For so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST so require, the Issuer shall appoint and maintain a Paying Agent in Singapore, where such Notes may be presented or surrendered for payment or redemption, in the event that any of the Global Notes representing such Notes is exchanged for definitive Notes. In addition, in the event that any of the Global Notes is exchanged for definitive Notes, an announcement of such exchange will be made by or on behalf of the Issuer through the SGX-ST and such announcement will include all material information with respect to the delivery of the definitive Notes, including details of the Paying Agent in Singapore.

# **USE OF PROCEEDS**

The net proceeds of any Notes issued under the Programme shall be used for general corporate purposes or as may otherwise be disclosed in the relevant Pricing Supplement.

# CAPITALISATION AND INDEBTEDNESS

The table below sets out the capitalisation and indebtedness of the Group as 31 December 2021. The information set out in this table has been extracted from and should be read in conjunction with the Group's unaudited consolidated financial statements appearing elsewhere in this Offering Circular:

	As at 31 December 2021
	US\$
	(in thousands)
Loans and borrowings	
Non-current	10,250,605
Current	1,505,134
Total loans and borrowings	11,755,739
Equity attributable to owners of the Issuer	
Share capital	5,538,589
Capital securities	1,144,039
Reserves	7,199,373
	13,882,001
Total capitalisation <sup>(1)</sup>	25,637,740

Note:

(1) "Total capitalisation" is defined as long-term borrowings and equity attributable to owners of the Issuer.

Except as disclosed in this Offering Circular, there has been no material change in the Group's consolidated capitalisation and indebtedness since 31 December 2021.

#### **DESCRIPTION OF THE GROUP**

#### **OVERVIEW**

The Issuer is the holding company of the Group's portfolios that invest and operate businesses in logistics real estate, industrial property, cold storage, business parks, commercial and office spaces, mixed development property, data centres, renewable energy, transportation, private equity, finance and related technologies. It operates across Brazil, China, Europe, India, Japan and Vietnam and have more than \$120 billion in assets under management in real estate and private equity as of 31 December 2021.

The Issuer was listed on the Main Board of the SGX-ST on 18 October 2010. On 30 November 2017, the shareholders of the Issuer approved the privatisation of the Issuer (the "Privatisation") by way of a scheme of arrangement. Upon completion of the scheme of arrangement on 22 January 2018, GLP Bidco Limited (formerly known as Nesta Investment Limited) and GLP Holdings L.P. became the Issuer's immediate holding company and ultimate holding company, respectively, and the Issuer was delisted from the Main Board of the SGX-ST.

The Group is a leading global investment manager and business builder in logistics, real estate, infrastructure, finance and related technologies. These business activities are intertwined and, combined with the Group's size and scale, create "Network Effect" synergies, recycle capital for the best possible returns and provide the best solutions for its customers, allowing customers to seamlessly expand and optimise their distribution network in convenient warehouse locations.

The Group is one of the largest global investors and operators in logistics and real estate. It owns, manages and leases out an extensive network of approximately 2,800 completed properties across China, Japan, Brazil, Europe and India, with a combined GFA and GLA of approximately 53.6 million square metres as of 31 December 2021. The Group also has interests in an additional 30.0 million square metres of land held for future development, under development or under land reserve. As of 31 December 2021, the Group's network was spread across 196 cities and 17 countries in China, Japan, Brazil, Europe, India and Vietnam. See "Description of the Group – The Group's Portfolio". Each of the Group's parks is strategically located within key logistics hubs and near major seaports, airports, transportation hubs or industrial zones in the greater metropolitan areas of China, Japan, Brazil, Europe and India.

Japan and China are Asia's two largest economies and China is one of Asia's largest logistics markets. In addition, Brazil is one of Latin America's fastest growing logistics markets. The Group's early mover advantage in these markets has allowed it to establish its presence in strategically located sites across key gateway cities in these countries. In 2015 and 2017, the Group expanded into United States and Europe, respectively, and in 2018, the Group entered the Indian market by establishing a strategic joint venture with IndoSpace, the pioneer and largest provider of modern industrial and logistics real estate in India. In September 2019, the Group disposed of 179 million square feet of urban infill logistics assets in the U.S. for a consideration of US\$18.7 billion. In October 2020, the Group launched a joint venture with SEA Logistics Partners to invest in and develop modern logistic real estate in Vietnam.

The Issuer is also one of the largest developer-owner-operators in Asia-Pacific of modern logistics and facilities in new economy sectors with dominant market positions across China, Japan and India (through a strategic partnership with IndoSpace). New economy sectors are knowledge-based industries that are predominantly associated with high-growth technology development and advancement, which include modern logistics, life science, hi-tech manufacturing, modern information technology, e-commerce and digital media.

The Group is also a leading global investment manager partnering with, and investing on behalf of, many of the world's largest pension funds, sovereign wealth funds, pension funds, property and insurance companies and financial institutions, with the objective of delivering sustainable risk-adjusted returns. The Group's fund management platform is one of the largest in the world and continues to be a growing source of stable income and a conduit for capital recycling. As of 31 December 2021, the Group had over US\$120 billion of total AUM, including over US\$100 billion in real estate AUM. The Group holds a portfolio of assets on its balance sheet and manages a broad range of funds and investment vehicles across the real estate and private equity segments. The Group is consistently ranked in PERE's top real estate fund managers in Asia-Pacific and globally.

For the financial years ended 31 December 2019, 2020 and 2021, the Group had revenue of US\$1,451.6 million, US\$1,698.3 million and US\$1,634.2 million, respectively. The Group recorded a net profit of US\$1,855.9 million, US\$1,599.7 million and US\$1,686.0 million for the financials year ended 31 December 2019, 2020 and 2021, respectively. As at 31 December 2020 and 31 December 2021, the total assets of the Group amounted to US\$40,404.1 million and US\$44,734.1 million, respectively.

# **Key Milestones**

Calendar Year		Event
2002-2004	•	Founding partners Jeff Schwartz and Ming Z. Mei established presence in China and Japan, including five key markets in China and Japan – Suzhou, Shanghai, Guangzhou, Tokyo and Nagoya.
2005-2010	•	Established a network in 18 major logistics hubs in China.
	•	Selected as the exclusive distribution centre provider for the 2008 Summer Olympics in Beijing.
	•	Assets under management in Japan exceeded JPY500.0 billion.
	•	Listed on the Main Board of the SGX-ST on 18 October 2010, the largest real estate initial public offering globally since 1993 at that time.
2011-2013	•	GLP J-REIT was listed on the Tokyo Stock Exchange, Japan's largest real estate initial public offering at that time.
	•	Established a market-leading presence in Brazil.
2014-2017	•	Entered U.S. market and became the second largest logistics property owner and operator in the United States within a year of market entry.
	•	Completed US\$2.5 billion landmark agreement with a consortium of Chinese state-owned enterprises and leading financial institutions starting from 2014.
	•	Entered Europe market through the acquisition of Gazeley on 20 December 2017.

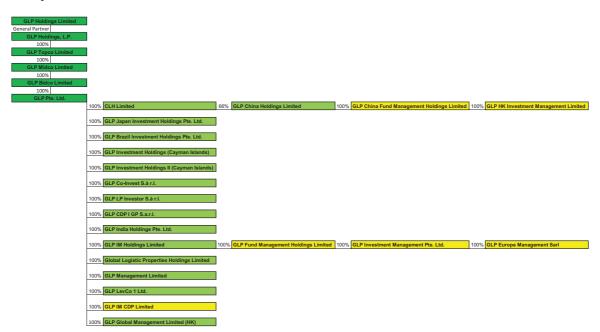
Calendar Year		Event
2018-2019	•	Completed privatisation and delisted from the Main Board of the SGX-ST in a US\$12 billion transaction on 22 January 2018, the largest of a listed company in Asia at that time.
	•	Entered Indian market by establishing a strategic joint venture with IndoSpace
	•	Established third European fund within a year of market entry.
	•	Established Hidden Hill Modern Logistics Private Equity Fund, the Issuer's first fund investing beyond real estate.
	•	On 26 September 2019, disposed 179 million square feet of U.S. assets from three funds for the consideration of US\$18.7 billion, the largest-ever private real estate transaction globally at the time
	•	AUM grew to US\$89 billion following the announcement of strategic investment partnership with China Merchants Capital
	•	Won eight awards at PERE Global Awards 2018, namely, "Global Firm of the Year", "Global Industry Figure of the Year", "North America Industry Figure of the Year", "Asia Firm of the Year", "Asia Deal of the Year", "Asia Logistics Investor of the Year", "China Firm of the Year" and "Japan Firm of the Year".
2020	•	Global business expands to 17 countries following the acquisition of European portfolio and entry into Vietnam.
	•	Completion of acquisition of Li & Fung Limited, Hong Kong- headquartered supply chain solutions partner.
	•	Established the Group's first private, open-ended core strategy fund – GLP Japan Income Fund with approximately JPY 150 billion of commitments.
	•	Established a joint venture with SEA Logistics Partner to invest in and develop modern logistic real estate in Vietnam.
	•	Launched a China private equity onshore fund-of-funds (FOF) vehicle with Xiamen C&D with RMB5 billion (\$731 million) raised in its first closing.

- Launched GLP Europe Income Partners II, with €1.1 billion of equity commitment, which was subsequently increased to €1.6 billion, exceeding its original target.
- Hidden Hill Capital is recognised by PERE as one of the largest proptech firms in the world.

Calendar Year	Event			
2021	•	Established six new strategies in Asia including the IPO of China's first logistics C-REIT, successor funds for flagship logistics development fund strategies in China and Japan as well as three new China onshore income vehicles – GLP China Income Fund II, III and IV.		
	•	Tripled Europe AUM to $\notin$ 13 billion within four years of entering the European market.		
	•	On 3 August 2021, held a final close of GLP Brazil Development Partners II, one of the largest ever logistics-focused funds in Latin America at that time.		
	•	In October 2021, GLP Japan Development Partners IV was over two times subscribed and closed at its JPY 412 billion (approximately US\$3.7 billion) hard cap, making it the largest-ever Japan focused private real estate fund by any investment manager at the time.		
	•	Launched a RMB 1 billion electric vehicle charging infrastructure fund via private equity platform Hidden Hill Capital.		
	•	Grew renewable energy business to more than 400 MW of installed solar capacity.		
	•	Data centre business in China grew to 1,400 MW of IT capacity and delivered first phase of 120 MW data centre in Jiangsu Province.		
	•	Launched an updated ESG policy and due diligence process to incorporate more ESG considerations into the investment review process.		
	•	Became a signatory to the United Nations-supported Principles for Responsible Investment (PRI).		
	•	GRESB performance improved by more than 13 percent relative to 2020 and all fund submissions were awarded Green Stars.		
	•	AUM grew to over US\$115 billion.		
2022	•	Final close of GLP Japan Development Partners IV with JPY 412 billion		
	•	Launched US\$1.1 billion GLP Vietnam Development Partners I.		
	•	First close of GLP Europe Income Partners III SCSp of €1.2 billion		

# STRUCTURE OF THE ISSUER

The following chart sets out, in simplified form, the shareholding and corporate structure of the Group as of the date of 31 December 2021:



\* Note: GLP China Fund Management Holdings Limited is 100% held by GLP China Holdings Limited and by or on behalf of GLP senior management. GLP Fund Management Holdings Limited is 100% held by GLP IM Holdings Limited and by or on behalf of GLP senior management.

# THE GROUP'S STRENGTHS

# **GLP STRENGTHS**

Leading global investment manager and business builder in logistics, real estate, finance and related technologies



The Group believes that it has the following competitive strengths:

# Leading global investment manager and business builder in logistics, data infrastructure, renewable energy and related technologies, with global exposure to high-growth asset classes and geographies and a market-leading position in Asia

The Group is a leading global investor, developer and operator of logistics, data centres, renewable energy and related technologies. The Group was one of the earliest fund managers investing in logistics real estate in Asia, and it remains at the forefront of the sector as one of the largest investment managers for logistics assets globally. The Group has a long heritage and proven track record as an investor, operator and developer with one of the largest global logistics real estate footprints in 17 countries across Brazil, China, Europe, India, Japan, Vietnam and the U.S. The Group's experience and expertise as operator provides a distinct competitive advantage to build and scale high-quality businesses and create value for our customers and investors. The Group's experienced and globally integrated investment and asset management teams have a strong track record in sourcing, underwriting, developing and managing logistics and other real estate and related assets around the world to create value and maximise investment performance across the lifecycle of an investment. The Group also provides its investment partners with a range of country or region-specific fund strategies, with return targets ranging from core to opportunistic. With strong investing and operational expertise, the Group has been successful in diversifying its logistics sector funds into additional business strategies, including private equity.

Looking ahead, the Group expects to continue to be the market and thought leader in the logistics ecosystem with a focus on expanding our presence in new and existing markets and growing its market share in adjacent sectors and asset classes oriented to the new economy including logistics, data infrastructure and renewable energy that are supported by global trends that the Group believes will continue to benefit from the development and growth of the global economy. The Group expects to also maintain its market-leading position by continuing to take a disciplined and data driven approach to investing in our business.

## Disciplined investor with proven track record of growing organically and via acquisitions

The Group has a proven track record of executing a full spectrum of transactions ranging from global mergers and acquisitions to ground-up development. The Group strives to create value through investing in and partnering with industry-leading businesses to achieve scale over the long term. The Group also forms strategic partnerships with companies that can bring about more opportunities and synergies with its core logistics real estate business globally and expand the Group's investment scope further into adjacent segments. This includes the strategic joint venture with IndoSpace in 2018, acquisition of a 50 per cent equity interest in China Merchant Capital ("CMC") through an investment partnership with China Merchants Group ("CMG"), and the privatisation of Li & Fung in 2020. Globally, the Group has also completed several large-portfolio transactions since 2015, including the acquisition of the US\$8.1 billion IndCor portfolio (U.S., 2015), US\$4.6 billion Industrial Income Trust (U.S., 2015), US\$2.8 billion Gazeley portfolio (Europe, 2017), US\$1.1 billion Goodman Group's Central and Eastern Europe logistics real estate portfolio (Europe, 2020), as well as more than US\$5.2 billion of single asset and small portfolio deals across more than 110 transactions globally since 2016.

# Global fund manager with a track record of raising capital and strong, long-term relationships with capital partners

As a global fund manager, the Group partners with leading institutional investors around the world including some of the world's largest sovereign wealth funds, pension funds and property and insurance companies with the objective of delivering sustainable risk-adjusted returns. The Group co-invests in its managed funds, and such co-investment model ensures the interests of the Group and the capital partners are optimally aligned.

The Group has raised significant capital from its investment partners for a diversified range of logistics strategies, across multiple geographies, with return targets ranging from core to opportunistic. The growth in the Group's product offerings has been largely accompanied by a growing investor base and their affirmed support in the Group's ability to invest in, develop, manage, and operate high quality, modern logistics assets around the world.

The Group is backed by a global and diverse investor base, including public and corporate pension funds, sovereign wealth funds, insurance companies and other institutional asset managers. The Group has long-standing relationships with investors across Asia Pacific, North America, Europe and EMEA and continues to introduce new partners to its fund management platform. The Group leads the industry on the capital raising front and is consistently ranked in PERE's top real estate fund managers in Asia Pacific and globally.

#### Prudent financial management and strong balance sheet

The Group has implemented prudential financial management policies that have enabled it to maintain a solid credit profile, disciplined investment approach and strong balance sheet with defensive growth. Maintaining conservative gearing and long weighted average debt maturity, ensuring a high interest coverage ratio, pursuing a natural hedging policy and expanding its lender base to afford the Group wider financial flexibility are part of the Group's commitment to its prudential financial management.

The Group benefits from access to diversified and multi-channel financing channels including but not limited to bilateral loans, syndicated loans, the capital markets, funds and other borrowings and equity. The Group constantly monitors its current and expected liquidity requirements and compliance with borrowing covenants to ensure sufficient cash reserves and adequate committed facilities to satisfy its short-term and long-term liquidity requirements. The Group has longstanding relationships with its commercial lenders, which include the largest commercials banks worldwide, including, amongst others, the Industrial and Commercial Bank of China, China Merchants Bank, Citibank and Mizuho Bank.

As of 31 December 2021, the Group had US\$2,045.2 million in cash and cash equivalents and had a gearing ratio (expressed as a percentage of total debt over total assets) of 26.3 per cent. The Group's net debt (expressed as the difference between total debt and cash and cash equivalents) as of 31 December 2021 is US\$9,710.5 million.

In addition, compared to other property types, the inherent characteristics of the modern logistics and warehousing facility sector, coupled with the Group's efficient development practices, result in shorter gestation and cash conversion cycles. As such, the Group is able to realise its cash returns, and these recurring cash flows can be re-invested to accelerate growth in the business. This lowers the risk exposure of the Group's business to exogenous factors such as economic cycles. A shorter cash conversion cycle also provides the Group with the advantage of being able to be adequately funded and have the flexibility to adjust its operations according to demand conditions.

#### Rental and fund management provides high margins and recurring, growing income

The Group's investment and asset management teams are located around the world and have extensive knowledge of local markets that enables access to more exclusive deal flow. The Group leverages its fund management platform to recycle capital from stabilised, income-producing assets, using the proceeds to fund growth.

In the financial year ended 31 December 2021, the Group signed leases covering 24.3 million square metres, representing an increase of 7 per cent. year-on-year. As at 31 December 2021, the Group's lease ratio was 91 per cent. Since 2016, the Group's managed portfolio has achieved

overall same-property NOI growth of more than 4 per cent. on average. The Group's investment in cash-yielding logistics facilities from its logistics and real estate funds, its strategic joint ventures, and its wholly or partially owned portfolio assets, ranging from core to opportunistic, also provides stable and regular income stream and long-term capital appreciation.

The Group has a growing fund management business. The Group's in-house asset management teams drive value creation to maximise the investment performance through all phases of the investment cycle. The Issuer's fund management platform is based on the Issuer's longstanding relationships with numerous global institutional investors and its senior management's extensive years of experience in private capital management. The Group's partnership with leading investors allows it to de-risk its development and investment activities through pre-commitments and diversification of capital partners.

The Group intends to continue leveraging on its fund management platform by establishing funds with third party investors, capitalising on the Group's development capabilities to build its fee-based income and recycle capital from mature assets, using proceeds to fund growth. The Group seeks to generate long-term, stable income with low volatility by developing and investing in properties that are of institutional quality and design, well-located and substantially leased. For the financial year ended 31 December 2021, the Group generated US\$421.3 million of fund management revenues. The fund management business is also high margin and revenues will continue to grow as the company forms new partnerships.

# Strong corporate governance framework, experienced management team and strong shareholder base, and a strong commitment to ESG

The Group has high standards of corporate governance in place and operates in accordance with global logistics and warehousing, data infrastructure and renewable energy and related technologies industry best practices, with a well-governed platform based on transparency and with consideration for environmental, social, and corporate responsibilities to its shareholders, investors, employees, customers and communities. For further information on the Group's ESG practices, see "– The Group's Environmental, Social and Governance Best Practices".

As the Group believes that effective corporate governance is critical to its success, it has established robust principles, processes and standard operating procedures to guide all of the Group's operations while remaining transparent and accountable to its investment partners and other stakeholders. Wherever possible, the Group minimises conflicts of interest through the use of both technology and independent third parties to maintain strong reporting and disclosure standards. The Group has instilled a culture of corporate governance amongst all of its employees globally, with its top-down focus and emphasis on this pillar of behaviour. The Board of Directors is chaired by Mr. Ang Kong Hua, an independent director who has helmed several of Singapore's biggest companies, bringing years of experience spanning the manufacturing, services and financial sectors. In addition, the audit committee of the Board of Directors is chaired by Mr. Steven Lim Kok Hoong, an independent director who brings over 30 years of audit and financial consulting experience. In addition to the audit committee, the Board of Directors also has sub-committees for investments, risk management, human resources and compensation.

The Executive Committee of the Issuer is led by Ming Z. Mei and is comprised of individuals with a well-established track record, a commitment to excellence and knowledge of local markets and industry best practices. The Executive Committee has a global investment sub-committee that evaluates and approves all investments, acquisitions and dispositions, as well as the formation of all funds, joint ventures and partnerships globally according to a pre-agreed and consistent set of investment criteria.

In addition, the Fund Management Advisory Board of the Issuer, which is comprised of senior industry figures with decades of experience in the real estate industry, enhances the Issuer's governance and risk management infrastructure for the Group's fund management platform. The Board members' global insights and industry visibility provide a valuable business perspective as the Group continues to strategically grow its fund management platform across the real estate, private equity and infrastructure. See "Management".

#### Diverse talent pool with an entrepreneurial culture

The Group believes that people and culture are key elements to achieving global success. The Group is deeply invested in nurturing the right talents who have big visions, and who have what it takes to challenge convention to push businesses and industries forward. The Group's leadership empowers its employees at all levels to think beyond the bounds of their roles and its industry, sharing new ideas and working as a team to push each other to succeed. By doing so, the Group believes in pooling together different skill sets and mindsets that lead to better outcomes and decisions that add the most value.

The Group's ability to think globally and act locally differentiates the Group from others. As a global business with offices and talents around the world, the Group can capitalise on the opportunities to transfer knowledge and share insights from different markets to build a stronger, more resilient global business and create value for the Group's investors and customers. The Group strives to create an inclusive environment which embraces diversity and fosters inclusion. It sees value in, and is committed to, having a well-rounded, inclusive workplace. The Group strives to attract, develop, retain, and promote the best talent – people from diverse backgrounds with unique knowledge bases, interests, cultural identities and skill sets. The Group believes that valuing diversity and inclusiveness enables it to achieve its vision to create value for its investors, customers, employees, shareholders and the communities in which it works. Its recruitment, training programs and talent development platform gives its employees opportunities to expand their roles and responsibilities and prepare them for leadership roles. For further information on the Group's diversity practice and policies, see "– Employees".

# STRATEGY

The Group focuses on high-growth, new economy sectors, including logistics, data centres and renewable energy which are supported by global macroeconomic trends, including the sustained growth of globalised commerce, widespread adoption of e-commerce, increased demand for data storage/processing and worldwide focus on sustainable energy.

The Group's advantage in these areas is grounded in its ability to recognise new economy sectors and trends early in their growth cycle, utilize its deep global industry and sector expertise combined with its local presence and connectivity. By developing expertise and credibility in growing sectors early, the Group believes it is able to identify high-quality investment and business opportunities. It has a long track record of success with this approach across multiple investment strategies and sectors. This, combined with its global platform, provides a runway for sustained growth of its business as the new economy sectors continue to expand worldwide.

The Group has successfully grown both via organic and acquisition-based expansion throughout its history. As it continues to expand its business, the Group intends to create value for its shareholders by seeking to drive growth within its existing strategies and expanding the scale of existing strategies, including across geographies. The Group believes that its access to potential investment opportunities, market research, financing and operational capabilities will enable it to efficiently source and manage attractive investments that meet the objectives of its existing strategies.

The Group is seeing continued demand for investment opportunities in logistics, data centres and renewable energy on the back of secular trends, such as the continued evolution of e-commerce, increase in data consumption and transition towards renewable energy.

The Group believes that its global footprint and deep sector expertise will enable it to extend its existing strategies in real assets, private equity and strategic initiatives across markets. It expects these tailwinds to expand the scale of select strategies. The Group will continue to build sector expertise through its vertically integrated platforms to drive fund formation and AUM growth.

With a focus on the expansion of the Group's global and national network through demand and research-based investment, road-mapping and discipline, the Group intends to implement the following principal strategies to support the further development of its business:

# Strengthen the Group's leadership position by expanding the Group's position as a leading global investor and business builder in new economy sectors

The Group is a disciplined investor with significant acquisitions experience from corporatelevel and large portfolio transactions to single asset deals around the world. With the Group's operating expertise and local presence, the Group is well positioned to detect mispricing and acquisition opportunities and source strategic sites for development which continue to shape the logistics industry by leveraging the Group's fund management platform.

The Group plans to continue to implement its asset light strategy by growing its fund management platform, which it leverages to strategically recycle capital to create and enhance shareholder value. As a global investment manager, the Group partners with leading institutional investors around the world including sovereign wealth funds, pension funds, property and insurance companies with the objective of delivering robust returns. The Group's investment and asset management teams are located around the world and have extensive knowledge of local markets that give the Group access to more exclusive deal flow. The Group invests its own capital alongside its investment partners to ensure interests are aligned. Through its fund management platform, the Group has access to capital commitments from its third party investors and partners that have been committed but remain uncalled, allowing it to efficiently recycle mature, stabilised properties for proceeds that can be redeployed to fund new developments. The Group strives to utilise the strong recurring income streams from its completed facilities to drive near-term expansion and growth. Furthermore, the Group also intends to continue to leverage its fund management platform by establishing funds with third party investors, capitalising on the Group's development capabilities to build its fee-based income. In the medium to long term, subject to market conditions and at the appropriate time, the Group aims to create new initiatives including more income funds in China as part of its portfolio.

# Grow and scale the Group's business by leveraging its combined investment and operational expertise to build high-quality businesses and achieve long-term scale, with a focus on the growth of the fund management platform

• Focus on stability, asset enhancements and selective acquisition and development opportunities: The Group intends to build and enhance its strong and stable recurring income stream derived from rental income from its logistics and warehousing facilities and fund management fees through its fund management platform. Further, the Group intends to continue to focus its activities on capitalising on the insufficient supply of modern logistics facilities, the continued growth of the third party logistics and the expansion of specific sectors such as the e-commerce industry. When the Group deems the market conditions appropriate, it will consider a) developing new facilities in locations and b) investing in adjacent asset classes that the Issuer believes would enhance the Group's current network and complement its customers' business and expansion plans. The Group's global client network of more than 2,000 customers, and its track record of high-quality logistics real estate development has made the Group a reputable and sought after developer of logistics properties and fund manager globally.

- Continue to pursue the Group's long-term growth strategy of expanding its footprint through acquisitions of logistics and warehousing facilities and land bank: In furthering the Group's long-term growth strategy of organic growth and to ensure that it has sufficient land resources available, the Group expects to continue to acquire existing logistics and warehousing facilities and adopt a conservative approach in the pursuit of additional land bank in strategic locations and cities. In addition, the Group expects to continue to actively explore new opportunities and emerging trends that the Group can engage in and leverage its strong management expertise and diverse existing network of customer relationships. Taken together with the Group's strong liquidity position, the Group believes it is well positioned to pursue its long-term growth strategy. Since 2016, the Group has completed more than US\$15.3 billion of development globally, even as competition for suitable development sites has increased globally. The Group has the ability to aggregate individual investment and development projects to assemble large-scale logistics real estate portfolios and further enhance the Group's position as one of the largest owners of institutional-quality industrial real estate in each of its operating market.
- **Further develop the Group's portfolio to leverage on the rapid growth in domestic consumption and booming e-commerce**: The modern logistics industry globally is fast-growing, driven by strong demand for supply of modern logistics facilities. With an already established presence the jurisdictions in which it operates and with further plans for expansion, the Group strives to leverage on its market-leading position and continue to capitalise on the fast-growing and strong demand for modern logistics and warehousing facilities globally, underpinned by a strong growth in real GDP, private consumption as well as a large and rapidly growing middle-income population. Globally, enlarged e-commerce demand and the push towards efficiency within the logistics ecosystem is one of the key drivers of growth in the industry. This has translated into strong and sustainable demand for logistics facilities in the jurisdictions in which it operates, the Group intends to expand its business by developing new facilities in accordance with its research driven, disciplined investment process as well as its master planned approach to development to capture the growth in domestic consumption and capitalise on the opportunities afforded by the booming e-commerce demands globally.

# Enhance asset value by utilizing operational expertise, global scale and data driven insights to further enhance asset values and strategically expand into adjacent businesses and asset classes

The Group has built a high quality and superior real estate and fund management platform by focusing on its commitment to providing its customers with best-in-class, state-of-the-art distribution facilities. The Group intends to continue to invest in innovative logistics technologies, which is an important differentiator for its business. We focus on identifying and implementing technologies that will create more efficient modern logistics ecosystems. These technologies will continue to enhance and support our customers with high quality and best-in-class logistics and warehousing facilities supported by technology-led solutions.

The Group is dedicated to investing in innovative new technologies that enhance its businesses and assets by making them smarter and more efficient. For example, the Group is focused on data analytics, robotics, artificial intelligence, Internet of Things, telematics, and sensor technology. The Group is also committed to developing intelligent, energy efficient and environmentally friendly facilities, with features such as energy efficient lighting and equipment, waste water management systems and expansive green areas.

As a global leader in logistics real estate, the Group applies the same investment and operating principles used in the logistics real estate sector to other high-growth sectors of the global economy.

The Group develops sector expertise and invests its own capital to build and scale high quality businesses in adjacent sectors. The Group focuses on enhancing the value of its assets through operations, ecosystem development and technology and innovation. Using its global scale and data driven insights, the Group can identify new business opportunities, taking a strategic and thoughtful approach in building and investing in new businesses that support its core logistics real estate business, and which the Group believes can be successful given its areas of expertise. As a global business, the Group is able to leverage its asset and fund management expertise as well as access to capital to identify, invest and build businesses in data infrastructure, renewable energy and other adjacent sectors. The Group has in depth understanding of the real estate market because its investments are supported by operational expertise and experience, which provides industry insights to identify emerging trends and new businesses.

# Develop sector expertise and talent by building great teams which specialize across individual sectors, while retaining and fostering an entrepreneurial vision

The Group believes that people and culture and are core to its business and its global success. The Group believes its ability to attract top talent, develop their skills and empower people to be entrepreneurial and growth focused have supported the company to expand beyond what it is today. The Group intends to continue encouraging its people to shape the future of the company by pursuing innovation, sharing new ideas and working as a team.

The Group's ability to think globally and act locally differentiates us. The Group believes it has the ability to transfer knowledge and share insights from different markets to build a stronger global business and create the most value for its customers and investors. By building great teams and specializing across individual sectors allows the Group to scale in adjacent categories across the logistics ecosystem. The Group intends to continue its commitment on maintaining a small company identity with an entrepreneurial mindset to execute its growth strategy.

# Expand Product Offerings in Existing and New Business Strategies, and Through Strategic Partnerships

A core element of the Group's strategy has been its ability to apply the same proven execution principles from its experience in logistics real estate to successfully expand into new asset classes. For example, in 2018 the Group launched Hidden Hill Capital, its first private equity platform focused on logistics.

Going forward, the Group intends to continue to develop its dedicated platforms in high growth, new economy adjacent sectors including data centres and renewable energy. The Group believes that its early-mover advantage in these emerging real asset sectors will be a key element in our next stage of growth. The Group's platform synergies have also given rise to opportunities in growth and private equity, in areas such as smart warehouse technology, battery technology, robotics and telematics.

The Group also expects to continue to pursue strategic partnerships as opportunities arise to expand its business. The Group intends to focus on opportunities that expand our scale in existing markets, provide access to new markets, add complementary capabilities and enhance distribution. The Group may acquire both minority and controlling stakes in strong investment management businesses aligned with its key growth areas and culture. With its deep sector focus and a long track record of growth, the Group has extensive experience integrating large-scale acquisitions of assets and businesses without significant cost or business interruption.

# THE GROUP'S ENVIRONMENTAL, SOCIAL AND GOVERNANCE BEST PRACTICES

The Group is committed to a broad range of ESG initiatives that it believes elevate its business, create value for its investors, support its employees and customers, and have a meaningful impact

on the local communities in which it operates. The Group is focused on the embedded alignment between sustainable outcomes and investment returns.

# The Group's ESG governance

The Group has established a strong governance structure and a responsible investment policy to embed ESG practices into its investment processes. Its management team has overall responsibility and accountability for ESG strategic direction and alignment on ESG commitments, and receives quarterly updates from the ESG Council, which includes members from every region in which we operate. Our Board of Directors receives information on ESG matters from the management team regularly.

Beyond aligning with the industry's associations and utilizing their respective benchmarks, the Group has a robust policy and framework to govern its investment process. For each investment decision, the Group will consider environmental and social risks, resource use, labour and working conditions, the well-being of end users, its contribution to resilient communities, climate action, and ethics and governance. To ensure that the Group adheres to these considerations, the Group has structured a governance process, which includes a global ESG Council, country ESG Committees, and dedicated professionals accountable for ESG factors.

The Group endorses industry ESG standards and frameworks and have adopted a number of best practices. It became a signatory to the Principles for Responsible Investment (PRI) in 2021. The Group plans to increase the number of funds it submits to the Global Real Estate Sustainability Benchmark (GRESB), of which it became a member in 2013, and the number of funds that receive a GRESB Green Star designation. The Group is committed to incorporating ESG best practices across its portfolio and organisation.

# The Group's focus on responsible investment

As a signatory to the PRI, the Group has embedded ESG into its investment and decisionmaking processes to identify and mitigate ESG-related risks and it is committed to aligning with the Task Force on Climate-Related Financial Disclosures (TCFD) to increase transparency on climaterelated risks and opportunities. The Group has a track record of using technology to create efficiencies and reduce energy consumption and waste across portfolio assets. The Group has increased the percentage of green-certified properties in its funds every year. It is an industry leader in solar installation with over 415MW of capacity installed across its real estate portfolio as of 31 December 2021 and the Group was one of the pioneers in sponsorship of sustainability-linked loans and green bonds.

The Group has established and plans to continually evolve its ESG policies and processes to identify and protect key stakeholder interests. The Group's responsible investment policy currently sets out its approach to ESG integration for all of its real assets portfolio. The current ESG integration covers pre-acquisition screening and due diligence, as well as management and monitoring of ESG performance during its ownership period.

The Group's ESG screening and due diligence process allows it to review material ESG factors for each investment opportunity, and mitigate and address matters that arise. Recommendations from its pre-investment due diligence are included in transaction negotiations and post-transaction action plans for continuous improvement.

## ESG in the Group's operations

The Group's people are crucial to the success of its business, and the Group seeks to attract, develop and retain a talented, diverse group of employees. The Group promotes a diverse and inclusive workforce and have a dedicated learning platform with over 100 programs and courses on diversity and inclusion.

The Group supports local initiatives across its geographies in order to give back to its communities and help its employees create positive impact.

The Group integrates ESG across the full lifecycle of its investment and ownership process, including screening, due diligence, portfolio management, and realisation. The Group identifies ESG risks based on its ESG due diligence toolkit, which customizes the scope of due diligence based on identified risks. The Group collects ESG data on its fund investments on a regular basis and takes action to show continual improvement. At least every year, the Group reviews and suggests improvements to its ESG policy commitments, which its Board of Directors will ultimately approve.

# ESG impact on the Group's investors and customers

The Group's ESG programs are designed to deliver positive outcomes for the Group's investors and customers while having a positive impact on the communities in which it operates. The Group is committed to investing responsibly and consider relevant ESG factors including health, safety, environmental and social considerations in its investment and decision making processes. The Group supports its customers' ESG goals by offering sustainable spaces and opportunities to partner with it on social impact initiatives. It creates sustainable building guides specific to its different markets. For properties in the Group's real estate funds, the Group incorporate ESG elements including increased insulation, LED lighting, water refuse systems, solar and renewable energy, biodiversity and green fields surrounding buildings, and exterior colors harmonized with landscapes.

## **Climate change resilience**

The Group is focused on the transition to a low-carbon economy throughout its business, including in its investment criteria, asset management, construction standards and growth of its renewable energy business. The Group recognises the importance of taking action to address climate change and are committed to transitioning to align with the TCFD. The Group works to identify and measure the physical and energy transition risks of its investments, and intends to conduct scenario analysis to understand and quantify the physical and transition risks and uncertainties it may face in the future and to better understand its climate resilience.

#### The Group's investment and asset management process

The Group has developed a disciplined investment process that it believes allows it to successfully identify attractive opportunities that fit the investment criteria of its funds. The Group's investment process capitalises on its global scale and leverages its local knowledge in the geographies in which it operates. By pairing consistent and rigorous underwriting with deep sector and market expertise, the Group believes it can effectively investigate and analyse investment opportunities to make selective and informed decisions.

The Group utilizes a comprehensive process across all of its geographies and strategies, ensuring that all new investments are subject to appropriately high standards. The Group believes one of its distinct investing advantages is its entrenched local presence, in the form of both investment and operating professionals, in all of the regions in which it operates. The Group is vertically integrated and has a commitment to building and maintaining deep, on-the-ground teams with sector specialization. This approach generates investment opportunities and differentiated data to evaluate these opportunities that other managers may lack. The Group's investment teams leverage an extensive network of relationships, at both the local market and global levels. From the Group's various sourcing channels and broad access to real-time data, the Group believes it gains meaningful insight into markets and prospective investment opportunities that it carefully analyses and underwrites. Investment opportunities that advance beyond a preliminary review stage undergo further extensive underwriting and due diligence, including the involvement of internal specialists that are assembled to rigorously evaluate the opportunity and execute diligence and analysis processes. The Group's internal teams – which, depending on the opportunity and sector it is evaluating, may include specialists in capital markets, supply chain and data centre technology, property operations and development – provide insight and expertise that the Group believes is a competitive advantage and is additive to its risk management processes. In addition, the Group believes its commitment to the same new economy sectors across both of its business strategies creates enhanced knowledge and processes within those sectors. For example, by utilizing the insights and data generated from management of its logistics real estate funds, the Group has a differentiated perspective in evaluating investment opportunities in supply chain technology companies within its corporate private equity and growth equity strategies.

The Group applies the same rigour and comprehensive approach to asset management that it utilizes in its investment process. The Group's vertically integrated platforms include professionals specializing in areas that span the lifecycle of an investment, allowing it to focus on protecting and enhancing the value of each of its investments. While specific asset management plans vary by business strategy and each fund's objectives, the Group consistently adopts a proactive approach to regularly monitor assets and capital markets to maximise return on invested capital. It implements strategic review processes to evaluate and define investment exit strategies, which may include single investment dispositions, structured transactions and recapitalizations, public listings and private sales. Throughout the Group's asset management process, it adopts a data-oriented approach, often utilizing proprietary technology tools, to enhance and create value.

# **Recent Developments**

In addition to the subsequent events as disclosed in the Financial Statements for the financial year ended 31 December 2021, the following recent developments occurred after 31 December 2021:

# Final Close for GLP Japan Logistics Development Fund

On 19 January 2022, GLP announced the final close of GLP Japan Development Partners IV ("GLP JDP IV") with JPY 412 billion (approximately US\$3.7 billion) of total commitments from a diversified investor group of pension funds, sovereign wealth funds and insurance companies from North America, Asia and the Middle East). At the time of the capital raise, GLP JDP IV represents the largest ever amount of capital raised for a Japan-focused private real estate strategy.

# Launch of US\$1.1 billion Vietnam Logistics Development Fund

On 21 January 2022, GLP announced the establishment of GLP Vietnam Development Partners I which has an investment capacity of US\$1.1 billion. The fund has received commitments from a diversified investor group of pension funds, sovereign wealth funds and insurance companies from across Asia, Europe, North America and the Middle East. The fund will focus on developing modern and environmental-friendly logistics facilities in Greater Hanoi and Greater Ho Chi Minh City. As of the date of the announcement, it was currently seeded with six development sites with a total land area of approximately 900,000 square metres.

#### First Close for GLP Europe Income Partners III SCSp

On 23 March 2022, GLP announced the first close of GLP Europe Income Partners III SCSp ("GLP EIP III") with €1.2 billion (approximately US\$1.3 billion) of total commitments. GIP EIP III aims to generate long-term, stable returns by investing in high-quality and well-designed properties in key logistics and distribution locations across Europe and is the third vintage of GLP's flagship pan-European logistics income fund series.

# THE GROUP'S BUSINESS

The Group is a leading global investment manager and business builder in logistics, real estate, infrastructure, finance and related technologies. These business activities are intertwined and, combined with the Group's size and scale, creates "Network Effect" synergies and recycles capital for the best possible returns and provides the best solutions for its customers, allowing customers to seamlessly expand and optimise their distribution network in convenient warehouse locations.

The Group's business strategy is centred on (i) developing deep sector expertise, (ii) investing its own capital to build and scale high-quality businesses, (iii) leveraging local operating platforms and integrating technology to enhance long-term value, and (iv) utilising its global scale and datadriven insights to anticipate future trends and markets.

The Group combines the best-practices of a disciplined investor and global specialised logistics real estate operator to create value for investors. Key components of the Group's business model are illustrated below:



#### **Active Portfolio Expansion**

The Group is a disciplined investor with significant acquisitions experience, ranging from corporate-level and large portfolio transactions, to single asset deals. The Group has also completed several large-portfolio transactions since 2015, including the acquisition of the US\$8.1 billion IndCor portfolio (U.S., 2015), US\$4.6 billion Industrial Income Trust (U.S., 2015), US\$2.8 billion Gazeley portfolio (Europe, 2017), US\$1.1 billion Goodman Group's Central and Eastern Europe logistics real estate portfolio (Europe, 2020), as well as more than US\$5.2 billion worth of single asset and small portfolio deals across more than 110 transactions globally since 2016.

The Group has a strong track record of sourcing large portfolios and single assets off-market through local teams and global relationships. With the Group's operating expertise and local presence, the Group is well positioned to detect mispricing and acquisition opportunities, source strategic sites for development, and be prepared for the technological advancement that could shape future operation and industry.

### **Development of Modern Logistics and Warehousing Facilities**

The Group constructs new facilities and develops integrated logistics solutions to meet market demand and serve its customers' needs, thereby helping its customers improve their supply chain, increase efficiency and competitiveness as well as generate significant value through development. The Group is also dedicated to securing well-located land sites within prime markets where the Group has already established operations, benefitting from construction scale and known customer demand. As a leading provider of modern logistics and warehousing facilities in each of the jurisdictions in which it operates, the Group is able to provide its customers with a full suite of solutions and products related to modern logistics and warehousing facilities, including multi-tenant logistics and warehousing facility development and design, customised warehouse design and construction, and acquisition and leasebacks. The Issuer believes that the Group's extensive tenant, broker, local and regional developer relationships effectively secure the Group's position as a preferred logistics real estate provider within a given market, resulting in access to attractive investment and development opportunities.

In addition to the 9.2 million square metres of properties under development or being repositioned and approximately 12.2 million square metres of combined GFA and GLA under land held for future development, the Group also had approximately 8.6 million square metres of GFA under land reserve as of 31 December 2021.

# Global Scale of Operation that Maximises the "Network Effect"

The Group has a strong global presence and leverages its knowledge across geographies. The Group's extensive global relationships with 3PLs, e-commerce firms and other existing and potential tenants generate a powerful "Network Effect" that provides a strong, actionable visibility on logistics trends and customer demand for logistics real estate. Utilising its global scale, the Group helps its customers optimise their distribution networks with strategically-located facilities and real estate solutions that drive value. The Group's properties occupy prime locations close to urban population centres, key transportation nodes, and logistics infrastructure. Beyond site location, the Group's customer-dedicated teams thoroughly understand each market in which the Group operates, combining customer's business requirements with a focus on the specific needs of each sector.

The Group's revenue by geographical segment of its operations for the financial years ended 31 December 2019, 2020 and 2021 are set out below:

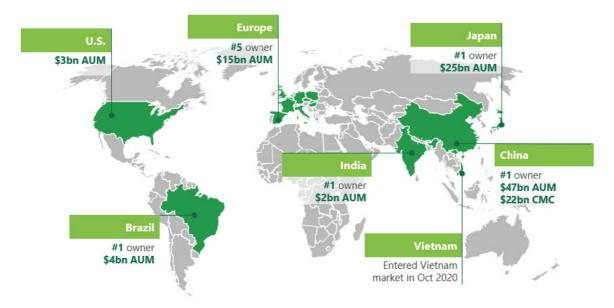
	For the year ended 31 December			
	2019	2020	2021	
		US\$	<u> </u>	
	(1	(in thousands)		
China	983,799	1,140,908	1,264,941	
Japan	166,561	434,697	261,430	
Brazil	10,904	10,717	12,482	
United States <sup>(1)</sup>	256,996	38,918	16,446	
Europe	33,342	73,084	78,889	
Total	1,451,602	1,698,324	1,634,188	

Note:

The Group has a strong lease expiry profile for its portfolio, with, as of 31 December 2021, approximately 32.5 per cent., 16.8 per cent, 13.0 per cent., 7.7 per cent. and 30.1 per cent. of the Group's leases expiring in the financial years ending 31 December 2022, 31 December 2023, 31 December 2024, 31 December 2025 and after the financial year ending 31 December 2025, respectively.

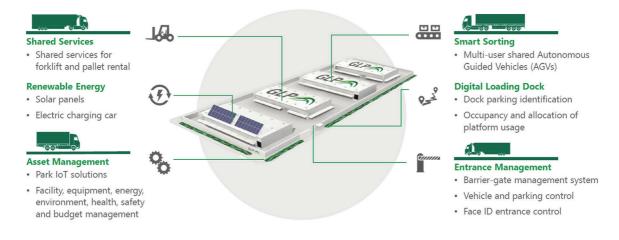
<sup>(1)</sup> In September 2019, the Group disposed of 179 million square feet of urban, infill logistics assets from three of the Group's U.S. funds, namely GLP US Income Partners I, GLP US Income Partners II and GLP US Income Partners III, for a consideration of US\$18.7 billion.

The following diagram summarises the geographical locations of the Group's logistics and warehousing facilities as of 31 December 2021:



# **Technology and Logistics Ecosystem**

The Group is a pioneer in technological innovations, helping to improve logistics ecosystems and adding value to its customers. The Group's vision is to provide logistics solutions, not just properties, by offering a logistics ecosystem with the latest technology. Leveraging its vast network and resources, the Group helps its customers improve their supply chain, increase efficiency and serve the market more competitively by connecting them with solutions. The Group has a network of strategic partners to provide comprehensive services and solutions to help customers become more efficient and competitive in a changing logistics ecosystem.



#### **Fund Management**

The Group partners with leading institutional investors around the world including some of the world's largest sovereign wealth funds, pension funds and property and insurance companies with the objective of delivering sustainable risk-adjusted returns. The Group co-invests in its managed funds, which ensures the alignment of interest between the Group and its capital partners. The Group's integrated business platform enables its institutional clients who value the Group's investment alignment, the strengths of its local management teams and its leading positions in the top logistics markets globally to maximise their investment returns on logistics-related real estate and to meet their demands for real estate investment.

The Group is also a leading global fund manager. As of 31 December 2021, the Group had over US\$120 billion of total AUM, including over US\$100 billion in real estate AUM. The Group holds a portfolio of assets on its balance sheet and manages a broad range of funds and investment vehicles across the real estate and private equity segments. The Group's fund management platform is one of the largest in the world and continues to be an important source of growth and vehicle for capital recycling for the Group.

GLP is backed by a global and diverse investor base, including public and corporate pension funds, sovereign wealth funds, insurance companies and other institutional asset managers. The Group has long-standing relationships with investors across Asia Pacific, North America, Europe and EMEA and continues to introduce new partners to its fund management platform. The Group leads the industry on the capital raising front and is consistently ranked in PERE's top real estate fund managers in Asia Pacific and globally.

Fund management revenue in the financial years ended 31 December 2019, 2020 and 2021 was US\$447.4 million, US\$523.6 million and US\$421.3 million, respectively.

The following table summarises the logistics real estate funds that the Group is managing as of 31 December 2021.

<u>Fund(1)</u>	Country/ Region	Vintage Year <sup>(2)</sup>	Туре
GLP China Logistics Fund I	China	2013	Opportunistic
GLP China Logistics Fund II	China	2015	Opportunistic
GLP China Value-Add Venture I	China	2017	Value-Add
GLP China Value-Add Venture II	China	2018	Value-Add
GLP China Value-Add Venture III	China	2020	Value-Add
GLP China Income Fund I	China	2020	Core Plus
GLP China Income Fund II	China	2021	Core Plus
GLP China Income Fund III	China	2021	Core Plus
GLP China Income Fund IV	China	2021	Core Plus
GLP China Logistics Fund III	China	2021	Opportunistic
GLP China Co-op Development Fund	China	2021	Opportunistic
GLP C-REIT	China	2021	Core
GLP J-REIT	Japan	2012	Core
GLP Japan Development Venture II	Japan	2016	Opportunistic
GLP Japan Development Partners III	Japan	2018	Opportunistic
GLP Japan Income Fund	Japan	2020	Core
GLP Japan Income Partners I	Japan	2021	Core
GLP Japan Development Partners IV	Japan	2021	Opportunistic
GLP Brazil Development Partners I	Brazil	2012	Opportunistic
GLP Brazil Income Partners I	Brazil	2012	Value-add
GLP Brazil Income Partners II	Brazil	2014	Value-add
GLP Brazil Development Partners II	Brazil	2019	Opportunistic
GLP Europe Income Partners I	Europe	2017	Core
GLP Europe Development Partners I	Europe	2017	Opportunistic
GLP Continental Europe Development Partners I	Europe	2018	Opportunistic
GLP Europe Income Partners II	Europe	2020	Core Plus
GLP Europe Income Partners III	Europe	2021	Core Plus
IndoSpace Logistics Parks II	India	2013	Opportunistic
IndoSpace Logistics Parks III	India	2017	Opportunistic
IndoSpace Logistics Parks Core	India	2017	Core

Notes:

(2) Vintage year represents the year in which the fund had its first closing.

<sup>(1)</sup> Funds are sorted by geography before vintage.

# THE GROUP'S PORTFOLIO

All the properties that the Group develops are modern logistics and warehousing facilities, characterised by large floor plates, high ceilings, wide column spacing, spacious and modern loading docks as well as enhanced safety systems and other value-added features. They are designed to allow flexibility to add multiple tenants or provide a platform for expansion of a single tenant, with energy-efficient technology and features to reduce its customers' costs. The Group also provides a build-to-suit service that includes site selection, construction and management of dedicated facilities customised to a single customer's specifications. The Group oversees the construction and management of its facilities and hires sub-contractors for the various aspects of construction and management where appropriate.

# **Portfolio Summary**

The Group's property interests are held through a combination of direct holdings and associated entities such as REITs, private real estate funds and joint ventures. The following table summarises the Group's portfolio of logistics and warehousing assets as of 31 December 2021.

	Total Area (million sq.m.) <sup>(1)</sup>	Pro-rata Area (million sq.m.) <sup>(2)</sup>	Pro-rata Valuation (US\$ Millions) <sup>(2)</sup>
China	squint)	5 <b>4</b> )	1011110113)
Completed and Stabilised properties	32.35	9.21	8,567
Completed and Pre-Stabilised properties	3.56	1.33	1,458
Other facilities <sup>(3)</sup>	1.02	0.26	89
Properties under development or being repositioning <sup>(4)</sup>	6.64	2.27	871
Land held for future development <sup>(5)</sup>	5.06	2.14	1,170
China total <sup>(6)</sup>	48.63	15.21	12,155
Japan			
Completed and Stabilised properties (GLP-owned)	2.75	0.34	973
Completed and Stabilised properties (GLP J-REIT-owned)	3.69	0.14	315
Completed and Pre-Stabilised properties	-	-	_
Properties under development or being repositioning <sup>(4)</sup>	0.86	0.31	267
Land held for future development <sup>(5)</sup>	2.09	1.38	1,473
Japan total	9.39	2.17	3,028
Brazil			
Completed and Stabilised properties	2.76	1.00	654
Completed and Pre-Stabilised properties	0.08	0.02	12
Properties under development or being repositioning <sup>(4)</sup>	0.44	0.15	59
Land held for future development <sup>(5)</sup>	1.28	0.40	86
Brazil total	4.56	1.57	811
Europe			
Completed and Stabilised properties	5.40	0.89	1,244
Completed and Pre-Stabilised properties	0.25	0.04	72
Properties under development or being repositioning <sup>(4)</sup>	0.75	0.14	128
Land held for future development <sup>(5)</sup>	2.12	0.60	481
Europe total	8.52	1.67	1,925
India			
Completed and Stabilised properties	1.69	0.05	30
Completed and Pre-Stabilised properties	0.08	_	_
Properties under development or being repositioning <sup>(4)</sup>	0.51	0.01	2
Land held for future development <sup>(5)</sup>	1.66	0.03	4
India total	3.94	0.09	36
Total	75.04	20.71	17,955

Notes:

- (1) Total area is based on GFA in China, Japan, Europe, India and GLA in Brazil.
- (2) Pro-rata area and pro-rata valuation refer to the area and valuation of properties in GLP portfolio and pro-rated based on GLP's interest in these entities.
- (3) "Other facilities" includes container yard and parking lot facilities.
- (4) "Properties under development or being repositioning" consists of five sub-categories of properties: (i) properties that the Group has commenced development; (ii) logistics and warehousing facilities which are being converted from bonded logistics and warehousing facilities; (iii) a logistics and warehousing facility which will be upgraded into a standard logistics and warehousing facility; (iv) a logistic facility which is waiting for heating and power supply from government and (v) logistics and warehousing facilities which are undergoing more than three months of major renovation.
- (5) "Land held for future development" refers to land which the Group has signed the land grant contract and/or the Group has obtained the land certificate.
- (6) Excludes land reserves. "Land reserves" refer to parcels of land in respect of which the relevant PRC subsidiaries, associates and/or joint ventures have signed a master agreement, letter of intent or memorandum of understanding (as the case may be). The acquisition of the relevant parcels of land is subject to (i) a public bidding process, the signing of land grant agreements with the governmental authorities and obtaining of land and/or property title certificates, where the land is to be granted directly from the government authorities; or (ii) the signing of sale and purchase agreement and obtaining of land and/or property title certificates, where the vendor is not a governmental authority.

#### The China Portfolio

The China Portfolio was set up in 2003 and the Group has since built up a significant land bank of strategically located sites within key logistics hubs and near major seaports, airports, transportation hubs or industrial zones. The China Portfolio was initially focused on the cities of Shanghai, Beijing, Guangzhou and Shenzhen, as well as the industrial city of Suzhou, which represented the major hubs of economic activity in China. The Group has since gradually expanded into key gateway cities such as Qingdao, Tianjin, Hangzhou, Nanjing, Shenyang and Chengdu, where demand for modern logistics and warehousing facilities is supported by rapid growth in local GDP and consumption.

In China, the Group tries to acquire the best locations available to build logistics and warehousing facilities. On occasion, it also purchases existing facilities, generally with a view towards refurbishing, expanding and modernising or replacing them, or forms joint ventures with local governments, economic zones or port authorities to secure rights to large, strategically located sites. At times, the Group has also acquired and leased out facilities without additional renovation.

The Group's modern logistics and warehousing facilities in China are situated within approximately 400 dedicated logistics parks, which it has developed and is currently managing, with generally 1 to 6 facilities per park. To build these parks, the Group works closely with the relevant local governments to zone the locations that it has selected for logistics use, purchase the land and construct its facilities to modern specifications.

Most of the Group's properties in China offer the following key features that the Issuer believes characterises modern logistics and warehousing facilities:

- storage safety: security and surveillance features, proper ventilation and basic firefighting features such as sprinkler systems;
- optimal space utilisation: large floor area, high ceilings, wide column spacing, high load capacity, spacious and modern loading docks and easy track access;

- high operating efficiency: spacious loading and parking areas equipped with modern loading docks;
- convenient and optimal location to reduce customers' transportation costs; and
- flexibility to provide customised features such as office space, air-conditioning and refrigeration/freezing.

## **Completed and Stabilised Properties**

The following table summarises key operational statistics for the Group's properties in China as of and for the financial years ended 31 December 2019, 2020 and 2021:

	As of and for the year ended 31 December		
	2019	2020	2021
Total GFA ('000 sq. m.) <sup>(1)</sup>	24,174	28,239	32,353
Lease Ratio (per cent.) <sup>(2)</sup>	87	88	88
WALE (years) <sup>(3)</sup>	2.0	2.1	2.1

#### Notes:

(1) Includes all completed and stabilised properties.

(2) Includes completed and stabilised logistics properties.

(3) Includes all properties.

## Title

We believe the Group holds substantially all of its properties in China under long-term land use rights granted by the Chinese government that convey the right to derive profit from and dispose of the property and the land use rights.

## Leases

Due to the growth that is anticipated in the Chinese logistics and warehousing facilities market, leases in China are generally shorter than other markets. Leases typically have one to 10-year terms. Leases under build-to-suit arrangements generally have longer terms, and include a rental premium for the specific customisation requested by the customer. All of the lease payments for the properties in the China Portfolio are denominated in Renminbi.

#### **The Japan Portfolio**

The Japan Portfolio positions the Group to maintain its leadership in a market that increasingly demands modern facilities built to satisfy customers' requirements, which the Issuer believes are currently still in short supply. The Japan Portfolio has completed logistics floor area of 6.4 million square metres across 116 properties. Combined with 2.9 million square metres in pipeline development, the Group's aggregate managed portfolio is expected to reach approximately 9.4 million square metres of logistics space in 7 major cities. The end-users serviced by the Group's customers operate in diversified industries, and the Group's network of facilities in Japan covers the greater metropolitan areas of all major Japanese cities, including the three major regions of Kanto (which includes Tokyo), Kansai (which includes Osaka) and Chubu (which includes Nagoya).

The Japan Portfolio has grown in terms of GFA by a compound annual growth rate ("CAGR") of 7.0 per cent. from the financial year ended 31 March 2013 to the financial year ended 31 December 2021, mainly due to the Group's customers increasingly outsourcing their logistics requirements and their need for modern logistics and warehousing facilities.

Most of the facilities in the Japan Portfolio offer the following features, which the Issuer believes helps to differentiate the Group's product offering and allows the Group to maintain its leading market position:

- multi-storey facilities with convenient loading docks and double-spiral ramps, permitting direct truck access to each floor;
- large floor plates, wide column spacing and high ceilings ideal for customers looking for supply chain consolidation;
- convenient location, proximity to commercial hubs, access to quality workforce, and access to key transportation links and infrastructure hubs;
- centralized disaster control hubs;
- environmentally friendly and energy-saving features such as large landscaping and use of energy-efficient materials; and
- additional features such as seismic isolators, 24-hour security/surveillance and on-site restaurants/cafeterias, which are increasingly valued by design- and safety-conscious customers.

The following table summarises certain operational statistics for the Group's properties in Japan as of and for the financial years ended 31 December 2019, 2020 and 2021.

	As of and for the year ended 31 December		
	2019	2020	2021
Total GFA ('000 sq. m.) <sup>(1)</sup>	5,473	5,658	6,442
Lease ratio (per cent.) <sup>(1)</sup>	100	100	99
WALE (years) <sup>(2)</sup>	4.3	4.1	4.6

Notes:

(1) Includes all completed and stabilised properties.

(2) Includes all properties.

# Title

The Group, its private real estate funds and GLP J-REIT hold all of their properties in Japan under freehold or trust beneficiary arrangements.

## Leases

Leases for the properties in the Japan Portfolio typically run for a fixed term of three to five years for multi-tenant facilities and for 10 years or more for build-to-suit arrangements. Some of the

Group's leases contain provisions for rental adjustments every three years based on the corresponding change in the consumer price index. All of the lease payments for the properties in the Japan Portfolio are denominated in Japanese Yen.

## Sale of Properties to GLP J-REIT

GLP J-REIT has bought four properties for approximately US\$448 million, all of which were developed by GLP, in the financial year ended 31 December 2021. GLP J-REIT provides the Group with a long-term capital vehicle for capital recycling in Japan. The Group retains a 3.8 per cent. interest in the J-REIT as at 31 December 2021 and continue to act as its property and asset manager.

## **The Brazil Portfolio**

The Group's footprint in Brazil was significantly enlarged with the acquisition of 26 assets from BR Properties on 11 June 2014 for a consideration of approximately BRL2.4 billion, with the acquisition of an additional eight assets to be completed subject to the satisfaction of the conditions precedent for the acquisition, including receipt of required regulatory and third party approvals. As of 31 December 2021, approximately 90 per cent. of the Brazil Portfolio is located in the markets of São Paulo and Rio de Janeiro, the two most populous states in Brazil. A substantial portion of the Group's properties in Brazil are held through joint ventures.

The following table summarises certain operational statistics for the Group's properties in Brazil as of and for the financial years ended 31 December 2019, 2020 and 2021.

	the	of and year en Decem	ded
	2019	2020	2021
Total GLA ('000 sq. m.) <sup>(1)</sup>	2.832	2.783	2,757
Lease Ratio (per cent.) <sup>(1)</sup>	94	96	97
WALE (years) <sup>(2)</sup>	5.2	5.1	6.5

Notes:

(1) Includes all completed and stabilised properties.

## Title

The Group is the indirect owner or indirectly holds a stake in all of the properties in Brazil.

## Leases

Leases for the properties in the Brazil Portfolio typically run for a fixed term of five years for typical contracts and multi-tenant facilities; and for 10 years or more for build-to-suit arrangements and those in which expressive amounts were invested in order to promote the development of tenant improvements according to tenants' requests. All of the lease payments for the properties in the Brazil Portfolio are denominated in BRL.

## The U.S. Portfolio

The Group entered the U.S. market in 2015 through its acquisition of IndCor Properties, which held one of the largest logistics real estate portfolios in the United States and further enlarged its

<sup>(2)</sup> Includes all properties.

footprint in the United States through further acquisitions of logistics portfolios from Industrial Income Trust in 2015 and Hillwood Development Company, LLC in 2016, becoming the country's second logistics property owner and operator within a year of market entry.

On 26 September 2019, the Issuer completed the sale of assets from three of the Group's U.S. funds, namely GLP US Income Partners I, GLP US Income Partners II and GLP US Income Partners III, to Blackstone for a consideration of US\$18.7 billion. This transaction involved 179 million square feet of urban, infill logistics assets. The Issuer will continue to invest in logistics real estate and technology and is committed to building its U.S. footprint over the long term. No pro forma financial information relating to the U.S. Disposition, the assets of which comprise substantially all of the U.S. Portfolio, has been provided in the Offering Circular.

## **The Europe Portfolio**

The Group entered the European market in 2017 through the acquisition of Gazeley, a premier developer, investor and manager of European logistics warehouses and distribution parks. As of 31 December 2021, the Europe Portfolio comprises 8.5 million square metres of logistics assets spread across 124 major cities in 11 countries.

The following table summarises certain operational statistics for the Group's properties in Europe as of and for the financial years ended 31 December 2019, 2020 and 2021.

	As of and for the year ended 31 December		
	2019	2020	2021
Total GFA ('000 sq. m.) <sup>(1)</sup>	2,301	3,997	5,402
Lease ratio (per cent.) <sup>(1)</sup>	97	96	97
WALE (years) <sup>(2)</sup>	8.5	7.4	7.6

Notes:

#### Title

The Group and its private real estate funds hold majority of their properties in Europe under freehold and the rest under long term leases.

#### Leases

Leases for the properties in the Europe Portfolio are dependent on the country. In France, leases are generally for nine years (with break options at the third and sixth year); in Germany leases range between five to fifteen years for standing assets with an average unexpired lease term of 6.8 years; in Belgium leases tend to be between five to nine years with an average unexpired lease term of 7.9 years; in the Netherlands leases tend to be between five to ten years but can vary, the average unexpired lease term is 4.2 years; whereas in the UK most leases range between ten to fifteen years, the average unexpired lease term being 11.6 years. In Spain leases typically range from five to twelve years whereas leases in Central and Eastern Europe are between five to ten years are typical for developments, often greater than ten years. All of the lease payments for the properties in the Europe Portfolio are denominated in Euros or sterling pounds (for the UK properties).

<sup>(1)</sup> Includes all completed and stabilised properties.

<sup>(2)</sup> Includes all properties.

## **India Portfolio**

The Group entered the Indian market in September 2018 through the establishment of a strategic joint venture with IndoSpace ("IndoSpace Joint Venture") which holds the India Portfolio ("India Portfolio"). The partnership enables IndoSpace to leverage the Group's fund management, development and operational expertise and resources, as well as the extensive global customer network, to further strengthen IndoSpace's leadership position in India. Through this partnership, the Group will also co-invest in IndoSpace's managed investment vehicles, and will become an investor in IndoSpace Core, a joint venture established in 2017 by IndoSpace and CPPIB that is focused on acquiring and developing modern logistics facilities in India.

IndoSpace is the pioneer and largest provider of modern industrial and logistics real estate in India and currently has 40 industrial and logistics parks, including developed parks, as well as parks under various stages of development, across India.

The following table summarises certain operational statistics of the IndoSpace Joint Venture's properties in India as of and for the financial years ended 31 December 2019, 2020 and 2021.

	As of and for the year ended 31 December		
	2019(1)	2020	2021
Total GFA ('000 sq. m.) <sup>(2)</sup>	1,160	1,393	1,691
Lease Ratio (per cent.) <sup>(2)</sup>	89	87	95
WALE (years) <sup>(3)</sup>	5.5	8.4	7.3

Notes:

(1) Since the Group entered into the Indian market in September 2018, operational statistics are only provided beginning the year ended 31 December 2019.

(2) Includes all completed and stabilised properties.

(3) Includes all properties.

#### Leases

All of the lease payments for the properties of the IndoSpace Joint Venture are denominated in Rs.

#### **CUSTOMERS**

The Group leases its facilities to a broad range of Fortune Global 500 firms, large and mid-sized, multinational and domestic customers who need logistics and distribution facilities, including e-commerce companies, third party logistics providers, retailers, manufacturers, importers/exporters and others. As of 31 December 2021, our top 10 customers by leased area, which operate in the 3PL and retail industries, accounted for approximately 19.6 per cent. of our total leased area. These customers serve end-users in a large variety of industries, including electronics, fast-moving consumer goods, retail/fast food chains, general logistics services, auto parts, pharmaceuticals/medical instruments and machinery. The Group seeks to be a partner and a "one-stop shop" for its customers, so that they will need only one point of contact to design and build a multi-market distribution network throughout the jurisdictions in which the Group operates. The Group's high quality and diversified customer base is a strong reflection of the Group's distinguished reputation in the logistics and warehousing facilities industry which also provides it with a strong platform for growth and further strengthening of its market position. The Group generates most of its revenue from multinational customers.

### China

The Group cooperates mainly with medium to large corporations, including Fortune Global 500 firms, multinational corporations and domestic large corporations in China. As of 31 December 2021, in terms of industry coverage, the Group's customers mainly operate in the 3PL, retail and manufacturing industry, which respectively represents 47 per cent., 23 per cent. and 9 per cent of the Group's customers in China. For the 3PL industry, the Group's major customers include Best Logistics Group and SF Express; for the retail (including online retail) industry, the Group's major customers include JD and Amazon; for the manufacturing industry, the Group's major customers include BMW, Mercedes and L'Oreal; and for the medicine industry, the Group's major customers include Shanghai Pharmaceuticals Holding and Sinopharm Group.

Leveraging on the Group's economy of scale and networking effect of its warehousing and logistics and warehousing facilities, the Group has developed a diverse warehousing customer portfolio, with over 1,400 tenants from various industries as at 31 December 2021.

## Japan

The Group's customers in Japan comprise primarily of large Japanese companies that operate across a wide variety of industries, as well as other multinational companies. There has been a growing emphasis by corporates to focus on core operations and cost reductions, resulting in more than 100 per cent. growth in the 3PL market from 2009 to 2018. As of 31 December 2021, approximately 56 per cent. (by leased area) of its customers in Japan are 3PLs, including major customers such as Hitachi Transport and Nippon Express, while another 30 per cent. are retailers/ manufacturers. These customers serve end-users in a large variety of industries, including fast-moving consumer goods, electronics, retail, general logistics services, pharmaceutical and medical instruments, auto and parts, and others.

#### Brazil

The Group's customers in Brazil comprise primarily large Brazilian companies with a focus on the retail business as well as other multinational companies. Domestic consumption is an important driver of demand for the Group's business in Brazil, with approximately 100 per cent. of the Brazil Portfolio leased to domestic consumption-related customers. The Issuer believes that amid a drive to improve logistics efficiency, companies in Brazil are increasingly outsourcing logistics and shifting from a strategy of owning warehouses to leasing them. As of 31 December 2021, approximately 54 per cent. (by leased area) of the Group's customers in Brazil are retailers, including major customers such as Magazine Luiza, Mercado Livre and Casino, while another 20 per cent. are 3PLs and 24 per cent. are manufacturers. These customers serve end-users in a large variety of industries, including fast-moving consumer goods, general logistics services, retail, machinery, pharmaceutical and medical instruments and others.

### Europe

The Group's customers in Europe primarily comprise 3PLs, retailers and e-commerce companies. As of 31 December 2021, approximately 40 per cent. (by leased area) of its customers in Europe are 3PLs, including major customers such as DHL, ID Logistics and Zufall Logistik, while another 29 per cent. are retail companies and 27 per cent. are manufacturers. These customers serve end-users in a large variety of industries including, among others, the retail, fast-moving consumer goods, automotive and healthcare industries.

### India

The IndoSpace Joint Venture's customers in India primarily comprise 3PLs, retailers, manufacturers, e-commerce and automotive companies. As of 31 December 2021, approximately

22 per cent. (by leased area) of its customers in India are 3PLs, including major customers such as DHL, while another 36 per cent. are retailers. These customers serve end-users in a large variety of industries including, among others, automotive, machinery, logistics and electronics industries.

## **INSURANCE**

The Issuer believes that the Group's insurance practice is in line with the prevailing industry practice in the jurisdictions in which it operates and the coverage is commercially reasonable and appropriate for the risks faced by a logistics and warehousing facility company operating in that market. In addition to procuring insurance on the jurisdiction which operates, the Group also maintains other insurance policies to cover for the Group's insurable financial loss, costs and liability, such as Cyber Insurance, Directors and Officers Insurance, Errors and Omissions Insurance, Employment Practices Liability Insurance, Fiduciary liability Insurance and Crime Insurance. Notwithstanding the Group's insurance coverage, should an uninsured loss or a loss in excess of insured limits occur, the Group remains liable for any mortgage indebtedness or other financial obligations relating to the relevant property. Any such loss could have a material adverse effect on the Group's financial condition and results of operations, to the extent that this disrupts the normal operation of its properties or its businesses. See "Risk Factors – The Group's insurance coverage does not include all potential losses".

## China

The Group's insurance policies in China include property insurance for property damage and loss of rental income, covering such perils as fire, windstorm, flood, malicious damage and other material damage to property and development sites; and commercial general liability insurance which covers the potential risks against third party claims arising from its business operations. The Group also maintains other insurance policies for its employees in accordance with applicable laws and regulations, including workers compensation and personal accident insurance, as well as group hospitalisation insurance. There are certain types of risks that are not covered by these insurance policies, including acts of war, terrorism, environmental damage and breaches of environmental laws and regulations.

## Japan

The Group's insurance policies in Japan include property insurance for property damage and loss of rental income, covering such perils as fire, windstorm and electrical breakdown; and commercial general liability insurance which covers the potential risks against third party claims arising from its business operations. The Group also maintains other insurance policies for its employees in accordance with applicable laws and regulations, including life insurance, personal liability, health, accidental death and long-term disability. There are certain types of risks that are not covered by these insurance policies, including acts of war, environmental damage and breaches of environmental laws and regulations. For earthquake risk, the Group obtains earthquake insurance to cover facilities subject to certain "probable maximum loss" ("PML") threshold percentage.

#### Brazil

The Group's insurance policies in Brazil include property insurance for property damage and loss of rental income, covering such perils as fire, windstorm, flood, electrical breakdown and earthquake; and commercial general liability insurance which covers the potential risks against third party claims arising from its business operations. The Group also maintains other insurance policies for its employees in accordance with applicable laws and regulations, including workers compensation and group hospitalisation insurance. There are certain types of risks that are not covered by these insurance policies, including acts of war, breaches of environmental laws and regulations.

## Europe

The Group's insurance policies in Europe include property insurance for property damage and loss of rental income, covering such perils as fire, windstorm, flood, earthquake and terrorism; and commercial general liability insurance which covers the potential risks against third party claims arising from its business operations. The Group also maintains other insurance policies for its employees in accordance with applicable laws and regulations, including workers compensation and group hospitalisation insurance. There are certain types of risks that are not covered by these insurance policies, including acts of war and breaches of environmental laws and regulations.

## Vietnam

The Group's insurance policies in Vietnam include construction all risks insurance and property all risks insurance for property damage during construction and operation phase respectively, covering such perils as fire, explosion, windstorm, flood and earthquake; business interruption insurance covering income lost due to business discontinuity because of direct physical loss or damage; and third party liability insurance which covers the potential risks against third party claims arising from its business development and operation. The Group also maintains other insurance policies for its employees in accordance with applicable laws and regulations, including compulsory social, health and unemployment insurance.

## **COMPETITION**

GLP combines the best practices of a disciplined investor and global specialized logistics real estate operator to create value for investors. While the Group is a leading global investment manager and a business builder in logistics, real estate, infrastructure, finance and related technologies of the jurisdictions in which it operates, it faces competition from other large domestic and, to a lesser extent, international owners and operators of other logistics and warehousing facilities and, within any specific individual market, also from smaller, local players. The Group competes with other providers for locations and sites for future logistics and warehousing facilities. In China, potential customers may also compare the Group's products, services and rents to those of large state-owned logistics and warehousing facilities providers. While the Issuer believes that those providers generally do not provide modern facilities, potential customers may choose these providers over the Group on the basis of rent if they do not need the modern specifications offered by the Group's facilities.

The Group believes that, in choosing a provider of logistics and warehousing facilities, the Group's customers focus primarily on the size of a provider's network and on the quality of the service provided. Lease rates are generally determined by the market. The Issuer believes that the size of the Group's network and the Group's focus on customer service and on assisting its customers in establishing and maintaining their logistics networks allows the Group to compete favourably with many of its competitors.

# **EMPLOYEES**

The following tables summarise the number of the Group's employees by location and function as at 31 December 2019, 2020 and 2021:

## **Employees by Geographical Location**

	As of 31 December		
	2019	2020	2021
Japan	133	159	204
China	1,717	2,066	2,758
Brazil	60	62	63
Europe	98	159	181
Singapore/Other	51	60	82
Vietnam			30
Total	2,059	2,506	3,318

#### **Employees by Function**

	As of 31 December		
	2019	2020	2021
Investment management	209	241	254
Project development	205	254	252
Leasing service and asset management	150	161	174
Finance/Accounting	197	222	255
Property	356	355	398
Others	942	1,273	1,985
Total	2,059	2,506	

None of the Group's employees in Japan, China or Europe is a member of a labour union, although in Europe there may be employees who are part of collective bargaining agreements and therefore entitled to joint representation if needed. In Brazil, all of the Group's employees (except for officers) are represented by a labour union as required by law. The Group has not experienced any strikes or disruptions to its operations due to labour disputes. The Issuer believes the Group's relationships with its employees are good.

The Group believes that having people from diverse backgrounds, experiences, perspectives, and cultural identities makes it a stronger and more effective organisation.

The Group's diversity practices and policies mean:

- Diversity and inclusion is recognised as a business advantage for the Group, and embedded in the Group's values and culture;
- The Group rewards and recognises employees for their skills, commitment and performance;
- Respectful communication between all employees regardless of title or level is mandatory and the Group promotes debate and constructive challenge, and makes it safe to propose new ideas and questions;
- The Group creates an environment where employees feel that their background and lifestyle do not affect perceptions of them as a professional, or affect their opportunities for development and promotion;

- The Group has implemented recruitment and selection practices that provide for a diverse range of candidates and recruit, appoint and promote on the basis of merit, internally and externally; and
- The diversity of the Group's workforce is visible at every level of the organisation and in every business area.

# LEGAL PROCEEDINGS

The Issuer is not, and none of its subsidiaries or joint ventures is, a party to any litigation, arbitration or administrative proceedings that the Issuer believes would, individually or taken as a whole, have a material adverse effect on the Group's business, financial condition or results of operations, and, in so far as the Issuer is aware, no such litigation, arbitration or administrative proceedings are pending or threatened.

# ENVIRONMENTAL, HEALTH AND SAFETY MATTERS

The Group's operations are subject to regulatory requirements and potential liabilities arising under applicable environmental, health or safety-related laws and regulations in each of the jurisdictions in which it has operations.

The Group believes that it is in compliance in all material respects with applicable environmental regulations in each of the jurisdictions in which it has operations. As at the date of this Offering Circular, no material environmental, health or safety-related incident involving the Group has occurred. The Group is not aware of any material environmental, health or safety-related proceedings or investigations to which the Group might become a party.

As the Group does not undertake construction work for its development projects and asset enhancement initiatives itself, the responsibility for ensuring the health or safety of workmen at the Group's development project or asset enhancement worksites generally rests with the contractors it appoints.

The Group is committed to a broad range of environmental, social and governance (ESG) commitments that elevate its business, create value for our shareholders and investors, support its employees and customers, and show respect to the local communities in which we work. For further information, please see "- The Group's Environmental, Social and Governance Best Practices".

## MARKETING ACTIVITIES

The Group engages in various marketing initiatives in order to attract new customers and expand its market recognition. In Japan, most of the Group's leasing contracts are procured by its in-house leasing team, which deals directly with customers and potential customers. In China, the Group's recent marketing activities focus on expositions. Mainstream media in China includes the Group's exhibitions and events in their coverage. In Brazil, the Group develops and strengthens relationships with large national and international firms with important logistic operations to present its facilities, and undertakes dedicated media campaigns to enhance and promote its parks in addition to working with local and internationally known brokers to procure customers. In Europe, the Group uses professional brokers and deals directly with customers to procure leases. In Vietnam, the Group leverages on the ground presence of the local team in co-ordination with global tenant network to allow the team to understand and proactively anticipate customer needs and demands

The Group also engages in traditional "banner" advertising and publishes a periodic electronic newsletter targeted at existing and prospective customers and markets its facilities through the

Group's website. The Group endeavours to increase its brand exposure through event-specific media coverage and media briefings, such as signing ceremonies related to the establishment of strategic relationships, and the sponsorship of events such as athletic tournaments for trade associations and other groups whose membership is comprised of our target customers. On occasion, the Group joins with brokers to organise "open house" events at some of its facilities, and the Group regularly attends large conventions and trade shows and conducts customer events, such as the seminar in Tokyo for Japanese customers seeking logistics and warehousing facilities in China.

#### **INFORMATION TECHNOLOGY**

The Issuer leverages the latest information technology to support sustainable and efficient daily operations. Oracle JD Edwards EnterpriseOne has been adopted as the Issuer's core enterprise resource planning application to capture, in an integrated approach, business activities such as project cost management, real estate management, expense management and financial management in all countries except in Europe. In Europe, the Issuer uses a cloud-based system called Yardi. The Issuer is in the process of replacing its current enterprise resource planning systems with an integrated state-of-the-art enterprise resource planning system globally.

For its customer relationship management system, the Issuer has adopted Salesforce, Microsoft Dynamics and VTS to manage its pre-lease activities and gain instant access to space availability. From a people resources perspective, the Issuer uses the Platinum HRM, JazzHR, and PeopleHR systems which offer comprehensive human resource management functionality.

## INTELLECTUAL PROPERTY

All trademarks relating to "GLP" and its respective accompanying designs as well as the GLP logo used by the Group are registered in more than 10 countries under various applicable intellectual property classes and, in the case of China, 69 out of 86 trademarks are duly registered by the Issuer.

As at the date of this Offering Circular, the Group has not infringed any intellectual property rights of other parties and has not identified any instances of third parties infringing its intellectual property rights.

## MANAGEMENT

### **Board of Directors**

The Board of Directors of GLP Holdings L.P. (the "Board of Directors") that oversees the Issuer provides strategic guidance to the Issuer's management, reviews the Issuer's business plans and major policies, ensures that an effective risk management framework and internal controls are in place and monitors performance against plan.

The Board of Directors comprises:

Ang Kong HuaChairmanMing Z. MeiDirector, Co-Founder and Chief Executive OfficerMichael ChenDirectorCarl GeDirectorJeff JiDirectorJeff JiDirectorLau Teck SienDirectorLiu JianDirectorSteven Lim Kok HoongDirectorWang HaixiaDirectorZhang XuDirector	Name	Position
Zhang Xu Director	Ang Kong Hua         Ming Z. Mei         Michael Chen         Carl Ge         Jeff Ji         Lau Teck Sien         Liu Jian	Chairman Director, Co-Founder and Chief Executive Officer Director Director Director Director Director Director
6		
Steven Lim Kok Hoong       Director         Wang Haixia       Director         Zhang Xu       Director		2 1100001
Zhu Xu Director	Zhang Xu Zhu Xu	

# Ang Kong Hua

Ang Kong Hua is Chairman of the Board of Directors. He chairs the GIC Investment Board and sits on the GIC Investment Strategies Committee. He is also Chairman of Sembcorp Industries and has helmed several of Singapore's biggest companies, bringing years of experience spanning the manufacturing, services and financial sectors. Mr. Ang started his career at the Economic Development Board. He then joined DBS Bank at its inception in 1968 and pioneered its investment banking division. From 1974, Mr. Ang was Chief Executive Officer of NSL (formerly NatSteel) until he retired in 2003, and stayed as its Executive Director until 2010. Mr. Ang's past appointments include Chairman of Singapore Telecommunications and Singapore Post, Vice-Chairman of Neptune Orient Lines, and a Director of DBS Bank, CIMC Raffles Offshore (Singapore) and k1 Ventures. He holds a Bachelor of Science (Honours) in Economics from the University of Hull.

## Ming Z. Mei

Ming Z. Mei is the Co-Founder and Chief Executive Officer of the Issuer, a leading global investment manager and business builder in logistics, real estate, infrastructure finance and related technologies with over US\$120.0 billion of assets under management in real estate and private equity. Under Mr. Mei's leadership and vision, our Group revolutionized the modern logistics industry by taking an innovative and entrepreneurial approach to growth and value creation and has since expanded into adjacent sectors and new markets.

Mr. Mei co-founded Eastern Bell Venture Capital and sits on various public and private boards. He is also an investor and board member of Value Retail China, a company that specializes in the development and operation of luxury outlet shopping villages. Mr. Mei graduated from the Kellogg School of Management at Northwestern University and the School of Business and Management at the Hong Kong University of Science and Technology with a Master of Business Administration. He received his Bachelor of Science in Finance from Indiana University School of Business.

## **Michael Chen**

Michael Chen is a Director of GLP Holdings L.P. He is the Managing Director of HOPU. Mr Chen has more than 15 years' experience in the real estate and finance industries with extensive experience in investment, operations, asset management and fund management in China and Singapore. Prior to joining HOPU, Mr. Chen was General Manager (North China) of Perennial Holdings, responsible for the investment, development and asset management of projects in China. He was previously with Ping An Trust and CapitaLand where he had various positions in investment, asset management, operations, private fund and REIT management. He received his Bachelor of Business Management from Singapore Management University.

## Carl Ge

Carl Ge is a Director of GLP Holdings L.P. He is the Co-Head of HHI at Hillhouse Group ("Hillhouse"). Hillhouse was founded in 2005 and is a global investment firm which invests in companies across all equity stages, in the fields of healthcare, business services, broad consumption and industrials. Hillhouse manages assets on behalf of institutional clients from across the globe. Since joining Hillhouse in 2012, Mr. Ge held various positions across public and private equities investing and operations in the firm. From 2017 to 2020, he served as Special Assistant to Group Chairman and Head of Group Strategy and Corporate Development at Belle International, as well as Vice President of Corporate Finance at Topsports International. Prior to Hillhouse, Mr. Ge worked as a member of the investment team at Silver Lake. Mr. Ge graduated summa cum laude from the Wharton School at the University of Pennsylvania with a B.S. in Economics.

## Jeff Ji

Jeff Ji is a Director of GLP Holdings L.P. He is the Head of Leveraged Finance and Private Credit at Hillhouse. Mr. Ji has over 14 years' of experience in alternative investments and leveraged buyout ("LBO") financing. Since joining Hillhouse in 2018, he has worked on a number of high-profile LBO transactions in Asia Pacific, including Phillips Domestic Appliances, AI Dream (King Koil and Serta) and Belle International. Prior to Hillhouse, Mr. Ji worked at China Minsheng Banking Corporation from 2013 to 2018 and Standard Chartered Bank from 2007 to 2012. Mr. Ji graduated from The University of New South Wales with a Bachelor degree in Accounting.

#### Lau Teck Sien

Lau Teck Sien is a Director of GLP Holdings L.P. He is Partner and CIO of HOPU. Mr. Lau has more than 20 years' experience in the finance industry spanning commercial banking, fund management and private equity, with extensive transaction experience across the financial services, consumer, resource, technology, media and telecoms sectors with a deep understanding of China. Prior to joining HOPU, he was Managing Director of Temasek, responsible for building and executing investment strategies in China. Mr. Lau was previously with United Overseas Bank for 10 years of experience where he held various positions in asset management, venture investment, commercial banking and risk management. He received his Bachelor of Business from Nanyang Technological University of Singapore.

#### Liu Jian

Liu Jian is a Director of GLP Holdings L.P. He is the CEO and Executive Director of Bank of China Group Investment Limited ("BOCGI"). Mr. Liu joined BOCGI in 2020. Prior to BOCGI, he held several positions as a Director and Inspector of the Ministry of Finance in China from September 2013 to January 2020; Deputy Commissioner, Commissioner and Secretary of the Board of China Investment Corporation from September 2007 to September 2013; and Chairman of the Comprehensive Management Department of Central Huijin Investment Limited from April 2007 to September 2007. Mr. Liu holds a CPA and received his Ph.D. from Tsinghua University.

## **Steven Lim Kok Hoong**

Steven Lim Kok Hoong is a Director of GLP Holdings L.P. He has over 30 years of audit and financial consulting experience and was responsible for the audits of statutory boards and some of the largest multinational corporations in Singapore, Indonesia and Malaysia. Mr. Lim served as a Senior Partner of Ernst & Young Singapore from 2002 to 2003. He started his career with Arthur Andersen in 1971 and served as the Managing Partner of Arthur Andersen Singapore from 1990 to 2002 and as Regional Managing Partner for the ASEAN region at Arthur Andersen from 2000 to 2002. Mr. Lim serves as an Independent Director and Audit Committee Chairman of Genting Singapore PLC and the Lead Independent Director and Audit Committee Chairman of YTL Starhill Global REIT Management Limited. Mr. Lim is a member of the Institute of Singapore Chartered Accountants and the Institute of Chartered Accountants in Australia. He graduated with a Bachelor of Commerce degree from the University of Western Australia in 1971.

#### Wang Haixia

Wang Haixia is a Director of GLP Holdings L.P. She is the Deputy CEO of Bank of China Group Investment since December 2020. From September 1991 to November 2007, Ms. Wang held several positions in Bank of China. From August 2011 to May 2015, she served as the head of Corporate Banking, Financial Institution and Product Management Corporate Finance business in Bank of China (Hong Kong). Prior to this, Ms. Wang was the Deputy General Manager of the Internet Finance Department and the Deputy General Manager of the Digital Platform Center of the Personal Digital Finance Department in the Head Office of Bank of China.

## Zhang Xu

Zhang Xu is a Director of GLP Holdings L.P. and Vanke Property (Overseas) Limited, a company listed on the Hong Kong Stock Exchange. He is Executive Vice President and Chief Operations Officer of Vanke. Mr. Zhang joined Vanke in 2002 and held various executive roles including General Manager of Wuhan Vanke and Vice President, before assuming his current position. Prior to Vanke, Mr. Zhang worked at China Overseas Group. He holds an MBA from Illinois State University and received his Bachelor's degree in Industrial and Civil Architecture from Hefei Industrial University.

## Zhu Xu

Zhu Xu is a Director of GLP Holdings L.P. and currently serves as Vice President and Secretary to the Board of Directors of Vanke. Prior to joining Vanke in 2016, Ms. Zhu worked for Shenzhen Municipal Office of the State Administration of Taxation, Nations Technologies Inc. (a company listed on Shenzhen Stock Exchange) and Shenzhen Grandland Decoration Group Co., Ltd. (a company listed on Shenzhen Stock Exchange) She holds a Master of Public Policy from University College London.

## **Fund Management Advisory Board**

The Fund Management Advisory Board of the Issuer was established in November 2018 to enhance the Issuer's governance and risk management infrastructure for the Group's fund management platform. The Board Members' global insights and industry visibility provide a valuable business perspective as the Group continues to strategically grow its fund management platform across the real estate, private equity and infrastructure sectors.

The Fund Management Advisory Board of the Issuer comprises:

Name	Position
Dr. Seek Ngee Huat	Chairman
Graeme Eadie	Member
Dr. Richard Levin	Member

### Dr. Seek Ngee Huat

Dr. Seek Ngee Huat is Chairman of the Issuer's Fund Management Advisory Board. A key figure in the global real estate industry for more than 40 years, Dr. Seek was Chairman of the Issuer from June 2014 until January 2018, when the Issuer was privatised in the largest private equity buyout in Asia. Dr. Seek is currently Chairman of the Institute of Real Estate and Urban Studies at the National University of Singapore where he is also Practice Professor of Real Estate. Dr. Seek sits on the Boards of Brookfield Asset Management Inc., Canada, VCredit Holdings Limited, Hong Kong and the Centre for Liveable Cities, Singapore. He is also a Senior Advisor to Frasers Property Limited and the Canada Pension Plan Investment Board ("CPPIB"). His past appointments include Chairman of the Issuer, Chairman of ULI Asia Pacific, President of GIC Real Estate and a Board Director of GIC Pte Ltd.

# **Graeme Eadie**

Graeme Eadie is a Member of the Issuer's Fund Management Advisory Board. Mr. Eadie is an adviser at CPPIB, where he spent 12 years in various senior positions including Senior Managing Director and Global Head of Real Assets until March 2018. Prior to CPPIB, Mr. Eadie held multiple roles at Cadillac Fairview Corp Ltd, including chief financial officer, chief operating officer and president. Mr. Eadie sits on the Boards of Morguard Corporation and Neiman Marcus Group and is Trustee of Morguard Real Estate Investment Trust and Choice Properties Real Estate Investment Trust.

# **Dr. Richard Levin**

Dr. Richard Levin is a Member of the Issuer's Fund Management Advisory Board. Trained as an economist, Dr. Levin was President of Yale University from 1993 to 2013. During his tenure, Yale's endowment grew from US\$3 billion to US\$20 billion. Dr. Levin currently serves as a Director of American Express and C3 IoT and acts as an advisor to Temasek, TPG and Coursera, where he was previously Chief Executive Officer. He is also a trustee of the William and Flora Hewlett Foundation, one of the United States' largest philanthropic organisations.

# **Executive Committee**

Set out below are the current executive officers of the Issuer:

Name	Position
Ming Z. Mei	Co-Founder and Chief Executive Officer
	Chairman of the Executive Committee
Alan Yang	Chairman of the Investment Committee
Angela Zhao	Co-President – Logistics and Industrial Real
	Estate, GLP China
Craig Duffy	Managing Director, Fund Management
Daan van den Hoven	Managing Director, GLP Europe
Higashi Michihiro	Chief Strategy Officer, GLP China
Kazuhiro Tsutsumi	Managing Director
Mark Tan	General Counsel
Mauro Dias	President, GLP Brazil
Miao Song	Chief Information Officer
Nicholas Johnson	Chief Financial Officer
Nick Cook	President, GLP Europe
Ralf Wessel	Managing Director, Fund Management
Richard Rothman	Head of Performance & Engagement
Stephen Schutte	Chief Operating Officer, GLP

Name	Position
Teresa Zhuge	Executive Vice Chairman, GLP China
Tim Wang	Co-President – Logistics and Industrial Real
	Estate, GLP China
Victor Mok	Chairman and CEO of Asset Service Platform
	(ASP), GLP China
Vincent Peng	Managing Director, GLP
Yoshiyuki Chosa	President, GLP Japan

## Ming Z. Mei

Details for Ming Z. Mei are set out under "Management - Board of Directors".

## Alan Yang

Alan Yang chairs the Group's global investment committee which oversees all investment activity across the Group. Prior to joining the Issuer, Mr. Yang was a principal in Blackstone's real estate private equity group where he worked on over US\$70 billion of real estate transactions. Mr. Yang was also a founding member of Blackstone's Los Angeles office and its real estate operations in Asia. Prior to his time at Blackstone, Mr. Yang worked in real estate investment banking at Merrill Lynch. Mr. Yang has a Bachelor's degree in Finance and Accounting from Georgetown University. Mr. Yang is based in Los Angeles.

## Angela Zhao

Angela Zhao is Co-President, Logistics and Industrial Real Estate, GLP China and is responsible for planning and design, marketing and public relations for the real estate business in China. Ms. Zhao also spearheads the GLP I-Park business. Ms. Zhao was formerly General Manager of Suzhou from 2008 to 2011 and headed investments and public relations from 2003 to 2008. Prior to joining the Issuer, Ms. Zhao worked at Ascendas Group where she was responsible for business development in China. Ms. Zhao holds an MBA from the MIT Sloan School of Management/Fudan University and received her Bachelor's degree in Engineering from Shanghai University.

#### **Craig Duffy**

Craig Duffy is Managing Director, Fund Management and is responsible for managing and growing the Group's fund management platform as well as developing new business initiatives. Prior to joining the Issuer, Mr. Duffy spent 14 years at Citigroup as a Managing Director and Head of Equity Origination, Asia where he was responsible for the origination and execution of all primary equity and equity-linked capital markets transactions across Asia. During that time, Mr. Duffy raised more than US\$150 billion of equity from over 300 transactions, including the Issuer's initial public offering in 2010 and the initial public offering of GLP J-REIT in 2012. Mr. Duffy holds a Masters of Business Administration from The Wharton School at the University of Pennsylvania and received his Bachelors of Science in Finance and Management from the Whitman School of Management at Syracuse University. Mr. Duffy is based in Hong Kong.

## Daan van den Hoven

Daan van den Hoven is Managing Director of GLP Europe and jointly leads the Group's business in Europe with Nick Cook. He joined GLP in 2018 to set up and lead the European fund management team and capital deployment initiatives. Before joining GLP, Daan worked over 10 years at Prologis having various Pan-European responsibilities. Most recently, Daan was Vice President of Transactions and has executed over €1 billion in transactions across Europe. Prior to

that, Daan served as Portfolio Manager for the Prologis European Properties Fund II and as an asset manager in Northern Europe implementing both fund and asset level strategies. Daan holds an MSc in Real Estate Management & Development from the Eindhoven University of Technology.

## Higashi Michihiro

Higashi Michihiro is Chief Strategy Officer of GLP China. Mr. Michihiro joined the Issuer in 2006 and is in charge of overseeing and setting out overall investment strategy for GLP China. He is also responsible for managing and establishing strategic alliances in China. Mr. Michihiro was formerly Senior Vice President and Head of Investment of GLP China and helped to grow the Group's business relating to Japanese customers. Mr. Michihiro worked at Nomura Research Institute in Japan where he was responsible for corporate strategy consulting and Oita Bank where he was in charge of equity research. Mr. Michihiro received his Bachelor degree of Law from Wuhan University and a Master degree of Economics from Oita University. Mr. Michihiro is based in Shanghai.

## Kazuhiro Tsutsumi

Kazuhiro Tsutsumi is a Managing Director of the Group, responsible for helping the Chief Executive Officer to drive the strategic agenda and supporting the finance team with a focus on reporting and business performance initiatives. Mr. Tsutsumi joined the Issuer in 2012. Previously, Mr. Tsutsumi was Managing Director and Chief Financial Officer of Asia at ProLogis, where he was in charge of finance, accounting, capital markets and tax for Japan, China, Korea and Singapore operations. He also oversaw the fund management business for its Japan portfolio. Prior to that, he served as Vice President for the Investment Management Division of Goldman Sachs from 1998 to 2002 and was responsible for financial management and strategic planning for its Japan and Asia operations. Mr. Tsutsumi started his career with Dai-ichi Life, where his responsibilities included portfolio management of US real estate, overseas financial management and corporate accounting/ taxation. Mr. Tsutsumi received his Master of Business Administration from the University of Chicago Booth School of Business, CPA from the State of Illinois, and Bachelor of Arts in Law from Waseda University. Mr. Tsutsumi is based in Los Angeles.

# Mark Tan

Mark Tan is General Counsel of the Group. Mr. Tan is responsible for overseeing all legal matters, including fund raising, acquisitions and disposals and other significant transactions and compliance, risk management, and governance. Mr. Tan also oversees the Group's global information technology platform and infrastructure. Prior to joining the Issuer, Mr. Tan was previously at Shearman & Sterling LLP, Singapore, where he represented underwriters, issuers and private equity sponsors on debt and equity offerings. Previously, Mr. Tan also worked at Goldman Sachs and Sullivan & Cromwell LLP. Mr. Tan received his Juris Doctor Honours from the University of Toronto and Bachelor of Mathematics in Computer Science, Economics Minor from the University of Waterloo. Mr. Tan is based in Singapore.

## **Mauro Dias**

Mauro Dias is President of GLP Brazil. He joined in 2014 and leads the Group's business in Brazil. Mr. Dias has over 30 years of experience in logistics and infrastructure and developed his career at VALE, one of the largest companies in Brazil. He held various key roles in its logistics, shipping and transportation divisions, including director of logistics and chairman and CEO of FCA Railway. He was CEO of Log-In Logistica Intermodal, a Brazilian logistics company where he spearheaded its initial public offering and a board member of the Synergy Group. Mr. Dias was president of the National Association of Brazilian Railways (ANTF) from 2006 to 2007. In 2006, he received the Medal Barão de Mauá from the Brazilian government for his contributions to the

Brazilian transportation sector. Mr. Dias holds a B.S. in Mechanical Engineering and Economics from the Federal University of Espírito Santo and received his Master of Business Administration from the Anderson School at University of California-Los Angeles-UCLA.

## **Miao Song**

Miao Song is the Chief Information Officer of the Issuer and is responsible for all aspects of technology across GLP and overseeing GLP's global data and digital strategy. Before joining GLP, Ms. Song was global chief information officer and board member at Mars Petcare, driving digital transformation and innovation. Prior to that she was VP/chief information officer at Johnson & Johnson. Ms. Song has more than two decades of international IT industry experience across diverse industries including oil/energy/natural resources as well as consumer goods and healthcare. She has lived and worked in China, Switzerland, the Netherlands, Singapore and Belgium and held leadership positions at Royal Dutch Shell, Nestle and Golden-Agri Resources. In 2019 she was named "Chief Information Officer of the Year – Europe" by International Data Group. Ms. Song holds a Bachelor of Science degree in Information Management from Peking University and a Master of Business Administration Degree from Beihang University.

## Nicholas Johnson

Nicholas Johnson is the Chief Financial Officer of the Issuer and is responsible for the Group's financial resources and has management responsibility for global finance, treasury, financial planning and corporate development functions. Nicholas has 20 years of international investment banking experience with JPMorgan where he worked in a number of roles including Head of Asia Pacific Real Estate Gaming and Lodging, Head of Asia Pacific Equity and Derivative Capital Markets and Head of East Asia Investment Banking Coverage. He has been instrumental in leading some of the largest and most innovative real estate and capital markets transactions in Asia, including GLP's initial public offering in 2010. Prior to JPMorgan, Nicholas worked for PricewaterhouseCoopers in a number of departments including Corporate Finance and Transaction Services providing transaction based advice for large multinational and SME clients. Nicholas is a Barrister at Law and was admitted to the Institute of Chartered Accountants in England and Wales. Nicholas is based in Hong Kong.

## Nick Cook

Nick Cook is President of GLP Europe (previously Gazeley) and leads the Group's business in Europe. Mr. Cook joined the Issuer in 2017 when the Group acquired Gazeley and was previously Chief Operating Officer of Gazeley where he oversaw all capital deployment, disposition and operational aspects of the business in Europe. Mr. Cook joined Gazeley in 2002 and held several key positions including establishing Gazeley's profitable UAE business unit and looking after Gazeley's business in China, while maintaining a detailed involvement in all aspects of the European business. Mr. Cook is a member of the Royal Institute of Chartered Surveyors and has 20 years' experience in the real estate development and investment market. He holds a Bachelor's degree in General Practice Surveying & Commercial Property Development from Nottingham Trent University and has completed training in several professional courses including a Management & Leadership program at Harvard Business School. Mr. Cook is based in London.

## **Ralf Wessel**

Ralf Wessel is Managing Director, Fund Management. Mr. Wessel is responsible for managing and growing the Group's fund management platform. He also manages long-standing relationships with some of the world's leading institutional investors to enable the Issuer to scale the business and consistently deliver value to its investors. Mr. Wessel was formerly Managing Director, Global Investment Management at ProLogis where he was responsible for an investment platform valued at US\$21 billion. Previously, Mr. Wessel was a partner at Equity Estate, a private equity company managing various real estate funds. Mr. Wessel has two decades of experience in the real estate sector and sits on the Board of the Association of Foreign Investors in Real Estate (AFIRE). He holds a Masters degree in Financial Management from the University of Amsterdam and a Masters in Science degree in Real Estate Investment from City University London and is based in Singapore.

## **Richard Rothman**

Richard Rothman is Head of Performance and Engagement. Mr. Rothman leads initiatives to optimise team and individual performance, customer and employee experience, new business integration and foster and develop the company's leadership and entrepreneurial culture. Prior to joining the Issuer, Mr. Rothman was the Founder and President of Total Executive Wellness, a company focused on the convergence of overall health and wellness and business performance. From 1994 to 2011, Mr. Rothman held various positions with Gap International, a global business performance consultancy, most recently spending four years as Managing Director for Asia Pacific where he led strategic initiatives, conferences and projects throughout Asia and the Middle East. Mr. Rothman holds a Bachelor of Arts in Anthropology from the University of Colorado, Boulder and received his Masters of Business Administration in Marketing Management from Drexel University. Mr. Rothman is based in Chicago.

# **Stephen Schutte**

Stephen Schutte is Chief Operating Officer of the Issuer and sits on the global investment committee. He previously served as president of GLP US, and was the Group's General Counsel and Chief Administrative Officer when he joined GLP in 2011. Prior to joining the Issuer, Mr. Schutte was General Counsel and a Market Officer at DCT Industrial overseeing investment and operations in multiple regions. Prior to that, Mr. Schutte was Associate General Counsel of ProLogis. Mr. Schutte holds a Master of Business Administration from the Kellogg School of Management at Northwestern University and the School of Business and Management at the Hong Kong University of Science and Technology. He received his Juris Doctor from the University of Iowa College of Law and his Bachelor of Arts from Creighton University. Mr. Schutte is based in Tokyo.

#### **Teresa Zhuge**

Teresa Zhuge is Executive Vice Chairman of GLP China. Ms. Zhuge oversees capital deployment, fund management, financial services and leads strategic acquisitions and new business initiatives in China. She was formerly Co-President and Chief Financial Officer of GLP China. Ms. Zhuge was formerly the Fund Management Director and also served as Assistant Chief Financial Officer of ProLogis China. Prior to that, Ms. Zhuge was Deputy Chief Financial Officer of SZITIC Commercial Properties and also worked with Morgan Stanley Properties China and Deloitte. Ms. Zhuge graduated with a Master of Business Administration from the Kellogg School of Management at Northwestern University and the School of Business and Management at the Hong Kong University of Science and Technology. Ms. Zhuge received her bachelor's degree from Renmin University of China and is based in Shanghai.

## **Tim Wang**

Tim Wang is Co-President, Logistics and Industrial Real Estate, GLP China and is responsible for co-leading the growth and strategy of the Group's logistics and industrial real estate business in China. Mr. Wang has over 30 years of experience in the real estate industry. Prior to joining the Group, Mr. Wang was formerly a Senior Managing Director and Head of Real Estate China at Blackstone and worked at Bank of America Merrill Lynch's Real Estate Principal Division in China. Mr. Wang holds a Bachelor's degree in Economics from Zhejiang University in China and a Master's Degree in International Business from Curtin University. Mr. Wang is currently a Director of SCPG Group and a Global Trustee and executive Committee member of ULI Asia Pacific.

## Victor Mok

Victor Mok is Chairman and CEO of Asset Service Platform (ASP), GLP China, a growing business within GLP that focuses on creating value through all stages of an assets life-cycle, from project planning and design to the integration of facility services and technology using IoT, AI, robotics and big data to improve operational efficiency and service levels for customers. He was formerly Co-President of Logistics and Industrial Real Estate and Chief Commercial Officer of GLP China. Mr. Mok has close to three decades of experience in the aviation and logistics industries. Prior to joining the Issuer, Victor was Chief Executive Officer, North Asia, of DHL Supply Chain. Prior to DHL, Mr. Mok worked for Cathay Pacific Airways and Expeditors International in various executive roles. Mr. Mok holds a Master's Degree in Global Finance from Stern Business School at New York University and the School of Business and Management at the Hong Kong University of Science and Technology, as well as an Executive MBA from Ivey School of Business, University of Western Ontario Canada. Mr. Mok graduated from the University of Hong Kong with a Master's Degree in Transport Studies and a Bachelor's Degree in Economics and Management. He is a graduate of the Strategic Leadership Program from the University of Oxford and is based in Shanghai.

## **Vincent Peng**

Vincent Peng is a Managing Director of the Issuer, focused on investment management and business development. Mr. Peng has extensive industry experience in real estate investment, fund management and investment banking, with active involvement in more than US\$200 billion of transactions. Vincent is also Vice Chairman of China Merchants Capital. Prior to joining the Issuer, Mr. Peng was Deputy General Manager and Senior Managing Director of China Merchants Capital, a fund management and alternative investment platform, where Vincent was responsible for business development and investment management since its inception. Prior to China Merchants, Mr. Peng was a Managing Director at Goldman Sachs, where he held several senior positions, including Co-Head of Real Estate in Asia. Mr. Peng was formerly Asia Pacific Head of Corporate Investment Group at GIC Real Estate and also worked with AMP Capital Investors on real estate funds management in Australia. Mr Peng is based in Hong Kong.

## Yoshiyuki Chosa

Yoshiyuki Chosa is President of GLP Japan and leads the Group's business in Japan. Mr. Chosa was formerly Senior Vice President of Investment Management at Prologis Japan, where he launched and expanded its acquisition business. Prior to joining Prologis Japan, Mr. Chosa held several key positions within Mitsui Fudosan Co., Ltd, and Mitsui Fudosan Investment Advisors, Inc., where he was involved in condominium and housing development projects, office leasing, asset management services and real estate investment advisory services to overseas institutional investors. Mr. Chosa holds a Bachelor of Laws from Keio University and is based in Tokyo.

## CLEARANCE AND SETTLEMENT

The information set out below is subject to any change in or reinterpretation of the rules, regulations and procedures of Euroclear, Clearstream, Luxembourg or the CMU (together, the "Clearing Systems") currently in effect. The information in this section concerning the Clearing Systems has been obtained from sources that the Issuer believes to be reliable, but neither the Issuer, nor any Arranger or Dealer takes any responsibility for the accuracy thereof. Investors wishing to use the facilities of any of the Clearing Systems are advised to confirm the continued applicability of the rules, regulations and procedures of the relevant Clearing System. Neither the Issuer nor any other party to the Agency Agreement will have any responsibility or liability for any aspect of the records relating to, or payments made on account of, beneficial ownership interests in the Notes held through the facilities of any Clearing System or for maintaining, supervising or reviewing any records relating to, or payments made on account of, such beneficial ownership interests.

The relevant Pricing Supplement will specify the Clearing System(s) applicable for each Series.

## **The Clearing Systems**

#### Euroclear and Clearstream, Luxembourg

Euroclear and Clearstream, Luxembourg each holds securities for participating organisations and facilitates the clearance and settlement of securities transactions between their respective participants through electronic book-entry changes in accounts of such participants. Euroclear and Clearstream, Luxembourg provide to their respective participants, among other things, services for safekeeping, administration, clearance and settlement of internationally-traded securities and securities lending and borrowing. Euroclear and Clearstream, Luxembourg also deal with domestic securities markets in several countries through established depository and custodial relationships. Euroclear and Clearstream, Luxembourg have established an electronic bridge between their two systems across which their respective participants may settle trades with each other.

Euroclear and Clearstream, Luxembourg participants are financial institutions throughout the world, including underwriters, securities brokers and dealers, banks, trust companies, clearing corporations and certain other organisations. Indirect access to Euroclear or Clearstream, Luxembourg is also available to others, such as banks, brokers, dealers and trust companies which clear through or maintain a custodial relationship with a Euroclear or Clearstream, Luxembourg participant, either directly or indirectly.

Distributions of principal with respect to book-entry interests in the Notes held through Euroclear or Clearstream, Luxembourg will be credited, to the extent received by any Paying Agent, to the cash accounts of Euroclear or Clearstream, Luxembourg participants in accordance with the relevant system's rules and procedures.

#### CMU

The CMU is a central depositary service provided by the Central Moneymarkets Unit of the Hong Kong Monetary Authority (the "HKMA") for the safe custody and electronic trading between the members of this service ("CMU Members") of capital markets instruments ("CMU Instruments") which are specified in the CMU Service Reference Manual as capable of being held within the CMU.

The CMU is only available to CMU Instruments issued by a CMU Member or by a person for whom a CMU Member acts as agent for the purposes of lodging instruments issued by such persons. Membership of the CMU is open to all members of the Hong Kong Capital Markets Association and "authorised institutions" under the Banking Ordinance (Cap. 155) of Hong Kong.

Compared to clearing services provided by Euroclear and Clearstream, Luxembourg, the standard custody and clearing service provided by the CMU is limited. In particular (and unlike the European Clearing Systems), the HKMA does not as part of this service provide any facilities for the dissemination to the relevant CMU Members of payments (of interest or principal) under, or notices pursuant to the notice provisions of, the CMU Instruments. Instead, the HKMA advises the lodging CMU Member (or a designated paying agent) of the identities of the CMU Service Members to whose accounts payments in respect of the relevant CMU Instruments are credited, whereupon the lodging CMU Member (or the designated paying agent) will make the necessary payments of interest or principal or send notices directly to the relevant CMU Members. Similarly, the HKMA will not obtain certificates of non-U.S. beneficial ownership from CMU Members or provide any such certificates on behalf of CMU Members. The CMU fiscal agent will collect such certificates from the relevant CMU Members identified from an instrument position report obtained by request from the HKMA for this purpose.

An investor holding an interest through an account with either Euroclear or Clearstream, Luxembourg in any Notes held in the CMU will hold that interest through the respective accounts which Euroclear and Clearstream, Luxembourg each have with the CMU.

## **Book-Entry Ownership**

#### **Bearer** Notes

The Issuer has made applications to Euroclear and Clearstream, Luxembourg for acceptance in their respective book-entry systems in respect of any Series of Bearer Notes. The Issuer may also apply to have Bearer Notes accepted for clearance through the CMU. In respect of Bearer Notes, a Temporary Bearer Global Note and/or a Permanent Bearer Global Note will be deposited with a common depositary for Euroclear and Clearstream, Luxembourg or a sub-custodian for the CMU. Transfers of interests in a Temporary Bearer Global Note or a Permanent Bearer Global Note will be made in accordance with the normal market debt securities operating procedures of the CMU, Euroclear and Clearstream, Luxembourg. Each Global Note will have an International Securities Identification Number ("ISIN") and a Common Code or a CMU Instrument Number, as the case may be. Investors in Notes of such Series may hold their interests in a Global Note only through Euroclear, Clearstream, Luxembourg or the CMU, as the case may be.

### **Registered** Notes

The Issuer has made applications to Euroclear and Clearstream, Luxembourg for acceptance in their respective book-entry systems in respect of Registered Global Notes. The Issuer may also apply to have Registered Global Notes accepted for clearance through the CMU. Each Registered Global Note will have an ISIN and a Common Code or a CMU Instrument Number, as the case may be. Investors in Notes of such Series may hold their interests in a Registered Global Note only through Euroclear, Clearstream, Luxembourg or the CMU, as the case may be.

## TAXATION

The statements herein regarding taxation are based on the laws in force as at the date of this Offering Circular and are subject to any changes in law occurring after such date, which changes could be made on a retroactive basis. The Issuer will not update this summary to reflect changes in laws and if such a change occurs the information in this summary could become invalid.

## **Singapore Taxation**

The statements below are general in nature and are based on certain aspects of current tax laws in Singapore and administrative guidelines and circulars issued by the Monetary Authority of Singapore ("MAS") and the IRAS in force as at the date of this Offering Circular and are subject to any changes in such laws, administrative guidelines or circulars, or the interpretation of those laws, guidelines or circulars, occurring after such date, which changes could be made on a retroactive basis. Neither these statements nor any other statements in this Offering Circular are intended or are to be regarded as advice on the tax position of any holder of the Notes or of any person acquiring, selling or otherwise dealing with the Notes or on any tax implications arising from the acquisition, sale or other dealings in respect of the Notes. The statements made herein do not purport to be a comprehensive or exhaustive description of all the tax considerations that may be relevant to a decision to subscribe for, purchase, own or dispose of the Notes and do not purport to deal with the tax consequences applicable to all categories of investors, some of which (such as dealers in securities or financial institutions in Singapore which have been granted the relevant Financial Sector Incentive(s)) may be subject to special rules or tax rates. Prospective holders of the Notes are advised to consult their own tax advisers as to the Singapore or other tax consequences of the acquisition, ownership of or disposal of the Notes, including the effect of any foreign, state or local tax laws to which they are subject. It is emphasised that neither the Issuer nor any other persons involved in the Programme accepts responsibility for any tax effects or liabilities resulting from the subscription for, purchase, holding or disposal of the Notes. The statements below are based on the assumption that the Issuer is tax resident in Singapore for Singapore income tax purposes.

In addition, the disclosure below is on the assumption that the IRAS regards each tranche of the Perpetual Notes as "debt securities" for the purposes of the Income Tax Act 1947 of Singapore ("ITA"), and that distribution payments made under each tranche of the Perpetual Notes (including any Arrears of Distribution and Additional Distribution Amount) will be regarded as interest payable on indebtedness and holders thereof may therefore enjoy the tax exemptions and concessions available for qualifying debt securities, provided that the other conditions for the qualifying debt securities scheme are satisfied. If any tranche of the Perpetual Notes is not regarded as "debt securities" for the purposes of the ITA, distribution payments made under each tranche of the Perpetual Notes (including any Arrears of Distribution and Additional Distribution Amount) are not regarded as interest payable on indebtedness or holders thereof are not eligible for the tax exemptions or concessions under the qualifying debt securities scheme, the tax treatment to holders may differ. Investors and holders of any tranche of the Perpetual Notes should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding and disposal of any tranche of the Perpetual Notes.

#### Interest and Other Payments

Subject to the following paragraphs, under Section 12(6) of the ITA, the following payments are deemed to be derived from Singapore:

(a) any interest, commission, fee or any other payment in connection with any loan or indebtedness or with any arrangement, management, guarantee, or service relating to any loan or indebtedness which is (i) borne, directly or indirectly, by a person resident in Singapore or a permanent establishment in Singapore (except in respect of any business carried on outside Singapore through a permanent establishment outside Singapore or any immovable property situated outside Singapore), or (ii) deductible against any income accruing in or derived from Singapore; or

(b) any income derived from loans where the funds provided by such loans are brought into or used in Singapore.

Such payments, where made to a person not known to the paying party to be a resident in Singapore for tax purposes, are generally subject to withholding tax in Singapore. The rate at which tax is to be withheld for such payments (other than those subject to the 15.0 per cent. final withholding tax described below) to non-resident persons (other than non-resident individuals) is currently 17.0 per cent. The applicable rate for non-resident individuals is currently 22.0 per cent. and is proposed to be increased to 24 per cent. from the year of assessment 2024 pursuant to the Singapore Budget Statement 2022. However, if the payment is derived by a person not resident in Singapore otherwise than from any trade, business, profession or vocation carried on or exercised by such person in Singapore and is not effectively connected with any permanent establishment in Singapore of that person, the payment is subject to a final withholding tax of 15.0 per cent. The rate of 15.0 per cent. may be reduced by applicable tax treaties.

Notwithstanding the above, certain Singapore-sourced investment income derived by individuals from financial instruments is exempt from tax, including:

- (a) interest from debt securities derived on or after 1 January 2004;
- (b) discount income (not including discount income arising from secondary trading) from debt securities derived on or after 17 February 2006; and
- (c) prepayment fee, redemption premium or break cost from debt securities derived on or after 15 February 2007,

except where such income is derived through a partnership in Singapore or is derived from the carrying on of a trade, business or profession.

As the Programme as a whole was arranged by Citigroup Global Markets Singapore Pte. Ltd., Mizuho Securities (Singapore) Pte. Ltd. and Goldman Sachs (Singapore) Pte., each of which was a Financial Sector Incentive (Standard Tier) Company or a Financial Sector Incentive (Capital Market) Company (each as defined in the ITA) at such time, any tranche of the Notes ("Relevant Notes") issued as debt securities under the Programme during the period from the date of this Offering Circular to 31 December 2023 would be qualifying debt securities ("QDS") for the purposes of the ITA, to which the following treatment shall apply:

- (i) subject to certain prescribed conditions having been fulfilled, including:
  - (A) the furnishing by the Issuer, or such other person as the MAS may direct, to the MAS of a return on debt securities for the Relevant Notes in the prescribed format within such period as the MAS may specify and such other particulars in connection with the Relevant Notes as the MAS may require; and
  - (B) the inclusion by the Issuer in all offering documents relating to the Relevant Notes of a statement to the effect that where interest, discount income, prepayment fee, redemption premium or break cost from the Relevant Notes is derived by a person who is not resident in Singapore and who carries on any operation in Singapore through a permanent establishment in Singapore, the tax exemption available for qualifying debt securities shall not apply if the non-resident person acquires the Relevant Notes using the funds and profits of such person's operations through the Singapore permanent establishment),

interest, discount income (not including discount income arising from secondary trading), prepayment fee, redemption premium and break cost (collectively, the "Qualifying Income") from the Relevant Notes derived by a holder who is not resident in Singapore and who (aa) does not have any permanent establishment in Singapore or (bb) carries on any operation in Singapore through a permanent establishment in Singapore but the funds used by that person to acquire the Relevant Notes are not obtained from such person's operation through a permanent establishment in Singapore, are exempt from Singapore income tax;

- (ii) subject to certain conditions having been fulfilled (including the furnishing by the Issuer, or such other person as the MAS may direct, to the MAS of a return on debt securities for the Relevant Notes in the prescribed format within such period as the MAS may specify and such other particulars in connection with the Relevant Notes as the MAS may require), Qualifying Income from the Relevant Notes derived by any company or body of persons (as defined in the ITA) in Singapore is subject to income tax at a concessionary rate of 10.0 per cent. (except for holders of the relevant Financial Sector Incentive(s) who may be taxed at different rates); and
- (iii) subject to:
  - (A) the Issuer including in all offering documents relating to the Relevant Notes a statement to the effect that any person whose interest, discount income, prepayment fee, redemption premium or break cost derived from the Relevant Notes is not exempt from tax shall include such income in a return of income made under the ITA; and
  - (B) the furnishing by the Issuer, or such other person as the MAS may direct, to the MAS of a return on debt securities for the Relevant Notes in the prescribed format within such period as the MAS may specify and such other particulars in connection with the Relevant Notes as the MAS may require,

payments of Qualifying Income derived from the Relevant Notes are not subject to withholding of tax by the Issuer.

Notwithstanding the foregoing:

- (A) if during the primary launch of any tranche of Relevant Notes, the Relevant Notes of such tranche are issued to fewer than four persons and 50.0 per cent. or more of the issue of such Relevant Notes is beneficially held or funded, directly or indirectly, by related parties of the Issuer, such Relevant Notes would not qualify as QDS; and
- (B) even though a particular tranche of Relevant Notes are QDS, if, at any time during the tenure of such tranche of Relevant Notes, 50.0 per cent. or more of such Relevant Notes which are outstanding at any time during the life of their issue is beneficially held or funded, directly or indirectly, by any related party(ies) of the Issuer, Qualifying Income derived from such Relevant Notes held by:
  - (I) any related party of the Issuer; or
  - (II) any other person where the funds used by such person to acquire such Relevant Notes are obtained, directly or indirectly, from any related party of the Issuer,

shall not be eligible for the tax exemption or concessionary rate of tax as described above.

The term "**related party**", in relation to a person (A), means any other person who, directly or indirectly, controls A, or is controlled, directly or indirectly, by A, or where A and that other person, directly or indirectly, are under the control of a common person.

The terms "**prepayment fee**", "**redemption premium**" and "**break cost**" are defined in the ITA as follows:

"prepayment fee", in relation to debt securities and qualifying debt securities, means any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by the terms of the issuance of the securities;

"redemption premium", in relation to debt securities and qualifying debt securities, means any premium payable by the issuer of the securities on the redemption of the securities upon their maturity; and

"break cost", in relation to debt securities and qualifying debt securities, means any fee payable by the issuer of the securities on the early redemption of the securities, the amount of which is determined by any loss or liability incurred by the holder of the securities in connection with such redemption.

References to "prepayment fee", "redemption premium" and "break cost" in this Singapore tax disclosure have the same meaning as defined in the ITA.

Where interest, discount income, prepayment fee, redemption premium or break cost (i.e. the Qualifying Income) is derived from the Relevant Notes by any person who is not resident in Singapore and who carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for QDS under the ITA (as mentioned above) shall not apply if such person acquires such Relevant Notes using the funds and profits of such person's operations through a permanent establishment in Singapore. Any person whose interest, discount income, prepayment fee, redemption premium or break cost (i.e. the Qualifying Income) derived from the Relevant Notes is not exempt from tax (including for the reasons described above) is required to include such income in a return of income made under the ITA.

## Characterisation of the Perpetual Notes

The ITA currently does not contain specific provisions on the Singapore income tax treatment of hybrid instruments (i.e. financial instruments that exhibit both debt-like and equity-like features). However, the IRAS has issued a circular entitled "Income Tax Treatment of Hybrid Instruments" (the "Hybrid Instruments Circular") which provides guidance on the factors taken into consideration when determining whether a hybrid instrument is to be treated as a debt or equity instrument for Singapore income tax purposes and the corresponding income tax treatment.

Based on the Hybrid Instruments Circular, the first step in determining the characterisation of a hybrid instrument is to determine its legal form, which involves an examination of the legal rights and obligations created by the instrument. A hybrid instrument is generally characterised as equity if the legal terms of the instrument indicate ownership interests in the issuer.

If the legal form of a hybrid instrument is not indicative of or does not reflect the legal rights and obligations, the facts and circumstances surrounding the instrument and a combination of factors would be examined, which include (but are not limited to):

- (a) the nature of interest acquired;
- (b) investor's right to participate in the issuer's business;

- (c) voting rights conferred by the instrument;
- (d) obligation to repay the principal amount of the instrument;
- (e) payout;
- (f) investor's right to enforce payment;
- (g) classification by other regulatory authority; and
- (h) ranking for repayment in the event of liquidation or dissolution.

As further provided in the Hybrid Instruments Circular:

- (a) if a hybrid instrument is characterised as a debt instrument for Singapore income tax purposes, distributions from the issuer to the investor are regarded as interest; and
- (b) if a hybrid instrument issued by a company is characterised as an equity instrument for Singapore income tax purposes, distributions from the issuer to the investors are regarded as dividends.

In the event that a tranche of the Perpetual Notes is characterised as debt instruments for Singapore income tax purposes, payments of distributions (including Arrears of Distribution and any Additional Distribution Amounts, if applicable) should be regarded as interest payments. Accordingly, please see the section "Interest and Other Payments" on the Singapore income tax treatment that may be applicable on the distributions (including Arrears of Distribution and any Additional Distribution Amounts, if applicable) in respect of such Perpetual Notes. In this regard, where interest (including distributions which are regarded as interest), discount income, prepayment fee, redemption premium or break cost (i.e. the Qualifying Income) is derived from such Perpetual Notes by any person who is not resident in Singapore and who carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for QDS under the ITA (as mentioned above) shall not apply if such person acquires such Perpetual Notes using the funds and profits of such person's operations through a permanent establishment in Singapore. Any person whose interest (including distributions which are regarded as interest), discount income, prepayment fee, redemption premium or break cost derived from such Perpetual Notes is not exempt from tax is required to include such income in a return of income made under the ITA.

In the event that a tranche of the Perpetual Notes is characterised as equity instruments for Singapore income tax purposes and the distributions are to be treated as dividends in the hands of the holders of such tranche of the Perpetual Notes, the payment of dividends should not be subject to Singapore withholding tax and should be exempt from Singapore income tax in the hands of the holders of such tranche of the Perpetual Notes on the basis that the Issuer is a company tax resident in Singapore. However, any Additional Distribution Amounts (if applicable) in respect of such Perpetual Notes, where made to a person not known to the paying party to be a resident in Singapore for tax purposes, may be subject to withholding tax on the basis that they may be regarded as interest in nature. Please see the section "Interest and Other Payments" on the applicable withholding tax rates.

#### Capital Gains

Any gains considered to be in the nature of capital made from the sale of the Notes will not be taxable in Singapore. However, any gains from the sale of Notes which are gains from any trade, business, profession or vocation carried on by that person, if accruing in or derived from Singapore, may be taxable as such gains are considered revenue in nature.

Holders of the Notes who apply or are required to apply Singapore Financial Reporting Standard ("**FRS**") 39, FRS 109 or Singapore Financial Reporting Standard (International) 9 (Financial Instruments) ("SFRS(I) 9") (as the case may be) may for Singapore income tax purposes be required to recognise gains or losses (not being gains or losses in the nature of capital) on the Notes, irrespective of disposal, in accordance with FRS 39, FRS 109 or SFRS(I) 9 (as the case may be). Please see the section below on "Adoption of FRS 39, FRS 109 or SFRS(I) 9 for Singapore Income Tax Purposes".

#### Adoption of FRS 39, FRS 109 or SFRS(I) 9 for Singapore Income Tax Purposes

Section 34A of the ITA provides for the tax treatment for financial instruments in accordance with FRS 39 (subject to certain exceptions and "opt-out" provisions) to taxpayers who are required to comply with FRS 39 for financial reporting purposes. The IRAS has also issued a circular entitled "Income Tax Implications arising from the adoption of FRS 39 – Financial Instruments: Recognition and Measurement".

FRS 109 or SFRS(I) 9 (as the case may be) is mandatorily effective for annual periods beginning on or after 1 January 2018, replacing FRS 39. Section 34AA of the ITA requires taxpayers who comply or who are required to comply with FRS 109 or SFRS(I) 9 for financial reporting purposes to calculate their profit, loss or expense for Singapore income tax purposes in respect of financial instruments in accordance with FRS 109 or SFRS(I) 9 (as the case may be), subject to certain exceptions. The IRAS has also issued a circular entitled "Income Tax: Income Tax Treatment Arising from Adoption of FRS 109 – Financial Instruments".

Holders of the Notes who may be subject to the tax treatment under Sections 34A and 34AA of the ITA should consult their own accounting and tax advisers regarding the Singapore income tax consequences of their acquisition, holding or disposal of the Notes.

### Estate Duty

Singapore estate duty has been abolished with respect to all deaths occurring on or after 15 February 2008.

## **Hong Kong Taxation**

The statements below regarding taxation are based on the law and practice of Hong Kong at the date of this Offering Circular and are subject to any subsequent changes in law or practice (which could be made on a retroactive basis). The following statements do not purport to be a comprehensive description of all of the tax considerations that may be relevant to a decision to purchase, own or dispose of the Notes and may not apply equally to all persons. Prospective purchasers of the Notes are advised to consult their own tax advisers concerning the tax consequences of their ownership of the Notes.

#### Withholding Tax

No withholding tax is payable in respect of payments of principal or interest on the Notes or any gains arising on the sale of the Notes.

## **Profits Tax**

Hong Kong profits tax is charged on every person carrying on a trade, profession or business in Hong Kong in respect of profits arising in or derived from Hong Kong from such trade, profession or business (excluding profits arising from the sale of capital assets). Under the Inland Revenue Ordinance (Cap. 112) of Hong Kong as it is currently applied, interest on the Notes may be subject to Hong Kong profits tax in the following circumstances:

- interest on the Notes is received by or accrues to a financial institution (as defined in the Inland Revenue Ordinance) and arises through or from the carrying on by the financial institution of its business in Hong Kong, notwithstanding that the moneys in respect of which the interest is received or accrues are made available outside Hong Kong; or
- interest on the Notes is derived from Hong Kong and is received by or accrues to a person or a company, carrying on a trade, profession or business in Hong Kong.

Pursuant to the Exemption from Profits Tax (Interest Income) Order, interest income accruing on or after 22 June 1998, to a person or a corporation other than a financial institution, on deposits (denominated in any currency) placed in Hong Kong with an authorised institution (within the meaning of Section 2 of the Banking Ordinance (Cap. 155) of Hong Kong), after deducting outgoings and expenses incurred in producing such interest, is exempt from the payment of Hong Kong profits tax. This exemption does not apply, however, to deposits that are used to secure or guarantee money borrowed in certain circumstances. The issue of the Notes should not constitute a deposit to which the above exemption will apply on the basis that the Issuer is not an authorised institution in Hong Kong. However, under current law and Inland Revenue Department practice, interest on such Notes generally would not be considered to arise in or be derived from Hong Kong<sup>1</sup> and therefore should not be subject to Hong Kong profits tax where derived by a person or a corporation who is not a financial institution.

In addition, Hong Kong profits tax may be charged on profits arising on the sale, disposal or redemption of the Notes where such sale, disposal or redemption forms part of a trade, profession or business carried on in Hong Kong and is not capital assets in nature.

## Stamp Duty

Stamp duty may be payable on the issue of the Notes if the Bearer Notes are issued in Hong Kong. Stamp duty should however not be payable provided that the Bearer Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstance in the currency of Hong Kong.

If stamp duty is payable it is payable by the Issuer on issue of the Bearer Notes at a rate of 3 per cent. of the market value of the Notes.

No stamp duty will be payable on any subsequent transfer of the Bearer Notes.

No stamp duty should be payable on the issue of the Registered Notes. Stamp duty may be payable on any transfer of Registered Notes if the relevant transfer is required to be registered in Hong Kong. Stamp duty should however not be payable provided either:

- the Registered Notes are denominated in a currency other than the currency of Hong Kong and are not repayable in any circumstance in the currency of Hong Kong; or
- the Registered Notes constitute loan capital (as defined in the Stamp Duty Ordinance (Cap. 117) of Hong Kong).

If stamp duty is payable in respect of the transfer of the Registered Notes, it will be payable at the rate of 0.13 per cent. each by the seller and the purchaser (aggregate 0.26 per cent) by reference to the amount of the consideration or market value of the Registered Notes, whichever is the

<sup>&</sup>lt;sup>1</sup> This assumes that the provision of credit is made outside of Hong Kong.

greater. If, in the case of either the sale or purchase of the Registered Notes, stamp duty is not paid, both the seller and the purchaser are liable jointly and severally to pay any unpaid stamp duty and also any penalties for late payment. If stamp duty is not paid on or before the due date (two days after the sale or purchase if effected in Hong Kong or 30 days if effected elsewhere) a penalty of up to 10 times the duty payable may be imposed. In addition, stamp duty is payable at the fixed rate of HK\$5 on each instrument of transfer executed in relation to any transfer of the Registered Notes if the relevant transfer is required to be registered in Hong Kong.

## Estate Duty

Hong Kong estate duty has been abolished with respect to all deaths after 10 February 2006.

# **PRC** Taxation

Holders of the Notes, which are not viewed as PRC tax resident individuals or enterprises, will not be subject to withholding tax, income tax or any other taxes imposed by any governmental authority in China in respect of gain on the transfer of Notes or any repayment of principal and payment of interest made thereon, provided that the Issuer is not deemed as or treated to be a PRC tax resident enterprise by the relevant tax authorities of PRC.

## Withholding Tax

If the Issuer is deemed as or treated to be a PRC tax resident enterprise by the relevant tax authorities of PRC and the interests or gains are deemed as income derived from sources within China, 10.0 per cent withholding tax could be payable in respect of payments of interest on the Renminbi Notes or any gains arising on the sale of the Renminbi Notes.

Notwithstanding the above, if there is an applicable tax treaty between the PRC and the jurisdiction in which such non-PRC enterprise or individual resident Holders of Renminbi Notes reside, the relevant withholding tax might be reduced or exempted.

# Value Added Tax ("VAT")

If the Issuer is deemed as or treated to be a PRC tax resident enterprise by the relevant tax authorities of PRC and interest income derived from Renminbi Notes is deemed as payment for taxable service provided within China, VAT could apply at the rate of 6.0 per cent and additional local surcharges could also apply.

### PRC CURRENCY CONTROLS AND EXCHANGE RATES

### Remittance of Renminbi into and outside China

The Renminbi is not a freely convertible currency. The remittance of Renminbi into and outside China is subject to controls imposed under PRC law.

#### **Current Account Items**

Under PRC foreign exchange control regulations, current account item payments include payments for imports and exports of goods and services, payments of income and current transfers into and outside China.

Prior to July 2009, all current account items were required to be settled in foreign currencies. Since July 2009, China has commenced a pilot scheme pursuant to which Renminbi may be used for settlement of imports and exports of goods between approved pilot enterprises in five designated cities in China including Shanghai, Guangzhou, Dongguan, Shenzhen and Zhuhai and enterprises in designated offshore jurisdictions including Hong Kong and Macau. On 17 June 2010, the PRC government promulgated the Circular on Issues concerning the Expansion of the Scope of the Pilot Programme of Renminbi Settlement of Cross-Border Trades (in Chinese: 关于扩大跨境贸易人民币结 算试点有关问题的通知) (Yin Fa (2010) No. 186) (the "Circular"), pursuant to which (i) Renminbi settlement of imports and exports of goods and of services and other current account items became permissible, (ii) the list of designated pilot districts was expanded to cover 20 provinces including Beijing, Shanghai, Tianjin, Chongqing, Guangdong, Jiangsu, Zhejiang, Liaoning, Shandong and Sichuan, and (iii) the restriction on designated offshore districts was lifted. Accordingly, any enterprises in the designated pilot districts and offshore enterprises are entitled to use Renminbi to settle any current account items between them (except in the case of payments for exports of goods from China, such Renminbi remittance may only been effected by approved pilot enterprises in 16 provinces within the designated pilot districts in China).

On 27 July 2011, the PRC government promulgated the Notice on Expanding the Areas of the Pilot Programme of Renminbi Settlement of Cross-Border Trade Transactions (in Chinese: 关于扩大 跨境贸易人民币结算地区的通知) (Yin Fa [2011] 203), pursuant to which enterprises located in all provinces of China are permitted to settle import of goods, cross-border services and other current account items in Renminbi, while settlement in Renminbi for export of goods is permitted for approved pilot enterprises in 15 provinces.

Since July 2013, the procedures for cross-border Renminbi trade settlement under current account items have been simplified, further, since June 2015, trades through e-commerce can also be settled under in Renminbi under the current regulatory regime. A cash pooling arrangement for qualified multinational enterprise group companies was introduced in late 2014, under which a multinational enterprise group can process cross-border Renminbi payments and receipts for current account items on a collective basis for eligible member companies in the group. In addition, the eligibility requirements for multinational enterprise groups have been lowered and the cap for net cash inflow has been increased in September 2015.

On 31 December 2020, the PRC government promulgated the Circular of Foreign Exchange on Further Optimizing the Cross-border RMB Policies to Support the Stabilization of Foreign Trade and Foreign Investment (in Chinese: 关于进一步优化跨境人民币政策 支持稳外贸稳外资的通知) (Yin Fa [2020] No. 330), pursuant to which domestic banks, on the basis of relevant financial service principles, are permitted to directly handle cross-border Renminbi settlement for the trade in goods and services in China in accordance with laws and regulations for quality enterprises based on the receipt/payment instructions for cross-border Renminbi Settlement submitted by them.

The regulations referred to above are subject to interpretation and application by the relevant PRC authorities. It is possible that local authorities may adopt different practices in applying the regulations and impose additional conditions for settlement of current account items.

## **Capital Account Items**

Under PRC foreign exchange control regulations, capital account items include cross-border transfers of capital, direct investments, securities investments, derivative products and loans.

Capital account payments are generally subject to approval of, and/or registration or filing with the relevant PRC authorities.

Generally there were no PRC rules that expressly permitted the cross-border remittance of Renminbi for capital account payments. Instead, capital account items were generally required to be made in foreign currencies. For instance, foreign investors (including any Hong Kong investors) were generally required to make any capital contribution to foreign invested enterprises in a foreign currency in accordance with the terms set out in the relevant joint venture contracts and/or articles of association as approved by or filed with the relevant authorities (as the case may be). Foreign invested enterprises or any other relevant PRC parties were also generally required to make capital account item payments including proceeds from liquidation, transfer of shares, reduction of capital and principal repayment under foreign debt to foreign investors in a foreign currency. That said, the relevant PRC authorities might approve a foreign entity to make a capital contribution or shareholder's loan to a foreign invested enterprise to service interest and principal repayment to its foreign invested enterprise to service interest and principal repayment to its foreign invested enterprise and verification process with the relevant PRC authorities might also be required to complete registration and verification process with the relevant PRC authorities before such RMB remittances.

On 7 April 2011, SAFE issued the Notice on Regulating Issues Concerning Process of Cross-Border Renminbi Capital Account Trades (in Chinese: 国家外汇管理局综合司关于规范跨境人民币资本 项目业务操作有关问题的通知) (Hui Zong Fa [2011] 38). According to this notice, as of 1 May 2011, (i) capital contribution by foreign investors in Renminbi to FIEs shall be registered with the local competent branch of SAFE with the approvals of the competent commerce authorities on the capital contribution in Renminbi, and other formalities shall be handled by reference to those for foreign direct investment with foreign currencies; (ii) Renminbi debts to be borrowed by domestic entities from outside China shall be regulated pursuant to the existing provisions on foreign debts.

On 13 October 2011, PBOC promulgated the Administration Rules on Foreign Direct Investment Renminbi Settlement Operations (in Chinese: 外商直接投资人民币结算业务管理办法) (Circular [2011] 23, revised on 5 June 2015 by the Announcement of PBOC [2015] No. 12). The rules stipulate that (i) if any registered capital of an FIE will be contributed by a foreign investor in Renminbi, the FIE shall open a special Renminbi capital account in China to receive such Renminbi funds; (ii) when remitting Renminbi capital to the FIE with Renminbi, the foreign investor shall submit to the bank of the FIE the approval or filing record of the competent PRC government authority on the investment; (iii) if a foreign investor intends to remit its Renminbi profits out of China, the relevant bank may process it directly after reviewing supporting documents such as the resolutions of the FIE on profit distribution and the tax clearance proofs; (iv) if an FIE intends to borrow Renminbi funds; and (v) if the FIE intends to repay the Renminbi foreign loan with Renminbi, it may apply to the remitting bank directly with supporting documents such as the loan agreement, the request for repayment and the tax clearance proofs.

On 3 December 2013, MOC promulgated the Circular on Cross-Border Renminbi Direct Investment (in Chinese: 关于跨境人民币直接投资有关问题的公告) (Circular 2013 No. 87). According

to the referred circular, as of 1 January 2014, foreign direct investment projects using cross-border Renminbi will be examined and approved by local commerce authorities pursuant to existing laws and regulations, and the prior consent by MOC is no longer required.

On 13 February 2015, SAFE issued the Notice on Further Simplifying and Improving Foreign Exchange Management Policies for Direct Investment (in Chinese: 关于进一步简化和改进直接投资外汇管理政策的通知) (Hui Fa [2015] No. 13). According to this notice, as from 1 June, 2015, relevant foreign exchange registrations in relation to foreign direct investment projects shall be examined by banks designated by SAFE, and SAFE shall no longer approve the registrations accordingly but shall indirectly monitor and supervise the registrations through the banks; in addition, management of registration and confirmation of capital contribution using foreign currency and cross-border Renminbi by foreign investors under direct investment shall be further simplified.

On 30 March 2015, SAFE issued the Notice on Reforming the Administration of Settlement of Foreign Exchange Capital of Foreign Invested Enterprises (in Chinese: 关于改革外商投资企业外汇资本金结汇管理方式的通知) (Hui Fa [2015] No. 19), pursuant to which, a system of willingness-based foreign exchange settlement is adopted for settlement of foreign exchange capital of foreign invested enterprises.

On 5 January 2018, PBOC promulgated the Notice on Further Improving Policies of Cross-Border RMB Business to Promote Trade and Investment Facilities (in Chinese: 关于进一步完善人民 币跨境业务政策促进贸易投资便利化的通知) (Yin Fa [2018] No. 3). The notice stipulated that (i) for any cross-border transaction that can use a foreign exchange currency for settlement in accordance with law, enterprise may use Renminbi for settlement as well; (ii) a foreign invested enterprise can open a special Renminbi deposit capital account at a bank outside of the registration place of the enterprise, at the same time, the enterprise can open more than one special Renminbi deposit capital account, and can transfer funds among a number of such accounts.

However, there can be no assurance that new PRC regulations will not be promulgated in the future which have the effect of restricting or eliminating the remittance of Renminbi into or outside China, and it is possible that local authorities may adopt different practices in applying the regulations and impose additional conditions for settlement of capital account items. In the event that the Issuer is not able to repatriate funds outside China in Renminbi to service its shareholder's loan, the Issuer will need to source Renminbi offshore to finance its obligations under the Renminbi Notes, and its ability to do so will be subject to the overall availability of Renminbi outside China.

## **Exchange Rates**

Since 1 January 1994, the PBOC has set and published daily a base exchange rate with reference primarily to the supply and demand of Renminbi against the U.S. dollar in the market during the prior day. On 21 July 2005, the PBOC announced a reform of its exchange rate system and revalued the Renminbi to CNY8.11 to US\$1.00. Under the reform, the Renminbi is no longer effectively linked to the U.S. dollar but instead is allowed to fluctuate within a narrow and managed band against a basket of foreign currencies, according to market demand and supply conditions. The PBOC announces the Renminbi's closing price each day, and that rate serves as the midpoint of the next day's trading band. On 18 May 2007, the PBOC announced that, effective from 21 May 2007, it would widen the daily trading band of the Renminbi against the U.S. dollar from 0.3 per cent. to 0.5 per cent. Since 18 May 2007, such daily trading band of the Renminbi against the U.S. dollar from 0.3 per cent. to per cent. Since 18 May 2007, such daily trading band of the Renminbi against the U.S. dollar from 0.3 per cent. to 0.5 per cent. Since 18 May 2007, such daily trading band of the Renminbi against the U.S. dollar from 0.3 per cent. to 0.5 per cent. Since 18 May 2007, such daily trading band of the Renminbi against the U.S. dollar from 0.4 per cent. Since 18 May 2007, such daily trading band of the Renminbi against the U.S. dollar from 0.4 per cent. Since 18 May 2007, such daily trading band of the Renminbi against the U.S. dollar has been widened pursuant to further announcements of the PBOC. As a result, the Renminbi is now permitted to rise or fall 2.0 per cent. each day from the midpoint set each morning. The PRC government may make further adjustments to the exchange rate system in the future.

## SUBSCRIPTION AND SALE

## **Summary of Programme Agreement**

Subject to the terms and on the conditions contained in the amended and restated programme agreement (the "Programme Agreement") dated 9 April 2021 between the Issuer, the Arrangers and the Dealers, the Notes will be offered on a continuous basis by the Issuer to the Dealers. However, the Issuer has reserved the right to sell Notes directly on its own behalf to Dealers that are not Arrangers. The Notes may be resold at prevailing market prices, or at prices related thereto, at the time of such resale, as determined by the relevant Dealer. The Notes may also be sold by the Issuer through the Dealers, acting as agents of the Issuer. The Programme Agreement also provides for Notes to be issued in syndicated Tranches that are underwritten by two or more Dealers.

The Issuer will pay each Dealer a commission as agreed between them in respect of Notes subscribed by it. The Issuer has agreed to reimburse the Arrangers for certain of their expenses incurred in connection with the establishment of the Programme. The commissions payable in respect of an issue of a Tranche of Notes on a syndicated basis will be stated in the relevant Subscription Agreement.

The Issuer has agreed to indemnify the Dealers against certain liabilities in connection with the offer and sale of Notes under the Programme. The Programme Agreement entitles the Dealers to terminate any agreement that they make to subscribe Notes in certain circumstances prior to payment for such Notes being made to the Issuer.

## **Selling Restrictions**

### United States

The Notes have not been and will not be registered under the Securities Act or the securities laws of any other jurisdiction and may not be offered or sold within the United States except pursuant to an exemption from, or in a transaction not subject to, the registration requirements of the Securities Act. Accordingly, the Notes are being offered and sold only outside the United States in compliance with Regulation S under the Securities Act. Each Dealer has represented and agreed that it has not offered or sold, and will not offer or sell, any Notes constituting part of its allotment within the United States except in accordance with Rule 903 of Regulation S. Accordingly, neither it nor its affiliates or any persons acting on its or their behalf have engaged or will engage in any directed selling efforts with respect to the Notes. Terms used in this paragraph have the meanings given to them by Regulation S.

In addition, in respect of Bearer Notes where TEFRA D is specified in the applicable Pricing Supplement:

- (a) except to the extent permitted under U.S. Treas. Reg. section 1.163-5(c)(2)(i)(D) or any successor rules in substantially the same form that are applicable for purposes of Section 4701 of the Code (the "D Rules"), each Dealer (i) has represented and agreed and each new Dealer will be required to represent and agree that it has not offered or sold, and that during the restricted period it will not offer or sell, Notes in bearer form to a person who is within the United States or its possessions or to a United States person, and (ii) has represented and agreed and each new Dealer will be required to represent and agree that it has not delivered and that it will not deliver within the United States or its possessions definitive Notes in bearer form that are sold during the restricted period;
- (b) each Dealer has represented and agreed and each new Dealer will be required to represent and agree that throughout the restricted period it will have in effect

procedures reasonably designed to ensure that its employees or agents who are directly engaged in selling Notes in bearer form are aware that such Notes may not be offered or sold during the restricted period to a person who is within the United States or its possessions or to a United States person, except as permitted by the D Rules;

- (c) if it is a United States person, each Dealer has represented and agreed and each new Dealer will be required to represent and agree that it is acquiring the Notes for purposes of resale in connection with their original issuance and if it retains Notes in bearer form for its own account, it will only do so in accordance with the requirements of U.S. Treas. Reg. section 1.163-5(c)(2)(i)(D)(6) or any successor rule in substantially the same form that is applicable for purposes of Section 4701 of the Code;
- (d) with respect to each affiliate that acquires Notes from a Dealer for the purpose of offering or selling such Notes during the restricted period, such Dealer repeats and confirms the representations and agreements contained in paragraphs (a), (b) and (c) above on such affiliate's behalf or agrees that it will obtain from such affiliate for the benefit of the Issuer the representations and agreements contained in paragraphs (a), (b) and (c); and
- (e) each Dealer has agreed and each new Dealer will be required to agree that it will obtain from any distributor (within the meaning of U.S. Treas. Reg. section 1.163-5(c)(2)(i)(D)(4)(ii) or any successor rule in substantially the same form that is applicable for purposes of Section 4701 of the Code) that purchases any Notes from it pursuant to a written contract with such Dealer (except a distributor that is one of its affiliates or is another Dealer), for the benefit of the Issuer and each other Dealer, the representations contained in, and such distributor's agreement to comply with, the provisions of paragraphs (a), (b), (c) and (d) above insofar as they relate to the D Rules, as if such distributor were a Dealer hereunder.

Terms used in this paragraph have the meanings given to them by the U.S. Internal Revenue Code of 1986, as amended, and the U.S. Treasury Regulations thereunder, including the D Rules.

In respect of Bearer Notes where TEFRA C is specified in the applicable Pricing Supplement, such Bearer Notes must be issued and delivered outside the United States and its possessions in connection with their original issuance. Each Dealer represents and agrees that it has not offered, sold or delivered, and will not offer, sell or deliver, directly or indirectly, such Bearer Notes within the United States or its possessions in connection with their original issuance. Further, each Dealer represents and agrees in connection with the original issuance of such Bearer Notes that it has not negotiated or communicated, and will not negotiate or communicate, directly or indirectly, with a prospective purchaser if such purchaser is within the United States or its possessions and will not otherwise involve its U.S. office or any agent in the United States in the offer or sale of such Bearer Notes. Each Dealer also represents and agrees that it has not advertised, and will not advertise or otherwise promote Bearer Notes within the United States or its possessions. Terms used in this paragraph have the meanings given to them by the Code, and the U.S. Treasury Regulations thereunder, including the C Rules.

## Prohibition of Sale to EEA Retail Investors

Each Dealer has represented and agreed, and each new Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to any retail investor in the EEA. For the purposes of this provision the expression "retail investor" means a person who is one (or more) of the following:

- (a) a retail client as defined in point (11) of Article 4(1) of MiFID II; or
- (b) a customer within the meaning of the Insurance Distribution Directive, where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II.

# United Kingdom

# Prohibition of Sale to UK Retail Investors

Each Dealer has represented and agreed, and each new Dealer appointed under the Programme will be required to represent and agree, that it has not offered, sold or otherwise made available and will not offer, sell or otherwise make available any Notes which are the subject of the offering contemplated by this Offering Circular as completed by the Pricing Supplement in relation thereto to any retail investor in the UK. For the purposes of this provision the expression "retail investor" means a person who is one (or more) of the following:

- (a) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law in the United Kingdom by virtue of the EUWA; or
- (b) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement the Insurance Distribution Directive, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law in the United Kingdom by virtue of the EUWA.

# Other United Kingdom selling restrictions

Each Dealer has further represented and agreed, and each new Dealer appointed under the Programme will be required to represent and agree that:

- (a) in relation to any Notes which have a maturity of less than one year, (i) it is a person whose ordinary activities involve it in acquiring, holding, managing or disposing of investments (as principal or agent) for the purposes of its business and (ii) it has not offered or sold and will not offer or sell any Notes other than to persons whose ordinary activities involve them in acquiring, holding, managing or disposing of investments (as principal or as agent) for the purposes of their businesses or who it is reasonable to expect will acquire, hold, manage or dispose of investments (as principal or agent) for the purposes of their businesses where the issue of the Notes would otherwise constitute a contravention of section 19 of the FSMA by the Issuer;
- (b) it has only communicated or caused to be communicated and will only communicate or cause to be communicated an invitation or inducement to engage in investment activity (within the meaning of section 21 of the FSMA) received by it in connection with the issue or sale of any Notes in circumstances in which section 21(1) of the FSMA does not apply to the Issuer; and
- (c) it has complied and will comply with all applicable provisions of the FSMA with respect to anything done by it in relation to any Notes in, from or otherwise involving the UK.

#### Japan

The Notes have not been and will not be registered under the Financial Instruments and Exchange Law of Japan (the Law No. 25 of 1948, as amended; the "FIEL"). Each Dealer has represented and agreed, and each new Dealer appointed under the Programme will be required to represent and agree, that it has not, directly or indirectly, offered or sold and will not, directly or indirectly offer or sell any Notes in Japan or to, or for the benefit of, any resident of Japan (which term as used herein means any person resident in Japan, including any corporation or other entity organised under the laws of Japan), or to others for re-offering or resale, directly or indirectly, in Japan or to, or for the benefit of, a resident of Japan except pursuant to an exemption from the registration requirements of, and otherwise in compliance with, the FIEL and any other applicable laws, or regulations and ministerial guidelines of Japan.

#### Hong Kong

Each Dealer has represented and agreed, and each new Dealer appointed under the Programme will be required to represent and agree, that:

- (a) it has not offered or sold and will not offer or sell in Hong Kong, by means of any document, any Notes, except for Notes which are a "structured product" as defined in the Securities and Futures Ordinance (Cap. 571) of the Laws of Hong Kong, other than
  - (i) to "professional investors" as defined in the Securities and Futures Ordinance (Cap. 571) of the Laws of Hong Kong and any rules made under that Ordinance or
  - (ii) in other circumstances which do not result in the document being a "prospectus" as defined in the Companies (Winding Up and Miscellaneous Provisions) Ordinance (Cap. 32) of the Laws of Hong Kong or which do not constitute an offer to the public within the meaning of that Ordinance; and
- (b) it has not issued or had in its possession for the purposes of issue and will not issue or have in its possession for the purposes of issue, whether in Hong Kong or elsewhere, any advertisement, invitation or document relating to the Notes, which is directed at, or the contents of which are likely to be accessed or read by, the public in Hong Kong (except if permitted to do so under the securities laws of Hong Kong) other than with respect to Notes which are or are intended to be disposed of only to persons outside Hong Kong or only to "professional investors" within the meaning of the Securities and Futures Ordinance (Cap. 571) of Hong Kong and any rules made under that Ordinance.

#### Singapore

Each Dealer has acknowledged, and each new Dealer appointed under the Programme will be required to acknowledge, that this Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, each Dealer has represented, warranted and agreed, and each new Dealer appointed under the Programme will be required to represent, warrant and agree that it has not offered or sold any Notes or caused the Notes to be made the subject of an invitation for subscription or purchase and will not offer or sell any Notes or cause the Notes to be made the subject of an invitation for subscription or purchase, and has not circulated or distributed, nor will it circulate or distribute, this Offering Circular or any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of the Notes, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in

Section 275 of the SFA and (where applicable) Regulation 3 of the Securities and Futures (Classes of Investors) Regulations 2018, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

This Offering Circular has not been registered as a prospectus with the Monetary Authority of Singapore. Accordingly, this Offering Circular and any other document or material in connection with the offer or sale, or invitation for subscription or purchase, of Notes may not be circulated or distributed, nor may Notes be offered or sold, or be made the subject of an invitation for subscription or purchase, whether directly or indirectly, to any person in Singapore other than (i) to an institutional investor (as defined in Section 4A of the SFA) pursuant to Section 274 of the SFA, (ii) to a relevant person (as defined in Section 275(2) of the SFA) pursuant to Section 275(1) of the SFA, or any person pursuant to Section 275(1A) of the SFA, and in accordance with the conditions specified in Section 275 of the SFA and (where applicable) Regulation 3 of the Securities and Futures (Classes of Investors) Regulations 2018, or (iii) otherwise pursuant to, and in accordance with the conditions of, any other applicable provision of the SFA.

Where the Notes are subscribed or purchased under Section 275 of the SFA by a relevant person which is:

- (a) a corporation (which is not an accredited investor (as defined in Section 4A of the SFA)) the sole business of which is to hold investments and the entire share capital of which is owned by one or more individuals, each of whom is an accredited investor; or
- (b) a trust (where the trustee is not an accredited investor) whose sole purpose is to hold investments and each beneficiary of the trust is an individual who is an accredited investor,

securities or securities-based derivatives contracts (each term as defined in Section 2(1) of the SFA) of that corporation or the beneficiaries' rights and interest (howsoever described) in that trust shall not be transferred within six months after that corporation or that trust has acquired the Notes pursuant to an offer made under Section 275 of the SFA except:

- to an institutional investor or to a relevant person, or to any person arising from an offer referred to in Section 275(1A) or Section 276(4)(c)(ii) of the SFA;
- (2) where no consideration is or will be given for the transfer;
- (3) where the transfer is by operation of law;
- (4) as specified in Section 276(7) of the SFA; or
- (5) as specified in Regulation 37A of the Securities and Futures (Offers of Investments) (Securities and Securities-based Derivatives Contracts) Regulations 2018.

Any reference to the SFA is a reference to the Securities and Futures Act 2001 of Singapore and a reference to any term as defined in the SFA or any provision in the SFA is a reference to that term or provision as modified or amended from time to time including by such of its subsidiary legislation as may be applicable at the relevant time.

#### PRC

Each Dealer has represented and agreed that the Notes are not being offered or sold and may not be offered or sold, directly or indirectly, in the People's Republic of China (for such purposes, not including the Hong Kong and Macau Special Administrative Region or Taiwan), except as permitted by the securities laws of the People's Republic of China.

#### General

These selling restrictions may be modified by the agreement of the Issuer and the relevant Dealers following a change in a relevant law, regulation or directive. Any such modification will be set out in the Pricing Supplement issued in respect of the issue of Notes to which it relates or in a supplement to this Offering Circular.

No representation is made that any action has been taken in any jurisdiction that would permit a public offering of any of the Notes, or possession or distribution of this Offering Circular or any other offering material or any Pricing Supplement, in any country or jurisdiction where action for that purpose is required.

Each Dealer has agreed that it will (to the best of its knowledge and belief) comply with all applicable laws, regulations and directives in force in any jurisdiction in which it purchases, offers, sells or delivers Notes or possesses or distributes this Offering Circular any other offering material or any Pricing Supplement, in all cases at its own expense, and will obtain any consent, approval or permission required by it for the purchase, offer, sale or delivery by it of Notes under the laws and regulations in force in any jurisdiction to which it is subject or in which it makes such purchases, offers, sales or deliveries and none of the Issuer and any other Dealer shall have any responsibility therefor.

With regard to each Tranche, the relevant Dealer will be required to comply with any additional restrictions agreed between the Issuer and the relevant Dealer and set out in the applicable Pricing Supplement.

#### FORM OF PRICING SUPPLEMENT FOR NOTES OTHER THAN PERPETUAL NOTES

Set out below is the form of Pricing Supplement which will be completed for each Tranche of Notes issued under the Programme.

[Date]

#### GLP Pte. Ltd.

#### a limited liability company incorporated in Singapore

#### Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] issued under the US\$5,000,000,000 Euro Medium Term Note Programme

#### PART 1

#### CONTRACTUAL TERMS

This document constitutes the Pricing Supplement relating to the issue of Notes described herein.

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Offering Circular dated 7 April 2022 [and the Supplemental Offering Circular dated [•]]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of this Pricing Supplement and the Offering Circular [as so supplemented]. The Offering Circular [and the Supplemental Offering Circular] [is] [are] available for viewing at [website][and] during normal business hours at [address], and copies may be obtained from, the Issuer at its registered office.

[The following language applies if any tranche of the Notes is issued by GLP Pte. Ltd. and is intended to be "qualifying debt securities" (as defined in the Income Tax Act 1947 of Singapore):

Where interest, discount income, prepayment fee, redemption premium or break cost is derived from any of the Notes by any person who is not resident in Singapore and who carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for qualifying debt securities (subject to certain conditions) under the Income Tax Act 1947 of Singapore (the "ITA"), shall not apply if such person acquires such Notes using the funds and profits of such person's operations through a permanent establishment in Singapore. Any person whose interest, discount income, prepayment fee, redemption premium or break cost derived from the Notes is not exempt from tax (including for the reasons described above) shall include such income in a return of income made under the ITA.]

[The following alternative language applies if the first tranche of an issue which is being increased was issued under an Offering Circular with an earlier date.]

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the Conditions) contained in the amended and restated fiscal agency agreement dated 9 April 2021 and set forth in the Offering Circular dated 7 April 2022 [and the Supplemental Offering Circular dated [•]]. This document contains the Pricing Supplement of the Notes described herein and must be read in conjunction with the Offering Circular dated 7 April 2022 [and the Supplemental Offering Circular dated [•]], save in respect of the Conditions which are extracted from the Offering Circular dated [original date] [and the Supplemental Offering Circular dated [original date]] and are attached hereto. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of this Pricing Supplement and the Offering Circular dated [•]]. Copies of such Offering Circular [and the Supplemental Offering Circular dated [•]]. Copies of such Offering Circular [and the Supplemental Offering Circular dated [•]]. Copies of such Offering Circular [and the Supplemental Offering Circular dated [•]]. Copies of such Offering Circular [and the Supplemental Offering Circular] are available for viewing [at [website] and during normal business hours at [address] and copies may be obtained free of charge at the registered office of the Issuer.

[MiFID II / UK MiFIR product governance / target market – [appropriate target market legend to be included]

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (the "**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**"); or (ii) a customer within the meaning of Directive (EU) 2016/97 (as amended or superseded), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

**PROHIBITION OF SALES TO UK RETAIL INVESTORS** – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom ("UK"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law in the United Kingdom by virtue of the European Union (Withdrawal) Act 2018, as amended by the European Union (Withdrawal Agreement) Act 2020 ("EUWA"); or (ii) a customer within the meaning of the provisions of the FSMA and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law in the United Kingdom by virtue of the EUWA. Consequently no key information document required by Regulation (EU) No 1286/2014 as it forms part of domestic law in the United Kingdom by virtue of the EUWA (the "UK PRIIPs Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPs Regulation.

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Financial Promotion Order"), (ii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

[NOTIFICATION UNDER SECTION 309B(1) OF THE SECURITIES AND FUTURES ACT 2001 OF SINGAPORE – The Notes are prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04-N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).] [Issuer to confirm classification of the Notes at the point of drawdown.] [Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or sub-paragraphs. Italics denote directions for completing the Pricing Supplement.]

[If the Notes have a maturity of less than one year from the date of their issue, the minimum denomination may need to be £100,000 or its equivalent in any other currency.]

1	Issue	r:	[•]
2	(i)	Series Number:	[•]
	(ii)	Tranche Number:	[•]
			(If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible)
3	(i)	Specified Currency or Currencies:	[•]
	(ii)	Currency Fallback:	[Applicable/Not Applicable]
4	Aggr	egate Nominal Amount:	
	(i)	Series:	[•]
	(ii)	Tranche:	[•]
5	(i)	Issue Price:	[•] per cent. of the Aggregate Nominal Amount [plus accrued interest from [ <i>insert date</i> ] ( <i>in the case of fungible issues only, if applicable</i> )]
	(ii)	Net Proceeds:	[•] (Required only for listed issues)
6	(i)	Specified Denominations: (In the case of Registered Notes, this means the minimum integral amount in which transfers can be made)	<ul> <li>[●]</li> <li>(N.B. If an issue of Notes is to be (i) admitted to trading on a regulated marketed situated or operating in the EEA exchange or in the UK; and/or (ii) offered to the public in the EEA or in the UK for the purposes of the Prospectus Regulation or the UK Prospectus Regulation (as applicable), the minimum denomination of €100,000 is required.)</li> <li>(N.B. Notes (including Notes denominated in sterling) which have a maturity of less than one year and in respect of which the issue proceeds are to be accepted by the Issuer in the United Kingdom or whose issue otherwise constitutes a contravention of section 19 of the Financial Services and Markets Act 2000, as amended (the "FSMA") will have a minimum denomination of £100,000 (or its equivalent in other currencies.)</li> </ul>
	(ii)	Calculation Amount: (Applicable to Notes in definitive Form.)	(If only one Specified Denomination, insert the Specified Denomination. If more than one Specified Denomination, insert the highest common factor. Note: There must be a common factor in the case of two or more Specified Denominations.)

7	(i)	Issue Date:	[•]
	(ii)	Interest Commencement Date:	[specify/Issue Date/Not Applicable] (N.B. An Interest Commencement Date will not be relevant for certain Notes, for example Zero Coupon Notes.)
8	Matu	rity Date:	[Fixed rate – specify date/Floating rate – Interest Payment Date falling in or nearest to [specify month]] <sup>1</sup>
9	Intere	est Basis:	[[•] per cent. Fixed Rate]
			<pre>[[LIBOR/EURIBOR] +/- [•]% Floating Rate] [Zero Coupon] [Index Linked Interest] [Dual Currency Interest] [specify other] (further particulars specified below)</pre>
10	Rede	mption/Payment Basis:	[Redemption at par] [Index Linked Redemption] [Dual Currency Redemption] [Partly Paid] [Instalment] [ <i>specify other</i> ]
11		ge of Interest Basis or mption/Payment Basis:	[Specify details of any provision for change of Notes into another Interest Basis or Redemption/Payment Basis]
12	Put/C	Call Options:	[Change of Control Put] [Issuer Call] [(further particulars specified below)]
13	(a)	Status of the Notes:	Senior
	(b)	Date [Board] approval for issuance of Notes obtained:	[•]
		issuance of roles obtained.	(N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Notes)
14	Meth	od of distribution:	[Syndicated/Non-syndicated]
Prov	visions	Relating to Interest (if any) Pa	ayable
15	Fixed	Rate Note Provisions:	[Applicable/Not Applicable]
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Rate(s) of Interest:	[•] per cent. per annum [payable [annually/semi-annually/ quarterly/ other (specify)] in arrear]
			(If payable other than annually, consider amending Condition [5])
	(ii)	Interest Payment Date(s):	[•] in each year up to and including the Maturity Date/ [specify other] (NB: <i>This will need to be amended in the case of long or short coupons</i> )

Note that for Renminbi or Hong Kong dollar denominated Fixed Rate Notes where the Interest Payment Dates are subject to modification it will be necessary to use the second option here.

	(iii)	Fixed Coupon Amount(s):	[•] per Calculation Amount <sup>2</sup>
		(Applicable to Notes in definitive form)	
	(iv)	Broken Amount(s):	[●] per Calculation Amount, payable on the Interest Payment Date falling
		(Applicable to Notes in definitive form)	on [•]
	(v)	Day Count Fraction:	[30/360 or Actual/Actual (ICMA) or specify other]
	(vi)	Determination Date(s):	[●] in each year
			[Insert regular interest payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon (NB: This will need to be amended in the case of regular interest payment dates which are not of equal duration) (NB: Only relevant where Day Count Fraction is Actual/Actual (ICMA))]
	(vii)	Other terms relating to the method of calculating interest for Fixed Rate Notes:	[None/Give details]
16	Float	ing Rate Note Provisions:	[Applicable/Not Applicable]
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Specified Period(s)/Specified Interest Payment Dates:	[•]
	(ii)	Business Day Convention:	[Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/ Preceding Business Day Convention/[ <i>specify other</i> ]]
	(iii)	Additional Business Centre(s):	[•]
	(iv)	Manner in which the Rate of Interest and Interest Amount is to be determined:	[Screen Rate Determination/ISDA Determination/specify other]
	(v)	Party responsible for calculating the Rate of Interest and Interest Amount (if not the Agent):	[•]
	(vi)	Screen Rate Determination:	[Applicable/Not Applicable]
		• Reference Rate:	[[●] month]
			(Either LIBOR, EURIBOR or other, although additional information is required if other – including fallback provisions in the Agency Agreement)

For Renminbi or Hong Kong dollar denominated Fixed Rate Notes where the Interest Payment Dates are subject to modification the following alternative wording is appropriate: "Each Fixed Coupon Amount shall be calculated by multiplying the product of the Rate of Interest and the Calculation Amount by the Day Count Fraction and rounding the resultant figure to the nearest CNY0.01, CNY0.005 for the case of Renminbi denominated Fixed Rate Notes to the nearest HK\$0.01, HK\$0.005 for the case of Hong Kong dollar denominated Fixed Rate Notes, being rounded upwards.

	• Interest Determination	[•]
	Date(s):	(Second day in London on which commercial banks are open for general business (including dealings in foreign exchange and foreign currency deposits) prior to the start of each Interest Period if LIBOR (other than Sterling or Euro LIBOR), first day of each Interest Period if Sterling LIBOR and the second day on which the TARGET System is open prior to the start of each Interest Period if EURIBOR or Euro LIBOR)
	• Relevant Screen Page:	[•]
		(In the case of EURIBOR, if not Reuters EURIBOR01 ensure it is a page which shows a composite rate or amend the fallback provisions appropriately)
	• Reference Rate Replacement:	[Applicable/Not Applicable]
(vii)	ISDA Determination:	
	• Floating Rate Option:	[•]
	• Designated Maturity:	[•]
	• Reset Date:	[•]
	ISDA Definitions	[2000/2006]
(viii)	Margin(s):	[+/-] [●] per cent. per annum
(ix)	Minimum Rate of Interest:	[●]% per annum
(x)	Maximum Rate of Interest:	[●]% per annum
(xi)	Day Count Fraction:	[Actual/Actual (ISDA) Actual/365 (Fixed) Actual/365 (Sterling) Actual/360 30/360 30E/360 30E/360 (ISDA) [Other] (See Condition [5] for alternatives)
(xii)	Fall back provisions, rounding provisions and any other terms relating to the method of	[•]

 (xii) Fall back provisions, rounding provisions and any other terms relating to the method of calculating interest on Floating Rate Notes, if different from those set out in the Conditions:

17	Zero	Coupon Note Provisions:	[Applicable/Not Applicable]
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Accrual Yield:	[•] per cent. per annum
	(ii)	Reference Price:	[•]
	(iii)	Any other formula/basis of determining amount payable:	[•]
	(iv)	Day Count Fraction in relation to Early Redemption Amounts and late payment:	[Conditions [7(e)(iii)] and [7(j)] apply/specify other] (Consider applicable day count fraction if not U.S. dollar denominated)
18	Index	Linked Interest Note Provisions:	[Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Index/Formula:	[give or annex details]
	(ii)	Calculation Agent:	[give name (and, if the Notes are derivative securities to which Annex XII of the Prospectus Regulation applies, address)]
	(iii)	Party responsible for calculating the Rate of Interest(if not the Calculation Agent) and Interest Amount (if not the Agent):	[•]
	(iv)	Provisions for determining Coupon where calculation by reference to Index and/or Formula is impossible or impracticable:	[•] [If appropriate, include a description of market disruption or settlement disruption events and adjustment provisions]
	(v)	Specified Period(s)/Specified Interest Payment Dates:	[•]
	(vi)	Business Day Convention:	[Floating Rate Convention/Following Business Day Convention/Modified Following Business Day Convention/ Preceding Business Day Convention/specify other]
	(vii)	Additional Business Centre(s):	[•]
	(viii)	Minimum Rate of Interest:	[●] per cent. per annum
	(ix)	Maximum Rate of Interest:	[●] per cent. per annum
	(x)	Day Count Fraction:	[•]
19	Dual Provi	Currency Interest Note	[Applicable/Not Applicable]
	11041	510113.	(If not applicable, delete the remaining sub-paragraphs of this paragraph)
	(i)	Rate of Exchange/method of	[give details]

calculating Rate of Exchange:

(ii)	Party, if any, responsible for
	calculating the principal and/or
	interest due (if not the Agent):

[•]

[•]

*provisions*]

[•] [If appropriate, include a description of market

disruption or settlement disruption events and adjustment

- (iii) Provisions applicable where calculation by reference to Rate of Exchange impossible or impracticable:
- (iv) Person at whose option Specified Currency(ies) is/are payable:

#### **Provisions Relating to Redemption**

20 Issuer Call: [Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph) (i) Optional Redemption Date(s): [•] (ii) **Optional Redemption Amount** [•] and method, if any, of calculation of such amount(s): If redeemable in part: (iii) (a) Minimum Redemption Amount: [•] (b) Maximum Redemption Amount: [•] (iv) Notice period (if other than as [•] set out in the Conditions): 21 Change of Control Put: [Applicable/Not Applicable] (If not applicable, delete the remaining sub-paragraphs of this paragraph) Notice period (if other than as set out [•] in the Conditions): (N.B. If setting notice periods which are different to those provided in the Conditions, the Issuer is advised to consider the practicalities of distribution of information through intermediaries, for example, clearing systems and custodians, as well as any other notice requirements which may apply, for example, as between the Issuer and the Agent) 22 Final Redemption Amount: [[•] per Calculation Amount/*specify other*/see Appendix] 23 Early Redemption Amount payable on [[•] per Calculation Amount/*specify other*/see Appendix] redemption for taxation reasons or on Event of Default and/or the method of calculating the same (if required or if different from that set out in Condition [7(e))]:

## General Provisions Applicable to the Notes

24	Form of Notes:	
	Form:	[Bearer Notes:
		[Temporary Bearer Global Note exchangeable for a Permanent Bearer Global Note which is exchangeable for Definitive Notes [on 60 days' notice given at any time/only upon an Exchange Event/at any time at the request of the Issuer]]
		[Temporary Bearer Global Note exchangeable for Definitive Notes on and after the Exchange Date]
		[Permanent Bearer Global Note exchangeable for Definitive Notes [on 60 days' notice given at any time/only upon an Exchange Event/at any time at the request of the Issuer]]
		Registered Note ([•] nominal amount) registered in the name of a nominee for [a common depositary for Euroclear and Clearstream, Luxembourg/a sub-custodian for the CMU]
25	Additional Financial Centre(s) or other	[Not Applicable/give details]
	special provisions relating to Payment Dates:	(Note that this paragraph relates to the place of payment and not Interest Period end dates to which paragraphs 16(iii) and 18(vi) relate)
26	Talons for future Coupons or Receipts to be attached to Definitive Bearer Notes (and dates on which such Talons mature):	[Yes/No. <i>If yes, give details</i> ]
27	Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences of failure to pay, including any right of the Issuer to forfeit the Notes and interest due on late payment:	[Not Applicable/give details. NB: new forms of Global Notes may be required for Partly Paid issues.]
28	Details relating to Instalment Notes:	
	(i) Instalment Amount(s):	[Not Applicable/give details]
	(ii) Instalment Date(s):	[Not Applicable/give details]
29	Redenomination applicable:	Redenomination [not] applicable
		(if Redenomination is applicable, specify the terms of Redenomination in an Annex to the Pricing Supplement)
30	Other final terms:	[Not Applicable/give details]
		(Consider including a term providing for tax certification if required to enable interest to be paid gross by issuer.)

#### Distribution

31	(i)	If syndicated, names [and addresses] of Managers [and underwriting commitments]:	[Not Applicable/give names [and addresses and underwriting commitments]] (Include names and addresses of entities agreeing to underwrite the issue on a firm commitment basis and names and addresses of the entities agreeing to place the issue without a firm commitment or on a "best efforts" basis if such entities are not the same as the Managers.)
	(ii)	Date of [Subscription] Agreement:	[•]
	(iii)	Stabilising Manager (if any):	[Not Applicable/give name]
32	If not Deale	n-syndicated, name of relevant er:	[•]
33	Total commission and concession:		[•] per cent. of the Aggregate Notional Amount
34	U.S.	Selling Restrictions:	[Reg. S Category 1; TEFRA D/TEFRA C/TEFRA not applicable]
35	Addi	tional selling restrictions:	[Not Applicable/give details]

#### **Purpose of Pricing Supplement**

This Pricing Supplement comprise the final terms required for issue and admission to trading on the SGX-ST of the Notes described herein pursuant to the US\$5,000,000,000 Euro Medium Term Note Programme of GLP Pte. Ltd.

#### Responsibility

The Issuer accepts responsibility for the information contained in this Pricing Supplement. [*Relevant third party information in relation to an index or its components has been extracted from* [*specify source*].] The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware and is able to ascertain from information published by [specify source], no facts have been omitted which would render the reproduced information inaccurate or misleading].

Signed on behalf of the Issuer:

By:

Duly authorised

#### PART 2

## **OTHER INFORMATION**

1	Listin	ng and Admission to Trading	[Application has been made by the Issuer (or on its behalf) for the Notes to be listed and quoted on the SGX-ST with effect from $[\bullet]$ .] [Application is expected to be made by the Issuer (or on its behalf) for the Notes to be listed and quoted on the SGX-ST with effect from $[\bullet]$ .] [Not Applicable.]
2	Ratin	gs	
	Rating	gs:	The Notes to be issued have been rated:
			[Fitch: [•]]
			[S&P: [●]]
			[[Other]: [•]]
			[Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider.]
			(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)
3	Oper	ational Information	
	(i)	ISIN Code:	[●]
	(ii)	Common Code:	[●]
	(iii)	Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, S.A. and the CMU and the relevant identification number(s):	[Not Applicable/give name(s) and number(s)]
	(iv)	Delivery:	Delivery [against/free of] payment
	(v)	Names and addresses of additional Fiscal Agent(s) (if any):	[●]

#### FORM OF PRICING SUPPLEMENT FOR PERPETUAL NOTES

Set out below is the form of Pricing Supplement which will be completed for each Tranche of Notes issued under the Programme.

[Date]

## GLP Pte. Ltd.

#### a limited liability company incorporated in Singapore

# Issue of [Aggregate Nominal Amount of Tranche] [Title of Notes] issued under the US\$5,000,000,000 Euro Medium Term Note Programme

#### PART 1

#### **CONTRACTUAL TERMS**

This document constitutes the Pricing Supplement relating to the issue of Notes described herein.

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions set forth in the Offering Circular dated 7 April 2022 [and the Supplemental Offering Circular dated [•]]. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of this Pricing Supplement and the Offering Circular [as so supplemented]. The Offering Circular [and the Supplemental Offering Circular] [is] [are] available for viewing at [website][and] during normal business hours at [address], and copies may be obtained from, the Issuer at its registered office.

[The following language applies if any tranche of the Notes is issued by GLP Pte. Ltd. and is intended to be "qualifying debt securities" (as defined in the Income Tax Act 1947 of Singapore):

Where Distribution, discount income, prepayment fee, redemption premium or break cost is derived from any of the Notes by any person who is not resident in Singapore and who carries on any operations in Singapore through a permanent establishment in Singapore, the tax exemption available for qualifying debt securities (subject to certain conditions) under the Income Tax Act 1947 of Singapore (the "ITA"), shall not apply if such person acquires such Notes using the funds and profits of such person's operations through a permanent establishment in Singapore. Any person whose Distribution, discount income, prepayment fee, redemption premium or break cost derived from the Notes is not exempt from tax (including for the reasons described above) shall include such income in a return of income made under the ITA.]

# [The following alternative language applies if the first tranche of an issue which is being increased was issued under an Offering Circular with an earlier date.]

Terms used herein shall be deemed to be defined as such for the purposes of the Conditions (the Conditions) contained in the amended and restated fiscal agency agreement dated 9 April 2021 and set forth in the Offering Circular dated 7 April 2022 [and the Supplemental Offering Circular dated [•]]. This document contains the Pricing Supplement of the Notes described herein and must be read in conjunction with the Offering Circular dated 7 April 2022 [and the Supplemental Offering Circular dated [•]], save in respect of the Conditions which are extracted from the Offering Circular dated [original date] [and the Supplemental Offering Circular dated [original date]] and are attached hereto. Full information on the Issuer and the offer of the Notes is only available on the basis of the combination of this Pricing Supplement and the Offering Circular dated [•]]. Copies of

such Offering Circular [and the Supplemental Offering Circular] are available for viewing [at [website] and during normal business hours at [address] and copies may be obtained free of charge at the registered office of the Issuer.

[MiFID II / UK MiFIR product governance / target market – [appropriate target market legend to be included].

**PROHIBITION OF SALES TO EEA RETAIL INVESTORS** – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the European Economic Area (the "**EEA**"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client as defined in point (11) of Article 4(1) of Directive 2014/65/EU (as amended, "**MiFID II**"); or (ii) a customer within the meaning of Directive (EU) 2016/97 (as amended or superseded), where that customer would not qualify as a professional client as defined in point (10) of Article 4(1) of MiFID II. Consequently no key information document required by Regulation (EU) No 1286/2014 (as amended, the "**PRIIPs Regulation**") for offering or selling the Notes or otherwise making them available to retail investors in the EEA has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the EEA may be unlawful under the PRIIPs Regulation.

**PROHIBITION OF SALES TO UK RETAIL INVESTORS** – The Notes are not intended to be offered, sold or otherwise made available to and should not be offered, sold or otherwise made available to any retail investor in the United Kingdom ("UK"). For these purposes, a retail investor means a person who is one (or more) of: (i) a retail client, as defined in point (8) of Article 2 of Regulation (EU) No 2017/565 as it forms part of domestic law in the UK by virtue of the European Union (Withdrawal) Act 2018 ("EUWA"); or (ii) a customer within the meaning of the provisions of the Financial Services and Markets Act 2000 ("FSMA") and any rules or regulations made under the FSMA to implement Directive (EU) 2016/97, where that customer would not qualify as a professional client, as defined in point (8) of Article 2(1) of Regulation (EU) No 600/2014 as it forms part of domestic law in the UK by virtue of the EUWA (the "UK PRIIPS Regulation") for offering or selling the Notes or otherwise making them available to retail investors in the UK has been prepared and therefore offering or selling the Notes or otherwise making them available to any retail investor in the UK may be unlawful under the UK PRIIPS Regulation.]

This document is for distribution only to persons who (i) have professional experience in matters relating to investments falling within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Financial Promotion Order"), (ii) are persons falling within Article 49(2)(a) to (d) ("high net worth companies, unincorporated associations etc.") of the Financial Promotion Order, (iii) are outside the United Kingdom, or (iv) are persons to whom an invitation or inducement to engage in investment activity (within the meaning of section 21 of the Financial Services and Markets Act 2000) in connection with the issue or sale of any securities may otherwise lawfully be communicated or caused to be communicated (all such persons together being referred to as "relevant persons"). This document is directed only at relevant persons and must not be acted on or relied on by persons who are not relevant persons. Any investment or investment activity to which this document relates is available only to relevant persons and will be engaged in only with relevant persons.

[NOTIFICATION UNDER SECTION 309B(1) OF THE SECURITIES AND FUTURES ACT 2001 OF SINGAPORE – The Notes are prescribed capital markets products (as defined in the Securities and Futures (Capital Markets Products) Regulations 2018) and Excluded Investment Products (as defined in MAS Notice SFA 04- N12: Notice on the Sale of Investment Products and MAS Notice FAA-N16: Notice on Recommendations on Investment Products).] [Issuer to confirm classification of the Notes at the point of drawdown.] [Include whichever of the following apply or specify as "Not Applicable" (N/A). Note that the numbering should remain as set out below, even if "Not Applicable" is indicated for individual paragraphs or sub-paragraphs. Italics denote directions for completing the Pricing Supplement.]

1	Issue	er:	[•]
2	(i)	Series Number:	[•]
	(ii)	Tranche Number:	[•]
			(If fungible with an existing Series, details of that Series, including the date on which the Notes become fungible)
3	(i)	Specified Currency or Currencies:	[•]
	(ii)	Currency Fallback:	[Applicable/Not Applicable]
4	Aggı	regate Nominal Amount:	
	(i)	Series:	[•]
	(ii)	Tranche:	[•]
5	(i)	Issue Price:	[•] per cent. of the Aggregate Nominal Amount [plus accrued distribution from [ <i>insert date</i> ] ( <i>in the case of fungible issues only, if applicable</i> )]
	(ii)	Net Proceeds:	[•] (Required only for listed issues)
6	(i)	Specified Denominations: (In the case of Registered Notes, this means the minimum integral amount in which transfers can be made)	<ul> <li>[●]</li> <li>(N.B. If an issue of Notes is to be (i) admitted to trading on a European Economic Area or United Kingdom exchange; and/or (ii) offered to the public in the European Economic Area or United Kingdom the minimum denomination of €100,000 is required.)</li> </ul>
	(ii)	Calculation Amount: ( <i>Applicable to Notes in definitive Form</i> .)	<ul><li>(If only one Specified Denomination, insert the Specified Denomination.</li><li>If more than one Specified Denomination, insert the highest common factor. Note: There must be a common factor in the case of two or more Specified Denominations.)</li></ul>
7	(i)	Issue Date:	[•]
	(ii)	Distribution Commencement Date:	[specify/Issue Date/Not Applicable]
8	Distribution Basis:		<ul><li>[[•] per cent. Fixed Rate]</li><li>[Dual Currency Interest]</li><li>[<i>specify other</i>] (further particulars specified below)</li></ul>
9	Redemption/Payment Basis:		[Redemption at par] [Dual Currency Redemption] [Partly Paid] [Instalment] [specify other]

10		ge of Distribution Basis or mption/Payment Basis:	[Specify details of any provision for change of Notes into another Distribution Basis or Redemption/Payment Basis]
11	Call	Options:	[Redemption for Accounting Reasons] [Redemption for Tax Deductibility Event] [Redemption for Ratings Event] [Issuer Call] [(further particulars specified below)]
12	(i)	Status of the Notes:	[Senior/Subordinated]
	(ii)	Date [Board] approval for issuance of Notes obtained:	[•]
			(N.B. Only relevant where Board (or similar) authorisation is required for the particular tranche of Notes)
13	(i)	Ranking of claims on Winding-Up:	[As specified in Condition 3(b)/give details on ranking of claims on winding-up]
	(ii)	Junior Obligations:	[As specified in Condition 3/give definition/details]
	(iii)	Parity Obligations:	[As specified in Condition 3/give definition/details]
14	Meth	od of distribution:	[Syndicated/Non-syndicated]
Prov	visions	Relating to Distribution (if any) Pa	yable
15	Fixed	1 Rate Note Provisions:	[Applicable/Not Applicable]
			(If not applicable, delete the remaining sub-paragraphs

		- 11 11 -
		(If not applicable, delete the remaining sub-paragraphs of this paragraph)
(i)	Rate(s) of Distribution:	<ul> <li>per cent. per annum [payable [annually/semi- annually/quarterly/ other (specify)] in arrear]</li> </ul>
		(If payable other than annually, consider amending Condition [5])
(ii)	Distribution Payment Date(s):	[•] in each year ( <i>NB: This will need to be amended in the case of long or short coupons</i> )
(iii)	Fixed Coupon Amount(s):	[•] per Calculation Amount <sup>3</sup>
	(Applicable to Notes in definitive form)	
(iv)	Broken Amount(s):	<ul> <li>[•] per Calculation Amount, payable on the Distribution Payment Date falling</li> </ul>
	(Applicable to Notes in definitive form)	on [●]

<sup>&</sup>lt;sup>3</sup> For Renminbi or Hong Kong dollar denominated Fixed Rate Notes where the Distribution Payment Dates are subject to modification the following alternative wording is appropriate: "Each Fixed Coupon Amount shall be calculated by multiplying the product of the Rate of Distribution and the Calculation Amount by the Day Count Fraction and rounding the resultant figure to the nearest CNY0.01, CNY0.005 for the case of Renminbi denominated Fixed Rate Notes to the nearest HK\$0.01, HK\$0.005 for the case of Hong Kong dollar denominated Fixed Rate Notes, being rounded upwards.

	(v)	Day Count Fraction:	[30/360 or Actual/Actual (ICMA) or specify other]		
	(vi)	Determination Date(s):	[●] in each year		
			[Insert regular distribution payment dates, ignoring issue date or maturity date in the case of a long or short first or last coupon (NB: This will need to be amended in the case of regular Distribution payment dates which are not of equal duration) (NB: Only relevant where Day Count Fraction is Actual/Actual (ICMA))]		
	(vii)	Other terms relating to the method of calculating Distribution for Fixed Rate Notes:	[None/Give details]		
16	Dual Currency Distribution Note Provisions:		[Applicable/Not Applicable]		
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)		
	(i)	Rate of Exchange/method of calculating Rate of Exchange:	[give details]		
	(ii)	Party, if any, responsible for calculating the principal and/or Distribution due (if not the Agent):	[•]		
	(iii)	Provisions applicable where calculation by reference to Rate of Exchange impossible or impracticable:	[•] [If appropriate, include a description of market disruption or settlement disruption events and adjustment provisions]		
	(iv)	Person at whose option Specified Currency(ies) is/are payable:	[•]		
Prov	visions	Relating to Redemption			
17	Issuer Call:		[Applicable/Not Applicable]		
			(If not applicable, delete the remaining sub-paragraphs of this paragraph)		
	(i)	Optional Redemption Date(s):	[•]		
	(ii)	Optional Redemption Amount and method, if any, of calculation of such amount(s):	[•]		
	(iii)	If redeemable in part:			
		(a) Minimum Redemption Amount:	[•]		
		(b) Maximum Redemption Amount:	[•]		
	(iv)	Notice period (if other than as set out in the Conditions):	[•]		

18	Redemption for Accounting Reasons:	[Applicable/Not Applicable]					
19	Redemption for Tax Deductibility Event:	[Applicable/Not Applicable]					
20	Redemption for Ratings Event:	[Applicable/Not Applicable]					
21	Final Redemption Amount:	[[●] Appen	per dix]	Calculation	Amount/specify	other/see	
22	Early Redemption Amount payable on redemption for taxation reasons or on enforcement event and/or the method of calculating the same (if required or if different from that set out in the Conditions)]:	[[●] Appen	per dix]	Calculation	Amount/specify	other/see	
Gene	eral Provisions Applicable to the Notes						
23	Form of Notes:						
	Form:	<ul> <li>[Bearer Notes:</li> <li>[Temporary Bearer Global Note exchangeable for a Permanent Bearer Global Note which is exchangeable for Definitive Notes [on 60 days' notice given at any time/only upon an Exchange Event/at any time at the request of the Issuer]]</li> <li>[Temporary Bearer Global Note exchangeable for Definitive Notes on and after the Exchange Date]</li> <li>[Permanent Bearer Global Note exchangeable for Definitive Notes [on 60 days' notice given at any time/ only upon an Exchange Event/at any time at the request of the Issuer]]</li> <li>Registered Note ([•] nominal amount) registered in the name of a nominee for [a common depositary for Euroclear and Clearstream, Luxembourg/a sub-custodian for the CMU]</li> </ul>					
					ositary for		
24	Additional Financial Centre(s) or other special provisions relating to Payment Dates:		[Not Applicable/give details]				
			(Note that this paragraph relates to the place of payment and not Distribution Period end dates to which paragraphs 16(iii) and 18(vi) relate)				
25	Talons for future Coupons to be attached to Definitive Bearer Notes (and dates on which such Talons mature):	[Yes/N	lo. <i>If y</i>	es, give details	]		
26	Details relating to Partly Paid Notes: amount of each payment comprising the Issue Price and date on which each payment is to be made and consequences of failure to pay, including any right of the Issuer to forfeit the Notes and Distribution due on late payment:			-	s. NB: new forms o Partly Paid issues.]		

27 Details relating to Instalment Notes:

	(i)	Instalment Amount(s):	[Not Applicable/give details]		
	(ii)	Instalment Date(s):	[Not Applicable/give details]		
28	Rede	nomination applicable:	Redenomination [not] applicable		
			(if Redenomination is applicable, specify the terms of Redenomination in an Annex to the Pricing Supplement)		
29	Other	final terms:	[Not Applicable/give details]		
			(Consider including a term providing for tax certification if required to enable Distribution to be paid gross by issuer.)		
Dist	ributio	n			
30	(i)	If syndicated, names [and addresses] of Managers [and underwriting commitments]:	[Not Applicable/give names [and addresses and underwriting commitments]] (Include names and addresses of entities agreeing to underwrite the issue on a firm commitment basis and names and addresses of the entities agreeing to place the issue without a firm commitment or on a "best efforts" basis if such entities are not the same as the Managers.)		
	(ii)	Date of [Subscription] Agreement:	[•]		
	(iii)	Stabilising Manager (if any):	[Not Applicable/give name]		
31	If non-syndicated, name of relevant Dealer:		[•]		
32	Total commission and concession:		[•] per cent. of the Aggregate Notional Amount		
33	U.S. Selling Restrictions:		[Reg. S Category 1; TEFRA D/TEFRA C/TEFRA not applicable]		
34	Addit	ional selling restrictions:	[Not Applicable/give details]		

#### **Purpose of Pricing Supplement**

This Pricing Supplement comprise the final terms required for issue and admission to trading on the SGX-ST of the Notes described herein pursuant to the US\$5,000,000,000 Euro Medium Term Note Programme of GLP Pte. Ltd.

#### Responsibility

The Issuer accepts responsibility for the information contained in this Pricing Supplement. [*Relevant third party information in relation to an index or its components has been extracted from* [*specify source*].] The Issuer confirms that such information has been accurately reproduced and that, so far as it is aware and is able to ascertain from information published by [specify source], no facts have been omitted which would render the reproduced information inaccurate or misleading].

Signed on behalf of the Issuer:

By:

Duly authorised

#### PART 2

## **OTHER INFORMATION**

1 Listing and Admission to Trading		ng and Admission to Trading	[Application has been made by the Issuer (or on its behalf) for the Notes to be listed and quoted on the SGX-ST with effect from $[\bullet]$ .]			
			[Application is expected to be made by the Issuer (or on its behalf) for the Notes to be listed and quoted on the SGX-ST with effect from $[\bullet]$ .] [Not Applicable.]			
2	Ratii	ngs				
	Ratin	gs:	The Notes to be issued have been rated:			
			[Fitch: [•]]			
			[S&P: [●]]			
			[[Other]: [•]]			
			[Need to include a brief explanation of the meaning of the ratings if this has previously been published by the rating provider.]			
			(The above disclosure should reflect the rating allocated to Notes of the type being issued under the Programme generally or, where the issue has been specifically rated, that rating.)			
3 Operational Information						
	(i)	ISIN Code:	[•]			
	(ii)	Common Code:	[•]			
	(iii)	Any clearing system(s) other than Euroclear Bank S.A./N.V. and Clearstream Banking, S.A. and the CMU and the relevant identification number(s):	[Not Applicable/give name(s) and number(s)]			
	(iv)	Delivery:	Delivery [against/free of] payment			
	(v)	Names and addresses of additional Fiscal Agent(s) (if any):	[•]			

#### **GENERAL INFORMATION**

- (1) The establishment of the Programme and the issue of Notes thereunder have been duly authorised by a resolution of the Board of Directors dated 2 April 2019. The update of the Programme has been duly authorised by a resolution of the Board of Directors dated 1 April 2022.
- (2) Except as disclosed in this Offering Circular, there has been no significant change in the financial or trading position of the Group since 31 December 2021 and no material adverse change in the financial position or prospects of the Group since 31 December 2021.
- (3) The Issuer is not involved in any litigation, arbitration or administrative proceedings relating to claims which are material in the context of the issue of the Notes and, so far as it is aware, no such litigation, arbitration or administrative proceedings are pending or threatened.
- (4) Each Bearer Note having a maturity of more than one year, Receipt, Coupon and Talon will bear the following legend: "Any United States person who holds this obligation will be subject to limitations under the United States income tax laws, including the limitations provided in Sections 165(j) and 1287(a) of the Internal Revenue Code".
- (5) Application has been made to the SGX-ST for permission to deal in, and for the listing and quotation of, any Notes that may be issued pursuant to the Programme and which are agreed at or prior to the time of issue thereof to be so listed on the SGX-ST. Such permission will be granted when such Notes have been admitted to the Official List of the SGX-ST. Admission to the Official List of the SGX-ST and quotation of any Notes on the SGX-ST are not to be taken as an indication of the merits of the Issuer, the Programme or the Notes. The SGX-ST assumes no responsibility for the correctness of any statements made, opinions expressed or reports contained herein. For so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST so require, such Notes listed on the SGX-ST will be traded on the SGX-ST in a minimum board lot size of at least S\$200,000 (or its equivalent in other currencies). There is no assurance that the application to the SGX-ST for the listing and quotation of the Notes will be approved. For so long as any Notes are listed on the SGX-ST and the rules of the SGX-ST so require, the Issuer shall appoint and maintain a Paying Agent in Singapore, where such Notes may be presented or surrendered for payment or redemption, in the event that any of the Global Notes representing such Notes is exchanged for definitive Notes. In addition, if any of the Global Notes is exchanged for definitive Notes, an announcement of such exchange will be made by or on behalf of the Issuer through the SGX-ST and such announcement will include all material information with respect to the delivery of the definitive Notes, including details of the Paying Agent in Singapore.
- (6) For so long as Notes may be issued pursuant to this Offering Circular, the following documents will be available, during usual business hours on any weekday (Saturdays and public holidays excepted), for inspection at the office of the Issuer and the specified office of the Paying Agents:
  - (i) the Agency Agreement;
  - (ii) the Programme Agreement;
  - (iii) the Deed of Covenant;
  - (iv) the Memorandum and Articles of Association of the Issuer;
  - (v) the audited consolidated financial statements of the Group in respect of the financial years ended 31 December 2019, 2020 and 2021; and

(vi) a copy of this Offering Circular together with any supplement (including any Pricing Supplement save that a Pricing Supplement relating to an unlisted series of Notes will only be available for inspection by a holder of any such Notes and such holder must produce evidence satisfactory to the Issuer and the relevant Paying Agent as to its holding of Notes and identity) to this Offering Circular or further Offering Circular.

Copies of the documents referred to in sub-paragraphs (v) and (vi) above will also be available free of charge during the hours referred to above from the specified office of the Paying Agents so long as any of the Notes is outstanding.

- (7) The appropriate Common Code and ISIN for each Tranche of Notes and Notes to be listed on the SGX-ST allocated by Euroclear and Clearstream, Luxembourg will be specified in the applicable Pricing Supplement. The relevant Issuer may also apply to have Notes accepted for clearance through the CMU. The relevant CMU instrument number will be specified in the applicable Pricing Supplement. If the Notes are to clear through an additional or alternative clearing system the appropriate information will be specified in the applicable Pricing Supplement.
- (8) Legal Entity Identifier: The Legal Entity Identifier of the Issuer is 254900PC2NNG9BLIJO15.

## INDEX TO FINANCIAL STATEMENTS

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# GLP Pte. Ltd. and its subsidiaries Registration Number: 200715832Z

Annual Report Year ended 31 December 2021

KPMG LLP (Registration No. T08LL1267L), an accounting limited liability partnership registered in Singapore under the Limited Liability Partnerships Act 2005 and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.

## **Directors' statement**

We are pleased to submit this Annual Report to the member of GLP Pte. Ltd. (the "Company") together with the audited financial statements for the financial year ended 31 December 2021.

In our opinion:

- (a) the financial statements set out on pages FS1 to FS142 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2021 and the financial performance, changes in equity and cash flows of the Group for the year ended on that date in accordance with the provisions of the Companies Act 1967 (the "Act") and Singapore Financial Reporting Standards (International); and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorized these financial statements for issue.

#### **Directors**

The directors in office at the date of this statement are as follows:

Mark Tan Hai Nern Nicholas Regan Johnson

#### Directors' interests in Shares or Debentures

According to the register kept by the Company for the purposes of Section 164 of the Act, particulars of interests of Directors who held office at the end of the financial year (including those held by their spouses and infant children) in shares and share options in the Company and in its related corporations (other than wholly-owned subsidiaries) are as follows:

Name of Director and corporation in which interests are held	Held in the name of Director or nomineeHoldingsHoldingsHoldingsHoldingsat beginningat end of year		<u>Deemed Interest</u> Holdings Holdings at beginning at end of year of year	
Subsidiary				
GLP China Holdings Limited ("GLP China") <u>Ordinary Shares</u>				
Mark Tan Hai Nern <sup>(1)</sup>	_	_	121,072,268	121,072,268

## Directors' interests in Shares or Debentures (continued)

Note:

1. Under the Employee Share Plan of GLP ("Employee Share Plan"), awards of ordinary shares in the capital of GLP China ("GLP China Shares") are granted to eligible employees of the group comprising GLP and its subsidiaries (the "Group"). Holders of such awards may be entitled to receive GLP China Shares subject to fulfilment of certain conditions and the rules of the Employee Share Plan. Pursuant to the Employee Share Plan, a trust ("Trust") was established to hold 121,072,268 GLP China Shares for the benefit of certain eligible employees of the Group, including Mark Tan Hai Nern. Accordingly, by virtue of Section 7(2) of the Act, Mark Tan Hai Nern is deemed to have an interest in 121,072,268 GLP China Shares which are held pursuant to the Trust.

## **Directors' Contractual Benefits**

Except as disclosed in Note 33 of the accompanying notes to the Financial Statements for the year 31 December 2021, since the end of the last financial year, no Director has received or become entitled to receive, a benefit by reason of a contract made by the Company or its related corporations with the Director, or with a firm of which he is a member, or with a company in which he has a substantial financial interest.

## Arrangements to Enable Directors to Acquire Shares and Debentures

Except as disclosed below and in Note 22 of the Notes to the Financial Statements for the year 31 December 2021, neither at the end of nor at any time during the financial year, was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

## **Options to Subscribe for Unissued Shares**

There were no options granted during the financial year to subscribe for unissued shares of the Company or its subsidiaries. No shares have been issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company or its subsidiaries. There were no unissued shares of the Company or its subsidiaries under options granted by the Company or its subsidiaries as at the end of the financial year. No options have been granted during the financial year which enable the option holder to participate by virtue of the options in any share issue of any other company.

GLP Pte. Ltd. and its subsidiaries Directors' statement Year ended 31 December 2021

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#### Auditors

The auditors, KPMG LLP, have indicated their willingness to accept re-appointment.

On behalf of the Board of Directors

Mark Tan Hai Nern Director

N.R. 3

Nicholas Regan Johnson Director

31 March 2022



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# Independent auditors' report

Members of the Company GLP Pte. Ltd.

## Report on the audit of the financial statements

#### Opinion

We have audited the accompanying financial statements of GLP Pte. Ltd. (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position of the Group and the statement of financial position of the Company as at 31 December 2021, the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies as set out on pages FS1 to FS142.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Companies Act 1967 (the "Act") and Singapore Financial Reporting Standards (International) ("SFRS(I)s") to give a true and fair view of the consolidated financial position of the Group and of the Company as at 31 December 2021 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date.

## Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the 'Auditors' responsibilities for the audit of the financial statements' section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

> KPMG LLP (Registration No. T08LL1267L), an accounting limited liability partnership registered in Singapore under the Limited Liability Partnerships Act 2005 and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.



#### **Valuation of investment properties** (*Refer to Note 4 – Investment properties*)

Risk:

The Group has a significant portfolio of investment properties comprising logistic properties located mainly in the People's Republic of China ("PRC"), Japan, United Kingdom, Europe, United States and Brazil which are held through subsidiaries, associates and joint ventures.

These investment properties are stated at their fair values based on external and internal valuations, with changes in fair value recognized in profit or loss.

The valuation process involves significant judgment in determining the appropriate valuation methodology to be used, and in estimating the underlying assumptions to be applied. The valuations are sensitive to key assumptions applied in deriving the capitalization, discount, terminal yield rates and estimated development costs.

## Our response:

We evaluated the qualifications and competency of the valuers and made inquiries with the valuers to understand their valuation methods, and the assumptions and basis applied.

We considered the valuation methodologies used against those applied by other valuers for similar property types. We assessed the reasonableness of projected cash flows used in the valuation to supporting leases and externally available industrial and economic data available as at 31 December 2021. We also assessed the reasonableness of capitalization rates, discount rates, terminal yield rates and estimated development costs to complete construction used in the valuations by comparing these against historical rates and available industry data as at 31 December 2021, taking into consideration comparability and market factors. Where the rates were outside our expected range, we undertook further procedures to understand the effect of additional factors and, when necessary, held further discussions with the valuers.



**Valuation of investment properties** (*Refer to Note 4 – Investment properties*)

## Our findings:

The valuers are members of generally-recognized professional bodies for real estate valuers and have recent experience in the location and category of the respective investment property being valued. The valuation methodologies used by the valuers are consistent with generally accepted market practices. The key assumptions used in the valuations, including projected cash flows, market rental growth rates, capitalization rates, discount rates, terminal yield rates and estimated development costs to complete construction, were substantiated by supporting leases and cost estimates or within the range of historical rates and industry data. Where the assumptions were outside the expected range, the additional factors considered by the valuers were consistent with other corroborative evidence.

## **Recoverable amount of goodwill**

(Refer to Note 9 – Intangible assets)

## Risk:

The Group recognizes goodwill of US\$507.3 million on its statement of financial position mainly in connection with the acquisitions of Global Logistic Properties Holdings Limited, Airport City Development Co., Ltd and a property portfolio in Central and Eastern Europe.

Goodwill is tested for impairment annually by estimating the recoverable amount of each identifiable cash-generating unit ("CGU") which goodwill has been allocated to. Management applies the value in use (discounted cash flow) method to determine the recoverable amount of each CGU.

The measurement of value in use as the recoverable amount of each identifiable CGU for operations in China, Japan and Europe involves significant judgment and estimation in determining the cash flow projections, and risk-free, discount and terminal growth rates.

## Our response:

We evaluated management's determination of CGUs based on our knowledge of the business acquisitions giving rise to the goodwill and our understanding of the current business of the Group.

We assessed management's key assumptions underlying the cash flows projections by comparing them with historical performance, future business plans and external data, taking into consideration comparability and market factors. This also included enquiry with management to understand their business plan, strategies around revenue growth and cost initiatives.



## Our response (cont'd):

We independently derived applicable discount rates from available industry data and compared these with those used by management. We performed stress tests using plausible range of key assumptions and rates, and analyzed the impact to the recoverable amount determined by management.

## Our findings:

The Group has a reasonable basis to determine the CGU for goodwill allocation purposes.

The assumptions and resulting estimations by management are in line with future business plans and external data, and are within the range of reasonable expectations. The discount rates used in the cash flow forecasts appropriately reflect the risks attributed to the respective CGU.

## Accounting for acquisitions

(Refer to Notes 10 and 28 – Other investments and Acquisition of subsidiaries)

#### Risk:

The Group makes acquisitions of investments as part of its business strategy. Such transactions can be complex and judgment is involved in determining whether an acquisition of a controlling interest is a business combination or an acquisition of an asset; and whether an acquisition of a non-controlling interest represents investment in an associate, a joint arrangement or other financial asset. In accounting for a business combination, there is further judgment involved and inherent uncertainty in the estimation used in allocating the overall purchase price to the assets, liabilities and goodwill that make up the acquisition.

## Our response:

We examined the Group's process on classifying and accounting for each investment acquired. We also examined legal and contractual documents to determine whether each acquisition is appropriately classified and accounted for in accordance with the relevant accounting standards and faithfully presents the nature of the transaction.

For significant acquisition of interest accounted for as a business combination and investment in associate and joint venture during the year, we examined the terms and conditions of the sale and purchase agreement and the purchase price allocation exercise. We compared the methodologies and key assumptions used in determining the fair values allocated to the identified assets acquired and liabilities assumed to generally accepted market practices and market data.



#### Accounting for acquisitions (cont'd)

(Refer to Notes 10 and 28 – Other investments and Acquisition of subsidiaries)

#### Our findings:

The Group has a policy in place to ensure that each investment acquired is identified, appropriately classified and the relevant accounting treatments are consistently applied.

The judgments applied by the Group reflect a fair assessment in determining whether significant acquisitions are business combinations, acquisitions of assets, investment in an associate, joint venture or other financial assets. Estimates used in determining the fair values allocated to the respective assets acquired and liabilities assumed in significant business combination and investment in associate and joint venture were within a reasonable range.

#### Valuation of other investments

(*Refer to Notes 10 – Other investments*)

#### Risk:

The Group's investment portfolio of US\$2,834.1 million as at 31 December 2021 included unquoted equity investments of US\$1,387.4 million, measured at Level 3 of the fair value hierarchy. The unquoted equity investments are measured using non-observable market data, and hence, the valuation of these investments involves significant judgment in determining the appropriate valuation technique to be used and underlying assumptions to be applied.

#### Our response:

We evaluated the appropriateness of the valuation techniques (i.e. most recent transacted price, comparable companies' financial multiples and underlying net asset value of the investee companies, and where necessary, appropriate adjustments to enhance relevance and comparability are made) and the key valuation inputs used to determine the fair value of these unquoted equity investments as at 31 December 2021.

For a sample of unquoted equity instruments, we involved our valuation specialists to review the valuation techniques and key valuation inputs.

## Our findings:

The valuation techniques applied are in line with generally accepted market practices and the valuations are supported by the most recent transacted prices for equity participation, financial multiples of comparable companies or external net assets valuation reports, and where necessary, appropriate adjustments to enhance relevance and comparability are made. The assumptions and estimates applied to arrive at the fair value as at 31 December 2021 are within an acceptable range.

GLP Pte. Ltd. and its subsidiaries Independent auditors' report Year ended 31 December 2021



## Other information

Management is responsible for the other information contained in the annual report. Other information is defined as all information in the annual report other than the financial statements and our auditors' report thereon.

We have obtained all other information prior to the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

## Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I)s, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorized use or disposition; and transactions are properly authorized and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.



As part of an audit in accordance with SSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

GLP Pte. Ltd. and its subsidiaries Independent auditors' report Year ended 31 December 2021



From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditors' report unless the law or regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

# Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Tan Kar Yee, Linda.

KPMG LLP

**KPMG LLP** *Public Accountants and Chartered Accountants* 

Singapore 31 March 2022

# Statements of Financial Position As at 31 December 2021

		Gro	up	Comp	anv
	Note	2021	2020	2021	2020
		US\$'000	US\$'000	US\$'000	US\$'000
Non-current assets					
Investment properties	4	16,619,297	22,438,429	_	_
Subsidiaries	5	_	_	6,022,565	6,262,079
Associates and joint					
ventures	6	8,246,560	6,144,569	_	-
Deferred tax assets	7	54,963	46,293	-	_
Property, plant and					
equipment	8	861,294	389,223	4,903	4,435
Intangible assets	9	526,338	520,014	-	_
Other investments	10	2,834,067	2,598,787	-	_
Other non-current assets	11	1,178,527	1,386,137	-	_
		30,321,046	33,523,452	6,027,468	6,266,514
Current assets					
Trade and other					
receivables	12	6,555,442	3,888,041	5,799,357	3,493,680
Cash and cash equivalents	13	2,045,215	1,421,617	964,548	37,314
Assets classified as					
held for sale	14	5,812,352	1,571,031	_	_
		14,413,009	6,880,689	6,763,905	3,530,994
Total assets		44,734,055	40,404,141	12,791,373	9,797,508
Equity attributable to					
owners of the					
Company		5 530 500	5 500 500	5 500 500	5 530 500
Share capital	15	5,538,589	5,538,589	5,538,589	5,538,589
Perpetual securities	15	1,144,039	-	1,144,039	-
Reserves	16	7,199,373	6,393,949	770,027	224,116
	. –	13,882,001	11,932,538	7,452,655	5,762,705
Non-controlling interests	17	10,430,633	9,672,120	-	-
Total equity		24,312,634	21,604,658	7,452,655	5,762,705
Non annout lightlifting					
Non-current liabilities	10	10 250 605	0 957 047	2 9 4 2 9 4 0	2 516 120
Loans and borrowings Financial derivative	18	10,250,605	9,857,947	2,842,849	2,516,128
liabilities	19	4 250	6,048	4 250	6.049
Deferred tax liabilities		4,359		4,359	6,048
Other non-current	7	1,817,642	2,486,269	_	_
liabilities	20	862 772	552 150	7 166	0.714
naunnues	20	<u>862,773</u> 12,935,379	553,159 12,903,423	7,166	9,714
		12,955,579	12,903,423	2,034,374	2,331,090

# Statements of Financial Position (cont'd) As at 31 December 2021

		Gro	up	Comp	any
	Note	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
<b>Current liabilities</b>					
Loans and borrowings	18	1,505,134	3,485,880	200,000	262,000
Trade and other payables	21	3,232,641	1,950,264	2,283,815	1,239,224
Current tax payable		192,217	130,415	529	1,689
Liabilities classified as					
held for sale	14	2,556,050	329,501	_	_
	_	7,486,042	5,896,060	2,484,344	1,502,913
Total liabilities	_	20,421,421	18,799,483	5,338,718	4,034,803
Total equity and liabilities	-	44,734,055	40,404,141	12,791,373	9,797,508

# **Consolidated Income Statement Year ended 31 December 2021**

		Grou	սթ
	Note	2021 US\$'000	2020 US\$'000
Revenue	23	1,634,188	1,698,324
Other income	24	365,528	204,501
Property-related expenses		(376,094)	(283,989)
Cost of goods and other financial services costs		(3,881)	(125,743)
Other expenses	_	(1,852,726)	(502,137)
		(232,985)	990,956
Share of results (net of tax expense) of associates and joint ventures		1,077,921	405,189
Profit from operating activities after share of results			
of associates and joint ventures		844,936	1,396,145
Net finance costs	25	(450,564)	(327,807)
Non-operating income	26	910,302	459,595
Profit before changes in fair value of subsidiaries'			
investment properties		1,304,674	1,527,933
Changes in fair value of investment properties	4	1,359,752	655,775
Profit before tax	26	2,664,426	2,183,708
Tax expense	27	(978,389)	(583,966)
Profit for the year		1,686,037	1,599,742
Profit attributable to:	=		
Owners of the Company		784,735	940,585
Non-controlling interests	17	901,302	659,157
Profit for the year	-	1,686,037	1,599,742
-	-		

#### Consolidated Statement of Comprehensive Income Year ended 31 December 2021

	Gro	up
	2021 US\$'000	2020 US\$'000
Profit for the year	1,686,037	1,599,742
Other comprehensive income Item that will not be reclassified to profit or loss Change in fair value of equity investments at fair value		
through other comprehensive income ("FVOCI") <sup>1</sup>	183,771	69,752
Revaluation of building <sup>2</sup>	5,024	3,425
	188,795	73,177
Items that are or may be reclassified subsequently to profit or loss: Exchange differences arising from consolidation of foreign operations and translation of foreign currency loans, net of effect of net investment hedges Effective portion of changes in fair value of cash flow hedges <sup>3</sup> Exchange differences reclassified to profit or loss on disposal of subsidiaries Share of other comprehensive income of associates and joint ventures	282,353 1,749 	982,194 (1,421) (9,388) (7,785) 963,600
	203,932	905,000
Other comprehensive income for the year <sup>4</sup>	474,747	1,036,777
Total comprehensive income for the year	2,160,784	2,636,519
Total comprehensive income attributable to:		
Owners of the Company	975,780	1,405,387
Non-controlling interests	1,185,004	1,231,132
Total comprehensive income for the year	2,160,784	2,636,519

#### Notes:

<sup>1</sup> Includes income tax effects of US\$11,530,000 (2020: US\$53,000 (credit)), refer to Note 7.

<sup>2</sup> Includes income tax effects of US\$2,398,000 (credit) (2020: US\$1,142,000), refer to Note 7.

<sup>3</sup> Includes income tax effects of US\$ nil (2020: US\$2,000), refer to Note 7.

<sup>4</sup> Except for income tax effects relating to change in fair value of equity investments at FVOCI, revaluation of building and effective portion of changes in fair value of cash flow hedges, there are no income tax effects relating to other components of other comprehensive income.

**GLP Pte. Ltd. and its subsidiaries** *Financial statements Year ended 31 December 2021* 

> Consolidated Statement of Changes in Equity Year ended 31 December 2021

Year ended 31 December 2021					Total		
Group	Share capital US\$*000	Currency translation reserve US\$'000	Retained earnings US\$'000	Capital and other reserves USS'000	attributable to owners of the Company USS'000	Non- controlling interests US\$'000	
At 1 January 2020	5,538,589	(241,758)	6,032,259	(516,061)	10,813,029	7,596,293	
Total comprehensive income for the year Profit for the year	I	I	940,585	I	940,585	659,157	
Other comprehensive income							
Change in fair value of equity investment as FVOCI	Ι	Ι	Ι	60,604	60,604	9,148	
Revaluation of building	Ι	Ι	Ι	2,268	2,268	1,157	
Exchange differences arising from consolidation of foreign operations and translation of foreign							
currency loans, net of effect of net investment							
hedges Effective nortion of chances in fair value of cash flow	I	421,171	I	200	421,371	560,823	
	I	I	Ι	(1,421)	(1,421)	Ι	
Exchange differences reclassified to profit or loss on disposal of subsidiaries	I	(9,388)	Ι	I	(9,388)	Ι	
billing of the solution of the	I	(5,561)	I	(3,071)	(8,632)	847	
Total other comprehensive income	I	406,222	I	58,580	464,802	571,975	
Total comprehensive income for the year	I	406,222	940,585	58,580	1,405,387	1,231,132	

The accompanying notes form an integral part of these financial statements.

					9	<b>GLP Pte. Ltd. and its subsidiaries</b> <i>Financial statements</i> <i>Year ended 31 December</i> 2021	<b>and its subsidiaries</b> Financial statements d 31 December 2021
Consolidated Statement of Changes in Equity (continued) Year ended 31 December 2021	ty (continued)						
Group	Share capital US\$*000	Currency translation reserve USS'000	Retained earnings US\$*000	Capital and other reserves US\$*000	Total attributable to owners of the Company USS'000	Non- controlling interests US\$'000	Total equity US\$*000
Transactions with owners, recorded directly in equity Contributions by and distributions to owners							
Capital contribution from non-controlling interests	Ι	I	I	Ι	Ι	625,633	625,633
Issuance of shares to non-controlling interests	I	I	I	I	I	301,658	301,658
Interim tax-exempt (one-tier) dividends declared of US\$0.068 per share	Ι	I	(285,005)	I	(285,005)	I	(285,005)
Dividends paid to non-controlling interests	I	Ι		Ι		(17,052)	(17,052)
Dividends declared to non-controlling interests	I	I	I	I	I	(145,435)	(145,435)
Redemption of shares by non-controlling interest	Ι	I		I		(9,054)	(9,054)
Total contributions by and distributions to owners	I	I	(285,005)		(285,005)	755,750	470,745
Changes in ownership interests in subsidiaries Acquisition of interests in subsidiaries from non-							
controlling interests Dismosal of subsidiaries and assets classified as held for	I	Ι	Ι	(873)	(873)	(24, 301)	(25,174)
Disposar of subsidiaries and assets classified as field for safe	Ι	Ι	Ι	Ι	Ι	(20,000)	(70,000)
Acquisition of subsidiaries	Ι	Ι	Ι	Ι	I	183,246	183,246
Total changes in ownership interest in subsidiaries	1	I	1	(873)	(873)	88,945	88,072
Total transactions with owners Transfer to reserves	1 1		(285,005)	(873) 11 303	(285, 878)	844,695 _	558,817
As at 31 December 2020	5,538,589	164,464	6,676,446	(446,961)	11,932,538	9,672,120	21,604,658

The accompanying notes form an integral part of these financial statements.

Consolidated Statement of Changes in Equity (continued) Year ended 31 December 2021	s in Equity (co	ontinued)						
Group	Share capital US\$'000	Perpetual securities US\$'000	Currency translation reserve USS'000	Retained earnings US\$'000	Capital and other reserves US\$*000	Total attributable to owners of the Company USS'000	Non- controlling interests US\$'000	Total equity US\$*000
At 1 January 2021	5,538,589	I	164,464	6,676,446	(446,961)	11,932,538	9,672,120	21,604,658
<b>Total comprehensive income for the year</b> Profit for the year	I	I	I	784,735	I	784,735	901,302	1,686,037
Other comprehensive income								
Change in fair value of equity investment as								
FVOCI	I	I	I	I	144,749	144,749	39,022	183,771
Revaluation of building Exchange differences arising from	I	I	I	I	3,326	3,326	1,698	5,024
consolidation of foreign operations and								
translation of foreign currency loans, net of effect of net investment hedges	I	I	39,679	I	(308)	39,371	242,982	282,353
Effective portion of changes in fair value of cash flow hedges	I	I	I	I	1,749	1,749	Ι	1,749
Share of other comprehensive income of associates and joint ventures	I	I	(5, 179)	I	7,029	1,850	I	1,850
- - - - - - - - - - - - - - - - - - -	I	I	34,500	I	156,545	191,045	283,702	474,747
Total other comprehensive income Total comprehensive income for the year	I	Ι	34,500	784,735	156,545	975,780	1,185,004	2,160,784

The accompanying notes form an integral part of these financial statements.

# **GLP Pte. Ltd. and its subsidiaries** Financial statements Year ended 31 December 2021

						6617	<b>GLP Pte. Ltd. and its subsidiaries</b> <i>Financial statements</i> Year ended 31 December 2021	. <b>and its subsidiaries</b> Financial statements d 31 December 2021
Consolidated Statement of Changes in Equity (continued) Year ended 31 December 2021	quity (conti	nued)						
Group	Share capital US\$'000	Perpetual securities USS'000	Currency translation reserve USS'000	Retained earnings US\$'000	Capital and other reserves US\$'000	Total attributable to owners of the Company USS'000	Non- controlling interests US\$'000	Total equity US\$'000
Transactions with owners, recorded directly in equity Contributions by and distributions to owners								
Capital contribution from non-controlling interests Perpetual securities distribution paid	1 1	_ (26,025)	1 1	1 1	1 1	_ (26,025)	224,759 _	224,759 (26,025)
of US\$0.070 per share	I	I	Ι	(280,000)	I	(280,000)	Ι	(280,000)
Issuance of perpetual securities net of transaction costs	I	1,139,287	Ι	I	I	1,139,287	I	1,139,287
Accrued perpetual securities distribution		30,777		(30,777)			-	- (26, 772)
Redemption of shares by non-controlling interest							(C22,CC) -	(C22,CC) -
Share-based payment transactions	Ι	Ι	I	I	139,565	139,565	-	139,565
Adjustment of shares to non-controlling interests Other reclassifications					$^{-}$ 130	130	(390,403) -	(390,403) 130
Total contributions by and distributions to owners	I	1,144,039	1	(310, 777)	139,695	972,957	(200, 867)	772,090
Changes in ownership interests in subsidiaries								
controlling interests	I	I	Ι	I	(787)	(787)	(224, 260)	(225,047)
Disposal of interests in subsidiaries to non- controlling interests	I	I	I	I	9.248	9 248	629 269	638 517
Disposal of subsidiaries and assets classified as					01-7,1	01-7,0	107,170	11,000
held for sale Accurication of subsidiaries					(7,734)	(7,734)	(731,007)	(738,741)
Total changes in ownership interest in subsidiaries	I	I	T	I	726	726	(225,624)	(224,898)
Total transactions with owners Transfer to reserves	1 1	1,144,039		(310,777) (46.079)	140,421 46.079	973,683 _	(426, 491)	547,192 _
At 31 December 2021	5,538,589	1,144,039	198,964	7,104,325	(103, 916)	13,882,001	10,430,633	24,312,634

The accompanying notes form an integral part of these financial statements.

# Consolidated Statement of Cash Flows Year ended 31 December 2021

	Note	2021 US\$'000	2020 US\$'000
Cash flows from operating activities			
Profit before income tax		2,664,426	2,183,708
Adjustments for:			
Depreciation of property, plant and equipment and			
right-of-use assets	8	44,563	33,629
Amortization of intangible assets and deferred			
management costs	26	9,334	7,145
Gain on disposal of subsidiaries	26	(630,198)	(322,772)
Gain on disposal of associates and joint venture	26	(17,828)	(5,293)
Gain on disposal of investment properties	26	(49,498)	(10,506)
Gain on acquisition of subsidiaries	26	(19,477)	(81)
Loss on liquidation of subsidiaries		—	115
Gain from disposal of investments in associates and			
financial assets	• -	_	(8,647)
(Gain)/loss on disposal of property, plant and equipment	26	(138)	1,033
Share-based payment expenses		139,565	_
Property, plant and equipment written off		—	14
Gain on disposal of assets and liabilities classified as	26		
held for sale	26	(192,716)	(121,516)
Share of results (net of tax expense) of associates and		(1.055.001)	(105 100)
joint ventures		(1,077,921)	(405,189)
Changes in fair value of unquoted equity investments at		(200, 201)	
fair value through profit or loss	24	(288,301)	(155,069)
Changes in fair value of subsidiaries' investment		(1.250.752)	
properties		(1,359,752)	(655,775)
Recognition of impairment loss on trade and other	1.0	1.010	10 440
receivables	12	1,010	12,449
Dividend income from other investments	23	(27,593)	(10,977)
Impairment losses		44,585	-
Net finance costs	-	450,564	327,807
		(309,375)	870,075
Changes in working capital:		(451 525)	(1, 22)
Trade and other receivables		(451,525)	(1,236,687)
Trade and other payables	-	1,840,062	1,174,075
Cash generated from operations	-	1,079,162	807,463
Restricted cash		(27,453)	(120.290)
Tax paid	-	(185,946)	(130,380)
Net cash from operating activities	-	865,763	677,083

# Consolidated Statement of Cash Flows (continued) Year ended 31 December 2021

	Note	2021 US\$'000	2020 US\$'000
Cash flows from investing activities			
Acquisition of subsidiaries, net of cash acquired	28(A)	(966,581)	(1,438,471)
Acquisition of joint venture and associates		(110,293)	(926,810)
Acquisition of intangible assets		(1,235)	(1,337)
Acquisition of investment properties		(1,781,561)	(468,410)
Proceeds from disposal of investment properties		119,907	164,449
Acquisition of other investments		(538,220)	(363,531)
Proceeds from disposal of other investments		120,668	422,387
Development expenditure on investment properties		(1,491,480)	(1,434,636)
Proceeds from disposal of controlling interest in			
subsidiaries	28(B)	3,032,840	2,260,117
Proceeds from disposal of assets classified as held for			
sale, net of deposits received	28(C)	1,867,488	1,107,499
Contribution to associates and joint ventures		(1,930,941)	(2,135,084)
Return of capital from joint ventures and associates		79,595	93,268
Proceeds from disposal of associates and joint ventures		110,117	5,576
Proceeds for liquidation of subsidiary		37	37
Deposits placed for investment properties and			
investments		(117,461)	(9,228)
Purchase of property, plant and equipment		(216,583)	(94,411)
Proceeds from sale of property, plant and equipment		1,033	1,317
Interest income received		62,224	36,460
Distributions received from other investment		369,553	8,707
Dividends received from associates and joint ventures		644,912	599,733
Withholding tax paid on dividend and interest income			
from associates, joint ventures and subsidiaries		(221,659)	(154,038)
Withholding tax paid on disposal of assets classified as			
held for sale		(3,566)	(920)
Advances to immediate holding company		(1,511,129)	(313,105)
Loans to associates and joint ventures		(106,475)	(602,907)
Loans to non-controlling interests		(7,243)	(49,503)
Loans to third parties		(349,419)	(60,315)
Loans repayment from associates and joint ventures		166,589	442,224
Loans repayment from non-controlling interests		41,293	7,350
Loans repayment from third parties		332,223	146,361
Net cash used in investing activities		(2,405,367)	(2,757,221)

# Consolidated Statement of Cash Flows (continued) Year ended 31 December 2021

	Note	2021 US\$'000	2020 US\$'000
Cash flows from financing activities			
Acquisition of non-controlling interests		(220,286)	(25,174)
Contribution from non-controlling interests		224,759	625,633
Proceeds from issuance of shares to non-controlling interest		_	18,339
Proceeds from disposal of interest in subsidiaries to			
non-controlling interest		638,517	_
Redemption of shares from non-controlling interest		_	(9,092)
Proceeds from bank loans		10,019,226	8,650,579
Repayment of bank loans		(9,000,959)	(6,937,063)
Proceeds from issue of bonds, net of transaction costs		3,139,706	804,786
Redemption of bonds		(2,656,961)	(58,199)
Proceeds from issue of perpetual securities		1,139,287	_
Interest paid		(584,065)	(526,756)
Dividends paid to shareholders		(280,000)	_
Dividends paid to non-controlling interests		(35,223)	(32,327)
Distribution to perpetual security holders		(26,025)	_
Repayments of loans from non-controlling interests		(10,202)	(10,672)
Repayments of loans from joint ventures		_	(59,639)
Repayment of loans from third party		(637)	(3,990)
Repayment of lease liabilities		(28,434)	(13,632)
Loans from joint ventures		_	31,111
Loans from non-controlling interests		_	8,849
Net cash from financing activities	-	2,318,703	2,462,753
Net increase in cash and cash equivalents		779,099	382,615
Cash and cash equivalents at beginning of year		1,482,927	1,054,908
Effect of exchange rate changes on cash balances held		1,102,927	1,00 1,900
in foreign currencies		7,194	45,404
Cash and cash equivalents of subsidiaries reclassified		,,_> .	,
as assets held for sale	14	(251,458)	(61,310)
Cash and cash equivalents at end of year	-	2,017,762	1,421,617
Restricted cash	13	27,453	_
Cash and cash equivalents in the statement of	-		
financial position	13	2,045,215	1,421,617

#### Significant non-cash transactions:

During the year ended 31 December 2021, the Group issued shares of US\$ nil (2020: US\$283,319,000) to non-controlling interest under the Co-Invest Share Plan and Global Share Plan for which proceeds were settled by way of loan to non-controlling interests.

During the year ended 31 December 2020, the Group declared dividend in specie of US\$430,440,000, which was settled by way of set-off against receivable from disposal of subsidiary (Note 28(B)).

During the year ended 31 Dec 2021, a receivable of US\$474,275,000 was novated from a related company to the immediate holding company arising from the sale of certain investment properties.

# Notes to the Financial Statements

These notes form an integral part of the financial statements.

The financial statements were authorised for issue by the Board of Directors on 31 March 2022.

# **1** Domicile and activities

GLP Pte. Ltd. (the "Company") is incorporated in the Republic of Singapore and has its registered office at 501 Orchard Road, #08-01, Wheelock Place, Singapore 238880.

The principal activities of the Company and its subsidiaries are those of investment holding, provision of distribution facilities and services, and provision of financial services.

The Company's immediate holding company and ultimate holding company are GLP Bidco Limited and GLP Holdings L.P. respectively, both are incorporated in Cayman Islands.

The consolidated financial statements relate to the Company and its subsidiaries (together referred to as the "Group") and the Group's interests in associates and joint ventures.

# 2 Basis of preparation

# 2.1 Statement of compliance

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)"). The related changes to significant accounting policies are described in Note 2.5.

# 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except for certain assets and liabilities which are measured at fair value as described below.

# 2.3 Functional and presentation currency

The financial statements are presented in United States dollars ("US dollars" or "US\$"), which is the Company's functional currency. All financial information presented in US dollars has been rounded to the nearest thousand, unless otherwise stated.

# 2.4 Use of estimates and judgments

The preparation of the financial statements in conformity with SFRS(I)s requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

# 2 **Basis of preparation (continued)**

# 2.4 Use of estimates and judgments (continued)

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

Note 7 – Recognition of deferred tax assets

Note 3.1(i) and Note 28 – Recognition of acquisitions as business combinations or asset acquisitions.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

Note 4 – Determination of fair value of investment properties Note 9 – Measurement of recoverable amounts of goodwill Note 14 – Valuation of assets and liabilities held for sale Note 31 – Determination of fair value of financial assets and liabilities

#### Measurement of fair values

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. This includes a valuation team that has overall responsibility for all significant fair value measurements, including Level 3 fair values, and reports directly to the Chief Financial Officer.

The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of SFRS(I), including the level in the fair value hierarchy in which such valuations should be classified.

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

If the inputs used to measure the fair value of an asset or a liability fall into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level or the fair value hierarchy as the lowest level input that is significant to the entire measurement (with Level 3 being the lowest).

The Group recognizes transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

# 2 **Basis of preparation (continued)**

# 2.5 Changes in accounting policies

# New standards and amendments

The Group has applied the following SFRS(I)s, amendments to and interpretations of SFRS(I) for the first time for the annual period beginning on 1 January 2021:

- COVID-19 Related Rent Concessions (Amendments to SFRS(I) 16)
- Interest Rate Benchmark Reform Phase 2 (Amendments to SFRS(I) 9, SFRS(I) 1-39 and SFRS(I) 7, SFRS(I) 4 and SFRS(I) 16)

The application of these amendments to standards and interpretations does not have a material effect on the financial statements. The Group applied the Phase 2 amendments retrospectively. However, in accordance with the exceptions permitted in the Phase 2 amendments, the Group has elected not to restate the comparatives for the prior periods to reflect the application of these amendments, including not providing additional disclosures for 2020. There is no impact on opening equity balances as a result of retrospective application.

# Specific policies applicable from 1 January 2021 for interest rate benchmark reform

The Phase 2 amendments provide practical relief from certain requirements in SFRS(I) Standards. These relief relate to modifications of financial instruments and lease contracts or hedging relationships triggered by a replacement of a benchmark interest rate in a contract with a new alternative benchmark rate.

If the basis for determining the contractual cash flows of a financial asset or financial liability measured at amortised cost changes as a result of interest rate benchmark reform, then the Group updates the effective interest rate of the financial asset or financial liability to reflect the change that is required by the reform. A change in the basis for determining the contractual cash flows is required by interest rate benchmark reform if the following conditions are met:

- the change is necessary as a direct consequence of the reform; and
- the new basis for determining the contractual cash flows is economically equivalent to the previous basis i.e. the basis immediately before the change.

If changes are made to a financial asset or financial liability in addition to changes to the basis for determining the contractual cash flows required by interest rate benchmark reform, then the Group first updates the effective interest rate of the financial asset or financial liability to reflect the change that is required by interest rate benchmark reform. Subsequently, the Group applies the policies on accounting for modifications set out above to the additional charges.

The amendments also provide an exception to use a revised discount rate that reflects that change in interest rate when remeasuring a lease liability because of a lease modification that is required by interest rate benchmark reform. Finally, the Phase 2 amendments provide a series of temporary exceptions from certain hedge accounting requirements when a change required by interest rate benchmark reform occurs to a hedged item and/or hedging instrument that permit the hedge relationship to be continued without interruption. The Group applies the following reliefs as and when uncertainty arising from interest rate benchmark reform is no longer present with respect to the timing and the amount of the interest rate benchmark-based cash flows of the hedged item or hedging instrument:

# 2 **Basis of preparation (continued)**

# 2.5 Change in accounting policies (continued)

Specific policies applicable from 1 January 2021 for interest rate benchmark reform (continued)

- the Group amends the designation of a hedging relationship to reflect changes that are required by the reform without discontinuing the hedging relationship; and
- when a hedged item in a cash flow hedge is amended to reflect the changes that are required by the reform, the amount accumulated in the cash flow hedge reserve is deemed to be based on the alternative benchmark rate on which the hedged future cash flows are determined.

While uncertainty persists in the timing or amount of the interest rate benchmark-based cash flows of the hedged item or hedging instrument, the Group continues to apply the existing accounting policies.

# **3** Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, except as explained in Note 2.5, which addresses changes in accounting policies.

The accounting policies have been applied consistently by Group entities.

#### **3.1 Basis of consolidation**

#### (i) Business combinations

The Group accounts for business combinations using the acquisition method when the acquired set of activities and assets meet the definition of a business and control is transferred to the Group (see Note 3.1 (ii)). In determining whether a particular set of activities and assets is a business, the Group assesses whether the set of assets and activities acquired includes, at a minimum, an input and substantive process and whether the acquired set has the ability to produce outputs.

The Group has an option to apply a 'concentration test' that permits a simplified assessment of whether an acquired set of activities and assets is not a business. The optional concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets.

The Group measures goodwill at the date of acquisition as:

- the fair value of the consideration transferred; plus
- the recognized amount of any non-controlling interests ("NCI") in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree,

over the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. Any goodwill that arises is tested annually for impairment.

# **3.1 Basis of consolidation (continued)**

# (i) Business combinations (continued)

When the excess is negative, a bargain purchase gain is recognized immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognized in profit or loss.

Any contingent consideration payable is recognized at fair value at the date of acquisition and included in the consideration transferred. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes to the fair value of the contingent consideration are recognized in profit or loss.

NCI that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the NCI's proportionate share of the recognized amounts of the acquiree's identifiable net assets, at the acquisition date. The measurement basis taken is elected on a transaction-by-transaction basis. All other NCI are measured at acquisition-date fair value, unless another measurement basis is required by SFRS(I)s. If the business combination is achieved in stages, the Group's previously held equity interest in the acquiree is re-measured to fair value at each acquisition date and any changes are taken to the profit or loss.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

# (ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

Losses applicable to the NCI in a subsidiary are allocated to the NCI even if doing so causes the NCI to have a deficit balance.

The Group's acquisitions of those subsidiaries which are special purpose vehicles established for the sole purpose of holding assets are primarily accounted for as acquisitions of assets.

# **3.1 Basis of consolidation (continued)**

# *(iii) Acquisition of entities under common control*

For acquisition of entities under common control, the identifiable assets and liabilities were accounted for at their historical costs, in a manner similar to the "pooling-of-interests" method of accounting. Any excess or deficiency between the amounts recorded as share capital issued plus any additional consideration in the form of cash or other assets and the amount recorded for the share capital acquired is recognized directly in equity.

# *(iv) Loss of control*

When the Group loses control over a subsidiary, it derecognized the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognized in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

# (v) Investments in associates and joint ventures

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies of these entities. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity. A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Investment in associates and joint ventures are accounted for using the equity method (collectively referred to as equity-accounted investees) and they are recognized initially at cost which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income ("OCI") of equity-accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control commences and joint ventures include goodwill identified on acquisition, net of any accumulated impairment losses.

When the Group's share of losses exceeds its investment in an equity-accounted investee, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operation or has made payments on behalf of the investee.

# (vi) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealized income or expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

# **3.1 Basis of consolidation (continued)**

(vii) Accounting for subsidiaries, associates and joint ventures by the Company

Investments in subsidiaries, associates and joint ventures are stated in the Company's statement of financial position at cost less accumulated impairment losses.

# **3.2** Foreign currency

#### *(i) Foreign currency transactions*

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity (the "functional currency").

Transactions in foreign currencies are translated to the respective functional currencies of Group's entities at the exchange rates at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical costs are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising from translation are recognized in profit or loss. However, foreign currency differences arising from the translation of the following items are recognized in OCI:

- an equity investment designated as FVOCI;
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective (see Note 3.3(vii)); or
- qualifying cash flow hedges to the extent such hedges are effective.

#### (ii) Foreign operations

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising from the acquisition, are translated to US dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to US dollars at exchange rates at the dates of the transactions.

# **3.2** Foreign currency (continued)

# (*ii*) Foreign operations (continued)

Foreign currency differences are recognized in OCI. However, if the operation is a non-whollyowned subsidiary, then the relevant proportionate share of the translation difference is allocated to the NCI. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to NCI. When the Group disposes of only part of its investment in an associate or joint ventures that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation. These are recognized in OCI, and are presented in the translation reserve in equity.

# **3.3** Financial instruments

#### *(i) Recognition and initial measurement*

#### Non-derivative financial assets and financial liabilities

Trade receivables and debt investments issued are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognized when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

#### (ii) Classification and subsequent measurement

# Non-derivative financial assets

On initial recognition, a financial asset is classified as measured at: amortized cost; FVOCI – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

# **3.3** Financial instruments (continued)

# *(ii) Classification and subsequent measurement (continued)*

#### Financial assets at amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

# Equity investment at FVOCI

On initial recognition of an equity investment that is not held-for-trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

# Financial assets at FVTPL

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Financial assets: Business model assessment

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;
- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

# **3.3** Financial instruments (continued)

*(ii) Classification and subsequent measurement (continued)* 

#### Financial assets: Business model assessment (continued)

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held-for-trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

# Non-derivative financial assets: Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, "principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a significant discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

# **3.3** Financial instruments (continued)

*(ii) Classification and subsequent measurement (continued)* 

# Non-derivative financial assets: Subsequent measurement and gains and losses

# Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in profit or loss.

# Financial assets at amortized cost

These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

# Equity investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognized as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are never reclassified to profit or loss.

# Non-derivative financial liabilities: Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortized cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in profit or loss. Directly attributable transaction costs are recognized in profit or loss as incurred.

Other financial liabilities are initially measured at fair value less directly attributable transaction costs. They are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in profit or loss.

# (iii) Derecognition

# Financial assets

The Group derecognises a financial asset when:

- the contractual rights to the cash flows from the financial asset expire; or
- it transfers the rights to receive the contractual cash flows in a transaction in which either:
  - substantially all of the risks and rewards of ownership of the financial asset are transferred; or
  - the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

# **3.3** Financial instruments (continued)

# *(iii) Derecognition (continued)*

# Financial assets (continued)

Transferred assets are not derecognized when the Group enters into transactions whereby it transfers assets recognized in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets.

# Financial liabilities

The Group derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expire. The Group also derecognizes a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognized at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognized in profit or loss.

# (iv) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

#### (v) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and short-term deposits with maturities of three months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. For the purpose of the statement of cash flows, bank overdrafts that are repayable on demand and that form an integral part of the Group's cash management are included in cash and cash equivalents.

#### *(vi) Share capital*

#### **Ordinary** shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognized as a deduction from equity. Income tax relating to transaction costs of an equity transaction is accounted for in accordance with SFRS(I) 1-12.

# (vii) Derivative financial instruments and hedge accounting

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the host contract is not a financial asset and certain criteria are met.

# **3.3** Financial instruments (continued)

# (vii) Derivative financial instruments and hedge accounting (continued)

Derivatives are initially measured at fair value and any directly attributable transaction costs are recognized in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognized in profit or loss.

The Group designates certain derivatives and non-derivative financial instruments as hedging instruments in qualifying hedging relationships. At inception of designated hedging relationships, the Group documents the risk management objective and strategy for undertaking the hedge. The Group also documents the economic relationship between the hedged item and the hedging instrument, including whether the changes in cash flows of the hedged item and hedging instrument are expected to offset each other.

# Hedges directly affected by interest rate benchmark reform

# <u>Phase 1 amendments: Prior to interest rate benchmark reform – when there is uncertainty arising</u> <u>from Interest rate benchmark reform</u>

For the purpose of evaluating whether there is an economic relationship between the hedged item(s) and the hedging instrument(s), the Group assumes that the benchmark interest rate is not altered as a result of interest rate benchmark reform.

For a cash flow hedge of a forecast transaction, the Group assumes that the benchmark interest rate will not be altered as a result of interest rate benchmark reform for the purpose of assessing whether the forecast transaction is highly probable and presents an exposure to variations in cash flows that could ultimately affect profit or loss. In determining whether a previously designated forecast transaction in a discontinued cash flow hedge is still expected to occur, the Group assumes that the interest rate benchmark cash flows designated as a hedge will not be altered as a result of interest rate benchmark reform.

The Group will cease to apply the specific policy for assessing the economic relationship between the hedged item and the hedging instrument (i) to a hedged item or hedging instrument when the uncertainty arising from interest rate benchmark reform is no longer present with respect to the timing and the amount of the contractual cash flows of the respective item or instrument or (ii) when the hedging relationship is discontinued. For its highly probable assessment of the hedged item, the Group will no longer apply the specific policy when the uncertainty arising from interest rate benchmark reform about the timing and the amount of the interest rate benchmark-based future cash flows of the hedged item is no longer present, or when the hedging relationship is discontinued.

# **3.3** Financial instruments (continued)

# (vii) Derivative financial instruments and hedge accounting (continued)

# <u>Phase 2 amendments: Replacement of benchmark interest rates – when there is no longer uncertainty</u> <u>arising from interest rate benchmark reform</u>

When the basis for determining the contractual cash flows of the hedged item or the hedging instrument changes as a result of interest rate benchmark reform and therefore there is no longer uncertainty arising about the cash flows of the hedged item or the hedging instrument, the Group amends the hedge documentation of that hedging relationship to reflect the change(s) required by interest rate benchmark reform. A change in the basis for determining the contractual cash flows is required by interest rate benchmark reform if the following conditions are met:

- the change is necessary as a direct consequence of the reform; and
- the new basis for determining the contractual cash flows is economically equivalent to the previous basis i.e. the basis immediately before the change.

For this purpose, the hedge designation is amended only to make one or more of the following changes:

- designating an alternative benchmark rate as the hedged risk;
- updating the description of hedged item, including the description of the designated portion of the cash flows or fair value being hedged; or
- updating the description of the hedging instrument.

The Group amends the description of the hedging instrument only if the following conditions are met:

- it makes a change required by interest rate benchmark reform by changing the basis for determining the contractual cash flows of the hedging instrument or using another approach that is economically equivalent to changing the basis for determining the contractual cash flows of the original hedging instrument; and
- the original hedging instrument is not derecognised.

The Group amends the formal hedge documentation by the end of the reporting period during which a change required by interest rate benchmark reform is made to the hedged risk, hedged item or hedging instrument. These amendments in the formal hedge documentation do not constitute the discontinuation of the hedging relationship or the designation of a new hedging relationship.

If changes are made in addition to those changes required by interest rate benchmark reform described above, then the Group first considers whether those additional changes result in the discontinuation of the hedge accounting relationship. If the additional changes do not result in discontinuation of the hedge accounting relationship, then the Group amends the formal hedge documentation for changes required by interest rate benchmark reform as mentioned above.

When the interest rate benchmark on which the hedged future cash flows had been based is changed as required by interest rate benchmark reform, for the purpose of determining whether the hedged future cash flows are expected to occur, the Group deems that the hedging reserve recognised in OCI for that hedging relationship is based on the alternative benchmark rate on which the hedged future cash flows will be based.

# **3.3** Financial instruments (continued)

# (vii) Derivative financial instruments and hedge accounting (continued)

# Cash flow hedges

The Group designates certain derivatives as hedging instruments to hedge the variability in cash flows associated with highly probable forecast transactions arising from changes in foreign exchange rates and interest rates.

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognized in OCI and accumulated in the hedging reserve. The effective portion of changes in the fair value of the derivative that is recognized in OCI is limited to the cumulative change in fair value of the hedged item, determined on a present value basis, from inception of the hedge. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in profit or loss.

The Group designates only the change in fair value of the spot element of forward exchange contracts as the hedging instrument in cash flow hedging relationships. The change in fair value of the forward element of forward exchange contracts ('forward points') is separately accounted for as a cost of hedging and recognized in a cost of hedging reserve within equity.

When the hedged forecast transaction subsequently results in the recognition of a non-financial item such as inventory, the amount accumulated in the hedging reserve and the cost of hedging reserve is included directly in the initial cost of the non-financial item when it is recognized.

For all other hedged forecast transactions, the amount accumulated in the hedging reserve and the cost of hedging reserve is reclassified to profit or loss in the same period or periods during which the hedged expected future cash flows affect profit or loss.

If the hedge no longer meets the criteria for hedge accounting or the hedging instrument is sold, expires, is terminated or is exercised, then hedge accounting is discontinued prospectively. When hedge accounting for cash flow hedges is discontinued, the amount that has been accumulated in the hedging reserve and the cost of hedging reserve remains in equity until, for a hedge of a transaction resulting in recognition of a non-financial item, it is included in the non-financial item's cost on its initial recognition or, for other cash flow hedges, it is reclassified to profit or loss in the same period or periods as the hedged expected future cash flows affect profit or loss.

# **3.3** Financial instruments (continued)

# (vii) Derivative financial instruments and hedge accounting (continued)

# Cash flow hedges (continued)

If the hedged future cash flows are no longer expected to occur, then the amounts that have been accumulated in the hedging reserve and the cost of hedging reserve are immediately reclassified to profit or loss.

# Net investment hedges

The Group designates certain derivatives and non-derivative financial liabilities as hedges of foreign exchange risk on a net investment in a foreign operation.

When a derivative instrument or a non-derivative financial liability is designated as the hedging instrument in a hedge of a net investment in a foreign operation, the effective portion of, for a derivative, changes in the fair value of the hedging instrument or, for a non-derivative, foreign exchange gains and losses is recognized in OCI and presented in the translation reserve within equity. Any ineffective portion of the changes in the fair value of the derivative or foreign exchange gains and losses on the non-derivative is recognized immediately in profit or loss. The amount recognized in OCI is reclassified to profit or loss as a reclassification adjustment on disposal of the foreign operation.

# **3.4** Investment properties

Investment properties are properties held either to earn rental income or for capital appreciation or both, but not for sale in the ordinary course of business, used in the production or supply of goods or services, or for administrative purposes. Investment properties comprise completed investment properties, investment properties under re-development, properties under development and land held for development.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labor, any other costs directly attributable to bringing the investment property to a working condition for its intended use and capitalized borrowing costs.

Land held for development represents lease prepayments for acquiring rights to use land in the People's Republic of China ("PRC") with periods ranging from 40 to 50 years. Such rights granted with consideration are recognized initially at acquisition cost.

*(i) Completed investment properties and investment properties under re-development* 

Completed investment properties and investment properties under re-development are measured at fair value with any changes therein recognized in profit or loss. Rental income from investment properties is accounted for in the manner described in Note 3.13.

# **3.4 Investment properties (continued)**

#### *(ii) Properties under development and land held for development*

Property that is being constructed or developed for future use as investment property is initially recognized at cost, including transaction costs, and subsequently at fair value with any change therein recognized in profit or loss.

When an investment property is disposed of, the resulting gain or loss recognized in profit or loss is the difference between net disposal proceeds and the carrying amount of the property.

# **3.5 Property, plant and equipment**

Property, plant and equipment are measured at cost which includes capitalized borrowing costs, less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Subsequent to recognition, buildings are measured at fair value less accumulated depreciation and accumulated impairment losses while other property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Any surplus arising on the revaluation is recognized in other comprehensive income ("OCI"), except to the extent that the surplus reverses a previous revaluation deficit on the same asset recognized in profit or loss, in which case the credit to that extent is recognized in profit or loss. Any deficit on revaluation is recognized in profit or loss except to the extent that it reverses a previous revaluation surplus on the same asset, in which case the debit to that extent is recognized in OCI.

Any gain or loss on disposal of an item of property, plant and equipment is recognized in profit or loss. The revaluation surplus included in OCI in respect of an item of property, plant and equipment measured using revaluation model, is transferred directly to retained earnings.

Subsequent expenditure relating to property, plant and equipment that has already been recognized is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Group. All other subsequent expenditure is recognized as an expense in the period in which it is incurred.

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognized as an expense in profit or loss on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment, unless it is included in the carrying amount of another asset. Land is not depreciated.

Depreciation is recognized from the date that the property, plant and equipment are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use.

# **3.5. Property, plant and equipment (continued)**

The estimated useful lives for the current and comparative years are as follows:

•	Buildings	40 years
•	Furniture, fittings and equipment	2-20 years
•	Right-of-use assets	1-15 years

Depreciation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.

Any gain or loss on disposal of an item of property, plant and equipment is recognized in profit or loss.

# **3.6** Intangible assets

#### (i) Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets. For the measurement of goodwill at initial recognition, see Note 3.1 (i).

# Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses. In respect of associates and joint ventures, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the associates and joint ventures.

#### *(ii) Other intangible assets*

Other intangible assets that are acquired by the Group and have finite useful lives are measured at costs less accumulated amortization and accumulated impairment losses.

#### (iii) Amortization

Amortization is calculated over the cost of the asset, less its residual value.

Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use, since this most clearly reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The estimated useful lives of intangible assets are as follows:

Trademarks	20 years
Non-competition	over the term of relevant agreement
License rights	over the term of the license period

Amortization methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.

# 3.7 Impairment

# (*i*) Non-derivative financial assets

The Group recognizes loss allowances for expected credit loss ("ECLs") on financial assets measured at amortized costs.

Loss allowances of the Group are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from default events that are possible within the 12 months after the reporting date (or for a shorter period if the expected life of the instrument is less than 12 months); or
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument.

# Simplified approach

The Group applies the simplified approach to provide for ECLs for all trade receivables. The simplified approach requires the loss allowance to be measured at an amount equal to lifetime ECLs.

# **General approach**

The Group applies the general approach to provide for ECLs on all other financial instruments. Under the general approach, the loss allowance is measured at an amount equal to 12-month ECLs at initial recognition.

At each reporting date, the Group assesses whether the credit risk of a financial instrument has increased significantly since initial recognition. When credit risk has increased significantly since initial recognition, loss allowance is measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and includes forward-looking information.

If credit risk has not increased significantly since initial recognition or if the credit quality of the financial instruments improves such that there is no longer a significant increase in credit risk since initial recognition, loss allowance is measured at an amount equal to 12-month ECLs.

The Group considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realizing security (if any is held).

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

# **3.7** Impairment (continued)

# *(i) Non-derivative financial assets (continued)*

# **Measurement of ECLs**

ECLs are probability-weighted estimates of credit losses. Credit losses are measured at the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive). ECLs are discounted at the effective interest rate of the financial asset.

# Credit-impaired financial assets

At each reporting date, the Group assesses whether financial assets carried at amortized cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

#### Presentation of allowance for ECLs in the statement of financial position

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of these assets.

# Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

#### *(ii) Associate and joint venture*

Any impairment loss in respect of an associate or joint venture is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with the requirements of non-financial assets. An impairment loss is recognized in profit or loss. An impairment loss is reversed if there has been a favourable change in the estimate used to determine the recoverable amount.

# **3.7** Impairment (continued)

# *(iii)* Non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment properties and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the assets' recoverable amount are estimated. For goodwill and intangible assets that have indefinite useful lives or that are not yet available for use, the recoverable amount is estimated each year at the same time. An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit ("CGU") exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment is tested reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

The Group's corporate assets do not generate separate cash inflows and are utilized by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in profit or loss. Impairment losses recognized in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the units, and then to reduce the carrying amounts of the other assets in the unit (group of units) on a *pro rata* basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

Goodwill that forms part of the carrying amount of an investment in associates and joint ventures is not recognized separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in associates and joint ventures is tested for impairment as a single asset when there is objective evidence that the investment may be impaired.

# 3.8 Non-current assets held for sale

Non-current assets, or disposal groups comprising assets and liabilities, that are highly probable to be recovered primarily through sale or distribution rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets, or components of a disposal group, are remeasured in accordance with the Group's accounting policies. Thereafter, the assets, or disposal group, are generally measured at the lower of their carrying amount and fair value less costs to sell. Investments properties classified within assets held for sale are subsequently remeasured at their fair values. Any impairment loss on a disposal group is first allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment loss.

Intangible assets and property, plant and equipment once classified as held for sale are not amortized or depreciated. In addition, equity accounting of joint ventures and associates ceases once classified as held for sale.

# **3.9 Deferred management costs**

Costs that are directly attributable to securing a fund management agreement are deferred if they can be identified separately and measured reliably and it is probable that they will be recovered. Deferred management costs represent the costs incurred to secure the right to benefit from the provision of fund management services, and are amortized as the Group recognizes the related revenue over the tenure of the fund.

# **3.10** Employee benefits

# *(i) Defined contribution plans*

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognized as employee benefit expense in profit or loss in the periods during which services are rendered by employees.

# (ii) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognized for the amount expected to be paid under short-term cash bonus or profitsharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

## **3.10 Employee benefits (continued)**

#### *(iii) Employee leave entitlement*

Employee entitlements to annual leave are recognized when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the reporting date.

#### *(iv) Termination benefits*

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognizes costs for a restructuring of benefits are not expected to be settled wholly within 12 months of the reporting date, then they are discounted.

#### (v) Share-based payment

For equity-settled share-based payment transactions, the fair value of the services received is recognized as an expense with a corresponding increase in equity over the vesting period during which the employees become unconditionally entitled to the equity instrument. The fair value of the services received is determined by reference to the fair value of the equity instrument granted at the date of the grant. At each reporting date, the number of equity instruments that are expected to be vested are estimated. The impact on the revision of original estimates is recognized as an expense and as a corresponding adjustment to equity over the remaining vesting period, unless the revision to original estimates is due to market conditions. No adjustment is made if the revision or actual outcome differs from the original estimate due to market conditions.

For cash-settled share-based payment transactions, e.g. Award shares, the fair value of the goods or services received is recognized as an expense with a corresponding increase in liability. The grant-date fair value of the liability is recognized over the vesting period. If no services are required, then the amount is recognized immediately. Remeasurements during the vesting period are recognized immediately to the extent that they relate to past services, and recognition is spread over the remaining vesting period to the extent that they relate to future services. That is, in the period of the remeasurement there is a catch-up adjustment for prior periods in order for the recognized liability at each reporting date to equal a defined proportion of the total fair value of the liability. The recognized proportion is generally calculated by dividing the period for which services have been provided as at the reporting date by the total vesting period. Remeasurements are recognized in profit or loss.

## (vi) Other long-term employee benefits

The Group's net obligation in respect of long-term employee benefits other than defined contribution and defined benefit plans is the amount of future benefit that employees have earned in return for their service in the current and prior periods. That benefit is discounted to determine its present value, and the fair value of any related assets is deducted. The discount rate is based on US government 10-year bond yields and have maturity dates approximating the terms of the Group's obligations and are denominated in the currency in which the benefits are expected to be paid. The calculation is performed using the projected unit credit method. Remeasurements are recognised in profit or loss in the period in which they arise.

## 3.11 Provision

A provision is recognized if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at the pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognized as finance cost.

#### 3.12 Leases

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### (i) As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

# 3.12 Leases (continued)

## (i) As a lessee (continued)

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

From 1 January 2021, where the basis for determining future lease payments changes as required by interest rate benchmark reform (see note 2.5), the Group remeasures the lease liability by discounting the revised lease payments using the revised discount rate that reflects the change to an alternative benchmark interest rate.

The Group presents right-of-use assets that do not meet the definition of investment property in 'property, plant and equipment' and lease liabilities in 'trade and other payables' in the statement of financial position.

#### Short-term leases and leases of low-value assets

The Group has elected not to recognize right-of-use assets and lease liabilities for leases of lowvalue assets and short-term leases, including IT equipment. The Group recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### (ii) As a lessor

At inception or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices.

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

# 3.12 Leases (continued)

## (ii) As a lessor (continued)

To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Group applies the exemption described above, then it classifies the sub-lease as an operating lease.

If an arrangement contains lease and non-lease components, then the Group applies SFRS(I) 15 to allocate the consideration in the contract.

The Group applies the derecognition and impairment requirements in SFRS(I) 9 to the net investment in the lease (see Note 3.7(i)). The Group further regularly reviews estimated unguaranteed residual values used in calculating the gross investment in the lease.

The Group recognizes lease payments received from investment property under operating leases as income on a straight-line basis over the lease term as part of 'revenue'. Rental income from sub-leased property is recognized as "other income".

## 3.13 Revenue recognition

## Rental income

Rental income receivable under operating leases is recognized in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognized as an integral part of the total rental income to be received. Contingent rentals are recognized as income in the accounting period in which they are earned.

## Fund management fee income

Fund management fee income is recognized in profit or loss as and when services are rendered.

#### Dividend income

Dividend income is recognized on the date that the Group's right to receive payment is established.

## Financial services income

Financial services income is recognized in profit or loss upon the completion of the transaction.

# **3.13** Revenue recognition (continued)

#### Goods and services sold

Revenue from sale of goods and services in the ordinary course of business is recognised when the Group satisfies a performance obligation (PO) by transferring control of a promised good or service to the customer. The amount of revenue recognised is the amount of the transaction price allocated to the satisfied PO.

The transaction price is allocated to each PO in the contract on the basis of the relative standalone selling prices of the promised goods or services. The individual standalone selling price of a good or service that has not previously been sold on a stand-alone basis, or has a highly variable selling price, is determined based on the residual portion of the transaction price after allocating the transaction price to goods and/or services with observable stand-alone selling prices. A discount or variable consideration is allocated to one or more, but not all, of the performance obligations if it relates specifically to those POs.

The transaction price is the amount of consideration in the contract to which the Group expects to be entitled in exchange for transferring the promised goods or services. The transaction price may be fixed or variable and is adjusted for time value of money if the contract includes a significant financing component. Consideration payable to a customer is deducted from the transaction price if the Group does not receive a separate identifiable benefit from the customer. When consideration is variable, the estimated amount is included in the transaction price to the extent that it is highly probable that a significant reversal of the cumulative revenue will not occur when the uncertainty associated with the variable consideration is resolved.

Revenue may be recognised at a point in time or over time following the timing of satisfaction of the PO. If a PO is satisfied over time, revenue is recognised based on the percentage of completion reflecting the progress towards complete satisfaction of that PO.

# **3.14** Government grants

Grants that compensate the Group for expenses already incurred or for purpose of giving immediate financial support with no future related costs are recognized in profit or loss in the period in which they become receivable.

## **3.15** Finance income and expenses

Finance income comprises interest income on funds invested (including equity investments) and gains on hedging instruments that are recognized in profit or loss. Interest income is recognized as it accrues in profit or loss, using the effective interest method. Finance costs comprise interest expense on borrowings, unwinding of the discount on provisions and contingent consideration, and losses on hedging instruments that are recognized in profit or loss.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortized cost of the financial liability.

# **3.15** Finance income and expenses (continued)

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortized cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortized cost of the financial asset. If the asset is no longer credit impaired, then the calculation of interest income reverts to the gross basis.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in profit or loss using the effective interest method.

Foreign currency gains and losses are reported on a net basis as either finance income or finance costs depending on whether foreign currency movements are in a net gain or net loss position.

# 3.16 Tax

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in OCI.

The Group has determined that interest and penalties related to income taxes, including uncertain tax treatments, do not meet the definition of income taxes, and therefore accounted for them under *SFRS(I) 1-37 Provisions, Contingent Liabilities and Contingent Assets*.

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, measured using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. Current tax also includes any tax arising from dividends.

Current tax assets and liabilities are offset only if certain criteria are met.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries and equity accounted investees to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

# 3.16 Tax (continued)

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For investment property that is measured at fair value, the presumption that the carrying amount of the investment property will be recovered through sale has been rebutted for investment properties held in certain countries which the Group operates in. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date, and reflects uncertainty related to income taxes, if any.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

Deferred tax assets are recognized for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognize a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans for individual subsidiaries in the Group. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized; such reductions are reversed when the probability of future taxable profits improves.

Unrecognized deferred tax assets are reassessed at each reporting date and recognized to the extent that it has become probable that future taxable profits will be available against which they can be used.

# **3.17** Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's Chief Operating Decision Maker ("CODM") to make decisions about resources to be allocated to the segment and to assess its performance and for which discrete financial information is available

# 3.18 New standards and interpretations not adopted

A number of new standards, interpretations and amendments to standards are effective for annual periods beginning after 1 January 2021 and earlier application is permitted; however, the Group has not early adopted the new or amended standards and interpretations in preparing these financial statements.

The Group is currently assessing the potential impact of adopting the following new SFRS(I)s, interpretations and amendments to SFRS(I)s on the Group's consolidated financial statements and the Company's statement of financial position.

- Covid-19-Related Rent Concessions beyond 30 June 2021 (Amendment to SFRS(I) 16)
- *Reference to the Conceptual Framework* (Amendments to SFRS(I) 3)
- Property, Plant and Equipment Proceeds before Intended Use (Amendments to SFRS(I) 1-16)
- Onerous Contracts Costs of Fulfilling a Contract (Amendments to SFRS(I) 1-37)
- Classification of Liabilities as Current or Non-current (Amendments to SFRS(I) 1-1)
- Disclosure of Accounting Policies (Amendments to SFRS(I) 1-1 and SFRS(I) Practice Statement 2)
- Definition of Accounting Estimates (Amendments to SFRS(I) 1-8)
- Deferred Tax related to Assets and Liabilities arising from a Single Transaction (Amendments to SFRS(I) 1-12)
- Annual Improvements to SFRS(I)s 2018 2020

# 4 Investment properties

I I I I		Gro	up
	Note	2021	2020
		US\$'000	US\$'000
At 1 January		22 428 420	21 275 620
At 1 January		22,438,429	21,275,620
Additions		3,472,236	1,811,481
Disposals		(108,752)	(153,950)
Acquisition of subsidiaries	28(A)	2,020,605	2,143,637
Disposal of subsidiaries	28(B)	(6,377,898)	(2,428,724)
Borrowing cost capitalized	25	26,520	15,898
Changes in fair value		1,359,752	655,775
Reclassification to assets classified as held for sale		(6,710,114)	(2,171,999)
Effect of movements in exchange rates	_	498,519	1,290,691
At 31 December	_	16,619,297	22,438,429
Comprising:			
Completed investment properties		12,213,353	18,036,426
Investment properties under re-development		10,424	19,249
Properties under development		2,245,244	1,987,052
Land held for development	_	2,150,276	2,395,702
		16,619,297	22,438,429

The Group reclassified certain investment properties of US\$6,710,114,000 (2020: US\$2,171,999,000) to assets classified as held for sale following initiation of an active programme to sell (Note 14).

Investment properties are held mainly for use by external customers under operating leases. Generally, the leases contain an initial non-cancellable period of one to twenty years. Subsequent renewals are negotiated with the lessees. There are no contingent rents arising from the lease of investment properties.

Investment properties with carrying value totaling approximately US\$11,920,179,000 as at 31 December 2021 (2020: US\$15,791,306,000) were mortgaged to banks and bondholders to secure credit facilities for the Group (Note 18). Interest capitalized as costs of investment properties amounted to approximately US\$26,520,000 (2020: US\$15,898,000) during the year.

## Measurement of fair value

#### (i) Fair value hierarchy

The Group's investment property portfolio are valued by external and internal valuers at the reporting date. The fair values are based on open market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction wherein the parties had each acted knowledgeably and without compulsion. In determining the fair value as at the reporting date, the external and internal valuers have adopted a combination of valuation methods, including income capitalization, discounted cash flows and residual methods, which involve certain estimates. The key assumptions used to determine the fair value of investment properties include market-corroborated capitalization rate, discount rate and terminal yield rate.

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# 4 Investment properties (continued)

### Measurement of fair value

### (i) Fair value hierarchy (continued)

The income capitalization method capitalizes an income stream into a present value using single-year capitalization rates, the income stream used is adjusted to market rentals currently being achieved within comparable investment properties and recent leasing transactions achieved within the investment property. The discounted cash flow method requires the valuer to assume a rental growth rate indicative of market and the selection of a target internal rate of return consistent with current market requirements. The residual method values properties under development and land held for development by reference to their development potential which involves deducting the estimated development costs to complete construction and developer's profit from the gross development value to arrive at the residual value of the property. The gross development as at the date of valuation. The estimated cost to complete is determined based on the construction cost per square metre in the area.

The fair value measurement for investment properties of US\$16,619,297,000 (2020: US\$22,438,429,000) has been categorized as a Level 3 fair value based on the inputs to the valuation technique used (see Note 2.4) and was measured based on valuation by valuers who hold recognized and relevant professional qualifications and have recent experience in the location and category of the respective investment property being valued.

## (ii) Reconciliation of Level 3 fair values

	Gro	up
	2021	2020
	US\$'000	US\$'000
Balance at 1 January	22,438,429	21,275,620
Capital expenditure incurred and borrowing costs	22,730,727	21,273,020
capitalized	3,498,756	1,827,379
Disposal of investment properties	(108,752)	(153,950)
Acquisition of subsidiaries	2,020,605	2,143,637
Disposal of subsidiaries	(6,377,898)	(2, 428, 724)
Reclassification to assets classified as held for sale	(6,710,114)	(2,171,999)
Gains for the year		
Changes in fair value of investment properties	1,359,752	655,775
Gains recognized in OCI		
Effect of movements in exchange rates	498,519	1,290,691
Balance at 31 December	16,619,297	22,438,429

# 4 Investment properties (continued)

# Measurement of fair value (continued)

#### (ii) Reconciliation of Level 3 fair value (continued)

#### Valuation technique and significant unobservable inputs

The following table shows the key unobservable inputs used in measuring the fair value of investment properties.

Valuation method	Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
Income capitalization	<i>Capitalization rate:</i> PRC: 4.00 % to 7.00% (2020: 4.00% to 7.00%) Japan: Nil (2020: 4.40%) Europe: 4.60% (2020: 6.46%) US: 4.00% to 5.50% (2020: Nil%)	The estimated fair value varies inversely against the capitalization rate.
Discounted cash flow	<i>Discount rate:</i> PRC: 7.25% to 10.50% (2020: 8.00% to 10.50%) Japan: Nil (2020: 4.20%) Brazil: Nil (2020: 6.25%)	The estimated fair value varies inversely against the discount rate.
	<i>Terminal yield rate:</i> PRC: 4.00% to 7.00% (2020: 4.00% to 7.00%) Japan: Nil (2020: 4.50%) Brazil: Nil (2020: 6.75%)	The estimated fair value varies inversely against the terminal yield rate.
Residual	<i>Capitalization rate<sup>1</sup>:</i> PRC: 4.50% to 7.00% (2020: 4.75% to 6.25%) Japan: 3.62% to 6.08% (2020: Nil) Europe: 4.44% (2020: 4.56%)	The estimated fair value and gross development value vary inversely against the capitalization rate.

<sup>1</sup> Income capitalization method is applied to derive the total gross development value under the residual approach.

# 5 Subsidiaries

	Comp	any
	2021 US\$'000	2020 US\$'000
Unquoted equity shares, at cost	5,727,855	5,931,372
Less: Allowance for impairment loss	<u>(243,822)</u> 5,484,033	(260,763) 5,670,609
Loans to subsidiaries (interest-free)	538,532	591,470
	6,022,565	6,262,079

During the year ended 31 December 2021, a reversal of impairment loss of US\$59,795,000 (2020: impairment loss of US\$22,697,000) was recognized in profit or loss for the Company's investment in a subsidiary in the USA, in view of the excess in recoverable amount against the cost less accumulated impairment.

During the year ended 31 December 2021, an impairment loss of US\$42,854,000 (2020: impairment loss of US\$29,885,000) was recognized in profit or loss for the Company's investment in certain subsidiaries in Brazil, in view of the deficit of recoverable amount against the cost less accumulated impairment.

The recoverable amount was estimated based on net assets as the assets held by subsidiaries which comprises mainly investment properties or joint ventures owning investment properties measured at fair value and categorized as Level 3 on the fair value hierarchy.

The loans to subsidiaries are unsecured and not expected to be repaid within the next 12 months from 31 December 2021.

Details of significant subsidiaries are set out in Note 34.

# 6 Associates and joint ventures

	Gro	oup
	2021	2020
	US\$'000	US\$'000
Interests in associates	4,178,170	2,691,480
Interests in joint ventures	4,068,390	3,453,089
	8,246,560	6,144,569
Capital commitments in relation to interests in associates and joint ventures	3,375,223	923,705
-		<u> </u>

# 6 Associates and joint ventures (continued)

The Group has two joint ventures and two associates (2020: five joint ventures and one associate) that are material and a number of associates and joint ventures that are individually immaterial to the Group. All are equity accounted. The following are the material associates and joint ventures:

<u>Name of associates and</u> joint ventures <sup>1</sup>	<u>Principal activity</u>	Principal <u>place of</u> <u>business</u>	2021 %	2020 %
GLP Japan Development Venture I <sup>2</sup>	Private equity fund focused on logistics properties	Japan	_2	50.00
GLP Japan Development Partners II	Private equity fund focused on logistics properties	Japan	50.00	_2
GLP Japan Development Partners III	Private equity fund focused on logistics properties	Japan	25.64	_2
Light Year One Holdings Ltd <sup>2</sup>	Private equity fund focused on logistics properties	Japan	_2	33.33
BLH (1) Pte Ltd <sup>2</sup>	Private equity fund focused on logistics properties	Brazil	_2	40.00
Beijing Jintonggang Real Estate Development Co., Ltd. ("Z3") <sup>2</sup>	Property development and construction	PRC	_2	34.00
China Merchants Capital Investments Co., Ltd. ("CMC")	Equity investment	PRC	50.00	50.00
Hidden Hill Fund ("Hidden Hill")	Equity investment	PRC	67.97	69.97

#### Notes:

<sup>1</sup> Relates to the commercial name of the joint ventures used under GLP's fund management platform.

<sup>&</sup>lt;sup>2</sup> GLP Japan Development Venture I, Light Year One Holdings Ltd, BLH (1) Pte Ltd , and Beijing Jintonggang Real Estate Development Co., Ltd., are not material joint ventures and associates to the Group for the financial year ended 31 December 2021. GLP Japan Development Partners III and GLP Japan Development Partners III are not material joint venture and associate to the Group for the financial year ended 31 December 2020.

Associates and joint ventures (continued) Summary information for associates and joint ventures that are material to the Group	dno.			
This summarized financial information is shown on a 100% basis. It represents the amounts shown in the associates and joint ventures' financial statements prepared in accordance with SFRS(I) under Group accounting policies.	umounts shown	in the associates	and joint ventu	ures' financial
	GLP Japan Development Partners II 115\$*000	GLP Japan Development Partners III 11SS'000	CMC	Hidden Hill LISS2000
31 December 2021				
Group's interests	50.00%	25.64%	50.00%	67.97%
<u>Results</u> Revenue Profit for the year	6,718 207,407	14,962 639,573	390,813 308,523	557,308 448,019
Profit after tax include: Interest income Depreciation and amortization Interest expense	$\begin{array}{c}1\\(4,341)\\(299)\end{array}$	(4,020)	1,234 - (58,724)	478

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# Associates and joint ventures (continued)

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Summary information for associates and joint ventures that are material to the Group (continued)

	GLP Japan Development Partners II US\$'000	GLP Japan Development Partners III USS*000	CMC US\$'000	Hidden Hill US\$*000
31 December 2021				
Group's interests	50.00%	25.64%	50.00%	67.97%
Assets and liabilities	208 N87	016 873	CV9 V9E C	010 178 1
Current assets	60,619	1,454,591	517,148	169,863
Total assets	845,444	2,401,414	2,881,790	2,044,073
Non-current liabilities	(352, 736)	(1,047,763)	(1,059,336)	(112, 776)
Current liabilities	(92,077)	(251, 986)	(350,928)	(135)
Total liabilities	(444, 813)	(1, 299, 749)	(1, 410, 264)	(112, 911)
Assets and liabilities include:				
Cash and cash equivalents	43,796	140,374	139,596	169,864
Current financial liabilities (excluding trade and other payables)	(15)	(33,903)	(323, 315)	Ι
Non-current financial liabilities (excluding trade and other payables)	(335, 299)	(1,007,596)	(1,059,336)	I

Summary information for associates and joint ver	oint ventures that are material to the Group (continued)	naterial to the G	<u>roup</u> (continue	(p		
Reconciliation of the above amounts to investmen	vestment recognized in the consolidated statement of financial position	the consolidated	statement of fir	nancial positio	n	
	GLP Japan Development Partners II TISENAND	GLP Japan Development Partners III	CMC	Hidden Hill	Other individually immaterial associates and joint ventures	Total
31 December 2021		000.000				
Group's interests	50.00%	25.64%	50.00%	67.97%		
Group's interest in net assets of associates and joint						
ventures at beginning of the year	321,877	53,571	770,916	963,438	4,034,767	6,144,569
Group's share of total comprehensive income	100,812	98,238	101,071	373,385	406,265	1,079,771
Dividends received from associates and joint ventures						
(the Group's share)	(225, 995)	(21, 249)	Ι	(18, 334)	(379, 334)	(644, 912)
Group's share of total (distribution to)/contribution by						
owners (net)	33,683	51,741	I	86,944	1,789,271	1,961,639
Group's share of total (distribution to)/contribution by						
owners (net)-Non Cash	Ι	Ι	Ι	Ι	21,651	21,651
Disposal of associates and joint ventures	Ι	Ι	Ι	Ι	(352, 379)	(352, 379)
Reclassification of joint venture to assets classified as						
held for sale	I	Ι	I	(182, 599)	146,598	(36,001)
Effect of movements in exchange rates	(26, 755)	(11, 429)	19,276	29,647	61,483	72,222
Carrying amount of interest in associates and						
joint ventures at the end of the year	203,622	170,872	891,263	1,252,481	5,728,322	8,246,560

Associates and joint ventures (continued)

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GLP Pte. Ltd. and its subsidiaries	Financial statements	Year ended 31 December 2021
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# Associates and joint ventures (continued)

Summary information for associates and joint ventures that are material to the Group (continued)

	Light Year One Holdings Ltd US\$*000	GLP Japan Development Venture I US\$'000	BLH (1) Pte Ltd US\$'000	Z3 US\$*000	Hidden Hill US\$`000	CMC US\$'000
31 December 2020 Group's interests	33.33%	50.00%	40.00%	34.00%	69.97%	50.00%
<u>Results</u> Revenue Profit for the year	65,943 212,099	79,217 88,200	43,907 115,890	_ (7,052)	257,366 213,447	92,265 97,739
Profit after tax include: Interest income Depreciation and amortization Interest expense	_ (2,392) (4,634)	(8,135) (16,572)	$1,378 \\ (152) \\ (12,453)$	L – –	351 	$1,364 \\ - \\ (41,773)$

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Associates and joint ventures (continued)	(1					
<u>Summary information for associates and joint ventures that are material to the Group</u> (continued)	ures that are n	naterial to the <b>C</b>	<mark>iroup</mark> (continued	(p		
	Light Year One Holdings Ltd USS'000	GLP Japan Development Venture I US\$*000	BLH (1) Pte Ltd US\$'000	Z3 US\$'000	Hidden Hill US\$'000	CMC US\$*000
51 December 2020	23 230/		10.000	24.0007		2000
Group s interests	0/00.00	0/00.0C	40.00%	34.00%	0%/%/	%00.0C
<u>Assets and liabilities</u> Non-current assets	1,607,056	363	899,738	1,084,799	951,031	2,241,684
Current assets	49,172	6,407	36,898	2,873	149,668	162,764
Total assets =	1,656,228	6,770	936,636	1,087,672	1,100,699	2,404,448
Non-current liabilities	(729,084)	(1)	(325,786)	(475)	I	(978,274)
Current liabilities	(19,502)	(5,358)	(25, 134)	(34, 109)	(13, 364)	(253, 781)
Total liabilities	(748,586)	(5,359)	(350,920)	(34,584)	(13,364)	(1,232,055)
Assets and liabilities include:						
Cash and cash equivalents	47,035	4,021	9,836	1,780	144,693	114,298
Current financial liabilities (excluding trade and other payables)	(2, 843)	I	(19,051)	I	I	(246,648)
Non-current financial liabilities (excluding trade and other payables)	(669,094)	I	(215,072)	I	I	(978,274)

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# Associates and joint ventures (continued)

Summary information for associates and joint ventures that are material to the Group (continued)

Reconciliation of the above amounts to investment recognized in the consolidated statement of financial position

<b>31 December 2020</b>	Light Year One Holdings Ltd USS'000	GLP Japan Development Venture I US\$*000	BLH (1) Pte Ltd USS'000	Z3 US\$*000	Hidden Hill US\$*000	CMC US\$'000	Other individually immaterial associates and joint ventures USS'000	Total US\$'000
Group's interests	33.33%	50.00%	40.00%	34.00%	69.97%	50.00%		
Group's interest in net assets of associates and joint ventures at beginning of the year	233,235	588,535	276,957	336,428	91,006	1	2,893,570	4,419,731
Group's share of total comprehensive income	70,850	(97,246)	46,153	(2,398)	185,869	41,089	153,087	397,404
Dividends received from associates and joint ventures (the Group's share)	(7,585)	(454,395)	(32,026)	I	I	I	(105,727)	(599,733)
Group's share of total (distribution to)/contribution by owners (net)	(6,421)	(42,684)	9,458	I	669,052	731,394	1,607,827	2,968,626
Group's investment in associates through disposal of subsidiaries (Note 28(B))	I	I	I	I	I	I	(352,379)	(352,379)
Reclassification of assets classified as held for sale to joint venture (Note 28(C))	Ι	I	I	Ι	I	Ι	104,980	104,980
Reclassification of joint venture to assets classified as held for sale Effect of movements in exchange rates		_ 11,508	_ (63,314)	23,132	- 17,511	$^{-}$ (1,567)	(32,901) (763,086)	(32,901) (761,159)
Carrying amount of interest in associates and joint ventures at the end of the year	304,736	5,718	237,228	357,162	963,438	770,916	3,505,371	6,144,569

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# 6 Associates and joint ventures (continued)

# Immaterial associates and joint ventures

The Group has interests in a number of individually immaterial associates and joint ventures.

The following table summarizes, in aggregate, the carrying amount and share of profit and OCI of these associates and joint ventures that are accounted for using the equity method:

	Gro	up
	2021 US\$'000	2020 US\$'000
Carrying amount of interests in immaterial associates and joint ventures	5,728,322	3,505,371
Group's share of:		
- Profit from continuing operations	401,079	161,131
- OCI	5,186	(8,044)
- Total comprehensive income	406,265	153,087

The accompanying notes form an integral part of these consolidated financial statements.

Acquisition of Disposal of n At subsidiaries subsidiaries in	At	Acquisition of subsidiaries	Disposal of subsidiaries	Effect of movements in exchange	Recognized	Recognized in profit or loss	Reclassified as held for	At 31
Group	1 January US\$'000	(Note 28(A)) US\$*000	(Note 28(B)) US\$'000	rates US\$'000	in OCI US\$'000	(Note 27) US\$'000	sale US\$'000	December US\$'000
<b>31 December 2021</b> <b>Deferred tax assets</b> Unutilized tax losses	37,546	11,206	(9,344)	(1,488)	Ι	1,990	(12,039)	27,871
Others	16,710	I		(810)	Ι	1,620		17,519
	54,256	11,206	(9, 345)	(2,298)	I	3,610	(12,039)	45,390
Deferred tax liabilities	(32L 1LC C)	(10 500)	010 201	(157 231)		(301 350)	096 610	(1 510 542)
Property, plant and equipment		-	-12,004	(100, -70)	2.398	( <i>ccc</i> ,10 <i>c</i> ) -	012,200	(0+0,010,1) -
Other investments	<u> </u>	Ι	7	(3,360)	(11,530)	(52,700)	Ι	(148, 247)
Others	(39,462)	I	44	(2,638)	(490)	(98,733)	I	(141, 279)
	(2, 494, 233)	(18, 590)	495,263	(60, 355)	(9,622)	(532, 792)	812,260	(1,808,069)
Total	(2,439,977)	(7,384)	485,918	(62,653)	(9,622)	(529,182)	800,221	(1,762,679)

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Deferred tax

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**GLP Pte. Ltd. and its subsidiaries** Financial statements Year ended 31 December 2021 FS55

Group	At 1 January US\$*000	Acquisition of subsidiaries (Note 28(A)) US\$*000	Disposal of subsidiaries (Note 28(B)) US\$'000	Effect of movements in exchange rates USS'000	Recognized in OCI US\$*000	Recognized in profit or loss (Note 27) US\$*000	Reclassified as held for sale US\$*000	At 31 December US\$'000
<b>31 December 2020</b> <b>Deferred tax assets</b> Unutilized tax losses	41,202	255	(9,671)	2,235	I (	4,082	(557)	37,546
Interest rate swaps Others	11,978			_ 542	(2)	$^{-}$ 4,190		$^{-}$ 16,710
	53,182	255	(9,671)	2,777	(2)	8,272	(557)	54,256
<b>Deferred tax liabilities</b> Investment properties	(2,324,117)	(135,220)	311,166	(182,850)	I	(203,455)	162,742	(2,371,734)
Property, plant and equipment	(1,089)		Ι	(141)	(1, 142)		Ι	(2, 372)
Other investments	(49, 179)	I	(6,513)	(4, 216)	53	(20, 809)	I	(80,664)
Others	(7,464)	(73, 350)	297	(5,998)	Ι	(39,792)	86,845	(39,462)
	(2, 381, 849)	(208, 570)	304,950	(193, 205)	(1,089)	(264,056)	249,587	(2, 494, 232)
	(2) 378 667)	(200 215)	026 206	(900 001)	(1001)	(105 330)		

**GLP Pte. Ltd. and its subsidiaries** Financial statements Year ended 31 December 2021

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# 7 Deferred tax (continued)

Deferred tax liabilities and assets are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority. The amounts determined after appropriate offsetting are included in the statement of financial position as follows:

	Gi	oup
	2021 US\$'000	2020 US\$'000
Deferred tax assets	54,963	46,293
Deferred tax liabilities	(1,817,642)	(2,486,269)

As at reporting date, deferred tax liabilities have not been recognized in respect of taxes that would be payable on the undistributed earnings of certain subsidiaries of US\$83,311,000 (2020: US\$38,559,000) as the Group do not have plans to distribute these earnings in the foreseeable future.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. The Group has not recognized deferred tax assets in respect of the following:

	Gro	oup
	2021 US\$'000	2020 US\$'000
Tax losses	874,754	653,028

Deferred tax assets in respect of tax losses have not been recognized because it is not probable that future taxable profit will be available against which the Group can utilize the benefits. Tax losses are subject to agreement by the tax authorities and compliance with tax regulations in the respective countries in which the subsidiaries operate. Unrecognized tax losses will expire within one to five years.

	At valuation		At	At cost		
	Buildings US\$'000	Buildings held for own use US\$'000	Furniture, fittings and equipment US\$'000	Assets under construction US\$'000	Right-of-use assets US\$'000	Total US\$'000
Group						
Cost						
At 1 January 2020	73,693	Ι	122,208	1,203	95,520	292,624
Acquisition of subsidiaries	I	68,508	25,761	Ι	28,249	122,518
Additions	23,995	Ι	64,435	18,246	21,257	127,933
Disposals	Ι	Ι	(9,091)	Ι	Ι	(9,091)
Disposal of subsidiaries	Ι	Ι	(98, 595)	Ι	(1,789)	(100, 384)
Reclassification	I	Ι	847	(847)		
Revaluation of buildings recognized in other comprehensive						
income	4,567	Ι	I	Ι	Ι	4,567
Written off	Ι	Ι	(68)	Ι	Ι	(68)
Elimination on revaluation of buildings	(2,591)	Ι	Ι	I	Ι	(2, 591)
Effect of movements in exchange rates	6,590	6,118	4,143	981	8,332	26,164
At 31 December 2020	106,254	74,626	109,640	19,583	151,569	461,672
Acquisition of subsidiaries	Ι	Ι	39,057	3,030	50,310	92,397
Additions	41,995	10,519	54,118	151,640	326,381	584,653
Disposals	Ι	Ι	(1,365)	Ι	(18,977)	(20, 342)
Disposal of subsidiaries	(156, 822)	Ι	(6, 221)	Ι	Ι	(163,043)
Reclassification to asset held for sale	Ι	Ι	(64)	Ι	Ι	(64)
Revaluation of buildings recognized in other comprehensive						
income	6,698	Ι	Ι	Ι	Ι	6,698
Written off	Ι	Ι	(61)	Ι	(5,364)	(5, 425)
Elimination on revaluation of buildings	(827)	Ι	Ι	Ι	Ι	(827)
Effect of movements in exchange rates	2,702	1,581	1,061	2,188	4,479	12,011
At 31 December 2021	I	86,726	196,165	176,441	508,398	967,730

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	At valuation		At	At cost		
	Buildings	Buildings held for own use	Furniture, fittings and equipment	Assets under construction TISS*000	Right-of-use assets US&2000	Total
Group						
Accumulated depreciation						
At 1 January 2020	Ι	Ι	47,072	Ι	9,909	56,981
Depreciation charge for the year	2,591	1,117	13,807	Ι	16,114	33,629
Disposals	Ι	Ι	(6, 741)	Ι	I	(6, 741)
Disposal of subsidiaries	Ι	I	(14, 480)	I	(293)	(14, 773)
Written off	Ι	Ι	(54)	I	Ι	(54)
Elimination on revaluation of buildings	(2,591)	Ι	Ι	Ι	Ι	(2,591)
Effect of movements in exchange rates	Ι	697	4,109	-	1,192	5,998
At 31 December 2020	I	1,814	43,713	Ι	26,922	72,449
Depreciation charge for the year	827	1,100	13,877	Ι	28,759	44,563
Disposals	Ι	Ι	(513)	Ι	(6, 152)	(6,665)
Disposal of subsidiaries	Ι	I	(2,697)	I	I	(2,697)
Reclassification to asset held for sale	Ι	Ι	158	Ι	Ι	158
Written off	Ι	I	(61)	Ι	(5,364)	(5,425)
Elimination on revaluation of buildings	(827)	Ι	I	I	Ι	(827)
Effect of movements in exchange rates	Ι	609	376	-	3,895	4,880
At 31 December 2021	I	3,523	54,853	I	48,060	106,436
Carrying amounts						
At 1 January 2020	73,693	I	75,136	1,203	85,611	235,643
At 31 December 2020	106,254	72,812	65,927	19,583	124,647	389,223
At 31 December 2021	Ι	83,203	141,312	176,441	460,338	861,294

GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2021

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		At cost		
Company	Furniture, fittings and equipment US\$'000	Assets under construction US\$'000	Right-of-use assets US\$'000	Total US\$'000
Cost				
At 1 January 2020	14,738	1,203	1,965	17,906
Additions	404	1,198		1,602
Transfer	847	(847)	_	-
At 31 December 2020	15,989	1,554	1,965	19,508
Additions	1,169	1,434	_	2,603
Transfer	1,668	(1,668)	_	-
Written off	(62)	_	_	(62
At 31 December 2021	18,764	1,320	1,965	22,049
Accumulated depreciation				
At 1 January 2020	12,883	_	267	13,150
Depreciation charge for the	,			;
year	1,396	_	527	1,92
At 31 December 2020	14,279	_	794	15,07.
Depreciation charge for the				-
year	1,536	_	537	2,073
At 31 December 2021	15,815	_	1,331	17,14
Carrying amounts				
At 1 January 2020	1,855	1,203	1,698	4,750
At 31 December 2020	1,710	1,554	1,171	4,43
At 31 December 2021	2,949	1,320	634	4,903

# 8 Property, plant and equipment (continued)

# 9 Intangible assets

intungible ussets			License	
Group	Goodwill US\$'000	Trademarks US\$'000	rights US\$'000	Total US\$'000
Cost				
At 1 January 2020	418,206	37,474	912	456,592
Acquisition of subsidiaries	183,168	4,879	2,597	190,644
Disposal of subsidiaries	(25,657)	(4,956)	(212)	(30,825)
Additions	1,315	3	18	1,336
Reclassification to asset held				
for sale	(100,533)	_	_	(100,533)
Transfer	—	(13)	—	(13)
Effect of movements in				
exchange rates	22,721	1,711	68	24,500
At 31 December 2020	499,220	39,098	3,383	541,701
Additions	1,210	25	_	1,235
Effect of movements in				
exchange rates	6,965	565	127	7,657
At 31 December 2021	507,395	39,688	3,510	550,593
Accumulated amortization				
At 1 January 2020	_	17,763	777	18,540
Amortization for the year	_	2,024	325	2,349
Disposal of subsidiaries	_	(212)	(172)	(384)
Effect of movements in		(212)	(1/2)	(301)
exchange rates	—	1,125	57	1,182
At 31 December 2020	—	20,700	987	21,687
Amortization for the year	—	2,010	85	2,095
Effect of movements in				
exchange rates	—	449	24	473
At 31 December 2021	-	23,159	1,096	24,255
<b>Carrying amounts</b>				
At 1 January 2020	418,206	19,711	135	438,052
At 31 December 2020	499,220	18,398	2,396	520,014
At 31 December 2020	507,395	16,529	2,390	526,338
At 51 December 2021	307,393	10,329	2,414	520,558

## Goodwill and other intangible assets from business combination

On 8 July 2020, the Group recognized goodwill of US\$123,326,000 (Note 28(A)(iii)) from the business combination in connection with its acquisition of 100% equity interest in a central and eastern Europe logistic property platform.

# 9 Intangible assets (continued)

#### Impairment test for goodwill

For the purpose of goodwill impairment testing, the aggregate carrying amount of goodwill allocated to each cash-generating unit ("CGU") as at 31 December 2021 are as follows:

	Carrying	amount
	2021	2020
~	US\$'000	US\$'000
Group		
Airport City Development Group ("ACL Group")	57,672	56,353
GLP China <sup>1</sup>	246,275	239,526
GLP Japan <sup>2</sup>	141,467	141,467
GLP Europe <sup>3</sup>	59,456	60,559
Others	2,525	1,315
Total	507,395	499,220

Notes:

<sup>1</sup> Relates to the leasing of logistic facilities and provision of asset management services in China and excludes the ACL Group.

<sup>2</sup> Relates to the leasing of logistic facilities and provision of asset management services in Japan.

<sup>3</sup> Relates to the leasing of logistic facilities and provision of asset management services in central and eastern Europe.

## ACL Group

The recoverable amount of ACL Group are determined based on value in use calculation. The value in use calculation is a discounted cash flow model using cash flow projections based on the most recent budgets and forecasts approved by management covering five years. Cash flows beyond these periods are extrapolated using the estimated terminal growth rate of 3.00% (2020: 3.00%). The discount rate of 7.50% (2020: 7.50%) applied is the weighted average cost of capital from the relevant business segment. The terminal growth rate used does not exceed management's expectation of the long-term average growth rate of the respective industry and country in which ACL Group operates.

## GLP China, GLP Japan and GLP Europe

Recoverable amount of GLP China, GLP Japan and GLP Europe as of 31 December 2021 is determined using the Sum-Of-The-Parts ("SOTP") approach to measure the fair value less costs of disposal of the respective CGUs by aggregating the standalone fair value of each of its business units within the CGU to arrive at a single total enterprise value. The equity value is then derived by adjusting the CGU's net debt and other non-operating assets and expenses from the total enterprise value.

The enterprise value of each business unit is derived separately and determined based on valuation by internal and external valuers with appropriate qualifications and experience using observable and unobservable inputs taking into account management's experience and knowledge of market conditions of the specific activities.

# 9 Intangible assets (continued)

### Impairment test for goodwill (continued)

## GLP China, GLP Japan and GLP Europe (continued)

#### Significant business units - valuation technique and significant unobservable inputs

Details of significant business units identified and the key unobservable inputs used in estimating the fair value less costs of disposal of these significant business units are as follows:

#### Development business

The fair value measurement for development business has been categorized as a Level 3 fair value based on the inputs to the valuation technique used (see Note 2.4).

Valuation method	Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement of business unit
Discounted cash flow	Estimated development costs to complete construction	The estimated fair value varies inversely against the estimated development costs to complete
	US\$143 to US\$7,345 per square meter (psm) (2020: US\$288 to US\$4,987 psm)	construction.
	<i>Value creation margin:</i> <i>16.2</i> % to <i>64.8</i> % (2020: 18.21% to 50.13%)	The estimated fair value varies proportionately against value creation margin.
	<i>Discount rate:</i> 3.04% to 5.37% (2020: 3.36% to 5.77%)	The estimated fair values varies inversely against the discount rate.

## Fund management

The fair value measurement for fund management has been categorized as a Level 3 fair value based on the inputs to the valuation technique used (see Note 2.4).

Valuation method	Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement of business unit
Market multiples derived from comparable businesses	<i>Funds margin:</i> 5.73% to 65.84% (2020: 61.84% to 66.04%)	The estimated fair value varies proportionately against funds margin.
	<i>Equity value/EBITDA Multiple:</i> 17x (2020: 16 x)	The estimated fair value increases as the multiple increases

# 9 Intangible assets (continued)

## Impairment test for goodwill (continued)

Fund management (continued)

#### Sensitivity analysis

As at 31 December 2021, the estimated recoverable amount of the CGUs exceeded its carrying amounts. Management has not identified any reasonably possible changes in the above key assumptions applied which are likely to materially cause the estimated recoverable amount of the CGUs to be lower than its carrying amount except for:

For the fair value of each CGU, reasonably possible changes at the reporting date to one of the significant unobservable inputs, holding other inputs constant, would have the following effects.

	<b>Recoverable amount</b>	
	Increase US\$'000	Decrease US\$'000
31 December 2021	0.50 000	0.55 000
Development business value creation margin (5% movement)		
- PRC	302,000	(302,000)
- Japan	203,000	(203,000)
- Central Europe	94,000	(94,000)
Fund management services funds margin (5% movement)		
- PRC	146,000	(146,000)
- Japan	133,000	(133,000)
Fund management services fee related earnings multiple (1x movement)		
- PRC	108,000	(108,000)
- Japan	103,000	(103,000)
21 December 2020		
<b>31 December 2020</b> Development business value creation margin (5% movement)		
- PRC	417,000	(417,000)
- Japan	198,000	(198,000)
- Central Europe	82,000	(82,000)
Fund management services funds margin (5% movement)		
- PRC	131,000	(131,000)
- Japan	115,000	(115,000)
•	- )	
Fund management services fee related earnings multiple (1x movement)		
- PRC	103,000	(103,000)
- Japan	95,000	(95,000)
=		

# **10 Other investments**

	Group	
	2021	2020
	US\$'000	US\$'000
Non-current investments		
- Quoted equity investments – at FVOCI	1,040,447	685,788
- Quoted equity investments – at FVTPL	406,213	50,525
- Unquoted equity investments – at FVOCI	198,260	206,555
- Unquoted equity investments – mandatorily at FVTPL	1,189,147	1,655,919
	2,834,067	2,598,787

The quoted equity investments are stated at their fair values at the reporting date, determined by reference to their quoted closing bid price in an active market at the reporting date. During the year ended 2020, the Group disposed its investments designated at FVOCI to a related party and accounted it under common control transfer. A cumulative loss of US\$58,648,000 recognized since prior years was reclassified from fair value reserve to retained earnings. And this amount was subsequently recorded as contribution from holding company in capital reserve.

The Group's exposure to market risks and fair value information related to other investments are disclosed in Notes 30 and 31.

The Group invests in companies listed in active markets and private companies that are not quoted in an active market. The quoted equity investments are stated at their fair values at the reporting date, determined by reference to their quoted closing bid price in an active market at the reporting date. The unquoted equity investments are stated at their fair values at the reporting date, determined by the net asset value which approximates the investments' fair value or market comparison technique based on market multiple of comparable companies with adjustments for the effect of non-marketability of the investments.

## **Reconciliation of Level 3 fair values**

	2021 US\$'000	2020 US\$'000
Balance at 1 January	1,862,474	1,094,018
Net unrealized gains recognized in profit or loss		
- recognized in profit or loss	253,494	137,631
- recognized in other comprehensive income	30,378	(306)
Additions	273,154	1,011,095
Disposal	(412,910)	(434,271)
Disposal of subsidiaries	(633,190)	_
Effects of movements in exchange rates	14,007	54,307
Balance at 31 December	1,387,407	1,862,474

# 11 Other non-current assets

	Group		Company	
	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
Trade receivables	34,352	50,254	_	_
Deposits	2,463	2,885	_	_
Amounts due from:				
- joint ventures	17,951	17,948	_	_
- an investee entity	89,390	95,565	_	_
Loans to associate and joint				
ventures	472,869	522,387	_	_
Loans to employees	_	372,790	_	_
Loans to third parties	5,249	10,451	_	_
Deferred management costs	106,091	68,444	_	_
Prepaid construction costs	70,484	65,738	_	_
Other investment held for				
disposal	128,201	125,269	_	_
Land purchase option	202,400	_	_	_
Others	49,077	54,406	_	_
	1,178,527	1,386,137	_	_

Management has assessed that no allowance for impairment losses is required in respect of the Group's non-current trade receivables, none of which are past due.

The amounts due from joint ventures and an investee entity are attributed to the transfer of tenant security deposits to these entities.

The loans to associate and joint ventures are unsecured, bear fixed interest ranging from 5.70% to 8.00% (2020: 5.70% to 10.00%) per annum at the reporting date and are fully repayable by December 2024 (2020: July 2025).

Other investment held for disposal relate to equity investment and its disposal is still subject to approval from relevant authority. The deposits received for the disposal is disclosed in Note 20.

Land purchase option relates to call and put option entered into for the purchase of land in Europe (see Note 20 and Note 21).

In 2020, loans to employees comprise loans granted under the Co-Investment and Global Share Plans (see Note 22). The loans bear fixed interests at rates determined by the Group with reference to prevailing external borrowing rates, and ranges from 0.05% to 5.00% per annum at the reporting date. The loans have fixed maturity date of 5 years and 10 years for loans extended under Co-Investment Share Plan and Global Share Plan respectively and are repayable from distribution and redemption proceeds at discretion of the Company. During the year, due to the limited recourse nature of the loans, the loans and accrued interest are derecognised against non-controlling interest.

# 12 Trade and other receivables

Group Company 2021 2020 2021 20	30
	20
US\$'000 US\$'000 US\$'000 US\$	'000
Trade receivables 54,255 55,928 –	_
Impairment losses (1,881) (1,931) –	_
Net trade receivables 52,374 53,997 –	
Amounts due from immediate	
holding company	6 005
	6,995
Amounts due from subsidiaries: - non-trade and interest-free – 1,262,234 1,04	2 1 5 0
- non-trade and interest-free – – 1,262,234 1,04	3,159
	9,941
Amounts due from associates	9,941
and joint ventures:	
- trade 165,337 180,897 -	_
- non-trade and interest-free 339,625 304,469 269	300
Amounts due from related	500
companies:	
- trade 211,087 570 -	_
- non-trade and interest-free 665,882 296,808 1,311	43
Amounts due from an investee	15
entity:	
- trade 18,671 21,959 –	_
- non-trade and interest-free 39,271 24,925 –	_
Amounts due from NCI	_
- non-trade and interest-free 8,611 15,301 –	_
Loans to NCI 16,104 49,503 -	_
Loans to associate and joint	
ventures 243,082 223,195 –	_
Loans to third parties:	
- in relation to acquisition of	
new investments 180,228 84,716 –	_
- others 40 56,627 –	—
5,984,157 3,365,965 5,788,298 3,49	0,438
Deposits 124,713 87,381 205	201
Other receivables 349,289 331,223 7,409	378
Impairment losses (218) (265) –	_
349,071 330,958 7,409	378
	1,017
Prepayments and other assets 45,127 49,740 3,445	2,663
<u>6,555,442</u> <u>3,888,041</u> <u>5,799,357</u> <u>3,49</u>	3,680

# **12** Trade and other receivables (continued)

The non-trade amounts due from immediate holding company, associates and joint ventures, an investee entity, related companies, NCI and subsidiaries relate mainly to payment on behalf, are unsecured and are repayable on demand. The effective interest rates of non-trade interest-bearing amounts due from subsidiaries at the reporting date range from 2.00% to 10.00% (2020: 2.00% to 10.00%) per annum.

The loans to NCI are unsecured, bears fixed interest of Nil% (2020: 10.00%) per annum at the reporting date and are repayable on demand. The loans to associate and joint ventures are unsecured, bear fixed interest at the reporting date ranging from 5.70% to 15.20% (2020: 5.10% to 10.00%) per annum and are repayable within the next 12 months.

The loan to third parties in relation to acquisition of new investments are unsecured, repayable within the next 12 months, and bear fixed interest ranging from 10.00% to 18.00% (2020: 8.00% to 10.00%) per annum, except for US\$107,818,000 (2020: US\$14,350,000) which is interest-free until completion of the acquisition. The other loans to third parties are unsecured, repayable within the next 12 months and bear fixed interest at the reporting date ranging from 10.00% (2020: 5.64% to 10.00%) per annum.

Deposits include an amount of US\$105,657,000 (2020: US\$78,283,000) in relation to acquisitions of new investments. Other receivables comprise value added tax receivables of US\$162,155,000 and other recoverables (2020: value added tax receivables of US\$185,258,000 and other recoverables). Prepayments and other assets include prepaid purchase consideration for other assets of US\$256,000 (2020:US\$76,000)

(a) The maximum exposure to credit risk for trade and other receivables at the reporting date (by country) is:

	Gross 2021 US\$'000	Allowance for doubtful receivables 2021 US\$'000	Gross 2020 US\$'000	Allowance for doubtful receivables 2020 US\$'000
Group				
PRC	2,073,106	(2,099)	1,513,654	(2,186)
Japan	113,984	_	117,224	_
Singapore	4,232,710	_	2,096,475	_
USA	8,705	_	65,104	_
Others	83,909	_	48,040	(10)
	6,512,414	(2,099)	3,840,497	(2,196)
Company	5 705 012		2 401 017	
Singapore	5,795,912		3,491,017	—

# **12** Trade and other receivables (continued)

(b) The ageing of loans and receivables at the reporting date is:

	Gross 2021 US\$'000	Allowance for doubtful receivables 2021 US\$'000	Gross 2020 US\$'000	Allowance for doubtful receivables 2020 US\$'000
Group				
Not past due	6,460,363	_	3,787,071	_
Past due $1 - 60$ days	49,824	(751)	48,301	(585)
Past due 61 – 180 days	1,491	(721)	2,087	(395)
More than 180 days	736	(627)	3,038	(1,216)
	6,512,414	(2,099)	3,840,497	(2,196)
<b>Company</b> Not past due	5,795,912	_	3,491,017	

The Group's historical experience in the collection of accounts receivables falls within the recorded allowances. Based on historical payment behaviors, and the security deposits, bankers' guarantees and other forms of collateral held, the Group believes that no additional allowance for impairment losses is required in respect of its loans and receivables.

The majority of the trade receivables are due from tenants that have good credit records with the Group. The Group monitors and considers credit risk based on trade and other receivables grouped by reportable business segments, and uses management's judgement in assessing the risk of default. The Group establishes an allowance for doubtful receivables that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets. The allowance account in respect of trade receivables is used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible; at that point the amounts are considered irrecoverable and are written off against the financial asset directly.

# Expected credit loss assessment for trade and other receivables

The Group measures loss allowances for trade receivables at an amount equal to lifetime ECLs, which is calculated using a provision matrix. As the Group's historical credit loss experience does not indicate significantly different loss patterns for different customer segments, the loss allowance based on past due status is not further distinguished between the Group's different customer bases.

# **12** Trade and other receivables (continued)

(b) The ageing of loans and receivables at the reporting date is: (continued)

The following table provides information about the Group's exposure to credit risk and ECLs for trade and other receivables as at 31 December:

		Gross	
	Expected loss rate %	carrying amount US\$'000	Lifetime ECL US\$'000
2021			0.04
Not past due	_	6,460,363	_
Past due $1 - 60$ days	1.07	49,824	(751)
Past due 61 – 180 days	48.35	1,491	(721)
More than 180 days	85.16	736	(627)
		6,512,414	(2,099)
2020			
Not past due	-	3,787,071	—
Past due $1-60$ days	1.19	48,301	(585)
Past due 61 – 180 days	18.94	2,087	(395)
More than 180 days	40.05	3,038	(1,216)
		3,840,497	(2,196)

Expected loss rates are based on actual loss experience over the past 12 months. These rates are adjusted to reflect differences between economic conditions during the year over which the historic data has been collected, current conditions and the Group's view of economic conditions over the expected lives of the receivables.

The non-trade amounts due from subsidiaries, associates, joint ventures, immediate holding company and an investee entity are amounts lent to satisfy the counterparties' short term funding requirements. Impairment on these balances has been measured on the 12-month expected loss basis which reflects the low credit risk of the exposures. The amount of the allowance on these balances is insignificant.

(c) The movement in allowances for impairment losses in respect of trade and other receivables during the year is as follows:

	Group	
	2021	2020
	US\$'000	US\$'000
At 1 January	2,196	25,484
Recognition of impairment losses	1,010	12,449
Impairment loss reversed	(26)	_
Impairment loss utilised	_	(53)
Acquisition of subsidiaries	189	126
Disposal of subsidiaries	(428)	(35,018)
Effect of movements in exchange rates	(842)	(792)
At 31 December	2,099	2,196

	Gro	սթ	Company		
	2021	2020	2021	2020	
	US\$'000	US\$'000	US\$'000	US\$'000	
Fixed deposits	164,430	38,834	_	_	
Cash at bank	1,880,785	1,382,783	964,548	37,314	
Cash and cash equivalents in the statement of financial position	2,045,215	1,421,617	964,548	37,314	
Less: restricted cash	(27,453)	_	_		
Cash and cash equivalents in the statement of cash flows	2,017,762	1,421,617	964,548	37,314	

### 13 Cash and cash equivalents

The effective interest rates relating to fixed deposits and certain cash at bank balances at the reporting date for the Group ranged from 0.001% to 4.80% (2020: 0.035% to 2.30%) per annum. Interest rates reprice at intervals of one to twelve months.

Restricted cash deposits represent bank balances held separately from the Group under trust.

# 14 Assets and liabilities classified as held for sale

	Gro	սթ
	2021 US\$'000	2020 US\$'000
Assets classified as held for sale	5,812,352	1,571,031
Liabilities classified as held for sale	(2,556,050)	(329,501)
	3,256,302	1,241,530

As at 31 December 2021, the assets and liabilities classified as held for sale pertains to equity interests in a group of investment property-holding entities in China, US and Europe. The Group plans to syndicate these assets and liabilities within the next 12 months from the reporting date.

As at 31 December 2020, the assets and liabilities classified as held for sale pertains to 41.28% equity interest in Fundo de Investimento em Participacoes Camacari Multiestrategia and its subsidiaries (FIP IV), 69% equity interest in GLP Capital Partners IV LP, and 70% equity interest in Shanghai Lingang. The Group have syndicated these assets and liabilities in 2021.

### (a) Assets classified as held for sale comprises:

	Group		
	2021 US\$'000	2020 US\$'000	
Investment properties	5,363,072	1,065,798	
Associates and joint venture	133,779	_	
Cash and cash equivalents	251,458	61,310	
Other assets	64,043	443,923	

5,812,352 1,571,031

### 14 Assets and liabilities classified as held for sale (continued)

#### (b) Liabilities classified as held for sale comprises:

	Group		
	2021	2020	
	US\$'000	US\$'000	
Loans and borrowings	1,769,665	141,127	
Deferred tax liabilities	695,290	167,690	
Other liabilities	91,095	20,684	
	2,556,050	329,501	

### 15 Share capital, capital securities and capital management

(a) Share capital

	No. of shares	
	2021	2020
Fully paid ordinary shares, with no par value: At 1 January and 31 December, including treasury shares	<b>'000</b> 4.165.477	<b>'000</b> 4,165,477
Shares	4,103,477	4,103,477

The holders of ordinary shares (excluding treasury shares) are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares (excluding treasury shares) rank equally with regard to the Company's residual assets.

### (b) Perpetual securities

During the year ended 31 December 2021, the Group issued US\$850,000,000 and US\$300,000,000 Green Subordinated Perpetual Capital Notes ("Notes") with an initial dividend distribution rate of 4.50% and 4.60% per annum respectively with the first distribution rate reset failing on 17 May 2026 and 29 June 2027 respectively. Subsequent resets occurring every five years thereafter.

The holders of the Notes are entitled to receive dividends as declared from time to time.

The capital securities have no fixed redemption date and the redemption is at the option of the Group in accordance with the terms of issue of the securities. The distribution will be payable semi-annually at the discretion of the Group and will be non-cumulative.

# 15 Share capital, capital securities and capital management (continued)

### (c) Capital management (continued)

The Group's objectives when managing capital are to build a strong capital base so as to sustain the future developments of its business and to maintain an optimal capital structure to maximize shareholders' value. The Group defines "capital" as including all components of equity.

The Group's capital structure is regularly reviewed. Adjustments are made to the capital structure in light of changes in economic conditions, regulatory requirements and business strategies affecting the Group.

The Group also monitors capital using a net debt to equity ratio, which is defined as net borrowings divided by total equity (including NCI).

	Group		
	2021 2020		
	US\$'000	US\$'000	
Gross borrowings (net of transaction costs)	11,755,739	13,343,827	
Less: Cash and cash equivalents	(2,045,215)	(1,421,617)	
Net debt	9,710,524	11,922,210	
Total equity	24,312,634	21,604,658	
Net debt to equity ratio	0.40	0.55	

The Group seeks to strike a balance between the higher returns that might be possible with higher levels of borrowings and the liquidity and security afforded by a sound capital position.

Except for the requirement on the maintenance of statutory reserve fund by subsidiaries incorporated in the PRC, there were no externally imposed capital requirements.

### 16 Reserves

	Gro	սթ	Company		
	2021	2020	2021	2020	
	US\$'000	US\$'000	US\$'000	US\$'000	
Capital reserve	133,387	75,825	(20,064)	(20,064)	
Hedging reserve	(10,169)	(15,925)	(4,359)	(6,048)	
Fair value reserve	333,009	188,259	_	—	
Revaluation reserve	_	4,456	_	—	
Other reserve	(699,708)	(699,576)	_	—	
Equity compensation reserves	139,565	_	_	_	
Capital and other reserves	(103,916)	(446,961)	(24,423)	(26,112)	
Currency translation reserve	198,964	164,464	_	—	
Retained earnings	7,104,325	6,676,446	794,450	250,228	
	7,199,373	6,393,949	770,027	224,116	

Capital reserve comprises mainly capital contributions from shareholders, gains/losses in connection with changes in ownership interests in subsidiaries that do not result in loss of control and the Group's share of the statutory reserve of its PRC-incorporated subsidiaries. Subsidiaries incorporated in the PRC are required by the Foreign Enterprise Law to contribute and maintain a non-distributable statutory reserve fund whose utilization is subject to approval by the relevant PRC authorities. In accordance with the relevant PRC rules and regulations, and the articles of association of the subsidiaries incorporated in PRC, 10% of the retained earnings are to be transferred to statutory reserves prior to the distribution of dividends to shareholders. As at 31 December 2021, retained earnings include approximately US\$32,152,000 (2020: US\$17,689,000) to be transferred to statutory reserve fund before the distribution of dividends to shareholders.

Hedging reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred.

As at 31 December 2021, fair value reserve comprises the cumulative net change in the fair value of equity investments designated at FVOCI and are not transferred to profit or loss when derecognized or impaired.

The revaluation reserve relates to the revaluation of a building.

Equity compensation reserves comprise the cumulative value of share options under the global share plans of the Group (Note 22).

Other reserve comprises the pre-acquisition reserves of those common control entities that were acquired in connection with the Group reorganization which occurred immediately prior to the initial public offering of the Company.

Currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations, as well as from the translation of foreign currency loans and bonds that hedge the Group's net investments in foreign operations.

### 17 Non-controlling interests

The following subsidiaries have NCI that are material to the Group:

<u>Name of Company</u>	Principal place of business	Ownership interest <u>held by NCI</u>		
		2021 %	2020 %	
Airport City Development Co., Ltd. CLF Fund I, LP CLF Fund II, LP GLP China Holdings Limited	PRC PRC PRC PRC	46.86 69.88 60.50 33.79	46.86 69.88 43.62 33.79	

The following table summarizes the financial information of each of the Group's subsidiaries with material NCI, based on their respective (consolidated) financial statements prepared in accordance with IFRS. See Note 34 for details of the significant subsidiaries of the Group.

31 December 2021	ACL Group US\$'000	CLF Fund I, LP US\$'000	CLF Fund II, LP US\$'000	China Holdco Group US\$'000	Other individually immaterial subsidiaries US\$'000	Total US\$'000
Results						
Revenue Profit for the year OCI	91,217 52,952 –	228,292 243,223 69,815	102,234 351,916 79,888	1,273,512 1,605,166 554,088	_	
Total comprehensive income Attributable to:	52,952	313,038	431,804	2,159,254		
<ul> <li>NCI</li> <li>Owners of the Company</li> </ul>	52,952	243,223	28,301 403,503	595,052 1,564,202		
Attributable to NCI: – Profit for the year – OCI	24,814	169,964 48,787	199,738 44,381	383,270 162,279	123,516 28,255	901,302 283,702
<ul> <li>Total comprehensive income</li> </ul>	24,814	218,751	244,119	545,549	151,771	1,185,004
Assets and liabilities						
Non-current assets Current assets Total assets	2,013,303 83,964 2,097,267	4,456,050	5,584,597 251,106 5,835,703	25,379,510 9,139,284 34,518,794	-	
Non-current liabilities	(711,109)	-	(1,541,458)	(9,347,868)		
Current liabilities Total liabilities NCI	(148,011) (859,120)	(2,105,778) (2,105,778)	$\begin{array}{r} (601,586) \\ (2,143,044) \\ (106,053) \end{array}$	$\begin{array}{r} (5,543,831) \\ (14,891,699) \\ (5,627,871) \end{array}$	-	
Net assets attributable to owners of the Company	1,238,147	2,350,272	3,586,606	13,999,224	-	
Net assets attributable to NCI	580,214	1,642,431	2,287,426	4,730,338	1,190,224	10,430,633
Cash flows from/(used in) operating activities Cash flows used in investing	10,272	138,324	(21,276)	614,816		
activities Cash flows from/(used in)	_	(60,565)	(1,005,744)	(199,726)		
financing activities (dividends to NCI: US\$Nil)	_	4,958	1,047,274	(683,889)	_	
Net increase/(decrease) in cash and cash equivalents	10,272	82,717	20,254	(268,799)		

# 17 Non-controlling interests (continued)

31 December 2020	ACL Group US\$'000	CLF Fund I, LP US\$'000	CLF Fund II, LP US\$'000	China Holdco Group US\$'000	Other individually immaterial subsidiaries US\$'000	Total US\$'000
Results						
Revenue Profit for the year OCI Total comprehensive income	78,104 23,335 73,918 97,253	187,007 191,207 152,359 343,566	44,475 154,731 137,053 291,784	1,149,124 1,253,456 1,103,415 2,356,871	-	
Attributable to: - NCI		343,300	16,594	606,702		
<ul> <li>Owners of the Company</li> </ul>	23,335	191,207	274,829	1,750,169		
Attributable to NCI: – Profit for the year – OCI – Total comprehensive income	10,935 34,638 45,573	133,620 106,472 240,092	65,474 54,406 119,880	321,789 269,593 591,382	127,339 106,866 234,205	659,157 571,975 1,231,132
Assets and liabilities						
Non-current assets Current assets Total assets	1,919,171 77,804 1,996,975	3,851,828 154,521 4,006,349	3,882,801 246,142 4,128,943	28,854,744 3,901,141 32,755,885	-	
Non-current liabilities Current liabilities Total liabilities	(695,796) (143,715) (839,511)	(1,531,366) (87,780) (1,619,146)	(762,244) (613,171) (1 375 415)	(9,869,272) (5,326,852) (15,196,124)	-	
NCI Net assets attributable to owners			(117,280)	(15,176,090)	-	
of the Company	1,157,464	2,387,203	2,636,248	12,383,671	-	
Net assets attributable to NCI	537,270	1,674,504	1,267,024	4,184,442	2,008,880	9,672,120
Cash flows from/(used in) operating activities Cash flows used in investing	59,849	107,812	(93,881)	487,166		
activities Cash flows from/(used in) financing activities	(25,703)	(70,729)	(764,046)	(1,649,072)		
(dividends to NCI: US\$Nil) Net increase in cash and cash	(21,641)	(31)	858,117	1,471,974	-	
equivalents	12,505	37,052	190	310,068	=	

# 18 Loans and borrowings

	Gro	Group		pany
	2021	2020	2021	2020
	US\$'000	US\$'000	US\$'000	US\$'000
Non-current liabilities				
Secured bank loans	2,765,837	4,548,415	_	_
Secured bonds	384,042	837,563	_	_
Unsecured bank loans	1,213,608	1,034,226	681,240	572,522
Unsecured bonds	5,887,118	3,437,743	2,161,609	1,943,606
	10,250,605	9,857,947	2,842,849	2,516,128
Current liabilities				
Secured bank loans	428,889	253,960	_	_
Secured bonds	2,925	2,458	_	_
Unsecured bank loans	403,577	796,097	200,000	262,000
Unsecured bonds	669,743	2,433,365	_	_
	1,505,134	3,485,880	200,000	262,000

### (a) Secured and unsecured bank loans

The secured bank loans are secured by mortgages on the borrowing subsidiaries' investment properties with a carrying amount of US\$11,279,778,000 (2020: US\$14,376,108,000) (Note 4).

At the reporting date, the effective interest rates for bank borrowings for the Group and Company (taking into account the effects of interest rate swaps) ranged from 0.44% to 6.77% (2020: 0.49% to 6.77%) per annum and 1.52% to 4.01% (2020: 0.6% to 2.58%) per annum.

Maturity of bank loans:

	Gro	up	Com	oany
	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
Within 1 year	832,466	1,050,057	200,000	262,000
From 1 to 5 years	2,006,470	3,134,928	128,305	572,522
After 5 years	1,972,975	2,447,713	552,935	_
After 1 year	3,979,445	5,582,641	681,240	572,522
	4,811,911	6,632,698	881,240	834,522

### 18 Loans and borrowings (continued)

### (a) Secured and unsecured bank loans (continued)

Analysis of bank loans by geographic regions:

	Gro	up	Comp	oany
	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
PRC	3,463,963	5,569,673	_	_
Japan	102,666	93,251	_	_
USA	196,695	40,114	—	_
Europe	167,347	95,138	_	_
Singapore	881,240	834,522	881,240	834,522
	4,811,911	6,632,698	881,240	834,522

### (b) Secured bonds

The bonds issued by the Group are fully secured by investment properties with carrying amounts of US\$640,401,000 (2020: US\$1,415,198,000) (Note 4) owned by these subsidiaries.

The effective interest rates as at 31 December 2021 for secured bonds (taking into account the effects of interest rate swaps) ranged from 0.41% to 12.99% (2020: 0.88% to 5.00%) per annum.

Maturity of secured bonds:

	Gro	up
	2021 US\$'000	2020 US\$'000
Within 1 year	2,925	2,458
From 1 to 5 years	77,288	52,422
After 5 years	306,754	785,141
After 1 year	384,042	837,563
	386,967	840,021

# 18 Loans and borrowings (continued)

### (c) Unsecured bonds

At the reporting date, the bonds issued by the Group and the Company bear fixed interest rates (taking into account the effects of interest rate swaps) ranging from 0.55% to 5.65% (2020: 0.55% to 5.65%) per annum.

Maturity of unsecured bonds:

	Gro	up	Comp	oany
	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
Within 1 year	669,743	2,433,365	_	_
From 1 to 5 years	5,762,203	3,013,447	2,037,809	1,519,310
After 5 years	124,915	424,296	123,800	424,296
After 1 year	5,887,118	3,437,743	2,161,609	1,943,606
	6,556,861	5,871,108	2,161,609	1,943,606

**GLP Pte. Ltd. and its subsidiaries** Financial statements Year ended 31 December 2021

# Loans and borrowings (continued) 18

Reconciliation of movements of liabilities to cash flows arising from financing activities

			Liabilities	lities				
	Loans and	Loans from a	Loans from	Loans from	Lease	Interest	Financial derivative	
	US\$'000	Joint venture (Note 21) US\$'000	(Note 20 & 21) US\$'000	Unira parues (Note 21) US\$'000	(Note 20 & 21) US\$*000	payable (Note 21) US\$'000	US\$'000	1 0141 US\$'000
Balance at 1 January 2021	13,343,827	3,472	14,168	730	105,775	124,229	6,048	13,598,249
Changes from financing cash flows							I	
Proceeds from bank loans	10,019,226	I	I	I	Ι	I	Ι	10,019,226
Repayment of bank loans	(9,000,959)	I	I	I	I	I	I	(9,000,959)
Proceeds from issue of bonds, net of transaction								
costs	3,139,706	I	I	I	I	I	I	3,139,706
Redemption of bonds	(2,656,961)	Ι	Ι	Ι	Ι	Ι	Ι	(2,656,961)
Interest paid		Ι	Ι	Ι	Ι	(584,065)	Ι	(584,065)
Repayments of loans from NCI	I	I	(10,202)	I	I		I	(10,202)
Repayment of loans from third party	I	I		(637)	I	I	I	(637)
Repayment of loans from a joint venture	I	I	I	) ,	I	I	I	, ,
Repayment of lease liabilities	I	I	I	I	(28, 434)	I	I	(28, 434)
Total changes from financing cash flows	1,501,012	I	(10,202)	(637)	(28, 434)	(584,065)	I	877,674
Changes arising from obtaining or losing control								
of subsidiaries or other business	(1,126,811)	-	- 130	- 100	- 050 LCC	(1,263)	- 07	(1,128,074)
The cheft of changes in foreign exchange rates Other changes	(2,011,001)	(0+0)	107	+00	000,177	Ç.	00	(1,10),242)
Amortization of transaction costs of bonds and								
bank loans	55,518	I	I	I	I	I	I	55,518
New leases	I	Ι	Ι	Ι	29,503	Ι	Ι	29,503
Interest expense	Ι	Ι	Ι	Ι	8,635	574,337	Ι	582,972
Effective portion of changes in fair value of cash								
flow hedges	-	Ι	Ι	Ι	Ι	Ι	(1, 749)	(1,749)
Other changes	55,518	Ι	Ι	Ι	38,138	574,337	(1, 749)	666,244
Balance at 31 December 2021	11,755,739	2,829	4,217	667	343,429	113,281	4,359	12,224,851

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**GLP Pte. Ltd. and its subsidiaries** Financial statements Year ended 31 December 2021

Loans and borrowings (continued)

Reconciliation of movements of liabilities to cash flows arising from financing activities (continued)

			Liabilities	lities				
							Financial	
	Loans and borrowings	Loans from a joint venture	Loans from NCI	Loans from third parties	Lease liabilities	Interest payable	derivative liabilities	Total
	000.\$SN	(Note 21) US\$'000	(Note 20 & 21) US\$'000	(Note 21) US\$'000	(Note 20 & 21) US\$'000	(Note 21) US\$'000	000.\$SN	US\$'000
Balance at 1 January 2020	11,173,306	25,597	6,764	4,205	66,337	113,523	4,764	11,394,496
Changes from financing cash flows								
Proceeds from bank loans	8,650,579	Ι	Ι	Ι	Ι	Ι	Ι	8,650,579
Repayment of bank loans	(6,937,063)	Ι	Ι	Ι	Ι	Ι	Ι	(6,937,063)
Proceeds from issue of bonds, net of transaction							Ι	
costs	804,786	Ι	Ι	Ι	Ι	Ι		804,786
Redemption of bonds	(58, 199)	Ι	Ι	Ι	Ι	Ι	Ι	(58, 199)
Interest paid	I	I	I	I	Ι	(526, 756)	Ι	(526, 756)
Repayments of loans from NCI	I	I	(10, 672)	I	Ι	I	Ι	(10,672)
Repayment of loans from third party	Ι	Ι		(3,990)	Ι	Ι	Ι	(3,990)
Repayment of loans from a joint venture	Ι	(59,639)	Ι		Ι	Ι	Ι	(59,639)
Repayment of lease liabilities	I	I	I	I	(13, 632)	I	Ι	(13, 632)
Loans from a joint venture	Ι	31,111	I	I	I	Ι	I	31,111
Loans from NCI	I	Ι	8,849	Ι	Ι	I	Ι	8,849
Total changes from financing cash flows	2,460,103	(28, 528)	(1, 823)	(3,990)	(13,632)	(526, 756)	I	1,885,374
Changes arising from obtaining or losing								
control of subsidiaries or other business	(159, 793)	5,527	7,839	486	3,951	(1,512)	I	(143,502)
Changes arising from assets and liabilities								
classified as held for sales	(751, 344)	Ι	Ι	Ι	I	I	I	(751, 344)
The effect of changes in foreign exchange rates	583,469	876	1,388	29	43,747	872	(137)	630,244
Other changes								
Amortization of transaction costs of bonds and								
bank loans	38,086	Ι	Ι	Ι	Ι	I	Ι	38,086
New leases	Ι	Ι	Ι	Ι	1,576	Ι	Ι	1,576
Interest expense	Ι	Ι	Ι	Ι	3,796	538,102	Ι	541,898
Effective portion of changes in fair value of cash								
flow hedges	Ι	Ι	Ι	Ι	Ι	Ι	1,421	1,421
Other changes	38,086	Ι	Ι	Ι	5,372	538,102	1,421	582,981
Balance at 31 December 2020	13,343,827	3,472	14,168	730	105,775	124,229	6,048	13,598,249

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### **19** Financial derivative liabilities

Interest rate swaps are valued using valuation techniques with market observable inputs. The most frequently applied valuation techniques include swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, interest rates and forward rate curves.

### 20 Other non-current liabilities

	Gro	up	Comp	oany
	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
Security deposits received Provision for reinstatement	151,253	192,345	_	_
costs	768	844	100	100
Advance rental received	—	551	—	—
Lease liabilities	312,117	87,596	100	655
Loans from NCI	3,046	10,388	—	—
Employee bonus/incentive				
payable	16,253	6,364	—	—
Share-based payment liabilities				
(Note 22)	_	66,836	—	—
Deposits received for disposal				
of other investments	128,201	114,396	—	—
Land purchase option	124,917	_	_	_
Others	126,218	73,839	6,966	8,959
-	862,773	553,159	7,166	9,714

Lease liabilities relate to leases of property, plant and equipment (Note 8).

# 21 Trade and other payables

	Gro	up	Com	any
	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
Trade payables	38,225	17,823	_	_
Accrued development	,	,		
expenditure	582,655	702,810	_	_
Accrued operating expenses	251,405	183,676	61,499	18,587
Employee bonus/incentive				
payable	—	38,426	—	—
Advance rental received	42,814	41,458	—	—
Security deposits received	140,967	117,583	—	—
Amounts due to:				
- immediate holding company				
(non-trade)	294,699	—	211,937	—
- subsidiaries (non-trade)	_	_	1,994,605	1,197,400
- joint ventures and associates				
(trade)	2,470	1,592	_	—
- joint ventures and associates				
(non-trade)	42,359	2,553	_	—
- related companies (non-				
trade)	131,211	300,180	—	—
- NCI (trade)	2,992	3,358	—	—
- NCI (non-trade)	28,640	19,652	—	—
Loan from a joint venture				
(interest-bearing)	2,829	3,472	_	—
Loan from NCI (interest-				
bearing)	1,171	3,780	_	—
Loan from a third party				
(interest-bearing)	997	730	—	—
Interest payable	113,281	124,229	10,547	7,805
Consideration payable for				
acquisition of associate and				
subsidiaries	79,849	143,018	—	—
Consideration payable for				
acquisition of investment				
properties	—	8,950	—	—
Deposits received and accrued				
expenses for disposal of				
investment properties	77,211	58,909	—	—
Lease liabilities	31,312	18,179	534	532
Share-based payment liabilities	1,145,871	—	—	—
Land purchase option	77,483			
Other payables				
	<u>144,200</u> 3,232,641	159,886 1,950,264	4,693 2,283,815	<u>14,900</u> 1,239,224

### 21 Trade and other payables (continued)

The non-trade amounts due to immediate holding company, subsidiaries, joint ventures and associates, related companies and NCI relate mainly to payment made on behalf, are unsecured, interest-free and are repayable on demand.

At the reporting date, the loans from joint venture, NCI and third party are unsecured, bear fixed interests ranging from 4.00% to 6.08% (2020: 3.00% to 6.08%) per annum and are repayable on demand.

Lease liabilities relate to leases of property, plant and equipment (Note 8).

Other payables relate principally to retention sums, advance payments received and amounts payable in connection with capital expenditure incurred.

### 22 Equity compensation benefits

### **Co-invest Share Plan**

The Group introduced the Co-Investment Share Plan (the "Co-invest Share Plan") in 2019 that provides eligible employee to indirectly co-invest in GLP's development projects. The Co-invest shares are issued to participants in exchange for cash and at fair value on grant date. The fair value of each Co-invest share granted is derived from the fair value of the Group's identified development projects. Participants may drawdown on interest-bearing loans granted by the Group for up to 80% of the Co-invest shares purchased. Interest rate of the loans are set at the prevailing external borrowing rates. Redemption of shares are initiated by the participants and subject to discretionary rights of the Group. The shares are accounted for as cash-settled share-based payment plan under SFRS(I) 2 *Share Based Payments*.

During the year, fair value of the liability at grant date is recognized either over the period upon development projects stabilization. Re-measurement adjustments are accounted such that the recognized liability at each reporting date equals a defined proportion of total fair value of the liability. Proportion to be recognized is calculated by dividing the development period as at the reporting date by the total time to completion. Re-measurement effects are recognized in profit or loss.

The share-based payment expense recognised in profit or loss during the year is US\$17,459,000 (2020 : Nil)

### **Global Share Plan**

The Group introduced the Global Share Plan (the "Global Share Plan") in 2019 that provides eligible senior personnel and advisors of the Group the opportunity to participate in the value creation of the fund management business of the Group through the acquisition of Global Shares and align the economic interests of the senior personnel and advisors of the Group with those of the Company and its owners in growing the fund management business in a sustainable, profitable manner.

Two types of shares under the Global Share Plan, namely, Award Shares and Leveraged Shares were issued.

# 22 Equity compensation benefits (continued)

### Global Share Plan (continued)

### (a) Award Shares

Award Shares are converted from present or future compensation elected to be in lieu of by the participants at a defined purchase price. The length of the vesting period (i.e. immediately, 36 months or 120 months from the grant date) varies for different group of employees and it is solely at the discretionary of the Company. Vested Award Shares will generally be redeemed but subject to discretionary rights of the Group to adjust the percentage being purchased. Redeemed shares will be settled by cash with reference to the fair market value of the share at date of redemption. The shares are accounted for cash settled share-based plan under SFRS(I) 2 *Share Based Payments*.

Fair value of the liability at grant date is recognized either over the vesting period or immediately should no future services be required. Remeasurements during the vesting period are recognized immediately to the extent that they relate to past services, and over the remaining vesting period to the extent relating to future services. Re-measurement adjustments are accounted such that recognized liability at each reporting date equals a defined proportion of total fair value of the liability. Proportion to be recognized is calculated by dividing the period for which services have been provided as at the reporting date by the total vesting period. Re-measurement effects are recognized in profit or loss.

Fair market value of the share was determined from valuation of fund management business calculated using a combination of income approach and market approach.

During the year the Group accelerated the vesting of the outstanding Award Shares held by the participants. The accelerated vesting of the Award Shares for a participant is still subject to approval from a relevant authority. The approval was considered to be standard and procedural in nature, and thus, the vesting of the accelerated Award Shares of this participant was deemed to have occurred on 22 December 2021.

The following table illustrates the number and fair value of, and movement of Award shares during the year:

	Fix cost per share US\$	Number of shares US\$'000
At 1 January 2020		33,580
Granted during the year	1,080 - 1,984	113,128
Forfeited during the year	1,080	(249)
True-ups	NA	102,084
At 31 December 2020	-	248,543
Fair value of the Award share at reporting date		US\$3,128
Redeemable at the end of the year	-	835

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### 22 Equity compensation benefits (continued)

### Global Share Plan (continued)

### (a) Award Shares (continued)

	Fix cost per share US\$	Number of shares US\$
At 1 January 2021 Granted during the year Redeemed during the year At 31 December 2021	1,166 – 3,979 3,979	248,543 7,182 (22,339) 233,386
Fair value of the Award share at reporting date Redeemable at the end of the year		US\$4,471 233,386
	Gro	oup
	2021 US\$'000	2020 US\$'000
Total share-based payment expense recognised as share-based payment expenses /Total carrying amount of share-based payment liabilities	1,082,264	66,836

### (b) Leveraged Shares

Leveraged Shares are issued to participants at a value agreed on the grant date. Participants may draw down on interest-bearing loans granted by the Group to purchase the Leveraged Shares. The interest rate of the loans is set at prevailing external borrowing rates. The shares vest immediately upon issuance. Redemption of shares is initiated by the participants and subject to the discretionary rights of the Group. The shares are accounted for as an equity-settled share-based payment plan under IFRS 2 Share Based Payments. The fair value of the services received from these equity settled share-based payment transactions at grant date is estimated indirectly with reference to the fair value of the Leverage Shares at grant date.

During the year, the fair value of the Leveraged Shares granted to employees is estimated on the grant date using a Monte-Carlo option pricing model. The exercise price is the principal due <del>on</del> from the participants, including accrued interest. The fair value of the award is expensed on the date of grant, as the Leveraged Shares vest immediately.

The following table illustrates the number and fair value of, and movement of Leveraged shares during the year:

	Fair value per share US\$	Number of shares
At 1 January 2020 Granted during the year Forfeited during the year At 31 December 2020	1,255 – 1,984 1,255 3,128	45,160 124,867 (316) 169,711
Redeemable at the end of the year		169,711

# 22 Equity compensation benefits (continued)

### Global Share Plan (continued)

### (b) Leverage Shares (continued)

)	Leverage Snares (continued)	Fair value per share US\$	Number of shares
	At 1 January 2021		169,711
	Granted during the year 1 March 2021	1,509	1,201
	16 December 2021	585	59,197
		000	230,109
	Redeemed during the year	3,979	(1,955)
	At 31 December 2021		228,154
	Redeemable at the end of the year		228,154
		At 1 March 2021	At 16 December 2021
	Period to maturity Exercise price (US\$)	1.5 years 2,032	0.5 years 4,017
	Risk free rate (%)	0.10 to 1.7	0.10 to 1.7
	Volatility (%)	25 to 40	25 to 40
	Expected term (in years)	0.5 to 4	0.5 to 4
			2021 US\$'000
	Leveraged Shares share-based payment expense recognized as share-based payment expenses		146,720

### 23 Revenue

	Gro	up
	2021 US\$'000	2020 US\$'000
Revenue recognized over time:		
- Rental and related income	1,152,430	1,002,940
- Fund management fee	421,311	523,555
- Non-fund management fee	12,418	8,569
- Financial services	_	13,607
Revenue recognized at point in time:		
- Dividend income from other investments	27,593	10,977
- Sales of goods and financial services	4,309	109,107
- Others	16,127	29,569
	1,634,188	1,698,324

# 24 Other income

Other meome	Gro	Group	
	2021 US\$'000	2020 US\$'000	
Changes in fair value of quoted and unquoted equity			
investments at FVTPL	288,301	155,069	
Government grant	40,443	29,351	
Investment income	26,367	3,762	
Others	10,417	16,319	
	365,528	204,501	

# 25 Net finance costs

	Gro	Group	
	2021	2020	
	US\$'000	US\$'000	
Interest income on:			
<ul> <li>fixed deposits and cash at bank</li> </ul>	10,987	6,311	
- loans to NCI	—	531	
<ul> <li>loans to associate and joint ventures</li> </ul>	47,597	30,630	
<ul> <li>loans to related corporations</li> </ul>	435	_	
- loans to employees	-	2,250	
- loans to third parties	21,738	11,435	
	80,757	51,157	
Amortization of transaction costs of bonds			
and bank loans	(55,516)	(38,086)	
Interest expenses on:	(55,510)	(30,000)	
<ul> <li>financial liabilities measured at amortized costs</li> </ul>	(573,554)	(532,617)	
- loans from immediate holding company	(105)	(20)	
- loans from NCI	(400)	(1,122)	
- loans from associates and joint venture	(59)	(1,031)	
<ul> <li>loans from related corporations</li> </ul>	(0)	(1,354)	
- third parties	(222)	(1,001)	
- lease liabilities	(8,635)	(3,796)	
- others	(4,548)	(1,937)	
Total borrowing costs	(643,039)	(579,984)	
Less: borrowing costs capitalized in investment	(010,007)	(575,501)	
properties 4	26,520	15,898	
Net borrowing costs	(616,519)	(564,086)	
Foreign exchange gain	85,198	185,122	
Net finance costs recognized in profit or loss	(450,564)	(327,807)	

# 26 Profit before tax

The following items have been included in arriving at profit before tax:

		Group	
		2021 US\$'000	2020 US\$'000
(a)	Non-operating income		
	Gain on disposal of subsidiaries	630,198	322,772
	Gain on disposal of associates and joint venture	17,828	5,293
	Loss on liquidation of subsidiaries	—	(115)
	Gain on disposal of investment properties	49,498	10,506
	Gain/(loss) on disposal of property, plant and		
	equipment	138	(1,033)
	Gain on disposal of assets and liabilities classified		
	as held for sale	192,716	121,516
	Bargain purchase gain on acquisition of		
	subsidiaries and joint ventures	19,477	81
	Others	447	575
		910,302	459,595
(b)	Staff costs included in other expenses		
(0)	Share-based payment expenses (Note 22)	(1,246,443)	(66,836)
	Wages and salaries (excluding contributions to	(1,210,115)	(00,050)
	defined contribution plans)	(476,931)	(208,408)
	Contributions to defined contribution plans	(17,346)	(7,095)
	contributions to domined contribution plans	(17,510)	(1,0)0)
(c)	Other expenses include:		
	Amortization of intangible assets and deferred		
	management costs	(9,334)	(7,145)
	Property, plant and equipment written off	—	(14)
	Lease expenses (short-term lease)	(11,257)	(4,127)
(4)	Other information		
(d)			
	Operating expenses arising from investment properties that generate rental income	(775,828)	(455,910)
	properties that generate rental medine	(775,020)	(433,910)

### 27 Tax expense

i un expense	Group	
	2021	2020
	<b>US\$'000</b>	US\$'000
Current tax		
Current year	160,278	171,423
Withholding tax on foreign-sourced income	288,661	155,450
Under provision of prior years' tax	268	1,309
	449,207	328,182
Deferred tax		
Origination and reversal of temporary differences	529,182	255,784
	978,389	583,966
Reconciliation of expected to actual tax		
Profit before tax	2,664,426	2,183,708
Less: Share of results of jointly-controlled entities	(1,077,921)	(405,189)
Profit before share of results of jointly-controlled		
entities and taxation	1,586,505	1,778,519
Income tax using Singapore tax rate of 17%	269,706	302,348
Effect of tax rates in foreign jurisdictions	97,114	94,266
Net income not subject to tax	(166,525)	(170,190)
Non-deductible expenses	400,123	131,504
Deferred tax assets not recognized	88,978	66,429
Recognition of previously unrecognised tax losses	(7,855)	(8,170)
Withholding tax on foreign-sourced income	288,661	155,450
Under or over provision of prior years tax	268	1,309
Others	7,919	11,020
	978,389	583,966

### 28 Notes to the statement of cash flows – Acquisition and disposal

### (A) Acquisition of subsidiaries

The Group acquires subsidiaries that own real estate and the primary reason for the Group's acquisitions is to expand its portfolio of investment properties in different geographical locations. At the time of acquisition, the Group considers whether each acquisition represents the acquisition of a business or the acquisition of an asset. The Group accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property. Typically, the Group assesses the acquisition as a purchase of business when the strategic management function and the associated processes were purchased along with the underlying properties.

### (A) Acquisition of subsidiaries (continued)

### (i) Business Combination during the year ended 31 December 2021

On 18 March 2021, the Group acquired 100% equity interests in GLP Yiwu Pujie Logistics Facilities Co., Ltd, which is principally involved in the provision of logistics facilities and related services. The Group has accounted for the acquisition as a business combination as the acquired inputs (comprising built assets and land banks), substantive processes and organized workforce under the acquisition contributed to the creation of outputs.

Name of subsidiaries	Date acquired	Equity interest acquired %
GLP Yiwu Pujie Logistics Facilities Co., Ltd	March 2021	100
(a) Identifiable assets acquired and liabilities		
		Recognized values on acquisition US\$'000
Investment properties		130,559
Trade and other receivables		1,620
Cash and cash equivalents		2,141
Trade and other payables		(3,537)
Loans and borrowings		(22,532)

Loans and borrowings	(22,532)
Deferred tax liabilities	(14,609)
Net assets acquired	93,642
Bargain purchase gain on acquisition of subsidiaries	(19,477)
Total purchase consideration	(74,165)
Paid by carrying amount of previously held equity interest	18,773
Purchase consideration satisfied in cash	(55,392)
Cash of subsidiary acquired	2,141
Cash outflow on acquisition of subsidiary	(53,251)

From the dates of acquisitions to 31 December 2021, the above-mentioned acquisitions contributed net profit after tax of US\$3,771,000 to the Group's results for the period, before accounting for financing costs attributable to the acquisitions. If the acquisitions had occurred on 1 January 2021, management estimates that consolidated revenue would have been US\$10,938,000 and consolidated profit after tax for the year would have been US\$4,941,000.

### (A) Acquisition of subsidiaries (continued

### (i) Business Combination during the year ended 31 December 2021 (continued)

#### (b) Fair values measurement

The fair values of identifiable assets acquired and liabilities assumed have been determined based on the finalized purchase price allocation.

### Investment properties

The valuation techniques used for measuring the fair value of investment properties were as follows:

- *Income capitalization* The income capitalization method values completed investment properties and capitalizes an income stream into a present value using single-year capitalization rates, the income stream used is adjusted to market rentals currently being achieved within comparable investment properties and recent leasing transactions achieved within the investment property.
- *Residual* The residual method values properties under development and land held for development by reference to their development potential which involves deducting the estimated development costs to complete construction and developer's profit from the gross development value to arrive at the residual value of the property. The gross development value is the estimated value of the property assuming satisfactory completion of the development as at the date of valuation. The estimated cost to complete is determined based on the construction cost per square meter in the pertinent area.

### Acquired receivables

The fair value of trade and other receivables, after taking into account the expected credit losses, is US\$1,620,000.

#### Other current assets and liabilities

Other current assets and liabilities include cash and cash equivalents, trade and other payables and loans and borrowings.

The fair values of these assets and liabilities are determined to approximate the carrying amounts since they are short term in nature.

### (A) Acquisition of subsidiaries (continued)

### (ii) Acquisitions of subsidiaries during the year ended 31 December 2021

The primary reason for the Group's acquisitions of subsidiaries is to expand its portfolio of investment properties in different geographical locations. The Group has accounted for the acquisition as an acquisition of assets.

The list of subsidiaries acquired during the year ended 31 December 2021 is as follows:

Name of subsidiaries	Date acquired	Equity interest acquired %
Anhui Nuohan Intelligent Equipment Co., Ltd.	January 2021	91
GLP Solar GK	March 2021	100
GLP Development Fund ML GK	March 2021	100
Zhuhai Puyi Logistics Industry Investment LLP	March 2021	80
Harbin Suning Purchasing Co., Ltd.	March 2021	100
Changchun Suning Yida Logistics Co., Ltd.	March 2021	100
Shijiazhuang Shining Suning Trading Co., Ltd.	March 2021	100
Jiangsu Zhichen Asset Management Co., Ltd.	March 2021	100
Hefei Luning Yida Logistics Co., Ltd.	March 2021	100
Chengdu Suning Yida Warehousing Co., Ltd.	March 2021	100
Nanjing Jingfu Asset Management Co., Ltd.	March 2021	100
Shaoxing Suning Yuncang Logistics Co., Ltd.	March 2021	98
Fuzhou Suning Tesco Trading Co., Ltd.	March 2021	99
Guiyang Suning Logistics Co., Ltd.	March 2021	100
Yunnan Suning Logistics Co., Ltd.	March 2021	100
Hainan Suning Yida Logistics Co., Ltd.	March 2021	100
Urumqi Suning Tesco Trading Co., Ltd.	March 2021	100
Nanjing Yuyue Asset Management Co., Ltd.	March 2021	100
Lanzhou Suning Purchasing Co., Ltd.	March 2021	100
Jining Yanzhou Suning Yida Logistics Warehousing Co., Ltd.	March 2021	100
Yancheng Yanning Suning Tesco Co., Ltd.	March 2021	100
Wuhu Suning Yida Logistics Co., Ltd.	March 2021	100
Ezhou Suning Yida Logistics Investment Co., Ltd.	March 2021	100
Xuzhou Suning Yida Logistics Co., Ltd.	March 2021	100
Yancheng Yanning Suning Tesco Co., Ltd.	March 2021	100
Ezhou Suning Yida Logistics Investment Co., Ltd.	March 2021	100
GLP Yiwu Pujie Logistics Facilities Co.,Ltd.	March 2021	100
Hangzhou Yunchu Investment Management LLP Shanghai Wangyu Network Technology Co., Ltd.	April 2021 April 2021	100 90
Nanning Xinbao Zhihui Supply Chain Management Co., Ltd.	April 2021	90 90
Wenzhou Chengya Supply Chain Co., Ltd.	May 2021	90 95
Ayase Logistic TMK	May 2021 May 2021	100
Atsugi Logistic TMK	May 2021 May 2021	100
Yachiyo Logistic TMK	May 2021 May 2021	100

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### (A) Acquisition of subsidiaries (continued)

(ii) Acquisitions of subsidiaries during the year ended 31 December 2021

Name of subsidiaries	Date acquired	Equity interest acquired %
Misato 3 Logistic TMK	May 2021	100
Hirakata Logistic TMK	May 2021	100
Suita Logistic TMK	May 2021	100
Haikou Xinjia Logistics Co., Ltd.	June 2021	100
Zhengzhou Donggong Wanchi Industrial Co., Ltd.	June 2021	95
Hangzhou Oujixing Food Co., Ltd.	August 2021	64
Yantai Puxin Supply Chain Technology Co., Ltd.	August 2021	100
Yanpu (Langfang) Supply Chain Management Co.,Ltd.	August 2021	70
Beijing Kirin Property Management Development Co.,Ltd	August 2021	80
Guangde International Investment (Zhejiang) Sports Co., Ltd.	August 2021	100
Beijing Aidixi Technology Co., Ltd.	September 2021	70
Beijing Addison Data Technology Development Co., Ltd	September 2021	70
Beijing Logistics Pte. Ltd.	October 2021	100
Beijing Zhongtai Huasheng Consulting Co., Ltd	November 2021	100
Hubei Woju Food Co., Ltd	November 2021	100
GLP Japan DH TMK	November 2021	100
Beijing Yongle Jiadi Technology Development Co., Ltd.	December 2021	100
Beijing Besunyen Food & Beverage Co., Ltd.	December 2021	100
CCISA123 Incorporadora Ltda	December 2021	100

### (A) Acquisition of subsidiaries (continued)

### (ii) Acquisitions of subsidiaries during the year ended 31 December 2021 (continued)

### Effects of acquisitions

The cash flow and the net assets of subsidiaries acquired during the year ended 31 December 2021 are provided below:

	Recognized values on acquisition US\$'000
Investment properties	1,890,046
Plant and equipment	92,397
Trade and other receivables	71,253
Deferred tax assets	11,206
Other assets	36
Cash and cash equivalents	18,033
Trade and other payables	(667,225)
Loans and borrowings	(280,903)
Other non-current liabilities	(292)
Deferred tax liabilities	(3,981)
Non-controlling interests	(100,374)
Net assets acquired	1,030,196
Purchase consideration payable	(203,692)
Purchase consideration satisfied in cash	(826,504)
Cash of subsidiaries acquired	18,033
Purchase consideration satisfied in cash in relation to	
subsidiaries acquired in prior year	(104,859)
Cash outflow on acquisition of subsidiaries	(913,330)

From the dates of acquisitions to 31 December 2021 the above-mentioned acquisitions contributed net profit after tax of US\$19,522,000 to the Group's results for the period, before accounting for financing costs attributable to the acquisitions. If the acquisitions had occurred on 1 January 2021, management estimates that consolidated revenue would have been US\$86,345,000 and consolidated profit after tax for the year would have been US\$49,274,000.

### (A) Acquisition of subsidiaries (continued)

### (iii) Business combination during the year ended 31 December 2020

On 8 July 2020, the Group acquired 100% equity interests in a central and eastern Europe logistics property platform from a third party (the "Europe Acquisition"), which is principally involved in the provision of logistics facilities and related services. The Group has accounted for the acquisition as a business combination as the acquired inputs (comprising built assets and landbanks), substantive processes and organized workforce under the Europe Acquisition contributed to the creation of outputs.

In connection with the Europe Acquisition, the Group acquired 47 individual entities, of which 28 were held with a view for resale. In line with the Group's acquisition plan, the majority of built assets and related liabilities acquired were accounted as assets/liabilities held for sale whilst other assets (mostly the under development and landbanks) were retained.

On 29 September 2020, the assets and liabilities held for sale were disposed into a newly incorporated fund, Europe Income Fund II ("EIP II") and correspondingly, the goodwill allocated to the assets were transferred to EIP II, of which US65,791,000 was written off (see Note29(C)(i)).

On 29 September 2020, the Group syndicated 73.4% of its equity interest in EIP II and ceased to control the entity. Of the remaining 26.6% equity interest in EIP II retained by the, 16.5% of the equity interest was initially classified as held for sale and subsequently syndicated before the reporting date and 10.1% equity interest was recognized as investment in associate.

From 8 July 2020 to 31 December 2020, the platform contributed revenue of US\$17,486,000 and profit after tax of US\$2,542,000 to the Group's results. If the acquisition had occurred on 1 January 2020, management estimates that consolidated revenue and consolidated profit after tax for the year would have been US\$1,750,783,000 and US\$1,611,678,000 respectively.

The Group completed the purchase price allocation exercise with the assistance of an external professional advisor to determine the fair values assigned to the subsidiaries' identifiable assets and liabilities acquired during the financial year pursuant to the requirements of SFRS(I) 3: *Business Combinations*. Significant management judgement was involved in determining the fair value of these identifiable assets and liabilities based on acceptable valuation procedures and practices that rely on the use of numerous reasonable assumptions.

The list of subsidiaries acquired and accounted as business combinations during the year ended 31 December 2020 is as follows:

### (A) Acquisition of subsidiaries (continued)

### (iii) Business combination during the year ended 31 December 2020 (continued)

Name of subsidiaries	Date acquired	Equity interest acquired %
Shanghai Lingang GLP International Logistics Development	January 2020	70
Tompkins International, LLC	April 2020	66
GELF FizPartner (Poland) sp. z o.o. Goodman Coral Logistics sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Goodman Albertic Logistics sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Goodman Jazzberry Logistics sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z.o.o. Goodman Bone Logistics sp.k.	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Goodman Jasmine Logistics sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Grodzisk Logistics 2 sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Goodman Adonia Logistics sp.k. <sup>1</sup>	July 2020	100
Goodman Poland sp. z o.o.	July 2020	100
Goodman Czech Republic s.r.o.	July 2020	100
Goodman Slovakia s.r.o.	July 2020	100
Goodman Hungary Ingatlankezelő Kft.	July 2020	100
Goodman Poseidon Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Lotus Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Calcite Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Blossom Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Felis Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Morganite Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Ulysse Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Hemera Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Andromeda Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Merengue Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Meteorite Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Thalassa Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Bachata Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Persiphone Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Blacktorn Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Purple Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Delta Logistics (Poland) sp. z o.o.	July 2020	100
KCI Czech, s.r.o. <sup>1</sup>	July 2020	100
Goodman Lilac Logistics (Czech Republic) s.r.o. <sup>1</sup>	July 2020	100
Goodman Lime Logistics (Czech Republic) s.r.o. <sup>1</sup>	July 2020	100
Goodman Lava Logistics (Czech Republic) s.r.o. <sup>1</sup>	July 2020	100
FSX Czech, s.r.o.	July 2020	100

- (A) Acquisition of subsidiaries (continued)
- (iii) Business combination during the year ended 31 December 2020 (continued)

Name of subsidiaries	Date acquired	Equity interest acquired %
Metropol Development s.r.o.	July 2020	100
Goodman Kosice Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 1 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 2 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 3 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 4 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 5 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 6 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 7 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 7 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Agate Kft.	July 2020	100
Goodman Blue Logistics (Hungary) Kft	July 2020	100
Goodman SpacePlus (Slovakia) s.r.o.	July 2020	100
Goodman Shelter Logistics (Poland) sp.z.o.o.	July 2020	100

<sup>1</sup> Entities acquired with a view to resale and hence were classified as held for sale.

### (a) Acquisition-related costs

The Group incurred acquisition related costs of approximately US\$7,075,000, which have been included within other expenses.

### (b) Identifiable assets acquired and liabilities

	Recognized values on acquisition US\$'000
Investment properties	1,868,770
Plant and equipment	4,340
Intangible assets	11,898
Deferred tax assets	255
Trade and other receivables	37,873
Cash and cash equivalents	64,928
Other assets <sup>#</sup>	38,025
Trade and other payables	(86,013)
Loans and borrowings	(112,601)
Current tax payable	(1,574)
Deferred tax liabilities	(208,408)
Other non-current liabilities <sup>#</sup>	(37,678)
Non-controlling interests	(169,533)
Net assets acquired	1,410,282
Goodwill on acquisition of subsidiaries	183,168
Bargain purchase gain on acquisition of subsidiaries	(81)
Total purchase consideration	(1,593,369)
Carrying amount of equity interest held previously	314,003
Satisfied in deposits paid in prior year	83,133
Purchase consideration satisfied in cash	(1,196,233)
Cash of subsidiary acquired	64,928
Cash outflow on acquisition of subsidiary	(1,131,305)

<sup>#</sup> An indemnification asset of US\$25,187,000 was recognized in corresponding to an equivalent amount of contingent liabilities related to tax related obligations of the seller.

From the dates of acquisitions to 31 December 2020, the above-mentioned acquisitions contributed net profit after tax of US\$49,039,000 to the Group's results for the period, before accounting for financing costs attributable to the acquisitions. If the acquisitions had occurred on 1 January 2021, management estimates that consolidated revenue would have been US\$119,358,000 and consolidated profit after tax for the year would have been US\$60,961,000.

The goodwill is mainly attributable to the acquired workforce and its ability to generate future income the synergies expected to be achieved from integrating the acquired business activities into the Group's existing business activities.

### (A) Acquisition of subsidiaries (continued)

### (iii) Business combination during the year ended 31 December 2020 (continued)

### (c) Fair values measurement

The fair values of identifiable assets acquired and liabilities assumed have been determined based on the finalized purchase price allocation.

#### Investment properties

The valuation techniques used for measuring the fair value of investment properties were as follows:

- Income capitalization The income capitalization method values completed investment
  properties and capitalizes an income stream into a present value using single-year
  capitalization rates, the income stream used is adjusted to market rentals currently being
  achieved within comparable investment properties and recent leasing transactions
  achieved within the investment property.
- Residual The residual method values properties under development and land held for development by reference to their development potential which involves deducting the estimated development costs to complete construction and developer's profit from the gross development value to arrive at the residual value of the property. The gross development value is the estimated value of the property assuming satisfactory completion of the development as at the date of valuation. The estimated cost to complete is determined based on the construction cost per square meter in the pertinent area.

### Acquired receivables

The fair value of trade and other receivables, after taking into account the expected credit losses, is US\$37,873,000.

### Other current assets and liabilities

Other current assets and liabilities include cash and cash equivalents, trade and other payables, other current liabilities and short-term borrowings.

The fair values of these assets and liabilities are determined to approximate the carrying amounts since they are short term in nature.

### (A) Acquisition of subsidiaries (continued)

### (iv) Acquisitions of subsidiaries during the year ended 31 December 2020

The list of subsidiaries acquired during the year ended 31 December 2020 is as follows:

Name of subsidiaries	Date acquired	Equity interest acquired %
Hangzhou Yunchu Technology Co., Ltd.	January 2020	100
Shanghai Jiangao Logistics Co., Ltd.	March 2020	100
Jiangsu Kangbo Supply Chain Management Co., Ltd.	March 2020	90
Tompkins International, LLC	April 2020	66
Dalian Global Freezer Zhangzi Island Cold Chain Logistic		
Co., Ltd.	May 2020	75
Suzhou Industrial Park Chuangpu Asset Management Co.,Ltd.	June 2020	70
Shanghai Tongjiang Management Co., Ltd.	July 2020	100
Suzhou Industrial Zone Pushuo Logistic Facilities	August 2020	50
Shanghai Jiangkai Technology Co., Ltd	September	
	2020	100
Green Peak Tech Co., Limited	December	
	2020	100
HK Daily Products Limited	December	
	2020	94
Beijing Huayuan Yingdu Real Estate Development Co., Ltd	December	
	2020	100
Shanghai G2link Internet Technology Co., Ltd	December	
	2020	30
Atlântico PARTICIPACOES LTDA	September	
	2020	100

#### (a) Acquisition-related costs

The total related acquisition costs for the above-mentioned subsidiaries amounted to US\$732,911,000.

### (A) Acquisition of subsidiaries (continued)

### (iv) Acquisitions of subsidiaries during the year ended 31 December 2020 (continued)

### Effects of acquisitions

The cash flow and the net assets of subsidiaries acquired during the year ended 31 December 2020 are provided below:

	Recognized values on acquisition US\$'000
Investment properties	274,867
Plant and equipment	118,178
Intangible assets	2,596
Trade and other receivables	14,131
Other investment	1,134
Other assets	15
Cash and cash equivalents	30,272
Trade and other payables	(89,895)
Loans and borrowings	(31,491)
Other non-current liabilities	(5,329)
Current tax liabilities	(67)
Deferred tax liabilities	(162)
NCI	(13,706)
Net assets acquired	300,543
Total purchase consideration	(300,543)
Purchase consideration payable	37,080
Purchase consideration satisfied in cash	(263,463)
Cash of subsidiaries acquired	30,272
Purchase consideration satisfied in cash in relation to subsidiaries acquired in	
prior year	(73,975)
Cash outflow on acquisition of subsidiaries	(307,166)

### (A) Acquisition of subsidiaries (continued)

(iv) Acquisitions of subsidiaries during the year ended 31 December 2020 (continued)

### Effects of acquisitions (continued)

From the dates of acquisitions to 31 December 2020, the above-mentioned acquisitions contributed net profit after tax of US\$2,368,000 to the Group's results for the period, before accounting for financing costs attributable to the acquisitions. If the acquisitions had occurred on 1 January 2020, management estimates that consolidated revenue would have been US\$52,459,000 and consolidated profit after tax for the year would have been US\$7,103,000.

### (v) Effect of business combination and acquisition of assets on cash flows of the Group

Business combination US\$'000	Acquisition of assets US\$'000	Total US\$'000
(55,392)	(826,504)	(881,896)
2,141	18,033	20,174
—	(104,859)	(104,859)
(53,251)	(913,330)	(966,581)
(1,196,233)	(263,463)	(1,459,696)
64,928	30,272	95,200
_	(73,975)	(73,975)
(1,131,305)	(307,166)	(1,438,471)
	combination US\$'000 (55,392) 2,141 - (53,251) (1,196,233) 64,928 -	combination US\$'000         of assets US\$'000           (55,392) 2,141         (826,504) 18,033           -         (104,859)           (53,251)         (913,330)           (1,196,233) 64,928         (263,463) 30,272           -         (73,975)

### (B) Disposal of subsidiaries

### (i) Disposal of subsidiaries during the year ended 31 December 2021

The list of subsidiaries disposed during the year ended 31 December 2021 is as follows:

Name of subsidiaries	Date disposed	Equity interest disposed %
GLP S Participações S.A.	January 2021	100
GLP T Participações S.A.	January 2021	100
GLP U Participações S.A.	February 2021	100
Atlantico Participações S.A.	February 2021	100
Shanghai Zhongji Yangshan Container Services Co., Ltd.	April 2021	50
Zhuhai Puyi Logistics Industry Investment LLP	June 2021	80
GLP Guangzhou Bonded Development Co.Ltd.	June 2021	100
GLP Guangzhou Warehousing CoLtd.	June 2021	100
GLP Beijing Airport Logistics Development Co.Ltd.	June 2021	100
Pushun Logistics Park Development Co.Ltd.	June 2021	100
Kunshan GLP Dianshanhu Logistics Co.Ltd.	June 2021	100
Suzhou GLP Wangting Development Co.Ltd.	June 2021	100
GLP Solar Pte Ltd	June 2021	100
Amagasaki 4 Logistic TMK	June 2021	100
GLP Solar GK Pte Ltd	June 2021	100
GLP Solar GK	June 2021	100
Shiodome (18) Logistic Pte Ltd	June 2021	100
GLP Development Fund ML GK	June 2021	100
Saitama Misato Pte Ltd	June 2021	100
GLP Beijing Jinma Technology Development Co., Ltd.	August 2021	100
Maishima One TMK	October 2021	100
GH Investment 3 Limited	November 2021	100
Puyang (Shanghai) Development Co., Ltd.	November 2021	100
Gazeley Stoke 220 Ltd	November 2021	100
Gazeley Northampton 4 Limited	November 2021	100
GLP Project Santa Perpetua S.L.	November 2021	100
CLH 84 (HK) Limited	December 2021	100
GLP Taishan Warehousing Co., Ltd.	December 2021	100
Kong Hwa International Holding Company Limited	December 2021	100
Zhong Rong Logistics Facilities Company Limited	December 2021	100
CLH 23 (HK) Limited	December 2021	100
CLH 96 (HK) Limited	December 2021	100
Shenyang Bangsong Logistics Co., Ltd.	December 2021	100
China Logistics Holding LXII Srl (Barbados IBC)	December 2021	100
GLP Laogang Development Co. Ltd.	December 2021	100
CLH 41 (HK) Limited	December 2021	100
Hangzhou Xinyue Industrial Co., Ltd.	December 2021	100

### (B) Disposal of subsidiaries

(i) Disposal of subsidiaries during the year ended 31 December 2021 (continued)

Name of subsidiaries	Date disposed	Equity interest disposed %
Hangzhou Xinheng Corporate Management Co., Ltd.	December 2021	100
Hangzhou Xinke Corporate Management Co., Ltd.	December 2021	100
Huai'an Pufu Technology Development Co., Ltd.	December 2021	100
CLH 106 (HK) Limited	December 2021	100
East Europe Energy New Technology (Shanghai) Development Cooperation Center Co.,	December 2021	100
China Logistics Holding (19) Pte Ltd	December 2021	100
GLP Chongqing Banan Logistics facilities Co., Ltd.	December 2021	100
CLH (40) Pte. Ltd.	December 2021	100
GLP Changsha Jinzhou Logistics Facilities Co.,Ltd.	December 2021	100
CLH (49) Pte. Ltd.	December 2021	100
GLP Pugao Logistics Co.,Ltd.	December 2021	100
China Logistics Holding IV Srl (Barbados IBC)	December 2021	100
China Logistics Holding IX Srl (Barbados IBC)	December 2021	100
China Logistics Holding XXVII Srl (Barbados IBC)	December 2021	100
China Logistics Holding (30) Pte Ltd	December 2021	100
CLH (78) Pte. Ltd.	December 2021	100
CLH (56) Pte. Ltd.	December 2021	100
CLH 43 (HK) Limited	December 2021	100
CLH 112 (HK) Limited	December 2021	100
CLH 32 (HK) Limited	December 2021	100
CLH 40 (HK) Limited	December 2021	100
CLH (44) Pte. Ltd.	December 2021	100
GLP(Guangzhou) Baopu Development Co.Ltd.	December 2021	100
GLP Shanghai Pujin Logistics Facilities Co., Ltd.	December 2021	100
GLP Qihe Logistics Facilities Co., Ltd.	December 2021	100
GLP Xiamen Pulong Logistics Facilities Co., Ltd.	December 2021	100
GLP Tianjin Puda Logistics Facilities Co., Ltd.	December 2021	100
Tianjin Pugang Industrial Technology Co., Ltd.	December 2021	51
Nantong Pucheng Technology Industrial Development Co., Ltd.	December 2021	51
Chengdu Times Noah Ark Education Software Co., Ltd.	December 2021	100
Chengdu Times Noah Ark Information Technology Co., Ltd.	December 2021	100
CLH 123 (HK) Limited	December 2021	100
Pufa (Taizhou) Logistics Facilities Co., Ltd.	December 2021	100
CLH 120 (HK) Limited	December 2021	100
Wenzhou Chengya Supply Chain Co., Ltd.	December 2021	95
Be & Cheery International Limited	December 2021	100
Hangzhou Oujixing Food Co., Ltd.	December 2021	64

### (B) Disposal of subsidiaries (continued)

### (i) Disposal of subsidiaries during the year ended 31 December 2021 (continued)

#### Effects of disposals

The cast flow and the net assets of subsidiaries disposed during the year ended 31 December 2021 are provided below:

	Recognized values on disposal US\$'000
Investment properties	6,377,898
Plant and equipment	160,346
Trade and other receivables	447,482
Cash and cash equivalents	258,220
Other investments	633,190
Other assets	2,461
Deferred tax assets	9,345
Loans and borrowings	(1,430,276)
Other non-current liabilities	(9,710)
Trade and other payables	(1,734,389)
Current tax payable	(45,502)
Deferred tax liabilities	(495,263)
Non-controlling interests	(514,011)
Net assets disposed	3,659,791
Gain on disposal of subsidiaries	630,198
Disposal consideration	4,289,989
Consideration receivable	(885,153)
Non-cash settlement	(411,832)
Cash of subsidiaries disposed	(258,220)
Sales consideration satisfied in cash in relation to subsidiaries	
disposed in prior year	298,056
Cash inflow on disposal of subsidiaries	3,032,840

From 1 January 2021 to the dates of disposal, the above-mentioned subsidiaries contributed US\$272,431,000 and US\$193,673,000 to the Group's revenue and net profit after tax for the year ended 31 December 2021 respectively.

### (B) Disposal of subsidiaries (continued)

### (ii) Disposal of subsidiaries during the year ended 31 December 2020

The list of subsidiaries disposed during the year ended 31 December 2020 is as follows:

Name of subsidiaries	Date disposed	Equity interest disposed 2020 %
Wuxi Pulanfeng New Energy Co., Ltd.	March 2020	100
GLP Hangzhou Logistics Development Co. Ltd.	July 2020	100
GLP (Qingdao) Airport International Logistics Development	;	
Co.Ltd.	September 2020	100
GLP Chongqing Development Co. Ltd.	June 2020	100
Wuxi GLP Logistics Development Co., Ltd.	June 2020	100
Tianjin Pushi Logistics Facilities Co., Ltd.	June 2020	100
Tianjin Puqing Logistics Park Co.Ltd.	July 2020	100
GLP (Ningbo Beilun) Warehousing Co. Ltd.	June 2020	100
GLP Jiashan Pujia Logistics Co. Ltd.	July 2020	100
Jiangsu Beisheng Technology Co. Ltd.	March 2020	100
Kunshan Puxing Logistics Dev Co. Ltd	July 2020	100
GLP(Hangzhou) Warehousing Co. Ltd	July 2020	100
Langfang GLP Warehousing Co., Ltd.	July 2020	100
GLP Tianjin Pujia Logistics Facilities Co. Ltd.	July 2020	100
GLP Changzhou High-tech District Logistics Facilities		
Co., Ltd	June 2020	100
Tianjin Puya Logistics Facilities Co., Ltd.	July 2020	100
GLP Puxin Xi'an Warehousing Service Co., Ltd.	June 2020	100
GLP Wuhan Huangpi Logistics Facilities Co., Ltd.	June 2020	100
GLP Hefei Hi-Tech Logistics Facilities Co., Ltd	June 2020	100
GLP Wuhan Puxia Logistics Facilities Co., Ltd.	June 2020	100
GLP Pukai Xi An Warehousing Service Co., Ltd.	June 2020	100
GLP Changsha Puxia Logistics Facilities Co., Ltd.	June 2020	100
GLP Kunshan Pushi Logistics Facilities Co., Ltd.	May 2020	100
GLP Zhuozhou Logistics Facilities Co., Ltd.	July 2020	100
Hangzhou Linpu Logistics Facilities Co., Ltd.	July 2020	100
Dongguan Ever Profit Logistics Co., Ltd.	May 2020	100
Vailog (Kunshan) Storage Co., Ltd.	June 2020	100

### (B) Disposal of subsidiaries (continued)

(ii) Disposal of subsidiaries during the year ended 31 December 2020 (continued)

Name of subsidiaries	Date disposed	Equity interest disposed 2020 %
Tianjin Puling Warehousing Service Co.,Ltd.	June 2020	100
Shenyang Puling Warehousing Services Co., Ltd	June 2020	100
Xi'an Kapu Logistics Facilities Co., Ltd.	May 2020	96
Suzhou Industric Park Pushang Logistics Facilities Co., Ltd.	Sept 2020	100
Guangzhou Pufu Warehousing Service Co., Ltd.	May 2020	80
Sanhui Food Logistic (Tianjin) Co., Ltd.	May 2020	90
Global Logistic Properties (ChengDu) Warehousing Facilities	June 2020	100
GLP Feidong Logistics Facilties Co. Ltd	June 2020	100
GLP Kunshan Pujiang Logistics Facilities Co. Ltd	June 2020	100
Suzhou Yuhang Logistics Co., Ltd.	June 2020	100
CLH 38 (HK) Limited	September 2020	100
Foshan Pudan Warehousing Services Co., Ltd	May 2020	100
GLP China Financing Holding Limited	June 2020	100
Tompkins International LLC	December 2020	100
CLH 12(HK) Limited	December 2020	100
GLP Golden Lincoln A Partners, LP	December 2020	100
GLP Nantong NSIP Logistics Facilities Co., Ltd	December 2020	100
Buffalo (Jinan) Warehousing Co., Ltd	December 2020	100

### (B) Disposal of subsidiaries (continued)

### (ii) Disposal of subsidiaries during the year ended 31 December 2020 (continued)

### Effects of disposal

The cash flow and the net assets of subsidiaries disposed during the year ended 31 December 2020 are provided below:

	Recognized values on disposal 2020 US\$'000
Investment properties	2,428,724
Plant and equipment	85,611
Interests in associates	352,379
Intangible assets	30,441
Trade and other receivables	663,243
Deferred tax assets	9,671
Other investments	241,258
Other assets	15,705
Cash and cash equivalents	416,851
Trade and other payables	(775,167)
Loans and borrowings	(303,887)
Other non-current liabilities	(6,644)
Current tax liabilities	(1,688)
Deferred tax liabilities	(304,950)
NCI	(60,745)
Net assets disposed	2,790,802
Gain on disposal of subsidiaries <sup>1</sup>	381,420
Disposal consideration	3,172,222
Disposal consideration receivables	(292,233)
Non-cash settlement	(430,440)
Cash of subsidiaries disposed	(416,851)
Sales consideration satisfied in cash in relation to subsidiaries disposed in prior	
year	227,419
Cash inflow on disposal of subsidiaries	2,260,117

From 1 January 2020 to the dates of disposal, the above-mentioned subsidiaries contributed US\$210,113,000 and US\$46,804,000 to the Group's revenue and net profit after tax for the year ended 31 December 2020 respectively.

<sup>1</sup> Including realization of fair value gains amounting to US\$58,648,000 which was reclassified from capital reserve to retained earnings.

### (C) Assets and liabilities classified as held for sale

### (i) Disposal of assets and liabilities classified as held for sale during the year ended 31 December 2021

During the year ended 31 December 2021, the Group syndicated equity interest in Fundo de Investimento em Participacoes Camacari Multiestrategia and its subsidiaries (FIP IV), GLP Capital Partners IV LP, Shanghai Lingang and a portfolio of investment property-holding entities in China.

### Effects of disposals

	Recognized values on disposal 2021 US\$'000
Investment properties	2,428,616
Jointly-controlled entities	101,996
Intangible assets	34,730
Plant and equipment	95
Trade and other receivables	59,559
Cash and cash equivalents	167,979
Other assets	357,818
Deferred tax assets	1,895
Loans and borrowings (non-current)	(341,150)
Trade and other payables	(242,113)
Current tax payable	(5,490)
Deferred tax liabilities	(288,081)
Non-controlling interests	(213,030)
Net assets disposed	2,062,824
Gain on disposal of assets and liabilities classified as held for sale	192,716
Disposal consideration	2,255,540
Disposal consideration receivable	(220,073)
Cash of subsidiaries disposed	(167,979)
Cash Inflow on disposals of subsidiaries	1,867,488

### (C) Assets and liabilities classified as held for sale (continued)

### (ii) Disposal of assets and liabilities classified as held for sale during the year ended 31 December 2020

During the year ended 31 December 2020, the Group completed the syndication of EIP II, a portfolio of investment properties in US and a piece of land in China.

### Effects of disposals

	Recognized values on disposal 2020 US\$'000
Investment properties	2,738,512
Intangible assets	65,791
Plant and equipment	120
Trade and other receivables	58,560
Cash and cash equivalents	99,876
Other assets	19,709
Deferred tax assets	6,920
Loans and borrowings(non-current)	(1,331,038)
Other non-current liabilities	(317)
Trade and other payables	(73,187)
Current tax payable	(621)
Deferred tax liabilities	(92,008)
Non-controlling interests	(9,254)
Net assets disposed	1,483,063
Equity interest retained as investment in associate and joint venture	(104,980)
Gain on disposal of assets and liabilities classified as held for sale	121,516
Disposal consideration	1,499,599
-Disposal consideration receivable	(358,488)
Non-cash settlement	66,264
Cash of subsidiaries disposed	(99,876)
Cash Inflow on disposal of subsidiaries	1,107,499

### **29 Operating segments**

The Group has five reportable geographical segments, representing its operations in the PRC, Japan, USA, Brazil and Europe, which are managed separately due to the different geographical locations. The Group also has two reportable business segments, representing its real estate business and financial services business. The Group's CODM review internal management reports on these segments on a quarterly basis, at a minimum, for strategic decisions making, performance assessment and resources allocation purposes.

Performance of each reportable segment is measured based on segment revenue and segment earnings before net interest expense, tax expense, and excluding changes in fair value of investment properties held by subsidiaries, associates and joint ventures (net of tax) ("PATMI excluding revaluation"). PATMI excluding revaluation is used to measure performance as management believes that such information is the most relevant in evaluating the results of these segments relative to other entities that operate within the logistics industry. Segment assets and liabilities are presented net of inter-segment balances. Monetized fair value gains ("MFV") is a performance indicator for the Group's real estate business. It is used to measure the earnings realized upon the sale of an asset, and is calculated based on the difference between the selling price to related companies and third parties and the historical cost of the asset.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. There are no transactions between reportable segments.

Segment assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

<b>Operating segments (continued)</b>	nents (c	ontinu	(pa											
Information regarding the Group's reportable g	ng the Gro	up's repo	rtable geo	cographical segments is presented in the tables below.	segments	is presen	nted in the	e tables b	elow.					
Information about reportable geographical segments	reportabl	le geograj	phical seg	gments										
	Id	PRC	Jar	Japan	NSA	V	Brazil	lizi	Europe	ope	Oth	Others	To	Total
Group	2021 US\$*000	2020 US\$'000	2021 US\$*000	2020 US\$*000	2021 US\$*000	2020 US\$'000	2021 US\$*000	2020 US\$*000	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$*000	2021 US\$*000	2020 US\$*000
Continuing operations <i>Revenue and expenses</i> External revenue	1,264,941 1,140,908	1,140,908	261,430	434,697	16,446	38,918	12,482	10,717	78,889	73,084	I	I	1,634,188	1,698,324
Changes in fair value of investment properties held by subsidiaries	973,433	532,835	3,319	27,447	109,413	24,412	I	56,068	273,587	15,013	1	I	1,359,752	655,775
Share of changes in fair value of investment properties (net of tax) held by associates and joint ventures	96,414	30,210	280,934	123,554	I	I	7,214	74,653	134,950	23,327	I	I	519,512	251,744
Net finance (costs)/income	(403,274)	(138,707)	155	(324)	(6,518)	(8,854)	3,921	3,502	(498)	(11,517)	(44, 350)	(171,907)	(450, 564)	(327,807)
Tax expense	(865,768)	(537,986)	(19,602)	(17, 134)	(23,918)	(7,811)	(9,198)	(20, 302)	(59,436)	520	(467)	(1,253)	(978,389)	(583,966)
Profit/(Loss) after tax	1,839,638	1,294,543	707,999	397,045	148,126	29,234	4,727	160,302	360,238	63,882 (	(1, 374, 691)	(345,264)	1,686,037	1,599,742
Monetized fair value gains	1,356,310	780,033	733,181	658,315	48,405	60,331	33,199	26,154	11,337	57,532	I	I	2,182,432	1,582,365
Profit attributable to:														
Owners of the Company ("PATMI") - NCI	985,471 854,167	671,618 622,925	707,999 -	392,509 4,536	83,032 65,094	29,243 (9)	4,727 _	149,713 10,589	360,238 _	63,882 ( _	(1,356,732) (17,959)	(366,380) 21,116	784,735 901,302	940,585 659,157
revaluation	666,030	505,963	423,912	242,880	(3,404)	9,957	(2,487)	38,055	13,067	29,784 (	(1,356,732)	(366,380)	(259,614)	460,259

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## 29 **Operating segments (continued)**

Information about reportable geographical segments (continued)

	PR	PRC	Japan	'n	USA		Brazil	ai I	Europe	pe	Others	ers	Total	al
	2021 USS'000	2020 USS'000	2021 USS'000	2020 USS'000	2021 USS'000	2020 USS'000	2021 USS'000	2020 USS'000	2021 USS'000	2020 USS'000	2021 USS'000	2020 USS'000	2021 USS'000	2020 USS'000
Group														
Assets and liabilities														
Investment properties	15,269,504 21,380,459	21,380,459	111,919	265,831	575,928	174,413	24,237	103,272	637,709	514,454	I	I	16,619,297	22,438,429
Associates and joint ventures Other segment assets	5,892,053 12,569,550 22,721,107	3,890,765 7,450,357 22,721,581	702,076 818,278 1 622 372	935,370 777,848 1 070,040	7,619 179,161 762 708	- 509,013 582 176	553,993 175,009 752 730	558,944 150,105 812 221	622,929 735,630 1 006 768	448,847 272,266 1 235 567	467,890 5,390,570 5 858 460	310,643 2,661,554 2,022,107	8,246,560 19,868,198 44 734 055	6,144,569 11,821,143 40,404,141
Reportable segment	101,101,00	100,17/,70	1,032,270	1,979,049	102,108	003,420	657,561	012,221	1,990,208	1,00,007,1	004,000,0	2,912,191	ccu, <del>2</del> 6, / <del>5</del> 4	40,404,141
Loans and borrowings Other segment liabilities	(8,182,294) (6,631,391)	(8,182,294) $(10,246,348)(6,631,391)$ $(4,877,417)$	(124,258) (230,179)	(154,364) (202,611)	(196,695) (89,881)	(40,114) (12,433)	(42,295) (35,021)	(29,735) (40,422)	(167, 348) (394, 614)	(95,138) (119,496)	(3,042,849) (1,284,596)	(95,138) (3,042,849) (2,778,128) (11,755,739) (13,343,827) 119,496) (1,284,596) (203,277) (8,665,682) (5,455,656)	2,778,128) (11,755,739) (13,343,827) (203,277) (8,665,682) (5,455,656)	13,343,827) (5,455,656)
Reportable segment liabilities	(14,813,685) (15,123,765)	(15,123,765)	(354,437)	(356,975)	(286,576)	(52,547)	(77,316)	(70,157)	(561,962)	(214,634)	(4,327,445)	(214,634) (4,327,445) (2,981,405) (20,421,421) (18,799,483)	20,421,421) (	18,799,483)
Other information														
Depreciation and amortization Interest income	(27,898) 60,018	(24,353) 41,455	(10,614) (102)	(7,512) 143	(234) _	(233) 39	(4,182) 5,536	(1,080) 873	(8,052) 9,142	(5,255) 32	(2,917) 6,163	(2,341) 8,616	(53,897) 80,757	(40,774) 51,157
NCI's share of EBIIDA excluding revaluation <sup>1</sup> Capital expenditure <sup>2</sup>	808,274 2,074,769	615,962 1,384,419	$^{-}$ 1,273,440	235,502	385,214	$^{-}_{95,165}$	$^{-}_{1,159}$	$^{-}$ 24,896	-346,151	213,615	$^{-}_{2,676}$	$^{-1.715}$	808,274 4,083,409	615,962 1,955,312
Notes:														
<sup>1</sup> EBITDA refers to EBIT excluding depreciation and amortization	BIT excludi	ng depreciat.	ion and amo	rtization.										
2. Coniel anematica includas consistente and daulanemat consultants of financial and consistion of anomatica and	soo oopulou:	not an tion	4000 000000	وامتنده لمسم	+	anditure of	tor other other	a no internet of	diamon lan	the second second	م المسالم الم	and sometimes	**	

<sup>2</sup> Capital expenditure includes acquisition, borrowing costs and development expenditure of investment properties and acquisition of property, plant and equipment.

					<b>GLP Pte. Ltd. and its subsidiaries</b> <i>Financial statements</i> <i>Year ended 31 December 2021</i>	<b>P Pte. Ltd. and its subsidiaries</b> Financial statements Year ended 31 December 2021
<b>Operating segments (continued)</b>						
Information about reportable business segments (continued)	ontinued)					
	Real estate	tate	Financial services	services	Total	
Group	1202 US\$'000	000,\$SU	1202 US\$'000	2020 US\$2000	1202 US\$'000	000,\$SU
Continuing operations						
<b>Revenue and expenses</b> External revenue	1,634,188	1,575,180	I	123,144	1,634,188	1,698,324
Operating expenses and cost of goods sold	(775,828)	(455,910)	Ι	(114, 806)	(775,828)	(570,716)
Net finance (costs)/income	(450, 564)	(328,832)	I	1,025	(450,564)	(327,807)
Tax (expense)/credits	(978,389)	(585,739)	I	1,773	(978,389)	(583,966)
Profit/(Loss) after tax	1,686,037	1,616,607	I	(16,865)	1,686,037	1,599,742

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### **30** Financial risk management

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these financial statements.

### (a) Risk management framework

The Group adopts the risk management policies and guidelines of the ultimate holding entity, GLP Holdings, L.P., which has a system of controls in place to create an acceptable balance between the costs of risks occurring and the cost of managing the risks. Risk management policies and guidelines are reviewed regularly to reflect changes in market conditions and the Group's activities.

### (b) Credit risk

Credit risk is the risk of financial loss resulting from the failure of a customer or counterparty to meet its contractual obligations. Financial transactions are restricted to counterparties that meet appropriate credit criteria that are approved by the Group and are being reviewed on a regular basis. In respect of trade receivables, the Group has guidelines governing the process of granting credit and outstanding balances are monitored on an ongoing basis. Concentration of credit risk relating to trade receivables is limited due to the Group's many varied customers. These customers are engaged in a wide spectrum of activities and operate in a variety of markets.

### Exposure to credit risk

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	Gro	up	Comp	any
	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
Trade and other receivables (non-current				
and current) <sup>1</sup>	7,308,960	5,080,301	5,795,912	3,491,017
Cash and cash equivalents	2,045,215	1,421,617	964,548	37,314
	9,354,175	6,501,918	6,760,461	3,528,331

### Notes:

<sup>1</sup> Excludes prepayments, prepaid construction costs, deferred management costs, deferred expenditure and land purchase option.

### (b) Credit risk (continued)

### Exposure to credit risk (continued)

The maximum exposure to credit risk for financial assets at the reporting date by geographic region is as follows:

	Gro	up	Comp	oany
	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
PRC	3,423,025	3,376,542	_	_
Japan	276,753	293,836	—	_
Singapore	5,253,198	2,516,061	6,760,461	3,528,331
US	73,046	106,767	_	_
Europe	154,471	138,310	_	_
Others	173,682	70,402	_	_
	9,354,175	6,501,918	6,760,461	3,528,331

### Expected credit loss assessment for cash and cash equivalents

Impairment on cash and cash equivalents has been measured on the 12-month expected loss basis and reflects the short-term maturities of the exposures. The Group considers that its cash and cash equivalents have low credit risk based on external credit ratings of the counterparties and low credit risks exposures. The amount of ECL on cash and cash equivalents was negligible.

Expected credit loss assessment for employee loans, loans and amounts due from immediate holding company, subsidiaries, associates, investee, NCI, joint ventures and related companies and loans to third parties

Management assessed the credit loss associated with the employee loans, amounts and loans due from immediate holding company, subsidiaries, associates, investee, NCI, joint ventures and related companies and loans to third parties to be insignificant. The analysis performed assessed the probability of default and calculated ECLs across the portfolio. The view taken by management is that these are immaterial and there is no impairment issue for the year ended 31 December 2021

### (c) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group actively manages its debt maturity profile, operating cash flows and the availability of funding so as to ensure that all refinancing, repayment and funding needs are met. The Group maintains a level of cash and cash equivalents deemed adequate by management to meet the Group's working capital requirement. In addition, the Group strives to maintain available banking facilities at a reasonable level to its overall debt position. As far as possible, the Group will raise medium and long-term funding from both capital markets and financial institutions and prudently balance its portfolio with some short-term funding so as to achieve overall cost effectiveness.

### (c) Liquidity risk (continued)

The following are the contractual maturities of financial liabilities, including interest payments and excluding the impact of netting agreements:

				Cash flows	
Group	Carrying amount US\$'000	Contractual cash flows US\$'000	Within 1 year US\$'000	From 1 to 5 years US\$'000	After 5 years US\$'000
31 December 2021					
Non-derivative financial liabilities					
Bank loans	4,811,911	5,519,315	851,472	2,462,667	2,205,176
Bonds	6,943,828	7,773,866	962,570	6,107,875	703,421
Trade and other payables <sup>1</sup>	4,052,600	4,113,347	3,423,809	626,672	62,866
	15,780,884	17,406,528	5,237,851	9,197,214	2,971,463
Derivative financial liabilities					
Interest rate swaps (net-settled)	4,359	5,026	1,655	3,371	-
-	15,785,243	17,411,554	5,239,506	9,200,585	2,971,463
31 December 2020					
Non-derivative financial liabilities					
Bank loans	6,632,698	7,727,626	1,170,121	3,790,407	2,767,098
Bonds	6,711,129	7,680,892	2,644,699	3,539,238	1,496,955
Trade and other payables <sup>1</sup>	2,461,414	2,479,267	2,007,178	435,972	36,117
	15,805,241	17.887.785	5.821.998	7.765.617	4,300,170
Derivative financial liabilities			•,•==;;;;•	.,,	.,,
Interest rate swaps (net-settled)	6,048	7,449	1,873	5,576	_
	15,811,289	17,895,234	5,823,871	7,771,193	4,300,170
Company					
31 December 2021					
Non-derivative financial liabilities					
Bank loans	881,240	958,885	210,084	169,927	578,874
Bonds	2,161,609	2,414,990	68,305	2,076,794	269,891
Trade and other payables	2,290,981	2,289,981	2,282,815	7,166	-
	5,333,830	5,663,856	2,561,204	2,253,887	848,765
Derivative financial liabilities	4.250	5.026	1 (55	2 271	
Interest rate swaps (net-settled)	4,359	5,026	1,655	3,371 2,257,258	040765
-	5,338,189	5,668,882	2,562,859	2,257,258	848,765
31 December 2020					
Non-derivative financial liabilities					
Bank loans	834,522	874,559	269,151	605,408	_
Bonds	1,943,606	2,228,786	61,153	1,714,913	452,720
Trade and other payables	1,248,938	1,248,938	1,239,224	9,714	_
_	4,027,066	4,352,283	1,569,528	2,330,035	452,720
Derivative financial liabilities					
Interest rate swaps (net-settled)	6,048	7,449	1,873	5,576	_
1 \	4.033.114	4,359,732		2,335,611	452,720

### Note:

1 Excludes advance rental received.

### (d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the Group's income. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

### **Currency risk**

The Group operates mainly in the PRC, Japan, USA, Brazil and Europe. Other than the respective functional currency of the Group's subsidiaries, the foreign currency which the Group has exposure to at the reporting date is the US Dollar.

The Group maintains a natural hedge, wherever possible, by borrowing in the currency of the country in which the investment is located. Foreign exchange exposures in transactional currencies other than the functional currencies of the operating entities are kept to an acceptable level.

The Group also monitors any surplus cash held in currencies other than the functional currency of the respective companies and uses sensitivity analysis to measure the foreign exchange risk exposure. Where necessary, the Group will use foreign exchange contracts to hedge and minimize net foreign exchange risk exposures. In relation to its overseas investments in foreign subsidiaries whose net assets are exposed to currency translation risk and which are held for long-term investment purposes, the differences arising from such translation are captured under the foreign currency translation reserve. These translation differences are reviewed and monitored on a regular basis.

GLP Pte. Ltd. and its subsidiaries	Financial statements	Year ended 31 December 2021
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### (d) Market risk (continued)

### Currency risk (continued)

The Group's and Company's exposures to foreign currencies (financial assets and liabilities not denominated in the respective entities' functional

currencies) as at 31 December 2021 and 31 December 2020 are as follows:	021 and 31 Dec	cember 2020 a	tre as follows:					
Group	United States Dollar US\$*000	Japanese Yen US\$'000	Singapore Dollar US\$*000	Hong Kong Dollar US\$*000	Chinese Renminbi US\$'000	Euros US\$'000	Pound Sterling US\$*000	Polish Zloty US\$^000
<b>31 December 2021</b> Financial assets Cash and cash equivalents	85,712	×	8,288	3,884	578,818	22,184	1,111	317
Trade and other receivables Other investment	49,021 967,170	533,868 679	5,744	8 48,619	44,951	257,323 	151,138	
	1,101,903	534,555	14,032	52,511	623,769	279,507	152,249	317
Financial liabilities Bank loans	(572.726)	(681.240)	I	I	I	I	I	I
Bonds	(1,326,000)	(382, 184)	Ι	Ι	Ι	(487, 031)	I	I
Trade and other payables	(6, 284)	(767, 806)	(534)	I	(578, 762)	(2, 110)	I	I
	(1,905,010)	(1, 831, 230)	(534)	I	(578,762)	(489, 141)	I	I
Net financial (liabilities)/assets Add: Loans/Bonds designated for net investment hedge	I	1,089,677	I	I	I	413,410	I	I
Currency exposure of net financial (liabilities)/assets	(803, 107)	(206,998)	13,498	52,511	45,007	203,776	152,249	317

						612	<b>GLP Pte. Ltd. and its subsidiaries</b> <i>Financial statements</i> <i>Year ended 31 December 2021</i>	<b>. and its subsidiaries</b> Financial statements d 31 December 2021
Financial risk management (continued)	t (continued)							
(d) Market risk (continued)								
Currency risk (continued)								
Group	United States Dollar US\$*000	Japanese Yen US\$*000	Singapore Dollar US\$'000	Hong Kong Dollar US\$'000	Chinese Renminbi US\$'000	Euros US\$*000	Pound Sterling US\$*000	Polish Zloty US\$*000
<b>31 December 2020</b> Financial assets								
Cash and cash equivalents Trade and other receivables Other investment	104,051 40,262 623-105	77 12,228 536	5,250	7,571 9 48.605	6,938	23,582 241,092 15	40,328 75,634 	10,162 3,961
	767,418	12,841	5,340	56,185	6,940	264,689	115,962	14,123
Financial liabilities Bank loans	(1,831,531)	(572,522)	I	(942,160)	I	(39,302)	(55,836)	I
Bonds Trade and other payables	(500,000) (7,383)	(424,296) (730,827)	_ (532)			(528, 599) (347, 473)	_ (244,266)	- (10,324)
	(2, 338, 914)	(1,727,645)	(532)	(942, 160)	T	(915,374)	(300, 102)	(10, 324)
Net financial (liabilities)/assets Add: Loans/Bonds designated for net investment hedge	I	1,021,010	I	I	I	368,790	I	I
Currency exposure of net financial (liabilities)/assets	(1,571,496)	(693,794)	4,808	(885,975)	6,940	(281,895)	(184, 140)	3,799

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### (d) Market risk (continued)

### Currency risk (continued)

Company	Japanese Yen US\$'000	Singapore Dollar US\$'000	Chinese Renminbi US\$'000	Euros US\$'000	Pound Sterling US\$'000
31 December 2021					
Financial assets					
Cash and cash equivalents	8	365	578,818	12	2
Trade and other receivables	487,361	5,745	44,951	257,323	151,138
	487,369	6,110	623,769	257,335	151,140
Financial liabilities					
Bank loans	(681,240)	_	_	(407.021)	_
Bonds	(382,184)	(524)	(570 7(2))	(487,031)	—
Trade and other payables	(767,807)	(534)	(578,762)	(2,110)	
	(1,831,231)	(534)	(578,762)	(489,141)	
Net financial (liabilities)/assets					
Currency exposure of net					
financial (liabilities)/					
assets	(1,343,862)	5,576	45,007	(231,806)	151,140
21 D					
31 December 2020 Financial assets					
Cash and cash equivalents	77	64	2	13	1
Trade and other receivables	12,228	5,250	6,938	238,538	69,506
	12,228	5,314	6,940	238,558	69,507
	12,505	3,511	0,910	250,551	07,507
Financial liabilities					
Bank loans	(572,522)	_	_	_	_
Bonds	(424,296)	_	_	(528,599)	_
Trade and other payables	(730,827)	(532)	_	(62,258)	_
	(1,727,645)	(532)	_	(590,857)	_
Net financial (liabilities)/assets					
Currency exposure of net					
financial (liabilities)/ assets	(1,715,340)	4,782	6,940	(352,306)	69,507

### (d) Market risk (continued)

### **Currency risk (continued)**

### Sensitivity analysis

A 10% strengthening of foreign currency against the respective functional currencies of the subsidiaries at the reporting date would have increased/(decreased) profit before tax by the amounts shown below. The analysis assumes that all other variables, in particular interest rates, remain constant.

	Gro	up	Comp	any
	2021 US\$'000	2020 US\$'000	2021 US\$'000	2020 US\$'000
US Dollar <sup>1</sup>	(80,311)	(157,150)	_	_
Japanese Yen <sup>2</sup>	(20,700)	(69,379)	(134,386)	(171,534)
Singapore Dollar <sup>2</sup>	1,350	481	558	478
Hong Kong Dollar <sup>2</sup>	5,251	(88,598)	1	_
Chinese Renminbi <sup>2</sup>	4,501	694	4,501	694
Euros <sup>2</sup>	20,378	(28,190)	(23,181)	(35,231)
Sterling Pound <sup>2</sup>	15,225	(18,414)	15,114	6,951
Polish Zloty <sup>2</sup>	32	380		

Notes:

<sup>1</sup> As compared to functional currency of Renminbi.

<sup>2</sup> As compared to functional currency of US Dollar.

A 10% weakening of foreign currency against the respective functional currencies of the subsidiaries at the reporting date would have the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

### Interest rate risk

The Group's interest rate risk arises primarily from the interest-earning financial assets and interest-bearing financial liabilities.

The Group manages its interest rate exposure by maintaining a mix of fixed and variable rate borrowings. Where necessary, the Group hedges a portion of its interest rate exposure within the short to medium term by using interest rate derivatives.

The Group classifies these interest rate swaps as cash flow hedges which were effective during the year.

### (d) Market risk (continued)

### Interest rate risk (continued)

The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference interest rates, tenors, repricing dates and maturities and the notional or par amounts.

The Group assesses whether the derivative designated in each hedging relationship is expected to be effective in offsetting changes in cash flows of the hedged item using the hypothetical derivative method.

In these hedging relationships, the main sources of ineffectiveness are:

- the effect of the counterparty and the Group's own credit risk on the fair value of the swaps, which is not reflected in the change in the fair value of the hedged cash flows attributable to the change in interest rates; and
- differences in repricing dates between the swaps and the borrowings.

### Interest rate benchmark reform

A fundamental reform of major interest rate benchmarks is being undertaken globally, including the replacement of some interbank offered rates (IBORs) with alternative risk-free rates (referred to as 'IBOR reform'). The Group has exposures to IBORs on its financial instruments that will be replaced or reformed as part of these market-wide initiatives. The Group's main IBOR exposure at 31 December 2021 was indexed to USD LIBOR. The Secured Overnight Financing Rate (SOFR) has been identified by the relevant regulatory and industry bodies as the alternative benchmark rate to replace the USD LIBOR. The timeline for SOFR to replace USD LIBOR is by 30 June 2023.

The Group monitors and manages its transition to alternative rates. The Group evaluates the extent to which contracts reference IBOR cash flows, whether such contracts will need to be amended as a result of IBOR reform, the amounts of such contracts that include an appropriate fallback clause and how to manage communication about IBOR reform with counterparties. It provides periodic reports to the Board of Directors of interest rate risk and risks arising from IBOR reform.

The Group considers that a contract is not yet transitioned to an alternative benchmark rate when interest under the contract is indexed to a benchmark rate that is still subject to IBOR reform, even if it includes a fallback clause that deals with the cessation of the existing IBOR (referred to as an 'unreformed contract').

### (d) Market risk (continued)

### Interest rate risk (continued)

### Interest rate benchmark reform (continued)

The following table shows the total amounts of unreformed contracts and those with appropriate fallback language at 1 January 2021 and at 31 December 2021. The amounts of financial assets and liabilities are shown at their carrying amounts and derivatives are shown at their notional amounts.

	Gro	oup	Com	pany
	Total amount of unreformed contracts US\$'000	Amount with appropriate fallback clause US\$'000	Total amount of unreformed contracts US\$'000	Amount with appropriate fallback clause US\$'000
31 December 2021 Financial liabilities	219 150	210 150	200,000	200,000
Loans and borrowings	318,156	318,156	200,000	200,000
<b>1 January 2021</b> Financial liabilities Loans and borrowings	318,156	318,156	200,000	200,000

### Hedge accounting

As a result of these uncertainties, significant judgement is involved in determining certain hedge accounting relationships that hedge the variability of interest rate risk due to expected changes in IBORs continue to qualify for hedge accounting as at 31 December 2020. IBORs continue to be used as a reference rate in financial markets and is used in the valuation of instruments with maturities that exceed the expected end date for IBOR. The Group believes the current market structure supports the continuation of hedge accounting as at 31 December 2020. The Group applies the amendments to SFRS(I) 9 issued in December 2020 to those hedging relationships directly affected by IBOR reform.

At 31 December 2021, the Group has interest rate swaps classified as cash flow hedges with notional contractual amount of JPY60,000 million (2020: JPY60,000 million) which pay fixed interest rates ranging from 0.23% to 0.36% (2020: 0.23% to 0.36%) per annum and receive variable rates ranging equal to JPY TIBOR (2020: JPY TIBOR) on the notional amount.

### (d) Market risk (continued)

### Interest rate risk (continued)

### Exposure to interest rate risk

At the reporting date, the interest rate profile of interest-bearing financial liabilities (after taking into account the effects of the interest rate swaps) are as follows:

	Gro	up	Com	any	
		Principal/		Principal/	
	Carrying	notional	Carrying	notional	
	amount	amount	amount	amount	
	US\$'000	US\$'000	US\$'000	US\$'000	
31 December 2021					
Fixed rate instruments					
Loans and borrowings	7,928,529	7,962,388	3,042,849	3,076,708	
Payables	306,592	306,592	635	635	
	8,235,121	8,268,980	3,043,484	3,077,343	
=					
Variable rate					
instruments					
Loans and borrowings	3,827,210	3,827,540	_	_	
<b>31 December 2020</b>					
Fixed rate instruments					
Loans and borrowings	7,454,802	7,488,284	2,778,128	2,811,609	
Payables	93,033	93,033	-	_	
-	7,547,835	7,581,317	2,778,128	2,811,609	
-					
Variable rate					
instruments					
Loans and borrowings	5,889,025	5,849,839	-		

Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through the profit or loss. Therefore, a change in interest rates at the reporting date would not affect profit or loss.

### (d) Market risk (continued)

### Interest rate risk (continued)

### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased/(decreased) profit before tax and equity by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

	Gro	սթ	Com	pany
	100 bp	100 bp	100 bp	100 bp
	Increase US\$'000	Decrease US\$'000	Increase US\$'000	Decrease US\$'000
<b>31 December 2021</b>				
Loans and borrowings	(35,824)	35,824		
31 December 2020				
Loans and borrowings	(58,890)	58,890		_

### Other market price risk

Equity price risk arises from quoted equity investment designated at FVOCI or mandatorily at FVTPL held by the Group. Management of the Group monitors the equity securities in its investment portfolio based on market indices. Material investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the Group's Investment Committee.

An increase/(decrease) in 5% of the equity price of quoted equity investments held by the Group at the reporting date would have increased/(decreased) fair value reserve by US\$52.0 million (2020: US\$34.3 million) and profit or loss by US\$20.3 million (2020: US\$2.5 million). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

GLP Pte. Ltd. and its subsidiaries	Financial statements	Year ended 31 December 2021
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### (e) Hedge accounting

At 31 December 2021, the Group and the Company held the following instruments to hedge exposures to changes in interest rates and foreign currency.

	Ca	Carrying Amount		Changes in fair	value used for c	Changes in fair value used for calculating hedge effectiveness Hadroe	effectiveness	
Group	Notional amount 000	Assets/ (Liabilities) US\$'000	Financial Statement line item	Hedging instrument US\$*000	Hedged item US\$'000	ineffectiveness recognized in profit or loss USS*000	Hedge rate	Year of maturity
<b>Cash flow hedges</b> Interest rate risk								
<ul> <li>Interest rate swaps to hedge floating rate borrowings</li> </ul>	JPY 60,000,000	(4,454)	Financial derivative liabilities Financial	1,689	(1,689)	I	0.23% - 0.36%	2022 - 2025
	EUR 69,500	95	derivative liabilities	60	(09)	I	1.00% -1.50%	2023-2024
Net Investment hedges Foreign exchange risk - Borrowings to hedge net investment in foreign operations	US\$1,503,087 equivalent	(1,503,087)	Loans and borrowings	(107,810)	107,810	I	I	2023 - 2029
Company								
Cash flow hedges Interest rate risk			- - -					
<ul> <li>Interest rate swaps to hedge floating rate borrowings</li> </ul>	JPY 60,000,000	(4,359)	r inancial derivative liabilities	1,689	(1,689)	I	0.23% - 0.36%	2022-2025

		the Company held the following instruments to hedge exposures to changes in interest rates and foreign	Changes in fair value used for calculating hedge effectiveness	ess in Year of ss Hedge rate maturity		0.23% - 0.36% 2022 - 2025	- 2023 - 2029		0.23% - 0.36% 2022 - 2025
		posures to ch	<u>or calculating he</u>	Hedge ineffectiveness recognized in profit or loss USS*000		I	1		I
		to hedge exp	iir value used fo	Hedged item USS*000		1,307	78,329		1,307
		ıg instruments	Changes in fa	Hedging instrument US\$*000		(1,307)	(78,329)		(1,307)
		d the followin	ıt	Financial Statement line item		Financial derivative liabilities	Loans and borrowings		Financial derivative liabilities
tinued)		Company hel	Carrying Amount	Assets/ (Liabilities) US\$*000		(6,048)	(1,389,800)		(6,048)
ent (continu	ed)		C	Notional amount 600		JPY 60,000,000	US\$1,389,800 equivalent		JPY 60,000,000
Financial risk management (cont	(e) Hedge accounting (continued)	At 31 December 2020, the Group and currency.		Group	<b>Cash flow hedges</b> Interest rate risk	- Interest rate swaps to hedge floating rate borrowings	Net Investment hedges Foreign exchange risk - Borrowings to hedge net investment in foreign operations	Company	Cash flow hedges Interest rate risk - Interest rate swaps to hedge floating rate borrowings

GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2021

### (e) Hedge accounting (continued)

The following table provides a reconciliation by risk category of components of equity and analysis of OCI items, net of tax, resulting from cash flow hedge accounting.

	Hedging reserve US\$'000
Group	
Balance at 1 January 2020 Cash flow hedges Change in fair value:	(13,893)
- Interest rate risk	(1,421)
Others	(611)
Balance at 31 December 2020	(15,925)
Balance at 1 January 2021 Cash flow hedges	(15,925)
Change in fair value:	
- Interest rate risk	1,749
Others	4,007
Balance at 31 December 2021	(10,169)
<b>Company</b> Balance at 1 January 2020 Cash flow hedges	(4,741)
Change in fair value:	
- Interest rate risk	(1,307)
Balance at 31 December 2020	(6,048)
Balance at 1 January 2021 Cash flow hedges	(6,048)
Change in fair value:	
- Interest rate risk	1,689
Balance at 31 December 2021	(4,359)

### Net investment hedge

A foreign currency exposure arises from the Group's net investment in its subsidiaries in Europe and Japan that has a EUR and JPY functional currency respectively. The risk arises from the fluctuation in spot exchange rates between the EUR, JPY and the US\$, which causes the amount of the net investment to vary.

### (e) Hedge accounting (continued)

### Net investment hedge (continued)

The hedged risk in the net investment hedges are the risk of a weakening EUR and JPY against the US\$ that will result in a reduction in the carrying amount of the Group's net investment in its subsidiaries in Europe and Japan.

Part of the Group's net investment in its subsidiaries in Europe and Japan are hedged through the use of JPY and EUR denominated borrowings. As at the reporting date, the carrying amount of these JPY and EUR denominated borrowings was US\$1,503,087,000 (2020: US\$1,389,800,000) and the fair value of the borrowings was US\$1,514,373,000 (2020: US\$1,415,040,000). The net investment hedges were effective during the year. The Group's investments in other subsidiaries are not hedged.

To assess hedge effectiveness, the Group determines the economic relationship between the hedging instrument and the hedged item by comparing changes in the carrying amount of the debt that is attributable to a change in the spot rate with changes in the investment in the foreign operation due to movements in the spot rate (the offset method). The Group's policy is to hedge the net investment only to the extent of the debt principal.

### (f) Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group's and Company's statement of financial position; or
- are subject to an enforceable master netting arrangement, irrespective of whether they are offset in the statement of financial position.

Financial instruments such as trade receivables and trade payables are not disclosed in the tables below unless they are offset in the statement of financial position.

The Group's derivative transactions that are not transacted on an exchange are entered into under International Swaps and Derivatives Association (ISDA) Master Netting Agreements. In general, under such agreements, the amounts owed by each counterparty that are due on a single day in respect of all transactions outstanding in the same currency under the agreement are aggregated into a single net amount being payable by one party to the other. In certain circumstances, for example when a credit event such as a default occurs, all outstanding transactions under the agreement are terminated, the termination value is assessed and only a single net amount is due or payable in settlement of all transactions.

The above ISDA agreements do not meet the criteria for offsetting in the statement of financial position. This is because they create a right of set-off of recognized amounts that is enforceable only following an event of default, insolvency or bankruptcy of the Group or the counterparties. In addition, the Group and its counterparties do not intend to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

### (f) Offsetting financial assets and financial liabilities (continued)

Financial assets and financial liabilities subject to offsetting and enforceable master netting arrangements

Group	Gross amounts of recognised financial assets/ (liabilities) US\$'000	Gross amounts of recognised financial assets/ (liabilities) offset in statement of financial position US\$'000	Net amounts of financial assets/ (liabilities) presented in statement of financial position US\$'000	Related amounts not offset in statement of financial position - Financial instruments US\$'000	Net amount US\$'000
31 December 2021					
Financial liabilities Interest rate swaps used for hedging	(4,359) (4,359)		(4,359) (4,359)		(4,359) (4,359)
31 December 2020					
Financial liabilities Interest rate swaps	(6,048)		(6,048)		(6,048) (6,048)
Company					
31 December 2021					
Financial liabilities Interest rate swaps used for hedging	(4,359) (4,359)		(4,359) (4,359)	-	(4,359) (4,359)
31 December 2020					
<b>Financial liabilities</b> Interest rate swaps	(6,048)		(6,048)		(6,048) (6,048)

The gross amounts of financial assets and financial liabilities and their net amounts as presented in the statement of financial position that are disclosed in the above tables are measured in the statement of financial position at fair value.

Fair value of financial assets and liabilities	ancia	il assets ai	nd liabili	ties							
Accounting classifications and fair values	tions £	and fair valu	les								
The carrying amounts and fair values of financial assets and liabilities, including their levels in the fair value hierarchy, are as follows. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.	and fi òrmati ⁄alue.	air values of ion for finar	financial as ıcial assets	ssets and liat and financi	ilities, inclu al liabilities	ding their lev not measur	vels in the fa ed at fair va	ir value hier: alue if the c	archy, are a arrying am	s follows. It ount is a r	t does not easonable
				Carrying	Carrying amount				Fair value	alue	
, some	Note	Fair value – hedging instruments USS'000	Amortized cost US\$'000	Equity instrument - Mandatorily at FVTPL USS'000	FVOCI – equity instruments US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$*000	Level 1 US\$*000	Level 2 US\$'000	Level 3 US\$*000	Total US\$*000
31 Dozenhou 2021											
T December 2021											
Equity investments – at FVOCI Fauity investment –	10	I	I	I	1,238,707	I	1,238,707	1,040,447	I	198,260	1,238,707
mandatorily at FVTPL	10	I	I	1,595,360	I	I	1,595,360	406,213	I	1,189,147	1,595,360
Other non-current assets <sup>1</sup>	11	I	798,645	I	I	Ι	798,645	Ι	Ι	798,645	798,645
Trade and other receivables <sup>2</sup>	12	Ι	6,510,315	Ι	Ι	Ι	6,510,315				
Cash and cash equivalents	13	I	2,045,215	I	I	I	2,045,215				
			771750	1 505 360	L 730 TOT		17 100 717				

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**a**)

GLP Pte. Ltd. and its subsidiaries

Financial statements Year ended 31 December 2021

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2,040,2	9,354,175	I	Ι	Ι	I	Ι	Ι	I	
I	I	I	Ι	Ι	Ι	(4, 359)	Ι	Ι	
<u>.</u>		18	18	18	18	19	20	21	
Cash and cash equivalents		Secured bank loans	Secured bonds	Unsecured bank loans	Unsecured bonds	Interest rate swaps	Other non-current liabilities <sup>2</sup>	Trade and other payables <sup>2</sup>	

 $\begin{array}{c} (3,174,165)\\ (386,967)\\ (1,308,284)\\ (6,630,461)\\ (4,359)\\ (587,638)\end{array}$ 

[-1,-1,-1]

 $\begin{array}{c} (3,174,165)\\ (3,86,967)\\ (1,308,284)\\ (1,308,284)\\ (6,630,461)\\ (4,359)\end{array}$ 

. . . . . .

(3,194,726) (386,967) (1,617,185) (6,556,861) (4,359) (862,773) (3,189,827) (15,812,698)

I

 $\begin{array}{c} (862,773) \\ (3,189,827) \\ (15,808,339) \end{array}$ 

(4, 359)

 $\begin{array}{c} (3,194,726)\\ (386,967)\\ (1,617,185)\\ (6,556,861)\end{array}$ 

. . . . . . .

12,188,242

1.238.707

1.595.360

(587,638)

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Notes

Excludes prepaid construction costs, deferred management costs, deferred expenditure and land purchase option.
 Excludes prepayments and other assets.
 Excludes advance rental received.

### Fair value of financial assets and liabilities (continued) 31

### Accounting classifications and fair values (continued) **(a**)

	•										
	Note	Fair value – hedging instruments	Amortized cost	Equity instrument - Mandatorily at FVTPL	FVOCI – equity instruments	Other financial liabilities	Total carrying amount	Level 1	Level 2	Level 3	Total
Group			000.000				000.000		000.000	000.000	000.000
31 December 2020											
Equity investments – at FVOCI	10	I	I	I	892,343	I	892,343	685,788	I	206,655	892,443
Equity investment – mandatorily at FVTPL	10	I	I	1.706.444	I	I	1.706.444	50.525	I	1.655.919	1.706.444
Other non-current assets <sup>1</sup>	11	Ι	1,251,955		Ι	Ι	1,251,955	I	Ι	1,251,955	1,251,955
Trade and other receivables <sup>2</sup>	12	I	3,838,301	I	I	I	3,838,301				
Cash and cash equivalents	13	I	1,421,617	Ι	Ι	I	1,421,617				
		I	6,511,873	1,706,444	892,343	I	9,110,660				
Secured bank loans	18	I	I	I	I	(4,802,375)	(4,802,375)	I	(4,802,375)	I	(4,802,375)
Secured bonds	18	I	I	I	I	(840,021)	(840,021)	I	(840,021)	Ι	(840,021)
Unsecured bank loans	18	I	I	Ι	I	(1, 830, 323)	(1, 830, 323)	Ι	(1, 848, 365)	I	(1, 848, 365)
Unsecured bonds	18	Ι	I	Ι	I	(5, 871, 108)	(5, 871, 108)	Ι	(6,029,845)	Ι	(6,029,845)
Interest rate swaps	19	(6,048)	I	Ι	I		(6,048)	Ι	(6,048)	Ι	(6,048)
Other non-current liabilities <sup>2</sup>	20	I	Ι	Ι	Ι	(552,608)	(552,608)				
Trade and other payables <sup>2</sup>	21	I	Ι	Ι	I	(1,908,806)	(1,908,806)				
	-	(6,048)	I	I	I	(15, 805, 241)	(15, 811, 289)				

Notes

Excludes prepaid construction costs, and deferred management costs.
 Excludes prepayments and other assets.
 Excludes advance rental received.

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# 31 Fair value of financial assets and liabilities (continued)

# (a) Accounting classifications and fair values (continued)

	I		Carrying	Carrying amount			Fair value	ılue	
Company	Note	Fair value - hedging instruments USS'000	Amortized cost US\$'000	Other financial liabilities US\$'000	Total carrying amount US\$'000	Level 1 US\$'000	Level 2 USS'000	Level 3 US\$'000	Total US\$'000
31 December 2021									
Loans to subsidiaries (interest-free) Trade and other receivables <sup>1</sup> Cash and cash equivalents	5 11 13	1 1 1 1	538,532 5,795,912 964,548 7,298,992	1 1 1 1	538,532 5,795,912 964,548 7,298,992				
Unsecured bank loans Unsecured bonds Interest rate swaps Other non-current liabilities Trade and other payables	18 19 20 21			$\begin{array}{c} (881,240) \\ (2,161,609) \\ (7,166) \\ (7,166) \\ (2,283,815) \\ (5,333,830) \end{array}$	$\begin{array}{c} (881,240) \\ (2,161,609) \\ (4,359) \\ (7,166) \\ (2,283,815) \\ (5,333,189) \end{array}$	1 1 1 1	(719,912) (2,235,209) (4,359)	- - (7,166)	(7,16,912) (2,235,209) (4,359) (7,166)
31 December 2020									
Loans to subsidiaries (interest-free) Trade and other receivables <sup>1</sup> Cash and cash equivalents	5 13 13	1 1 1 1	591,470 3,491,017 37,314 4,119,801	1 1 1 1	591,470 3,491,017 37,314 4,119,801				
Unsecured bank loans Unsecured bonds Interest rate swaps Other non-current liabilities Trade and other payables	18 19 20 21	(6,048) 		(834,522) (1,943,606) (1,943,606) (9,714) (1,239,224) (4,027,066)	$\begin{array}{c} (834,522)\\ (1,943,606)\\ (6,048)\\ (9,714)\\ (1,239,224)\\ (4,033,114)\end{array}$	1 1 1 1	(849,199) (2,048,975) (6,048)	- - (9,714)	$\begin{array}{c} (849,199) \\ (2,048,975) \\ (6,048) \\ (9,714) \end{array}$

Note:

<sup>1</sup> Excludes prepayment and other assets.

Inter-relationship

### 31 Fair value of financial assets and liabilities (continued)

### (b) Level 3 fair value measurements

### (i) Reconciliation of Level 3 fair value

The reconciliation from the beginning balance to the ending balance for Level 3 fair value measurements for investment properties is presented in Note 4, and unquoted equity investments – at FVOCI and unquoted equity investments – mandatorily at FVTPL are presented in Note 10.

### (ii) Valuation techniques and significant unobservable inputs

The following tables show the valuation techniques used in measuring Level 2 and Level 3 fair values, as well as the significant unobservable inputs used.

### Financial instruments measured at fair value

Type Unquoted equity investments – at FVOCI	Valuation technique The unquoted equity investments are stated at their fair values at the reporting date, determined based on recent transacted price, at net asset value which approximates the	Key unobservable input Discount for lack of marketability: 0% - 24% (2020: 0% - 24%)	between key unobservable inputs and fair value measurement The estimated fair value would increase (decrease) if: - the discount rate were lower (higher); or - the discount for
Unquoted equity	investments' fair value, market comparison technique based on market multiple of comparable companies with adjustments for the effect of non-marketability of the investments.	Price-to-sales ratio: 17.2x (2020: 0.4x to 105x) Price-to- earnings ratio:	<ul> <li>Interdiscount for lack of marketability were lower (higher); or</li> <li>price-to-sales ratio were higher (lower); or</li> <li>price-to-earnings</li> </ul>
investments – mandatorily at FVTPL		12x (2020: Nil)	ratio were higher (lower)
Financial derivative instruments: – Interest rate swaps	The fair values are based on broker quotes. Similar contracts are traded in an active market and the quotes reflect the actual transactions in similar instruments.	NA	NA

### 31 Fair value of financial assets and liabilities (continued)

### (b) Level 3 fair value measurements (continued)

(ii) Valuation techniques and significant unobservable inputs (continued)

Financial instruments not measured at fair value

Туре	Valuation technique	Inputs used in determining fair value
Loans to associate and joint ventures, security deposits and loans and borrowings	Discounted cash flows	Government yield curve at the reporting date plus an adequate credit spread.

(iii) Transfer between Level 1 and 2

During the year ended 31 December 2021 and 31 December 2020, there were no transfers between Level 1 and 2 of the fair value hierarchy.

### **32 Commitments**

Investment properties are held mainly for leasing to external customers under operating leases.

The Group had the following commitments as at the reporting date:

### (a) Operating lease commitments

### Operating lease rental receivable

Future minimum lease rental receivable for the Group on non-cancellable operating leases from investment properties are as follows:

	Gro	up
	2021	2020
	US\$'000	US\$'000
Lease rentals receivable:		
Within one year	449,638	798,810
After one year but within five years	913,497	1,453,563
After five years	456,504	577,765
	1,819,639	2,830,138

### **32 Commitments (continued)**

### (b) Other commitments

	Gro	oup
	2021	2020
	US\$'000	US\$'000
Development expenditure contracted but not		
provided for	905,600	1,510,920

### **33** Significant related party transactions

Remuneration of key management personnel

In accordance with SFRS(I) 1-24 *Related Party Disclosures*, key management personnel of the Group are those persons having the authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly. For purposes of SFRS(I) 1-24 *Related Party Disclosures*, the executive directors are considered key management personnel of the Group.

The key management personnel compensation included as part of staff costs for those key management personnel employed by the Group are as follows:

	Gro	up
	2021 US\$'000	2020 US\$'000
Wages and salaries (excluding contributions to defined		
contribution plans)	3,556	4,242
Contributions to defined contribution plans	48	25
	3,604	4,267

### **33** Significant related party transactions (continued)

In addition to the related party information disclosed elsewhere in the financial statements, there were the following significant related party transactions which were carried out in the normal course of business on terms agreed between the parties during the financial year:

	Group		
	2021 US\$'000	2020 US\$'000	
Associates and joint ventures			
Asset and investment management fee income from			
associates and joint venture funds	174,108	102,718	
Development and other management fee income from			
associates and joint venture funds	85,751	66,942	
Promote fees income from associates and joint venture			
funds	100,773	293,771	
Asset and investment management fee income from			
other associates and joint ventures	12,633	3,727	
Development and other management fee income from			
other associates and joint ventures	921	2,883	

During the year ended 31 December 2021, the Group disposed of certain subsidiaries to GLP GV China Limited and GLP GV Global Limited (entities under common control).

During the year ended 31 December 2020, the Group disposed of certain subsidiaries, associates, other investments and financial assets to GLP-Brookfield Bluesky Renewable Energy Zhejiang Co., Pte. Ltd. (joint venture), GLP China Value-Added Venture I (joint venture), GLP China Value-Added Venture II (joint venture), Zhuhai Puhe Logistic Industrial Investment Fund (associate), Hidden Hill Fund (associate), CFH Limited and GLP GV China Limited (entities under common control).

During the year ended 31 December 2021, the Group issued a standby letter of credit of approximately US\$45,000,000 (31 December 2020: Nil) to a financial institution in connection to loan taken up by a company in which a senior personnel of the Company has substantial financial interests.

The Group has agreed, subject to formalisation of loan agreements, to grant interest-bearing loans to participants of the Co-invest Share Plan and Global Share Plan. The loan amount and interest would be determined at the formalisation of the loan agreements with the respective participants. As at 31 December 2021, outstanding loans granted to participants of the Co-invest Share Plan and Global Share Plan (as set out in Note 22) was US\$537,000,000 (2020: US\$303,000,000). The loan agreement amounting to US\$35,900,000 with one participant of the Global Share Plan was formalised and drawn down in December 2021.

### 34 Significant subsidiaries

Details of significant subsidiaries are as follows:

Name of company	<u>Principal</u> activities	Country of incorporation and place of <u>business</u>		e interest <u>he Group</u> 2020 %
GLP Japan Investment Holdings Pte. Ltd.	Investment holding	Singapore	100	100
Japan Logistic Properties 1 Pte. Ltd. and its subsidiaries	Investment holding	Singapore	100	100
Japan Logistic Properties 2 Pte. Ltd. and its subsidiaries	Investment holding	Singapore	100	100
GLP Capital Japan 2 Pte. Ltd. and its subsidiaries	Investment holding	Singapore	100	100
GLP Japan Development Investors Pte. Ltd. and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
GLP Japan Development Investors 2 Pte. Ltd. and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
GLP Light Year Investment Pte. Ltd. and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
GLP Japan Development Investors III, Pte Ltd and its associates	Investment holding	Singapore	100	100
GLP Japan Income Investors, Pte. Ltd. and its associates	Investment holding	Singapore	100	_
GLP Investment Holdings <sup>2</sup>	Investment holding	Cayman Islands	100	100
CLH Limited and its significant subsidiaries <sup>2</sup>	Investment holding	Cayman Islands	100	100
GLP China Holdings Limited and its significant subsidiaries:	Investment holding	Hong Kong	66.21	66.21
GLP China Asset Holdings Limited	Investment holding	Hong Kong	66.21	66.21

### 34 Significant subsidiaries (continued)

Name of company	<u>Principal</u> activities	Country of incorporation and place of <u>business</u>		e interest <u>he Group</u> 2020 %
Beijing Lihao Science & Technology Co., Ltd.	Property investment	PRC	58.26	58.26
Airport City Development Co., Ltd.	Property investment	PRC	30.81	30.81
Zhejiang Transfar Logistics Base Co., Ltd.	Property investment	PRC	39.73	39.73
Beijing Sifang Tianlong Medicine Logistic Co., Ltd.	Property investment	PRC	66.21	66.21
Shanghai Fuhe Industrial Development Co., Ltd.	Property investment	PRC	46.35	46.35
GLP Investment (Shanghai) Co., Ltd.	Property management	PRC	66.21	66.21
Zhuhai Puyin Logistic Investment Partnership	Investment holding	PRC	66.21	_
China Management Holdings (Hong Kong) Limited	Investment holding	Hong Kong	66.21	_
GLP Global Cloud Hub Fund, L.P	Investment holding	PRC	66.21	_
GLP Thor LP Limited	Investment holding	Cayman Islands	66.21	_
Xiamen Mingsi Junju Investment Fund LLP	Investment holding	PRC	66.21	_
GLP Capital Investment 4 (HK) Limited	Investment holding	Hong Kong	66.21	_
Zhuhai Puxing Logistic Industry Equity Investment Partership	Investment holding	PRC	66.21	_
Beijing Kirin Property Management Development Co., Ltd	Property management	PRC	52.97	_
GLP Investment Management Pte. Ltd. and its subsidiaries:	Investment holding and fund management	Singapore	100	100



### GLP Pte. Ltd. and its subsidiaries Registration number: 200715832Z

Annual Report Year ended 31 December 2020

KPMG LLP (Registration No. T08LL1267L), an accounting limited liability partnership registered in Singapore under the Limited Liability Partnership Act (Chapter 163A) and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.

# **Directors' statement**

We are pleased to submit this Annual Report to the member of GLP Pte. Ltd. (the "Company") together with the audited financial statements for the financial year ended 31 December 2020.

In our opinion:

- (a) the financial statements set out on pages FS1 to FS124 are drawn up so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2020 and the financial performance, changes in equity and cash flows of the Group for the year ended on that date in accordance with the provisions of the Singapore Companies Act, Chapter 50 and Singapore Financial Reporting Standards (International); and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

The Board of Directors has, on the date of this statement, authorized these financial statements for issue.

#### Directors

The Directors in office at the date of this statement are as follows:

Stephen K. Schutte Mark Tan Hai Nern Nicholas Regan Johnson (Appointed on 15 March 2021)

#### Directors' interests in Shares or Debentures

According to the register kept by the Company for the purposes of Section 164 of the Singapore Companies Act, Chapter 50 (the "Act"), particulars of interests of Directors who held office at the end of the financial year (including those held by their spouses and infant children) in shares and share options in the Company and in its related corporations (other than wholly-owned subsidiaries) are as follows:

	<u>Held in the</u> Director or		Deemed	Interest
Name of Director and corporation in which interests are held	Holdings at beginning of year	Holdings at end of year	Holdings at beginning of year	Holdings at end of year
Subsidiary				
GLP China Holdings Limited ("GLP China") <u>Ordinary Shares</u>				
Mark Tan Hai Nern <sup>(1)</sup>	-	—	121,072,268	121,072,268
Paul Wee Hsiao Chung <sup>(1)</sup> (resigned on 16 February 2021)	_	-	121,072,268	121,072,268

## Directors' interests in Shares or Debentures (continued)

Note:

(1) Under the Employee Share Plan of GLP ("Employee Share Plan"), awards of ordinary shares in the capital of GLP China ("GLP China Shares") are granted to eligible employees of the group comprising GLP and its subsidiaries (the "Group"). Holders of such awards may be entitled to receive GLP China Shares subject to fulfilment of certain conditions and the rules of the Employee Share Plan. Pursuant to the Employee Share Plan, a trust ("Trust") was established to hold 121,072,268 GLP China Shares for the benefit of certain eligible employees of the Group, including Mark Tan Hai Nern and Paul Wee Hsiao Chung. Accordingly, by virtue of Section 7(2) of the Act, Mark Tan Hai Nern and Paul Wee Hsiao Chung are deemed to have an interest in 121,072,268 GLP China Shares which are held pursuant to the Trust.

## **Directors' Contractual Benefits**

Except as disclosed in Note 34 of the accompanying notes to the Financial Statements for the year 31 December 2020, since the end of the last financial year, no Director has received or become entitled to receive, a benefit by reason of a contract made by the Company or its related corporations with the Director, or with a firm of which he is a member, or with a company in which he has a substantial financial interest.

#### Arrangements to Enable Directors to Acquire Shares and Debentures

Except as disclosed below and in Note 23 of the Notes to the Financial Statements for the year 31 December 2020, neither at the end of nor at any time during the financial year, was the Company a party to any arrangement whose objects are, or one of whose objects is, to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in or debentures of the Company or any other body corporate.

#### **Options to Subscribe for Unissued Shares**

There were no options granted during the financial year to subscribe for unissued shares of the Company or its subsidiaries. No shares have been issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company or its subsidiaries. There were no unissued shares of the Company or its subsidiaries under options granted by the Company or its subsidiaries as at the end of the financial year. No options have been granted during the financial year which enable the option holder to participate by virtue of the options in any share issue of any other company.

#### **Auditors**

The auditors, KPMG LLP, have indicated their willingness to accept re-appointment.

On behalf of the Board of Directors

Mark Tan Hai Nern Director

N.C. Johnson

Nicholas Regan Johnson Director

30 March 2021

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# Independent auditors' report

Member of the Company GLP Pte. Ltd.

## Report on the audit of the financial statements

#### Opinion

We have audited the accompanying financial statements of GLP Pte. Ltd. (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated statement of financial position of the Group and the statement of financial position of the Company as at 31 December 2020, the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the year then ended, and notes to the financial statements, including a summary of significant accounting policies as set out on pages FS1 to FS124.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Singapore Companies Act, Chapter 50 (the "Act") and Singapore Financial Reporting Standards (International) ("SFRS(I)s") to give a true and fair view of the consolidated financial position of the Group and of the Company as at 31 December 2020 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the year ended on that date.

#### Basis for opinion

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the 'Auditors' responsibilities for the audit of the financial statements' section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### Key audit matters

Key audit matters are those matters that, in our professional judgment, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

> KPMG LLP (Registration No. T08LL1267L), an accounting limited liability partnership registered in Singapore under the Limited Liability Partnership Act (Chapter 163A) and a member firm of the KPMG global organization of independent member firms affiliated with KPMG International Limited, a private English company limited by guarantee.



## Key audit matters (cont'd)

**Valuation of investment properties** (*Refer to Note 4 – Investment properties*)

#### Risk:

The Group has a significant portfolio of investment properties comprising logistic properties located mainly in the People's Republic of China ("PRC"), Japan, United Kingdom, Europe and Brazil which are held through subsidiaries, associates and joint ventures.

These investment properties are stated at their fair values based on external and internal valuations, with changes in fair value recognized in profit or loss.

The valuation process involves significant judgment in determining the appropriate valuation methodology to be used, and in estimating the underlying assumptions to be applied. The valuations are sensitive to key assumptions applied in deriving the capitalization, discount, terminal yield rates and estimated development costs.

#### Our response:

We evaluated the qualifications and competency of the valuers and made inquiries with the valuers to understand their valuation methods, and the assumptions and basis applied.

We considered the valuation methodologies used against those applied by other valuers for similar property types. We assessed the reasonableness of projected cash flows used in the valuation to supporting leases and externally available industrial and economic data available as at 31 December 2020. We also assessed the reasonableness of capitalization rates, discount rates, terminal yield rates and estimated development costs to complete construction used in the valuations by comparing these against historical rates and available industry data as at 31 December 2020, taking into consideration comparability and market factors. Where the rates were outside our expected range, we undertook further procedures to understand the effect of additional factors and, when necessary, held further discussions with the valuers. We also discussed with management and the valuers to understand how they have considered the implications of COVID-19 and market uncertainty in the valuations, where appropriate.

The valuers are members of generally-recognized professional bodies for real estate valuers and have recent experience in the location and category of the respective investment property being valued. The valuation methodologies used by the valuers are consistent with generally accepted market practices. The key assumptions used in the valuations, including projected cash flows, market rental growth rates, capitalization rates, discount rates, terminal yield rates and estimated development costs to complete construction, were substantiated by supporting leases and cost estimates or within the range of historical rates and industry data. Where the assumptions were outside the expected range, the additional factors considered by the valuers were consistent with other corroborative evidence.



## *Key audit matters (cont'd)*

# Recoverable amount of goodwill

(Refer to Note 9 – Intangible assets)

## Risk:

The Group recognizes goodwill of US\$499.2 million on its statement of financial position mainly in connection with the acquisitions of Global Logistic Properties Holdings Limited, Airport City Development Co., Ltd and a property portfolio in Central and Eastern Europe.

Goodwill is tested for impairment annually by estimating the recoverable amount of each identifiable cash-generating unit ("CGU") which goodwill has been allocated to. Management applies the value in use (discounted cash flow) method to determine the recoverable amount of each CGU.

The measurement of value in use as the recoverable amount of each identifiable CGU for operations in China, Japan and Europe involves significant judgment and estimation in determining the cash flow projections, and risk-free, discount and terminal growth rates.

#### Our response:

We evaluated management's determination of CGUs based on our knowledge of the business acquisitions giving rise to the goodwill and our understanding of the current business of the Group.

We assessed management's key assumptions underlying the cash flows projections by comparing them with historical performance, future business plans and external data, taking into consideration comparability and market factors. This also included enquiry with management to understand their business plan, strategies around revenue growth and cost initiatives.

We independently derived applicable discount rates from available industry data and compared these with those used by management. We performed stress tests using plausible range of key assumptions and rates, and analyzed the impact to the recoverable amount determined by management.

#### Our findings:

The Group has a reasonable basis to determine the CGU for goodwill allocation purposes.

The assumptions and resulting estimations by management are in line with future business plans and external data, and are within the range of reasonable expectations. The discount rates used in the cash flow forecasts appropriately reflect the risks attributed to the respective CGU.



## *Key audit matters (cont'd)*

#### Accounting for acquisitions

(Refer to Notes 10 and 29 – Other investments and Acquisition of subsidiaries)

#### Risk:

The Group makes acquisitions of investments as part of its business strategy. Such transactions can be complex and judgment is involved in determining whether an acquisition of a controlling interest is a business combination or an acquisition of an asset; and whether an acquisition of a non-controlling interest represents investment in an associate, a joint arrangement or other financial asset. In accounting for a business combination, there is further judgment involved and inherent uncertainty in the estimation used in allocating the overall purchase price to the assets, liabilities and goodwill that make up the acquisition.

#### Our response:

We examined the Group's process on classifying and accounting for each investment acquired. We also examined legal and contractual documents to determine whether each acquisition is appropriately classified and accounted for in accordance with the relevant accounting standards and faithfully presents the nature of the transaction.

For significant acquisition of interest accounted for as a business combination and investment in associate and joint venture during the year, we examined the terms and conditions of the sale and purchase agreement and the purchase price allocation exercise. We compared the methodologies and key assumptions used in determining the fair values allocated to the identified assets acquired and liabilities assumed to generally accepted market practices and market data.

#### Our findings:

The Group has a policy in place to ensure that each investment acquired is identified, appropriately classified and the relevant accounting treatments are consistently applied.

The judgments applied by the Group reflect a fair assessment in determining whether significant acquisitions are business combinations, acquisitions of assets, investment in an associate, joint venture or other financial assets. Estimates used in determining the fair values allocated to the respective assets acquired and liabilities assumed in significant business combination and investment in associate and joint venture were within a reasonable range.



## Key audit matters (cont'd)

Valuation of other investments (Refer to Notes 10 – Other investments)

#### Risk:

The Group's investment portfolio of US\$2,599 million as at 31 December 2020 included unquoted equity investments of US\$1,862 million, measured at Level 3 of the fair value hierarchy. The unquoted equity investments are measured using non-observable market data, and hence, the valuation of these investments involves significant judgment in determining the appropriate valuation technique to be used and underlying assumptions to be applied.

#### Our response:

We evaluated the appropriateness of the valuation techniques (i.e. most recent transacted price, comparable companies' financial multiples and underlying net asset value of the investee companies, and where necessary, appropriate adjustments to enhance relevance and comparability are made) and the key valuation inputs used to determine the fair value of these unquoted equity investments as at 31 December 2020.

For a sample of unquoted equity instruments, we involved our valuation specialists to review the valuation techniques and key valuation inputs.

#### Our findings:

The valuation techniques applied are in line with generally accepted market practices and the valuations are supported by the most recent transacted prices for equity participation, financial multiples of comparable companies or external net assets valuation reports, and where necessary, appropriate adjustments to enhance relevance and comparability are made. The assumptions and estimates applied to arrive at the fair value as at 31 December 2020 are within an acceptable range.

#### Other information

Management is responsible for the other information contained in the annual report. Other information is defined as all information in the annual report other than the financial statements and our auditors' report thereon.

We have obtained all other information prior to the date of this auditors' report.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.



In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### Responsibilities of management and directors for the financial statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and SFRS(I)s, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorized use or disposition; and transactions are properly authorized and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The directors' responsibilities include overseeing the Group's financial reporting process.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgment and maintain professional scepticism throughout the audit. We also:

• Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.



#### Auditor's responsibilities for the audit of the financial statements (cont'd)

- Obtain an understanding of internal controls relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal controls.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with the directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the directors, we determine those matters that were of most significance in the audit of the financial statements of the current year and are therefore the key audit matters. We describe these matters in our auditors' report unless the law or regulations preclude public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.



# Report on other legal and regulatory requirements

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiaries incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditors' report is Tan Kar Yee, Linda.



**KPMG LLP** *Public Accountants and Chartered Accountants* 

Singapore 30 March 2021

## Statements of Financial Position As at 31 December 2020

		Gr	oup	Com	pany
	Note	2020	2019	2020	2019
		US\$'000	US\$'000	US\$'000	US\$'000
Non-current assets					
Investment properties	4	22,438,429	21,275,620	—	—
Subsidiaries	5	_	—	6,262,079	6,117,009
Associates and joint ventures	6	6,144,569	4,419,731	_	_
Deferred tax assets	7	46,293	21,861	_	_
Property, plant and equipment	8	389,223	235,643	4,435	4,756
Intangible assets	9	520,014	438,052	—	—
Other investments	10	2,598,787	1,894,056	—	—
Other non-current assets	11	1,386,137	462,362		
		33,523,452	28,747,325	6,266,514	6,121,765
Current assets					
Trade and other receivables	12	3,888,041	3,392,449	3,493,680	3,106,886
Cash and cash equivalents	14	1,421,617	1,004,174	37,314	3,237
Assets classified as					
held for sale	15	1,571,031	1,451,482		
		6,880,689	5,848,105	3,530,994	3,110,123
Total assets		40,404,141	34,595,430	9,797,508	9,231,888
Equity attributable to					
owners of the Company					
Share capital	16	5,538,589	5,538,589	5,538,589	5,538,589
Reserves	17	6,393,949	5,274,440	224,116	184,515
		11,932,538	10,813,029	5,762,705	5,723,104
Non-controlling interests	18	9,672,120	7,596,293		
Total equity		21,604,658	18,409,322	5,762,705	5,723,104
Non-current liabilities	10	0.055.045	0.000	2 51 6 120	0.000.500
Loans and borrowings	19	9,857,947	9,336,929	2,516,128	2,283,723
Financial derivative liabilities	20	6,048	4,741	6,048	4,741
Deferred tax liabilities	7	2,486,269	2,350,528	-	1.0(0
Other non-current liabilities	21	553,159	274,396	9,714	1,269
		12,903,423	11,966,594	2,531,890	2,289,733
Current liabilities	10	2 405 000	1.00(.000	0(0,000	(04.104
Loans and borrowings	19	3,485,880	1,836,377	262,000	604,124
Financial derivative liabilities	20	1.050.0(4	23	1 000 004	(12.570
Trade and other payables	22	1,950,264	1,539,195	1,239,224	613,579
Current tax payable		130,415	86,519	1,689	1,348
Liabilities classified as held	1.7	220 501	757 400		
for sale	15	329,501	757,400	-	1.210.051
		5,896,060	4,219,514	1,502,913	1,219,051
Total liabilities		18,799,483	16,186,108	4,034,803	3,508,784
Total equity and liabilities		40,404,141	34,595,430	9,797,508	9,231,888

#### **Consolidated Income Statement Year ended 31 December 2020**

		Grou	սթ
	Note	2020 US\$'000	2019 US\$'000
Revenue	24	1,698,324	1,451,602
Other income	25	204,501	186,636
Property-related expenses		(283,989)	(226,081)
Cost of goods and other financial services costs		(125,743)	(25,857)
Other expenses	_	(502,137)	(447,958)
		990,956	938,342
Share of results (net of tax expense) of associates and			
joint ventures	_	405,189	426,571
Profit from operating activities after share of results			
of associates and joint ventures		1,396,145	1,364,913
Net finance costs	26	(327,807)	(471,341)
Non-operating income	27	459,595	426,839
Profit before changes in fair value of subsidiaries'			
investment properties		1,527,933	1,320,411
Changes in fair value of investment properties	4	655,775	1,193,643
Profit before tax	27	2,183,708	2,514,054
Tax expense	28	(583,966)	(658,142)
Profit for the year	_	1,599,742	1,855,912
Profit attributable to:	-		
Owners of the Company		940,585	1,256,317
Non-controlling interests	18	659,157	599,595
Profit for the year	_	1,599,742	1,855,912

#### Consolidated Statement of Comprehensive Income Year ended 31 December 2020

	Grou	սթ
	2020 US\$'000	2019 US\$'000
Profit for the year	1,599,742	1,855,912
Other comprehensive income Item that will not be reclassified to profit or loss Change in fair value of equity investments at fair value		
through other comprehensive income ("FVOCI") <sup>1</sup>	69,752	95,584
Revaluation of building <sup>2</sup>	3,425	3,305
	73,177	98,889
Items that are or may be reclassified subsequently to profit or loss: Exchange differences arising from consolidation of foreign		
operations and translation of foreign currency loans, net of effect of net investment hedges	982,194	(183,743)
Effective portion of changes in fair value of cash flow hedges <sup>3</sup> Exchange differences reclassified to profit or loss	(1,421)	3,126
on disposal of subsidiaries Share of other comprehensive income of associates	(9,388)	(22,428)
and joint ventures	(7,785)	5,556
	963,600	(197,489)
Other comprehensive income for the year <sup>4</sup>	1,036,777	(98,600)
Total comprehensive income for the year	2,636,519	1,757,312
Total comprehensive income attributable to:		
Owners of the Company	1,405,387	1,245,644
Non-controlling interests	1,231,132	511,668
Total comprehensive income for the year	2,636,519	1,757,312

#### Notes:

- <sup>1</sup> Includes income tax effects of US\$53,000 (credit) (2019: US\$7,956,000), refer to Note 7.
- <sup>2</sup> Includes income tax effects of US\$1,142,000 (2019: US\$1,102,000), refer to Note 7.
- <sup>3</sup> Includes income tax effects of US\$2,000 (2019: US\$31,000 (credit)), refer to Note 7.
- <sup>4</sup> Except for income tax effects relating to effective portion of changes in fair value of cash flow hedges, change in fair value of equity investments at FVOCI and revaluation of building, there are no income tax effects relating to other components of other comprehensive income.

					5	GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020	l. and its subsidiaries Financial statements ed 31 December 2020
Consolidated Statement of Changes in Equity Year ended 31 December 2020							
Group	Share capital US\$'000	Currency translation reserve USS'000	Retained earnings US\$'000	Capital and other reserves US\$'000	Total attributable to owners of the Company US\$'000	Non- controlling interests US\$'000	Total equity USS'000
At 1 January 2019	5,638,589	(147,155)	5,259,789	(483,872)	10,267,351	6,107,073	16,374,424
<b>Total comprehensive income for the year</b> Profit for the year	I	I	1,256,317	I	1,256,317	599,595	1,855,912
Other comprehensive income Change in fair value of equity investment as FVOCI	I	1	I	77 705	77 705	17879	95 584
Revaluation of building Exchange differences arising from consolidation of foreign	I	I	I	2,188	2,188	1,117	3,305
operations and translation of foreign currency loans, net of effect of net investment hedges Effective portion of changes in fair value of cash flow hedges	1 1	(76,820)	1 1	3,126	(76,820) 3,126	(106,923) _	(183,743) 3,126
Exchange dufferences reclassified to profit or loss on disposal of subsidiaries Transfer upon disposal of equity investment at FVOCI		(22,428)	$^{-}$ 111,437	$^{-}$ (111,437)	(22,428)	I	(22,428)
Share of other comprehensive income of associates and joint ventures	I	4,645	I	911	5,556	I	5,556
Total other comprehensive income Total comprehensive income for the year	1 1	(94,603) (94,603)	111,437 1,367,754	(27,507) (27,507)	(10,673) 1,245,644	(87,927) 511,668	(98,600) 1,757,312

Group	Share capital US\$'000	Currency translation reserve US\$*000	Retained carnings US\$'000	Capital and other reserves US\$'000	Total attributable to owners of the Company USS'000	Non- controlling interests USS'000	Total equity US\$*000
Transactions with owners, recorded directly in equity Contributions by and distributions to owners							
Share buy back	(100,000)	I	I	I	(100,000)	I	(100,000)
Capital contribution from non-controlling interests		I	I	I		244,658	244,658
Issuance of shares to non-controlling interests	Ι	Ι	Ι	Ι	Ι	90,271	90,271
Interim tax-exempt (one-tier) dividends paid of							
US\$0.14 per share	I	I	(589,000)	I	(589,000)	I	(589,000)
Dividends paid to non-controlling interests	I	Ι	Ι	Ι	Ι	(53, 432)	(53, 432)
Dividends declared to non-controlling interest	Ι	I	I	Ι	I	(15,518)	(15,518)
Total contribution by and distribution to owners	(100,000)	Ι	(589,000)	I	(689,000)	265,979	(423, 021)
Acquisition of interests in subsidiaries from non-							
controlling interests	Ι	I	(4,864)	(1, 435)	(6, 299)	(16, 359)	(22,658)
Disposal of interest in subsidiaries to non-controlling							
interests	I	I	I	(4,667)	(4,667)	5/8,495	5/5,828
Acquisition of subsidiaries	I	I	I	I	I	149,437	149,437
Total transactions with owners	(100,000)	I	(593, 864)	(6,102)	(699,966)	977,552	277,586
Transfer to reserves	Ι	I	(1, 420)	1,420	I	Ι	I
At 31 December 2019	5 538 589	(241.758)	6.032.259	(216.061)	10.813.029	7,596,293	18 409 322

GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020

Consolidated Statement of Changes in Equity (continued) Year ended 31 December 2020	ntinued)						
Group	Share capital US\$'000	Currency translation reserve US\$*000	Retained carnings US\$*000	Capital and other reserves US\$*000	Total attributable to owners of the Company USS'000	Non- controlling interests US\$'000	Total equity US\$'000
At 1 January 2020	5,538,589	(241,758)	6,032,259	(516,061)	10,813,029	7,596,293	18,409,322
Total comprehensive income for the year Profit for the year	I	I	940,585	I	940,585	659,157	1,599,742
Other comprehensive income							
Change in fair value of equity investment as FVOCI	I	I	I	60,604	60,604	9,148	69,752
Revaluation of building	Ι	Ι	Ι	2,268	2,268	1,157	3,425
Exchange differences arising from consolidation of foreign operations and translation of foreign currency loans,							
net of effect of net investment hedges	Ι	421,171	Ι	200	421,371	560,823	982,194
Effective portion of changes in fair value of cash flow hedges	Ι	I	I	(1,421)	(1,421)	I	(1,421)
Exchange differences reclassified to profit or loss on disposal of subsidiaries	Ι	(9, 388)	Ι	I	(9, 388)	I	(9,388)
share of other comprehensive income of associates and joint ventures	I	(5,561)	I	(3,071)	(8,632)	847	(7,785)
Total other comprehensive income	I	406,222	I	58,580	464,802	571,975	1,036,777
Total comprehensive income for the year	I	406,222	940,585	58,580	1,405,387	1,231,132	2,636,519

GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020

Year ended 31 December 2020							
Group	Share capital USS'000	Currency translation reserve USS*000	Retained earnings US\$'000	Capital and other reserves US\$'000	Total attributable to owners of the Company US\$'000	Non- controlling interests USS'000	Total equity US\$'000
Transactions with owners, recorded directly in equity Contributions by and distributions to owners							
Capital contribution from non-controlling interests	I	I	I	I	I	625,633	625.633
Issuance of shares to non-controlling interests	Ι	I	Ι	Ι	Ι	301,658	301,658
Interim tax-exempt (one-tier) dividends declared of						X	x
US\$0.068 per share	Ι	I	(285,005)	Ι	(285,005)	I	(285,005)
Dividends paid to non-controlling interests	I	I		Ι	I	(17,052)	(17,052)
Dividends declared to non-controlling interests						(145, 435)	(145, 435)
Redemption of shares by non-controlling interest	Ι	-	I	Ι	Ι	(9,054)	(9,054)
Total contribution by and distribution to owners							
Acquisition of interests in subsidiaries from non-							
controlling interests Dismocal of subsidiarias and assaft classifiad as hald for	I	I	I	(873)	(873)	(24, 301)	(25,174)
Sale	I	I	I	I	I	(20,000)	(70,000)
Acquisition of subsidiaries	Ι	I	I	Ι	I	183,246	183,246
Total transactions with owners	I	I	(285,005)	(873)	(285,878)	844,695	558,817
Transfer to reserves	Ι	Ι	(11, 393)	11,393	Ι	Ι	Ι
At 31 December 2020	5 538 580	164 464	6 676 446	(1746 961)	11 937 538	0 672 120	21 KNA K58

GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020

# Consolidated Statement of Cash Flows Year ended 31 December 2020

	2020 US\$'000	2019 US\$'000
Cash flows from operating activities		
Profit before income tax	2,183,708	2,514,054
Adjustments for:		
Depreciation of property, plant and equipment	33,629	23,513
Amortization of intangible assets and deferred		
management costs	7,145	18,281
Gain on disposal of subsidiaries	(322,772)	(60,761)
Gain on disposal of associates and joint venture	(5,293)	(262,648)
Gain on disposal of investment properties	(10,506)	(66,469)
(Gain)/Loss on acquisition of subsidiaries	(81)	2,998
Loss on liquidation of subsidiaries	115	36,578
Gain from disposal of investments in associates and		
financial assets	(8,647)	_
Loss on disposal of property, plant and equipment	1,033	352
Property, plant and equipment written off	14	3,283
Gain on disposal of assets and liabilities classified as		
held for sale	(121,516)	(58,669)
Share of results (net of tax expense) of associates and		
joint ventures	(405,189)	(426,571)
Changes in fair value of unquoted equity investments at		
fair value through profit or loss	(155,069)	(152,899)
Changes in fair value of subsidiaries' investment		
properties	(655,775)	(1,193,643)
Recognition of impairment loss on trade and other		
receivables	12,449	12,175
Dividend income from other investments	(10,977)	(19,959)
Net finance costs	327,807	471,341
	870,075	840,956
Changes in working capital:	,	,
Trade and other receivables	(1,236,687)	(190,161)
Trade and other payables	1,174,075	238,427
Cash generated from operations	807,463	889,222
Tax paid	(130,380)	(62,219)
Net cash from operating activities	677,083	827,003
the cush it one operating activities	011,005	021,005

# Consolidated Statement of Cash Flows (continued) Year ended 31 December 2020

	Note	2020 US\$'000	2019 US\$'000
Cash flows from investing activities			
Acquisition of subsidiaries, net of cash acquired	29(A)	(1,438,471)	(971,917)
Acquisition of joint venture and associates		(926,810)	(210,169)
Acquisition of intangible assets		(1,337)	(17)
Acquisition of investment properties		(468,410)	(364,987)
Proceeds from disposal of investment properties		164,449	745,403
Acquisition of other investments		(363,531)	(392,957)
Proceeds from disposal of other investments		422,387	236,134
Development expenditure on investment properties		(1,434,636)	(1,681,998)
Proceeds from disposal of assets classified as held for			
sale, net of deposits received	29(C)	1,107,499	244,728
Contribution to associates and joint ventures		(2,135,084)	(557,584)
Return of capital from joint ventures and associates		93,268	286,365
Proceeds from disposal of controlling interest in			
subsidiaries	29(B)	2,260,117	488,480
Proceeds from disposal of associates and joint ventures		5,576	1,071,226
Proceeds/(payments) for liquidation of subsidiary		37	(35,496)
Deposits (placed)/refunded for investment properties			
and investments		(9,228)	8,762
Purchase of property, plant and equipment		(94,411)	(149,035)
Proceeds from sale of property, plant and equipment		1,317	23
Interest income received		36,460	38,670
Distributions received from other investment		8,707	13,753
Dividends received from associates and joint ventures		599,733	277,569
Withholding tax paid on dividend and interest income			
from associates, joint ventures and subsidiaries		(154,038)	(58,167)
Withholding tax paid on disposal of assets classified as			
held for sale		(920)	(124,452)
Advances to immediate holding company		(313,105)	(1,264,225)
Loans to associates and joint ventures		(602,907)	(125,449)
Loans to non-controlling interests		(49,503)	(4,117)
Loans to third parties		(60,315)	(109,861)
Loans repayment from associates and joint ventures		442,224	322,368
Loans repayment from non-controlling interests		7,350	2,494
Loans repayment from third parties		146,361	222,879
Net cash used in investing activities		(2,757,221)	(2,091,577)

#### Consolidated Statement of Cash Flows (continued) Year ended 31 December 2020

Tear chucu 51 December 2020	Note	2020 US\$'000	2019 US\$'000
Cash flows from financing activities			
Acquisition of non-controlling interests		(25,174)	(22,658)
Contribution from non-controlling interests		625,633	244,658
Proceeds from disposal of partial interest in subsidiaries without loss of control		_	602,498
Proceeds from issuance of shares to non-controlling			,
interest		18,339	6,813
Redemption of shares from non-controlling interest		(9,092)	_
Proceeds from bank loans		8,650,579	4,247,431
Repayment of bank loans		(6,937,063)	(3,625,936)
Proceeds from issue of bonds, net of transaction costs		804,786	1,433,930
Redemption of bonds		(58,199)	(386,257)
Settlement of financial derivative liabilities		_	(3,143)
Interest paid		(526,756)	(427,018)
Dividends paid to shareholders		_	(589,000)
Dividends paid to non-controlling interests		(32,327)	(53,432)
Repayments of loans from non-controlling interests		(10,672)	(421)
Repayments of loans from joint ventures		(59,639)	— —
Repayment of loans from third party		(3,990)	(4,363)
Repayment of lease liabilities		(13,632)	(7,531)
Share buyback		_	(100,000)
Loans from joint ventures		31,111	26,494
Loans from non-controlling interests		8,849	8,992
Loans from third parties		_	2,700
Net cash from financing activities	_	2,462,753	1,353,757
Net increase in cash and cash equivalents		382,615	89,183
Cash and cash equivalents at beginning of year		1,054,908	974,429
Effect of exchange rate changes on cash balances held			
in foreign currencies	_	45,404	(8,704)
Cash and cash equivalents at end of year		1,482,927	1,054,908
Cash and cash equivalents of subsidiaries reclassified			
as assets held for sale		(61,310)	(61,670)
Restricted cash deposits	_	_	10,936
Cash and cash equivalents in the statement of financial			
position	14 _	1,421,617	1,004,174

#### Significant non-cash transactions:

During the year ended 31 December 2020, the Group issued shares of US\$283,319,000 (2019: US\$83,458,000) to non-controlling interest under the Co-Investment Share Plan GLP Global Share Plan for which proceeds were settled by way of loan to non-controlling interests.

During the year ended 31 December 2020, one of the subsidiary has declared the dividend in specie of US\$430,440,000, which was settled by way of set-off against consideration notes receivables from the subsidiary.

# Notes to the financial statements

These notes form an integral part of the financial statements.

The financial statements were authorized for issue by the Board of Directors on 30 March 2021.

# **1 Domicile and activities**

GLP Pte. Ltd. (the "Company") is incorporated in the Republic of Singapore and has its registered office at 50 Raffles Place, #32-01, Singapore Land Tower, Singapore 048623.

The principal activities of the Company and its subsidiaries are those of investment holding, provision of distribution facilities and services, and provision of financial services.

The Company's immediate holding company and ultimate holding company are GLP Bidco Limited and GLP Holdings L.P. respectively, which are incorporated in Cayman Islands.

The consolidated financial statements relate to the Company and its subsidiaries (together referred to as the "Group") and the Group's interests in associates and joint ventures.

# 2 Basis of preparation

#### 2.1 Statement of compliance

The financial statements have been prepared in accordance with Singapore Financial Reporting Standards (International) ("SFRS(I)"). The related changes to significant accounting policies are described in note 2.5.

## 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except for certain assets and liabilities which are measured at fair value as described below.

# 2.3 Functional and presentation currency

The financial statements are presented in United States dollars ("US dollars" or "US\$"), which is the Company's functional currency. All financial information presented in US dollars has been rounded to the nearest thousand, unless otherwise stated.

#### 2.4 Use of estimates and judgments

The preparation of the financial statements in conformity with SFRS(I)s requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

# 2 **Basis of preparation (continued)**

## 2.4 Use of estimates and judgments (continued)

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any future periods affected.

Information about critical judgments in applying accounting policies that have the most significant effect on the amounts recognized in the financial statements is included in the following notes:

Note 7 - Recognition of deferred tax assets Note 3.1(i) and Note 29 - Recognition of acquisitions as business combinations or asset acquisitions.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

Note 4 – Determination of fair value of investment properties Note 9 – Measurement of recoverable amounts of goodwill Note 15 – Valuation of assets and liabilities held for sale Note 32 – Determination of fair value of financial assets and liabilities

#### **Measurement of fair values**

A number of the Group's accounting policies and disclosures require the measurement of fair values, for both financial and non-financial assets and liabilities.

The Group has an established control framework with respect to the measurement of fair values. This includes a valuation team that has overall responsibility for all significant fair value measurements, including Level 3 fair values, and reports directly to the Chief Financial Officer.

The valuation team regularly reviews significant unobservable inputs and valuation adjustments. If third party information, such as broker quotes or pricing services, is used to measure fair values, then the valuation team assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of SFRS(I), including the level in the fair value hierarchy in which such valuations should be classified.

When measuring the fair value of an asset or a liability, the Group uses market observable data as far as possible. Fair values are categorized into different levels in a fair value hierarchy based on the inputs used in the valuation techniques as follows:

- Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities.
- Level 2: inputs other than quoted prices included in Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).
- Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

# 2 **Basis of preparation (continued)**

## 2.4 Use of estimates and judgments (continued)

#### Measurement of fair values (continued)

If the inputs used to measure the fair value of an asset or a liability might fall into different levels of the fair value hierarchy, then the fair value measurement is categorized in its entirety in the same level or the fair value hierarchy as the lowest level input that is significant to the entire measurement (with Level 3 being the lowest).

The Group recognizes transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

### 2.5 Changes in accounting policies

#### New standards and amendments

The Group has applied the following SFRS(I)s, amendments to and interpretations of SFRS(I) for the first time for the annual period beginning on 1 January 2020:

- Amendments to References to Conceptual Framework in SFRS(I) Standards
- *Definition of a Business* (Amendments to SFRS(I) 3)
- Definition of Material (Amendments to SFRS(I) 1-1 and SFRS(I)1-8)
- Interest Rate Benchmark Reform (Amendments to SFRS(I) 9, SFRS(I) 1-39 and SFRS(I) 7)

Other than the amendments relating to definition of a business and the interest rate benchmark reform, the application of these amendments to standards and interpretations does not have a material effect on the financial statements.

The Group applied the amendments relating to definition of a business to business combinations whose acquisition dates are on or after 1 January 2020 in assessing whether it had acquired a business or a group of assets. The details of accounting policies are set out in note 3.1 (i). See also note 29 for details of the Group's acquisition of subsidiary during the year.

# **3** Significant accounting policies

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, except as explained in note 2.5, which addresses changes in accounting policies.

The accounting policies have been applied consistently by Group entities.

#### **3.1 Basis of consolidation**

#### *(i) Business combinations*

The Group accounts for business combinations using the acquisition method when the acquired set of activities and assets meet the definition of a business and control is transferred to the Group (see note ii). In determining whether a particular set of activities and assets is a business, the Group assesses whether the set of assets and activities acquired includes, at a minimum, an input and substantive process and whether the acquired set has the ability to produce outputs.

# **3.1 Basis of consolidation (continued)**

#### (i) Business combinations (continued)

The Group has an option to apply a 'concentration test' that permits a simplified assessment of whether an acquired set of activities and assets is not a business. The optional concentration test is met if substantially all of the fair value of the gross assets acquired is concentrated in a single identifiable asset or group of similar identifiable assets.

The Group measures goodwill at the date of acquisition as:

- the fair value of the consideration transferred; plus
- the recognized amount of any non-controlling interests ("NCI") in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree,

over the net recognized amount (generally fair value) of the identifiable assets acquired and liabilities assumed. Any goodwill that arises is tested annually for impairment.

When the excess is negative, a bargain purchase gain is recognized immediately in profit or loss.

The consideration transferred does not include amounts related to the settlement of pre-existing relationships. Such amounts are generally recognized in profit or loss.

Any contingent consideration payable is recognized at fair value at the date of acquisition and included in the consideration transferred. If the contingent consideration is classified as equity, it is not remeasured and settlement is accounted for within equity. Otherwise, other contingent consideration is remeasured at fair value at each reporting date and subsequent changes to the fair value of the contingent consideration are recognized in profit or loss.

NCI that are present ownership interests and entitle their holders to a proportionate share of the acquiree's net assets in the event of liquidation are measured either at fair value or at the NCI' proportionate share of the recognized amounts of the acquiree's identifiable net assets, at the acquisition date. The measurement basis taken is elected on a transaction-by-transaction basis. All other NCI are measured at acquisition-date fair value, unless another measurement basis is required by SFRS(I)s. If the business combination is achieved in stages, the Group's previously held equity interest in the acquiree is re-measured to fair value at each acquisition date and any changes are taken to the profit or loss.

Costs related to the acquisition, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as equity transactions.

## **3.1 Basis of consolidation (continued)**

#### (ii) Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with the policies adopted by the Group.

Losses applicable to the NCI in a subsidiary are allocated to the NCI even if doing so causes the NCI to have a deficit balance.

The Group's acquisitions of those subsidiaries which are special purpose vehicles established for the sole purpose of holding assets are primarily accounted for as acquisitions of assets.

#### *(iii) Acquisition of entities under common control*

For acquisition of entities under common control, the identifiable assets and liabilities were accounted for at their historical costs, in a manner similar to the "pooling-of-interests" method of accounting. Any excess or deficiency between the amounts recorded as share capital issued plus any additional consideration in the form of cash or other assets and the amount recorded for the share capital acquired is recognized directly in equity.

*(iv) Loss of control* 

When the Group loses control over a subsidiary, it derecognized the assets and liabilities of the subsidiary, and any related NCI and other components of equity. Any resulting gain or loss is recognized in profit or loss. Any interest retained in the former subsidiary is measured at fair value when control is lost.

#### (v) Investments in associates and joint ventures

Associates are those entities in which the Group has significant influence, but not control or joint control, over the financial and operating policies of these entities. Significant influence is presumed to exist when the Group holds 20% or more of the voting power of another entity. A joint venture is an arrangement in which the Group has joint control, whereby the Group has rights to the net assets of the arrangement, rather than rights to its assets and obligations for its liabilities.

Investment in associates and joint ventures are accounted for using the equity method (collectively referred to as equity-accounted investees) and they are recognized initially at cost which includes transaction costs. Subsequent to initial recognition, the consolidated financial statements include the Group's share of the profit or loss and other comprehensive income ("OCI") of equity-accounted investees, after adjustments to align the accounting policies with those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control commences and joint ventures include goodwill identified on acquisition, net of any accumulated impairment losses.

## **3.1 Basis of consolidation (continued)**

#### (v) Investments in associates and joint ventures (continued)

When the Group's share of losses exceeds its investment in an equity-accounted investee, the carrying amount of the investment, together with any long-term interests that form part thereof, is reduced to zero, and the recognition of further losses is discontinued except to the extent that the Group has an obligation to fund the investee's operation or has made payments on behalf of the investee.

#### (vi) Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealized income or expenses arising from intragroup transactions, are eliminated in preparing the consolidated financial statements. Unrealized gains arising from transactions with equity-accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealized losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

(vii) Accounting for subsidiaries, associates and joint ventures by the Company

Investments in subsidiaries, associates and joint ventures are stated in the Company's statement of financial position at cost less accumulated impairment losses.

#### **3.2** Foreign currency

#### *(i) Foreign currency transactions*

Items included in the financial statements of each entity in the Group are measured using the currency that best reflects the economic substance of the underlying events and circumstances relevant to that entity (the "functional currency").

Transactions in foreign currencies are translated to the respective functional currencies of Group's entities at the exchange rates at the date of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortized cost in the functional currency at the beginning of the year, adjusted for effective interest and payments during the year, and the amortized cost in foreign currency translated at the exchange rate at the end of the year.

Non-monetary assets and liabilities denominated in foreign currencies that are measured at fair value are translated to the functional currency at the exchange rate at the date that the fair value was determined. Non-monetary items in a foreign currency that are measured in terms of historical costs are translated using the exchange rate at the date of the transaction.

Foreign currency differences arising from translation are recognized in profit or loss. However, foreign currency differences arising from the translation of the following items are recognized in OCI:

# **3.2** Foreign currency (continued)

#### *(i) Foreign currency transactions (continued)*

- an equity investment designated as FVOCI;
- a financial liability designated as a hedge of the net investment in a foreign operation to the extent that the hedge is effective (see Note 3.3(vii)); or
- qualifying cash flow hedges to the extent such hedges are effective.

#### *(ii) Foreign operations*

The assets and liabilities of foreign operations, including goodwill and fair value adjustments arising from the acquisition, are translated to US dollars at exchange rates at the reporting date. The income and expenses of foreign operations are translated to US dollars at exchange rates at the dates of the transactions.

Foreign currency differences are recognized in OCI. However, if the operation is a non-whollyowned subsidiary, then the relevant proportionate share of the translation difference is allocated to the NCI. When a foreign operation is disposed of such that control, significant influence or joint control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to NCI. When the Group disposes of only part of its investment in an associate or joint ventures that includes a foreign operation while retaining significant influence or joint control, the relevant proportion of the cumulative amount is reclassified to profit or loss.

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such a monetary item are considered to form part of a net investment in a foreign operation. These are recognized in OCI, and are presented in the translation reserve in equity.

#### **3.3** Financial instruments

#### *(i) Recognition and initial measurement*

#### Non-derivative financial assets and financial liabilities

Trade receivables and debt investments issued are initially recognized when they are originated. All other financial assets and financial liabilities are initially recognized when the Group becomes a party to the contractual provisions of the instrument.

A financial asset (unless it is a trade receivable without a significant financing component) or financial liability is initially measured at fair value plus, for an item not at fair value through profit or loss ("FVTPL"), transaction costs that are directly attributable to its acquisition or issue. A trade receivable without a significant financing component is initially measured at the transaction price.

# **3.3** Financial instruments (continued)

#### *(ii) Classification and subsequent measurement*

#### Non-derivative financial assets

On initial recognition, a financial asset is classified as measured at: amortized cost; FVOCI – equity investment; or FVTPL.

Financial assets are not reclassified subsequent to their initial recognition unless the Group changes its business model for managing financial assets, in which case all affected financial assets are reclassified on the first day of the first reporting period following the change in the business model.

#### Financial assets at amortized cost

A financial asset is measured at amortized cost if it meets both of the following conditions and is not designated as at FVTPL:

- it is held within a business model whose objective is to hold assets to collect contractual cash flows; and
- its contractual terms give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

#### Equity investment at FVOCI

On initial recognition of an equity investment that is not held-for-trading, the Group may irrevocably elect to present subsequent changes in the investment's fair value in OCI. This election is made on an investment-by-investment basis.

#### Financial assets at FVTPL

All financial assets not classified as measured at amortized cost or FVOCI as described above are measured at FVTPL. On initial recognition, the Group may irrevocably designate a financial asset that otherwise meets the requirements to be measured at amortized cost or at FVOCI as at FVTPL if doing so eliminates or significantly reduces an accounting mismatch that would otherwise arise.

#### Financial assets: Business model assessment

The Group makes an assessment of the objective of the business model in which a financial asset is held at a portfolio level because this best reflects the way the business is managed and information is provided to management. The information considered includes:

- the stated policies and objectives for the portfolio and the operation of those policies in practice. These include whether management's strategy focuses on earning contractual interest income, maintaining a particular interest rate profile, matching the duration of the financial assets to the duration of any related liabilities or expected cash outflows or realizing cash flows through the sale of the assets;
- how the performance of the portfolio is evaluated and reported to the Group's management;

# **3.3** Financial instruments (continued)

*(ii) Classification and subsequent measurement (continued)* 

#### Financial assets: Business model assessment (continued)

- the risks that affect the performance of the business model (and the financial assets held within that business model) and how those risks are managed;
- how managers of the business are compensated e.g. whether compensation is based on the fair value of the assets managed or the contractual cash flows collected; and
- the frequency, volume and timing of sales of financial assets in prior periods, the reasons for such sales and expectations about future sales activity.

Transfers of financial assets to third parties in transactions that do not qualify for derecognition are not considered sales for this purpose, consistent with the Group's continuing recognition of the assets.

Financial assets that are held-for-trading or are managed and whose performance is evaluated on a fair value basis are measured at FVTPL.

# Non-derivative financial assets: Assessment whether contractual cash flows are solely payments of principal and interest

For the purposes of this assessment, "principal" is defined as the fair value of the financial asset on initial recognition. "Interest" is defined as consideration for the time value of money and for the credit risk associated with the principal amount outstanding during a particular period of time and for other basic lending risks and costs (e.g. liquidity risk and administrative costs), as well as a profit margin.

In assessing whether the contractual cash flows are solely payments of principal and interest, the Group considers the contractual terms of the instrument. This includes assessing whether the financial asset contains a contractual term that could change the timing or amount of contractual cash flows such that it would not meet this condition. In making this assessment, the Group considers:

- contingent events that would change the amount or timing of cash flows;
- terms that may adjust the contractual coupon rate, including variable rate features;
- prepayment and extension features; and
- terms that limit the Group's claim to cash flows from specified assets (e.g. non-recourse features).

A prepayment feature is consistent with the solely payments of principal and interest criterion if the prepayment amount substantially represents unpaid amounts of principal and interest on the principal amount outstanding, which may include reasonable additional compensation for early termination of the contract. Additionally, for a financial asset acquired at a significant discount or premium to its contractual par amount, a feature that permits or requires prepayment at an amount that substantially represents the contractual par amount plus accrued (but unpaid) contractual interest (which may also include reasonable additional compensation for early termination) is treated as consistent with this criterion if the fair value of the prepayment feature is insignificant at initial recognition.

## **3.3** Financial instruments (continued)

(*ii*) *Classification and subsequent measurement (continued)* 

#### Non-derivative financial assets: Subsequent measurement and gains and losses

#### Financial assets at FVTPL

These assets are subsequently measured at fair value. Net gains and losses, including any interest or dividend income, are recognized in profit or loss.

#### Financial assets at amortized cost

These assets are subsequently measured at amortized cost using the effective interest method. The amortized cost is reduced by impairment losses. Interest income, foreign exchange gains and losses and impairment are recognized in profit or loss. Any gain or loss on derecognition is recognized in profit or loss.

#### Equity investments at FVOCI

These assets are subsequently measured at fair value. Dividends are recognized as income in profit or loss unless the dividend clearly represents a recovery of part of the cost of the investment. Other net gains and losses are recognized in OCI and are never reclassified to profit or loss.

# Non-derivative financial liabilities: Classification, subsequent measurement and gains and losses

Financial liabilities are classified as measured at amortized cost or FVTPL. A financial liability is classified as at FVTPL if it is classified as held-for-trading or it is designated as such on initial recognition. Financial liabilities at FVTPL are measured at fair value and net gains and losses, including any interest expense, are recognized in profit or loss. Directly attributable transaction costs are recognized in profit or loss as incurred.

Other financial liabilities are initially measured at fair value less directly attributable transaction costs. They are subsequently measured at amortized cost using the effective interest method. Interest expense and foreign exchange gains and losses are recognized in profit or loss.

#### (iii) Derecognition

#### Financial assets

The Group derecognises a financial asset when:

- the contractual rights to the cash flows from the financial asset expire; or
- it transfers the rights to receive the contractual cash flows in a transaction in which either:
  - substantially all of the risks and rewards of ownership of the financial asset are transferred; or
  - the Group neither transfers nor retains substantially all of the risks and rewards of ownership and it does not retain control of the financial asset.

# **3.3** Financial instruments (continued)

#### *(iii) Derecognition (continued)*

#### Financial assets (continued)

Transferred assets are not derecognized when the Group enters into transactions whereby it transfers assets recognized in its statement of financial position, but retains either all or substantially all of the risks and rewards of the transferred assets.

#### Financial liabilities

The Group derecognizes a financial liability when its contractual obligations are discharged or cancelled, or expire. The Group also derecognizes a financial liability when its terms are modified and the cash flows of the modified liability are substantially different, in which case a new financial liability based on the modified terms is recognized at fair value.

On derecognition of a financial liability, the difference between the carrying amount extinguished and the consideration paid (including any non-cash assets transferred or liabilities assumed) is recognized in profit or loss.

#### (iv) Offsetting

Financial assets and financial liabilities are offset and the net amount presented in the statement of financial position when, and only when, the Group currently has a legally enforceable right to set off the amounts and it intends either to settle them on a net basis or to realize the asset and settle the liability simultaneously.

#### (v) Cash and cash equivalents

Cash and cash equivalents comprise cash balances and short-term deposits with maturities of three months or less from the date of acquisition that are subject to an insignificant risk of changes in their fair value, and are used by the Group in the management of its short-term commitments. For the purpose of the statement of cash flows, bank overdrafts that are repayable on demand and that form an integral part of the Group's cash management are included in cash and cash equivalents.

#### (vi) Share capital

#### **Ordinary** shares

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognized as a deduction from equity. Income tax relating to transaction costs of an equity transaction is accounted for in accordance with SFRS(I) 1-12.

#### (vii) Derivative financial instruments and hedge accounting

The Group holds derivative financial instruments to hedge its foreign currency and interest rate risk exposures. Embedded derivatives are separated from the host contract and accounted for separately if the host contract is not a financial asset and certain criteria are met.

# **3.3** Financial instruments (continued)

#### (vii) Derivative financial instruments and hedge accounting (continued)

Derivatives are initially measured at fair value and any directly attributable transaction costs are recognized in profit or loss as incurred. Subsequent to initial recognition, derivatives are measured at fair value, and changes therein are generally recognized in profit or loss.

The Group designates certain derivatives and non-derivative financial instruments as hedging instruments in qualifying hedging relationships. At inception of designated hedging relationships, the Group documents the risk management objective and strategy for undertaking the hedge. The Group also documents the economic relationship between the hedged item and the hedging instrument, including whether the changes in cash flows of the hedged item and hedging instrument are expected to offset each other.

## Cash flow hedges

The Group designates certain derivatives as hedging instruments to hedge the variability in cash flows associated with highly probable forecast transactions arising from changes in foreign exchange rates and interest rates.

When a derivative is designated as a cash flow hedging instrument, the effective portion of changes in the fair value of the derivative is recognized in OCI and accumulated in the hedging reserve. The effective portion of changes in the fair value of the derivative that is recognized in OCI is limited to the cumulative change in fair value of the hedged item, determined on a present value basis, from inception of the hedge. Any ineffective portion of changes in the fair value of the derivative is recognized immediately in profit or loss.

The Group designates only the change in fair value of the spot element of forward exchange contracts as the hedging instrument in cash flow hedging relationships. The change in fair value of the forward element of forward exchange contracts ('forward points') is separately accounted for as a cost of hedging and recognized in a cost of hedging reserve within equity.

When the hedged forecast transaction subsequently results in the recognition of a non-financial item such as inventory, the amount accumulated in the hedging reserve and the cost of hedging reserve is included directly in the initial cost of the non-financial item when it is recognized.

For all other hedged forecast transactions, the amount accumulated in the hedging reserve and the cost of hedging reserve is reclassified to profit or loss in the same period or periods during which the hedged expected future cash flows affect profit or loss.

If the hedge no longer meets the criteria for hedge accounting or the hedging instrument is sold, expires, is terminated or is exercised, then hedge accounting is discontinued prospectively. When hedge accounting for cash flow hedges is discontinued, the amount that has been accumulated in the hedging reserve and the cost of hedging reserve remains in equity until, for a hedge of a transaction resulting in recognition of a non-financial item, it is included in the non-financial item's cost on its initial recognition or, for other cash flow hedges, it is reclassified to profit or loss in the same period or periods as the hedged expected future cash flows affect profit or loss.

## **3.3** Financial instruments (continued)

#### (vii) Derivative financial instruments and hedge accounting (continued)

#### Cash flow hedges (continued)

If the hedged future cash flows are no longer expected to occur, then the amounts that have been accumulated in the hedging reserve and the cost of hedging reserve are immediately reclassified to profit or loss.

#### Net investment hedges

The Group designates certain derivatives and non-derivative financial liabilities as hedges of foreign exchange risk on a net investment in a foreign operation.

When a derivative instrument or a non-derivative financial liability is designated as the hedging instrument in a hedge of a net investment in a foreign operation, the effective portion of, for a derivative, changes in the fair value of the hedging instrument or, for a non-derivative, foreign exchange gains and losses is recognized in OCI and presented in the translation reserve within equity. Any ineffective portion of the changes in the fair value of the derivative or foreign exchange gains and losses on the non-derivative is recognized immediately in profit or loss. The amount recognized in OCI is reclassified to profit or loss as a reclassification adjustment on disposal of the foreign operation.

#### **3.4** Investment properties

Investment properties are properties held either to earn rental income or for capital appreciation or both, but not for sale in the ordinary course of business, used in the production or supply of goods or services, or for administrative purposes. Investment properties comprise completed investment properties, investment properties under re-development, properties under development and land held for development.

Cost includes expenditure that is directly attributable to the acquisition of the investment property. The cost of self-constructed investment property includes the cost of materials and direct labor, any other costs directly attributable to bringing the investment property to a working condition for its intended use and capitalized borrowing costs.

Land held for development represents lease prepayments for acquiring rights to use land in the People's Republic of China ("PRC") with periods ranging from 40 to 50 years. Such rights granted with consideration are recognized initially at acquisition cost.

*(i) Completed investment properties and investment properties under re-development* 

Completed investment properties and investment properties under re-development are measured at fair value with any changes therein recognized in profit or loss. Rental income from investment properties is accounted for in the manner described in Note 3.13.

## **3.4** Investment properties (continued)

#### *(ii) Properties under development and land held for development*

Property that is being constructed or developed for future use as investment property is initially recognized at cost, including transaction costs, and subsequently at fair value with any change therein recognized in profit or loss.

When an investment property is disposed of, the resulting gain or loss recognized in profit or loss is the difference between net disposal proceeds and the carrying amount of the property.

#### **3.5 Property, plant and equipment**

Property, plant and equipment are measured at cost which includes capitalized borrowing costs, less accumulated depreciation and accumulated impairment losses. Cost includes expenditure that is directly attributable to the acquisition of the asset.

Subsequent to recognition, buildings are measured at fair value less accumulated depreciation and accumulated impairment losses while other property, plant and equipment are measured at cost less accumulated depreciation and accumulated impairment losses.

Any surplus arising on the revaluation is recognized in other comprehensive income ("OCI"), except to the extent that the surplus reverses a previous revaluation deficit on the same asset recognized in profit or loss, in which case the credit to that extent is recognized in profit or loss. Any deficit on revaluation is recognized in profit or loss except to the extent that it reverses a previous revaluation surplus on the same asset, in which case the debit to that extent is recognized in OCI.

Any gain or loss on disposal of an item of property, plant and equipment is recognized in profit or loss. The revaluation surplus included in OCI in respect of an item of property, plant and equipment measured using revaluation model, is transferred directly to retained earnings.

Subsequent expenditure relating to property, plant and equipment that has already been recognized is added to the carrying amount of the asset when it is probable that future economic benefits, in excess of the originally assessed standard of performance of the existing asset, will flow to the Group. All other subsequent expenditure is recognized as an expense in the period in which it is incurred.

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognized as an expense in profit or loss on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment, unless it is included in the carrying amount of another asset. Land is not depreciated.

Depreciation is recognized from the date that the property, plant and equipment are installed and are ready for use, or in respect of internally constructed assets, from the date that the asset is completed and ready for use.

## **3.5 Property, plant and equipment (continued)**

The estimated useful lives for the current and comparative years are as follows:

•	Buildings	40 years
•	Furniture, fittings and equipment	2-20 years
•	Right-of-use assets	1-15 years

Depreciation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.

Any gain or loss on disposal of an item of property, plant and equipment is recognized in profit or loss.

#### **3.6** Intangible assets

#### (i) Goodwill

Goodwill that arises upon the acquisition of subsidiaries is included in intangible assets. For the measurement of goodwill at initial recognition, see Note 3.1 (i).

#### Subsequent measurement

Goodwill is measured at cost less accumulated impairment losses. In respect of associates and joint ventures, the carrying amount of goodwill is included in the carrying amount of the investment, and an impairment loss on such an investment is not allocated to any asset, including goodwill, that forms part of the carrying amount of the associates and joint ventures.

#### *(ii) Other intangible assets*

Other intangible assets that are acquired by the Group and have finite useful lives are measured at costs less accumulated amortization and accumulated impairment losses.

#### *(iii) Amortization*

Amortization is calculated over the cost of the asset, less its residual value.

Amortization is recognized in profit or loss on a straight-line basis over the estimated useful lives of intangible assets, other than goodwill, from the date that they are available for use, since this most clearly reflects the expected pattern of consumption of the future economic benefits embodied in the asset. The estimated useful lives of intangible assets are as follows:

Trademarks	20 years
Non-competition	over the term of relevant agreement
License rights	over the term of the license period

Amortization methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.

#### 3.7 Impairment

#### *(i) Non-derivative financial assets*

The Group recognizes loss allowances for expected credit loss ("ECLs") on financial assets measured at amortized costs.

Loss allowances of the Group are measured on either of the following bases:

- 12-month ECLs: these are ECLs that result from default events that are possible within the 12 months after the reporting date (or for a shorter period if the expected life of the instrument is less than 12 months); or
- Lifetime ECLs: these are ECLs that result from all possible default events over the expected life of a financial instrument.

#### Simplified approach

The Group applies the simplified approach to provide for ECLs for all trade receivables. The simplified approach requires the loss allowance to be measured at an amount equal to lifetime ECLs.

#### **General approach**

The Group applies the general approach to provide for ECLs on all other financial instruments. Under the general approach, the loss allowance is measured at an amount equal to 12-month ECLs at initial recognition.

At each reporting date, the Group assesses whether the credit risk of a financial instrument has increased significantly since initial recognition. When credit risk has increased significantly since initial recognition, loss allowance is measured at an amount equal to lifetime ECLs.

When determining whether the credit risk of a financial asset has increased significantly since initial recognition and when estimating ECLs, the Group considers reasonable and supportable information that is relevant and available without undue cost or effort. This includes both quantitative and qualitative information and analysis, based on the Group's historical experience and informed credit assessment and includes forward-looking information.

If credit risk has not increased significantly since initial recognition or if the credit quality of the financial instruments improves such that there is no longer a significant increase in credit risk since initial recognition, loss allowance is measured at an amount equal to 12-month ECLs.

The Group considers a financial asset to be in default when the borrower is unlikely to pay its credit obligations to the Group in full, without recourse by the Group to actions such as realizing security (if any is held).

The maximum period considered when estimating ECLs is the maximum contractual period over which the Group is exposed to credit risk.

#### **3.7** Impairment (continued)

*(i) Non-derivative financial assets (continued)* 

#### **Measurement of ECLs**

ECLs are probability-weighted estimates of credit losses. Credit losses are measured at the present value of all cash shortfalls (i.e. the difference between the cash flows due to the entity in accordance with the contract and the cash flows that the Group expects to receive). ECLs are discounted at the effective interest rate of the financial asset.

#### **Credit-impaired financial assets**

At each reporting date, the Group assesses whether financial assets carried at amortized cost are credit-impaired. A financial asset is 'credit-impaired' when one or more events that have a detrimental impact on the estimated future cash flows of the financial asset have occurred.

Evidence that a financial asset is credit-impaired includes the following observable data:

- significant financial difficulty of the borrower or issuer;
- a breach of contract such as a default;
- the restructuring of a loan or advance by the Group on terms that the Group would not consider otherwise;
- it is probable that the borrower will enter bankruptcy or other financial reorganization; or
- the disappearance of an active market for a security because of financial difficulties.

#### Presentation of allowance for ECLs in the statement of financial position

Loss allowances for financial assets measured at amortized cost are deducted from the gross carrying amount of these assets.

#### Write-off

The gross carrying amount of a financial asset is written off (either partially or in full) to the extent that there is no realistic prospect of recovery. This is generally the case when the Group determines that the debtor does not have assets or sources of income that could generate sufficient cash flows to repay the amounts subject to the write-off. However, financial assets that are written off could still be subject to enforcement activities in order to comply with the Group's procedures for recovery of amounts due.

#### *(ii) Associate and joint venture*

Any impairment loss in respect of an associate or joint venture is measured by comparing the recoverable amount of the investment with its carrying amount in accordance with the requirements of non-financial assets. An impairment loss is recognized in profit or loss. An impairment loss is reversed if there has been a favourable change in the estimate used to determine the recoverable amount.

#### **3.7** Impairment (continued)

#### *(iii)* Non-financial assets

The carrying amounts of the Group's non-financial assets, other than investment properties and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the assets' recoverable amount are estimated. For goodwill and intangible assets that have indefinite useful lives or that are not yet available for use, the recoverable amount is estimated each year at the same time. An impairment loss is recognized if the carrying amount of an asset or its cash-generating unit ("CGU") exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGUs. Subject to an operating segment ceiling test, for the purposes of goodwill impairment testing, CGUs to which goodwill has been allocated are aggregated so that the level at which impairment is tested reflects the lowest level at which goodwill is monitored for internal reporting purposes. Goodwill acquired in a business combination is allocated to groups of CGUs that are expected to benefit from the synergies of the combination.

The Group's corporate assets do not generate separate cash inflows and are utilized by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

An impairment loss is recognized if the carrying amount of an asset or its CGU exceeds its estimated recoverable amount. Impairment losses are recognized in profit or loss. Impairment losses recognized in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the units, and then to reduce the carrying amounts of the other assets in the unit (group of units) on a *pro rata* basis.

An impairment loss in respect of goodwill is not reversed. In respect of other assets, impairment losses recognized in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortization, if no impairment loss had been recognized.

Goodwill that forms part of the carrying amount of an investment in associates and joint ventures is not recognized separately, and therefore is not tested for impairment separately. Instead, the entire amount of the investment in associates and joint ventures is tested for impairment as a single asset when there is objective evidence that the investment may be impaired.

#### 3.8 Non-current assets held for sale

Non-current assets, or disposal groups comprising assets and liabilities, that are highly probable to be recovered primarily through sale or distribution rather than through continuing use, are classified as held for sale. Immediately before classification as held for sale, the assets, or components of a disposal group, are remeasured in accordance with the Group's accounting policies. Thereafter, the assets, or disposal group, are generally measured at the lower of their carrying amount and fair value less costs to sell. Investments properties classified within assets held for sale are subsequently remeasured at their fair values. Any impairment loss on a disposal group is first allocated to goodwill, and then to remaining assets and liabilities on pro rata basis, except that no loss is allocated to inventories, financial assets, deferred tax assets, employee benefit assets, investment property, which continue to be measured in accordance with the Group's accounting policies. Impairment losses on initial classification as held for sale and subsequent gains or losses on remeasurement are recognized in profit or loss. Gains are not recognized in excess of any cumulative impairment loss.

Intangible assets and property, plant and equipment once classified as held for sale are not amortized or depreciated. In addition, equity accounting of joint ventures and associates ceases once classified as held for sale.

#### **3.9 Deferred management costs**

Costs that are directly attributable to securing a fund management agreement are deferred if they can be identified separately and measured reliably and it is probable that they will be recovered. Deferred management costs represent the costs incurred to secure the right to benefit from the provision of fund management services, and are amortized as the Group recognizes the related revenue over the tenure of the fund.

#### **3.10** Employee benefits

#### *(i) Defined contribution plans*

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognized as employee benefit expense in profit or loss in the periods during which services are rendered by employees.

#### (ii) Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognized for the amount expected to be paid under short-term cash bonus or profitsharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

#### **3.10 Employee benefits (continued)**

#### *(iii) Employee leave entitlement*

Employee entitlements to annual leave are recognized when they accrue to employees. A provision is made for the estimated liability for annual leave as a result of services rendered by employees up to the reporting date.

#### *(iv) Termination benefits*

Termination benefits are expensed at the earlier of when the Group can no longer withdraw the offer of those benefits and when the Group recognizes costs for a restructuring of benefits are not expected to be settled wholly within 12 months of the reporting date, then they are discounted.

#### (v) Share-based payment

For equity-settled share-based payment transactions, the fair value of the services received is recognized as an expense with a corresponding increase in equity over the vesting period during which the employees become unconditionally entitled to the equity instrument. The fair value of the services received is determined by reference to the fair value of the equity instrument granted at the date of the grant. At each reporting date, the number of equity instruments that are expected to be vested are estimated. The impact on the revision of original estimates is recognized as an expense and as a corresponding adjustment to equity over the remaining vesting period, unless the revision to original estimates is due to market conditions. No adjustment is made if the revision or actual outcome differs from the original estimate due to market conditions.

For cash-settled share-based payment transactions, e.g. Award shares, the fair value of the goods or services received is recognized as an expense with a corresponding increase in liability.

The grant-date fair value of the liability is recognized over the vesting period. If no services are required, then the amount is recognized immediately. Remeasurements during the vesting period are recognized immediately to the extent that they relate to past services, and recognition is spread over the remaining vesting period to the extent that they relate to future services. That is, in the period of the remeasurement there is a catch-up adjustment for prior periods in order for the recognized liability at each reporting date to equal a defined proportion of the total fair value of the liability. The recognized proportion is generally calculated by dividing the period for which services have been provided as at the reporting date by the total vesting period. Remeasurements are recognized in profit or loss.

#### 3.11 Provision

A provision is recognized if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at the pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognized as finance cost.

#### 3.12 Leases

At inception of a contract, the Group assesses whether a contract is, or contains, a lease. A contract is, or contains, a lease if the contract conveys the right to control the use of an identified asset for a period of time in exchange for consideration.

#### (i) As a lessee

At commencement or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of its relative stand-alone prices. However, for the leases of property the Group has elected not to separate non-lease components and account for the lease and non-lease components as a single lease component.

The Group recognizes a right-of-use asset and a lease liability at the lease commencement date. The right-of-use asset is initially measured at cost, which comprises the initial amount of the lease liability adjusted for any lease payments made at or before the commencement date, plus any initial direct costs incurred and an estimate of costs to dismantle and remove the underlying asset or to restore the underlying asset or the site on which it is located, less any lease incentives received.

The right-of-use asset is subsequently depreciated using the straight-line method from the commencement date to the end of the lease term, unless the lease transfers ownership of the underlying asset to the Group by the end of the lease term or the cost of the right-of-use asset reflects that the Group will exercise a purchase option. In that case the right-of-use asset will be depreciated over the useful life of the underlying asset, which is determined on the same basis as those of property and equipment. In addition, the right-of-use asset is periodically reduced by impairment losses, if any, and adjusted for certain remeasurements of the lease liability.

The right-of-use asset is subsequently stated at cost less accumulated depreciation and impairment losses.

The lease liability is initially measured at the present value of the lease payments that are not paid at the commencement date, discounted using the interest rate implicit in the lease or, if that rate cannot be readily determined, the Group's incremental borrowing rate. Generally, the Group uses its incremental borrowing rate as the discount rate.

The Group determines its incremental borrowing rate by obtaining interest rates from various external financing sources and makes certain adjustments to reflect the terms of the lease and type of the asset leased.

#### 3.12 Leases (continued)

#### (i) As a lessee (continued)

Lease payments included in the measurement of the lease liability comprise the following:

- fixed payments, including in-substance fixed payments;
- variable lease payments that depend on an index or a rate, initially measured using the index or rate as at the commencement date;
- amounts expected to be payable under a residual value guarantee; and
- the exercise price under a purchase option that the Group is reasonably certain to exercise, lease payments in an optional renewal period if the Group is reasonably certain to exercise an extension option, and penalties for early termination of a lease unless the Group is reasonably certain not to terminate early.

The lease liability is measured at amortized cost using the effective interest method. It is remeasured when there is a change in future lease payments arising from a change in an index or rate, if there is a change in the Group's estimate of the amount expected to be payable under a residual value guarantee, if the Group changes its assessment of whether it will exercise a purchase, extension or termination option or if there is a revised in-substance fixed lease payment.

When the lease liability is remeasured in this way, a corresponding adjustment is made to the carrying amount of the right-of-use asset, or is recorded in profit or loss if the carrying amount of the right-of-use asset has been reduced to zero.

The Group presents right-of-use assets that do not meet the definition of investment property in 'property, plant and equipment' and lease liabilities in 'trade and other payables' in the statement of financial position.

#### Short-term leases and leases of low-value assets

The Group has elected not to recognize right-of-use assets and lease liabilities for leases of lowvalue assets and short-term leases, including IT equipment. The Group recognizes the lease payments associated with these leases as an expense on a straight-line basis over the lease term.

#### (ii) As a lessor

At inception or on modification of a contract that contains a lease component, the Group allocates the consideration in the contract to each lease component on the basis of their relative stand-alone prices.

When the Group acts as a lessor, it determines at lease inception whether each lease is a finance lease or an operating lease.

#### 3.12 Leases (continued)

#### (ii) As a lessor (continued)

To classify each lease, the Group makes an overall assessment of whether the lease transfers substantially all of the risks and rewards incidental to ownership of the underlying asset. If this is the case, then the lease is a finance lease; if not, then it is an operating lease. As part of this assessment, the Group considers certain indicators such as whether the lease is for the major part of the economic life of the asset.

When the Group is an intermediate lessor, it accounts for its interests in the head lease and the sub-lease separately. It assesses the lease classification of a sub-lease with reference to the right-of-use asset arising from the head lease, not with reference to the underlying asset. If a head lease is a short-term lease to which the Group applies the exemption described above, then it classifies the sub-lease as an operating lease.

If an arrangement contains lease and non-lease components, then the Group applies SFRS(I) 15 to allocate the consideration in the contract.

The Group applies the derecognition and impairment requirements in SFRS(I) 9 to the net investment in the lease (see Note 3.7(i)). The Group further regularly reviews estimated unguaranteed residual values used in calculating the gross investment in the lease.

The Group recognizes lease payments received from investment property under operating leases as income on a straight-line basis over the lease term as part of 'revenue'. Rental income from sub-leased property is recognized as "other income".

#### **3.13** Revenue recognition

#### Rental income

Rental income receivable under operating leases is recognized in profit or loss on a straight-line basis over the term of the lease. Lease incentives granted are recognized as an integral part of the total rental income to be received. Contingent rentals are recognized as income in the accounting period in which they are earned.

#### Fund management fee income

Fund management fee income is recognized in profit or loss as and when services are rendered.

#### Dividend income

Dividend income is recognized on the date that the Group's right to receive payment is established.

#### Financial services income

Financial services income is recognized in profit or loss upon the completion of the transaction.

#### **3.14 Government grants**

Grants that compensate the Group for expenses already incurred or for purpose of giving immediate financial support with no future related costs are recognized in profit or loss in the period in which they become receivable.

#### **3.15** Finance income and expenses

Finance income comprises interest income on funds invested (including equity investments) and gains on hedging instruments that are recognized in profit or loss. Interest income is recognized as it accrues in profit or loss, using the effective interest method. Finance costs comprise interest expense on borrowings, unwinding of the discount on provisions and contingent consideration, and losses on hedging instruments that are recognized in profit or loss.

The 'effective interest rate' is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument to:

- the gross carrying amount of the financial asset; or
- the amortized cost of the financial liability.

In calculating interest income and expense, the effective interest rate is applied to the gross carrying amount of the asset (when the asset is not credit-impaired) or to the amortized cost of the liability. However, for financial assets that have become credit-impaired subsequent to initial recognition, interest income is calculated by applying the effective interest rate to the amortized cost of the financial asset. If the asset is no longer credit impaired, then the calculation of interest income reverts to the gross basis.

Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognized in profit or loss using the effective interest method.

Foreign currency gains and losses are reported on a net basis as either finance income or finance costs depending on whether foreign currency movements are in a net gain or net loss position.

#### 3.16 Tax

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognized in profit or loss except to the extent that it relates to a business combination, or items recognized directly in equity or in OCI.

The Group has determined that interest and penalties related to income taxes, including uncertain tax treatments, do not meet the definition of income taxes, and therefore accounted for them under SFRS(I) 1-37 *Provisions, Contingent Liabilities and Contingent Assets*.

#### **3.16** Tax (continued)

Current tax is the expected tax payable or receivable on the taxable income or loss for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years. The amount of current tax payable or receivable is the best estimate of the tax amount expected to be paid or received that reflects uncertainty related to income taxes, if any. Current tax also includes any tax arising from dividends.

Current tax assets and liabilities are offset only if certain criteria are met.

Deferred tax is recognized in respect of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts used for taxation purposes. Deferred tax is not recognized for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries and equity accounted investees to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

The measurement of deferred taxes reflects the tax consequences that would follow the manner in which the Group expects, at the reporting date, to recover or settle the carrying amount of its assets and liabilities. For investment property that is measured at fair value, the presumption that the carrying amount of the investment property will be recovered through sale has been rebutted for investment properties held in certain countries which the Group operates in. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realized simultaneously.

Deferred tax assets are recognized for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that future taxable profits will be available against which they can be used. Future taxable profits are determined based on the reversal of relevant taxable temporary differences. If the amount of taxable temporary differences is insufficient to recognize a deferred tax asset in full, then future taxable profits, adjusted for reversals of existing temporary differences, are considered, based on the business plans for individual subsidiaries in the Group. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized; such reductions are reversed when the probability of future taxable profits improves.

Unrecognized deferred tax assets are reassessed at each reporting date and recognized to the extent that it has become probable that future taxable profits will be available against which they can be used.

#### **3.17** Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's chief operating decision-makers ("CODM") to make decisions about resources to be allocated to the segment and to assess its performance and for which discrete financial information is available.

#### 3.18 New standards and interpretations not adopted

A number of new standards, interpretations and amendments to standards are effective for annual periods beginning after 1 January 2020 and earlier application is permitted; however, the Group has not early adopted the new or amended standards and interpretations in preparing these financial statements.

The Group is currently assessing the potential impact of adopting the following new SFRS(I)s, interpretations and amendments to SFRS(I)s on the Group's consolidated financial statements and the Company's statement of financial position.

- SFRS(I) 17 Insurance Contracts
- Classification of Liabilities as Current or Non-current (Amendments to SFRS(I) 1-1)
- Covid-19-Related Rent Concessions (Amendment to SFRS(I) 16)
- Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (Amendments to SFRS(I) 10 and SFRS(I) 1-28)
- *Reference to the Conceptual Framework* (Amendments to SFRS(I) 3)
- Property, Plant and Equipment Proceeds before Intended Use (Amendments to SFRS(I) 16)
- Onerous Contracts Costs of Fulfilling a Contract (Amendments to SFRS(I) 1-37)
- Annual Improvements to SFRS(I)s 2018 2020

# 4 Investment properties

		Gro	up
	Note	2020 US\$'000	2019 US\$'000
At 1 January Additions		21,275,620 1,811,481	19,481,683 2,069,660
Disposals		(153,950)	(674,852)
Acquisition of subsidiaries	29(A)	2,143,637	1,161,699
Disposal of subsidiaries	29(B)	(2, 428, 724)	(356,443)
Borrowing cost capitalized	26	15,898	9,860
Changes in fair value		655,775	1,193,643
Reclassification to assets classified as held for sale		(2,171,999)	(1,306,784)
Effect of movements in exchange rates	_	1,290,691	(302,846)
At 31 December	_	22,438,429	21,275,620
<i>Comprising:</i> Completed investment properties		18,036,426	17,047,963
Investment properties under re-development		19,249	241,105
Properties under development		1,987,052	1,980,202
Land held for development	_	2,395,702	2,006,350
	=	22,438,429	21,275,620

The Group reclassified certain investment properties of US\$2,171,999,000 (2019: US\$1,306,784,000) to assets classified as held for sale following initiation of an active programme to sell (Note 15).

Investment properties are held mainly for use by external customers under operating leases. Generally, the leases contain an initial non-cancellable period of one to twenty years. Subsequent renewals are negotiated with the lessees. There are no contingent rents arising from the lease of investment properties.

Investment properties with carrying value totaling approximately US\$15,791,306,000 as at 31 December 2020 (2019: US\$13,215,908,000) were mortgaged to banks and bondholders to secure credit facilities for the Group (Note 19). Interest capitalized as costs of investment properties amounted to approximately US\$15,898,000 (2019: US\$9,860,000) during the year.

#### Measurement of fair value

#### (i) Fair value hierarchy

The Group's investment property portfolio are valued by external and internal valuers at the reporting date. The fair values are based on open market values, being the estimated amount for which a property could be exchanged on the date of the valuation between a willing buyer and a willing seller in an arm's length transaction wherein the parties had each acted knowledgeably and without compulsion. In determining the fair value as at the reporting date, the external and internal valuers have adopted a combination of valuation methods, including income capitalization, discounted cash flows and residual methods, which involve certain estimates. The key assumptions used to determine the fair value of investment properties include market-corroborated capitalization rate, discount rate and terminal yield rate.

# 4 Investment properties (continued)

Measurement of fair value (continued)

#### (i) Fair value hierarchy (continued)

The income capitalization method capitalizes an income stream into a present value using single-year capitalization rates, the income stream used is adjusted to market rentals currently being achieved within comparable investment properties and recent leasing transactions achieved within the investment property. The discounted cash flow method requires the valuer to assume a rental growth rate indicative of market and the selection of a target internal rate of return consistent with current market requirements. The residual method values properties under development and land held for development by reference to their development potential which involves deducting the estimated development costs to complete construction and developer's profit from the gross development value to arrive at the residual value of the property. The gross development value is the estimated value of the property assuming satisfactory completion of the development as at the date of valuation. The estimated cost to complete is determined based on the construction cost per square metre in the area.

As at 31 December 2020, the real estate market has been impacted by the uncertainty that the COVID-19 pandemic has caused. Given the unprecedented set of circumstances on which to base a judgement, less certainty, and a higher degree of caution, should be attached to the valuations than would normally be the case. In relying on the valuation reports, management has exercised its judgment and is satisfied that the valuation methods and estimates are reflective of market conditions as at the reporting date.

The fair value measurement for investment properties of US\$22,438,429,000 (2019: US\$21,275,620,000) has been categorized as a Level 3 fair value based on the inputs to the valuation technique used (see Note 2.4) and was measured based on valuation by valuers who hold recognized and relevant professional qualifications and have recent experience in the location and category of the respective investment property being valued.

#### (ii) Reconciliation of Level 3 fair values

Gro	up
2020	2019
US\$'000	US\$'000
21,275,620	19,481,683
, ,	, ,
1,827,379	2,079,520
(153,950)	(674,852)
2,143,637	1,161,699
(2, 428, 724)	(356,443)
(2,171,999)	(1,306,784)
655,775	1,193,643
1,290,691	(302,846)
22,438,429	21,275,620
	2020 US\$'000 21,275,620 1,827,379 (153,950) 2,143,637 (2,428,724) (2,171,999) 655,775 1,290,691

# 4 Investment properties (continued)

#### Measurement of fair value (continued)

#### (ii) Reconciliation of Level 3 fair values (continued)

#### Valuation technique and significant unobservable inputs

The following table shows the key unobservable inputs used in measuring the fair value of investment properties.

Valuation method	Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement
Income capitalization	<i>Capitalization rate:</i> PRC: 4.00% to 7.00% (2019: 4.00% to 7.00%) Japan: 4.40% (2019: 4.30% to 4.50%) Europe: 6.46% (2019: 4.66%)	The estimated fair value varies inversely against the capitalization rate.
Discounted cash flow	<i>Discount rate:</i> PRC: 8.00% to 10.50% (2019: 8.00% to 10.50%) Japan: 4.20% (2019: 4.30% to 4.50%) Brazil: 6.25% (2019: 7.25%)	The estimated fair value varies inversely against the discount rate.
	<i>Terminal yield rate:</i> PRC: 4.00% to 7.00% (2019: 4.00% to 7.00%) Japan: 4.50% (2019: 4.50%) Brazil: 6.75% (2019: 9.25%)	The estimated fair value varies inversely against the terminal yield rate.
Residual	<i>Capitalization rate<sup>1</sup>:</i> PRC: 4.75% to 6.25% (2019: 4.75% to 6.25%) Europe: 4.56% (2019: 4.49%)	The estimated fair value and gross development value vary inversely against the capitalization rate.

<sup>1</sup> Income capitalization method is applied to derive the total gross development value under the residual approach.

#### 5 Subsidiaries

	Comp	any
	2020 US\$'000	2019 US\$'000
Unquoted equity shares, at cost Less: Allowance for impairment loss	5,931,372 (260,763)	5,782,001 (313,345)
Loans to subsidiaries (interest-free)	5,670,609 591,470 6,262,079	5,468,656 648,353 6,117,009

During the year ended 31 December 2020, a reversal of impairment loss of US\$22,697,000 (2019: impairment loss of US\$82,492,000) was recognized in profit or loss for the Company's investment in a subsidiary in the USA, in view of the excess (2019: shortfall) in recoverable amount.

During the year ended 31 December 2020, a reversal of impairment loss of US\$29,885,000 (2019: impairment loss of US\$2,519,000) was recognized in profit or loss for the Company's investment in certain subsidiaries in Brazil, in view of the excess (2019: shortfall) of recoverable amount against the cost less accumulated impairment.

The recoverable amount for the relevant subsidiaries was estimated to be US\$604,201,000 (2019: US\$417,143,000) for USA and US\$710,905,000 (2019: US\$726,571,000) for Brazil. The recoverable amount was estimated based on net assets as the assets held by subsidiaries which comprises mainly investment properties or joint ventures owning investment properties measured at fair value and categorized as Level 3 on the fair value hierarchy.

The loans to subsidiaries are unsecured and not expected to be repaid within the next 12 months from 31 December 2020.

Details of significant subsidiaries are set out in Note 35.

# 6 Associates and joint ventures

	Gro	oup
	2020	2019
	US\$'000	US\$'000
Interests in associates	2,691,480	1,107,233
Interests in joint ventures	3,453,089	3,312,498
	6,144,569	4,419,731
Capital commitments in relation to interests in		
associates and joint ventures	923,705	695,435

# 6 Associates and joint ventures (continued)

The Group has five joint ventures and one associate (2019: two joint ventures) that are material and a number of associates and joint ventures that are individually immaterial to the Group. All are equity accounted. The following are the material associates and joint ventures:

<u>Name of associate and</u> joint ventures <sup>1</sup>	<u>Principal activity</u>	Principal <u>place of business</u>	<u>2020</u> %	<u>2019</u> %
GLP Japan Development Venture I	Private equity fund focused on logistics properties	Japan	50.00	50.00
GLP Japan Development Partners II <sup>2</sup>	Private equity fund focused on logistics properties	Japan	_2	50.00
Light Year One Holdings Ltd <sup>2</sup>	Private equity fund focused on logistics properties	Japan	33.33	_2
BLH (1) Pte Ltd	Private equity fund focused on logistics properties	Brazil	40	40
Beijing Jintonggang Real Estate Development Co., Ltd. ("Z3")	Property development and construction	PRC	34.00	34.00
China Merchants Capital Investments Co., Ltd. ("CMC")	Equity investment	PRC	50.00	_
Hidden Hill Fund ("Hidden Hill")	Equity investment	PRC	69.97	30.76

#### Notes:

<sup>1</sup> Relates to the commercial name of the joint ventures used under GLP's fund management platform.

<sup>2</sup> GLP Japan Development Partners II is not material joint ventures to the Group for the financial year ended 31 December 2020. Light Year One Holdings Ltd is not material joint ventures to the Group for the financial year ended 31 December 2019.

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# Associates and joint ventures (continued)

# Summary information for associates and joint ventures that are material to the Group

This summarized financial information is shown on a 100% basis. It represents the amounts shown in the associates and joint ventures' financial statements prepared in accordance with SFRS(I) under Group accounting policies.

31 December 2020	Light Year One Holdings Ltd US\$'000	GLP Japan Development Venture I US\$*000	BLH (1) Pte Ltd US\$'000	Z3 US\$*000	Hidden Hill US\$'000	CMC US\$'000
Group's interests	33.33%	50.00%	40.00%	34.00%	69.97%	50.00%
<u>Results</u> Revenue Profit for the year	65,943 212,099	79,217 88,200	43,907 115,890	_ (7,052)	257,366 213,447	92,265 97,739
Profit after tax include: Interest income Depreciation and amortization Interest expense	- (2,392) (4,634)	(8,135) (16,572)	1,378 (152) (12,453)	r	351 	1,364 _ (41,773)

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Associates and joint ventures (continued)

Summary information for associates and joint ventures that are material to the Group (continued)

<b>31 December 2020</b>	Light Year One Holdings Ltd US\$*000	GLP Japan Development Venture I US\$'000	BLH (1) Pte Ltd US\$*000	Z3 US\$'000	Hidden Hill US\$*000	CMC US\$*000
Group's interests	33.33%	50.00%	40.00%	34.00%	69.97%	50.00%
<u>Assets and liabilities</u> Non-current assets Current assets Total assets	1,607,05649,1721,656,228	363 6,407 6,770	899,738 36,898 936,636	$1,084,799\\2,873\\1,087,672$	951,031 149,668 1,100,699	2,241,684 162,764 2,404,448
Non-current liabilities Current liabilities Total liabilities	$(729,084) \\ (19,502) \\ (748,586)$	$(1) \\ (5,358) \\ (5,359)$	$\begin{array}{c} (325,786) \\ (25,134) \\ (350,920) \end{array}$	$(475) \\ (34,109) \\ (34,584)$	(13,364) (13,364)	(978,274) (253,781) (1,232,055)
Assets and liabilities include: Cash and cash equivalents Current financial liabilities (excluding trade and	47,035	4,021	9,836	1,780	144,693	114,298
other payables)	(2,843)	I	(19,051)	Ι	I	(246,648)
rvon-current imancial habilities (excluding trade and other payables)	(669,094)	I	(215,072)	I	I	(978,274)

# 6 Associates and joint ventures (continued)

# <u>Summary information for associates and joint ventures that are material to the Group</u> (continued)

31 December 2019	GLP Japan Development Venture I US\$'000	GLP Japan Development Partners II US\$'000
Group's interests	50.00%	50.00%
Results		
Revenue	117,359	37,321
Profit for the year	276,579	234,825
Profit after tax include:		
Interest income	1	_
Depreciation and amortization	(8,553)	(2,816)
Interest expense	(11,375)	(3,198)
Assets and liabilities		
Non-current assets	2,489,123	1,258,263
Current assets	60,434	38,586
Total assets	2,549,557	1,296,849
Non-current liabilities	(889,923)	(611,555)
Current liabilities	(308,320)	(136,932)
Total liabilities	(1,198,243)	(748,487)
	. ,	
Assets and liabilities include:	40 512	26.064
Cash and cash equivalents	49,513	26,964
Current financial liabilities (excluding trade and other payables) Non-current financial liabilities (excluding trade and other	(280,521)	(653)
payables)	(800,449)	(579,895)

# 6 Associates and joint ventures (continued)

#### Immaterial associates and joint ventures

The Group has interests in a number of individually immaterial associates and joint ventures.

The following table summarizes, in aggregate, the carrying amount and share of profit and OCI of these associates and joint ventures that are accounted for using the equity method:

	Gro	սթ
	2020 US\$'000	2019 US\$'000
Carrying amount of interests in immaterial associates and joint ventures	3,505,372	3,553,517
Group's share of:		
- Profit from continuing operations	204,115	170,869
- OCI	(10,248)	10,748
- Total comprehensive income	193,867	181,617

# Reconciliation of the above amounts to investment recognized in the consolidated statement of financial position

2020 US\$'0002019 US\$'000Group's interests-Group's interest in net assets of associates and joint ventures at beginning of the year-beginning of the year4,419,731Group's share of total comprehensive income397,404Jividends received from associates and joint ventures (the Group's share)(599,733)Group's share of total contribution by owners (net)2,968,642Group's investment in associates through acquisition of subsidiaries (Note 29(A))-Capitalization of loan to third party to equity contribution to joint venture-A8,462466,546Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,980Disposal of associates and joint ventures sale-(32,901)(42,105)Effect of movements in exchange rates Carrying amount of interest in associates and joint ventures at(32,901)		Gro	up
Group's interestsGroup's interest in net assets of associates and joint ventures at beginning of the year4,419,7314,366,690Group's share of total comprehensive income397,404432,127Dividends received from associates and joint ventures (the Group's share)(599,733)(277,569)Group's share of total contribution by owners (net)2,968,642466,546Group's investment in associates through acquisition of subsidiaries (Note 29(A))-211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))(352,379)-Capitalization of loan to third party to equity contribution to joint venture-48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale-(817,679)Effect of movements in exchange rates(32,901)(42,105)Effect of movements in exchange rates(761,175)(30,625)		2020	2019
Group's interest in net assets of associates and joint ventures at beginning of the year4,419,7314,366,690Group's share of total comprehensive income397,404432,127Dividends received from associates and joint ventures (the Group's share)(599,733)(277,569)Broup's share of total contribution by owners (net)2,968,642466,546Group's investment in associates through acquisition of subsidiaries (Note 29(A))-211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))(352,379)-Capitalization of loan to third party to equity contribution to joint venture-48,462Reclassification of assets classified as held for sale-48,462Disposal of associates and joint ventures-(817,679)Reclassification of joint venture to assets classified as held for sale(32,901)(42,105)Effect of movements in exchange rates(761,175)(30,625)		US\$'000	US\$'000
beginning of the year4,419,7314,366,690Group's share of total comprehensive income397,404432,127Dividends received from associates and joint ventures (the Group's share)(599,733)(277,569)Group's share of total contribution by owners (net)2,968,642466,546Group's investment in associates through acquisition of subsidiaries (Note 29(A))-211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))(352,379)-Capitalization of loan to third party to equity contribution to joint venture-48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale-(817,679)Effect of movements in exchange rates(32,901)(42,105)Effect of movements in exchange rates(761,175)(30,625)	Group's interests		
beginning of the year4,419,7314,366,690Group's share of total comprehensive income397,404432,127Dividends received from associates and joint ventures (the Group's share)(599,733)(277,569)Group's share of total contribution by owners (net)2,968,642466,546Group's investment in associates through acquisition of subsidiaries (Note 29(A))-211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))(352,379)-Capitalization of loan to third party to equity contribution to joint venture-48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale-(817,679)Effect of movements in exchange rates(32,901)(42,105)Effect of movements in exchange rates(761,175)(30,625)			
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Dividends received from associates and joint ventures (the Group's share)(599,733)(277,569)Group's share of total contribution by owners (net)2,968,642466,546Group's investment in associates through acquisition of subsidiaries (Note 29(A))-211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))-211,379Capitalization of loan to third party to equity contribution to joint venture-48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale-(817,679)Effect of movements in exchange rates(32,901)(42,105)		, ,	
Group's share)(599,733)(277,569)Group's share of total contribution by owners (net)2,968,642466,546Group's investment in associates through acquisition of subsidiaries (Note 29(A))-211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))(352,379)-Capitalization of loan to third party to equity contribution to joint venture-48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale-(817,679)Effect of movements in exchange rates(32,901)(42,105)(761,175)(30,625)(30,625)		397,404	432,127
Group's share of total contribution by owners (net)2,968,642466,546Group's investment in associates through acquisition of subsidiaries (Note 29(A))–211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))–211,379Capitalization of loan to third party to equity contribution to joint venture–48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale–(817,679)Effect of movements in exchange rates(32,901)(42,105)	Dividends received from associates and joint ventures (the		
Group's share of total contribution by owners (net)2,968,642466,546Group's investment in associates through acquisition of subsidiaries (Note 29(A))–211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))(352,379)–Capitalization of loan to third party to equity contribution to joint venture–48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale–(817,679)Effect of movements in exchange rates(32,901)(42,105)	Group's share)	(599,733)	(277, 569)
Group's investment in associates through acquisition of subsidiaries (Note 29(A))–211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))–211,379Capitalization of loan to third party to equity contribution to joint venture–48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale–(817,679)Effect of movements in exchange rates(32,901)(42,105)	Group's share of total contribution by owners (net)	2,968,642	466,546
subsidiaries (Note 29(A))–211,379Group's investment in associates through disposal of subsidiaries (Note 29(B))(352,379)–Capitalization of loan to third party to equity contribution to joint venture–48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale–(817,679)Effect of movements in exchange rates(32,901)(42,105)(761,175)(30,625)(30,625)			
Group's investment in associates through disposal of subsidiaries (Note 29(B))(352,379)Capitalization of loan to third party to equity contribution to joint venture-48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale-(817,679)Effect of movements in exchange rates(32,901)(42,105)(761,175)(30,625)(30,625)		_	211.379
subsidiaries (Note 29(B))(352,379)Capitalization of loan to third party to equity contribution to joint venture-48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale-(817,679)Effect of movements in exchange rates(32,901)(42,105)(761,175)(30,625)(30,625)			)
Capitalization of loan to third party to equity contribution to joint venture-48,462Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures sale-(817,679)Reclassification of joint venture to assets classified as held for sale(32,901)(42,105)Effect of movements in exchange rates(761,175)(30,625)		(352.379)	_
joint venture — 48,462 Reclassification of assets classified as held for sale to joint venture (Note 29(C)) 104,980 62,505 Disposal of associates and joint ventures — (817,679) Reclassification of joint venture to assets classified as held for sale (32,901) (42,105) Effect of movements in exchange rates (761,175) (30,625)		(00=,075)	
Reclassification of assets classified as held for sale to joint venture (Note 29(C))104,98062,505Disposal of associates and joint ventures-(817,679)Reclassification of joint venture to assets classified as held for sale(32,901)(42,105)Effect of movements in exchange rates(761,175)(30,625)		_	48 462
venture (Note 29(C))104,98062,505Disposal of associates and joint ventures-(817,679)Reclassification of joint venture to assets classified as held for sale(32,901)(42,105)Effect of movements in exchange rates(761,175)(30,625)	5		10,102
Disposal of associates and joint ventures-(817,679)Reclassification of joint venture to assets classified as held for sale(32,901)(42,105)Effect of movements in exchange rates(761,175)(30,625)	-	104 080	62 505
Reclassification of joint venture to assets classified as held for sale(32,901)(42,105)Effect of movements in exchange rates(761,175)(30,625)		104,980	
sale         (32,901)         (42,105)           Effect of movements in exchange rates         (761,175)         (30,625)		_	(817,079)
Effect of movements in exchange rates (761,175) (30,625)		(22.001)	(10,10,5)
Carrying amount of interest in associates and joint ventures at		(761,175)	(30,625)
	Carrying amount of interest in associates and joint ventures at		
the end of the year 6,144,569 4,419,731	the end of the year	6,144,569	4,419,731

Deferred tax

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Movements in deferred tax assets and liabilities during the year are as follows:

Group	At 1 January US\$'000	Acquisition of subsidiaries (Note 29(A)) US\$*000	Disposal of subsidiaries (Note 29(B)) US\$*000	Effect of movements in exchange rates USS'000	Recognized in OCI US\$'000	Recognized in profit or loss (Note 28) US\$*000	Reclassified as held for sale US\$'000	At 31 December US\$*000
<b>31 December 2020</b> <b>Deferred tax assets</b> Unutilized tax losses	41,202	255	(9,671)	2,235	I	4,082	(557)	37,546
Interest rate swaps Others	$\frac{2}{11,978}$			_ 542	(2)	$^{-}_{4,190}$		$^{-}$ 16,710
	53,182	255	(9,671)	2,777	(2)	8,272	(557)	54,256
<b>Deferred tax liabilities</b> Investment properties Property, plant and	(2,324,117)	(135,220)	311,166	(182,850)	I	(203,455)	162,742	(2,371,734)
equipment	(1,089)	I	Ι	(141)	(1, 142)	I	Ι	(2,372)
Other investments	(49, 179)	I	(6,513)	(4,216)	53	(20, 809)	Ι	(80,664)
Others	(7,464)	(73, 350)	297	(5,998)	Ι	(39, 792)	86,845	(39,462)
	(2,381,849)	(208, 570)	304,950	(193, 205)	(1,089)	(264, 056)	249,587	(2, 494, 232)
Total	(2,328,667)	(208,315)	295,279	(190,428)	(1,091)	(255,784)	249,030	(2, 439, 976)

Group	At 1 January US\$'000	Acquisition of subsidiaries (Note 29(A)) US\$*000	Disposal of subsidiaries (Note 29(B)) US\$*000	Effect of movements in exchange rates US\$*000	Recognized in OCI US\$*000	Recognized in profit or loss (Note 28) US\$'000	Reclassified as held for sale US\$'000	At 31 December US\$*000
31 December 2019 Deferred tax assets								
Unutilized tax losses	35,445	Ι	(939)	(538)	(372)	7,606	Ι	41,202
Interest rate swaps	190	Ι	Ι	ŝ	31	(222)	Ι	2
Others	14,327	I	Ι	20	770	(3, 139)	Ι	11,978
	49,962	Ι	(939)	(515)	429	4,245	Ι	53,182
Deferred tax liabilities								
Investment properties	(2,030,462)	(2,987)	40,530	36,578	I	(370, 148)	2,372	(2,324,117)
equipment	Ι	Ι	Ι	13	(1,102)	Ι	Ι	(1,089)
Other investments	(14,035)	Ι	I	621	(7,956)	(27, 809)	Ι	(49, 179)
Others	(6,905)	I	Ι	115	Ì	(674)	I	(7,464)
	(2,051,402)	(2,987)	40,530	37,327	(9,058)	(398, 631)	2,372	(2,381,849)
Total	(0 001 440)	(7 987)	39 591	36 812	(8 620)	(985 705)	775 6	(7 378 667)

**GLP Pte. Ltd. and its subsidiaries** *Financial statements Year ended 31 December 2020* 

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# 7 Deferred tax (continued)

Deferred tax liabilities and assets are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when the deferred taxes relate to the same tax authority. The amounts determined after appropriate offsetting are included in the statement of financial position as follows:

Gro	up
2020	2019
US\$'000	US\$'000
46,293	21,861
(2,486,269)	(2,350,528)
	2020 US\$'000

As at reporting date, deferred tax liabilities have not been recognized in respect of taxes that would be payable on the undistributed earnings of certain subsidiaries of US\$38,559,000 (2019: US\$29,514,000) as the Group do not have plans to distribute these earnings in the foreseeable future.

A deferred tax asset is recognized to the extent that it is probable that future taxable profits will be available against which temporary differences can be utilized. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realized. The Group has not recognized deferred tax assets in respect of the following:

	Gro	սթ
	2020 US\$'000	2019 US\$'000
Tax losses	653,028	483,104

Deferred tax assets in respect of tax losses have not been recognized because it is not probable that future taxable profit will be available against which the Group can utilize the benefits. Tax losses are subject to agreement by the tax authorities and compliance with tax regulations in the respective countries in which the subsidiaries operate. Unrecognized tax losses will expire within one to five years.

Property, plant and equipment	:		:		Year ended 3	Year ended 31 December 2020
	At valuation		At of Furniture.	At cost e.		
Group	Buildings US\$'000	Buildings held for own use US\$'000	fittings and equipment USS'000	Assets under construction US\$'000	Right-of-use assets US\$'000	Total US\$*000
Cost At 1 January 2019	Ι	I	63,972	639	I	64,611
recognition of fight-of-use assets on initial application of SFRS(I) 16	Ι	Ι	I	Ι	9,386	9,386
Adjusted balance at 1 January 2019		I	63,972	639	9,386	73,997
Acquisition of subsidiaries Additions	71,403		1,812	- 14.078	52,248 38.750	54,060 187.785
Disposals	-	Ι	(4.333)			(4.333)
Disposal of subsidiaries	I		(9,463)	(3,355)		(12, 818)
Revaluation of buildings recognized in other			00001	(00001)		
comprehensive income	4,407	Ι	I	I	I	4,407
Written off	I	Ι	(2, 132)	Ι	(4, 318)	(6, 450)
Elimination on revaluation of buildings	(1,255)	Ι				(1,255)
Effect of movements in exchange rates	(862)	I	(1,295)	(99)	(546)	(2,769)
At 31 December 2019	73,693	- -	122,208	1,203	95,520	292,624
Acquisition of substatics Additions	23.995		64.435	-18.246	21.257	127.933
Disposals		Ι	(9,091)			(9,091)
Disposal of subsidiaries	I	I	(98,595)	Ι	(1,789)	(100,384)
Reclassification	Ι	Ι	847	(847)	Ì	Ì
Kevaluation of buildings recognized in other commehensive income	4.567	I	I	I	I	4,567
Written off		Ι	(68)	Ι	Ι	(68)
Elimination on revaluation of buildings	(2,591)	Ι	Ì	Ι	Ι	$(2, \hat{5}91)$
Effect of movements in exchange rates	6,590	6,118	4,143	981	8,332	26,164
At 31 December 2020	106,254	74,620	109,640	19,583	690,101	461,672

GLP Pte. Ltd. and its subsidiaries Financial statements

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Property, plant and equipment (continued) At	ntinued) At valuation		At	At cost		
Group	Buildings US\$*000	Buildings held for own use USS'000	Furniture, fittings and equipment US\$'000	Assets under construction US\$'000	Right-of-use assets US\$*000	Total US\$'000
Accumulated denreciation						
At 1 January 2019	Ι	Ι	42,413	Ι	Ι	42,413
Depreciation charge for the year	1,255	I	10,738	I	11,520	23,513
Disposals	Ι	Ι	(3,958)	Ι	Ι	(3,958)
Disposal of subsidiaries	Ι	Ι	(195)	Ι	Ι	(195)
Written off	Ι	Ι	(1,581)	Ι	(1,586)	(3,167)
Elimination on revaluation of buildings	(1,255)	Ι	Ι	Ι	Ι	(1,255)
Effect of movements in exchange rates		Ι	(345)	Ι	(25)	(370)
At 31 December 2019	Ι	Ι	47,072	Ι	606'6	56,981
Depreciation charge for the year	2,591	1,117	13,807	Ι	16,114	33,629
Disposals	Ι	Ι	(6, 741)	Ι	Ι	(6, 741)
Disposal of subsidiaries	Ι	Ι	(14, 480)		(293)	(14, 773)
Written off	Ι	Ι	(54)	Ι	Ι	(54)
Elimination on revaluation of buildings	(2,591)	Ι		Ι	I	(2,591)
Effect of movements in exchange rates	Ι	269	4,109	Ι	1,192	5,998
At 31 December 2020	I	1,814	43,713	Ι	26,922	72,449
Carrying amounts						
At 1 January 2019	I	I	21,559	639	I	22,198
At 31 December 2019	73,693	Ι	74,136	1,203	85,611	235,643
At 31 December 2020	106,254	72,812	65,927	19,583	124,647	389,223

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GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020

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			GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020	P Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020
Property, plant and equipment (continued)				
		At cost		
	Furniture, fittings and equipment USS'000	Assets under construction USS*000	Right-of-use assets US\$'000	Total USS'000
Company				
Cost				
At 1 January 2019	15,052	604	Ι	15,656
Additions	626	599	1,965	3,190
Written off	(940)	Ι	Ι	(940)
At 31 December 2019	14,738	1,203	1,965	17,906
Additions	404	1,198	I	1,602
Transfer	847	(847)	Ι	Ι
At 31 December 2020	15,989	1,554	1,965	19,508
Accumulated depreciation				
At 1 January 2019	12,135	Ι	Ι	12,135
Depreciation charge for the year	1,688	Ι	267	1,955
Written off	(940)	I	I	(940)
At 31 December 2019	12,883	I	267	13,150
Depreciation charge for the year	1,396	Ι	527	1,923
At 31 December 2020	14,279	I	794	15,073
Carrving amounts				
At 1 January 2019	2,917	604	Ι	3,521
At 31 December 2019	1,855	1,203	1,698	4,756
At 31 December 2020	1,710	1,554	1,171	4,435

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# 9 Intangible assets

$\begin{array}{c} \hline Cost \\ At 1 January 2019 & 422,762 & 37,833 & 6,831 & 927 & 468,353 \\ Additions & - & 17 & - & - & 17 \\ written off & - & - & (6,831) & - & (6,831) \\ Effect of movements in \\ exchange rates & (4,556) & (376) & - & (15) & (4,947) \\ At 31 December 2019 & 418,206 & 37,474 & - & 912 & 456,592 \\ Acquisition of subsidiaries & (25,657) & (4,956) & - & (212) & (30,825) \\ Additions & 1,315 & 3 & - & 18 & 1,336 \\ reclassification to asset held \\ for sale & (100,533) & - & - & - & (100,533) \\ Effect of movements in \\ exchange rates & 22,721 & 1,711 & - & 68 & 24,500 \\ At 31 December 2020 & 499,220 & 39,098 & - & 3,383 & 541,701 \\ \hline \\ \hline \\ Accumulated amortization \\ At 1 January 2019 & - & 15,892 & 6,831 & 592 & 23,315 \\ Amortization for the year & - & 2,047 & - & 196 & 2,243 \\ Written off & - & - & (16,831) & - & (6,831) \\ Effect of movements in \\ exchange rates & - & (176) & - & (111) & (187) \\ At 31 December 2019 & - & 17,763 & - & 777 & 18,540 \\ Amortization for the year & - & 2,024 & - & 325 & 2,349 \\ Disposal of subsidiaries & - & (122) & - & (172) & (384) \\ Effect of movements in \\ exchange rates & - & (122) & - & (172) & (384) \\ Effect of movements in \\ exchange rates & - & (122) & - & (172) & (384) \\ Effect of movements in \\ exchange rates & - & (122) & - & (172) & (384) \\ Effect of movements in \\ exchange rates & - & (212) & - & (172) & (384) \\ Effect of movements in \\ exchange rates & - & (126) & - & - & - & - & - & - & - & - & - & $	Group	Goodwill US\$'000	Trademarks US\$'000	Non- competition US\$'000	License rights US\$'000	Total US\$'000
Additions $ 17$ $  17$ Written off $  (6,831)$ $ (6,831)$ Effect of movements in exchange rates $(4,556)$ $(376)$ $ (15)$ $(4,947)$ At 31 December 2019 $418,206$ $37,474$ $ 912$ $456,592$ Acquisition of subsidiaries $183,168$ $4,879$ $ 2,597$ $190,644$ Disposal of subsidiaries $(25,657)$ $(4,956)$ $ (212)$ $(30,825)$ Additions $1,315$ $3$ $ 18$ $1,336$ Reclassification to asset held for sale $(100,533)$ $   (100,533)$ Transfer $ (13)$ $  (100,533)$ $  (100,533)$ Effect of movements in exchange rates $22,721$ $1,711$ $ 68$ $24,500$ At 31 December 2020 $499,220$ $39,098$ $ 3,383$ $541,701$ Accumulated amortization for the year $ 2,047$ $ 196$ $2,243$ Written off $   (6,831)$ $ (6,831)$ Effect of movements in exchange rates $ (176)$ $ (11)$ $(187)$ At 31 December 2019 $ 17,763$ $ 777$ $18,540$ Amortization for the year $ 2,024$ $ 325$ $2,349$ Disposal of subsidiaries $ (212)$ $ (172)$ $(384)$	Cost					
Written off(6,831)-(6,831)Effect of movements in exchange rates(4,556)(376)-(15)(4,947)At 31 December 2019418,20637,474-912456,592Acquisition of subsidiaries(25,657)(4,956)-(212)(30,825)Additions1,3153-181,336Reclassification to asset held for sale(100,533)(100,533)Transfer-(13)(13)Effect of movements in exchange rates22,7211,711-6824,500At 31 December 2020499,22039,098-3,383541,701Accumulated amortization mortization for the year written off-15,8926,83159223,315Amortization for the year Disposal of subsidiaries-(176)-(11)(187)At 31 December 2019-17,763-77718,540Amortization for the year 		422,762	37,833	6,831	927	468,353
Effect of movements in exchange rates(4,556)(376)(15)(4,947)At 31 December 2019418,20637,474 $-$ 912456,592Acquisition of subsidiaries(25,657)(4,956) $-$ (212)(30,825)Additions1,3153 $-$ 181,336Reclassification to asset held for sale(100,533) $ -$ (100,533)Transfer $-$ (13) $ -$ (13)Effect of movements in exchange rates22,7211,711 $-$ 6824,500At 31 December 2020499,22039,098 $-$ 3,383541,701Accumulated amortization At 1 January 2019At 1 January 2019 $-$ 15,8926,83159223,315At 31 December 2019 $-$ 17,763 $-$ 77718,540Amortization for the year Disposal of subsidiaries $-$ (212) $-$ (172)(384)Effect of movements in exchange rates $-$ (212) $-$ (172)(384)Effect of movements in exchange rates $-$ (212) $-$ (172)(384)Effect of movements in exchange rates $-$ 1,125 $-$ 571,182At 31 December 2020 $-$ 20,700 $-$ 98721,687Carrying amounts At 31 December 2019422,76221,941 $-$ 335445,038At 1 January 2019418,20619,711	Additions	_	17	_	_	- /
exchange rates $(4,556)$ $(376)$ - $(15)$ $(4,947)$ At 31 December 2019 $418,206$ $37,474$ - $912$ $456,592$ Acquisition of subsidiaries $183,168$ $4,879$ - $2,597$ $190,644$ Disposal of subsidiaries $(25,657)$ $(4,956)$ - $(212)$ $(30,825)$ Additions $1,315$ 3-18 $1,336$ Reclassification to asset held $(100,533)$ $(100,533)$ Transfer-(13)(13)Effect of movements in $22,721$ $1,711$ - $68$ $24,500$ At 31 December 2020 $499,220$ $39,098$ - $3,383$ $541,701$ Accumulated amortization- $15,892$ $6,831$ $592$ $23,315$ Amortization for the year- $2,047$ - $196$ $2,243$ Written off(176)-(11) $(187)$ At 31 December 2019- $17,763$ - $777$ $18,540$ Amortization for the year- $2,024$ - $325$ $2,349$ Disposal of subsidiaries- $(212)$ - $(172)$ $(384)$ Effect of movements in exchange rates- $1,125$ - $57$ $1,182$ At 31 December 2020- $20,700$ - $987$ $21,687$ Carrying amounts- $1,252$ $2,349$ $-335445,038At 1 January 2019422,762<$	Written off	_	_	(6,831)	_	(6,831)
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exchange rates $ 1,125$ $ 57$ $1,182$ At 31 December 2020 $ 20,700$ $ 987$ $21,687$ Carrying amountsAt 1 January 2019 $422,762$ $21,941$ $ 335$ $445,038$ At 31 December 2019 $418,206$ $19,711$ $ 135$ $438,052$		—	(212)	—	(172)	(384)
At 31 December 2020       -       20,700       -       987       21,687         Carrying amounts       At 1 January 2019       422,762       21,941       -       335       445,038         At 31 December 2019       418,206       19,711       -       135       438,052			1 1 2 5		57	1 1 0 0
Carrying amounts           At 1 January 2019         422,762         21,941         -         335         445,038           At 31 December 2019         418,206         19,711         -         135         438,052		_		_		
At 1 January 2019422,76221,941-335445,038At 31 December 2019418,20619,711-135438,052	At 31 December 2020	—	20,700	—	987	21,687
At 31 December 2019 418,206 19,711 – 135 438,052	Carrying amounts					
	At 1 January 2019	422,762	21,941	_	335	445,038
	At 31 December 2019	418,206	19,711	_	135	438,052
	At 31 December 2020			_	2,396	

#### Goodwill and other intangible assets from business combination

On 8 July 2020, the Group recognized goodwill of US123,326,000 (Note 29(A)(i)) from the business combination in connection with its acquisition of 100% equity interest in a central and eastern Europe logistic property platform.

#### 9 Intangible assets (continued)

#### Impairment test for goodwill

For the purpose of goodwill impairment testing, the aggregate carrying amount of goodwill allocated to each cash-generating unit ("CGU") as at 31 December 2020 are as follows:

Carrying	amount
2020	2019
US\$'000	US\$'000
56,353	52,708
239,526	224,031
141,467	141,467
60,559	_
1,315	_
499,220	418,206
	<b>2020</b> <b>US\$'000</b> 56,353 239,526 141,467 60,559 1,315

Notes:

- <sup>1</sup> Relates to the leasing of logistic facilities and provision of asset management services in China and excludes the ACL Group.
- <sup>2</sup> Relates to the leasing of logistic facilities and provision of asset management services in Japan.

<sup>3</sup> Relates to the leasing of logistic facilities and provision of asset management services in central and eastern Europe.

#### ACL Group

The recoverable amount of ACL Group are determined based on value in use calculation. The value in use calculation is a discounted cash flow model using cash flow projections based on the most recent budgets and forecasts approved by management covering five years. Cash flows beyond these periods are extrapolated using the estimated terminal growth rate of 3.00% (2019: 3.00%). The discount rate of 7.50% (2019: 7.50%) applied is the weighted average cost of capital from the relevant business segment. The terminal growth rate used does not exceed management's expectation of the long-term average growth rate of the respective industry and country in which ACL Group operates.

#### GLP China, GLP Japan and GLP Europe

Recoverable amount of GLP China, GLP Japan and GLP Europe as of 31 December 2020 is determined using the Sum-Of-The-Parts ("SOTP") approach to measure the fair value less costs of disposal of the respective CGUs by aggregating the standalone fair value of each of its business units within the CGU to arrive at a single total enterprise value. The equity value is then derived by adjusting the CGU's net debt and other non-operating assets and expenses from the total enterprise value.

The enterprise value of each business unit is derived separately and determined based on valuation by internal and external valuers with appropriate qualifications and experience using observable and unobservable inputs taking into account management's experience and knowledge of market conditions of the specific activities.

Inter-relationship between key

# 9 Intangible assets (continued)

#### Impairment test for goodwill (continued)

#### GLP China, GLP Japan and GLP Europe (continued)

#### Significant business units - valuation technique and significant unobservable inputs

Details of significant business units identified and the key unobservable inputs used in estimating the fair value less costs of disposal of these significant business units are as follows:

#### Development business

The fair value measurement for development business has been categorized as a Level 3 fair value based on the inputs to the valuation technique used (see Note 2.4).

Valuation method	Key unobservable inputs	unobservable inputs and fair value measurement of business unit
Discounted cash flow	Estimated development costs to complete construction	The estimated fair value varies inversely against the estimated development costs to complete
	US\$288 to US\$4,987 per square meter (psm) (2019: US\$342 to US\$4,681 psm)	construction.
	<i>Value creation margin:</i> 18.21% to 50.13% (2019: 17.1% to 34.8%)	The estimated fair value varies proportionately against value creation margin.
	<i>Discount rate:</i> 3.36% to 5.77% (2019: 3.0% to 6.6%)	The estimated fair values varies inversely against the discount rate.

#### Fund management

The fair value measurement for fund management has been categorized as a Level 3 fair value based on the inputs to the valuation technique used (see note 2.4).

Valuation method	Key unobservable inputs	Inter-relationship between key unobservable inputs and fair value measurement of business unit
Market multiples derived from comparable businesses	<i>Funds margin:</i> 61.84% to 66.04% (2019: 55.6% to 64.0%)	The estimated fair value varies proportionately against funds margin.
	<i>Equity value/EBITDA Multiple:</i> 16 x (2019: 16 x)	The estimated fair value increases as the multiple increases

# 9 Intangible assets (continued)

#### Impairment test for goodwill (continued)

Fund management (continued)

#### Sensitivity analysis

As at 31 December 2020, the estimated recoverable amount of the CGUs exceeded its carrying amounts. Management has not identified any reasonably possible changes in the above key assumptions applied which are likely to materially cause the estimated recoverable amount of the CGUs to be lower than its carrying amount except for:

For the fair value of each CGU, reasonably possible changes at the reporting date to one of the significant unobservable inputs, holding other inputs constant, would have the following effects.

	Recoverab	le amount
	Increase US\$'000	Decrease US\$'000
31 December 2020		
Development business value creation margin (5% movement)		
- PRC	417,000	(417,000)
- Japan	198,000	(198,000)
- Central Europe	82,000	(82,000)
Fund management services funds margin (5% movement)		
- PRC	131,000	(131,000)
- Japan	115,000	(115,000)
Fund management services fee related earnings multiple (1x movement)		
- PRC	103,000	(103,000)
- Japan	95,000	(95,000)
31 December 2019		
Development business value creation margin (5% movement)	• • • • • • •	
- PRC	285,000	(285,000)
- Japan	110,000	(110,000)
Fund management services funds margin (5% movement)		
- PRC	86,000	(86,000)
- Japan	93,000	(93,000)
Fund management services fee related earnings multiple (1x movement)		
- PRC	60,000	(60,000)
- Japan	74,000	(74,000)

#### **10 Other investments**

	Group	
	2020 US\$'000	2019 US\$'000
Non-current investments		
- Quoted equity investments – at FVOCI	685,788	800,038
- Quoted equity investments – at FVTPL	50,525	_
- Unquoted equity investments – at FVOCI	206,555	67,612
- Unquoted equity investments – mandatorily at FVTPL	1,655,919	1,026,406
	2,598,787	1,894,056

The quoted equity investments are stated at their fair values at the reporting date, determined by reference to their quoted closing bid price in an active market at the reporting date. During the year ended 2020, the Group disposed its investments designated at FVOCI to a related party and accounted it under common control transfer. A cumulative loss of US\$58,648,000 recognized since prior years was reclassified from fair value reserve to retained earnings. And this amount was subsequently recorded as contribution from holding company in capital reserve. During the year ended 2019, arising from the disposal of investments designated at FVOCI, cumulative gain of US\$111,437,000 was transferred from fair value reserve to retained earnings.

The Group's exposure to market risks and fair value information related to other investments are disclosed in Notes 31 and 32.

The Group invests in companies listed in active markets and private companies that are not quoted in an active market. The quoted equity investments are stated at their fair values at the reporting date, determined by reference to their quoted closing bid price in an active market at the reporting date. The unquoted equity investments are stated at their fair values at the reporting date, determined by reference to an internal rate of return agreed with a potential buyer on a willing buyer, willing seller basis, at net asset value which approximates the investments' fair value or market comparison technique based on market multiple of comparable companies with adjustments for the effect of non-marketability of the investments.

#### **Reconciliation of Level 3 fair values**

	2020 US\$'000	2019 US\$'000
Balance at 1 January	1,094,018	741,468
Net unrealized gains recognized in profit or loss		
<ul> <li>recognized in profit or loss</li> </ul>	137,631	152,899
- recognized in other comprehensive income	(306)	(419)
Additions	1,011,095	216,605
Disposal	(434,271)	_
Effects of movements in exchange rates	54,307	(16,535)
Balance at 31 December	1,862,474	1,094,018

#### 11 Other non-current assets

	Group		Company	
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000
Trade receivables	50,254	44,340	_	_
Deposits	2,885	12,318	_	—
Prepayments	_	657	_	—
Amounts due from:			_	_
- joint ventures	17,948	18,786	_	—
- an investee entity	95,565	99,244	—	—
Loans to associate and joint ventures	522,387	77,888	_	—
Loans to employees	372,790	86,442		
Loans to third parties	10,451	15,740	_	—
Finance lease receivables (Note 13)	_	16,130	_	—
Deferred management costs	68,444	38,667	_	—
Prepaid construction costs	65,738	46,955	_	—
Other investment held for disposal	125,269	_	_	—
Others	54,406	5,195	—	—
	1,386,137	462,362		

Management has assessed that no allowance for impairment losses is required in respect of the Group's non-current trade receivables, none of which are past due.

The amounts due from joint ventures and an investee entity are attributed to the transfer of tenant security deposits to these entities.

The loans to associate and joint ventures are unsecured, bear fixed interest ranging from 5.70% to 10.00% (2019: 5.39% to 10.00%) per annum at the reporting date and are fully repayable by July 2025 (2019: October 2024).

Loans to employees comprise loans granted under the Co-Investment and Global Share Plans (see Note 23). The loans bear fixed interests at rates determined by the Group with reference to prevailing external borrowing rates, and ranges from 0.05% to 5.00% (2019: 0.10% to 5.00%) per annum at the reporting date. The loans have fixed maturity date of 5 years and 10 years for loans extended under Co-Investment Share Plan and Global Share Plan respectively, and are repayable from distribution and redemption proceeds at discretion of the Company. Upon termination of employment, employees are required to repay the loans immediately.

# **12** Trade and other receivables

Gro 2020 55,928 (1,931) 53,997 06,995 - 80,897 04,469	2019 US\$'000 60,610 (2,984) 57,626 1,665,780 - - 155,988 254,812	Com 2020 US\$'000 - - - 2,106,995 1,043,159 339,941 - 300	<b>2019</b> <b>US\$'000</b> 
55,928 ( <u>1,931)</u> 53,997 06,995 - 80,897 04,469	60,610 (2,984) 57,626 1,665,780 - - 155,988	 2,106,995 1,043,159 339,941	- - 1,665,780 60,447 1,374,540
(1,931) 53,997 06,995 - - 80,897 04,469	(2,984) 57,626 1,665,780 - - 155,988	1,043,159 339,941	60,447 1,374,540 –
(1,931) 53,997 06,995 - - 80,897 04,469	(2,984) 57,626 1,665,780 - - 155,988	1,043,159 339,941	60,447 1,374,540 –
53,997 06,995 - - 80,897 04,469	57,626 1,665,780 _ 155,988	1,043,159 339,941	60,447 1,374,540 –
- - 80,897 04,469		1,043,159 339,941	60,447 1,374,540 –
04,469		339,941	1,374,540
04,469		339,941	1,374,540
04,469		300	-
04,469		300	205
ŗ	,		285
570	_	_	_
96,808	_	43	_
,			
21,959	14,802	_	_
24,925	14,133	_	_
15,301	_	_	_
	7,640	_	_
	222,583	_	2,001
		_	
84,716	126,884		_
		_	_
		3,490,438	3,103,053
		_	_
_		_	_
_		_	_
87,381		201	186
			2,014
· ·	,	_	_
· /		378	2,014
ř.			3,105,253
			1,633
5			3,106,886
	96,808 21,959 24,925 15,301 49,503 23,195 84,716 56,627 65,965 - - - 87,381 31,223 (265) 30,958 38,301 49,740 88,041	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$	$\begin{array}{rrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrrr$

# **12** Trade and other receivables (continued)

The non-trade amounts due from immediate holding company, associates and joint ventures, an investee entity, related companies, NCI and subsidiaries are unsecured and are repayable on demand. The effective interest rates of non-trade interest-bearing amounts due from subsidiaries at the reporting date range from 2.00% to 10.00% (2019: 2.00% to 10.00%) per annum.

The loans to NCI are unsecured, bears fixed interest of 10.00% (2019: 10.00%) per annum at the reporting date and are repayable on demand. The loans to associate and joint ventures are unsecured, bear fixed interest at the reporting date ranging from 5.10% to 10.00% (2019: 6.00% to 10.00%) per annum and are repayable within the next 12 months.

The loan to third parties in relation to acquisition of new investments are unsecured, repayable within the next 12 months, and bear fixed interest ranging from 8.00% to 10.00% (2019: 4.90% to 12.00%) per annum, except for US\$14,350,000 (2019: US\$10,835,000) which is interest-free until completion of the acquisition. The other loans to third parties are unsecured, repayable within the next 12 months and bear fixed interest at the reporting date ranging from 5.64% to 10.00% (2019: 7.78% to 13.00%) per annum.

Deposits include an amount of US\$78,283,000 (2019: US\$182,256,000) in relation to acquisitions of new investments. Other receivables comprise value added tax receivables and other recoverables (2019: value added tax receivables and other recoverables). Prepayments and other assets include prepaid purchase consideration for other assets of US\$76,000 (2019: US\$51,521,000).

Other receivables include an amount of US\$Nil (2019: US\$67,294,000) restricted bank deposit under the Group's bank account. This bank deposit can be convertible to demand deposits under the authorisation of both the Group and a third party.

# **12** Trade and other receivables (continued)

(a) The maximum exposure to credit risk for trade and other receivables at the reporting date (by country) is:

	Gross 2020 US\$'000	Allowance for doubtful receivables 2020 US\$'000	Gross 2019 US\$'000	Allowance for doubtful receivables 2019 US\$'000
Group				
PRC	1,513,654	(2,186)	1,378,653	(25,484)
Japan	117,224	_	82,377	_
Singapore	2,469,265	_	1,839,107	_
USA	65,104	_	66,010	_
Others	48,040	(10)	45,281	_
	4,213,287	(2,196)	3,411,428	(25,484)
<b>Company</b> Singapore	3,491,017	_	3,106,886	_

(b) The ageing of loans and receivables at the reporting date is:

	Gross 2020 US\$'000	Allowance for doubtful receivables 2020 US\$'000	Gross 2019 US\$'000	Allowance for doubtful receivables 2019 US\$'000
Group				
Not past due	4,159,861	_	3,195,115	_
Past due 1 – 60 days	48,301	(585)	159,318	(4,033)
Past due 61 – 180 days	2,087	(395)	31,762	(8,070)
More than 180 days	3,038	(1,216)	25,233	(13,381)
-	4,213,287	(2,196)	3,411,428	(25,484)
<b>Company</b> Not past due	3,491,017		3,106,886	_

The Group's historical experience in the collection of accounts receivables falls within the recorded allowances. Based on historical payment behaviors, and the security deposits, bankers' guarantees and other forms of collateral held, the Group believes that no additional allowance for impairment losses is required in respect of its loans and receivables.

The majority of the trade receivables are due from tenants that have good credit records with the Group. The Group monitors and considers credit risk based on trade and other receivables grouped by reportable business segments, and uses management's judgement in assessing the risk of default. The Group establishes an allowance for doubtful receivables that represents its estimate of incurred losses in respect of trade and other receivables. The main components of this allowance are a specific loss component that relates to individually significant exposures, and a collective loss component established for groups of similar assets in respect of losses that have been incurred but not yet identified. The collective loss allowance is determined based on historical data of payment statistics for similar financial assets. The allowance account in respect of trade receivables is used to record impairment losses unless the Group is satisfied that no recovery of the amount owing is possible; at that point the amounts are considered irrecoverable and are written off against the financial asset directly.

# **12** Trade and other receivables (continued)

(b) The ageing of loans and receivables at the reporting date is: (continued)

#### Expected credit loss assessment for trade and other receivables

The Group measures loss allowances for trade receivables at an amount equal to lifetime ECLs, which is calculated using a provision matrix. As the Group's historical credit loss experience does not indicate significantly different loss patterns for different customer segments, the loss allowance based on past due status is not further distinguished between the Group's different customer bases.

The following table provides information about the Group's exposure to credit risk and ECLs for trade and other receivables as at 31 December:

	Expected loss rate %	Gross carrying amount US\$'000	Lifetime ECL US\$'000
2020			
Not past due	_	4,159,861	_
Past due 1 – 60 days	1.19	48,301	(585)
Past due 61 – 180 days	18.94	2,087	(395)
More than 180 days	40.05	3,038	(1,216)
		4,213,287	(2,196)
2019			
Not past due	_	3,195,115	_
Past due 1 – 60 days	0.68 - 6.68	159,318	(4,033)
Past due 61 – 180 days	9.36 - 34.00	31,762	(8,070)
More than 180 days	13.96 - 100.00	25,233	(13,381)
		3,411,428	(25,484)

Expected loss rates are based on actual loss experience over the past 12 months. These rates are adjusted to reflect differences between economic conditions during the year over which the historic data has been collected, current conditions and the Group's view of economic conditions over the expected lives of the receivables.

The non-trade amounts due from subsidiaries, associates, joint ventures, immediate holding company and an investee entity are amounts lent to satisfy the counterparties' short term funding requirements. Impairment on these balances has been measured on the 12-month expected loss basis which reflects the low credit risk of the exposures. The amount of the allowance on these balances is insignificant.

(c) The movement in allowances for impairment losses in respect of trade and other receivables during the year is as follows:

	Group US\$'000
At 1 January 2020	25,484
Recognition of impairment losses	12,449
Impairment loss utilised	(53)
Acquisition of subsidiaries	126
Disposal of subsidiaries	(35,018)
Effect of movements in exchange rates	(792)
At 31 December 2020	2,196

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### **12** Trade and other receivables (continued)

(c) The movement in allowances for impairment losses in respect of trade and other receivables during the year is as follows: (continued)

	Group US\$'000
At 1 January 2019 per SFRS(I) 9	14,298
Recognition of impairment losses	12,175
Written off	(624)
Effect of movements in exchange rates	(365)
At 31 December 2019	25,484

### **13** Finance lease receivables

During the year ended 31 December 2019, the Group leases vehicles and equipment to non-related parties under finance leases. The agreement expires between 2018 and 2023, and the non-related parties have options to extend these leases at the prevailing market rates.

	Group		
	2020 US\$'000	2019 US\$'000	
Gross receivables due:			
- Not later than one year	—	160,241	
- Later than one year but within five years	_	17,229	
	_	177,470	
Less: Unearned finance income	_	(3,563)	
Less: Impairment losses on finance lease receivables	_	(22,444)	
Net investment in finance leases		151,463	

The net investment in finance leases is analyzed as follows:

	Group		
	2020	2019	
	US\$'000	US\$'000	
Not later than one year (Note 12)	_	135,333	
Later than one year but within five years (Note 11)	_	16,130	
		151,463	

### 14 Cash and cash equivalents

	Gro	up	Company		
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000	
Fixed deposits	38,834	66,661	_	_	
Cash at bank	1,382,783	926,577	37,314	3,237	
Restricted cash deposits	_	10,936	—	_	
	1,421,617	1,004,174	37,314	3,237	

The effective interest rates relating to fixed deposits and certain cash at bank balances at the reporting date for the Group and Company ranged from 0.035% to 2.30% (2019: 1.10% to 4.12%) per annum and Nil% (2019: Nil) per annum respectively. Interest rates reprice at intervals of one to twelve months.

Restricted cash deposits represent bank balances of certain subsidiaries pledged as security for future investments.

### 15 Assets and liabilities classified as held for sale

	Group		
	2020	2019	
	US\$'000	US\$'000	
Assets classified as held for sale	1,571,031	1,451,482	
Liabilities classified as held for sale	(329,501)	(757,400)	
	1,241,530	694,082	

As at 31 December 2020, the assets and liabilities classified as held for sale pertains to equity interest in Fundo de Investimento em Participacoes Camacari Multiestrategia and its subsidiaries (FIP IV) at 41.28%, equity interest in GLP Capital Partners IV LP at 69%, and Shanghai Lingang. The Group expects to syndicate these assets and liabilities within the next 12 months ending 31 December 2021. The assets and liabilities classified as held for sale were stated at fair value less costs to sell at the reporting date, determined based on the estimated syndication consideration.

In 2019, the Group syndicated 38.72% equity interest in Fundo de Investimento em Participacoes Camacari Multiestrategia and its subsidiaries (FIP IV). The Group ceased to control FIP IV and the remaining equity interests at 41.28% to be syndicated was classified as investment in joint venture within assets classified as held for sale. The Group equity accounts for only the results of the 20% equity interests in FIP IV that is retained and classified as joint venture.

As at 31 December 2019, the assets and liabilities classified as held for sale pertains to equity interest in FIP IV and equity interests in a group of investment property-holding entities in Europe, a portfolio of investment properties in US and a piece of land in China. The Group expects to syndicate these assets and liabilities within the next 12 months ending 31 December 2020. The assets and liabilities classified as held for sale were stated at fair value less costs to sell at the reporting date, determined based on the estimated syndication consideration.

### 16 Share capital, capital securities and capital management

(a) Share capital

	No. of shares	
	2020 '000	2019 '000
Fully paid ordinary shares, with no par value:		
At 1 January, including treasury shares	4,165,477	4,240,446
Less: Share buy back		(74,969)
At 31 December, excluding treasury shares	4,165,477	4,165,477

The holders of ordinary shares (excluding treasury shares) are entitled to receive dividends as declared from time to time and are entitled to one vote per share at meetings of the Company. All shares (excluding treasury shares) rank equally with regard to the Company's residual assets.

During the year ended 31 December 2019, the Company buy back 74,969,000 ordinary shares held by the immediate holding company for a consideration of US\$100,000,000.

### (b) Capital management

The Group's objectives when managing capital are to build a strong capital base so as to sustain the future developments of its business and to maintain an optimal capital structure to maximize shareholders' value. The Group defines "capital" as including all components of equity.

The Group's capital structure is regularly reviewed. Adjustments are made to the capital structure in light of changes in economic conditions, regulatory requirements and business strategies affecting the Group.

The Group also monitors capital using a net debt to equity ratio, which is defined as net borrowings divided by total equity (including NCI).

	Group		
	2020 US\$'000	2019 US\$'000	
Gross borrowings (net of transaction costs) Less: Cash and cash equivalents	13,343,827 (1,421,617)	11,173,306 (1,004,174)	
Net debt Total equity	<u>11,922,210</u> 21,604,658	10,169,132 18,409,322	
Net debt to equity ratio	0.55	0.55	

The Group seeks to strike a balance between the higher returns that might be possible with higher levels of borrowings and the liquidity and security afforded by a sound capital position.

Except for the requirement on the maintenance of statutory reserve fund by subsidiaries incorporated in the PRC, there were no externally imposed capital requirements.

### 17 Reserves

	Grou	սթ	Comp	any
	2020	2019	2020	2019
	US\$'000	US\$'000	US\$'000	US\$'000
Capital reserve	75,825	67,767	(20,064)	(20,064)
Hedging reserve	(15,925)	(13,893)	(6,048)	(4,741)
Fair value reserve	188,259	127,656	_	_
Revaluation reserve	4,456	2,188	_	_
Other reserve	(699,576)	(699,779)	—	_
Capital and other reserves	(446,961)	(516,061)	(26,112)	(24,805)
Currency translation reserve	164,464	(241,758)	_	_
Retained earnings	6,676,446	6,032,259	250,228	209,320
	6,393,949	5,274,440	224,116	184,515

Capital reserve comprises mainly capital contributions from shareholders, gains/losses in connection with changes in ownership interests in subsidiaries that do not result in loss of control and the Group's share of the statutory reserve of its PRC-incorporated subsidiaries. Subsidiaries incorporated in the PRC are required by the Foreign Enterprise Law to contribute and maintain a non-distributable statutory reserve fund whose utilization is subject to approval by the relevant PRC authorities. In accordance with the relevant PRC rules and regulations, and the articles of association of the subsidiaries incorporated in PRC, 10% of the retained earnings are to be transferred to statutory reserves prior to the distribution of dividends to shareholders. As at 31 December 2020, retained earnings include approximately US\$17,689,000 (2019: US\$49,530,000) to be transferred to statutory reserve fund before the distribution of dividends to shareholders.

Hedging reserve comprises the effective portion of the cumulative net change in the fair value of cash flow hedging instruments related to hedged transactions that have not yet occurred.

As at 31 December 2020, fair value reserve comprises the cumulative net change in the fair value of equity investments designated at FVOCI and are not transferred to profit or loss when derecognized or impaired.

The revaluation reserve relates to the revaluation of a building.

Other reserve comprises the pre-acquisition reserves of those common control entities that were acquired in connection with the Group reorganization which occurred immediately prior to the initial public offering of the Company.

Currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations, as well as from the translation of foreign currency loans and bonds that hedge the Group's net investments in foreign operations.

### 18 Non-controlling interests

The following subsidiaries have NCI that are material to the Group:

<u>Name of Company</u>	Principal <u>place of business</u>	Ownership interest <u>held by NCI</u>	
		2020 %	2019 %
Airport City Development Co., Ltd.	PRC	46.86	46.86
CLF Fund I, LP	PRC	69.88	69.88
CLF Fund II, LP	PRC	43.62	43.62
GLP China Holdings Limited	PRC	33.79	33.79

The following table summarizes the financial information of each of the Group's subsidiaries with material NCI, based on their respective (consolidated) financial statements prepared in accordance with IFRS. See Note 35 for details of the significant subsidiaries of the Group.

31 December 2020	ACL Group US\$'000	CLF Fund I, LP US\$'000	CLF Fund II, LP US\$'000	China Holdco Group US\$'000	Total US\$'000
<u>Results</u>					
Revenue	78,104	187,007	44,475	1,149,124	
Profit for the year	23,335	191,207	154,731	1,253,456	
OCI	-	—	-	1,103,415	
Total comprehensive income Attributable to:	23,335	191,207	154,731	2,356,871	
- NCI	-	—	4,630	606,702	
- Owners of the Company	23,335	191,207	150,101	1,750,169	
Attributable to NCI:					
- Profit for the year	10,935	133,620	63,667	321,789	659,157
- OCI	34,638	106,472	39,865	269,593	571,975
- Total comprehensive					
income	45,573	240,092	103,532	591,382	1,231,132
Assets and liabilities					
Non-current assets	1,919,171	3,851,828	3,882,801	28,854,744	
Current assets	77,804	154,521	246,142	3,901,141	
Total assets	1,996,975	4,006,349	4,128,943	32,755,885	
Non-current liabilities	(695,796)	(1,531,366)	(762,244)	(9,869,272)	
Current liabilities	(143,715)	(87,780)	(613,171)	(5,326,852)	
Total liabilities	(839,511)	(1,619,146)	(1,375,415)	(15,196,124)	
NCI	_	_	(117,280)	(5,176,090)	
Net assets attributable to					
owners of the Company	1,157,464	2,387,203	2,636,248	12,383,671	
Net assets attributable to NCI	537,270	1,674,504	1,267,024	4,184,442	9,672,120

### 18 Non-controlling interests (continued)

31 December 2019	ACL Group US\$'000	CLF Fund I, LP US\$'000	CLF Fund II, LP US\$'000	China Holdco Group US\$'000	Total US\$'000
<u>Results</u>					
Revenue	75,996	176,811	21,544	990,954	
Profit for the year	91,029	123,159	132,119	1,057,605	
OCI	(16,846)	(8,008)	(20,279)	(157,284)	
Total comprehensive income Attributable to:	74,183	115,151	111,840	900,321	
- NCI	_	_	224	194,270	
- Owners of the Company	74,183	115,151	111,616	706,051	
Attributable to NCI:					
- Profit for the year	42,657	71,175	58,248	274,124	599,595
- OCI	(7,894)	(11,583)	(9,336)	(35,549)	(87,927)
- Total comprehensive	24.542	50.500	10.010	220 555	511.000
income	34,763	59,592	48,912	238,575	511,668
Assets and liabilities					
Non-current assets	1,781,182	3,373,772	2,198,459	25,013,650	
Current assets	54,674	132,809	210,117	2,396,480	
Total assets	1,835,856	3,506,581	2,408,576	27,410,130	
Non-current liabilities	(644,933)	(1,311,929)	(264,046)	(9,909,329)	
Current liabilities	(131,418)	(151,014)	(507,589)	(2,673,065)	
Total liabilities	(776,351)	(1,462,943)	(771,635)	(12,582,394)	
NCI	_	-	(74,889)	(3,762,461)	
Net assets attributable to					
owners of the Company	1,059,505	2,043,638	1,562,052	11,065,275	
Net assets attributable to NCI	491,697	1,434,412	757,002	3,738,956	7,596,293

### **19** Loans and borrowings

	Gro	oup	Company	
	2020	2019	2020	2019
	US\$'000	US\$'000	US\$'000	US\$'000
Non-current liabilities				
Secured bank loans	4,548,415	2,652,528	-	-
Secured bonds	837,563	456,214	—	-
Unsecured bank loans	1,034,226	1,109,002	572,522	541,088
Unsecured bonds	3,437,743	5,119,185	1,943,606	1,742,635
	9,857,947	9,336,929	2,516,128	2,283,723
Current liabilities				
Secured bank loans	253,960	479,473	_	_
Secured bonds	2,458	43,946	_	_
Unsecured bank loans	796,097	1,303,875	262,000	604,124
Unsecured bonds	2,433,365	9,083	_	_
	3,485,880	1,836,377	262,000	604,124

### (a) Secured and unsecured bank loans

The secured bank loans are secured by mortgages on the borrowing subsidiaries' investment properties with a carrying amount of US\$14,376,108,000 (2019: US\$12,380,863,000) (Note 4).

At the reporting date, the effective interest rates for bank borrowings for the Group and Company (taking into account the effects of interest rate swaps) ranged from 0.49% to 6.77% (2019: 0.27% to 6.50%) per annum and 0.6% to 2.58% (2019: 0.64% to 2.45%) per annum.

Maturity of bank loans:

	Gro	oup	Com	pany
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000
Within 1 year	1,050,057	1,783,348	262,000	604,124
From 1 to 5 years	3,134,928	2,671,415	572,522	541,088
After 5 years	2,447,713	1,090,115	_	_
After 1 year	5,582,641	3,761,530	572,522	541,088
	6,632,698	5,544,878	834,522	1,145,212

Analysis of bank loans by geographic regions:

	Gro	oup	Com	pany
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000
PRC	5,569,673	4,360,031	_	_
Japan	93,251	29,503	_	_
UŠA	40,114	10,132	_	_
Europe	95,138	_	_	_
Singapore	834,522	1,145,212	834,522	1,145,212
	6,632,698	5,544,878	834,522	1,145,212

### **19** Loans and borrowings (continued)

### (b) Secured bonds

The bonds issued by the Group are fully secured by investment properties with carrying amounts of US\$1,415,198,000 (2019: US\$835,045,000) (Note 4) owned by these subsidiaries.

The effective interest rates as at 31 December 2020 for secured bonds (taking into account the effects of interest rate swaps) ranged from 0.88% to 5.00% (2019: 0.42% to 5.00%) per annum.

Maturity of secured bonds:

	Gro	oup
	2020	2019
	US\$'000	US\$'000
Within 1 year	2,458	43,946
From 1 to 5 years	52,422	39,520
After 5 years	785,141	416,694
After 1 year	837,563	456,214
	840,021	500,160

### (c) Unsecured bonds

At the reporting date, the bonds issued by the Group and the Company bear fixed interest rates (taking into account the effects of interest rate swaps) ranging from 0.55% to 5.65% (2019: 1.24% to 5.70%) per annum.

Maturity of unsecured bonds:

	Gro	oup	Com	pany
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000
Within 1 year	2,433,365	9,083	_	_
From 1 to 5 years	3,013,447	4,846,983	1,519,310	1,470,433
After 5 years	424,296	272,202	424,296	272,202
After 1 year	3,437,743	5,119,185	1,943,606	1,742,635
	5,871,108	5,128,268	1,943,606	1,742,635

Loans from a borrowings joint venture borrowings joint venture borrowings joint venture borrowings joint venture (Note 22) USS*000 USS*0000 USS*0000 USS*000 USS*000 USS*000 USS*000 USS*000 US	Loans from a Loans from Loans from joint venture       NCI       third parties         Joint venture       NCI       third parties         (Note 22)       (Note 22)       (Note 22)         USS'000       USS'000       USS'000         31,488       7,254       5,814         -       -       -       -         -       -       -       -       -         -       -       -       -       -         -       -       -       -       -       -	oans from NCI 0 (Note 22) US\$*000 7,254	Loans from third parties (Note 22) USS'000 5,814	Lease liabilities (Note 21 & 22) US\$*000 9,386	Interest	Financial derivative liabilities	
US\$*000 US US\$*000 US 10,077,379 4,247,431 (3,625,936) 1,433,930 (386,257) (386,257) (386,257) - - - - - - - - - - - - - - - - - - -	Note 22) US\$*000 31,488 	US\$*000 US\$*000 7,254	(Note 22) US\$*000 5,814	(Note 21 & 22) US\$*000 9,386	payanne		Total
10,077,379 4,247,431 (3,625,936) 1,433,930 (386,257) - - - - - - - - - - - - - - - - - - -	31,488	7,254	5,814	9,386 	(Note 22) US\$'000	(Note 20) US\$'000	000.SSN
4,247,431 (3,625,936) (3,625,936) 1,433,930 (386,257) - - - - - - - - - - - - - - - - - - -		1 1 1 1			91,723	8,021	10,231,065
4,247,431 (3,625,936) 1,433,930 (386,257) (386,257) - - - - - - - - - - - - - - - - - - -			1 1	1 1			
(3,625,936) 1,433,930 (386,257) - - - - - - - - - - - - - - - - -	1 1 1 1 1		Ι	Ι	I		4,247,431
1,433,930 (386,257) - - - - - - - - - - - -					I	I	(3, 625, 936)
(386,257)    1,669,168		I	I	Ι	Ι	Ι	1,433,930
1,669,168			I	I	I	I	(386,257)
	I	I	I	Ι	I	(3, 143)	(3, 143)
- - - 1,669,168		I	I	I	(427,018)		(427,018)
- - - 1,669,168	I	(421)	Ι	Ι		I	(421)
- - - 1,669,168	I	1	(4, 363)	Ι	Ι	Ι	(4, 363)
	I	Ι	I	(7,531)	I	Ι	(7, 531)
	26,494	Ι	Ι	Ι	Ι	Ι	26,494
	Ι	8,992	Ι	Ι	Ι	Ι	8,992
1,669,168 f	Ι	I	2,700	I	I	I	2,700
Changes arising from obtaining or losing control of	26,494	8,571	(1,663)	(7, 531)	(427,018)	(3, 143)	1,264,878
subsidiaries or other business 131,960	Ι	Ι	I	I	Ι	I	131,960
from assets and liabilities classified as							
(690,110)	100		1	I			(690,110)
in toreign exchange rates (38,181)	(085,26)	(9,001)	40	I	5,4/1	5,280	(12,822) 2116
Change III fair value Other changes	I	I	I	I	I	011,0	0,110
Amortization of transaction costs of bonds and bank loans 23,090	I	I	I	I	Ι	Ι	23,090
	Ι	Ι	I	61,810	I	Ι	61,810
Interest expense	Ι	Ι	Ι	2,672	445,347	Ι	448,019
Effective portion of changes in fair value of cash flow hedges	Ι	Ι	-		Ι	(6,510)	(6,510)
Other changes 23,090	I	Ι	I	64,482	445,347	(6,510)	526,409
Balance at 31 December 2019 111,173,306 25	25,597	6,764	4,205	66,337	113,523	4,764	11,394,496

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Loans and borrowings (continued) Reconciliation of movements of liabilities to cash flows arising from financing activities (continued)	lows arisin	g from finan	scing activit	ies (continue	(pa			
			Liabilities	lities			Derivative liabilities held to hedge borrowings	
	Loans and borrowings	Loans and Loans from a Loans from borrowings joint venture NCI	Loans from NCI	Loans from third parties	Lease liabilities	Interest payable	Financial derivative liabilities	Total
	000.SSN	(Note 22) US\$'000	(Note 21 & 22) US\$'000	(Note 22) US\$*000	(Note 21 & 22) US\$'000	(Note 22) US\$'000	(Note 20) US\$*000	000.\$SN
Balance at 1 January 2020	11,173,306	25,597	6,764	4,205	66,337	113,523	4,764	11,394,496
Changes from financing cash flows								
Proceeds from bank loans	8,650,579	I	I	I	I	I	I	8,650,579
Repayment of bank loans	(6,937,063)	I	Ι	I	I	Ι	I	(6,937,063)
Proceeds from issue of bonds, net of transaction costs	804,786	Ι	Ι	I	Ι	Ι	Ι	804,786
Redemption of bonds	(58, 199)	Ι	Ι	I	Ι	Ι	Ι	(58, 199)
Interest paid	Ι	Ι	Ι	Ι	Ι	(526, 756)	Ι	(526, 756)
Repayments of loans from NCI	I	I	(10,672)	I	Ι		Ι	(10,672)
Repayment of loans from third party	I	Ι	I	(3,990)	Ι	Ι	Ι	(3,990)
Repayment of loans from a joint venture	I	(59,639)	I					(59,639)
Repayment of lease liabilities	I	Ι	I	I	(13,632)	I	I	(13,632)
Loans from a joint venture	I	31,111	I	I	I	I	Ι	31,111
Loans from NCI	-	Ι	8,849	Ι	Ι	Ι	Ι	8,849
Total changes from financing cash flows	2,460,103	(28, 528)	(1, 823)	(3,990)	(13, 632)	(526, 756)	I	1,885,374
Changes arising from obtaining or losing control of								
subsidiaries or other business	(159,793)	5,527	7,839	486	3,951	(1,512)	Ι	(143,502)
Changes arising from assets and liabilities classified as	(14C 13E)							(110100
The second sales	(445,1C/)		000 1					(++2,10)
t ne citect of changes in foreign exchange rates Change in fair value		- 0/0	1,200 –		+0,/4/ 	7/0	(/CI) _	
Other changes								
Amortization of transaction costs of bonds and bank loans	38,086	I	I	I	I	I	I	38,086
New leases	Ι	Ι	Ι	I	1,576	Ι	Ι	1,576
Interest expense	I	Ι	I	I	3,796	538,102	I	541,898
Effective portion of changes in fair value of cash flow hedges	I	I	I	I	I	I	1,421	1,421
Other changes	38,086	I	I	I	5,372	538,102	1,421	582,981
Balance at 31 December 2020	13,343,827	3,472	14,168	730	105,775	124,229	6,048	13,598,249

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GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020

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### 20 Financial derivative liabilities

Interest rate swaps are valued using valuation techniques with market observable inputs. The most frequently applied valuation techniques include swap models, using present value calculations. The models incorporate various inputs including the credit quality of counterparties, interest rates and forward rate curves.

### 21 Other non-current liabilities

	Gro	oup	Com	pany
	2020	2019	2020	2019
	US\$'000	US\$'000	US\$'000	US\$'000
Security deposits received	192,345	185,084	_	_
Payables for acquisition of				
investment properties	_	105	_	—
Provision for reinstatement costs	844	892	100	100
Advance rental received	551	1,610	_	—
Lease liabilities	87,596	57,298	655	1,169
Loans from non-controlling interest	10,388	_	_	—
Employee bonus/incentive payable	6,364	29,407	_	—
Share-based payment liabilities				
(Note 23)	66,836	_	_	—
Deposits received for disposal of				
other investments	114,396	-	_	—
Others	73,839	-	8,959	—
	553,159	274,396	9,714	1,269

Lease liabilities relate to leases of property, plant and equipment (Note 8).

### 22 Trade and other payables

	Gra	oup	Comj	pany
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000
Trade payables	17,823	13,727	_	_
Accrued development expenditure	702,810	510,578	_	_
Accrued operating expenses	183,676	134,802	18,587	11,965
Employee bonus/incentive payable	38,426	_	_	_
Advance rental received	41,458	42,150	_	_
Security deposits received	117,583	120,557	_	_
Amounts due to:			_	
- subsidiaries (non-trade)	_	_	1,197,400	592,492
<ul> <li>joint ventures and associates</li> </ul>				
(trade)	1,592	1,244	—	—
<ul> <li>joint ventures and associates</li> </ul>				
(non-trade)	2,553	2,219	_	_
- related companies (non-trade)	300,180	—	—	-
- NCI (trade)	3,358	3,018	_	_
- NCI (non-trade)	19,652	39,080	_	_
Balance carried forward	1,429,111	867,375	1,215,987	604,457

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### 22 Trade and other payables (continued)

	Gro	up	Comp	oany
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000
Balance brought forward	1,429,111	867,375	1,215,987	604,457
Loan from a joint venture (interest-bearing)	3,472	25,597	_	_
Loan from NCI (interest-bearing)	3,780	6,764	_	_
Loan from a third party (interest-bearing)	730	4,205	_	_
Interest payable	124,229	113,523	7,805	7,666
Consideration payable for acquisition of associate and subsidiaries	143,018	236,328	_	_
Consideration payable for acquisition of				
investment properties	8,950	8,371	_	_
Deposits received and accrued expenses for				
disposal of investment properties	58,909	55,098	_	_
Lease liabilities	18,179	9,039	532	514
Other payables	159,886	212,895	14,900	942
	1,950,264	1,539,195	1,239,224	613,579

The non-trade amounts due to subsidiaries, joint ventures and associates, related companies and NCI are unsecured, interest-free and are repayable on demand.

At the reporting date, the loans from joint venture, NCI and third party are unsecured and are repayable on demand. The interest-bearing loans from joint venture, NCI and third party bear fixed interests ranging from 3.00% to 6.08% (2019: 3.92% to 8.00%) per annum.

Lease liabilities relate to leases of property, plant and equipment (Note 8).

Other payables relate principally to retention sums, advance payments received and amounts payable in connection with capital expenditure incurred.

### 23 Equity compensation benefits

### **Co-invest Share Plan**

The Group introduced the Co-Investment Share Plan (the "Co-invest Plan") in 2019 that provides eligible employee to indirectly co-invest in GLP's development projects. The shares issued under the Co-invest Plan have been accounted for as equity-settled share-based payment plan under SFRS(I) 2 Share Based Payments. The Co-invest shares are issued to participants in exchange for cash and at fair value on grant date. The fair value of each Co-invest share granted is derived from the fair value of the Group's identified development projects. Participants may drawdown on interest-bearing loans granted by the Group for up to 80% of the Co-invest shares purchased. Interest rate of the loans are set at the prevailing external borrowing rates. The Co-invest shares issued during the year of US\$51,574,659 (2019: US\$37,521,310) vest immediately upon issuance. Redemption of shares are initiated by the participants and subject to discretionary rights of the Group. The Co-invest shares issued during the year of US\$51,574,659 (2019: US\$37,521,310) vest immediately upon issuance. Redemption of shares are initiated by the participants and subject to discretionary rights of the Group. The shares are accounted for as equity-settled share-based payment plan under SFRS(I) 2 Share Based Payments. The fair value of the services received from this equity-settled share-based payment transactions at grant date is determined to be nil.

### 23 Equity compensation benefits (continued)

### **Global Share Plan**

The Group introduced the Global Share Plan (the "Global Share Plan") in 2019 that provides eligible senior personnel and advisors of the Group the opportunity to participate in the value creation of the fund management business of the Group through the acquisition of Global Shares and align the economic interests of the senior personnel and advisors of the Group with those of the Company and its owners in growing the fund management business in a sustainable, profitable manner.

Two types of shares under the Global Share Plan, namely, Award Shares and Leveraged Shares were issued.

### (a) Award Shares

Award Shares are converted from present or future compensation elected to be in lieu of by the participants at a defined purchase price. The length of the vesting period (i.e. immediately, 36 months or 120 months from the grant date) varies for different group of employees and it is solely at the discretionary of the Company. Vested Award Shares will generally be redeemed but subject to discretionary rights of the Group to adjust the percentage being purchased. Redeemed shares will be settled by cash with reference to the fair market value of the share at date of redemption. The shares are accounted for cash settled share-based plan under SFRS(I) 2 *Share Based Payments*.

Fair value of the liability at grant date is recognized either over the vesting period or immediately should no future services be required. Remeasurements during the vesting period are recognized immediately to the extent that they relate to past services, and over the remaining vesting period to the extent relating to future services. Re-measurement adjustments are accounted such that recognized liability at each reporting date equals a defined proportion of total fair value of the liability. Proportion to be recognized is calculated by dividing the period for which services have been provided as at the reporting date by the total vesting period. Re-measurement effects are recognized in profit or loss.

Fair market value of the share was determined from valuation of fund management business calculated using a combination of income approach and market approach.

The following table illustrates the number and fair value of, and movement of Award shares during the year:

	Fix cost per share US\$	Number of shares
At 1 January 2019		_
Granted during the year	1,080	26,246
True-ups	NA	7,334
At 31 December 2019		33,580
Fair value of the Award share at reporting date		US\$1,984
Redeemable at the end of the year	-	Nil

### 23 Equity compensation benefits (continued)

### Global Share Plan (continued)

### (a) Award shares (continued)

	Fixed cost per share US\$	Number
At 1 January 2020		33,580
Granted during the year	1,080 - 1,984	113,128
Forfeited during the year	1,080	(249)
True-ups	NA	102,084
At the end of the year	=	248,543
Fair value of the Award share at reporting date	=	US\$3,128
Redeemable at the end of the year	=	835
	Gro	up
	2020	2019
	US\$'000	US\$'000
Total share-based payment expense recognised as staff costs/Total carrying amount of share-based		
payment liabilities	66,836	_

### (b) Leveraged shares

Leveraged shares are issued to participants in exchange for cash and at fair value on grant date. The fair value of each Leveraged Share granted is derived from the fair value of the Group's fund management business. Participants may drawdown on interest-bearing loans granted by the Group to purchase the Leverage Shares. Interest rate of the loans are set at the prevailing external borrowing rates. The shares vest immediately upon issuance. Redemption of shares are initiated by the participants and subject to discretionary rights of the Group. The shares are accounted for as equity-settled share-based payment plan under SFRS(I) 2 *Share Based Payments*. The fair value of the services received from this equity-settled share-based payment transactions at grant date is determined to be nil.

The following table illustrates the number and fair value of, and movement of Leveraged shares during the year:

	Fair value per share US\$	Number of shares
At 1 January 2019		_
Granted during the year	1,255	45,160
At 31 December 2019	1,984	45,160
Redeemable at the end of the year	-	45,160
At 1 January 2020		45,160
Granted during the year	1,255 – 1,984	124,867
Forfeited during the year	1,255	(316)
At the end of the year	3,128	169,711
Redeemable at the end of the year	_	169,711

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### 24 Revenue

	Gro	Group	
	2020 US\$'000	2019 US\$'000	
Revenue recognized over time:			
- Rental and related income	1,002,940	924,524	
- Fund management fee	523,555	447,430	
- Non-fund management fee	8,569		
- Financial services	13,607	27,063	
Revenue recognized at point in time:			
- Dividend income from other investments	10,977	19,959	
- Financial services	109,107	22,860	
- Others	29,569	9,766	
	1,698,324	1,451,602	

### 25 Other income

	Group	
	2020 US\$'000	2019 US\$'000
Changes in fair value of quoted and unquoted equity investments		
at FVTPL	155,069	152,899
Gain on disposal of investment in associates and		ŕ
financial assets	8,647	_
Government grant	29,351	20,014
Investment income	3,762	6,762
Utility income	377	3,348
Others	7,295	3,613
	204,501	186,636

### 26 Net finance costs

	Group	
	2020 US\$'000	2019 US\$'000
Interest income on:		
- fixed deposits and cash at bank	6,311	10,769
- loans to NCI	531	289
- loans to associate and joint ventures	30,630	19,463
- loans to employees	2,250	53
- loans to third parties	11,435	17,155
	51,157	47,729

Group

### 26 Net finance costs (continued)

		Group	
	Note	2020 US\$'000	2019 US\$'000
Amortization of transaction costs of bonds	Γ		
and bank loans		(38,086)	(23,090)
Interest expenses on:			
- Financial liabilities measured at amortized costs		(532,617)	(443,449)
<ul> <li>loans from immediate holding company</li> </ul>		(20)	-
- loans from NCI		(1,122)	(604)
- loans from associates and joint ventures		(1,031)	(976)
- loans from related corporations		(1,354)	—
- third parties		(21)	(319)
- lease liabilities		(3,796)	(2,672)
- others		(1,937)	_
Total borrowing costs	_	(579,984)	(471,110)
Less: Borrowing costs capitalized in investment			
properties	4	15,898	9,860
Net borrowing costs	-	(564,086)	(461,250)
Foreign exchange gain/(loss)		185,122	(54,704)
Changes in fair value of financial derivatives		_	(3,116)
Net finance costs recognized in profit or loss	-	(327,807)	(471,341)
- *	-		

### 27 **Profit before tax**

The following items have been included in arriving at profit before tax:

		Group	
		2020 US\$'000	2019 US\$'000
<b>(a)</b>	Non-operating income		
	Gain on disposal of subsidiaries	322,772	60,761
	Gain on disposal of associates and joint venture	5,293	262,648
	Loss on acquisition of subsidiaries	_	(2,998)
	Loss on liquidation of subsidiaries	(115)	(36,578)
	Gain on disposal of investment properties	10,506	66,469
	Loss on disposal of property, plant and equipment	(1,033)	(352)
	Gain on disposal of assets and liabilities classified		
	as held for sale	121,516	58,669
	Others	656	18,220
		459,595	426,839

1,309

328,182

255,784

583,966

1,077

263,756

394,386 658,142

### 27 **Profit before tax (continued)**

		Group	
		2020 US\$'000	2019 US\$'000
(b)	Staff costs included in other expenses		
	Share-based payment expenses (Note 23)	(66,836)	
	Wages and salaries (excluding contributions to defined contribution plans)	(208,408)	(181,630)
	Contributions to defined contribution plans	(7,095)	(8,528)
(c)	Other expenses include:		
	Amortization of intangible assets and deferred		
	management costs	(7,145)	(18,281)
	Property, plant and equipment written off	(14)	(3,283)
	Lease expenses (short-term lease)	(4,127)	(6,961)
(d)	Other information		
	Operating expenses arising from investment		
	properties that generate rental income	(455,910)	(254,666)
Ta	x expense		
1 (1.	A CAPCHSC	Gro	up
		2020	2019
		US\$'000	US\$'000
Cur	rent tax		
Cur	rent year	171,423	221,643
Wit	hholding tax on foreign-sourced income	155,450	41,036

**Deferred tax** 

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Origination and reversal of temporary differences

Under provision of prior years' tax

### **28** Tax expense (continued)

	Group	
	2020 US\$'000	2019 US\$'000
Reconciliation of expected to actual tax		
Profit before tax	2,183,708	2,514,054
Less: Share of results of associates and joint ventures	(405,189)	(426,571)
Profit before share of results of associates and joint		
ventures and tax expense	1,778,519	2,087,483
Tax expense using Singapore tax rate of 17%		
(2019: 17%)	302,348	354,872
Effect of tax rates in foreign jurisdictions	94,266	199,814
Net income not subjected to tax	(170,190)	(30,941)
Non-deductible expenses	131,504	70,320
Deferred tax assets not recognized	66,429	47,716
Recognition of previously unrecognized tax losses	(8,170)	(12,443)
Withholding tax on foreign-sourced income	155,805	41,036
Under provision of prior years' tax	1,309	1,077
Others	10,665	(13,309)
	583,966	658,142

### 29 Notes to the statement of cash flows – Acquisition and disposal

### (A) Acquisition of subsidiaries

The Group acquires subsidiaries that own real estate and the primary reason for the Group's acquisitions is to expand its portfolio of investment properties in different geographical locations. At the time of acquisition, the Group considers whether each acquisition represents the acquisition of a business or the acquisition of an asset. The Group accounts for an acquisition as a business combination where an integrated set of activities is acquired in addition to the property. Typically, the Group assesses the acquisition as a purchase of business when the strategic management function and the associated processes were purchased along with the underlying properties.

### (*i*) Business combination during the year ended 31 December 2020

On 8 July 2020, the Group acquired 100% equity interests in a central and eastern Europe logistics property platform from a third party (the "Europe Acquisition"), which is principally involved in the provision of logistics facilities and related services. The Group has accounted for the acquisition as a business combination as the acquired inputs (comprising built assets and landbanks), substantive processes and organized workforce under the Europe Acquisition contributed to the creation of outputs.

In connection with the Europe Acquisition, the Group acquired 47 individual entities, of which 28 were held with a view for resale. In line with the Group's acquisition plan, the majority of built assets and related liabilities acquired were accounted as assets/liabilities held for sale whilst other assets (mostly the under development and landbanks) were retained.

### (A) Acquisition of subsidiaries (continued)

### (i) Business combination during the year ended 31 December 2020 (continued)

On 29 September 2020, the assets and liabilities held for sale were disposed into a newly incorporated fund, Europe Income Fund II ("EIP II") and correspondingly, the goodwill allocated to the assets were transferred to EIP II, of which US65,791,000 was written off (see Note29(C)(i)).

On 29 September 2020, the Group syndicated 73.4% of its equity interest in EIP II and ceased to control the entity. Of the remaining 26.6% equity interest in EIP II retained by the, 16.5% of the equity interest was initially classified as held for sale and subsequently syndicated before the reporting date and 10.1% equity interest was recognized as investment in associate.

From 8 July 2020 to 31 December 2020, the platform contributed revenue of US\$17,486,000 and profit after tax of US\$2,542,000 to the Group's results. If the acquisition had occurred on 1 January 2020, management estimates that consolidated revenue and consolidated profit after tax for the year would have been US\$1,750,783,000 and US\$1,611,678,000 respectively.

The Group completed the purchase price allocation exercise with the assistance of an external professional advisor to determine the fair values assigned to the subsidiaries' identifiable assets and liabilities acquired during the financial year pursuant to the requirements of SFRS(I) 3: *Business Combinations*. Significant management judgement was involved in determining the fair value of these identifiable assets and liabilities based on acceptable valuation procedures and practices that rely on the use of numerous reasonable assumptions.

The list of subsidiaries acquired and accounted as business combinations during the year ended 31 December 2020 is as follows:

Name of subsidiaries	Date acquired	Equity interest acquired %
GELF FizPartner (Poland) sp. z o.o. Goodman Coral Logistics sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Goodman Albertic Logistics sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Goodman Jazzberry Logistics sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z.o.o. Goodman Bone Logistics sp.k.	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Goodman Jasmine Logistics sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Grodzisk Logistics 2 sp.k. <sup>1</sup>	July 2020	100
GELF FizPartner (Poland) sp. z o.o. Goodman Adonia Logistics sp.k. <sup>1</sup>	July 2020	100

### (A) Acquisition of subsidiaries (continued)

(i) Business combination during the year ended 31 December 2020 (continued)

Name of subsidiaries	Date acquired	Equity interest acquired
Goodman Poland sp. z o.o.	July 2020	100
Goodman Czech Republic s.r.o.	July 2020	100
Goodman Slovakia s.r.o.	July 2020	100
Goodman Hungary Ingatlankezelő Kft.	July 2020	100
Goodman Poseidon Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Lotus Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Calcite Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Blossom Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Felis Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Morganite Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Ulysse Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Hemera Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Andromeda Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Merengue Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Meteorite Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Thalassa Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Bachata Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Persiphone Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Blacktorn Logistics (Poland) sp. z o.o.	July 2020	100
Goodman Purple Logistics (Poland) sp. z o.o. <sup>1</sup>	July 2020	100
Goodman Delta Logistics (Poland) sp. z o.o.	July 2020	100
KCI Czech, s.r.o. <sup>1</sup>	July 2020	100
Goodman Lilac Logistics (Czech Republic) s.r.o. <sup>1</sup>	July 2020	100
Goodman Lime Logistics (Czech Republic) s.r.o. <sup>1</sup>	July 2020	100
Goodman Lava Logistics (Czech Republic) s.r.o. <sup>1</sup>	July 2020	100
FSX Czech, s.r.o.	July 2020	100
Metropol Development s.r.o.	July 2020	100
Goodman Kosice Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 1 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 2 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 3 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 4 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 5 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 6 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Goodman Senec 7 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100

### (A) Acquisition of subsidiaries (continued)

(i) Business combination during the year ended 31 December 2020 (continued)

Name of subsidiaries	Date acquired	Equity interest acquired
Goodman Senec 7 Logistics (Slovakia) s.r.o. <sup>1</sup>	July 2020	100
Agate Kft.	July 2020	100
Goodman Blue Logistics (Hungary) Kft	July 2020	100
Goodman SpacePlus (Slovakia) s.r.o.	July 2020	100
Goodman Shelter Logistics (Poland) sp.z.o.o.	July 2020	100

<sup>1</sup>Entities acquired with a view to resale and hence were classified as held for sale.

### (a) Acquisition-related costs

The Group incurred acquisition related costs of approximately US\$7,075,000, which have been included within other expenses.

### (b) Identifiable assets acquired and liabilities

	Recognized values on acquisition US\$'000
Investment properties	1,058,764
Plant and equipment	994
Trade and other receivables	25,482
Cash and cash equivalents	22,261
Trade and other payables	(30,856)
Other assets <sup>#</sup>	37,678
Deferred tax liabilities	(73,053)
Other non-current liabilities <sup>#</sup>	(37,678)
Net assets acquired	1,003,592
Goodwill on acquisition of subsidiaries	123,326
Total purchase consideration	(1,126,918)

<sup>#</sup>An indemnification asset of US\$25,187,000 was recognized in corresponding to an equivalent amount of contingent liabilities related to tax related obligations of the seller.

### (A) Acquisition of subsidiaries (continued)

### (i) Business combination during the year ended 31 December 2020 (continued)

### (b) Identifiable assets acquired and liabilities

The goodwill is mainly attributable to the acquired workforce and its ability to generate future income the synergies expected to be achieved from integrating the acquired business activities into the Group's existing business activities.

### (c) Fair values measurement

The fair values of identifiable assets acquired and liabilities assumed have been determined based on the finalized purchase price allocation ("PPA").

### Investment properties

The valuation techniques used for measuring the fair value of investment properties were as follows:

- Income capitalization The income capitalization method values completed investment
  properties and capitalizes an income stream into a present value using single-year
  capitalization rates, the income stream used is adjusted to market rentals currently being
  achieved within comparable investment properties and recent leasing transactions
  achieved within the investment property.
- Residual The residual method values properties under development and land held for development by reference to their development potential which involves deducting the estimated development costs to complete construction and developer's profit from the gross development value to arrive at the residual value of the property. The gross development value is the estimated value of the property assuming satisfactory completion of the development as at the date of valuation. The estimated cost to complete is determined based on the construction cost per square meter in the pertinent area.

### Other investments

The fair value of quoted equity securities is determined by reference to their quoted closing bid price in an active market. The fair value of other unquoted equity securities is determined using the respective net asset values of the investee entities as the assets held by the underlying investee entities comprise mainly investment properties which are carried at fair value.

### Acquired receivables

The fair value of trade and other receivables, after taking into account the expected credit losses, is US\$25,482,000.

### (A) Acquisition of subsidiaries (continued)

### (ii) Acquisitions of subsidiaries during the year ended 31 December 2020

As mentioned in Note 3.1 (i), when an acquisition of an asset or group of assets does not constitute a business combination, it is treated as property acquisition.

The list of subsidiaries acquired during the year ended 31 December 2020 is as follows:

Name of subsidiaries	Date acquired	Equity interest acquired %
Shanghai Lingang GLP International Logistics Development	January 2020	70
Hangzhou Yunchu Technology Co., Ltd.	January 2020	100
Shanghai Jiangao Logistics Co., Ltd.	March 2020	100
Jiangsu Kangbo Supply Chain Management Co., Ltd.	March 2020	90
Tompkins International, LLC	April 2020	66
Dalian Global Freezer Zhangzi Island Cold Chain Logistic Co., Ltd.	May 2020	75
Suzhou Industrial Park Chuangpu Asset Management		
Co.,Ltd.	June 2020	70
Shanghai Tongjiang Management Co., Ltd.	July 2020	100
Suzhou Industrial Zone Pushuo Logistic Facilities	August 2020	50
Shanghai Jiangkai Technology Co., Ltd	September	
	2020	100
Green Peak Tech Co., Limited	December 2020	100
HK Daily Products Limited	December 2020	94
Beijing Huayuan Yingdu Real Estate Development Co., Ltd	December 2020	100
Shanghai G2link Internet Technology Co., Ltd	December 2020	30
Atlântico PARTICIPACOES LTDA	September 2020	100

### (a) Acquisition-related costs

The total related acquisition costs for the above-mentioned subsidiaries amounted to US\$732,911,000.

### (A) Acquisition of subsidiaries (continued)

### (ii) Acquisitions of subsidiaries during the year ended 31 December 2020

### Effects of acquisitions

The cash flow and the net assets of subsidiaries acquired during the year ended 31 December 2020 are provided below:

	Recognized values on acquisition US\$'000
Investment properties	1,084,873
Plant and equipment	121,524
Intangible assets	14,495
Trade and other receivables	26,537
Deferred tax assets	255
Other investment	1,134
Other assets	347
Cash and cash equivalents	72,939
Trade and other payables	(138,068)
Loans and borrowings	(144,093)
Other non-current liabilities	(5,329)
Current tax liabilities	(1,605)
Deferred tax liabilities	(135,517)
NCI	(183,240)
Net assets acquired	714,252
Goodwill on acquisition of subsidiaries	52,823
Negative goodwill on acquisition of subsidiaries	(81)
Total purchase consideration	(766,994)
Carrying amount of equity interest held previously	314,003
Satisfied in deposits paid in prior year	83,133
Purchase consideration payable	37,080
Purchase consideration satisfied in cash	(332,778)
Cash of subsidiaries acquired	72,939
Purchase consideration satisfied in cash in relation to subsidiaries acquired in	
prior year	(73,975)
Cash outflow on acquisition of subsidiaries	(333,814)

### (A) Acquisition of subsidiaries (continued)

### (ii) Acquisitions of subsidiaries during the year ended 31 December 2020

### Effects of acquisitions

From the dates of acquisitions to 31 December 2020, the above-mentioned acquisitions contributed net profit after tax of US\$45,758,000 to the Group's results for the period, before accounting for financing costs attributable to the acquisitions. If the acquisitions had occurred on 1 January 2020, management estimates that consolidated revenue would have been US\$1,778,382,000 and consolidated profit after tax for the year would have been US\$1,634,585,000.

# *(iii)* Effect of business combination and acquisition of assets on cash flows of the Group for year ended 31 December 2020

	Business combination US\$'000	Acquisition of assets US\$'000	Total US\$'000
31 December 2020			
Purchase consideration satisfied in cash	(1,126,918)	(332,778)	(1,459,696)
Cash of subsidiaries acquired	22,261	72,939	95,200
Purchase consideration satisfied in cash in			
relation to subsidiaries acquired in prior year	-	(73,975)	(73,975)
Cash outflow on acquisition of subsidiaries	(1,104,657)	(333,814)	(1,438,471)

### (iv) Acquisitions of subsidiaries during the year ended 31 December 2019

The list of subsidiaries acquired during the period ended 31 December 2019 is as follows:

Name of subsidiaries	Date acquired	Equity interest acquired %
Chongqing Minzhao Internet of Things Technology Co., Ltd.	March 2019	95
Jinan Buffalo Supply Chain Management Co., Ltd.	March 2019	85
Shanghai Aolun Industry Co., Ltd.	March 2019	100
Guofu Huijin (Tianjin) Investment Management LLP	April 2019	100
Huai'an Pufu Technology Development Co., Ltd.	June 2019	100
Nan'an Civil and Commercial Internet of Things Technology		
Development Co., Ltd.	June 2019	95
Shanghai Fuhe Industrial Development Co., Ltd.	June 2019	70
Beijing Zongheng Qiyun Information Technology Co., Ltd.	June 2019	100

### (A) Acquisition of subsidiaries (continued)

### (iv) Acquisitions of subsidiaries during the year ended 31 December 2019

Name of subsidiaries	Date acquired	Equity interest acquired
Guangzhou G7 Logistics Co., Ltd.	July 2019	100
Dongguan Fumanduo Food Co., Ltd.	August 2019	100
Minshang (Hefei) Internet of Things Technology Development	1108000 2017	100
Co., Ltd.	September 2019	90
Shaoxing Pujian Science & Technology Industrial Development	1	
Co., Ltd.	September 2019	51
Sayamahidaka One Logistic TMK	September 2019	100
Sayamahidaka Two Logistic TMK	September 2019	100
Zama Logistic TMK	September 2019	100
Kashiwa Two Logistic TMK	September 2019	100
Minshang (Ganjiang New Zone) Internet of Things Technology		
Development Co., Ltd.	November 2019	95
Shanghai Zhongji Yangshan Container Services Co., Ltd.	November 2019	100
Chengdu Times Noah Ark Education Software Co., Ltd.	November 2019	100
Chengdu Times Noah Ark Information Technology Co., Ltd.	November 2019	100
Chengdu Chenggong Xinye Industrial Co., Ltd.	November 2019	73
Guangzhou Zhengongfu Supply Chain Co., Ltd.	November 2019	70
Qingyun Tuopu (Shanghai) Development Co., Ltd.	December 2019	95
Shenzhen Dekai Vehicle Electronic Co., Ltd.	December 2019	100
Hangzhou Xinheng Corporate Management Co., Ltd.	December 2019	95
Hangzhou Xinke Corporate Management Co., Ltd.	December 2019	95
Zhengzhou Haoxiangni Warehousing & Logistics Co., Ltd.	December 2019	51
Zhonghang Cloud Data (Shenzhen) Co., Ltd.	December 2019	100
SCI Compans	December 2019	100
AMBLAINVILLE	December 2019	100
Mönchegladbach 1	December 2019	100
Mönchegladbach 2	December 2019	100

### (A) Acquisition of subsidiaries (continued)

### (iv) Acquisitions of subsidiaries during the year ended 31 December 2019

### (a) Acquisition-related costs

The total related acquisition costs for the above-mentioned subsidiaries amounted to US\$1,046,195,000.

### (b) Identifiable assets acquired and liabilities assumed

The net assets of subsidiaries acquired during the year ended 31 December 2019 are provided below:

	Recognized values on acquisition US\$'000
Investment properties	1,161,699
Plant and equipment	54,060
Interests in associates	211,379
Trade and other receivables	33,369
Cash and cash equivalents	56,377
Trade and other payables	(134,392)
Loans and borrowings	(156,342)
Other non-current liabilities	(30,529)
Deferred tax liabilities	(2,987)
NCI	(149,437)
Net assets acquired	1,043,197
Loss on acquisition of subsidiaries	2,998
Total purchase consideration	(1,046,195)
Purchase consideration payable	168,015
Purchase consideration satisfied in cash	(878,180)
Cash of subsidiaries acquired	56,377
Purchase consideration satisfied in cash in relation to subsidiaries acquired in	
prior year	(150,114)
Cash outflow on acquisition of subsidiaries	(971,917)

From the dates of acquisitions to 31 December 2019, the above-mentioned acquisitions contributed net profit after tax of US\$15,649,000 to the Group's results for the period, before accounting for financing costs attributable to the acquisitions. If the acquisitions had occurred on 1 January 2019, management estimates that consolidated revenue would have been US\$1,471,375,000 and consolidated profit after tax for the year would have been US\$1,850,317,000.

### (B) Disposal of subsidiaries

### (i) Disposal of subsidiaries during the year ended 31 December 2020

(a) The list of subsidiaries disposed during the year ended 31 December 2020 is as follows:

Name of subsidiaries	Date disposed	Equity interest disposed 2020 %
Wuxi Pulanfeng New Energy Co., Ltd.	March 2020	100
GLP Hangzhou Logistics Development Co.Ltd. GLP (Qingdao) Airport International Logistics	July 2020	100
Development Co.Ltd.	September 2020	100
GLP Chongqing Development Co.Ltd.	June 2020	100
Wuxi GLP Logistics Development Co., Ltd.	June 2020	100
Tianjin Pushi Logistics Facilities Co., Ltd.	June 2020	100
Tianjin Puqing Logistics Park Co.Ltd.	July 2020	100
GLP(Ningbo Beilun) Warehousing Co.Ltd.	June 2020	100
GLP Jiashan Pujia Logistics Co.Ltd.	July 2020	100
Jiangsu Beisheng Technology Co.Ltd.	March 2020	100
Kunshan Puxing Logistics Dev Co.Ltd	July 2020	100
GLP(Hangzhou) Warehousing Co.Ltd	July 2020	100
Langfang GLP Warehousing Co., Ltd.	July 2020	100
GLP Tianjin Pujia Logistics Facilities Co. Ltd.	July 2020	100
GLP Changzhou High-tech District Logistics		
Facilities Co., Ltd	June 2020	100
Tianjin Puya Logistics Facilities Co., Ltd.	July 2020	100
GLP Puxin Xi'an Warehousing Service Co., Ltd.	June 2020	100
GLP Wuhan Huangpi Logistics Facilities Co., Ltd.	June 2020	100
GLP Hefei Hi-Tech Logistics Facilities Co., Ltd	June 2020	100
GLP Wuhan Puxia Logistics facilities Co., Ltd.	June 2020	100

### (B) Disposal of subsidiaries (continued)

### (i) Disposal of subsidiaries during the year ended 31 December 2020 (continued)

(a) The list of subsidiaries disposed during the year ended 31 December 2020 is as follows: (continued)

Name of subsidiaries	Date disposed	Equity interest disposed 2020 %
GLP Pukai Xi An Warehousing Service Co., Ltd.	June 2020	100
GLP Changsha Puxia Logistics Facilities Co., Ltd.	June 2020	100
GLP Kunshan Pushi Logistics Facilities Co., Ltd.	May 2020	100
GLP Zhuozhou Logistics Facilities Co., Ltd.	July 2020	100
Hangzhou Linpu Logistics Facilities Co., Ltd.	July 2020	100
Dongguan Ever Profit Logistics Co., Ltd.	May 2020	100
Vailog (Kunshan) Storage Co., Ltd.	June 2020	100
Tianjin Puling Warehousing Service Co.,Ltd.	June 2020	100
Shenyang Puling Warehousing Services Co., Ltd	June 2020	100
Xi'an Kapu Logistics Facilities Co., Ltd.	May 2020	96
Suzhou Industric Park Pushang Logistics Facilities Co., Ltd.	Sept 2020	100
Guangzhou Pufu Warehousing Service Co., Ltd.	May 2020	80
Sanhui Food Logistic (Tianjin) Co., Ltd.	May 2020	90
Global Logistic Properties (ChengDu) Warehousing Faciliti	June 2020	100
GLP Feidong Logistics Facilties Co. Ltd	June 2020	100
GLP Kunshan Pujiang Logistics Facilities Co. Ltd	June 2020	100
Suzhou Yuhang Logistics Co., Ltd.	June 2020	100
CLH 38 (HK) Limited	September 2020	100
Foshan Pudan Warehousing Services Co., Ltd	May 2020	100
GLP China Financing Holding Limited	June 2020	100
Tompkins International LLC	December 2020	100
CLH 12(HK) Limited	December 2020	100
GLP Golden Lincoln A Partners, LP	December 2020	100
GLP Nantong NSIP Logistics Facilities Co., Ltd	December 2020	100
Buffalo (Jinan) Warehousing Co., Ltd	December 2020	100

### (B) Disposal of subsidiaries (continued)

### (i) Disposal of subsidiaries during the year ended 31 December 2020 (continued)

(b) Effects of disposals

The cash flow and the net assets of subsidiaries disposed during the year ended 31 December 2020 are provided below:

	Recognized values on disposal 2020 US\$'000
Investment properties	2,428,724
Plant and equipment	85,611
Interests in associates	352,379
Intangible assets	30,441
Trade and other receivables	663,243
Deferred tax assets	9,671
Other investments	241,258
Other assets	15,705
Cash and cash equivalents	416,851
Trade and other payables	(775,167)
Loans and borrowings	(303,887)
Other non-current liabilities	(6,644)
Current tax liabilities	(1,688)
Deferred tax liabilities	(304,950)
NCI	(60,745)
Net assets acquired	2,790,802
Gain on disposal of subsidiaries <sup>1</sup>	381,420
Disposal consideration	3,172,222
Disposal consideration receivables	(292,233)
Non-cash settlement	(430,440)
Cash of subsidiaries disposed	(416,851)
Sales consideration satisfied in cash in relation to subsidiaries	
disposed in prior year	227,419
Cash inflow on disposal of subsidiaries	2,260,117

From 1 January 2020 to the dates of disposal, the above-mentioned subsidiaries contributed US\$210,113,000 and US\$46,804,000 to the Group's revenue and net profit after tax for the period ended 31 December 2020 respectively.

<sup>1</sup>Including realization of fair value gains amounting to US\$58,648,000 which was reclassified from capital reserve to retained earnings.

### (B) Disposal of subsidiaries (continued)

### (ii) Disposal of subsidiaries during the year ended 31 December 2019 (continued)

(a) The list of subsidiaries disposed during the period ended 31 December 2019 is as follows:

Name of subsidiaries	Date disposed	Equity interest disposed 2019 %
JDP III CO-INVEST II TMK	January 2019	100
JDP III CO-INVEST TMK	January 2019	100
Gazeley Project Guadalajara S.L.	January 2019	100
Gazeley Project Illescas S.L.	January 2019	100
Gazeley Project Valls S.L.	January 2019	100
Kitamoto Logistic TMK	March 2019	100
Soja Logistic TMK	March 2019	100
Gazeley Bremen South S.a.r.l.	June 2019	100
Gazeley Moers S.a.r.l.	June 2019	100
Gazeley Castrop S.a.r.l.	June 2019	100
Weilun Storage Services Co., Ltd.	August 2019	100
Gazeley Kaiserslautern S.a.r.l.	October 2019	100
GLP Nanjing Jiangning Development Co., Ltd.	October 2019	100
GLP Suzhou Puping Logistics Facilities Co., Ltd.	November 2019	100
GLP Tangshan Logistics Facilities Co., Ltd.	December 2019	100
Chongqing Pujia Logistics Facilities Co., Ltd.	December 2019	100
Suzhou Industrial Park Pushang Bofeng New Energy		
Co., Ltd.	December 2019	100
Shanghai Puyi New Energy Co., Ltd.	December 2019	100
Suzhou Industrial Park Pufeng New Energy Co., Ltd.	December 2019	100
Beijing Pushun New Energy Co., Ltd.	December 2019	100

### (B) Disposal of subsidiaries (continued)

### (ii) Disposal of subsidiaries during the year ended 31 December 2019 (continued)

### (b) Effects of disposals

The cash flow and the net assets of subsidiaries disposed during the year ended 31 December 2019 are provided below:

	Recognized values on disposal 2019 US\$'000
Investment properties	356,443
Deferred tax assets	939
Plant and equipment	12,623
Trade and other receivables	16,028
Cash and cash equivalents	34,901
Other assets	244
Trade and other payables	(66,269)
Loans and borrowings	(24,382)
Current tax payable	(412)
Deferred tax liabilities	(40,530)
Net assets disposed	289,585
Gain on disposal of subsidiaries	38,333
Disposal consideration	327,918
Disposal consideration receivables	(222,780)
Cash of subsidiaries disposed	(34,901)
Sales consideration satisfied in cash in relation to subsidiaries	
disposed in prior year	418,243
Cash inflow on disposal of subsidiaries	488,480

From 1 January 2019 to the dates of disposal, the above-mentioned subsidiaries contributed US\$12,729,000 and US\$6,931,000 to the Group's revenue and net profit after tax for the period ended 31 December 2019 respectively.

### (C) Assets and liabilities classified as held for sale

### (i) Disposal of assets and liabilities classified as held for sale during the year ended 31 December 2020

During the year ended 31 December 2020, the Group completed the syndication of EIP II, a portfolio of investment properties in US and a piece of land in China.

### Effects of disposals

	Recognized values on disposal 2020 US\$'000
Investment properties	2,738,512
Intangible assets	65,791
Plant and equipment	120
Trade and other receivables	58,560
Cash and cash equivalents	99,876
Other assets	19,709
Deferred tax assets	6,920
Loans and borrowings	(1,331,038)
Other non-current liabilities	(317)
Trade and other payables	(73,187)
Current tax payable	(621)
Deferred tax liabilities	(92,008)
Non-controlling interests	(9,254)
Net assets disposed	1,483,063
Equity interest retained as investment in joint venture	(104,980)
Gain on disposal of assets and liabilities classified as held for sale	121,516
Disposal consideration	1,499,599
Disposal consideration receivables	(358,488)
Non-cash settlement	66,264
Cash of subsidiaries disposed	(99,876)
Cash inflow on disposals of assets and liabilities classified as held	<u>.</u>
for sale	1,107,499

### (C) Assets and liabilities classified as held for sale (continued)

# (ii) Disposal of assets and liabilities classified as held for sale during the year ended 31 December 2019

During the year ended 31 December 2019, the Group completed the syndication of Shiodome (Fourteen) Logistic Pte. Ltd. and its subsidiaries, and 38.72% equity interest in FIP IV to third party investors.

### Effects of disposals

	Recognized values on disposal 2019 US\$'000
Investment properties	658,374
Trade and other receivables	4,946
Cash and cash equivalents	4,381
Other assets	9,946
Loans and borrowings	(363,146)
Other non-current liabilities	(33,952)
Trade and other payables	(27,233)
Current tax payable	(371)
Net assets disposed	252,945
Equity interest retained as investment in joint venture	(62,505)
Gain on disposal of assets and liabilities classified as held for sale	58,669
Cash of subsidiaries disposed	(4,381)
Cash inflow on disposals of assets and liabilities classified as held	
for sale	244,728

### **30 Operating segments**

The Group has five reportable geographical segments, representing its operations in the PRC, Japan, USA, Brazil and Europe, which are managed separately due to the different geographical locations. The Group also has two reportable business segments, representing its real estate business and financial services business. The Group's CODM review internal management reports on these segments on a quarterly basis, at a minimum, for strategic decisions making, performance assessment and resources allocation purposes.

Performance of each reportable segment is measured based on segment revenue and segment earnings before net interest expense, tax expense, and excluding changes in fair value of investment properties held by subsidiaries, associates and joint ventures (net of tax) ("EBIT excluding revaluation"). EBIT excluding revaluation is used to measure performance as management believes that such information is the most relevant in evaluating the results of these segments relative to other entities that operate within the logistics industry. Segment assets and liabilities are presented net of inter-segment balances. Monetized fair value gains ("MFV") is a performance indicator for the Group's real estate business. It is used to measure the earnings realized upon the sale of an asset, and is calculated based on the difference between the selling price and the historical cost of the asset.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. There are no transactions between reportable segments.

Segment assets and liabilities include items directly attributable to a segment as well as those that can be allocated on a reasonable basis.

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# **Operating segments (continued)**

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Information regarding the Group's reportable geographical segments is presented in the tables below.

# Information about reportable geographical segments

	PRC	ç	Japan	an	USA	V	Brazil	ci I	Europe	pe	Others	ers	Total	al
Group Continuing onerations	2020 US\$'000	2019 US\$*000	2020 US\$'000	2019 USS'000	2020 US\$'000	2019 US\$*000	2020 US\$*000	2019 US\$'000	2020 US\$*000	2019 US\$'000	2020 US\$'000	2019 US\$'000	2020 US\$*000	2019 US\$*000
Revenue and expenses External revenue	1,140,908 983,799	983,799	434,697	166,561	38,918	256,996	10,717	10,904	73,084	33,342	Ι	I	1,698,324 1,451,602	,451,602
Changes in fair value of investment properties held by subsidiaries	532,835 1,081,831	1,081,831	27,447	30,025	24,412	14,752	56,068	10,542	15,013	56,493	I	I	655,775 1,193,643	.,193,643
Share of changes in fair value of investment properties (net of tax) held by associates and joint ventures	30,210	53,545	123,554	237,170	I	6,132	74,653	36,106	23,327	13,341	I	I	251,744	346,294
Net finance (costs)/income	(138,707) (370,161	(370, 161)	(324)	(9,078)	(8,854)	(8,379)	3,502	(12,309)	(11,517)	(74)	(171,907)	(71, 340)	(327,807) (471,341)	(471,341)
Tax expense	(537,986) (464,893)	(464, 893)	(17, 134)	(21,742)	(7,811)	(7,811) (153,946)	(20, 302)	(5,291)	520	(11,375)	(1,253)	(895)	(895) (583,966) (658,142)	(658,142)
Profit/(Loss) after tax	1,294,543 $1,096,850$	1,096,850	397,045	526,054	29,234	306,638	160,302	62,141	63,882	31,684	(345,264) (167,455)	(167,455)	1,599,742 1,855,912	,855,912
Monetized fair value gains/(losses)	780,033	244,040	658,315	406,026	60,331	686,363	26,154	(382)	57,532	I	I	I	1,582,365 1,336,047	.,336,047
Profit attributable to: - Owners of the Company ("PATMI") - NCI	671,618 622,925	576,378 520,472	392,509 4,536	526,054 	29,243 (9)	237,139 69,500	149,713 10,589	53,293 8,848	63,882 _	31,684	(366,380) (168,231) 21,116 775	(168,231) 775	940,585 1,256,317 659,157 599,595	.,256,317 599,595
PATMI excluding revaluation	505,963 152,644	152,644	242,880	260,360	9,957	220,285	38,055	10,229	29,784	(18,378)	(366,380) (170,255)	(170, 255)	460,259	454,885

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<b>Operating segments (continued)</b>	nents (co	ntinued	(1											
Information about reportable geographical segments (continued)	reportable	geograph	iical segm	ents (con1	inued)									
	ΡF	PRC	Japan	an	NSA	V	Brazil	zil	Europe	ope	Others	ers	Total	tal
Group	2020 US\$'000	2019 USS'000	2020 US\$'000	2019 US\$*000	2020 US\$'000	2019 USS'000	2020 USS'000	2019 USS'000	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 USS'000	2020 US\$*000	2019 US\$*000
Assets and liabilities														
Investment properties	21,380,459 20,656,664	20,656,664	265,831	150,638	174,413	55,388	103,272	43,872	514,454	369,058	I	I	22,438,429 21,275,620	21,275,620
Associates and joint ventures	3,890,765	3,890,765 2,036,433	935,370	1,136,909	I	I	558,944	673,812	448,847	264,912	310,643	307,665	307,665 6,144,569 4,419,731	4,419,731
Other segment assets	7,450,357	7,450,357 4,690,951	777,848	636,418	509,013	903,157	150,105	80,008	272,266		2,661,554	1,981,956	607,589 2,661,554 1,981,956 11,821,143	8,900,079
Reportable segment assets	32,721,581	32,721,581 27,384,048 1,979,049 1,923,965	1,979,049	1,923,965	683,426	958,545	812,321	797,692	1,235,567	1,241,559	2,972,197	2,289,621	797,692 1,235,567 1,241,559 2,972,197 2,289,621 40,404,141 34,595,430	34,595,430
Loans and borrowings	(10,246,348)	(10,246,348) (8,190,560) (154,364)	(154, 364)	(57,147)	(40, 114)	(10, 133)	(57,147) (40,114) (10,133) (29,735) (27,619) (95,138)	(27,619)	(95,138)	I	(2,778,128)	(2,887,847)	(2,778,128) (2,887,847) (13,343,827)(11,173,306)	[11,173,306)
Other segment liabilities	(4, 877, 417)	(4,877,417) (3,837,709) (202,611)	(202, 611)	(206,922)	(12,433)	(501, 601)	(40, 422)	(29,231)	(119,496)	(344, 503)	(203,277)	(92, 836)	(206,922) (12,433) (501,601) (40,422) (29,231) (119,496) (344,503) (203,277) (92,836) (5,455,656) (5,012,802)	(5,012,802)

Financial statements

Year ended 31 December 2020

GLP Pte. Ltd. and its subsidiaries

**Operating seg** 30

Information abou

1,656,239 1,384,419 Capital expenditure<sup>2</sup>

Notes:

EBITDA refers to EBIT excluding depreciation and amortization. -

Capital expenditure includes acquisition, borrowing costs and development expenditure of investment properties and acquisition of property, plant and equipment. 0

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(41, 794)

(40, 774)51,157

(15,999)4,126

(2, 341)

(4, 240)2

(5, 255)31

(356)

(1,080)

(1, 992)2,928

(233)

(4, 821)

(7,512)

(14, 386)40,412

(24, 353)

41,455

Interest income amortization

247

873

39

4

143

8,616

47,729

360,230

615,962 1,955,312

2,276,689

5,423 I

1,715

213,615

18,701

24,896

95,165

69,173

235,502

I

I 270,333

I

360,230

615,962

excluding revaluation<sup>1</sup> NCI's share of EBITDA

I 256,820

(344,503) (2,981,405) (2,980,683) (18,799,483)(16,186,108)

(214, 634)

(56, 850)

(70, 157)

(511, 734)

(52,547)

(264, 069)

(356,975)

(15,123,765)(12,028,269)

Reportable segment liabilities

Other information Depreciation and

Information about reportable business segments (continued)	(continued)					
	Real estate 2020	state 2019	Financial services 2020 201	services 2019	Total 2020	
Group	US\$,000	US\$'000	US\$'000	US\$'000	US\$'000	US\$'000
Continuing operations						
<b>Revenue and expenses</b> External revenue	1,575,180	1,401,197	123,144	50,405	1,698,324	1,451,602
Operating expenses and cost of goods sold	(455,910)	(254,666)	(114, 806)	(25,849)	(570,716)	(280,515)
Net finance (costs)/income	(328,832)	(475,559)	1,025	4,218	(327,807)	(471,341)
Tax (expense)/credits	(585,739)	(660,042)	1,773	1,900	(583,966)	(658, 142)
Profit/(Loss) after tax	1,616,607	1,864,220	(16,865)	(8, 308)	1,599,742	1,855,912

GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020 FS99

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### 31 Financial risk management

The Group has exposure to the following risks from its use of financial instruments:

- credit risk
- liquidity risk
- market risk

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital. Further quantitative disclosures are included throughout these financial statements.

### (a) Risk management framework

The Group adopts the risk management policies and guidelines of the ultimate holding entity, GLP Holdings, L.P., which has a system of controls in place to create an acceptable balance between the costs of risks occurring and the cost of managing the risks. Risk management policies and guidelines are reviewed regularly to reflect changes in market conditions and the Group's activities.

### (b) Credit risk

Credit risk is the risk of financial loss resulting from the failure of a customer or counterparty to meet its contractual obligations. Financial transactions are restricted to counterparties that meet appropriate credit criteria that are approved by the Group and are being reviewed on a regular basis. In respect of trade receivables, the Group has guidelines governing the process of granting credit and outstanding balances are monitored on an ongoing basis. Concentration of credit risk relating to trade receivables is limited due to the Group's many varied customers. These customers are engaged in a wide spectrum of activities and operate in a variety of markets.

### **Exposure to credit risk**

The carrying amount of financial assets represents the maximum credit exposure. The maximum exposure to credit risk at the reporting date was:

	Gro	oup	Com	pany
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000
Trade and other receivables				
(non-current and current)	5,080,301	3,666,485	3,491,017	3,105,253
Cash and cash equivalents	1,421,617	1,004,174	37,314	3,237
	6,501,918	4,670,659	3,528,331	3,108,490

### (b) Credit risk (continued)

### Exposure to credit risk (continued)

The maximum exposure to credit risk for financial assets at the reporting date by geographic region is as follows:

	Gro	up	Com	bany
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000
	0.5\$ 000	0.55 000	0.55 000	0.55 000
PRC	3,376,542	2,368,091	_	_
Japan	293,836	218,497	_	_
Singapore	2,516,061	1,846,460	3,528,331	3,108,490
US	106,767	158,305	_	_
Europe	138,310	55,858	_	-
Others	70,402	23,448	_	-
	6,501,918	4,670,659	3,528,331	3,108,490

### Expected credit loss assessment for cash and cash equivalents

Impairment on cash and cash equivalents has been measured on the 12-month expected loss basis and reflects the short-term maturities of the exposures. The Group considers that its cash and cash equivalents have low credit risk based on external credit ratings of the counterparties and low credit risks exposures. The amount of ECL on cash and cash equivalents was negligible.

### Expected credit loss assessment for employee loans, amounts due from associates, joint ventures and related corporation

Management assessed the credit loss associated with the employee loans and amounts due from associates, joint ventures and related corporation to be insignificant. The analysis performed assessed the probability of default and calculated ECLs across the portfolio. The view taken by management is that these are immaterial and there is no impairment issue for the year ended 31 December 2020.

### (c) Liquidity risk

Liquidity risk is the risk that the Group will not be able to meet its financial obligations as they fall due. The Group actively manages its debt maturity profile, operating cash flows and the availability of funding so as to ensure that all refinancing, repayment and funding needs are met. The Group maintains a level of cash and cash equivalents deemed adequate by management to meet the Group's working capital requirement. In addition, the Group strives to maintain available banking facilities at a reasonable level to its overall debt position.

As far as possible, the Group will raise medium and long-term funding from both capital markets and financial institutions and prudently balance its portfolio with some short-term funding so as to achieve overall cost effectiveness.

### (c) Liquidity risk (continued)

The following are the contractual maturities of financial liabilities, including interest payments and excluding the impact of netting agreements:

$ \begin{array}{c c c c c c c c c c c c c c c c c c c $					Cash flows	
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	Group	amount	cash flows	1 year	From 1 to 5 years	5 years
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $	Non-derivative financial					
$ \begin{array}{c ccccc} Trade and other payables^1 & 2,461,414 & 2,479,267 & 2,007,178 & 435,972 & 36,117 \\ \hline 15,805,241 & 17,887,785 & 5,821,998 & 7,765,617 & 4,300,170 \\ \hline Derivative financial liabilities \\ \hline Interest rate swaps (net-settled) & 6,048 & 7,449 & 1,873 & 5,576 & - \\ \hline 15,811,289 & 17,895,234 & 5,823,871 & 7,771,193 & 4,300,170 \\ \hline 31 December 2019 \\ Non-derivative financial liabilities \\ \hline Bank loans & 5,544,878 & 6,373,140 & 1,926,396 & 2,745,605 & 1,701,139 \\ \hline Bonds & 5,628,428 & 6,715,015 & 306,994 & 4,468,449 & 1,399,572 \\ \hline Trade and other payables^1 & 1,769,831 & 1,788,595 & 1,536,821 & 210,629 & 41,145 \\ \hline 12,943,137 & 14,876,750 & 3,770,211 & 7,424,683 & 3,681,856 \\ \hline Derivative financial liabilities \\ \hline Interest rate swaps (net-settled) & 4,764 & 8,396 & 1,777 & 6,091 & 528 \\ \hline 12,947,901 & 14,885,146 & 3,771,988 & 7,430,774 & 3,682,384 \\ \hline Company \\ \hline 31 December 2020 \\ Non-derivative financial liabilities \\ Interest rate swaps (net-settled) & 6,048 & 7,449 & 1,873 & 5,576 & - \\ \hline 4,033,114 & 4,359,732 & 1,571,401 & 2,335,611 & 452,720 \\ \hline 1,248,938 & 1,248,938 & 1,239,224 & 9,714 & - \\ \hline 4,027,066 & 4,352,283 & 1,569,528 & 2,330,035 & 452,720 \\ \hline Derivative financial liabilities \\ Interest rate swaps (net-settled) & 6,048 & 7,449 & 1,873 & 5,576 & - \\ \hline 4,033,114 & 4,359,732 & 1,571,401 & 2,335,611 & 452,720 \\ \hline S1 December 2019 \\ Non-derivative financial liabilities \\ Bank loans & 1,145,212 & 1,191,847 & 610,906 & 163,375 & 417,566 \\ Bonds & 1,742,635 & 2,062,631 & 58,628 & 694,438 & 1,309,565 \\ \hline Trade and other payables & 1,145,212 & 1,191,847 & 610,906 & 163,375 & 417,566 \\ Bonds & 1,742,635 & 2,062,631 & 58,628 & 694,438 & 1,309,565 \\ \hline Trade and other payables & 0,14,848 & 613,579 & 1,269 & - \\ \hline 3,502,695 & 3,869,326 & 1,283,113 & 859,082 & 1,727,131 \\ \hline Derivative financial liabilities \\ Interest rate swaps (net-settled) & 4,741 & 8,373 & 1,777 & 6,068 & 528 \\ \hline \end{array}$	Bank loans	6,632,698	7,727,626	1,170,121	3,790,407	2,767,098
$\begin{array}{ c c c c c c c c c c c c c c c c c c c$	Bonds	6,711,129		2,644,699	3,539,238	1,496,955
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Trade and other payables <sup>1</sup>	( (			435,972	/
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$		15,805,241	17,887,785	5,821,998	7,765,617	4,300,170
$ \begin{array}{ c c c c c c c c c c c c c c c c c c c$						
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Interest rate swaps (net-settled)					_
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		15,811,289	17,895,234	5,823,871	7,771,193	4,300,170
$\begin{array}{r llllllllllllllllllllllllllllllllllll$	31 December 2019					
Bonds Trade and other payables1 $5,628,428$ $6,715,015$ $306,994$ $4,468,449$ $1,939,572$ Trade and other payables1 $1,769,831$ $1,788,595$ $1,536,821$ $210,629$ $41,145$ Derivative financial liabilities Interest rate swaps (net-settled) $1,769,831$ $1,788,595$ $3,770,211$ $7,424,683$ $3,681,856$ <b>Company31 December 2020</b> Non-derivative financial 						
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Bank loans	5,544,878	6,373,140	1,926,396	2,745,605	1,701,139
$\begin{array}{c c c c c c c c c c c c c c c c c c c $		5,628,428	6,715,015	306,994	4,468,449	1,939,572
$\begin{array}{c c c c c c c c c c c c c c c c c c c $	Trade and other payables <sup>1</sup>					/
$ \begin{array}{c c c c c c c c c c c c c c c c c c c $		12,943,137	14,876,750	3,770,211	7,424,683	3,681,856
12,947,901 $14,885,146$ $3,771,988$ $7,430,774$ $3,682,384$ Company31 December 2020Non-derivative financial liabilitiesBank loans $834,522$ $874,559$ $269,151$ $605,408$ $-$ Bonds $1,943,606$ $2,228,786$ $61,153$ $1,714,913$ $452,720$ Trade and other payables $1,248,938$ $1,248,938$ $1,239,224$ $9,714$ $-$ 4,027,066 $4,352,283$ $1,569,528$ $2,330,035$ $452,720$ Derivative financial liabilitiesInterest rate swaps (net-settled) $6,048$ $7,449$ $1,873$ $5,576$ $-$ 4,033,114 $4,359,732$ $1,571,401$ $2,335,611$ $452,720$ 31 December 2019Non-derivative financial liabilitiesBank loans $1,145,212$ $1,191,847$ $610,906$ $163,375$ $417,566$ Bonds $1,742,635$ $2,062,631$ $58,628$ $694,438$ $1,309,565$ Trade and other payables $614,848$ $613,579$ $1,269$ $ 3,502,695$ $3,869,326$ $1,283,113$ $859,082$ $1,727,131$ Derivative financial liabilitiesInterest rate swaps (net-settled) $4,741$ $8,373$ $1,777$ $6,068$ $528$						
Company31 December 2020 Non-derivative financial liabilities Bank loans $834,522$ $874,559$ $605,408$ $1,943,606$ $2,228,786$ $61,153$ $1,714,913$ $452,720$ $1,248,938$ Trade and other payables $1,943,606$ $2,228,786$ $61,153$ $1,714,913$ $452,720$ $4,027,066$ Derivative financial liabilities Interest rate swaps (net-settled) $6,048$ $7,449$ $7,449$ $1,873$ $5,576$ $-$ $4,033,114$ $4,352,283$ $1,569,528$ $2,330,035$ $452,720$ Derivative financial liabilities Bank loans $1,145,212$ $1,145,212$ $1,191,847$ $610,906$ $163,375$ $417,566$ Bonds $1,145,212$ $1,191,847$ $610,906$ $163,375$ $4172,69$ $ 3,502,695$ $3,869,326$ $1,283,113$ $859,082$ $1,727,131$ Derivative financial liabilities Interest rate swaps (net-settled) $4,741$ $4,741$ $8,373$ $1,777$ $6,068$ $528$	Interest rate swaps (net-settled)	· · · · · ·	1	/	/	
<b>31 December 2020</b> Non-derivative financial liabilities         Bank loans $834,522$ $874,559$ $269,151$ $605,408$ $-$ Bonds $1,943,606$ $2,228,786$ $61,153$ $1,714,913$ $452,720$ Trade and other payables $1,248,938$ $1,248,938$ $1,239,224$ $9,714$ $-$ <b>Derivative financial liabilities</b> Interest rate swaps (net-settled) $6,048$ $7,449$ $1,873$ $5,576$ $-$ <b>4</b> ,033,114 $4,359,732$ $1,571,401$ $2,335,611$ $452,720$ <b>31 December 2019</b> Non-derivative financial liabilities         Bank loans $1,145,212$ $1,191,847$ $610,906$ $163,375$ $417,566$ Bonds $1,742,635$ $2,062,631$ $58,628$ $694,438$ $1,309,565$ Trade and other payables $6,14,848$ $614,848$ $613,579$ $1,269$ $-$ Genember 2019         Non-derivative financial liabilities         Trade and other payables $1,145,212$ <td< td=""><td></td><td>12,947,901</td><td>14,885,146</td><td>3,771,988</td><td>7,430,774</td><td>3,682,384</td></td<>		12,947,901	14,885,146	3,771,988	7,430,774	3,682,384
Non-derivative financial liabilities $834,522$ $874,559$ $269,151$ $605,408$ $-$ Bank loans $1,943,606$ $2,228,786$ $61,153$ $1,714,913$ $452,720$ Trade and other payables $1,248,938$ $1,239,224$ $9,714$ $ 4,027,066$ $4,352,283$ $1,569,528$ $2,330,035$ $452,720$ Derivative financial liabilitiesInterest rate swaps (net-settled) $6,048$ $7,449$ $1,873$ $5,576$ $ 4,033,114$ $4,359,732$ $1,571,401$ $2,335,611$ $452,720$ 31 December 2019 Non-derivative financial liabilitiesBank loans $1,145,212$ $1,191,847$ $610,906$ $163,375$ $417,566$ Bonds $1,742,635$ $2,062,631$ $58,628$ $694,438$ $1,309,565$ Trade and other payables $614,848$ $614,579$ $1,269$ $ 3,502,695$ $3,869,326$ $1,283,113$ $859,082$ $1,727,131$ Derivative financial liabilitiesInterest rate swaps (net-settled) $4,741$ $8,373$ $1,777$ $6,068$ $528$	Company					
$\begin{array}{c ccccccccccccccccccccccccccccccccccc$	Non-derivative financial					
Bonds Trade and other payables $1,943,606$ $2,228,786$ $2,228,786$ $61,153$ $1,714,913$ $9,714$ $452,720$ $-$ $4,027,066$ Derivative financial liabilities Interest rate swaps (net-settled) $6,048$ $4,033,114$ $7,449$ $4,359,732$ $1,569,528$ $1,571,401$ $2,335,611$ $452,720$ <b>31 December 2019</b> Non-derivative financial liabilities Bank loans $1,145,212$ $1,742,635$ $2,062,631$ $2,062,631$ $58,628$ $58,628$ $694,438$ $1,309,565$ $1,742,635$ $1,248,938$ $2,062,631$ $1,269$ $-$ $3,502,695$ $3,869,326$ $1,283,113$ $859,082$ $1,727,131$ Derivative financial liabilities Interest rate swaps (net-settled) $4,741$ $8,373$ $1,777$ $6,068$ $528$	Bank loans	834,522	874,559	269,151	605,408	_
4,027,0664,352,2831,569,5282,330,035452,720Derivative financial liabilitiesInterest rate swaps (net-settled)4,027,0664,352,2831,569,5282,330,035452,7206,0487,4491,8735,576-4,033,1144,359,7321,571,4012,335,611452,72031 December 2019Non-derivative financial liabilitiesBank loans1,145,2121,191,847610,906163,375417,566Bonds1,742,6352,062,63158,628694,4381,309,565Trade and other payables614,848614,848613,5791,269-3,502,6953,869,3261,283,113859,0821,727,131Derivative financial liabilitiesInterest rate swaps (net-settled)4,7418,3731,7776,068528	Bonds	· · · · · ·	· · · · · ·	· · ·	/	452,720
Derivative financial liabilities Interest rate swaps (net-settled)         6,048         7,449         1,873         5,576         -           4,033,114         4,359,732         1,571,401         2,335,611         452,720           31 December 2019 Non-derivative financial liabilities Bank loans         1,145,212         1,191,847         610,906         163,375         417,566           Bonds         1,742,635         2,062,631         58,628         694,438         1,309,565           Trade and other payables         614,848         614,848         613,579         1,269         -           3,502,695         3,869,326         1,283,113         859,082         1,727,131           Derivative financial liabilities Interest rate swaps (net-settled)         4,741         8,373         1,777         6,068         528	Trade and other payables	· · ·	· · ·	,		,
$ \begin{array}{c ccccccccccccccccccccccccccccccccccc$		4,027,066	4,352,283	1,569,528	2,330,035	452,720
4,033,114       4,359,732       1,571,401       2,335,611       452,720         31 December 2019         Non-derivative financial liabilities         Bank loans       1,145,212       1,191,847       610,906       163,375       417,566         Bonds       1,742,635       2,062,631       58,628       694,438       1,309,565         Trade and other payables       614,848       614,848       613,579       1,269       -         Operivative financial liabilities         Interest rate swaps (net-settled)       4,741       8,373       1,777       6,068       528	Derivative financial liabilities					
31 December 2019         Non-derivative financial liabilities         Bank loans       1,145,212       1,191,847       610,906       163,375       417,566         Bonds       1,742,635       2,062,631       58,628       694,438       1,309,565         Trade and other payables       614,848       614,848       613,579       1,269       –         3,502,695       3,869,326       1,283,113       859,082       1,727,131         Derivative financial liabilities       4,741       8,373       1,777       6,068       528	Interest rate swaps (net-settled)	6,048	7,449	1,873		_
Non-derivative financial liabilities           Bank loans         1,145,212         1,191,847         610,906         163,375         417,566           Bonds         1,742,635         2,062,631         58,628         694,438         1,309,565           Trade and other payables         614,848         614,848         613,579         1,269         -           3,502,695         3,869,326         1,283,113         859,082         1,727,131           Derivative financial liabilities         4,741         8,373         1,777         6,068         528	-	4,033,114	4,359,732	1,571,401	2,335,611	452,720
Bonds         1,742,635         2,062,631         58,628         694,438         1,309,565           Trade and other payables         614,848         614,848         613,579         1,269         -           3,502,695         3,869,326         1,283,113         859,082         1,727,131           Derivative financial liabilities           Interest rate swaps (net-settled)         4,741         8,373         1,777         6,068         528	Non-derivative financial					
Bonds         1,742,635         2,062,631         58,628         694,438         1,309,565           Trade and other payables         614,848         614,848         613,579         1,269         -           3,502,695         3,869,326         1,283,113         859,082         1,727,131           Derivative financial liabilities           Interest rate swaps (net-settled)         4,741         8,373         1,777         6,068         528	Bank loans	1,145,212	1,191,847	610,906	163,375	417,566
Berivative financial liabilities         3,502,695         3,869,326         1,283,113         859,082         1,727,131           Interest rate swaps (net-settled)         4,741         8,373         1,777         6,068         528	Bonds	/ /	· · · ·	· · ·	· · ·	· · ·
Derivative financial liabilitiesInterest rate swaps (net-settled)4,7418,3731,7776,068528	Trade and other payables	614,848	614,848	613,579	1,269	
Interest rate swaps (net-settled) 4,741 8,373 1,777 6,068 528	-	3,502,695	3,869,326	1,283,113	859,082	1,727,131
3 507 436 3 877 600 1 284 800 865 150 1 727 650	Interest rate swaps (net-settled)		,	/	/	
5,507,450 5,677,077 1,264,670 605,150 1,727,059	-	3,507,436	3,877,699	1,284,890	865,150	1,727,659

### Note:

<sup>1</sup> Excludes advance rental received.

### (d) Market risk

Market risk is the risk that changes in market prices, such as foreign exchange rates, interest rates and equity prices, will affect the Group's income. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimizing the return.

### **Currency risk**

The Group operates mainly in the PRC, Japan, USA, Brazil and Europe. Other than the respective functional currency of the Group's subsidiaries, the foreign currency which the Group has exposure to at the reporting date is the US Dollar.

The Group maintains a natural hedge, wherever possible, by borrowing in the currency of the country in which the investment is located. Foreign exchange exposures in transactional currencies other than the functional currencies of the operating entities are kept to an acceptable level.

The Group also monitors any surplus cash held in currencies other than the functional currency of the respective companies and uses sensitivity analysis to measure the foreign exchange risk exposure. Where necessary, the Group will use foreign exchange contracts to hedge and minimize net foreign exchange risk exposures. In relation to its overseas investments in foreign subsidiaries whose net assets are exposed to currency translation risk and which are held for long-term investment purposes, the differences arising from such translation are captured under the foreign currency translation reserve. These translation differences are reviewed and monitored on a regular basis.

The Group's and Company's exposures to foreign currencies (financial assets and liabilities not denominated in the respective entities' functional currencies) as at 31 December 2020 and 31 December 2019 are as follows:	o foreign currer 31 December 2	ncies (financ) 019 are as fo	ial assets and illows:	liabilities not	denominated	l in the respec	ctive entities'	functional
Group	United States Dollar US\$*000	Japanese Yen US\$'000	Singapore Dollar US\$'000	Hong Kong Dollar US\$*000	Chinese Renminbi US\$'000	Euros US\$'000	Pound Sterling US\$*000	Polish Zloty US\$*000
<b>31 December 2020</b> Financial assets Cash and cash equivalents Trade and other receivables Unquoted equity investments - FVTPL	104,051 40,262 623,105	77 12,228 536	90 5,250 _	7,571 9 48,605	2 6,938 –	23,582 241,092 15	40,328 75,634 _	10,162 3,961 
•	767,418	12,841	5,340	56,185	6,940	264,689	115,962	14,123
Financial liabilities Bank loans	(1,831,531)	(572,522)	I	(942,160)	I	(39,302)	(55,836)	I
Bonds Trade and other payables	(000,000) $(7,383)$	(424,296) (730,827)	(532)		1 1	(928,599) (347,473)	(244,266)	(10, 324)
	(2, 338, 914)	(1,727,645)	(532)	(942, 160)	I	(915,374)	(300, 102)	(10, 324)
Net financial (liabilities)/assets Add: Loans/Bonds designated for net investment hedge	I	1.021.010	I	I	I	368,790	I	I
Currency exposure of net financial (liabilities)/assets	(1,571,496)	(693,794)	4,808	(885,975)	6,940	(281,895)	(184,140)	3,799

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(d) Market risk (continued)

Currency risk (continued)

ntinued)	ontinued)	United Japanese Singapore Hong Kong Chinese Pound Polish States Dollar Yen Dollar Dollar Renminbi Euros Sterling Zloty US\$'000 US\$'000 US\$'000 US\$'000 US\$'000 US\$'000 US\$'000	alents 135,390 sivables 40,262 8	IVESTMENTS - F V I PL 428,172 090	ss (448,479) (541,088) - (1,608,685) - (296,580)	(500,000) (272,202) (481,600) (511,875) (477,408) (514) (514) (7007) (764,760) (11,750) (71,760) (71,770	$\begin{array}{cccccccccccccccccccccccccccccccccccc$	ilities)/assets (856,527) (1,251,521) 5,777 (1,569,631) 6,489 (673,338) (174,762) (5,778)	ge - 826,830 - 280,000 - 280,000 280,000	e of net financial
(d) Market risk (continued)	Currency risk (continued)	Group	<b>31 December 2019</b> Financial assets Cash and cash equivalents Trade and other receivables	Unquoted equity investments - FV LFL	Financial liabilities Bank loans	Bonds Trode and other neverlae		Net financial (liabilities)/assets	Add: Loans/Donds designated 101 fiel investment hedge	Currency exposure of net financial

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Financial risk management (continued)

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### (d) Market risk (continued)

### **Currency risk (continued)**

Company	Japanese Yen US\$'000	Singapore Dollar US\$'000	Chinese Renminbi US\$'000	Euros US\$'000	Pound Sterling US\$'000
31 December 2020					
Financial assets					
Cash and cash equivalents	77	64	2	13	1
Trade and other receivables	12,228	5,250	6,938	238,538	69,506
	12,305	5,314	6,940	238,551	69,507
Financial liabilities	(				
Bank loans	(572,522)	_	_	-	_
Bonds	(424,296)	-	_	(528,599)	_
Trade and other payables	(730,827)	(532)	—	(62,258)	
	(1,727,645)	(532)	_	(590,857)	_
Net financial (liabilities)/assets					
Currency exposure of net financial (liabilities)/					
assets	(1,715,340)	4,782	6,940	(352,306)	69,507
<b>31 December 2019</b> <b>Financial assets</b> Cash and cash equivalents Trade and other receivables	22 8,480	279 4,953	1 6,489	1 102,334	97 80,074
	8,502	5,232	6,490	102,335	80,171
Financial liabilities					
Bank loans	(541,088)	_	—	(295,124)	_
Bonds	(272,202)	_	—	(481,600)	—
Trade and other payables	(447,498)	(514)	_	(2,092)	
	(1,260,788)	(514)	_	(778,816)	_
Net financial (liabilities)/assets	(1,252,286)	4,718	6,490	(676,481)	80,171
Currency exposure of net financial (liabilities)/		,	,		
assets	(1,252,286)	4,718	6,490	(676,481)	80,171

Sensitivity analysis

A 10% strengthening of foreign currency against the respective functional currencies of the subsidiaries at the reporting date would have increased/(decreased) profit before tax by the amounts shown below. The analysis assumes that all other variables, in particular interest rates, remain constant.

### (d) Market risk (continued)

### **Currency risk (continued)**

Sensitivity analysis (continued)

	Gro	up	Comp	any
	2020 US\$'000	2019 US\$'000	2020 US\$'000	2019 US\$'000
US Dollar <sup>1</sup>	(157,150)	(85,653)	_	_
Japanese Yen <sup>2</sup>	(69,379)	(42,469)	(171,534)	(125,229)
Singapore Dollar <sup>2</sup>	481	578	478	472
Hong Kong Dollar <sup>2</sup>	(88,598)	(156,963)	_	_
Chinese Renminbi <sup>2</sup>	694	649	694	649
Euros <sup>2</sup>	(28,190)	(39,334)	(35,231)	(67,648)
Sterling Pound <sup>2</sup>	(18,414)	(17,476)	6,951	8,017
Polish Zloty <sup>2</sup>	380	(578)		

Notes:

<sup>1</sup> As compared to functional currency of Renminbi.

<sup>2</sup> As compared to functional currency of US Dollar.

A 10% weakening of foreign currency against the respective functional currencies of the subsidiaries at the reporting date would have the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

### Interest rate risk

The Group's interest rate risk arises primarily from the interest-earning financial assets and interest-bearing financial liabilities.

The Group manages its interest rate exposure by maintaining a mix of fixed and variable rate borrowings. Where necessary, the Group hedges a portion of its interest rate exposure within the short to medium term by using interest rate derivatives.

The Group classifies these interest rate swaps as cash flow hedges which were effective during the year.

The Group determines the existence of an economic relationship between the hedging instrument and hedged item based on the reference interest rates, tenors, repricing dates and maturities and the notional or par amounts.

The Group assesses whether the derivative designated in each hedging relationship is expected to be effective in offsetting changes in cash flows of the hedged item using the hypothetical derivative method.

### (d) Market risk (continued)

### Interest rate risk (continued)

In these hedging relationships, the main sources of ineffectiveness are:

- the effect of the counterparty and the Group's own credit risk on the fair value of the swaps, which is not reflected in the change in the fair value of the hedged cash flows attributable to the change in interest rates; and
- differences in repricing dates between the swaps and the borrowings.

At the reporting date, the interest rate profile of interest-bearing financial liabilities (after taking into account the effects of the interest rate swaps) are as follows:

	Gro		Comj	
	Carrying amount US\$'000	Principal/ notional amount US\$'000	Carrying amount US\$'000	Principal/ notional amount US\$'000
<b>31 December 2020</b>				
Fixed rate instruments				
Loans and borrowings	7,454,802	7,488,284	2,778,128	2,811,609
Payables	93,033	93,033	—	-
-	7,547,835	7,581,317	2,778,128	2,811,609
Variable rate instruments				
Loans and borrowings	5,889,025	5,849,839		
31 December 2019				
Fixed rate instruments				
Loans and borrowings	6,746,020	6,770,735	2,887,846	2,912,554
Payables	105,690	105,690	_	_
-	6,851,710	6,876,425	2,887,846	2,912,554
Variable rate instruments				
Loans and borrowings	4,427,286	4,427,559	_	

Interest rate benchmark reform

A fundamental reform of major interest rate benchmarks is being undertaken globally, including the replacement of some interbank offered rates (IBORs) with alternative nearly risk-free rates (referred to as 'IBOR reform'). The Group has exposures to IBORs on its financial instruments that will be replaced or reformed as part of these market-wide initiatives. There is uncertainty over the timing and the methods of transition in some jurisdictions that the Group operates in. The Group hedged items and hedging instruments continue to be indexed to London Inter-bank Offered Rate ("LIBOR") and Tokyo Inter-bank Offered Rate ("TIBOR").

### (d) Market risk (continued)

### Interest rate risk (continued)

As a result of these uncertainties, significant judgement is involved in determining certain hedge accounting relationships that hedge the variability of interest rate risk due to expected changes in IBORs continue to qualify for hedge accounting as at 31 December 2020. IBORs continue to be used as a reference rate in financial markets and is used in the valuation of instruments with maturities that exceed the expected end date for IBOR. The Group believes the current market structure supports the continuation of hedge accounting as at 31 December 2020. The Group applies the amendments to SFRS(I) 9 issued in December 2020 to those hedging relationships directly affected by IBOR reform.

At 31 December 2020, the Group has interest rate swaps classified as cash flow hedges with notional contractual amount of JPY60,000 million (2019: JPY63,010 million) which pay fixed interest rates ranging from 0.23% to 0.36% (2019: 0.23% to 0.42%) per annum and receive variable rates ranging equal to JPY TIBOR (2019: JPY LIBOR and JPY TIBOR) on the notional amount.

### Fair value sensitivity analysis for fixed rate instruments

The Group does not account for any fixed rate financial assets and liabilities at fair value through the profit or loss. Therefore a change in interest rates at the reporting date would not affect profit or loss.

### Cash flow sensitivity analysis for variable rate instruments

A change of 100 basis points in interest rates at the reporting date would have increased/(decreased) profit before tax and equity by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

	Gro	up	Com	pany
	100 bp Increase US\$'000	100 bp Decrease US\$'000	100 bp Increase US\$'000	100 bp Decrease US\$'000
<b>31 December 2020</b> Loans and borrowings	(58,890)	58,890	_	
<b>31 December 2019</b> Loans and borrowings	(44,276)	44,276		

### Other market price risk

Equity price risk arises from quoted equity investment designated at FVOCI or mandatorily at FVTPL held by the Group. Management of the Group monitors the equity securities in its investment portfolio based on market indices. Material investments within the portfolio are managed on an individual basis and all buy and sell decisions are approved by the Group's Investment Committee.

### (d) Market risk (continued)

### Interest rate risk (continued)

An increase/(decrease) in 5% of the equity price of quoted equity investments held by the Group at the reporting date would have increased/(decreased) fair value reserve by US\$34 million (2019: US\$40 million) and profit or loss by US\$2.5 million (2019: US\$Nil). This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

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# 31 Financial risk management (continued)

### (e) Hedge accounting

At 31 December 2020, the Group and the Company held the following instruments to hedge exposures to changes in interest rates and foreign currency.

	Year of maturity		2022 - 2025	2023 - 2029			2022 - 2025
	Hedge rate		0.23% - 0.36%	I			0.23% - 0.36%
culating hedge	Hedge ineffectiveness recognized in profit or loss US\$'000		I	I			I
Changes in fair value used for calculating hedge effectiveness	Hedged item US\$*000		1,307	78,329			1,307
Changes in fai	Hedging instrument US\$'000		(1,307)	(78,329)			(1,307)
	Financial Statement line item	Finner	derivative liabilities	Loans and borrowings		Eisen 200	derivative liabilities
Carrying Amount	Assets/ (Liabilities) US\$*000		(6,048)	(1,389,800)			(6,048)
C	Notional amount 000		JPY 60,000,000	US\$1,389,800 equivalent			JPY 60,000,000
	Group	Cash flow hedges Interest rate risk	<ul> <li>Interest rate swaps to hedge floating rate borrowings</li> </ul>	Net investment hedges Foreign exchange risk - Borrowings to hedge net investment in foreign operations	Company	Cash flow hedges Interest rate risk	<ul> <li>Interest rate swaps to hedge floating rate borrowings</li> </ul>

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GLP Pte. Ltd. and its subsidiaries Financial statements Year ended 31 December 2020

# 31 Financial risk management (continued)

### (e) Hedge accounting (continued)

At 31 December 2019, the Group and the Company held the following instruments to hedge exposures to changes in interest rates and foreign currency.

	Year of Hedge rate maturity		0.23% - 0.42% 2020 - 2025	- 2023 - 2027			0.23% - 0.36% 2022 - 2025
ulating hedge	Hedge ineffectiveness recognized in profit or loss USS'000		- 0.2	I			- 0.2
Changes in fair value used for calculating hedge effectiveness	Hedged item US\$*000		(3,126)	(5,676)			518
Changes in fa	Hedging instrument US\$'000		3,126	5,676			(518)
	Financial Statement line item	Einonoiol	derivative liabilities	Loans and borrowings			derivative liabilities
Carrying Amount	Assets/ (Liabilities) US\$'000		(4,764)	(1,106,830)			(4,741)
Ca	Notional amount •000		JPY 63,009,956	US\$1,106,830 equivalent			JPY 60,000,000
	Group	Cash flow hedges Interest rate risk	- Interest rate swaps to hedge floating rate borrowings	Net investment hedges Foreign exchange risk - Borrowings to hedge net investment in foreign operations	Company	Cash flow hedges Interest rate risk	<ul> <li>Interest rate swaps to hedge floating rate borrowings</li> </ul>

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### (e) Hedge accounting (continued)

The following table provides a reconciliation by risk category of components of equity and analysis of OCI items, net of tax, resulting from cash flow hedge accounting.

Group	Hedging reserve US\$'000
Balance at 1 January 2019	17,930
Cash flow hedges	
Change in fair value:	(2, 120)
- Interest rate risk Others	(3,126) (911)
Balance at 31 December 2019	13,893
Datance at 51 December 2017	15,675
Balance at 1 January 2020	13,893
Cash flow hedges	,
Change in fair value:	
- Interest rate risk	1,421
Others	611
Balance at 31 December 2020	15,925
Comment	
Company Balance at 1 January 2019	4,223
Cash flow hedges	4,223
Change in fair value:	
- Interest rate risk	518
Balance at 31 December 2019	4,741
Balance at 1 January 2020	4,741
Cash flow hedges	
Change in fair value:	
- Interest rate risk	1,307
Balance at 31 December 2020	6,048

### Net investment hedge

A foreign currency exposure arises from the Group's net investment in its subsidiaries in Europe and Japan that has a EUR and JPY functional currency respectively. The risk arises from the fluctuation in spot exchange rates between the EUR, JPY and the US\$, which causes the amount of the net investment to vary.

The hedged risk in the net investment hedges are the risk of a weakening EUR and JPY against the US\$ that will result in a reduction in the carrying amount of the Group's net investment in its subsidiaries in Europe and Japan.

### (e) Hedge accounting (continued)

### Net investment hedge (continued)

Part of the Group's net investment in its subsidiaries in Europe and Japan are hedged through the use of JPY and EUR denominated borrowings. As at the reporting date, the carrying amount of these JPY and EUR denominated borrowings was US\$1,389,800,000 (2019: US\$1,106,830,000) and the fair value of the borrowings was US\$1,415,040,000 (2019: US\$1,123,151,000). The net investment hedges were effective during the year. The Group's investments in other subsidiaries are not hedged.

To assess hedge effectiveness, the Group determines the economic relationship between the hedging instrument and the hedged item by comparing changes in the carrying amount of the debt that is attributable to a change in the spot rate with changes in the investment in the foreign operation due to movements in the spot rate (the offset method). The Group's policy is to hedge the net investment only to the extent of the debt principal.

### (f) Offsetting financial assets and financial liabilities

The disclosures set out in the tables below include financial assets and financial liabilities that:

- are offset in the Group's and Company's statement of financial position; or
- are subject to an enforceable master netting arrangement, irrespective of whether they are offset in the statement of financial position.

Financial instruments such as trade receivables and trade payables are not disclosed in the tables below unless they are offset in the statement of financial position.

The Group's derivative transactions that are not transacted on an exchange are entered into under International Swaps and Derivatives Association (ISDA) Master Netting Agreements. In general, under such agreements, the amounts owed by each counterparty that are due on a single day in respect of all transactions outstanding in the same currency under the agreement are aggregated into a single net amount being payable by one party to the other. In certain circumstances, for example when a credit event such as a default occurs, all outstanding transactions under the agreement are terminated, the termination value is assessed and only a single net amount is due or payable in settlement of all transactions.

The above ISDA agreements do not meet the criteria for offsetting in the statement of financial position. This is because they create a right of set-off of recognized amounts that is enforceable only following an event of default, insolvency or bankruptcy of the Group or the counterparties. In addition, the Group and its counterparties do not intend to settle on a net basis or to realize the assets and settle the liabilities simultaneously.

### (f) Offsetting financial assets and financial liabilities (continued)

Financial assets and financial liabilities subject to offsetting and enforceable master netting arrangements

Group	Gross amounts of recognized financial assets/ (liabilities) US\$'000	Gross amounts of recognized financial assets/ (liabilities) offset in the statement of financial position US\$'000	Net amounts of financial assets/ (liabilities) presented in the statement of financial position US\$'000	Related amounts not offset in the statement of financial position US\$'000	Net amount US\$'000
31 December 2020					
<b>Financial liabilities</b>					
Interest rate swaps	(6,048)	_	(6,048)	_	(6,048)
*	(6,048)	_	(6,048)	_	(6,048)
31 December 2019					
Financial liabilities					
Interest rate swaps	(4,764)	_	(4,764)	_	(4,764)
	(4,764)		(4,764)	_	(4,764)
Company					
31 December 2020					
Financial liabilities					
Interest rate swaps	(6,048)	_	(6,048)	_	(6,048)
-	(6,048)	_	(6,048)	_	(6,048)
31 December 2019					<u> </u>
Financial liabilities					
Interest rate swaps	(4,741)	-	(4,741)	_	(4,741)
	(4,741)		(4,741)	_	(4,741)

The gross amounts of financial assets and financial liabilities and their net amounts as presented in the statement of financial position that are disclosed in the above tables are measured in the statement of financial position at fair value.

		hd fair	r values of f for financial	inancial ass assets and f	ets and liab inancial liab	ilities, inclu ilities not me	ding their le easured at fa	vels in the f ir value if the	air value hic carrying an	erarchy, are nount is a rea	as follows. sonable app	lt does no oximatio
The c inclue of fai	The carrying amounts and fair values of financial assets and liabilities, including their levels in the fair value hierarchy, are as follows. It does not include fair value information for financial assets and financial liabilities not measured at fair value if the carrying amount is a reasonable approximation of fair value.	ation f							, )			
					Carrying amount	amount				Fair value	/alue	
Groun		Note	Fair value – hedging instruments USS*000	Amortized cost US\$'000	Equity instrument - Mandatorily at FVTPL USS'000	FVOCI – equity instruments US\$'000	Other financial liabilities US\$*000	Total carrying amount US\$'000	Level 1 US\$*000	Level 2 USS'000	Level 3 US\$'000	Total US\$'000
31 Dec	31 December 2020											
Equity	Equity investments – at FVOCI	10	I	I	I	892,343	I	892,343	685,788	I	206,655	892,443
Equity at FV	Equity investment – mandatorily at FVTPL	10	I	I	1,706,444	I	I	1,706,444	I	I	1,706,444	1,706,444
Other r	Other non-current assets <sup>1</sup>	11	I	1,251,955		I	I	1,251,955				
Trade á	Trade and other receivables <sup>2</sup>	12	Ι	3,838,301	Ι	Ι	Ι	3,838,301				
Cash aı	Cash and cash equivalents	14	I	1,421,617	I	I	Ι	1,421,617				
			I	6,511,873	1,706,444	892,343	I	9,110,660				
Secure	Secured bank loans	19	I	Ι	I	I	(4,802,375)	(4,802,375)	I	(4,802,375)	Ι	(4,802,375)
Secure	Secured bonds	19	I	I	Ι	Ι	(840,021)	(840, 021)	Ι	(840,021)	I	(840,021)
Unsecu	Unsecured bank loans	19	Ι	Ι	Ι	Ι	(1, 830, 323)	(1, 830, 323)	Ι	(1, 848, 365)	Ι	(1,848,365)
Unsecu	Unsecured bonds	19	I	I	I	I	(5, 871, 108)	(5, 871, 108)	I	(6,029,845)	I	(6,029,845)
Interest	Interest rate swaps	20	(6,048)	I	I	I	I	(6,048)	I	(6,048)	I	(6,048)
Other r	Other non-current liabilities <sup>3</sup>	21	Ι	Ι	Ι	Ι	(552,608)	(552,608)				
Trade £	Frade and other payables <sup>3</sup>	22	I	I	I	I	(1,908,806)	(1,908,806)				
			(6,048)	I	I	I	(15,805,241)	(15, 811, 289)				

Notes: <sup>1</sup> Excludes prepayments, prepaid construction costs and deferred management costs. <sup>2</sup> Excludes prepayments and other assets. <sup>3.</sup> Excludes advance rental received.

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Fair value of financial assets and liabilities

				Carrying	Carrying amount				Fair value	alue	
	Note	Fair value – hedging instruments	Amortized cost 11SS*000	Equity instrument - Mandatorily at FVTPL US\$*000	FVOCI – equity instruments USS*000	Other financial liabilities US\$*000	Total carrying amount LISS'000	Level 1 LISS2000	Level 2 Liss2000	Level 3 Liss2000	Total 11882000
Group											
31 December 2019											
Equity investments – at FVOCI	10	I	I	I	867,650	Ι	867,650	800,038	I	67,612	867,650
Equity investment – mandatorily at FVTPL	10	I	I	1,026,406	I	I	1,026,406	I	I	1,026,406	1,026,406
Other non-current assets <sup>1</sup>	11	Ι	376,083		Ι	I	376,083	I	I	289,641	289,641
Trade and other receivables <sup>2</sup>	12	I	3,299,502	I	I	I	3,299,502				
Cash and cash equivalents	14	Ι	1,004,174	I	I	Ι	1,004,174				
	. 11	I	4,679,759	1,026,406	867,650	I	6,573,815				
Secured bank loans	19	I	I	I	I	(3,132,001)	(3,132,001)	I	(3,131,997)	I	(3,131,997)
Secured bonds	19	Ι	Ι	Ι	Ι	(500, 160)	(500, 160)	I	(500, 156)	I	(500, 156)
Unsecured bank loans	19	I	I	I	I	(2,412,877)	(2,412,877)	I	(2, 426, 867)	I	(2, 426, 867)
Unsecured bonds	19	I	I	I	I	(5, 128, 268)	(5, 128, 268)	I	(5,205,287)	I	(5,205,287)
Interest rate swaps	20	(4,764)	Ι	Ι	Ι		(4, 764)	I	(4,764)	I	(4,764)
Other non-current liabilities <sup>3</sup>	21	1	I	I	I	(272, 786)	(272, 786)	I		(262, 311)	(262, 311)
Trade and other payables <sup>3</sup>	22	I	I	I	I	(1, 497, 045)	(1, 497, 045)				
4 4	I	(4,764)	I	I	I	(12,943,137)	(12,947,901)				

Fair value of financial assets and liabilities (continued)

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(a) Accounting classifications and fair values (continued)

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			Carrying	Carrying amount			Fair value	'alue	
Company	Note	Fair value - hedging instruments US\$'000	Amortized cost US\$'000	Other financial liabilities USS'000	Total carrying amount US\$'000	Level 1 US\$*000	Level 2 US\$'000	Level 3 USS'000	Total US\$'000
31 December 2020									
Loans to subsidiaries (interest-free) Trade and other receivables <sup>1</sup> Cash and cash equivalents	5 11 14		$\begin{array}{c} 591,470\\ 3,491,017\\ 37,314\\ 4,119,801\end{array}$	1 1 1 1	$\begin{array}{c} 591,470\\ 3,491,017\\ 37,314\\ 4,119,801 \end{array}$				
Unsecured bank loans Unsecured bonds Interest rate swaps Other non-current liabilities Trade and other payables	19 20 22 22	(6,048) (6,048)	1 1 1 1 1 1	(834,522) (1,943,606) (9,714) (1,239,224) (4,027,066)	(834,522) (1,943,606) (6,048) (9,714) (1,239,224) (4,033,114)	1 1 1 1	(849,199) (2,048,975) (6,048) –	- - (9,714)	$\begin{array}{c} (849,199) \\ (2,048,975) \\ (6,048) \\ (9,714) \end{array}$
31 December 2019									
Loans to subsidiaries (interest-free) Trade and other receivables <sup>1</sup> Cash and cash equivalents	5 11 14	1 1 1 1	$\begin{array}{c} 648,353\\ 3,105,253\\ 3,237\\ 3,237\\ 3,756,843\end{array}$	1 1 1 1	648,353 3,105,253 3,237 3,756,843				
Unsecured bank loans Unsecured bonds Interest rate swaps Other non-current liabilities Trade and other payables	19 19 21 22	$\begin{array}{c} - \\ - \\ (4,741) \\ - \\ - \\ - \end{array}$		$\begin{array}{c} - \\ (1,145,212) \\ (1,742,635) \\ (1,742,635) \\ - \\ (1,269) \\ (613,579) \\ (3,502,695) \end{array}$	$\begin{array}{c} (1,145,212)\\ (1,742,635)\\ (1,742,635)\\ (4,741)\\ (1,269)\\ (613,579)\\ (3,507,436)\end{array}$	1 1 1 1	(1,156,208) (1,785,335) (4,741) 	(1,269)	$(1,156,208) \\ (1,785,335) \\ (4,741) \\ (1,269) \\ (1,269)$

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### **32** Fair value of financial assets and liabilities (continued)

### (b) Level 3 fair value measurements

### (i) Reconciliation of Level 3 fair value

The reconciliation from the beginning balance to the ending balance for Level 3 fair value measurements for investment properties is presented in Note 4, and unquoted equity investments – at FVOCI and unquoted equity investments – mandatorily at FVTPL are presented in Note 10.

### (ii) Valuation techniques and significant unobservable inputs

The following tables show the valuation techniques used in measuring Level 2 and Level 3 fair values, as well as the significant unobservable inputs used.

### Financial instruments measured at fair value

Type	Valuation technique	Key unobservable input	Inter-relationship between key unobservable inputs and fair value measurement
Unquoted equity investments – at FVOCI	The unquoted equity investments are stated at their fair values at the reporting date, determined based on recent transacted price, at net asset value which approximates the	Price-to-sales ratio: 0.4 x to 105 x	The estimated fair value varies proportionately against value creation margin
Unquoted equity investments – mandatorily at FVTPL	investments' fair value, market comparison technique based on market multiple of comparable companies.	Price-to- earnings ratio: 23 x to 30.9 x	
Financial derivative instruments: - Interest rate swaps	The fair values are based on broker quotes. Similar contracts are traded in an active market and the quotes reflect the actual transactions in similar instruments.	NA	NA

### Financial instruments not measured at fair value

Туре	Valuation technique	Inputs used in determining fair value
Loans to associate and joint ventures, security deposits and loans and borrowings	Discounted cash flows	Government yield curve at the reporting date plus an adequate credit spread.

### **32** Fair value of financial assets and liabilities (continued)

### (b) Level 3 fair value measurements (continued)

### (iii) Transfer between Level 1 and 2

During the year ended 31 December 2020 and 31 December 2019, there were no transfers between Level 1 and 2 of the fair value hierarchy.

### **33** Commitments and contingent liabilities

The Group had the following commitments and contingent liabilities as at the reporting date:

### (a) Operating lease commitments

### **Operating lease rental receivable**

Future minimum lease rental receivable for the Group on non-cancellable operating leases from investment properties are as follows:

9
000
9,710
1,003
7,712
,425
9 4 7

### (b) Other commitments

	Gro	up
	2020	2019
	US\$'000	US\$'000
Development expenditure contracted but not provided for	1,510,920	856,949
provided for	1,310,920	630,949

### **34** Significant related party transactions

Remuneration of key management personnel

In accordance with SFRS(I) 1-24 *Related Party Disclosures*, key management personnel of the Group are those persons having the authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly. For purposes of SFRS(I) 1-24 *Related Party Disclosures*, the executive directors are considered key management personnel of the Group.

### **34** Significant related party transactions (continued)

The key management personnel compensation included as part of staff costs for those key management personnel employed by the Group are as follows:

	Gro	oup
	2020 US\$'000	2019 US\$'000
Wages and salaries (excluding contributions to defined		
contribution plans)	4,242	4,901
Contributions to defined contribution plans	25	25
-	4,267	4,926

In addition to the related party information disclosed elsewhere in the financial statements, there were the following significant related party transactions which were carried out in the normal course of business on terms agreed between the parties during the financial year:

	Gro	up
	2020	2019
	US\$'000	US\$'000
Associates and joint ventures		
Asset and investment management fee income from associates		
and joint venture funds	102,718	152,267
Development and other management fee income from		
associates and joint venture funds	66,942	79,104
Promote fees income from associates and joint venture funds	293,771	194,432
Asset and investment management fee income from other		
associates and joint ventures	3,727	3,169
Development and other management fee income from other		
associates and joint ventures	2,883	574
A company in which a Director of the Company has		
substantial financial interests		
Reimbursement of office expenses and allocation of		
expenses	(71)	(269)

During the year ended 31 December 2020, the Group disposed of certain subsidiaries, associates, other investments and financial assets to GLP-Brookfield Bluesky Renewable Energy Zhejiang Co., Pte. Ltd. (joint venture), GLP China Value-Added Venture I (joint venture), GLP China Value-Added Venture II (joint venture), Zhuhai Puhe Logistic Industrial Investment Fund (associate), Hidden Hill Fund (associate), CFH Limited and GLP GV China Limited (entities under common control).

### 35 Significant subsidiaries

Details of significant subsidiaries are as follows:

Name of company	<u>Principal activities</u>	Country of incorporation and place of <u>business</u>	Effective <u>held by tl</u> 2020 %	
GLP Japan Investment Holdings Pte. Ltd.	Investment holding	Singapore	100	100
Japan Logistic Properties 1 Pte. Ltd. and its subsidiaries	Investment holding	Singapore	100	100
Japan Logistic Properties 2 Pte. Ltd. and its subsidiaries	Investment holding	Singapore	100	100
Japan Logistic Properties 3 Pte. Ltd. and its subsidiary	Investment holding	Singapore	100	100
Japan Logistic Properties 4 Pte. Ltd. and its subsidiaries	Investment holding	Singapore	100	100
GLP Capital Japan 2 Pte. Ltd. and its subsidiaries	Investment holding	Singapore	100	100
<b>GLP Japan Development Investors Pte.</b> <b>Ltd.</b> and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
GLP Japan Development Investors 2 Pte. Ltd. and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
GLP Light Year Investment Pte. Ltd. and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
GLP Japan Development Investors III, Pte Ltd and its associates	Investment holding	Singapore	100	_3
GLP Brazil Investment Holdings Pte. Ltd.	Investment holding	Singapore	100	100
<b>BLH (1) Pte. Ltd.</b> and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
<b>BLH (2) Pte. Ltd.</b> and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
<b>BLH (3) Pte. Ltd.</b> and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
<b>BLH (4) Pte. Ltd.</b> and its joint venture <sup>1</sup>	Investment holding	Singapore	100	100
<b>GLP Investment Holdings</b> <sup>2</sup>	Investment holding	Cayman Islands	100	100
<b>CLH Limited</b> and its significant subsidiaries <sup>2</sup>	Investment holding	Cayman Islands	100	100
<b>GLP China Holdings Limited</b> and its significant subsidiaries:	Investment holding	Hong Kong	66.21	66.21
GLP China Asset Holdings Limited	Investment holding	Hong Kong	66.21	66.21

### 35 Significant subsidiaries (continued)

Name of company	Principal activities	Country of incorporation and place of <u>business</u>	Effective <u>held by th</u> 2020 %	
GLP HK Holdings Limited	Investment holding	Hong Kong	66.21	66.21
CLF Singapore Pte. Ltd.	Investment holding	Singapore	19.94	37.00
GLP Beijing Airport Logistics Development Co. Ltd.	Property investment	PRC	66.21	66.21
GLP I-Park Xi'An Science & Technology Industrial Development Co., Ltd.	Property investment	PRC	32.05	32.05
Beijing Lihao Science & Technology Co., Ltd.	Property investment	PRC	58.26	58.26
Airport City Development Co., Ltd.	Property investment	PRC	30.81	30.81
Zhejiang Transfar Logistics Base Co., Ltd.	Property investment	PRC	39.73	39.73
Beijing Sifang Tianlong Medicine Logistic Co., Ltd.	Property investment	PRC	66.21	66.21
Shenzhen Lingxian Technology Co., Ltd.	Property investment	PRC	36.42	36.42
Shanghai Fuhe Industrial Development Co., Ltd.	Property investment	PRC	46.35	46.35
China Management Holdings (Hong Kong) Limited	Investment holdings	Hong Kong	66.21	66.21
GLP Investment (Shanghai) Co., Ltd.	Property management	PRC	66.21	66.21
GLP Capital Holding (Chongqing) Co., Ltd. (previously known as GLP Financial Holding (Chongqing) Co., Ltd <sup>4</sup>	Financial services	PRC	_	66.21
GLP Investment Management Pte. Ltd. and its subsidiaries:	Investment holding and fund management	Singapore	100	100
GLP Brasil Gestão de Recursos e Administração Imobiliária Ltda	Property management	Brazil	100	100
GLP US Management LLC	Property management	US	99	99
GLP UK Management Limited	Property management	UK	100	100

KPMG LLP is the auditor of all Singapore-incorporated subsidiaries. Other member firms of KPMG International are auditors of significant foreign-incorporated subsidiaries unless otherwise indicated.

<sup>1</sup> Significant associates and joint ventures of the Group are disclosed in Note 6 to the financial statements.

<sup>2</sup> Not required to be audited by laws of country of incorporation.

<sup>3</sup> Incorporated during the year ended 31 December 2020.

<sup>4</sup> Disposed during the year ended 31 December 2020.

### **36** Subsequent events

Subsequent to 31 December 2020, the following events occurred:

- (i) On 25 January 2021, the Group issued RMB 700 million (equivalent to approximately US\$107.3 million) bonds due in 2024 on Shanghai Stock Exchange at the fixed interest rate of 3.98% per annum.
- (ii) In January and February 2021, the Group disposed 3 subsidiaries, namely Tongxiang GLP Logistics Facilities Co., Ltd., GLP (Chengdu) Hi-Tech Industrial Park Development Co., Ltd. and Minshang (Nanning) Internet of Things Technology Development Co., Ltd., to third parties at the aggregate consideration of RMB792.3 million (equivalent to approximately US\$121.4 million.
- (iii) On 10 February and 19 March 2021, the Group issued US\$126million bonds due in 2024 on the Chongwa (Macao) Financial Asset Exchange Co., Ltd. at the fixed interest rate of 2.60% per annum.
- (iv) On 22 February 2021, the Company closed its first sustainability-linked loan of US\$658mil with participation from 10 banks.
- (v) On 3 March 2021, the Company issued US\$300 million fixed rate notes due in 2026 at the fixed interest rate of 3.024% per annum.
- (vi) On 8 March 2021, the Group issued RMB1.7 billion (equivalent to approximately US\$260.5 million) of RMB denominated bonds due in 2024 on the Shanghai Stock Exchange at the fixed interest rate of 4.37% per annum.
- (vii) On 17 March 2021, the Group sold a property to a third party for JPY4.4 billion (equivalent to approximately US\$42.6 million).
- (viii) On 18 March 2021, the Group issued RMB1.5 billion (equivalent to approximately US\$229.9 million) Medium Term Notes due in 2024 on the China Inter-Bank Bond Market at the fixed interest rate of 4.40% per annum.
- (ix) On 19 March 2021, CLG 88 (HK) Limited, a subsidiary of the Group signed a limited partnership agreement with Suning Group to set up a new company, Zhuhai Puyi Logistics Industry Investment Partnership Limited ("Zhuhai Puyi"). The Group will inject RMB3.04 billion (equivalent to US\$466.9 million) into Shuhai Puyi, which represents 80% of the investment capital and Suning Group will contribute the remaining 20%. Based on the sale and purchase agreement subsequently signed on 21 March 2021, Zhuhai Puyi will acquire the logistics infrastructure assets in China directly or indirectly held by Suning Group with a value of approximately RMB7.0 billion (equivalent to US\$1.1 billion).
- (x) On 25 March 2021, the Group issued RMB1.5 billion (equivalent to approximately US\$229.9 million) Medium Term Notes due in 2024 on the Shanghai Stock Exchange at the fixed interest rate of 4.40% per annum.
- (xi) On 29 March 2021, the Group issued US\$700 million Medium Term Notes due in 2026 on the Hong Kong Stock Exchange at the fixed interest rate of 2.95% per annum.

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